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SECURITIES AND EXCHANGE COMMISSION

SEC FORM 17-A

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	ANNUAL REPORT PURSUANT TO SECTION 17	
	OF THE SECURITIES REGULATION CODE AND	
SECTION	141 OF THE CORPORATION CODE OF THE PHIL	IPPINES

1.	For the fiscal year ended December 31, 2015 Date of Report (Date of earliest event reported)	
2.	SEC Identification Number 31171 3. BIR Tax Identification No. 000-168-801	
4.	PETRON CORPORATION ("Petron" or the "Company") Exact name of issuer as specified in its charter	
5.	Philippines6.(SEC Use Only)Province, country or other jurisdiction of incorporationIndustry Classification Code:	
7.	SMC Head Office Complex, #40 San Miguel Avenue, Mandaluyong City Address of principal office Postal Code	
8.	(0632) 886-3888; 884-9200 Issuer's telephone number, including area code	
9.	None Former name or former address, if changed since last report	
10.	Securities registered pursuant to Sections 8 and 12 of the SRC or Sections 4 and 8 of the RSA	
	Title of Each ClassNumber of Shares of Stock Outstanding1 and Amount of Debt Outstanding (as of December 31, 2015)	
	Common Stock9,375,104,497 sharesPreferred Series 2A7,122,320 sharesPreferred Series 2B2,877,680 shares	
	Total Liabilities (as of December 31, 2015) P 211,167 million	

<sup>1</sup> On March 5, 2015, the Company redeemed its 100 million preferred shares issued in 2010. These shares were delisted from the Philippine Stock Exchange on March 6, 2015.

11. Are any or all of these securities listed on the Philippine Stock Exchange?

Yes [X] No [ ]

If yes, state the name of such stock exchange and the classes of securities listed therein:

Philippine Stock Exchange

Common Stocks Preferred Stocks

- PRF2A
- PRF2B

- 12. Check whether the registrant:
  - (a) has filed all reports required to be filed by Section 17 of the SRC and SRC Rule 17 thereunder or Section 11 of the RSA and RSA Rule 11(a)-1 thereunder, and Sections 26 and 141 of the Corporation Code of the Philippines during the preceding 12 months (or for such shorter period that the registrant was required to file such reports);

Yes [X] No [ ]

(b) has been subject to such filing requirements for the past 90 days.

Yes [X] No [ ]

13. The aggregate market value of the voting stock held by non-affiliates of the Company (*i.e.*, other than San Miguel Corporation, SEA Refinery Corporation, Petron Corporation Employees' Retirement Plan and the directors and executive officers of Petron Corporation) as of December 31, 2015 totaling 2,242,654,831 common shares was P15,676,157,268.69 based on the price of P6.99 per share as of December 29, 2015, the last trading day of 2015. Petron had a public ownership of 23.85% as of December 31, 2015. The aggregate market value of the voting stock held by non-affiliates of the Company as of February 29, 2016 totaling 2,242,318,931 common shares was P20,292,986,325.55 based on the price of P9.05 per share as of February 29, 2016, the last trading day of February 2016. Petron had a public ownership of 23.84% as of February 29, 2016. Attached hereto as Annexes A and B are the public ownership reports of the Company as of December 31, 2015 and February 29, 2016, respectively.

#### DOCUMENTS INCORPORATED BY REFERENCE

None

## PART I - BUSINESS AND GENERAL INFORMATION

### (A) Description of Business

#### (1) Business Development

(i) The Company

Petron Corporation ("Petron" or the "Company") was incorporated in the Philippines in 1966 as "Esso Philippines Inc." Petron was renamed "Petrophil Corporation" in 1974 when the Philippine National Oil Company ("PNOC") acquired it. In 1985, Petrophil and Bataan Refinery Corporation (formerly, the "Standard Vacuum Refining Corporation") were merged with then Petrophil Corporation as the surviving corporation. The Company changed its corporate name to "Petron Corporation" in 1988.

On March 13, 2008, Aramco Overseas Company B.V. ("AOC"), then one of the Company's major shareholders since 1994, entered into a share purchase agreement with Ashmore Investment Management Limited and subsequently issued a transfer notice to PNOC to signify its intent to sell its 40% equity stake in Petron. PNOC, which then held 40% of Petron's capital stock, waived its right of first offer to purchase AOC's interest in Petron. Eventually, SEA Refinery Holdings B.V. ("SEA BV"), a company incorporated in the Netherlands and owned by funds managed by the Ashmore Group, acquired AOC's 40% interest in Petron in July 2008. Ashmore complied with the requirements of mandatory tender offer under the Code.

On October 6, 2008, PNOC informed SEA BV and Petron of its intent to dispose of its 40% stake in the Company. In December 2008, the 40% interest of PNOC in Petron was purchased by SEA Refinery Corporation ("SRC"), a domestic corporation wholly-owned by SEA BV. In a related development, SEA BV also sold a portion of its interest in Petron equivalent to 10.1% of the issued shares to SRC.

On December 24, 2008, San Miguel Corporation ("SMC") and SEA BV entered into an Option Agreement (the "Option Agreement") granting SMC the option to buy the entire ownership interest of SEA BV in its local subsidiary SRC. The option may be exercised by SMC within a period of two (2) years from December 24, 2008. Under the Option Agreement, SMC would have representation in the Board of Directors and the Management of Petron. In the implementation of the Option Agreement, SMC representatives were elected to the Board of Directors and appointed as senior officers on January 8 and February 27, 2009.

At its April 29, 2010 meeting, the Board of Directors endorsed the amendment of the articles of incorporation of the Company (the "Company's Articles") and its by-laws (the "Company's By-laws") increasing the number of directors from 10 to 15 and quorum from six (6) to eight (8). The same was approved by the stockholders during their annual meeting on July 12, 2010. The amendment was approved by the Securities and Exchange Commission ("SEC") on August 13, 2010.

On April 30, 2010, SMC notified SEA BV that it would exercise its option to purchase 16,000,000 shares of SRC from SEA BV, which was approximately 40% of the outstanding capital stock of SRC. SRC owned 4,696,885,564 common shares of Petron, representing approximately 50.1% of its issued and outstanding common shares. SMC conducted a tender offer for the common shares of Petron as a result of its intention to exercise the option to acquire 100% of SRC from SEA BV under the Option Agreement. A total of 184,702,538 Petron common shares tendered were crossed at the Philippine Stock Exchange ("PSE") on June 8, 2010, equivalent to approximately 1.97% of the issued and outstanding common stock of Petron. On June 15, 2010, SMC executed the Deed of Sale for the purchase of the 16,000,000 shares of SRC from SEA BV.

On July 30, 2010, the Petron Corporation Employees' Retirement Plan ("PCERP") bought 2,276,456,097 common shares in Petron comprising 24.025% of the total outstanding capital stock thereof from SEA BV. The purchase and sale transaction was executed on the board of the PSE at the price of P7.20 per share.

SMC purchased additional 1,517,637,398 common shares of Petron from SEA BV through a special block sale crossed at the PSE on August 31, 2010. Said shares comprise approximately 16% of the outstanding capital stock of Petron.

On October 18, 2010, SMC also acquired from the public a total of 530,624 common shares of Petron, representing approximately 0.006% of the outstanding capital stock of Petron.

On December 15, 2010, SMC exercised its option to acquire the remaining 60% of SRC from SEA B. V. pursuant to the Option Agreement. With the exercise of the option, SMC became beneficial owner of approximately 68% of the outstanding and issued shares of stock of Petron. As such, on that date, SMC obtained control of SRC and Petron.

On January 24, 2012, PCERP sold 695,300,000 of its common shares in the Company through the PSE. On December 5, 2012, March 27, 2014, and August 19, 2014, PCERP further sold 195,000,000 common shares, 470,000,000 common shares, and 380,000 common shares, respectively, through the PSE. On December 5, 2014, PCERP acquired 195,000,000 PCOR shares through the PSE. PCERP to date holds common shares comprising 7.80% of the outstanding common stock of the Company.

The registered office address of Petron is at the SMC Head Office Complex, 40 San Miguel Avenue, Mandaluyong City.

(ii) Subsidiaries

The direct subsidiaries of the Company as of December 31, 2015 are listed below:

- New Ventures Realty Corporation ("NVRC") is a realty firm established on August 24, 1995. NVRC is authorized to acquire and develop land but it does not engage in the subdivision business. Land suitable for use as service station sites, bulk plants or sales offices are purchased by NVRC, which are then leased to Petron for use in the latter's operation. NVRC's wholly-owned subsidiary, Las Lucas Development Corporation, which was acquired in 2003, was later renamed "Las Lucas Construction and Development Corporation" upon approval by the SEC in September 2009. In 2012, NVRC acquired 100% of Parkville Estates and Development Corporation and 60% of Mariveles Landco Corporation. In 2013, NVRC further acquired 100% of South Luzon Prime Holdings Incorporated, MRGVeloso Holdings, Inc. and Abreco Realty Corp.
- **Petrogen Insurance Corporation** ("Petrogen") is a wholly-owned subsidiary of Petron incorporated on August 23, 1996. It serves the insurance requirements of Petron and its allied business partners such as contractors, suppliers and dealers.
- Overseas Ventures Insurance Corporation Ltd. ("Ovincor") was incorporated on November 16, 1995 under the laws of Bermuda for the purpose of expediting the reinsurance of Petron's insurable interests as covered by Petrogen. Reinsurance includes the insurance cover for the refinery of Petron in Bataan (the "Petron Bataan Refinery"), the bulk plants and service station properties, petroleum and cargo insurance and performance bonds for Petron contractors and haulers as well.

- Petron Freeport Corporation ("PFC"; formerly, "Petron Treats Subic, Inc.") was incorporated on November 6, 2003. The company is registered with the Subic Bay Metropolitan Authority ("SBMA") as a Subic Bay Freeport ("SBF") enterprise. PFC is engaged in the business of importing, transporting, trading and retailing petroleum products and related products. As a registered SBF enterprise, PFC is entitled to tax-free and duty-free importation of raw materials and capital equipment for use solely within SBF. PFC has two (2) divisions retail and manufacturing. The retail division handles the service station operations (*i.e.*, forecourt, quick-service restaurant, and locators). The manufacturing division is engaged in refining, distilling and manufacturing any and all kinds of petroleum products, oil, gas and other vehicle substances. Direct operations of the retail facilities and the manufacturing plant of PFC allows Petron to deal in the business of purchasing, marketing, distributing and trading petroleum, oil, gas, and related products.
- Petron Marketing Corporation ("PMC") was incorporated on January 27, 2004 with the same business purpose as PFC but operates outside the SBF. PMC is a wholly-owned subsidiary of Petron. As of December 31, 2015, PMC operated some service stations of Petron and held the franchise to 11 fastfood stores. PMC launched *Treats* as the secondary retail store brand found in Petron service stations in 2014.
- Limay Energen Corporation ("LEC") was incorporated on August 23, 2010. LEC became wholly owned by Petron in January 2012. The primary purpose of LEC is to build, operate, maintain, sell and lease power generation plants, facilities, equipment and other related assets and generally engage in the business of power generation and sale of electricity generated by its facilities.
- Petron Singapore Trading Pte. Ltd. ("PSTPL") was established in 2010 as Petron's trading subsidiary in Singapore. The subsidiary aims to optimize crude procurement and participate in Singapore's Global Trader Program, which allows the Company access to a wider selection of crude alternatives, resulting in further optimization of Petron's crude selection.
- **Petron Global Limited** ("Petron Global") is a holding company incorporated under the laws of the British Virgin Islands acquired by the Company on February 24, 2012.
- **Petron Finance (Labuan) Limited** ("Petron Finance") is a holding company incorporated under the laws of Labuan, Malaysia acquired by the Company on March 2, 2012.
- **Petrochemical Asia (HK) Limited** ("PAHL") is a holding company incorporated under the laws of Hong Kong over which the Company obtained control in January 2013.
- Petron Oil & Gas Mauritius Ltd. ("POGM") is a holding company incorporated under the laws of Mauritius acquired by the Company on February 8, 2012.

Petron Oil & Gas International Sdn Bhd ("POGI") is a subsidiary of POGM incorporated under the laws of Malaysia, which, on March 30, 2012, acquired 65% of the issued and outstanding share capital of Esso Malaysia Berhad ("EMB"), a publicly-listed company in Malaysia, and 100% of the issued and outstanding share capital of ExxonMobil Malaysia Sdn Bhd and ExxonMobil Borneo Sdn Bhd. POGI subsequently acquired an additional 8.4% of the voting shares of EMB in May 2012 pursuant to a mandatory takeover offer. On April 23, 2012, the Companies Commission of Malaysia ("CCM") issued a certificate for the change of name of ExxonMobil Malaysia Sdn Bhd to "Petron Fuel International Sdn Bhd" ("PFISB") and of ExxonMobil Borneo Sdn Bhd. to "Petron

Oil (M) Sdn Bhd." ("POMSB"). Thereafter, on July 10, 2012, the CCM issued a certificate for the change of name of EMB to "Petron Malaysia Refining & Marketing Bhd." ("PMRMB").

PMRMB, PFISB and POMSB (collectively, the "Petron Malaysia Companies") are companies also incorporated under the laws of Malaysia and are engaged in the downstream oil business in Malaysia. The Petron Malaysia Companies' distribution network includes nine (9) product terminals and one depot. The Petron Malaysia Companies has a network of approximately 565 retail service stations in the country. The rebranding and upgrading of the service stations to the Petron brand was completed in 2015. PMRMB owns and operates the 88,000 bpd Port Dickson Refinery ("PDR"). The PDR produces a range of products, including LPG, naphtha, gasoline, diesel, jet fuel, and low sulfur waxy residue ("LSWR").

The Petron Malaysia Companies' fuels marketing business in Malaysia is divided into retail business and commercial sales. The retail business markets fuels and other retail products through its network of service stations located throughout Peninsular and Sabah-East Malaysia. The Petron Malaysia Companies' commercial sales are divided into four (4) segments: industrial and wholesale, aviation fuels, LPG and lubricants/specialties. The industrial segment sells diesel and gasoline fuels to mini-stations and power plants, as well as to the manufacturing, plantation, transportation and construction sectors while the Malaysian wholesale segment consists of sales, primarily of diesel, gasoline and kerosene, to company-appointed resellers, which sell the Company's products to industrial customers. The aviation group mainly sells to key airline customers which operate at the Kuala Lumpur International Airport where the product is supplied through the pipeline connected to the Port Dickson Terminal. PMRMB markets LPG in 12-kg and 14-kg cylinders for domestic use. In April 2012, the Petron Malaysia Companies established a lubricants and specialties segment to introduce Petron lubricants and greases into the Malaysian market. Automotive lubricants are sold through the service stations and appointed distributors in Malaysia. PMRMB exports LSWR and naphtha from the PDR.

The above-listed subsidiaries of the Company have no plans of engaging in lines of products or services other than those provided in connection with the promotion and enhancement of the business of the Company.

The Company and its subsidiaries are not subject of any bankruptcy, receivership or similar proceedings.

#### **Operating Highlights**

#### <u>Sales</u>

Sales to the Philippine domestic market grew by 12.2%. The retail sector which accounts for 39% of sales, grew by 11.2%

This growth is attributed to new station builds, aggressive dealer account solicitation, and various marketing programs that attracted more motorists to Petron stations, supported by a robust economy. As of year-end 2015, the Company had a total service station count of close to 2,200 stations. The marketing programs of the Company include its cards programs, namely, *Petron Fleet Card*, *Petron Value Card* and the latest *Super Driver Card* that caters specifically to public utility drivers and various promotions such as the Avengers Tumbler, *Free Gas Araw-Araw*, and the Lamborghini Toy Car.

Sales of LPG, which account for about 10% of sales, grew by about 15.6%. The growth was attributable to the expansion of dealer branch stores and retail outlets, increased participation of the Company in the refiller sector, and acquisition of major industrial accounts (*e.g.*, new malls).

Sales to the industrial sector and other oil companies, about 50% of sales, grew by about 12.4% with increased sales of jet fuel and participation in the distributor/wholesale sector.

Sales of lubricants grew by 6.9% due to increased penetration in non-traditional outlets such as autosupply stores and various marketing support programs for business partnersto promote products at point of sale.

#### Refining

#### • Upgrade to Full Conversion

The Petron Bataan Refinery Master Plan Phase-2 Upgrade ("RMP-2") was mechanically completed in 2014. Petron's biggest project to date upgraded the Petron Bataan Refinery to a full conversion refining complex, where all fuel oil is converted to higher valued products - gasoline, diesel and petrochemicals. This makes the Petron Bataan Refinery comparable to highly complex refineries worldwide. In the first quarter of 2015, RMP-2 facility completed its performance guarantee test run, facilitated together with the process technology licensors, to establish the capabilities of the plant against the guaranteed yields and product qualities. RMP-2 started its full commercial operation in January 2016 after the completion of the test run and stabilization of process units.

#### • Seventh Consecutive Integrated Management System ("IMS") Certification

The Petron Bataan Refinery sustained its IMS certification for the seventh straight year. It passed the Quality Management System ("QMS") and Occupational Health/Safety Management System ("OHSMS") recertification audits and the Environmental Management System ("EMS") surveillance audit conducted on April 28-30, 2015. TUV SUD PSB Philippines Inc. granted the Petron Bataan Refinery a recertification of its QMS and OHSMS for the period June 5, 2015 to June 4 2018 following compliance by the refinery with the international standards ISO 9001:2008 and BS OHSAS 18001:2007. The body also recertified the compliance by the Petron Bataan Refinery with the international standard ISO 14001:2004 for its EMS certificate valid until July 31, 2017.

#### Product Supply and Distribution

The Company continues to implement programs to ensure product availability and timely supply such as the program managing station inventory, adequate number of tank trucks and marine vessels and a system that allows nearby depots to support requirements of other depots in case of calamities.

#### Human Resources

Management recognizes that an organization that is equipped with the right mix of characteristics and skills is key to its progress and successes. With this in mind, the Company implements various human resource programs responsive to the evolving needs of an expanding organization. The Company implements various training and development programs, continues to strengthen the leadership and management succession program to retain and develop critical talents and ensure operational continuity, develops organizational structures that will adapt to expansion initiatives and maximize workforce productivity and cultivates greater employee commitment through optimal rewards for employees' performance, work life integration programs, and safe working conditions.

