13,000

7,000

# SEC FORM 17-C

### CURRENT REPORT UNDER SECTION 17 OF THE SECURITIES REGULATION CODE AND SRC RULE 17.2(c) THEREUNDER

1. Date of Report (Date of earliest event report	rted)	
Nov 3, 2020		
2. SEC Identification Number		
31171		
3. BIR Tax Identification No.		
000-168-801		
4. Exact name of issuer as specified in its cha	arter	
PETRON CORPORATION		
5. Province, country or other jurisdiction of incorporation		
Philippines		
6. Industry Classification Code(SEC Use Only)		
<ul> <li>7. Address of principal office</li> <li>San Miguel Head Office Complex, 40 San Miguel Avenue, Mandaluyong City Postal Code 1550</li> <li>8. Issuer's telephone number, including area code (63 2) 8884-9200</li> <li>9. Former name or former address, if changed since last report N/A</li> </ul>		
10. Securities registered pursuant to Sections 8 and 12 of the SRC or Sections 4 and 8 of the RSA		
Title of Each Class	Number of Shares of Common Stock Outstanding and Amount of Debt Outstanding	
COMMON (PCOR)	9,375,104,497	
PREFERRED SERIES 2B (PRF2B)	2,877,680	
PREFERRED SERIES 3A (PRF3A)	13,403,000	
PREFERRED SERIES 3B (PRF3B)	6,597,000	

PCOR SERIES A BONDS DUE 2021 (IN MIL

PCOR SERIES B BONDS DUE 2023 (IN MIL

PESO)

PESO)

PCOR SERIES D BONDS DUE 2025 (IN MIL PESO)	6,800
TOTAL DEBT AS OF SEPT 30, 2020 (IN MIL PESO-CONSO)	265,000

The Exchange does not warrant and holds no responsibility for the veracity of the facts and representations contained in all corporate disclosures, including financial reports. All data contained herein are prepared and submitted by the disclosing party to the Exchange, and are disseminated solely for purposes of information. Any questions on the data contained herein should be addressed directly to the Corporate Information Officer of the disclosing party.



PSE Disclosure Form 4-31 - Press Release References: SRC Rule 17 (SEC Form 17-C) Section 4.4 of the Revised Disclosure Rules

Subject of the Disclosure

Media release entitled "Petron registers volume improvement in Q3 as economy re-opens".

Background/Description of the Disclosure

Media release entitled "Petron registers volume improvement in Q3 as economy re-opens".

**Other Relevant Information** 

Please see attached letter dated November 3, 2020.

Filed on behalf by:	
Name	Jhoanna Jasmine Javier-Elacio
Designation	Legal Manager and Assistant Corporate Secretary



November 3, 2020

PHILIPPINE STOCK EXCHANGE, INC. Disclosure Department 6<sup>th</sup> Floor, PSE Tower 5<sup>th</sup> Avenue corner 28<sup>th</sup> Street Bonifacio Global City, Taguig City

> Attention: Ms. Janet A. Encarnacion Head, Disclosure Department

PHILIPPINE DEALING & EXCHANGE CORP.

29<sup>th</sup> Floor, BDO Equitable Tower 8751 Paseo de Roxas Makati City 1226

# Attention: Atty. Marie Rose M. Magallen-Lirio <u>Head - Issuer Compliance and Disclosure Department</u>

Gentlemen:

Please see attached media release entitled **"Petron registers volume improvement in Q3 as economy re-opens"**.

Very truly yours,

JCCurr

**JOEL ANGELO C. CRUZ** VP - General Counsel & Corporate Secretary

# November 3, 2020 MEDIA RELEASE FOR PUBLICATION & BROADCAST



## Petron registers volume improvement in Q3 as economy re-opens

Petron Corporation saw its sales volume improve as quarantine restrictions become more relaxed and economic activities pick up in the third quarter after months of decline due to the coronavirus pandemic.

Following the easing of lockdowns in both the Philippines and Malaysia, Petron's consolidated retail volume from July to September registered a 48.6% improvement versus the second quarter. Philippine volume jumped 33% with most Petron stations in the country operating under normal hours since August.

