6,800

### SEC FORM 17-C

#### CURRENT REPORT UNDER SECTION 17 OF THE SECURITIES REGULATION CODE AND SRC RULE 17.2(c) THEREUNDER

1	1. Date of Report (Date of earliest event reported)				
	May 15, 2023				
2	. SEC Identification Number				
	31171				
3	3. BIR Tax Identification No.				
	000-168-801				
4	. Exact name of issuer as specified in its cha	arter			
	PETRON CORPORATION				
5	. Province, country or other jurisdiction of ind	corporation			
	Philippines				
6	. Industry Classification Code(SEC Use Only	у)			
7	. Address of principal office				
	San Miguel Head Office Complex, 40 S	San Miguel Avenue, Mandaluyong City			
	Postal Code 1550				
8	. Issuer's telephone number, including area	code			
0	(63 2) 8884-9200	code			
a	. Former name or former address, if change	d since last report			
3	N/A				
1		s 8 and 12 of the SRC or Sections 4 and 8 of the RSA			
	Title of Each Class	Number of Shares of Common Stock Outstanding and Amount of Debt Outstanding			
	COMMON (PCOR)	9,375,104,497			
	PREFERRED SERIES 3A (PRF3A)	13,403,000			
	PREFERRED SERIES 3B (PRF3B)	6,597,000			
	PCOR SERIES B BONDS DUE 2023 (IN MIL PESO)	7,000			
	PCOR SERIES C BONDS DUE 2024 (IN MIL PESO)	13,200			

PCOR SERIES D BONDS DUE 2025 (IN MIL

PESO)

PESO)	9,000
PCOR SERIES F BONDS DUE 2027 (IN MIL PESO)	9,000
TOTAL DEBT AS OF MAR 31, 2023 (IN MIL PESO-CONSO)	223,583

The Exchange does not warrant and holds no responsibility for the veracity of the facts and representations contained in all corporate disclosures, including financial reports. All data contained herein are prepared and submitted by the disclosing party to the Exchange, and are disseminated solely for purposes of information. Any questions on the data contained herein should be addressed directly to the Corporate Information Officer of the disclosing party.



PSE Disclosure Form 4-30 - Material Information/Transactions References: SRC Rule 17 (SEC Form 17-C) and Sections 4.1 and 4.4 of the Revised Disclosure Rules

Subject of the Disclosure

Materials for the Analysts' Briefing for 2023 First Quarter Results of San Miguel Group.

Background/Description of the Disclosure

Materials for the Analysts' Briefing for 2023 First Quarter Results of San Miguel Group.

**Other Relevant Information** 

Please see attached letter May 15, 2023.

Filed on behalf by:		
Name	Jhoanna Jasmine Javier-Elacio	
Designation	Assistant Vice President - General Counsel and Corporate Secretary/Compliance Officer	



May 15, 2023

PHILIPPINE STOCK EXCHANGE, INC.

Disclosure Department 6<sup>th</sup> Floor, PSE Tower 5<sup>th</sup> Avenue corner 28<sup>th</sup> Street Bonifacio Global City, Taguig City

#### Attention: Ms. Alexandra D. Tom Wong Officer-in-Charge, Disclosure Department

#### PHILIPPINE DEALING & EXCHANGE CORP.

29<sup>th</sup> Floor, BDO Equitable Tower 8751 Paseo de Roxas Makati City 1226

> Attention: Atty. Marie Rose M. Magallen-Lirio Head - Issuer Compliance and Disclosure Department

Subject: SMC Analysts' Briefing for 2023 First Quarter Results

Gentlemen:

We are forwarding the materials that were distributed to the attendees at the Analysts' Briefing of San Miguel Corporation ("SMC") this afternoon. Petron Corporation is among the subsidiaries of SMC reported.

Very truly yours,

**JHOANNA JASMINE M. JAVIER-ELACIO** Assistant Vice President – General Counsel and Corporate Secretary



### SAN MIGUEL CORPORATION **Analysts' Briefing** 2023 FIRST QUARTER RESULTS MAY 15, 2023









### San Miguel Corporation First Quarter 2023

(IN MILLION PESOS)	1Q2023	1Q2022	CHANGE%
NET SALES	346,725	316,765	<b>9</b> %
INCOME FROM OPERATIONS	35,053	32,467	<b>8</b> %
NET INCOME	17,739	13,943	27%
EBITDA	50,711	44,843	13%





### San Miguel Food and Beverage, Inc. First Quarter 2023

(IN MILLION PESOS)	1 <b>Q</b> 2023	1 <b>Q</b> 2022	CHANGE%
NET SALES	93,186	83,054	12%
INCOME FROM OPERATIONS	11,581	12,700	<b>-9</b> %
NET INCOME	9,875	9,151	<b>8</b> %





### San Miguel Brewery Inc.

(a Division of San Miguel Food and Beverage, Inc.)

(IN MILLION PESOS)	1 <b>Q</b> 2023	1 <b>Q</b> 2022	CHANGE%
NET SALES	38,335	29,659	<b>29</b> %
INCOME FROM OPERATIONS	8,438	6,751	25%
NET INCOME	6,819	4,935	38%



## Ginebra San Miguel Inc.

(a Division of San Miguel Food and Beverage, Inc.)