#### Health, Safety and Environment ("HSE")

The Company's HSE programs continue to be an important element in the operations of its facilities. HSE programs of the Company include the following:

- Inspection/Audit/Training. To ensure safety and emergency preparedness of its various facilities, the Company conducts multifunctional audits and safety inspections of the depots/terminals, service stations and third party LPG filling plants. The Company participates in industry-wide oil spill response exercises through service provider WISE Philippines. Periodic inspections of firefighting equipment, emergency drills and exercises are conducted at the Petron Bataan Refinery and the depots/terminals nationwide to enhance competency and responsiveness in addressing emergencies and disasters. A review of the different depot/terminal operations and procedures is conducted to ensure that safety is always inculcated in these activities. Safety seminars/trainings are also continuously being conducted for various stakeholders in the Company's operations to ensure that all imbibe a safety mindset.
- HSE Systems
  - a. <u>Stations</u>. The Safety Management System for service stations was launched in 2014 with the objective of elevating the level of safety awareness among the service station dealers and their employees and workers.
  - b. <u>Depot/Terminals</u>. Twenty-nine (29) locations had been certified to the IMS that includes ISO 9001:2008, ISO 14001:2004, and ISO18001:2007. Furthermore, all 17 depots with pier facilities are currently compliant with the International Ship and Port Facility Security Code ("ISPS Code") as certified by the Office of the Transport Security under the DOTC. The ISPS certification is a requirement by the International Maritime Organization of the United Nations for all international vessels calling on international ports and for all ports accepting international vessels. Petron's shipping ports for both domestic and international vessels are ISPS-certified.
  - c. <u>Refinery</u>. The Petron Bataan Refinery continues to conform with the international standard of Quality (ISO-9001:2008), Environment (ISO-14001:2004), and Health and Safety (OHSAS-18001:2004).

With its annual safety programs, the Company achieved several milestones and recognitions from various government agencies and organizations for the year 2015. From January to December 2015, a total of about 12,406,307 safe man hours were achieved by the Head Office, the Petron Bataan Refinery and the depots and terminals. In October 2015, the World Safety Organization recognized the Company as one of the Concerned Company/Corporation Awardees at its 28th Annual International Environmental and Occupational Safety and Health Professional Development Symposium.

#### Corporate Social Responsibility ("CSR")

Alongside the attainment of business goals, the Company also puts equal importance to meeting its social and environmental agenda. Fueling HOPE (*Helping Filipino Children Overcome Poverty Through Education*) is its main guidepost and *Tulong Aral* its flagship program. The Company also implements programs on environmental sustainability and those that cater to communities near Company facilities.

Among the CSR and sustainability activities of Petron in 2015 were the following:

• <u>Tulong Aral ng Petron</u>. In partnership with the Department of Social Welfare and Development ("DSWD"), the Department of Education ("DepEd") the Philippine Business for Social Progress and the World Vision Development Foundation, the Company continued its *Tulong Aral ng Petron* ("Tulong Aral"), a long-term, strategic initiative that helps send poor children to school, keep them there and make sure they learn. Tulong Aral has scholarship programs for elementary, high school and college students.

At the end of 2015, Tulong Aral ng Petron had a total of 2,238 scholars: 944 elementary scholars in 25 partner schools in the National Capitol Region (Caloocan, Malabon, Navotas, Valenzuela, Manila, Pasay, Mandaluyong, Quezon City, Parañaque, Taguig, Pateros, Pasig and Las Piñas) and 504 scholars in eight (8) partner schools in Mindanao (Davao, South Cotabato, Iligan, Jimenez, Misamis Oriental and Zamboanga). In 2015, TAP program was extended to Petron's major facilities with 442 elementary scholars in the Visayas (Bacolod City, Iloilo, Roxas and Tagbilaran) and 348 in Rosario, Cavite and Mabini, Batangas.

The scholars continued to enjoy the benefits of Petron's send-a-child to school program, including the provision of books, school supplies, shoes and uniforms; daily meal allowances for children, as well as capability building and livelihood programs for parents.

Three hundred seventy (379) elementary and 76 high school scholars graduated in March 2015. A total of 470 children received scholarships to go to high school in 22 public schools in Metro Manila. For the school year 2015-2016, Petron sponsored an additional 20 college scholars bringing the total number to 61 scholars pursuing different degrees in various academic institutions. Once they graduate, they will have an opportunity to join the Petron family.

#### Other Education-Related Programs

1. <u>Petron Schools</u>. In 2015, Petron builds and turned over a two-classroom Petron School facility at Anibong Elementary School in Tacloban City, which was badly hit by Typhoon Yolanda in 2013. This brings the total number of Petron Schools constructed to 81 since 2002.

Petron also turned over three (3) Silid Pangarap school buildings for the pre-school and kindergarten levels in partnership with AGAPP (Aklat, Gabay, Aruga Tungo sa Pag-angat at Pag-asa) Foundation and San Miguel Foundation. These classrooms also serve as mini-libraries. Since 2011, Petron has so far funded and turned over 22 schools or 44 classrooms in Bataan, Samar, Cavite, Cebu, Negros Oriental, Leyte, Roxas and some parts of Mindanao.

- Youth Entrepreneurship. In the tenth year of the Youth in Entrepreneurship and Leadership Development ("YIELD") Program, 100 third year students of the Muntinlupa Business High School ("MBHS") spent their summer at select Petron stations to learn about back office operations and the rudiments of food service. This brings the total number of YIELD graduates since 2005 to 1,100.
- 3. <u>Petron ACES</u>. The Petron Automotive Care Education ("ACE") program, which was launched in 2015, provides free automotive servicing NC-II technical-vocational education to deserving scholars at the Guzman College of Science and Technology. Once they graduate and get TESDA-certified, they may be hired to work in Petron Car Care Centers. An initial batch of 15 scholars qualified for the first year of the program.

- 4. <u>Reading Program</u>. In 2015, Petron, through its Petron Foundation, continued its partnership with the DepEd and the United States Agency for International Development ("USAID") in improving basic education. Petron continued to make significant investments through its support to Basa Pilipinas (Read Philippines) which aims to improve the reading skills of 1 million early grades students and provide technical assistance to the DepEd on the language and literacy component for Grades 1 to 3 in Ilocos and Central Visayas.
- Promotion of Environmental Sustainability
  - 1. <u>Bataan Integrated Coastal Management Program ("BICMP"</u>). In 2015, Petron sustained its leadership role in the implementation of the Bataan Integrated Coastal Management Program ("BICMP"), a partnership with the Provincial Government of Bataan and the United Nations Development Programme's Partnerships on Environmental Management for the Seas of East Asia ("PEMSEA"). Its activities included guiding Bataan's local government units in developing and implementing their respective zoning plans in accordance with the Bataan Coastal Land and Sea Use Zoning Plan and the Bataan Sustainable Development Strategy. One of the highlights for this year was the completion of the State of the Coasts ("SoC") Report for the province of Bataan, with the support of the PEMSEA Resource Facility. The SoC reporting system is a tool that local governments can use in the monitoring, evaluation and reporting of their integrated coastal management ("ICM") programs. This provides baseline conditions and priorities to be addressed in an ICM program and helps LGUs to measure and report progress and impacts of their ICM implementation.
  - 2. **Participation in the National Greening Program**. Also in Bataan, Petron partnered with the Provincial Government, Municipal Government of Limay, PENRO-Bataan, and People's Organizations SAMASAKA (Samahang Magsasaka Sa Kagubatan Ng Limay, Bataan, Inc.) and AFPAI (Alangan Farmers Producers Association, Inc.) to reforest a total of 300 hectares to protect the watershed of Limay. Through this and along with other tree and mangrove planting activities conducted by Petron Operations personnel nationwide throughout 2015, Petron remained active in its support of DENR's goal of planting 1.5 billion trees from 2011 to 2016 under the National Greening Program.
- <u>Community-Based Programs</u>. Petron's community-based programs benefit residents close to Petron facilities. The community-based programs include:
  - 1. <u>Sulong KaBarangay Program in Bataan.</u> The Sulong KaBarangay program, a public-private partnership among the local government of Limay, DSWD and Petron. The Samahang Alangan at Lamao para sa Pag-Unlad, Inc. (SALAPI), a group formed through the Sulong Pangkabuhayan (livelihood assistance project) in 2012, continued to supply the Petron Bataan Refinery's rug requirements and has been producing doormats to local markets.
  - <u>Livelihood Programs</u>. A donation of seed money to the Municipality of Rosario in Cavite allowed a total of more than 800 residents to secure loans to start or enhance their livelihood activities.

Petron and the Municipality of Rosario also established the *Tulong Aral* Livelihood Program with 27 mothers of *Tulong Aral* scholars as its first beneficiaries. They were given skills training in rag making and have set-up a cooperative with the help of the Municipality of Rosario. They now supply Petron Rosario depot and the local market with rags.

• <u>Responding to Crises</u>. While the country was fortunately spared from any major natural calamity in 2015, Petron continued to live up to its commitment of helping families affected by previous disasters. In partnership with SMC Foundation and Habitat for Humanity Philippines, Petron supported the building of houses to help 85 families devastated in 2013 by super typhoon Yolanda and the Visayas earthquake.

#### Petron Malaysia

The Petron Malaysia Companies have completed the upgrading of the product terminals to comply with the B7 biodiesel and U97 E4M requirements. This is in line with the government's thrust of providing cleaner and more environment friendly fuels to the consumers. The Petron Malaysia Companies also completed the rebranding and modernization of the more than 100 road tankers which transport products throughout the country. As part of the rebranding program, three (3) card programs, *Petron Miles* loyalty card, Petron Fleet Card with microchip technology and co-branded Petron and Public Bank Visa Card program, were launched.

#### (2) Business of Petron

#### (i) Principal products or services and their markets

Petron's principal business involves the refining of crude oil and the marketing and distribution of refined petroleum products. It sells a full range of refined petroleum products including gasoline, LPG, diesel, jet fuel, kerosene, asphalts and petrochemicals (benzene, toluene, mixed xylene, propylene and polypropylene). Exports include naphtha and petrochemicals. When necessary, some refined petroleum products are imported.

The major markets in the petroleum industry are the reseller (service station), industrial, LPG lube trades. Petron sells its products through a nationwide network of service stations, LPG dealerships and lube outlets and to industrial end-users and bulk off-takers.

The Company also continues to expand its non-fuel businesses. It holds franchises of major local food chains, leases space to other consumer services, food kiosks and restaurants to give its customers a one-stop full service experience at the service station. It continues to have a tie-up with San Miguel Group for the San Mig Avenue convenience stores at the stations. In 2014, it re-launched the *Treats* store as the secondary retail store brand found in Petron service stations.

#### (ii) Percentage of sales or revenues contributed by foreign sales

Below is the summary of the percentage of sales or revenues of domestic and foreign sales of the Company and its subsidiaries from 2013 to 2015:

	Domestic	Exports/International	Total
2013, in million pesos	264,445	199,193	463,638
2013, in percentage	57%	43%	100%
2014, in million pesos	276,731	205,804	482,535
2014, in percentage	57%	43%	100%
2015, in million pesos	213,683	146,495	360,178
2015, in percentage	<b>59</b> %	41%	100%

#### (iii) Distribution methods of products or services

Petron's bulk petroleum products are refined from crude oil at the Petron Bataan Refinery in Limay, Bataan. From the Petron Bataan Refinery, products are distributed to the various bulk storage terminals and direct consumer accounts nationwide using a fleet of barges and tankers. From the storage depots, bulk products are hauled by tank trucks to service stations and to direct consumer accounts. Products may also be sourced from depots operated by other oil companies with whom Petron has joint operations, rationalization and/or product supply agreements.

Lubes and greases in various packages are transported via container vans to bulk plants and terminals outside Metro Manila. Petron lube distributors are also established to sell these products.

Petron has a nationwide network of LPG retail dealerships and outlets. Service stations also carry *Gasul* products and accessories and lube products.

#### (iv) New products or services

#### • Euro IV Gasoline and Diesel Fuels

Petron upgraded its gasoline products to meet Euro emission standards and Euro IV-PH fuel limits of PNS QS 008:2012. Its gasoline brands (Super Xtra, Xtra Advance, XCS, and Blaze 100 Euro 4) exceed the Euro IV-PH fuel specifications under the Philippine National Standards ("PNS") for sulfur and benzene.

In October 2015, the Company also implemented Euro IV in Diesel Max and Turbo Diesel. All the diesel brands of the Company meet the stringent requirements of Euro IV emission limits and Euro-IV specifications of PNS QS 004:2012.

#### • Development of Petron Brake Fluid DOT 4

The Company developed a special formulation of brake fluid to meet the performance requirements of the Federal Motor Vehicle Safety Standard No. 116 DOT Specification. Petron Brake Fluid DOT 4 is formulated to provide optimum performance and maximum safety.

#### • Engine Oils for Petron Malaysia

a. Rev-X Multi-grade 20W-50 API CF

b. Blaze Racing Multi-grade 20W-50 API SL

#### a. Development of Engine Oils and Transmission Fluids

The Company developed the following specially formulated products to cater the requirements of different automotive original equipment manufacturers:

- a. Petron Fully Synthetic 5W-40 API CJ-4/SN
- b. Petron premium Multi-grade 15W-40 API SN/CF
- c. Petron Fully Synthetic 5W-30 API SN/CF
- d. Petron Dual Clutch Transmission Fluid

#### (v) Competition

Petron operates in a deregulated oil industry along with more than 90 other industry players. With several players sharing in the market, competition is intense. Retail and depot network expansion, pricing, and various marketing programs are being employed to gain a bigger share of the domestic market. The Company's major competitors in the retail, industrial and lube trades are Shell and Chevron and, in the LPG trade, Liquigaz. However, Petron's wider retail and depot network allows it to expand its reach in the domestic market more effectively. Moreover, with its upgraded refinery, Petron now produces more fuels, namely, gasoline, diesel and jet fuel.

#### (vi) Sources and availability of raw materials and the names of principal suppliers

In 2015, Petron purchased all its term and spot crude requirements through its wholly-owned subsidiary, PSTPL. Majority of the crude purchase was sourced from Saudi Arabian Oil Company ("Saudi Aramco") under a term contract. Another crude, Kuwait export crude, was sourced from Kuwait Petroleum Corp also under a term contract. For its 2016 crude requirements, Petron, through PSTPL, renewed its Crude Oil Supply Agreements with Saudi Aramco and Kuwait Petroleum Corp for the period January to December 2016.

Petron purchased its finished product import requirements in 2015 also through PSTPL. Local spot and term purchase contracts for finished products were also secured from several oil companies. For 2016, aviation gas, asphalt and baseoil contracts were renewed for the period January to December 2016 likewise through PSTPL.

On its requirements for ethanol, the Company continued to support the directive of the Department of energy ("DOE") on prioritization of locally-produced ethanol, complying with the required monthly allocation. Around 43% of the total ethanol requirement of the Company was sourced from various local ethanol producers. The Company is the sole buyer of all the ethanol produced by San Carlos Bioenergy, Inc. pursuant to a 2008 ten-year supply contract. The balance of the Company's ethanol requirements is sourced from other local ethanol producers and imports. Ethanol is blended with gasoline to comply with the current requirement under the Biofuels Act of 2006.

#### (vii) Dependence on one or a few major customers and identity of any such major customers

Petron and its subsidiaries do not have a single external customer from which sales revenue generated amounted to 10% or more of the total revenue.

#### (viii) Transactions with and/or dependence on related parties

Petron, certain of its subsidiaries, associates, and joint venture and SMC and its subsidiaries purchase products and services from one another in the normal course of business.

It is the policy of the Company that transactions with related parties are on an arm's length basis in a manner similar to transactions with non-related parties. Related party transactions are made at normal market prices and terms. To ensure that this policy is implemented, the Company undertakes an assessment at each financial year by examining the final position of the related party and the market in which the related party operates.

Described below are transactions of Petron with related parties:

- 1. Petron entered into a lease agreement with San Miguel Properties, Inc. for office space covering 6,802 square meters. The lease, which commenced on June 1, 2014, is for a period of one year and may be renewed in accordance with the written agreement of the parties.
- 2. Petron also pays SMC for its share in common expenses such as utilities and management fees for the leased office space.
- 3. Petron has long-term lease agreements with NVRC covering certain parcels of lands where some of its depots, terminals and service stations are located.
- 4. Petron partly retails its fuel products through its subsidiaries, PMC, PFC, and PSTPL, as well as lubes through PFSIB.
- 5. Petron obtains insurance coverage from Petrogen which, in turn, obtains reinsurance coverage from Ovincor and other local reinsurers.
- 6. Petron made certain advances to PCERP for investment opportunities.
- 7. Petron has an existing trading agreement with PSTPL for the procurement of crude oil, and trading of finished petroleum products and other materials such as ethanol, coal, and additives.
- 8. Petron engaged PSTPL to perform the chartering function such as the renewal and negotiation of contract of affreightments and commodity risk management via hedging transactions.
- 9. Petron provides general management services to PFISB.
- 10. Petron has existing supply agreements with various SMC subsidiaries. Under these agreements, Petron supplies the bunker, diesel fuel, gasoline and lube requirements of selected SMC plants and subsidiaries.
- 11. Petron purchase goods and services, such as those related to construction, information technology, shipping and power, from various SMC subsidiaries.
- 12. NVRC and SMC Powergen Inc. ("SMC Powergen") entered into a sublease agreement for a portion of the lands on which the Petron Bataan Refinery and SMC Powergen's power plant is located.
- 13. NVRC and SMC subsidiaries entered into various lease agreements for portion of lands located at Limay, Bataan.

(ix) Patents, trademarks, licenses, franchises, concessions, royalty agreements

The Company's intellectual property registrations and applications as of December 31, 2015 are described below.

**Approved Trademark Registrations.** Petron has trademark registrations for a term of 20 years for its Petrogrease, Gearfluid, Gasulette, Gasulite, Gasulgrille, Gasul, Marinekote, LPG Gasul Cylinder 50 kg., Gasul and Device, LPG Gasul Cylinder 11 kg., Petron STM, Petron Autokote, GEP, Gearkote, Cablekote, REV-X superdiesel Multigrade, "AS" Petron, Grease Solve, Petrokote, Petron 2040, Petron XD3, Petron Old Logo, Hypex, Extra, Petron Old Logo (Tradename), 2T, Turnol, Petromar HD, Spinol, Airlube, Hydrotur, Petromix, Voltran, Stemol, Petrocyl 680, Overglide, Grease Away, Petrokut, Petron Railroad Extra, Rubbex, Petron Dust Stop Oil, Oil Saver, DCL 100, Milrol, Petropen, Petron GST, Petron with XCS, With XCS, Super DC, LPG Gasul Cylinder 2.7 kg. Petromul CSS-1, New Petron Logo, Power Booster, Zerflo, TDH 50, Automatic Transmission Fluid, Petrotherm 32, Petrosine, Petron HDX, Petron TF, Petron, Ropgriz, Ultron and Device, 2T Motorcycle Oil, Lubritop, Antimist, Molygrease, Petron GX and Extra with a car device against a red background.