"While the oil industry continues to face major challenges, we are beginning to see signs of recovery thanks to our government's decision to gradually and safely restart the economy. Aside from retail, we can also expect the reopening of local tourism to influence higher demand for aviation fuel which really took a hit because of the pandemic. We've also seen some improvements in Malaysia with a notable upturn in our domestic volume to almost prepandemic levels," said Petron President and CEO Ramon S. Ang.

Overall, Petron's third quarter performance reflected a modest recovery as the company returns to profitable status, delivering a consolidated net income of P1.63 billion during the period. This was primarily driven by retailing margins as our refining segment continued to incur losses due to thin refining margins.

"With our judicious use of resources, we are determined to expedite our overall recovery, minimize the pandemic's impact on our business, and deliver more positive results," he added.

The Company's year-to-date performance continue to bear the impact of the significant 40% drop in domestic volume and the P13 billion inventory losses during the first four months of the lockdown. Consolidated sales volume from the Philippines and Malaysia for the first nine months contracted by 24 percent to 59.5 million barrels from last year's 78.7 million barrels.

Petron ended the period with a net loss of P12.6 billion from a net income of P3.6 billion in 2019. Consolidated revenues also declined 43 percent to P216.4 billion from last year's P381.7 billion.

Global oil prices remained depressed with the benchmark Dubai crude averaging US\$41.5 per barrel during the last three months while refining cracks have barely recovered from its lowest point of US\$2.20 per barrel in September to current levels of around US\$2.80 per barrel.

# Tax-related concerns

Aside from operating under a volatile business climate, Petron – the only remaining refiner in the country – is also faced with arduous taxation not necessarily encountered by fuel importers.

"We have several tax-related concerns which we have already raised with the government. Under the current regime, refiners are faced with the burden of paying so much more taxes than importers making it more difficult for us to preserve the viability of operating a refinery in the country. Of course, we want to keep our refinery running and hopefully with the government's support, we will be able to do this more efficiently," expressed Ang.

The Petron Bataan Refinery plays a crucial role in ensuring the country's supply security and in providing employment opportunities particularly in the province of Bataan. Beginning this October, it has resumed normal operations after being on scheduled turnaround since May.

# Keeping its commitment to nation-building

Despite going through a rough year, Petron remains a reliable partner in the country's economic growth and recovery.

Based on data from the Department of Finance (DOF), Petron leads all other oil companies in terms of volume marked under the government's Fuel Marking Program.

Of the 12.32 billion liters of fuel products marked from September 1, 2019 to September 10, 2020, which yielded P129 billion in import duties and taxes, Petron held the biggest share with 2.84 billion liters or 23.07 percent. For the period covered, Petron paid nearly P55 billion in duties and taxes.

Together with its parent company, San Miguel Corporation, Petron also continued to support health workers and underprivileged communities affected by the pandemic.

Petron has donated free fuel, PPE, and other donations to medical frontliners, its scholars, and communities. Through SMC, Petron also provided fuel subsidy for the Department of Transportation (DOTr) to help medical frontliners avail of free transport. Petron also partnered with Hyundai Philippines to help transport frontliners and locally stranded individuals.

Petron recently pledged its support to the *Ingat Angat* program, a multi-sector campaign envisioned to rebuild consumer confidence in the new normal. Leveraging on its vast nationwide presence, Petron – which operates the widest retail network in the country – has displayed *Ingat Angat* collaterals at 900 of its service stations.

#### About Petron Corporation

Petron Corporation is the largest oil refining and marketing company in the Philippines and is a leading player in the Malaysian market. It has a combined refining capacity of 268,000 barrels-per-day and produces a full range of worldclass fuels and petrochemicals. It operates about 40 terminals in the region and has around 2,800 service stations where it retails world-class gasoline and diesel. Petron is dedicated and passionate about its vision to be the leading provider of total customer solutions in the energy sector and its derivative businesses. Please visit us at www.petron.com for more information.