(IN MILLION PESOS)	1 <b>Q</b> 2023	1Q2022	CHANGE%
NET SALES	12,945	12,620	3%
INCOME FROM OPERATIONS	1,631	1,796	<b>-9</b> %
NET INCOME	2,532	1,399	<mark>81</mark> %



### San Miguel Foods

(a Division of San Miguel Food and Beverage, Inc.)

(IN MILLION PESOS)	1 <b>Q</b> 2023	1Q2022	CHANGE%
NET SALES	41,908	40,777	3%
INCOME FROM OPERATIONS	1,531	4,177	<b>-6</b> 3%
NET INCOME	740	3,036	<b>-76</b> %



### San Miguel Foods

(a Division of San Miguel Food and Beverage, Inc.)

First Quarter 2023

#### ANIMAL NUTRITION AND HEALTH<sup>1</sup>





PREPARED AND PACKAGED FOOD

#### **Refrigerated & Canned Meats, Plant-Based Food**



#### Dairy, Spreads and Coffee



Feeds and veterinary medicine
Poultry and fresh meats

# FLOUR MILLING

NOVA



## San Miguel Packaging Group

(IN MILLION PESOS)	1 <b>Q</b> 2023	1 <b>Q</b> 2022	CHANGE%
NET SALES	10,195	8,048	27%
INCOME FROM OPERATIONS	803	613	31%



# San Miguel Global Power Holdings Corp.

(IN MILLION PESOS)	1 <b>Q</b> 2023	1 <b>Q</b> 2022	CHANGE%
NET SALES	41,124	43,036	-4%
INCOME FROM OPERATIONS	7,575	6,790	12%
NET INCOME	5,345	1,928	177%



### Petron Corp.

(IN MILLION PESOS)	1 <b>Q</b> 2023	1Q2022	CHANGE%
NET SALES	188,753	172,331	10%
INCOME FROM OPERATIONS	8,418	8,431	0%
NET INCOME	3,399	3, <mark>598</mark>	<b>-6</b> %



### **SMC Infrastructure**

(IN MILLION PESOS)	1Q2023	1 <b>Q</b> 2022	CHANGE%
NET SALES	8,170	6,235	31%
INCOME FROM OPERATIONS	4,485	2,461	<mark>82</mark> %





### San Miguel Equity Investment Cement Business

(IN MILLION PESOS)	1 <b>Q</b> 2023	1Q2022	CHANGE%
NET SALES	10,340	3,222	221%
INCOME FROM OPERATIONS	1,333	293	355%

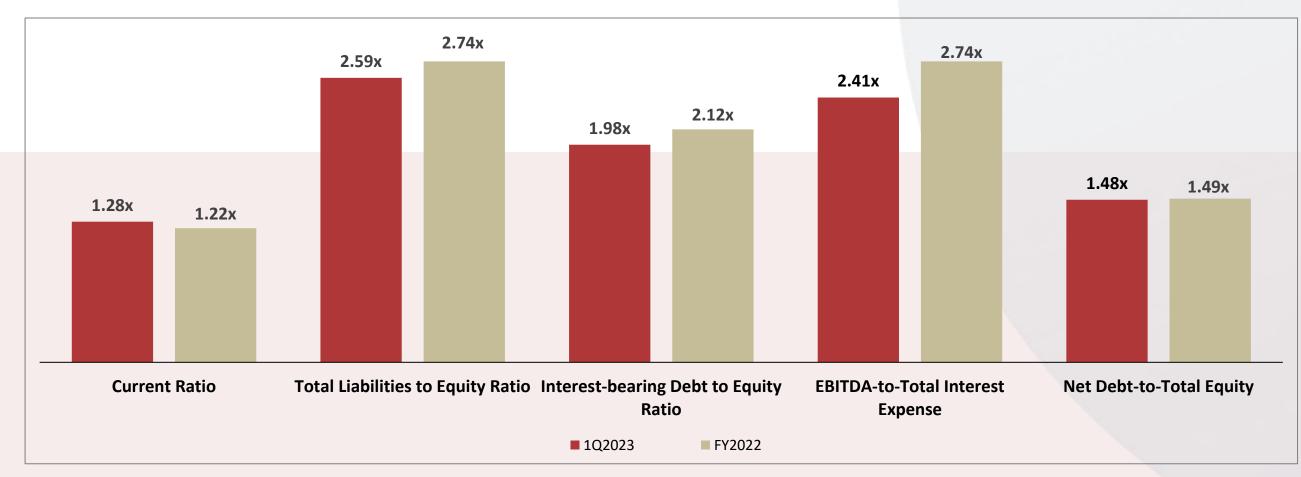
Inc	J
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SAN MIGUEL CORPORATION

# **SMC Financial Position**

(In Bil Php)	As of March 2023
Total Assets	2,317
Cash	244
Interest-bearing debt	1,279



As of December 2022

2,392	
318	
1,356	





SAN MIGUEL CORPORATION

# Thank you!



SMCInvestorRelations@sanmiguel.com.ph

CORPORATE WEBSITES

www.sanmiguel.com.ph www.sanmiguelbrewery.com.ph www.ginebrasanmiguel.com.ph www.smfb.com.ph www.petron.com www.smcglobalpower.com.ph

INVESTOR RELATIONS

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San Miguel Corporation | Investor Presentation