Petron Gasul 11-kg POL-VALVED Cylinder, Ultron Rallye, Rev-X Trekker, Rev-X Hauler, Rev-X HD, Bull's Eye, Ultron Extra, Sprint 4T, Xpert Diesel Oils, Penetrating Oil, Solvent 3040, Ultron Race, Ultron Touring, Lakbay Alalay, Blaze, Clean 'n Shine, Fuel Hope, Fuel Success, Fuel X Fuel Customer Experience, Pchem, Petron Farm Trac Oil for Farm Equipment, Petron Freeport Corporation, Petron Marketing Corporation, PetronConnects, Treats (for bottled water), Tulong Aral ng Petron & Device, Ultimate Release from Engine Stress, Xpert sa Makina X-tra ang Kita, "Your friend on the Road", Fuel Trust, Fuel Experience, Fuel Drive, Fuel Excellence, Fuel Efficiency, Xtend, Car Care & Logo, Go for the Xtra Miles, e-fuel, Rider, Enduro, Extra, Fiesta Gas with device, Xtra, Fiesta Gas 2.7kg cylinder, Fiesta Gas 5kg cylinder, Fiesta Gas 5kg POL-VALVED. Fiesta Gas 11kg cylinder, Fiesta Gas 11kg POL-VALVED. Fiesta Gas 22kg POL-VALVED, Fiesta Gas 50kg POL-VALVED, Bulilit Station, Bulilit Station (Gasoline Station), How far can you go on one full tank these days?, Fuel Journeys, Petron Lakbay Pinoy, Petron Plnoy Fuels & Device, Petron Pinoy Diesel & Device, Petron Pinoy Regular & Device, Econo, Elite, Pantra, Limay Energen Corporation, Racer Maximum Performance, Petrolene, Petron Value Card and Device, Pstore, Pmart, Pshop, Go Petron! Get Rewards & Benefits, TSI and Device, Footprints Inside a Sphere & Device, Lakbay Alalay Para sa Kalikasan, Everyone's Vision & device, Petron Super Xtra Gasoline, Xtra Advance, Petron Ronnie Mascot in Seatbelt & device, Petron Super Driver, Maxi Gas, Xtra Exceed, Xtra Ultra, Xtra Prime, Xtra Miles, Pinov HP Gasoline, Xtra Excel, UnliPower Saver Gasoline, Ultramax Gasoline, Ecomax Gasoline, PMax Gasoline, Pharmacy Plus, Triangle Device, Boomerang Device, Ronnie Mascot, and AR Scan, View it & device, Seat Belt Lives, See It & device, Privilege Miles Card & device, Petron Fleet Card & device, Blaze 100 Octane Euro 4 & device, Aim here & device, Focus here & device, AR View & device, AR Focus & device, Pay with Points Save your Cash, AR Spot & device, Scan It & device, Road Safety & device, Miles, Petron Chinese Name (flag type), Petron Chinese Name (long type), Super Tsuper Gift and App, Xtra Advance (inside a rectangle device), Petron Blaze 100, Petron XCS3, Champion Gasoline, Everyone's Shop & Device, Gasulito, REV-X, Petron Blaze Spikers, Thermal Stress Stabilizing System, Dynamic Cleaning Technology, Miles Better, Your Feet Your Rules, Xtra Advance Euro 4 & Device, Petron Super Xtra Gasoline Euro 4 & Device, Diesel Max Euro 4 & Device, Turbo Diesel Euro 4 & device, XCS Euro 4 & device and Fast Gas Fast Prize are registered for a term of 10 years.

**Pending Trademark Registration Applications.** Petron has pending applications for registration of the following trademarks: Sagip Alalay, Petron Canopy Fascia, Petron XCS3 Triple Action Premium Unleaded, Euro 4 (stylized), Mix & Treats device, Treats Plus & device, Everyone's Treats, Super Treats & device, Accident Insurance & device, Stylized P & device, Towing & Roadside Assistance device, Thermal Control System, Carbon Buster, Diesel Max, Petron PMB, Blu & Device, Blu with Gasul Tank, Puno ng Buhay, Tri-Action, Triple Action Fuel, Blaze Racing, Tri Plus, Tri Activ, Gas Padala and Lakbay Ligtas.

Petron also has registered and pending trademarks in Malaysia, Indonesia, Cambodia, Thailand, Myanmar, Australia, China, United Kingdom, India, Japan, Republic of Korea, Singapore, Hong Kong, China and Saudi Arabia. The Company has filed 176 trademark applications in Malaysia relating to its Malaysian operations. It has obtained copyright protection for the stylized letter "P" and has registered trademarks in Malaysia, including the "Petron (Class 9)", "Petron Logo", "Gas Miles", "Gasul", "Fiesta Gas", "Energen", "Petron Plus (Class 9)", "Perks", "Miles", "Propel", "XCS", "Petromate", "Hydrotur", "Miles with P-Logo", "MILES with P Logo and 'Privilege Miles Card' words", "Petroil", "Fuel Journeys", "Better by Miles", "Petron Cares", "DCL 100", "Petromar", "Energy", "Treats with Crocodile Logo", and "Petron Greenfuel", "Kedai Mart with P logo", "Rider", "Rider 4T", "Petrolaysia", "Prime", "Petron with Canopy Fascia logo", "Petron Racing", "Sprint 4T", "Rev-X Diesel Engine Oils", "Prestige", "Xtra Mile", "Xtra Unleaded", "Treats & Device", "Petron Value Card Rewards & Benefits", "Turbo Diesel", "Diesel Maz", "Blaze Gasoline", "Petron XCS3", "Powerburn 2T & Device", "Racing", "Powerburn", "Petrogrease", "Greaseway", "GEP", "Gearfluid", "Clean 'n Shine", "ATF", "Treats & Device", "Powered by Petron", "Miles with P Logo & Petrol Word", "Petromar HD", "Petrogrease EP", "Blaze with P Logo and Petrol", "Fuel Life", "Fuel Success", "Fuel Hope", "Blaze Racing", "Fuel Care", "Treats", "Petron Motorsports", "Fuel Life", "Fueled by Petron", "Miles Better" and "Your Fleet Your Rules.

**Copyrights.** Petron has copyrights for its seven (7)-kg LPG container, Gasulito with stylized letter "P" and two (2) flames, Powerburn 2T, Petron New Logo (22 styles), Philippine Card Designs and Malaysian Card Designs, and Petron font. Copyrights are protected during the lifetime of the creator and for 50 years after his death.

**Utility Models.** Petron has registration for the following utility models: (i) Carbon Buster (process) and (ii) Carbon Buster (composition). The term of the utility model is seven (7) years from date of filing of the application.

#### (x) Government Approval of Principal Products or Services

Government approval of Petron products and services is not generally required. Petroleum products, both locally refined and imported, however, must conform to specifications under the Philippine National Standards. Importations of petroleum products and additives are reported to the DOE, in accordance with the Downstream Oil Industry Deregulation Act of 1998 and its implementing rules and regulations. Clearances are secured from concerned government authorities for importations of restricted goods. The supply of products or services to government and government agencies undergo a bidding process in accordance with law.

#### (xi) Effect of existing or probable government regulations on the business

- Executive Order 890: Removing Import Duties on All Crude and Refined Petroleum Products. After the ASEAN Trade in Goods Agreement was implemented in 2010, the tariff rate structure in the oil industry was distorted with crude and product imports from ASEAN countries enjoying zero tariff while crude and product imports from outside the ASEAN were levied 3% tariff. To level the playing field, Petron filed a petition with the Tariff Commission to apply the same tariff duty on crude and petroleum product imports, regardless of source. In June 2010, the government approved Petron's petition and issued Executive Order 890 which eliminated import duties on all crude and petroleum products regardless of source. The reduction of duties took effect on July 4, 2010.
- <u>Biofuels Act of 2006 (the "Biofuels Act"</u>). The Biofuels Act and its implementing circulars mandate that gasoline and diesel volumes contain 10% bioethanol and 2% biodiesel/cocomethyl ester ("CME") components, respectively. To produce compliant fuels, the Company invested in CME injection systems at the Petron Bataan Refinery and the depots. On the bioethanol component, the DOE issued in June 2015 its Circular No. 2015-06-0005 entitled "Amending Department Circular No.

2011-02-0001 entitled Mandatory Use of Biofuel Blend" which currently exempts premium plus gasoline from the 10% blending requirement.

- <u>Renewable Energy Act of 2008 (the "Renewable Energy Act"</u>). The Renewable Energy Act aims to promote development and commercialization of renewable and environment-friendly energy resources (*e.g.*, biomass, solar, wind) through various tax incentives. Renewable energy developers will be given a seven (7)-year income tax holiday, power generated from these sources will be VAT-exempt, and facilities to be used or imported will also have tax incentives.
- <u>Compliance with Euro 4 standards.</u> The DENR issued in September 2010 Administrative Order 2010-23 mandating that, by 2016, all new motor vehicles that would be introduced in the market shall comply with Euro 4 emission limits, subject to Euro 4 fuel availability. In June 2015, the DOE issued Circular 2015 06-0004 entitled "Implementing the Corresponding Philippine National Standard Specifications (PNS) for the Euro 4/IV PH Fuels Complying with the Euro 4/IV Emissions" directing all oil companies to adopt Euro4-compliant fuels. With its RMP-2, Petron is now producing Euro 4-compliant fuels ahead of the 2016 mandate.
- <u>LPG Bill</u>. The LPG Bill, currently pending in the Philippine Congress, will mandate stricter standards on industry practices.
- <u>DOE Department Circular 2014-01-0001</u>. The DOE issued Department Circular 2014-01-0001 directed at ensuring safe and lawful practices by all LPG industry participants as evidenced by standards compliance certificates. The circular also mandates that all persons engaged or intending to engage as a refiller of LPG shall likewise strictly comply with the minimum standards requirements set by the DTI and the DOE. The circular imposes penalties for, among others, underfilling, illegal refilling and adulteration.
- <u>Laws on Oil Pollution</u>. To address issues on marine pollution and oil spillage, the Maritime Industry Authority ("MARINA") mandated the use of double-hull vessels for transporting black products beginning end-2008 and white products by 2011. Petron has been using double-hull vessels in transporting all its products.
- <u>Clean Air Act of 1999 (the "Clean Air Act")</u>. The Clean Air Act established air quality guidelines and emission standards for stationary and mobile equipment. It also included the required specifications for gasoline, diesel and IFO to allow attainment of emission standards. Petron invested in a gasoil hydrotreater plant and an isomerization plant to enable it to produce diesel and gasoline compliant with the standards set by law.
- <u>Anti-Competition Law (the "Philippine Competition Act").</u> The Philippine Competition Act, approved in July 2015, prohibits anti-competitive agreements, abuses of dominant positions, and mergers and acquisitions that limit, prevent, and restrict competition. To implement the national competition policy and attain the objectives and purposes of the law, the Philippine Competition Commission ("PCC") was created. Among the powers of the PCC is its power to review mergers and acquisitions based on factors it may deem relevant. The PCC, after due notice and hearing, may impose administrative fines on any entity found to have violated the provisions of the law on prohibited arrangements and prior notification to the PCC of certain mergers and acquisitions. The PCC is empowered to impose criminal penalties on an entity that enters into any anti-competitive agreement and, when the entities involved are juridical persons, on its officers, directors, or employees holding managerial positions who are knowingly and willfully responsible for such violation.

• <u>Cabotage Law.</u> Republic Act No. 10668, approved in July 2015, amended the decades-old Cabotage Law and now allows foreign ships carrying imported cargoes and cargoes to be exported out of the country to dock in multiple ports. Foreign vessels will be allowed to transport and co-load foreign cargoes for domestic trans-shipment. This seeks to lower the cost of shipping export cargoes from Philippine ports to international ports and import cargoes from international ports.

# (xii) Estimate of the amount spent during each of the last three fiscal years on research and development activities

The Company's Research and Development ("R&D") is responsible for all product development that complies with government laws and regulations such as the Clean Air Act and the Biofuels Act. Other drivers of product innovations are the requirements of original engine manufacturers and the latest technological trends in the industry.

R&D spent a total of P65.21 million in 2015, slightly lower than the previous year's expense of P66.22 million. Expenses in 2013 amounted to P59.80 million.

#### (xiii) Costs and effects of compliance with environmental laws

Compliance with the various environmental laws like the Renewable Energy Act, the Biofuels Act, the Clean Air Act, and the Clean Water Act entails costs and additional investments on the part of the Company, resulting in higher production costs and operating expenses. In 2015, the Company spent a total of P193.90 million for treatment of wastes, monitoring and compliance, permits and personnel training at the Petron Bataan Refinery.

#### (xiv) Total number of employees

As of December 31, 2015, the Company had 2,995 employees, with 2,355 employees in the Company (comprising one president, one general manager, 25 vice presidents and assistant vice presidents, 1,494 managerial, professional and technical employees, and 834 rank-and-file employees); 498 employees of the Company's Malaysian operations; eight (8) in PSTPL; and 134 in PMC and PFC. The workforce may further increase in the ensuing 12 months due to the Petron Bataan Refinery expansion project.

Petron has CBAs with its three (3) unions, namely: (i) Bataan Refiners Union of the Philippines ("BRUP"), which is affiliated with the Philippine Transport and General Workers Organization; (ii) Petron Employees Labor Union ("PELU"), and (iii) Petron Employees Association, which is affiliated with the National Association of Trade Unions ("PEA-NATU"). BRUP's CBA covers the period January 1, 2014 to December 31, 2018. PELU's CBA is in effect from January 1, 2014 to December 31, 2018. The PEA-NATU's CBA covers the period from January 1, 2015 to December 31, 2019.

In addition to the statutory benefits, the Company provides medical and life insurance, vacation, sick and emergency leaves, and computer and emergency loans to employees. It has a savings plan pursuant to which an eligible employee may contribute 5-15% of his monthly basic salary. The Company, in turn, contributes a corresponding maximum of 5% to the member-employee's account in the savings plan.

#### (xv) Major Risks Involved

#### (i) Risk Management Framework and Process

Petron follows an enterprise-wide risk management framework for identifying, mapping and addressing the risk factors that affect or may affect its businesses.

The Company's risk management process is a bottom-up approach, with each division mandated to conduct regular assessment of its risk profile and formulate action plans for managing identified risks.

As Petron's operation is an integrated value chain, risks emanate from every process and some can cut across divisions. The results of these activities flow up to the Management Committee and eventually the Board through the Company's annual Business Planning process.

Oversight and technical assistance is likewise provided by corporate units with special duties. The Risk and Insurance Management Group is mandated with the overall coordination and development of the enterprise-wide risk management process. The Financial Risk Management Unit of the Treasurers Department is in charge of foreign exchange hedging transactions. The Transaction Management Unit of the Controller's Department provides backroom support for all financial transactions. The Corporate Technical & Engineering Services Group oversees compliance with the domestic and international standards set for health, safety and environment. The Internal Audit Department is tasked with the implementation of a risk-based auditing. Commodity price risk is a major area being managed by the Commodity Risk Management Department ("CRMD") of the Supply Division, under the guidance of the Commodity Risk Management Committee ("CRMC") composed of cross-functional senior and middle management. The CRMC oversees the long-term and short-term commodity hedging program which includes risk assessment, authorized hedging instruments and hedging tenor. Hedging strategies are developed by the CRMD which also monitors commodity risks, sets controls, and ensures that risk management activities stay within the board-approved limits and parameters approved by CRMC. PSTPL executes the hedging strategies involving crude and product imports and exports on behalf of the Company.

#### (ii) Major Risks

The Company classifies a risk as a major risk if it assesses the risk event to both have a relatively high probability of occurring and a substantial adverse impact on the Company if the risk would occur. The major risks that the Company managed in 2015 were substantially the same as those in the previous year since there were no fundamental changes in the nature of the Company's operations. These risks were the following:

- Foreign exchange risk arising from the difference in the denomination of majority of revenues in Philippine Pesos against that for the bulk of costs in US Dollars. In addition, the Group's exposure to foreign exchange risks also arise from US dollar-denominated sales and purchases, principally of crude oil and petroleum products, of the Petron Malaysia Companies whose transactions are in Malaysian ringgit, which are subsequently converted into US dollar before ultimately translated to equivalent Philippine peso amount using applicable rates for the purpose of consolidation. Changes in the foreign exchange rate would result in the revaluation of key assets and liabilities, and could subsequently lead to financial losses for the Company.
- The risk of substantial disruptions in the Company's operations caused by accidents, process or machinery failure, human error or adverse events outside of human control. This risk could also include delays in the implementation of capital expansion activities. These disruptions may result in injury or loss of life, as well as financial losses should these disruptions lead to product run-outs,

facility shutdown, equipment repair or replacement, insurance cost escalation and/or unplanned inventory build-up.

- Profit margin and cash flow risk arising from fluctuations in the relative prices of input crude oil and output oil and petrochemical products. Changes in output and input prices, particularly when mismatched, may produce significant cash flow variability and may cause disruptions in the Company's supply chain, as well as higher financing expenses.
- Regulatory risk, arising from changes in national and local government policies and regulations that may result in substantial financial and other costs for the Company, either directly or indirectly.

Except as covered by the above mentioned specific risks, the Company has determined that none of the risk factors faced by any of its subsidiaries would be a major risk. These risk factors either have a low probability of occurring or have an insignificant potential impact. Thus, while subsidiary-specific risks were considered in the risk management process, these are considered relatively minor.

- (iii) Management of Major Risks
- (a) Foreign exchange risk
  - The Company hedges its dollar-denominated liabilities using forwards, other derivative instruments and the generation of dollar-denominated sales. It avoids the creation of risk from derivative speculation by limiting the use of derivative instruments up to 100% of the value of the underlying dollar-denominated liabilities net of dollar-denominated assets.
  - Dollar-denominated assets and liabilities and the resulting potential foreign exchange losses are recorded on a daily basis through an enterprise resource planning software that monitors financial transactions. This allows real-time awareness and response to contain losses posed by foreign exchange exposure. Such software is also capable of tracking risk exposures arising from other market sensitive financial variables, such as interest rates and commodity prices.
- (b) Risk of operational disruptions
  - The risk of operational disruptions is most relevant to the refining unit since disruptions in these units can have severe and rippling effects.
  - The Refinery Division and the Petron Malaysia Companies have been implementing programs designed to directly promote the avoidance of operational disruptions through effective maintenance practices and the inculcation of a culture of safety and continuous process improvement.
  - The Company has a corporate-wide health, safety and environment program that likewise addresses the risk of operational disruptions.
  - The Company has complied with and has been certified to be compliant with the strictest international standards for quality management system under ISO 9002:1994 in August 1998; and for environmental management system under ISO 14001:1996 in September 2004 and was upgraded and certified to ISO 14001:2004 in October 2006 up to present for its refinery operations. The refining division is currently implementing and maintaining an IMS composed of Quality Management System (ISO 9001:2008); Occupational Health and Safety Management System (OHSAS or ISO 18001:2007); Environmental Management System (ISO-14001:2004), certified and recertified since July, June and May 2009, respectively, up to present.

- A total of 29 locations currently employ the Integrated Management System that encompasses three (3) major management systems on product quality under ISO 9001:2008, environmental performance under ISO14001:2004 and safety performance under OHSAS 18001:2007.
- Furthermore, a total of 17 locations with pier facility are currently compliant with the ISPS Code-certified by the Office of the Transport Security under the DOTC. ISPS certification is a requirement by the International Maritime Organization of the United Nations for all international vessels calling on international ports and for all ports accepting international vessels. Petron's shipping ports for both domestic and international vessels are ISPS-certified.

(c) Profit margin and cash flow risk

- Margin hedging strategies are used in order to eliminate the risk of profit margin compression due to changes in crude and product prices. A margin hedge simultaneously fixes the future dollar prices of Dubai crude oil and that of a selected product manufactured from the crude. This partially locks in the refining margin of the Company.
- Price exposures are managed through commodity hedging to counter abrupt and significant drops in prices resulting in inventory losses on both crude and petroleum products. Considering that the Company keeps crude and product inventories, any drop in price affects profit margin.
- The Company endeavors to arrange long-term contracts for some of its fuel and petrochemical products whenever these are financially attractive. Long-term sales contracts provide a partial hedge on future cash flow uncertainty.
- The Company uses cash flow projection software that enables it to proactively respond to potential future cash flow imbalances. It likewise maintains access to credit lines in excess of typical requirements so that funds can be readily tapped in case of a cash flow squeeze.

(d) Regulatory risk

- The Company maintains strong lines of communication with its various counterparties in government and in the public arena, in both local and national levels. The Company uses these lines of communication to identify potential risk factors and respond to these in a proactive manner.
- The Company remains compliant with the various environmental standards set by the government.

## (B) Description of Property

Petron owns the largest petroleum refinery complex in the Philippines located in Limay, Bataan. This refinery has a crude distillation capacity of 180,000 barrels per day ("BPD"). It has three (3) crude distillation units, (2) vacuum pipestill units, a delayed coker unit, two (2) catalytic cracking units, a continuous catalyst regeneration reformer unit, a semi-regenerative reformer unit, three (3) naphtha hydrotreaters, two (2) kerosene merox treater, three (3) gas oil hydrotreater units, coker gas oil hydrotreater, four (4) LPG treaters, two (2) selective hydroprocessing units, an isomerization unit, benzene, toluene and mixed xylene recovery units, two (2) propylene recovery unit, four (4) sulfur recovery unit, a hydrogen production unit and hydrogen recovery facility, a nitrogen plant, two (2) waste water treatment facilities, four (4) sour water facilities, a desalination facility, eight (8) steam generators, five (5) turbo generators, four (4) cooling towers, a reverse osmosis unit, flare facilities, bulk asphalt receiving facilities, several crude storage tanks, as well as a number of refined petroleum

products storage tanks. It has its own piers and other berthing facilities, one of which can accommodate very large crude carriers.

Petron operates an extensive network of terminals, depots, LPG and aviation plants which are located in Luzon, Visayas and Mindanao. Its terminals are in Limay, Bataan; Mabini, Batangas; and Mandaue City, Cebu. Its depots are located at Aparri, Cagayan; Poro Point, San Fernando, La Union; Navotas, Metro Manila; Rosario, Cavite; Pasacao, Camarines Sur; Puerto Princesa, Palawan; Culasi, Roxas City; Lapuz, Iloilo City; Bacolod City, Negros Occidental; Linao, Tagbilaran City, Bohol; Ormoc City, Leyte; Anibong, Tacloban City; Isabel, Leyte; Tagoloan, Misamis Oriental; Sasa, Davao City; Iligan City, Lanao del Norte; Jimenez, Misamis Occidental; Bawing, General Santos City; Nasipit, Agusan del Norte; and Zamboanga City. Its sales offices are located in Tondo, Manila; Calapan, Oriental Mindoro; San Jose and Mamburao in Occidental Mindoro; Masbate; Bicol; and Amlan, Negros Oriental. Petron has an LPG terminal in Ugong, Pasig City and LPG depots in San Fernando, Pampanga; San Pablo City, Laguna; and Legazpi City, Albay. Among its other installations are the aviation depots at JOCASP-NAIA, Pasay City and Mactan, Cebu; airport installations at Laoag City and Davao City; and an additive plant in Subic, Zambales.

The Company entered into commercial leases with the PNOC for parcels of land occupied by the Petron Bataan Refinery, depots, terminals and some of its service stations. The lease agreements include upward escalation adjustment of the annual rental rates. In 2009, the Company renewed its lease with PNOC (through NVRC) for the continued use of the Petron Bataan Refinery for 30 years starting January 1, 2010 (renewable upon agreement of the parties for another 25 years). In 2015, the Company also entered into another 25-year lease agreement with PNOC effective August 1, 2014 for additional lots near the Petron Bataan Refinery for its expansion projects. Expenses relating to the PNOC leases amounted to P161 million in 2015.

Petron anticipates that it may lease desirable lots from NVRC and third parties for development as service stations and for its refinery expansion projects in the next 12 months.

#### (C) Contingent Liabilities

Petron is involved in certain cases, the material of which are discussed below:

1. Tax Cases

#### Petron Corporation vs. Commissioner of Internal Revenue SC-G.R. SP No. 204119-20 Supreme Court Date Filed: December 2012

Background: In 1998, the Company contested before the Court of Tax Appeals ("CTA") the collection by the Bureau of Internal Revenue ("BIR") of deficiency excise taxes arising from the Company's acceptance and use of tax credit certificates ("TCCs") worth P659 million from 1993 to 1997. In July 1999, the CTA ruled that, as a fuel supplier of companies registered with the BOI, the Company was a qualified transferee for the TCCs. The CTA ruled that the collection by the BIR of the alleged deficiency excise taxes was contrary to law. The BIR appealed the ruling to the Court of Appeals ("CA").

On March 21, 2012, the CA promulgated a decision in favor of Petron and against the BIR affirming the ruling of the CTA striking down the assessment issued by the BIR for deficiency excise taxes in 1998 based on a finding by the BIR that the TCCs used by Petron as payment were fraudulent. On April 19, 2012, a motion for reconsideration was filed by the BIR, which was denied by the CA in its resolution dated October 10, 2012. The BIR elevated the case to

the Supreme Court through a petition for review on *certiorari* dated December 5, 2012. On June 17, 2013, the Company filed its comment on BIR's petition for review on *certiorari*. Exposure: P1,107,542,547.08 plus 20% annual interest and 25% surcharge from April 22, 1998

Relief sought on Appeal: The petition for review on *certiorari* filed by the BIR seeks the reversal of the decision of the CTA in favor of Petron, setting aside the BIR assessment in relation to Petron's payments of excise taxes through TCCs.

Status: The petition for review on *certiorari* filed by the BIR was still pending as of December 31, 2015.

#### 2. Pandacan Cases

a. Petron Corporation v. The City of Manila, et al. Civil Case No. 07-116700 RTC Manila Br. 41 Date Filed: February 8, 2007 CA-G.R. CV No. 100218 Court of Appeals Date Filed: January 23, 2013

Background: The City Council passed the Manila Comprehensive Land Use Plan and Zoning Regulations of 2006 ("Ordinance No. 8119"), which was approved by Mayor Jose L. Atienza on June 16, 2006. Ordinance No. 8119 reclassified the area of the Pandacan depots from Industrial to High Density Residential/Mixed Use Zone. Ordinance No. 8119 gave non-conforming establishments, including the oil depots, seven (7) years to phase out or relocate.

Shell and Chevron filed their complaint questioning Ordinance No. 8119. The Company, which was not allowed to intervene, filed a separate complaint on February 8, 2007, questioning the validity of the Manila City Ordinance No. 8119.

On August 24, 2012, the Regional Trial Court of Manila ("RTC of Manila") ruled that Section 23 of Ordinance 8119 relating to the reclassification of subject oil terminals had already been repealed by Ordinance 8187; hence any issue pertaining thereto had become moot and academic. The RTC of Manila also declared Section 55 of Ordinance 8119 null and void for being in conflict with the Water Code. Nonetheless, the RTC of Manila upheld the validity of all other provisions of Ordinance 8119. On September 25, 2012, Petron sought clarification and partial consideration of the August 24 decision and prayed for the nullification of the entire Ordinance 8119. In an order dated December 18, 2012, the RTC of Manila denied the motion filed by Petron. As an update, Petron filed a notice of appeal on January 23, 2013. In compliance with the order of the CA dated April 15, 2013, Petron submitted its appellant's brief on July 29, 2013. On December 19, 2013, Petron, through its counsel, received the City of Manila's appellee's brief dated December 12, 2013. Petron filed its appellant's reply brief on February 11, 2014.

Exposure: No monetary claim. Adverse decision would mean closure of the terminals at Pandacan. However, this case apparently has been rendered moot by the Supreme Court's decision in G.R. Nos. 187836 and 187916 discussed below.

Relief sought: Nullification of Ordinance No. 8119

Status: Petron has filed its appellant's brief and reply brief in response to the City of Manila's appellee's brief. The appeal remains pending.

b. Social Justice Society ("SJS") v. Alfredo S. Lim SC G.R. No. 187836 Supreme Court

Background: This is a petition for prohibition by SJS against Mayor Alfredo S. Lim for nullification of Ordinance No. 8187 which repealed both City Ordinance Nos. 8027 and 8119, effectively allowing the continued operation of the oil depots at Pandacan.

On June 1, 2009, SJS officers filed a petition for prohibition against Mayor Lim before the Supreme Court ("SC"), seeking the nullification of Ordinance 8187. The lawyers of the oil companies have met and would come up with a plan of action, including intervention once the SC directs the City of Manila to comment or gives due course to the petition. There has been no official action from the SC on this latest petition yet. The City filed its Comment on August 13, 2009. Petron filed a motion for leave to intervene dated November 27, 2009 and a comment-in-intervention dated November 27, 2009. The comment-in-intervention was allowed by the SC.

Petron filed a manifestation on November 30, 2010 informing the SC that, without prejudice to its position in the cases, it had decided to cease operation of its petroleum product storage facilities in Pandacan within five (5) years or not later than January 2016 due to the many unfounded environmental issues being raised that tarnish the image of Petron and the various amendments being made to the zoning ordinances of the City of Manila when the composition of the local government changes that prevented Petron from making long-term plans. In a letter dated July 6, 2012 (with copies to the offices of the Vice Mayor and the City Council of Manila), Petron reiterated its commitment to cease the operation of its petroleum product storage facilities and transfer them to another location by January 2016.

This case is consolidated with SC G.R. No. 187916.

Exposure: No monetary claim. Adverse decision would mean closure of the terminals at Pandacan.

Status: The case was decided together with G.R. No. 187916 discussed below.

c. Jose L. Atienza vs. Mayor Alfredo S. Lim SC G.R. No. 187916 Supreme Court

Background: This is the second petition filed against Ordinance 8187. Former Manila Mayor Atienza filed a petition for certiorari for the nullification of Ordinance No. 8187.

On June 5, 2009, former Manila Mayor Jose L. Atienza, represented by the former City Legal Officer, filed his own petition with the SC seeking to stop the implementation of Ordinance 8187. The City of Manila filed its Comment on August 13, 2009.

Petron filed a manifestation on November 30, 2010 informing the SC that, without prejudice to its position in the cases, it had decided to cease operation of its petroleum product storage facilities in Pandacan within five (5) years or not later than January 2016 due to the many unfounded environmental issues being raised that tarnish the image of Petron and the various amendments being made to the zoning ordinances of the City of Manila when the composition of the local government changes that prevented Petron from making long-term plans. In a letter dated July 6, 2012 (with copies to the offices of the Vice Mayor and the City Council of Manila), Petron reiterated its commitment to cease the operation of its petroleum product storage facilities and transfer them to another location by January 2016.

On November 25, 2014, the SC issued a decision ("November 25 Decision") declaring Ordinance No. 8187 unconstitutional and invalid with respect to the continued stay of the oil terminals in Pandacan. Petron, Shell and Chevron were given 45 days from receipt of the November 25 Decision to submit a comprehensive plan and relocation schedule to the RTC of Manila. On March 10, 2015, acting on a Motion for Reconsideration filed by Shell, a Motion for Clarification filed by Chevron, and a Manifestation filed by the Company the Supreme Court denied Shell's motion with finality and clarified that "relocation and transfer necessarily include removal of the facilities in the Pandacan terminals and should be part of the required comprehensive plan and relocation schedule."

On May 14, 2015, the Company filed its submission in compliance with the November 25 Decision.

Exposure: No monetary claim. Adverse decision would mean closure of the terminals at Pandacan.

Status: The Resolution dated March 10, 2015 was declared by the SC as final.

#### 3. Guimaras Oil Spill

#### a. In the Matter of the Sinking of the MT Solar I SBMI No. 936-06

Special Board of Marine Inquiry

Background: Petron hired on a "single voyage basis" the vessel MT Solar I owned by Sunshine Maritime Development Corporation ("SMDC") for the transport of industrial fuel oil from the Petron Bataan Refinery to Zamboanga. Petron, as a shipper of the cargo, conducted inspection of the vessel MT Solar I and likewise, relied on the documents presented by SMDC as carrier. Petron also relied on the implied warranties of SMDC as a carrier with respect to the seaworthiness of the vessel MT Solar I and other statutory/trading certificates issued by MARINA and other pertinent government agencies.

SMDC, taking into consideration the vessel's trim, stability and draft, declared to Petron that the vessel MT Solar I can safely load approximately 13,500 barrels of cargo as stated in the Fixture Note, Notice of Readiness and Seaworthiness Certificate. On this basis and relying on the declaration of SMDC, Petron loaded the quantity as specified by SMDC. Unfortunately, the vessel MT Solar I sank off Guimaras when it encountered bad weather on or about August 11, 2006.

In September 2006, the Special Board of Marine Inquiry ("SBMI") was created by the Philippine Coast Guard for the purpose of determining the administrative liability of the crew, owner of the vessel and other involved parties. The SBMI in its initial findings found Petron liable for allegedly overloading the vessel.

On November 21, 2006, Petron filed a memorandum of appeal with the DOTC, elevating the disputed ruling of the SBMI for review. The appeal to the DOTC of the finding of the SBMI that Petron was negligent and responsible for overloading the MT Solar I remained pending as of December 31, 2012.

Exposure: Considering the nature of this investigation, no potential liability exists for Petron at this point.

Relief sought: Reversal of the SBMI's initial finding that Petron was liable for allegedly overloading the vessel.

Status: The matter was still pending with the DOTC as of December 31, 2015.

 Rogelio Arsenal, Jr., et al. v. SMDC, Petron, et al. Civil Case No. 09-0394; RTC Br. 65, Jordan, Guimaras

Oliver S. Chavez, et al. v. SMDC, Petron, et al. Civil Case No. 09-0395; RTC Br. 65, Jordan, Guimaras

Background: These are complaints for damages filed on August 6, 2009 by a total of 1,063 plaintiffs who allegedly did not receive any payment from the defendants of their claims for damages arising from the oil spill due to the sinking of MT Solar 1 on August 11, 2006. Total claims for both cases amount to  $\frac{1}{2}291.9$  million ( $\frac{1}{2}286.4$  million and  $\frac{1}{2}5.5$  m). The reception of plaintiffs' evidence is on-going.

In the Arsenal case, respondents filed a motion to hear affirmative defenses based on lack of jurisdiction for non-payment of docket fees, prescription and lack of cause of action but it was denied. The respondents went to the CA on a petition for *certiorari*. The respondents filed with the CA a compliance with the resolution requiring submission of pleadings and orders. The complainants filed their comment on the petition and the respondents filed their reply to the said comment. On May 29, 2014, the CA rendered a decision directing the plaintiffs to file their respective affidavits substantiating their claims of indigency. The plaintiffs filed a motion for partial reconsideration of the decision which was denied by the CA on January 30, 2015.

In the Chavez case, the respondents likewise filed the same motion based on the same grounds. The lower court also denied the motion so the respondents went to the CA on a petition for *certiorari*. The CA dismissed the petition for failing to attach the necessary pleadings and orders.

Status: Both the Arsenal and Chavez cases have been remanded to and are now pending with the trial courts.

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## PART II - SECURITIES OF THE REGISTRANT

## (A) Market Price of and Dividends on Registrant's Common Equity and Related Stockholder Matters

### (1) Market Information and Voting Rights of Shares

The common and preferred shares of Petron are traded at the PSE.

Each common share is entitled to one vote.

Preferred shareholders have no voting rights except under instances provided under the Corporation Code of the Philippines, including, but not limited to, the following cases: (i) amendment of the Company's Articles or the Company's By-laws, (ii) the extension or shortening of Petron's corporate term, (iii) a sale, lease, exchange, transfer, mortgage, pledge or other disposition of all or substantially all of the corporate property or assets of Petron, (iv) increasing or decreasing capital stock, or (v) a merger or consolidation involving Petron.

As of December 31, 2015, the total number of stockholders of the Company was 149,601. As of December 31, 2014, the total number of stockholders of the Company was 151,189. As of December 31, 2013, the total number of stockholders of the Company was 153,383.

On March 5, 2015, the preferred shares of the Company issued in 2010 (the "PPREF Shares") were redeemed by the Company in accordance with the approval by the Board of Directors on November 10, 2014. Consistent with the practice and procedure at the PSE and due to the lack of the feature of re-issuability of the preferred shares of the Company at the time of redemption, the PPREF Shares were delisted by the PSE on March 6, 2015.

#### Common Shares

The price of the common shares of the Company on December 29, 2015, the last trading day of 2015, was P6.99 per share. The price of the common shares of the Company on December 29, 2014, the last trading day of 2014, was P10.60 per share.

The high and low prices of the common shares for each quarter of the last two (2) fiscal years and for period ended February 2016 are indicated in the table below:

		Highest Close		Lowest Close
Period	Price (in Peso)	Date	Price (in Peso)	Date
2016				
For period ended February 29, 2016	9.49	February 22	5.36	January 21
2015				
1 <sup>st</sup> Quarter	10.62	February 20	9.04	January 29
2nd Quarter	10.02	May 15	8.45	June 17
3rd Quarter	10.00	July 31	6.86	September 18
4th Quarter	8.36	November 05	6.75	October 06

2014				
1 <sup>st</sup> Quarter	14.30	January 24	11.70	March 27 & 28
2nd Quarter	12.82	June 27	11.78	June 10
3rd Quarter	12.80	August 11 & 12	11.60	August 26
				September 10, 15, & 16
4th Quarter	12.04	October 09	9.60	December 18

#### Series 2 Preferred Shares issued in 2014 ("Series 2 Shares")

On November 3, 2014, Petron issued and listed on the PSE 10 million cumulative, non-voting, non-participating, non-convertible peso-denominated perpetual preferred shares at an offer price of participating, non-convertible peso-denominated perpetual preferred shares at an offer price of participating, non-convertible peso-denominated perpetual preferred shares at an offer price of participating, non-convertible peso-denominated perpetual preferred shares at an offer price of participating perferred shares. The preferred shares issue, which reached a total of participating billion, is composed of Series 2A preferred shares amounting to participating billion (the "Series 2A Preferred Shares") and the Series 2B preferred shares may be redeemed by the Company starting on the fifth anniversary from the listing date, while the Series 2B Preferred Shares may be redeemed starting on the seventh anniversary from the listing date.

#### Series 2A Shares

The price of the Series 2A Preferred Shares on December 29, 2015, the last day of 2015 the shares were traded, was P1,070.00. The price of the Series 2A Preferred Shares on December 18, 2014, the last day of 2014 the shares were traded, was P1,020.00.

The high and low prices of Series 2A Preferred Shares for the last quarter of 2014 beginning their listing on November 3, 2014, each of the quarters of 2015, and for the period ended February 2016 are indicated below:

		Highest Close	Low	est Close			
Period	Price (in Peso)	Date	Price (in Peso)	Date			
2016		•		•			
For period ended February 29, 2016	1,084.00	February 29	1,020.00	January 22			
2015		•		•			
1 <sup>st</sup> Quarter	1,085.00	March 26	1,005.00	January 19			
2nd Quarter	1,160.00	April 27	1,050.00	May 8			
3rd Quarter	1,120.00	July 15	1,040.00	August 27			
4th Quarter	1,080.00	October 1	1,050.00	November 11 & 20; December 2, 4, 7, 9, 10,14 & 15			
2014							
4 <sup>th</sup> Quarter since listing on November 3, 2014	1,048.00	November 3	1,016.00	November 20			

#### Series 2B Preferred Shares

The price of the Series 2B Preferred Shares on December 21, 2015, the last day of 2015 the shares were traded, was P1,065.00. The price of the Series 2B Preferred Shares on December 18, 2014, the last day of 2014 the shares were traded, was P1,030.00.

The high and low prices of Series 2B Preferred Shares for the last quarter of 2014 beginning their listing on November 3, 2014, each of the quarters of 2015 and for the period ended February 2016 are indicated below:

		Highest Close	Lowest Close			
Period	Price (in Peso)	Date	Price (in Peso)	Date		
2016			-			
For period ended February 29, 2016	1,100.00	February 29	1,056.00	February 9		
2015			-			
1 <sup>st</sup> Quarter	1,100.00	March 27	1,016.00	January 30		
2nd Quarter	1,170.00	March 15	1,070.00	April 16		
3rd Quarter	1,149.00	July 1, 13 & 15	1,075.00	August 26		
4th Quarter	1,141.00	October 9	1,050.00	October 22		
2014						
4 <sup>th</sup> Quarter since listing on November 3, 2014	1,050.00	December 3	1,012.00	November 3		

## (2) Holders

The lists of the top 20 stockholders of the common shares and preferred shares of the Company as of December 31, 2015 are set out below.

## Common Shares

NK	STOCKHOLDER NAME	Common	TOTAL SHARES	% OF O/S	-
		4 404 005 544	A COC 005 554	E0.000EE4	
	SEA REFINERY CORPORATION SAN MIGUEL CORPORATION	4,696,885,564	4,696,885,564 1,702,870,560	10 162750	
	PCD NOMINEE CORP. (FILIPINO)	1 329 995 620	1 329 995 620	14 186462	
	PETRON CORPORATION EMPLOYEES RETIREMENT PLAN				
5	PCD NOMINEE CORP. (NON-FILIPINO)	457,012,172	457,012,172	4.874742	
	ERNESTO CHUA CHIACO &/OR MARGARET SY CHUA CHIACO	6,000,000	6,000,000	0.063999	
7	ANSALDO GODINEZ & CO. INC. FAO MARK V. PANGILINAN	5,000,000	5,000,000	0.053333	
8	SYSMART CORP.	4,000,000	4,000,000	0.042666	
9	MARGARET S. CHUACHIACO	3,900,000	3,900,000	0.041600	
10	RAUL TOMAS CONCEPCION	3,504,000	3,504,000	0.037376	
11	GENEVIEVE S. CHUACHIACO	2,735,000	2,735,000	0.029173	
12	ERNESSON S. CHUACHIACO	2,732,000	2,732,000	0.029141	1
13	Q - TECH ALLIANCE HOLDINGS, INC.	2,648,500	2,735,000 2,732,000 2,648,500 2,365,000 2,365,000 2,008,000 2,000,000 1,956,000 1,500,000	0.028250	
14	GENEVIEVE S. CHUA CHIACO	2,490,000	2,490,000	0.026560	-
	BENEDICT CHUA CHIACO	2,365,000	2,365,000	0.025226	
16	ANTHONY CHUA CHIACO	2,008,000	2,008,000	0.021418	
	SHAHRAD RAHMANIFARD	2,000,000	2,000,000	0.021333	
	KRISTINE CHUA CHIACO	1,956,000	1,956,000	0.020864	
20	ERNESSON S. CHUA CHIACO	1,450,000	1,450,000	0.015466	

## Preferred Shares

Petron Corporation (PREFERRED) STOCK TRANSFER MODULE List of Stockholders As of Dec 31, 2015

NK	STOCKHOLDER NAME	Preferred 2-A	Preferred 2-B	TOTAL SHARES	% OF O/S
1	PCD NOMINEE CORPORATION (FILIPINO)	7,095,040	2,750,270	9,845,310	98.453100
2	KNIGHTS OF COLUMBUS FRATERNAL ASSOCIATION OF THE PHILS., INC.	3,200	45,440	48,640	0.486400
3	PCD NOMINEE CORPORATION (NON-FILIPINO)	14,010	23,100	37,110	0.371100
	MARCELINO R. TEODORO	0		12,500	0.125000
	FIRST LIFE FINANCIAL CO., INC.	0		7,000	
	BEN TIUK SY OR JUDY Y. SY	0	6,400	6,400	
	REYNALDO GARCIA ALEJANDRO &/OR SYLVIA L. ALEJANDRO	0	5,000	5,000	0.050000
8	ALEXANDER T. SOLIS &/OR GINA T. SINFUEGO	C	5,000	5,000	0.050000
	FRANCISCO S. ALEJO &/OR CYNTHIA ALEJO &/OR ANNA MELISSA A. ACOP	0	3,000	3,000	0.030000
10	ANTONIO T. CHUA	0	2,500	2,500	0.025000
	R. M. TIONGCO HOLDINGS, INC.	0	2,100	2,100	0.021000
	ENRIQUE DELA LLANA YUSINGCO	0	2,000	2,000	0.020000
	ZENAIDA M. POSTRADO OR RENATO POSTRADO	1,000	1,000	2,000	0.020000
	LORD ALLAN JAY Q. VELASCO	2,000		2,000	
	JUSTINIANO B. PANAMBO, JR.	0	1,920	1,920	
	RICHARD C. OLETA OR HELEN G. OLETA	0	1,700	1,700	0.017000
17	FELIX B. CHAVEZ &/OR AIDA T. CHAVEZ OR IRENE T. CHAVEZ	a	1,500	1,500	0.015000
18	MELCHOR T. MACABUHAY	C	1,200	1,200	0.012000
19	EVELYN A GESMUNDO OR DOMINADOR A. GESMUNDO JR.	300	720	1,020	0.010200
20	BCS REALTY HOLDINGS & DEVELOPMENT CORPORATION	1,000	0	1,000	0.010000

			SHARES :			10,000,000
TOTAL	NO.	OF	DISTINCT	STOCKHOLDERS	12	66
TOTAL	NO.	OF	ACCOUNTS	4		66

#### (3) Dividends

Under the CG Manual, the Company shall declare dividends when its retained earnings exceeds 100% of its paid-in capital stock, except: (a) when justified by definite corporate expansion projects or programs approved by the Board, (b) when the Company is prohibited under any loan agreement with any financial institution or creditor, whether local or foreign, from declaring dividends without its consent and such consent has not been secured, or (c) when it can be clearly shown that such retention is necessary under special circumstances obtaining in the Company, such as when there is a need for special reserve for probable contingencies.

The Company pays out it dividends on common shares within 30 days after the declaration, to the extent practicable.

On November 3, 2014, the Company issued 7,122,320 Series 2A Preferred Shares and 2,877,680 Series 2B Preferred Shares. The dividend on the Series 2A Preferred Shares is at the fixed rate of 6.30% per annum and on the Series 2B Preferred Shares at the fixed rate of 6.8583% per annum, each as calculated based on the offer price of P1,000 per share on a 30/360-day basis and payable quarterly in arrears, whenever approved by the Board of Directors. If the dividend payment date is not a banking day, dividends will be paid on the next succeeding banking day, without adjustment as to the amount of dividends to be paid. Cash dividends have been paid out on the Series 2 Shares in February 2015 since their listing in November 2014.

#### Dividend Declarations and Payments

#### 2015

On March 17, 2015, the Board of Directors approved a cash dividend of #0.05 per share to common shareholders as of the April 1, 2015 record date with a pay-out date of April 16, 2015.

On the same date, the Board of Directors also approved cash dividends of (i)  $\ge 15.75$  per share to the shareholders of the Series 2A Preferred Shares for the second and third quarters of 2015 with record dates of April 17, 2015 and July 20, 2015, respectively, and pay-out dates of May 4, 2015 and August 3, 2015, respectively, and (ii)  $\ge 17.14575$  per share to the shareholders of the Series 2B Preferred Shares for the second and third quarters of 2015 with record dates of April 17, 2015 and July 20, 2015, respectively, and ease of April 17, 2015 and July 20, 2015, respectively, and third quarters of 2015 with record dates of April 17, 2015 and July 20, 2015, respectively, and pay-out dates of May 4, 2015 and August 3, 2015, respectively.

On August 10, 2015, the Board of Directors approved cash dividends of (i) ₽15.75 per share to the shareholders of the Series 2A Preferred Shares for the fourth quarter of 2015 and the first quarter of 2016 with record dates of October 16, 2015 and January 18, 2016, respectively, and pay-out dates of November 3, 2015 and February 3, 2016, respectively, and (ii) ₽17. 14575 per share to the shareholders of the Series 2B Preferred Shares for the fourth quarter of 2015 and the first quarter of 2016 with record dates of October 16, 2015 and January 18, 2016, respectively, and pay-out dates of the Series 2B Preferred Shares for the fourth quarter of 2015 and the first quarter of 2016 with record dates of October 16, 2015 and January 18, 2016, respectively, and pay-out dates of November 3, 2015 and February 3, 2016, respectively,

#### 2014

In 2014, the Board of Directors approved on March 24, 2014 a cash dividend of  $\neq 0.05$  per share to common shareholders as of the April 8, 2014 record date with a pay-out date of April 23, 2014.

On May 6, 2014, the Company declared cash dividends of  $\neq 2.82$  per share to shareholders of the PPREF Shares as of the record date of May 21, 2014 with a pay-out date of June 5, 2014. On August 6, 2014, the Company declared cash dividends of  $\neq 2.82$  per share to shareholders of the PPREF

Shares as of the record date of August 22, 2014 with a pay-out date of September 5, 2014. On November 7, 2014, the Board of Directors approved cash dividends of (i)  $\neq$ 2.82 per share to the shareholders of the PPREF Shares for the fourth quarter of 2014 and the first quarter of 2015, with respective record dates of November 24, 2014 and February 18, 2015 and pay-out dates of December 5, 2014 and March 5, 2015, (ii)  $\neq$ 15.75 per share to the shareholders of the Series 2A Preferred Shares as of record date of January 20, 2015 with a pay-out date of February 3, 2015, and (iii)  $\neq$ 17.14575 per share to the shareholders of the Series 2B Preferred Shares as of the record date of February 3, 2015.

Under the terms and conditions of the undated subordinated capital securities issued by the Company on February 11 and March 6, 2013 (collectively, the "Capital Securities"), more particularly described below in "Recent Sales of Unregistered or Exempt Securities Including Recent Issuances of Securities Constituting an Exempt Transaction - US\$750 Million Undated Subordinated Capital Securities," the Company cannot declare dividends on any Junior Securities (as defined thereunder), which include the common shares of the Company, or (except on a pro rata basis) on any Parity Securities (as defined thereunder), which include the payment of all distributions scheduled to be made on the Capital Securities is not made in full by reason of the Company deferring such distributions in accordance with the terms of the Capital Securities.

#### (4) Recent Sales of Unregistered or Exempt Including Recent Issuances of Securities Constituting an Exempt Transaction

Under the Securities and Regulation Code (the "Code") and the Amended Implementing Rules and Regulations of the Securities Regulation Code (the "Amended SRC Rules"), securities are not permitted to be sold or offered for sale or distribution within the Philippines unless such securities are approved for registration by the SEC or are otherwise exempt securities under Section 9 of the Code or sold pursuant to an exempt transaction under Section 10 of the Code.

The securities discussed below were offered and/or sold to institutional lenders not exceeding 19 or to not more than 19 non-qualified buyers and/or to any number of qualified buyers as defined in the Code. Thus, the offer and sale of the subject securities qualified as exempt transactions pursuant to Sections 10.1 (k) and 10.1(l) of the Code and Rule 10.1 of the Amended SRC Rules. A confirmation of exemption from the SEC that the offer and sale of the securities in the Philippines qualified as an exempt transaction under the Code was not required to be, and had not been, obtained. In compliance with the Amended SRC Rules, notices of exemption were filed after the issuance of the securities qualifying as exempt transactions.

The securities discussed below were not registered with the SEC under the Code. Any future offer or sale thereof is subject to registration requirements under the Code, unless such offer or sale qualifies as an exempt transaction.

#### 1. P20 Billion 7.0% PHP-Denominated Notes Due 2017 Payable in U.S. Dollars

- a. On November 10, 2010, the Company issued the P20 Billion 7.0% PHP-Denominated Notes Due 2017 Payable in U.S. Dollars.
- b. The arrangers were Credit Suisse, Deutsche Bank, The Hongkong and Shanghai Banking Corporation Limited and Standard Chartered Bank. The notes were sold to various investors.
- c. The offer price was at 100%.

d. As the notes described herein were offered to not more than 19 non-qualified buyers and to any number of qualified buyers in the Philippines, the sale of such notes was considered an exempt transaction and no confirmation of exemption from the registration requirements of the Code was required to be filed with the SEC. But, in compliance with the requirements of the Amended SRC Rules, a notice of exemption for the transaction was filed on November 22, 2010. The subject notes were listed on the Singapore Exchange on November 11, 2010.

#### 2. Fixed Rate Corporate Notes

- a. On October 25, 2011, the Company issued Fixed Rate Corporate Notes totaling P3.6 billion, broken down into the following series:
  - i. Series A Notes amounting to <del>P</del>0.69 billion and having a maturity of seven (7) years from the Issue Date; and
  - ii. Series B Notes amounting to P2.91 billion and having a maturity of 10 years from the Issue Date
- b. The arranger was ING Bank NV Manila Branch. The notes were sold to primary institutional lenders not exceeding 19.
- c. The offer price was at 100%.
- d. As the notes described herein were offered to not more than 19 non-qualified buyers and to any number of qualified buyers in the Philippines, the issuance of such notes was an exempt transaction and no confirmation of exemption from the registration requirements of the Code was required to be filed with the SEC.
- 3. US\$750 Million Undated Subordinated Capital Securities
  - a. On February 6, 2013, the Company issued US\$500 million undated subordinated capital securities (the "February 6 Issuance"). On March 11, 2013, the Company further issued US\$250 million undated subordinated capital securities, which were consolidated and formed a single series with, the February 6 Issuance (the "March 11 Issuance").
  - b. The joint lead managers were Deutsche Bank AG, Singapore Branch, Standard Chartered Bank, The Hongkong and Shanghai Banking Corporation Limited, and UBS AG, Hong Kong Branch.
  - c. The offer price for the February 6 Issuance was at 100% and for the March 11 Issuance was at 104.25% plus an amount corresponding to accrued distributions on the capital securities from, and including, February 6, 2013 to, but excluding, March 11, 2013.
  - d. As the capital securities described herein were offered to qualified buyers in the Philippines, the issuances of such securities were considered exempt transactions and no confirmation of exemption from the registration requirements of the Code was required to be filed with the SEC. In compliance with the requirements of the Amended SRC Rules, notices of exemption for the transactions were filed on February 12, 2013 for the February 6 Issuance and on March 19, 2013 for the March 11 Issuance. The capital securities were listed with the Stock Exchange of Hong Kong Limited on February 7, 2013 in relation to the February 6 Issuance and on March 12, 2013 in connection with the March 11 Issuance.

## (B) Description of Petron's Shares

The Company's capital stock consists of common shares and preferred shares, all with a par value of P1.00 per share.

As of the date of this Annual Report, the outstanding capital stock of the Company is comprised of 9,375,104,497 common shares, 7,122,320 Series 2A Preferred Shares and 2,877,680 Series 2B Preferred Shares. The 100 million PPREF Shares issued by the Company in 2010 were redeemed on March 5, 2015 pursuant to the approval by the Board of Directors on November 7, 2014 and delisted by the PSE on March 6, 2015 consistent with the practice of the PSE in relation to redeemed shares that are not re-issuable at the time of redemption under the issuing company's articles of incorporation.

The Series 2 Preferred Shares, with an aggregate issue value of P10 billion, were offered during the period October 20-24, 2014 pursuant to the order of registration and the permit to sell issued by the SEC on October 17, 2014. The Series 2 Preferred Shares were issued and listed on the PSE on November 3, 2014.

Each common share is entitled to one vote.

Preferred shareholders have no voting rights except under instances provided under the Corporation Code of the Philippines, including, but not limited to, the following cases: (i) amendment of the Company's Articles or the Company's By-laws, (ii) the extension or shortening of Petron's corporate term, (iii) a sale, lease, exchange, transfer, mortgage, pledge or other disposition of all or substantially all of the corporate property or assets of Petron, (iv) increasing or decreasing capital stock, or (v) a merger or consolidation involving Petron.

## (C) Stock Ownership Plan

Petron currently does not have a stock ownership plan or program. In 1994, when Petron's initial public offering was undertaken, a special secondary sale of Petron's shares was offered to its employees. The entitlement of shares at the listing price of personal equivalent and the listing price of petron's executive officers, except the Chairman, the President and the Vice President for Corporate Planning, were entitled to own Petron shares under this stock ownership plan. Preparatory to the listing of the Company's preferred shares, availment of said shares was offered to employees from February 15 to 19, 2010.

## (D) Public Ownership

Based on the report provided by SMC Stock Transfer Services Corporation, the stock transfer agent of the Company, 23.85% of the outstanding common shares of the Company was owned by the public as of December 31, 2015 in compliance with the minimum public ownership set by the PSE and the SEC. Attached as Annex A is the public ownership report of the Company as of December 31, 2015.
# PART III - MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITIONS AND OTHER INFORMATION

#### **Results of Operations**

#### 2015 vs 2014

Despite the continued decline in global oil prices, Petron Corporation posted a consolidated net income of **P 6.27 billion** in 2015, more than double the previous year's **P** 3.01 billion mainly due to surge in sales volumes, improved margins and effective risk management.

**Consolidated Sales volume** surged by 13% to **98.0 million barrels (MMB)** from previous year's 86.5 MMB. Bulk of the growth came from the Philippine operations where total sales reached 62.0 MMB, 20% ahead of last year. Sales to domestic customers grew by 12%, mainly on account of the 11% growth in the Retail Trade, 16% in the LPG business, and substantial increase in Supply sales. The surge in Exports market also contributed to the growth. On a per product basis, gasoline and diesel sales exhibited the most significant improvement.

Net sales plunged by 25% or P 122.36 billion to P 360.18 billion prompted by the drop in selling prices as benchmark regional market prices of finished products fell along with the slump in global crude oil prices. During the year, reference crude Dubai averaged US\$50.9/bbl, almost half of US\$96.6/bbl in 2014. The decline in revenues from the lower selling prices was partially tempered by the increase in sales volume.

**Cost of Goods Sold (CGS)** fell more by 29% to **P 328.44 billion** from last year's **P** 463.10 billion, also attributed to the cheaper cost of crude and imported products. Gross margins improved due to lower inventory losses and strong product cracks, specially for gasoline..

Part of the CGS was **refinery expenses and fuel** amounting to **P 12.53 billion**. This was 6% or **P** 858 million lower than previous year's **P** 13.39 billion due to cheaper refinery fuel amid higher production run.

Meanwhile, **Selling and Administrative Expenses (OPEX)** of **P 13.61 billion** exceeded the P 11.83 billion incurred in 2014 due to the accrual of retirement expense, depreciation and real property taxes of depots and new service stations, 3<sup>rd</sup> party terminalling fees with the move-out from Pandacan, increased promotions/advertising activities, higher LPG cylinder purchases as well as increased CSR projects.

**Net Financing Costs and Other Charges** significantly increased to **P 8.21 billion** from **P** 3.79 billion a year ago mainly due to marked-to-market (MTM) losses on outstanding commodity hedge positions during the year versus MTM gains in 2014, coupled with the higher cost of foreign currency swap hedges.

**Income tax expense** grew four-fold to **P 3.66 billion** as against **P** 804 million in the previous year resulting from higher taxable income in 2015.

#### 2014 vs 2013

Amid the collapse of crude and finished product prices in the second half of 2014, Petron Corporation posted a better-than-expected **consolidated net income** of **P 3.0 billion**, down by 41% or **P** 2.1 billion from last year's **P** 5.1 billion. Higher sales volume, the completion of strategic projects, and pro-active risk-management cushioned the impact of higher priced inventory being sold at lower prices in the second half of the year. The price of benchmark Dubai crude fell by 44% from an average of US\$108 per barrel in June to an average of only US\$60 per barrel in December. This extraordinary development had a negative effect on oil companies around the world.

Combined sales from both Philippine and Malaysian operations increased by 6% to 86.5 million barrels in 2014 versus 81.7 million the previous year. As a result, **Revenues** grew by 4% from P 463.64 billion to P 482.54 billion. In the Philippine market, sales volumes surged by nearly 9% to 51.5 million barrels as the company made headway in major market segments. Backed by the most extensive network in the country, retail volumes rose by 6%. LPG volumes likewise grew by 5% supported by higher retail and industrial sales.

Accordingly, **Cost of Goods Sold (CGS)** climbed to **P 463.10 billion** from last year's **P** 440.48 billion on account of the 4.8 MMB growth in sales volume tempered by lower cost per liter. The reduction in cost was driven by the cheaper cost of crude and imported products partly offset by the depreciation of the Philippine peso relative to the US dollar from an average of **P** 42.46 in 2013 to **P** 44.40 in 2014.

For the Philippine operations, Refinery Expenses including Refinery Fuel, that went into CGS, amounted to P 13.39 billion exceeding prior year's P 11.34 billion by 18% or P 2.05 billion mainly due to increased fuel consumption with the higher production run.

Selling & Administrative Expenses (OPEX) escalated by 3% from P 11.48 billion to P 11.83 billion due to increases in rent and insurance expense and higher depreciation due to new stations in the Philippines and Malaysia and rebranded service stations in Malaysia.

Net Financing Costs & Other Income decreased by P 0.95 billion or 20% to P 3.79 billion traced primarily to unrealized commodity hedging gain versus loss last year; partly offset by the lower interest income with the partial collection of advances to a related party.

Considering the foregoing, **Income tax expense** was reduced to **P 0.80 billion** vis-à-vis last year's **P** 1.85 billion due to the significant decline in income before income tax.

#### 2013 vs. 2012

In 2013, Petron registered a **consolidated net income** of **P 5.09 billion**, almost three times the **P** 1.78 billion restated profit a year before. The significant increase in income was brought about by better margins, and the full consolidation of Petron Malaysia (PM) in 2013 versus nine months in 2012.

**Revenues** grew by 9% or P 38.84 billion to P 463.64 billion from P 424.80 billion in previous year with the full consolidation of PM. Excluding PM, sales of Petron Philippines (PP) dropped by P 2.11 billion mainly due to lower volumes of LPG and IFO

Sales volume generated in 2013 aggregated to 81.7 million barrels (MMB), up by 10% or 7.4MMB from previous year's 74.3MMB essentially due to the full consolidation of PM's 34.4MMB sales volume.

**Cost of Goods Sold (CGS)** increased to **P 440.48 billion** from 2012's **P** 406.80 billion likewise traced to the full consolidation of PM which contributed 40% (**P** 177.38 billion) to the total CGS. Meanwhile, CGS

of PP dipped by 2% or ₽ 5.49 billion due to lower sales volume coupled with the drop in crude cost (2013: US\$108.42 vs. 2012: US\$111.88).

**Refinery Operating Expenses** in PP which formed part of CGS went up by 7% or P 0.48 billion to P 6.88 billion in 2013. The increase was attributed to higher employee cost, with the additional manpower and higher purchased services and utilities, tempered by lower maintenance and repairs.

Selling & Administrative Expenses (OPEX) totaled P 11.48 billion in 2013, P 1.34 billion more than the P 10.14 billion expenditures in the preceding year brought about by the full consolidation of PM's expenses which added P 3.55 billion to the total OPEX. Similarly, PP's expenditures rose by 4% or P 0.30 billion mainly due to higher employee costs, rental expense, and materials and supplies, partially offset by lower advertising expense and the absence of one-off items in 2013.

**Net Financing Costs & Other Charges** significantly dropped to **P 4.74 billion** from **P** 5.62 billion in 2012 largely due to higher capitalized interest of the on-going Refinery Master Plan-2 Project and higher interest income. These were partly negated by higher bank charges and unrealized translation losses on US-dollar denominated transactions in 2013 as opposed to the gains recognized in the previous year as the Philippine Peso gradually depreciated this year versus the US dollar.

With the remarkable upsurge in income before income tax, **Income tax expense** increased to **P 1.85** billion in 2013 from **P** 0.46 billion in 2012.

#### **Financial Condition**

#### 2015 vs 2014

**Petron's consolidated resources** as of December 31, 2015 stood at **P 294.27 billion**, 25% or **P** 97.06 billion lower than end-December 2014 level of **P** 391.32 billion primarily due to the reduction in cash and cash equivalents, inventories and trade and other receivables.

**Cash and cash equivalents** decreased by 79% (P 71.72 billion) to P 18.88 billion level traced to the net settlement of loans, payments to vendors, redemption of preferred shares issued by the parent company and a subsidiary, disbursement for interest expense, distributions and dividends.

As the value of outstanding commodity hedges declined amid the slump in global crude oil prices, financial assets at fair value through profit or loss also went down by 69% from P 1.63 billion to P 509 million.

**Trade and other receivables - net** fell to **P 30.75 billion** or by 36% against end-December 2014 level of **P 48.34** billion due mainly to the collection of value-added tax (VAT) claims.

**Inventories-net** aggregated **P** 30.82 billion, 42% or **P** 22.36 billion less than the **P** 53.18 billion at the end of 2014 attributed to lower volume and price of crude and finished products.

**Other current assets** rose from P 24.85 billion to P 34.53 billion on account of the collected VAT credit certificates of Petron Philippines (PP), partly offset by the lower input tax on imported crude and finished products due to cheaper prices.

Available-for-sale financial assets (current and non-current) amounted to P 621 million, 30% lower than the P 881 million balance in December 2014 primarily brought about by the maturity of government securities.

**Property, plant and equipment** - **net** went up by 5% or ₽ 7.95 billion to reach ₽ 161.60 billion essentially due to the additional spending on the RMP-2 Project.

**Investment in an associate** increased to **P 1.81 billion** or by 56% (**P** 652 million) with the Company's additional investment and share in income of its lone associate - Manila North Harbour Port, Inc. (MNHPI).

The unutilized Net Operating Loss Carry-Over (NOLCO) of a subsidiary was reversed during the period which largely contributed to the 13% or P 31 million drop in **deferred tax assets** from P 242 million to P 211 million.

The weakening of the Malaysian Ringgit (MYR) against the Philippine Peso resulted in the decrease in **Goodwill** from P 8.92 billion to P 7.69 billion.

**Other noncurrent assets - net** declined to **P 6.73 billion**, 13% or **P** 1.03 billion below the December 2014 level of **P** 7.76 billion due to the usage of catalysts and amortization of prepayments.

Short-term loans and liabilities for crude oil and petroleum product importation ended lower by 26% or P 41.67 billion to close at P 115.75 billion due to settlement of loans coupled with the drop in volume and prices of crude and finished product importations.

**Trade and other payables** was significantly reduced by 76% (P 29.79 billion) to P 9.35 billion resulting from payments made to various contractors and suppliers.

**Derivative liabilities** climbed to **P 603 million** from the **P** 98 million level in December 2014 driven by marked-to-market losses on both outstanding commodity hedges and foreign currency forwards.

Income tax payable more than doubled from P 73 million to P 183 million due mainly to PM's higher income during the period.

**Retirement benefits liability** increased to **₽ 5.51 billion** from **₽** 2.27 billion as the value of plan assets incurred temporary marked-to-market re-measurement losses.

**Deferred tax liabilities** rose to **P 4.64 billion** from **P** 3.47 billion largely from recognizing the timing differences of capitalized RMP-2 pre-commissioning expenses.

Asset retirement obligation moved up by 9% to ₽ 1.81 billion from ₽ 1.66 billion contributed by provisions for additional RMP2 facilities.

**Other noncurrent liabilities** were down by P 467 million or 34% to end at P 906 million mainly due to the release of a customer's cash bond as settlement to its outstanding trade obligations to the Parent Company.

**Reserve for retirement plan's** negative balance increased from P 1.02 billion to P 3.20 billion due to the MTM re-measurement losses on plan assets.

The negative balance of **other reserves** soared to **P 5.56 billion** from end-2014's level of **P** 2.15 billion due to the impact of foreign exchange translation loss on investment in foreign subsidiaries.

During the year, the Parent Company redeemed its preferred shares issued in 2010 which resulted in the recognition of **Treasury Stock** of **P** 10.00 billion.

The redemption of preferred shares issued by a subsidiary resulted to the ₽ 15.89 billion drop in Noncontrolling interests from end-2014's level of ₽ 16.36 billion to ₽ 471 million.

#### 2014 vs 2013

The consolidated assets of Petron by the end of 2014 amounted to **P 391.32 billion**, **9%** or **P 33.87** billion higher than end-December 2013 level of **P** 357.46 billion mainly due to the increases in cash and cash equivalents and property, plant and equipment partly offset by the reduction in other non-current assets and trade and other receivables.

**Cash and cash equivalents** increased by 80% or **P** 40.2 billion to **P 90.6 billion** sourced from collection of receivables and proceeds from issuance of preferred shares.

**Financial assets at fair value through profit or loss** surged by **P** 826 million to **P 1.63 billion**, traced to higher marked-to-market gain on outstanding commodity hedges.

**Trade and other receivables-net** stood lower at **₽ 48.34 billion** (by **₽** 14.50 billion or 23%), brought about by the collection of receivables from the government of Malaysia and various airline accounts.

**Other current assets** of **P 24.85 billion** registered a 40% hike from December 2013 level emanated from PP's additional excess input VAT on imported raw materials and advance payment of excise taxes.

**Property, plant and equipment - net** reached **P 153.65 billion** in December 2014, **P** 12.0 billion higher than December 2013's **P** 141.65 billion mark. The 8% increase was attributed to PP's RMP-2 project and network expansion program as well as the refurbishment and rebranding of service stations in Malaysia.

**Investment in associates** surged to **P 1.16 billion** triggered by the additional investment to Manila North Harbour Port, Inc., and the corresponding share in its net income during the year.

**Deferred tax assets** escalated by 49% (P 80 million) and settled at P 242 million on account of temporary differences of PM.

**Goodwill** decreased by 5% (P 465 million) to **P 8.92 billion** prompted by the depreciation of the ringgit vis-à-vis the US dollar.

**Other noncurrent assets-net** significantly declined by 63% from P 20.85 billion to P 7.76 billion driven by the partial collection of advances to Petron Corporation Employees Retirement Plan as well as the remeasurement in pension asset value.

Short-term loans and liabilities for crude oil and petroleum product importation amounted to P 157.42 billion and posted a 13% increase from P 138.78 billion in December 2013 as a result of the additional loan availed by PP, partly reduced by the decline in prices of crude and finished product importations of both PP and PM.

**Trade and other payables of P 39.14 billion** increased by 34% from the P 29.29 billion level as at end of 2013 with the transfer of the maturing retention payable to current liabilities and increased payables to various contractors.

**Derivative liabilities of P 98 million** went lower from the P 152 million level as at end of 2013 influenced mainly by the lower loss on outstanding transactions with embedded derivatives.

**Long-term debt inclusive of current portion** increased by 9% (P 5.94 billion) principally due to the newly availed loan of PM and PP to refinance maturing and other long-term obligations.

**Income taxes payable** of **P 73 million** dipped by 62% from **P** 194 million in December 2013 traced from lower taxes payable of Petron Malaysia.

**Retirement benefits liability** substantially increased to **P 2.27 billion** as a result of the remeasurement reversal of PP's retirement plan asset into liability.

**Deferred tax liabilities-net** dropped by P 1.13 billion (25%) to P 3.47 billion due largely from the reversal of net pension asset into liability in addition to the provision from the resulting net operating loss and payment of minimum corporate income tax.

Asset Retirement Obligation (ARO) moved-up to ₽ 1.66 billion from ₽ 1.0 billion in December 2013 due to the recognition of ARO of the Refinery.

**Other noncurrent liabilities** declined by 70% to **P 1.37 billion** with the reclassification of maturing retention payable to current liabilities partly offset by the increases in dealers' cash bond and cylinder deposit.

Additional paid-in capital of P 19.65 billion more than doubled the P 9.76 billion in previous year with the issuance of Series 2 preferred shares in November 2014. Net proceeds will be used in March 2015 to redeem the outstanding preferred shares issued in 2010.

**Reserve for retirement plan** resulted in negative value of **P 1.02 billion** due to the recognition of actuarial losses in the remeasurement of PP's plan asset.

**The negative P 2.15 billion Other reserves** as of end-December 2014 almost tripled the negative **P** 721 million level as of end December 2013 brought about by the increase in translation loss on equity in foreign subsidiaries.

**Non-controlling interests** ended lower by **P**1.56 billion from **P**17.92 billion to **P**16.36 billion prompted by PGL and PMRMB's payment of dividends to preferred and common stockholders, respectively.

# 2013 vs 2012

Petron's consolidated assets as of December 31, 2013 stood at P 357.46 billion, 28% (P 77.13 billion) higher than the P 280.33 billion restated level as at end of December 2012 largely on account of the increases in property, plant and equipment and cash and cash equivalents.

**Cash and cash equivalents** rose by 87% or P 23.43 billion to P 50.40 billion essentially sourced from internally generated funds and proceeds from loans to finance crude and product importations.

**Financial assets at fair value through profit or loss** of **P 806 million** substantially exceeded 2012's **P** 231 million level brought about by higher marked-to-market gain on outstanding foreign currency forwards.

**Trade and other receivables - net** climbed by 15% or ₽ 8.35 billion to **P 62.84 billion** prompted by the increases in PP's receivables from government and customers.

**Other current assets** of **P 17.74 billion** stood higher by 27% from 2012's **P** 13.95 billion traced to PP's input VAT.

With the sale of the remaining Petron MegaPlaza units and parking spaces in the second quarter, the company has no **Assets held for sale** as of end-December 2013.

**Property, plant and equipment - net** surged by 36% (P 37.54 billion) from P 104.11 billion to P 141.65 billion attributed to the company's major capital projects such as Refinery Master Plan (RMP)-2 and network expansion, as well as PM's rebranding of service stations.

The reclassification of Petrochemical Asia (HK) Limited (PAHL) from an associate to a subsidiary resulted in the significant reduction of **Investment in associates** from 2012's P 1.64 billion to P 885 million.

**Deferred tax assets** of **P 162 million** more than doubled the end-December 2012 level of **P 78** million on account of the temporary differences of PM and PAHL.

**Other noncurrent assets-net** increased by 12% or P 2.2 billion to P 20.85 billion basically due to company's higher pension asset since substantial amount of actuarial gain was recorded in 2013.

Short-term loans and liabilities for crude oil and petroleum product importations went up by 11% or P 14.08 billion to P 138.78 billion owing to both PP and PM's higher liabilities for crude oil and finished product importations.

**Trade and other Payables** rose by 97% (P 14.42 billion) to P 29.29 billion brought about by higher liabilities to company's contractors and suppliers.

**Derivative Liabilities** decreased by 38% from P 245 million to P 152 million due mainly to the company's lower marked-to-market loss on outstanding foreign currency forwards tempered by the decline in fair value of outstanding transaction with embedded derivatives.

**Income tax payable** of **P 194 million** went beyond the **P** 52 million level in 2012 basically on account of the taxes payable of PM.

**Long-term debt inclusive of current portion** increased by 18% (P 10.17 billion) to P 66.19 billion with the final drawdown of US\$210 million loan in January 2013 to complete the US\$485 million loan secured in 2012.

**Retirement benefits liability** declined by 17% from P 983 million to P 820 million mainly from PM's actuarial gain recorded this year.

**Deferred tax liabilities** moved up by 47% (P 1.46 billion) to P 4.61 billion due to PP's utilization of minimum corporate income tax and net operating loss carried over from previous year as well as the recognition of deferred tax on retirement's actuarial gain.

**Other noncurrent liabilities** climbed by 86% (P 2.10 billion) to P 4.54 billion principally due to additional retention payable to contractors.

**Total equity** amounted to **P 111.89 billion**, 45% or **P** 34.99 billion higher than the **P** 76.90 billion level in 2012 due to the **P** 30.55 billion undated subordinated capital securities issued during the first quarter of 2013.

#### Cash Flows

#### 2015 vs 2014

The internally generated cash from operations amounting to P 21.72 billion was more than sufficient to cover working capital requirements, interests and taxes. On the other hand, investing and financing activities used up cash of P 14.59 billion and P 66.34 billion, respectively, reducing the cash balance to P 18.88 billion as of end-December 2015. Capital expenditures on RMP-2 project accounted mostly for the net outflow in investing while financing activities included payment of loans, dividends and distributions and redemption of preferred shares.

In Million Pesos	December 31, 2015	December 31, 2014	Change
Operating inflows (outflows)	8,468	(737)	9,205
Investing (outflows)	(14,592)	(3,659)	(10,933)
Financing inflows (outflows)	(66,343)	44,488	21,855

#### 2014 vs 2013

In 2014, funds generated from operations were not enough to support the company's working capital requirements and interest payments. Meanwhile, net investing outflows were largely due to capital expenditures at the Refinery and in Malaysia tempered by the partial collection of advances to PCERP. On the other hand, financing activities provided cash inflows of P 44.49 billion sourced from proceeds from net availment of loans and issuance of preferred shares partly reduced by the payment of dividends and distributions.

#### 2013 vs 2012

Operating activities contributed P 29.02 billion to the company's cash balance. Meanwhile, proceeds from issuance of undated subordinated capital securities and net availment of loans were used to finance the major capital projects at the Refinery and construction of additional service stations.

Ratio	December 31, 2015	December 31, 2014	December 31, 2013
Current Datio		1.1	1.0
Current Ratio	0.9	1.1	1.0
Debt to Equity Ratio	2.8	2.7	2.4
Return on Equity (%)	6.4	2.7	5.4
Interest Rate Coverage Ratio	4.0	2.8	3.2
Assets to Equity Ratio	3.5	3.4	3.2

Discussion of the Company's key performance indicators:

Current Ratio - Total current assets divided by total current liabilities.

This ratio is a rough indication of a company's ability to service its current obligations. Generally, higher current ratio indicates greater ability of the company to pay currently maturing obligations.

Debt to Equity Ratio - Total liabilities divided by tangible net worth.

This ratio expresses the relationship between capital contributed by creditors and that contributed by owners. It expresses the degree of protection provided by the owners for the creditors. The higher the ratio, the greater the risk being assumed by creditors. A lower ratio generally indicates greater long-term financial safety. Tangible net worth is computed based on total equity less any amount of goodwill and other intangible assets.

Return on Equity - Net income divided by average total stockholders' equity.

This ratio reveals how much profit a company earned in comparison to the total amount of shareholder equity fund in the statements of financial position. A business that has a high return on equity is more likely capable of generating cash internally. For the most part, the higher a company's return on equity compared to its industry, the better.

Interest Rate Coverage Ratio - EBITDA divided by interest expense and other financing charges.

This ratio is used to assess the company's financial stability by examining whether it is profitable enough to pay off its interest expenses. A ratio greater than 1 indicates that the company has more than enough interest coverage to pay off its interest expense.

Assets to Equity Ratio - Total assets divided by total equity (including non-controlling interest).

This ratio is used as a measure of financial leverage and long-term solvency. The function of the ratio is to determine the value of the total assets of the company less any portion of the assets that are owned by the shareholders of the corporation.

#### **BUSINESS ENVIRONMENT**

Philippine economic growth decelerated in 2015 but remained healthy. The gross domestic product ("GDP") expanded year-on-year by 5.8% in 2015, slower than the 6.1% growth rate in 2014. The growth was driven by strong domestic demand, led by robust household consumption, and supported by higher level of investments and increase in government expenditure. The growth on the supply side was mainly attributed to the services and industry sectors.

By industrial origin, services (about 57% of GDP) posted the highest growth at 6.7%, driven by real estate, renting and business activities, and trade. Industry, which accounts for 33% of GDP grew by

Economic Growth, in %	2014	2015
GDP	6.1	5.8
GNP	5.8	5.4
By Industry		
Agriculture	1.6	0.2
Industry	7.9	6.0
Services	5.9	6.7
By Expenditure Type		
Household Consumption	5.4	6.2
<b>Government Consumption</b>	1.7	9.4
Capital Formation	5.4	13.6
Exports	11.3	5.5
Imports	8.7	11.9

6.0%. Manufacturing and construction contributed the most to industry sector expansion. Agriculture remained at relatively the same level with a growth rate of 0.2%.

By type of expenditure, capital formation grew the fastest with 13.6% growth supported by investments in durable equipment and construction. Government expenditure follows with 9.4% growth, underpinned by increase in disbursement for social protection programs, infrastructure projects and other capital outlays. Household consumption grew by 6.2% with improved employment, low inflation and continued support from overseas Filipino worker remittances. Total exports declined with mild growth in exports of goods. However, exports in services or the business process outsourcing sector showed a robust performance.

#### Philippine Peso ("peso" or "Php" or "#") - US Dollar ("dollar" or "US\$") Exchange Rate

The peso weakened by 2.48% to average Php45.50/US\$ in 2015, reaching Php47 levels in mid-November. Major currencies in Asia also showed weakness against the US dollar due to expectations of the Federal Fund interest rate hike and the devaluation of the Chinese yuan.

#### <u>Inflation</u>

The rate of increase in prices of commodities and services decelerated in 2015, slowing down to an average of 1.4% from 4.2% in 2014. The low inflation was due to lower prices for food (*e.g.*, corn, oil and rice) and fuel and more affordable prices of housing and other utilities.

#### Industry Demand

Oil demand in 2015 remained robust with low retail oil prices encouraging travel, strong vehicle sales at almost 23% growth for 2015, and favorable business environment contributing to the growth of industrial sectors which are heavy oil users such as manufacturing and construction.

#### OIL MARKET

Oil prices plummeted in 2015. Crude prices plunged in 2015 with Dubai dropping to a low of about \$31/barrel ("bbl") at year-end. This is a drop of about 40% from 2014 year-end price of \$52.9/bbl. Dubai averaged \$50.8/bbl in 2015, 47% lower than 2014 average of \$96.7/bbl. The crude oversupply due to sustained high volume of US shale production, stance of the Organization of the Petroleum Exporting Countries to keep output at 30 million barrels per day, and rising crude

2014	2015
96.66	50.84
(25.46)	(14.41)
14.31	18.33
15.85	13.85
16.03	13.64
(10.30)	(6.08)
	96.66 (25.46) 14.31 15.85 16.03

inventories, coupled with economic slowdown in Russia, Brazil and China, pulled down prices.

On the other hand, product cracks moved in different directions. Gasoline strengthened as demand was robust due to low retail prices. Liquefied petroleum gas ("LPG") also gained strength supported by strong demand from residential and petrochemical sectors, an effect of weak LPG prices. Meanwhile, middle distillates kerosene and jet fuel and diesel weakened in 2015 due to lacklustre demand in Asia amid higher regional supplies with the coming on-stream of new middle distillate-focused conversion capacities.

Any event that will trigger direct or contingent financial obligation that is material to the company, including any default or acceleration of an obligation.

#### Tax Credit Certificates-Related Matters

In 1998, the BIR issued a deficiency excise tax assessment against the Company relating to the Company's use of P659 million worth of TCC to pay certain excise tax obligations from 1993 to 1997. The TCCs were transferred to the Company by suppliers as payment for fuel purchases. The Company contested the BIR's assessment before the CTA. In July 1999, the CTA ruled that, as a fuel supplier of BOI-registered companies, the Company was a qualified transferee of the TCCs and that the collection by the BIR of the alleged deficiency excise taxes was contrary to law. On March 21, 2012, the CA promulgated a decision in favor of the Company and against the BIR affirming the ruling of the CTA striking down the assessment issued by the BIR for deficiency excise taxes in 1998 based on a finding by the BIR that the TCCs used by the Company as payment were fraudulent. On April 19, 2012, a motion for reconsideration was filed by the BIR, which was denied by the CA in a resolution dated October 10, 2012. The BIR elevated the case to the Supreme Court through a petition for review on certiorari dated December 5, 2012. On June 17, 2013, the Company filed its comment on the petition for review filed by the BIR. The petition was still pending as of December 31, 2015.

#### Pandacan Terminal Operations

In November 2001, the City of Manila enacted Ordinance No. 8027 ("Ordinance 8027") reclassifying the areas occupied by the oil terminals of the Company, Shell and Chevron from industrial to commercial. This reclassification made the operation of the oil terminals in Pandacan, Manila illegal. In December 2002, the Social Justice Society ("SJS") filed a petition with the Supreme Court against the Mayor of Manila asking that the latter be ordered to enforce Ordinance 8027. In April 2003, the Company filed a petition with the Regional Trial Court ("RTC") to annul Ordinance 8027 and enjoin its implementation. On the basis of a status quo order issued by the RTC, Mayor of Manila ceased implementation of Ordinance 8027.

The City of Manila subsequently issued the Comprehensive Land Use Plan and Zoning Ordinance ("Ordinance 8119"), which applied to the entire City of Manila. Ordinance 8119 allowed the Company (and other non-conforming establishments) a seven (7)-year grace period to vacate. As a result of the passage of Ordinance 8119, which was thought to effectively repeal Ordinance 8027, in April 2007, the RTC dismissed the petition filed by the Company questioning Ordinance 8027.

However, on March 7, 2007, in the case filed by SJS, the Supreme Court rendered a decision (the "March 7 Decision") directing the Mayor of Manila to immediately enforce Ordinance 8027. On March 12, 2007, the Company, together with Shell and Chevron, filed motions with the Supreme Court seeking intervention and reconsideration of the March 7 Decision. In the same year, the Company also filed a petition before the RTC of Manila praying for the nullification of Ordinance 8119 on the grounds that the reclassification of the oil terminals was arbitrary, oppressive and confiscatory, and thus unconstitutional, and that the said Ordinance contravened the provisions of the Water Code of the Philippines (the "Water Code"). On February 13, 2008, the Company, Shell and Chevron were allowed by the Supreme Court to intervene in the case filed by SJS but their motions for reconsideration were denied. The Supreme Court declared Ordinance 8027 valid and dissolved all existing injunctions against the implementation of the Ordinance 8027.

In May 2009, Manila City Mayor Alfredo Lim approved Ordinance No. 8187 ("Ordinance 8187"), which amended Ordinance 8027 and Ordinance 8119 and permitted the continued operations of the oil terminals in Pandacan.

On August 24, 2012, the RTC of Manila ruled that Section 23 of Ordinance 8119 relating to the reclassification of subject oil terminals had already been repealed by Ordinance 8187; hence any issue pertaining thereto had become moot and academic. The RTC of Manila also declared Section 55 of Ordinance 8119 null and void for being in conflict with the Water Code. Nonetheless, the RTC upheld the validity of all other provisions of Ordinance 8119. The Company filed with the RTC a Notice of Appeal to the Court of Appeals on January 23, 2013. The parties have filed their respective briefs. The appeal remained pending as of December 31, 2015.

With regard to Ordinance 8187, petitions were filed before the Supreme Court seeking its nullification and the enjoinment of its implementation. The Company filed a manifestation on November 30, 2010 informing the Supreme Court that, without prejudice to its position in the cases, it had decided to cease operation of its petroleum product storage facilities in Pandacan within five (5) years or not later than January 2016 due to the many unfounded environmental issues being raised that tarnish the image of the Company and the various amendments being made to the zoning ordinances of the City of Manila when the composition of the local government changes that prevented the Company from making longterm plans. In a letter dated July 6, 2012 (with copies to the offices of the Vice Mayor and the City Council of Manila), the Company reiterated its commitment to cease the operation of its petroleum product storage facilities and transfer them to another location by January 2016. On November 25, 2014, the Supreme Court issued a Decision ("November 25 Decision") declaring Ordinance 8187 unconstitutional and invalid with respect to the continued stay of the oil terminals in Pandacan. The Company, Shell and Chevron were given 45 days from receipt of the November 25 Decision to submit a comprehensive plan and relocation schedule to the RTC of Manila and implement full relocation of their fuel storage facilities within six (6) months from the submission of the required documents. On March 10, 2015, acting on a Motion for Reconsideration filed by Shell, a Motion for Clarification filed by Chevron, and a Manifestation filed by the Company, the Supreme Court denied Shell's motion with finality, clarified that relocation and transfer necessarily include removal of the facilities in the Pandacan terminals and should be part of the required comprehensive plan and relocation schedule. On May 14, 2015, the Company filed its submission in compliance with the November 25 Decision.

#### Guimaras Oil Spill Incident

On August 11, 2006, MT Solar I, a third party vessel contracted by the Company to transport approximately two million liters of industrial fuel oil, sank 13 nautical miles southwest of Guimaras, an island province in the Western Visayas region of the Philippines. In separate investigations by the Department of Justice ("DOJ") and the Special Board of Marine Inquiry ("SBMI"), both agencies found the owners of MT Solar I liable. The DOJ found the Company not criminally liable, but the SBMI found the Company to have overloaded the vessel. The Company has appealed the findings of the SBMI to the DOTC and is awaiting its resolution. The Company believes that SBMI can impose administrative penalties on vessel owners and crew, but has no authority to penalize other parties, such as the Company, which are charterers.

Other complaints for non-payment of compensation for the clean-up operations during the oil spill were filed by a total of 1,063 plaintiffs who allegedly did not receive any payment of their claims for damages arising from the oil spill. The total claims for both cases amount to P292 million. The cases were still pending as of December 31, 2015.

#### Any significant elements of income or loss (from continuing operations)

There were no significant elements of income or loss from continuing operations.

#### Seasonal aspects that has material effect on the FS

There were no seasonal items that have material effect on the financial statement.

All material off-balance sheet transactions, arrangements, obligations (including contingent obligations), and other relationships of the company with unconsolidated entities or other persons created during the reporting period.

There were no off-balance sheet transactions, arrangements and obligations with unconsolidated entities or persons during the reporting period.

#### **Financial Statements**

The 2015 audited financial statements of Petron and its subsidiaries and the Statement of Management Responsibility are attached hereto as Annex "C".

#### Audit and Audit-Related Fees

For the annual review of the financial statements, consultancy services and other related services, the Company paid KPMG, its external auditor, as well as Uy Singson Abella & Co., Isla Lipana & Co., SGV & Co., and AMC & Associates, the aggregate amount of P9.31 million in 2014 and P16.63 million in 2015. The fees are more particularly set out below:

	2015	2014
Audit fees for professional services - Annual Financial Statement <sup>1</sup>	6,641,400.00	6,324,000.00
Professional fees for due diligence and study on various internal projects	1,794,405.99	694,125.51
Professional fees for tax consulting services	8,190,608.30	2,287,516.99
	16,626,414.29	9,305,642.50

<sup>1</sup> Audit fees are tax-exempt and exclusive of out-of-pocket expenses

In 2010, after the three (3)-year contract with its previous external auditor, the Company appointed KPMG, the current external auditor of SMC. With a common external auditor, the consolidation of results of operations and account balances among the subsidiaries of SMC using a uniform audit approach was facilitated.

For years 2010, 2011, 2012, 2013, 2014 and 2015, KPMG was found to have satisfactorily performed its duties as external auditor of the Company and was endorsed by the Audit and Risk Management Committee for the approval by the Board of Directors. The Board of Directors, finding the recommendation to be in order, endorsed the appointment of KPMG as external auditor for the approval of the stockholders during the annual stockholders' meeting for years 2011, 2012, 2013, 2014 and 2015. KPMG was appointed as external auditor by the stockholders at each such annual stockholders' meeting.

The Audit and Risk Management Committee further endorsed the re-appointment of KPMG as external auditor for 2016, with Mr. Darwin P. Virocel as the new KPMG partner. At its meeting held on March 15, 2016, the Board of Directors, finding the recommendation to be in order, endorsed the re-appointment of KPMG as external auditor for 2016 for the approval of the stockholders at the Annual Stockholders' Meeting. With the new engagement partner of KPMG assigned to the Company for 2016, the Company is not subject to the rule on rotation for the signing partner every five (5) years under the Amended SRC Rules in respect of its engagement of KPMG.

Set out below is the report of the Audit and Risk Management Committee for the year 2015.

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#### AUDIT AND RISK MANAGEMENT COMMITTEE REPORT

The Board of Directors Petron Corporation

The Audit and Risk Management Committee assists the Board of Directors in its oversight function with respect to the adequacy and effectiveness of internal control environment, compliance with corporate policies and regulations, integrity of the financial statements, the independence and overall direction of the internal audit function, and the selection and performance of the external auditor.

In the performance of our responsibilities, we report that in 2015:

- We reviewed and discussed with Controllers management the quarterly and annual financial statements of Petron Corporation and Subsidiaries and endorsed these for approval by the Board;
- We endorsed the re-appointment of R.G. Manabat & Co./KPMG as the company's independent auditors for 2014;
- We reviewed with R.G. Manabat & Co./KPMG the scope and timing of their annual audit plan, audit methodology, and focus areas related to their review of the financial statements;
- We reviewed with R.G. Manabat & Co./KPMG, the audit observations and recommendations on the Company's internal controls and management's response to the issues raised;
- We reviewed with the Internal Audit Head and approved the annual internal audit plan and satisfied itself as to the independence of the internal audit function;
- We reviewed on a quarterly basis Internal Audit's report on the adequacy and effectiveness of the internal control environment in the areas covered during the period; and
- We approved Petron's Internal Control Policy which will continuously educate the employees on the importance of internal control systems and procedures for the attainment of their respective business objectives and for its distribution to all offices company-wide, as well as to various Petron Subsidiaries.
- In consideration for good governance, we recognized the need for a change in partner for Petron's external auditors, KPMG, and accepted Darwin P. Virocel as the new KPMG partner for Petron.

The Audit and Risk Management Committee is satisfied with the scope and appropriateness of the Committee's mandate and that the Committee substantially met its mandate in 2015.

Reynaldo G. David Chairperson Independent Director

Estelito P. Mendoza Director

Artemio V. Panganiban Independent Director

Aline Aurora T. Calderon Director

Lubin B. Nepomuceno Director

#### Material Commitments for Capital Expenditure

In 2015, the Company spent P15.2 billion in capital investments, P13.4 billion of which was spent for the expansion of the refinery of the Company in Bataan (the "Petron Bataan Refinery"). In addition, service station-related expenditures totaled P0.9 billion while another P0.9 billion was used for other commercial, maintenance and miscellaneous projects.

In 2014, the Company spent P14.4 billion in capital investments, P12.2 billion of which was spent for the expansion of the Petron Bataan Refinery. Meanwhile, service station-related expenditures totaled P0.6 billion and P1.6 billion for other commercial, maintenance and miscellaneous projects.

#### Changes in and Disagreements with Accountants on Accounting and Financial Disclosure

There were no changes in and disagreements with accountants on accounting and financial disclosures.

[Rest of page intentionally left blank; "Part IV - Management and Certain Security Holders" follows on next page]

# PART IV - MANAGEMENT AND CERTAIN SECURITY HOLDERS

# (A) Directors, Executive Officers and Board Committees of the Registrant

(i) Director and Executive Officers

Listed below are the directors and officers of the Company with their respective ages, citizenships, and current and past positions held and business experience for at least the past five (5) years until the date of this Annual Report.

### **Directors**

The following are the incumbent directors of the Company:

Period Served
January 8, 2009 - present
January 8, 2009 - present
February 19, 2013 - present
July 31, 2008 - present
January 8, 2009 - present <sup>1</sup>
May 20, 2014 - present
December 2, 2008 - present
August 13, 2010 - present
August 13, 2010 - present
August 13, 2010 - present
August 13, 2010 - present
December 1, 2011 - present
May 12, 2009 - present
October 21, 2010 - present
May 20, 2014 - present

<sup>1</sup> Previously served as a Director of the Company from 1974 to 1986.

Set out below are the profiles of the Directors of the Company as of the date of this Annual Report.

Eduardo M. Cojuangco, Jr., Filipino, 80 years old, has served as the Chairman of the Company since February 10, 2015 and a Director since January 8, 2009. He is also the Chairman of the Executive and Compensation Committees of the Company. He holds the following positions, namely: Chairman and Chief Executive Officer of San Miguel Corporation ("SMC"); Ginebra San Miguel, Inc. ("GSMI"); San Miguel Pure Foods Company, Inc. ("SMPFC"); Chairman of ECJ & Sons Agricultural Enterprises Inc., Eduardo Cojuangco Jr. Foundation Inc.; and Director of Caiñaman Farms Inc. Mr. Cojuangco was formerly a director of the Manila Electric Company, member of the Philippine House of Representatives (1970-1972), Governor of Tarlac Province (1967-1979) and Philippine Ambassador-Plenipotentiary. He also served as the President and Chief Executive Officer of United Coconut Planters Bank, President and Director of United Coconut Life Assurance Corporation and Governor of the Development Bank of the Philippines. He attended the College of Agriculture at the University of the Philippines - Los Baños and the California Polytechnic College in San Luis Obispo, U.S.A. and was conferred a post graduate degree in Economics, *honoris causa*, from the University of Mindanao, a post graduate degree in AgriBusiness, *honoris causa*, from the Tarlac College of Agriculture, a post graduate degree in Humanities, *honoris causa*, from the University of Negros Occidental-Recoletos, and a post graduate degree in Humanities, *honoris causa*, from the Tarlac State University.

Of the companies in which Mr. Cojuangco currently holds directorships, Petron-parent SMC and Petronaffiliates GSMI and SMPFC are listed with the PSE.

Ramon S. Ang, Filipino, 62 years old, has served as the Chief Executive Officer and an Executive Director of the Company since January 8, 2009 and the President of the Company since February 10, 2015. He is also a member of the Company's Executive and Compensation Committees. He holds the following positions, among others: Chairman of Petron Malaysia Refining & Marketing Berhad ("PMRMB"), Las Lucas Construction and Development Corporation ("LLCDC"), New Ventures Realty Corporation ("NVRC"), and SEA Refinery Corporation ("SRC"); Chairman and Chief Executive Officer of Petron Marketing Corporation ("PMC") and Petron Freeport Corporation ("PFC"); Chairman and President of Mariveles Landco Corporation, Petrochemical Asia (HK) Ltd. ("PAHL"), Philippine Polypropylene Inc. ("PPI") and Robinson International Holdings Ltd.; Director of Petron Fuel International Sdn. Bhd. ("PFISB"), Petron Oil (M) Sdn. Bhd. ("POMSB"), Petron Oil & Gas Mauritius Ltd. ("POGM") and Petron Oil & Gas International Sdn Bhd. ("POGI"); Vice Chairman, President and Chief Operating Officer of SMC; Chairman of San Miguel Brewery Inc. ("SMB"), San Miguel Foods, Inc., The Purefoods-Hormel Company, Inc., San Miguel Yamamura Packaging Corporation, South Luzon Tollway Corporation, Eastern Telecommunications Philippines Inc., Liberty Telecoms Holdings, Inc. ("Liberty Telecoms"), Manila North Harbour Port, Inc. ("MNHPI") and Philippine Diamond Hotel & Resort Inc.; Chairman and Chief Executive Officer of SMC Global Power Holdings Corp.; Chairman and President of San Miguel Properties, Inc., Bell Telecommunication Philippines, Inc., Atea Tierra Corporation, Cyber Bay Corporation and Philippine Oriental Realty Development Inc.; Vice Chairman of GSMI and SMPFC; and President and CEO of Top Frontier Investment Holdings Inc. ("Top Frontier"); Director of other subsidiaries and affiliates of SMC in the Philippines and the Southeast Asia Region. Previously, Mr. Ang was Chief Executive Officer of the Paper Industries Corporation of the Philippines and Executive Managing Director of Northern Cement Corporation, Aquacor Food Marketing, Inc., Marketing Investors Inc., PCY Oil Mills, Metroplex Commodities, Southern Island Oil Mills and Indophil Oil Corporation. Mr. Ang has a Bachelor of Science degree in Mechanical Engineering from the Far Eastern University.

Of the companies in which Mr. Ang currently holds directorships, Petron-parent SMC and Petronaffiliates Liberty Telecoms, GSMI, SMPFC and Top Frontier are also listed with the PSE.

Lubin B. Nepomuceno, Filipino, 64 years old, has served as a Director of the Company since February 19, 2013 and the General Manager of the Company since February 10, 2015. He is also a member of the Company's Executive Committee, Audit and Risk Management Committee and Compensation Committee. He holds the following positions, among others: President and Chief Executive Officer of PMC; Director and Chief Executive Officer of PMRMB; Director of POGI, PFISB, POMSB, LLCDC, NVRC, PFC, PPI, PAHL, Mariveles Landco Corporation, Robinson International Holdings, Ltd. and Petron Singapore Trading Pte. Ltd. ("PSTPL"); Chairman of Petrogen Insurance Corporation ("Petrogen"); Trustee of Petron Foundation, Inc. ("PFI"); Chairman of Overseas Ventures Insurance Corporation Ltd. ("Ovincor"); Director of San Miguel Paper Packaging Corporation and Mindanao Corrugated Fibreboard Inc.; Director of MNHPI and President of Archen Technologies, Inc. Mr. Nepomuceno has held various board and executive positions in the San Miguel Group. He started with SMC as a furnace engineer at the Manila Glass Plant in 1973 and rose to the ranks to become the General Manager of the San Miguel Packaging Group in 1998. He was also formerly the Senior Vice President and General Manager of the Company (September 2009 to February 2013) and the President of the Company (February 2013 to February 2015). Mr. Nepomuceno holds a Bachelor of Science degree in Chemical Engineering and master's degree in Business Administration from the De La Salle University. He also attended the Advanced Management Program at the University of Hawaii, University of Pennsylvania and Japan's Sakura Bank Business Management.

Mr. Nepomuceno does not hold a directorship in any other company listed with the PSE.

**Eric O. Recto**, Filipino, 52 years old, has served as a Director of the Company since July 31, 2008. He holds the following positions, among others: Chairman of Philippine Bank of Communications ("PBCom"); Chairman and CEO of ISM Communications Corporation ("ISM"), and Vice Chairman of Atok-Big Wedge Corporation ("Atok"); and President and Director of Q-Tech Alliance Holdings, Inc. Mr. Recto was previously the President and Vice Chairman of the Company, the Chairman and Chief Executive Officer of PFI, and a Director of SMC, PMRMB and MERALCO. He was formerly the Undersecretary of the Philippine Department of Finance, in charge of both the International Finance Group and the Privatization Office from 2002 to 2005. He also served as the President of the Company (2008-2013), Vice Chairman of the Company (2013-2014), Chairman of Petrogen and Senior Vice President and Chief Finance Officer of Alaska Milk Corporation (2000-2002) and Belle Corporation (1994-2000). Mr. Recto has a degree in Industrial Engineering from the University of the Philippines and a master's degree in Business Administration from the Johnson School, Cornell University.

Of the companies in which Mr. Recto currently holds directorships, PBCom, Atok, and ISM are also listed with the PSE.

Estelito P. Mendoza, Filipino, 86 years old, served as a Director of the Company from 1974 to 1986; thereafter, since January 8, 2009. He is a member of the Nomination Committee and the Audit and Risk Management Committee. He is likewise a member of the Board of Directors of SMC, Philippine National Bank ("PNB") and Philippine Airlines, Inc. He previously served as a Director of MERALCO. He has now been engaged in the practice of law for more than 60 years, and presently under the firm name Estelito P. Mendoza and Associates. He has been consistently listed for several years as a "Leading Individual in Dispute Resolution" among lawyers in the Philippines in the following directories/journals: "The Asia Legal 500", "Chambers of Asia" and "Which Lawyer?" yearbooks. He has also been a Professorial Lecturer of law at the University of the Philippines and served as Solicitor General, Minister of Justice, Member of the Batasang Pambansa and Provincial Governor of Pampanga. He was also the Chairman of the Sixth (Legal) Committee, 31<sup>st</sup> Session of the UN General Assembly and the Special Committee on the Charter of the United Nations and the Strengthening of the Role of the Organization. He holds a Bachelor of Laws degree from the University of the Philippines (cum laude) and Master of Laws degree from Harvard University. He is the recipient on June 28, 2010 of a Presidential Medal of Merit as Special Counsel on Marine and Ocean Concerns and was also awarded by the University of the Philippines Alumni Association its 1975 "Professional Award in Law" and in 2013 its "Lifetime Distinguished Achievement Award".

Of the companies in which Atty. Mendoza currently holds directorships, Petron-parent SMC and PNB are also listed with the PSE.

Jose P. de Jesus, Filipino, 81 years old has served as a Director of the Company since May 20, 2014. He is also the President and Chief Executive Officer of Nationwide Development Corporation from September 2011 to present. He was the President and Chief Operating Officer of MERALCO (February 2009 to June 2010), the Secretary of the Department of Transportation and Communications (July 2010 to June 2011), the President and Chief Executive Officer of Manila North Tollways Corporation (January 2000 to December 2008), Executive Vice President of the Philippine Long Distance Telephone Company (1993 to December 1999) and the Secretary of the Department of Public Works and Highways (January 1990 to February 1993). He was *Lux in Domino Awardee* (Most Outstanding Alumnus) of the Ateneo de Manila University in July 2012. He is the Chairman of Converge ICT Solutions Inc. and Metroworks ICT Construction Inc., and Director and Vice Chairman of Comclark Network and Technology Corporation. He is also a director of Citra Metro Manila Tollways Corporation, Private Infra Development Corporation, South Luzon Tollway Corporation, Nationwide Development Corporation and KingKing Gold & Copper Mines, Inc. He is a Trustee of Bantayog ng mga Bayani Foundation, Kapampangan Development Foundation and Holy Angel University. Mr. de Jesus earned his Bachelor of Arts degree in

Economics and holds a Master of Arts in Social Psychology from the Ateneo de Manila University. He also finished Graduate Studies in Human Development from the University of Chicago.

Mr. de Jesus does not hold a directorship in any other company listed with the PSE.

Aurora T. Calderon, Filipino, 61 years old, has served as a Director of the Company since August 13, 2010. She is a member of the Audit and Risk Management Committee and the Compensation Committee. She holds the following positions, among others: Senior Vice President and Senior Executive Assistant to the President and Chief Operating Officer of SMC; Director of PMRMB, POGM, POGI, PMC, PFC, PSTPL, SRC, NVRC, LLCDC, Thai San Miguel Liquor Co., Ltd., SMC Global Power Holdings Corp., Rapid Thoroughfares Inc., Trans Aire Development Holdings Corp., Vega Telecom, Inc., Bell Telecommunications Company, Inc., A.G.N. Philippines, Inc. and various subsidiaries of SMC; and Director and Treasurer of Petron-affiliate Top Frontier. She has served as a Director of MERALCO (January 2009-May 2009), Senior Vice President of Guoco Holdings (1994-1998), Chief Financial Officer and Assistant to the President of PICOP Resources (1990-1998) and Assistant to the President and Strategic Planning at the Elizalde Group (1981-1989). A certified public accountant, Ms. Calderon graduated magna cum laude from the University of the East in 1973 with a degree in Business Administration major in Accounting and earned her master's degree in Business Administration from the Ateneo de Manila University in 1980. She is a member of the Financial Executives and the Philippine Institute of Certified Public Accountants.

Of the companies in which Ms. Calderon currently holds directorships, Petron-affiliate Top Frontier is also listed with the PSE.

**Mirzan Mahathir**, Malaysian, 57 years old, has served as a Director of the Company since August 13, 2010. He is the Chairman and Chief Executive Officer of Crescent Capital Sdn Bhd, an investment holding and independent strategic and financial advisory firm based in Malaysia. He currently manages his investments in Malaysia and overseas while facilitating business collaboration in the region. He holds directorships in several public and private companies in South East Asia. He also serves as President of the Asian Strategy & Leadership Institute, Chairman of several charitable foundations and a member of the Wharton School Executive Board for Asia and the Business Advisory Council of United Nations ESCAP. He was formerly the Executive Chairman and President of Konsortium Logistik Berhad (1992-2007), Executive Chairman of Sabit Sdn Bhd (1990-1992), Associate of Salomon Brothers in New York, U.S.A. (1986-1990) and Systems Engineer at IBM World Trade Corporation (1982-1985). Mirzan graduated with a Bachelor of Science (Honours) degree in Computer Science from Brighton Polytechnic, United Kingdom and obtained his master's degree in Business Administration from the Wharton School, University of Pennsylvania, USA.

Mr. Mahathir does not hold any directorship in any other company listed with the PSE.

**Ma. Romela M. Bengzon**, Filipino, 55 years old, has served as a Director of the Company since August 13, 2010. She holds the following positions, among others: Director of PMC; Managing Partner of the Bengzon Law Firm; and professor at the De La Salle University Graduate School of Business, Far Eastern University Institute of Law MBA-JD Program, the Ateneo Graduate School of Business and Regis University. She was formerly a Philippine government Honorary Trade Ambassador to the European Union, and Chairperson of the Committee on Economic Liberalization and Deputy Secretary General of the Consultative Commission, both under the Philippine Office of the President. A Political Science graduate of the University of the Philippines in 1980 (with honors), she obtained her Bachelor of Laws from the Ateneo de Manila University in 1985.

Atty. Bengzon does not hold any directorship in any other company listed with the PSE.

**Virgilio S. Jacinto**, Filipino, 59 years old, has served as a Director of the Company since August 13, 2010. He is a member of the Governance and Nomination Committees of the Company. He holds the following positions, among others: Corporate Secretary, Compliance Officer, Senior Vice President and General Counsel of SMC; Corporate Secretary and Compliance Officer of Top Frontier; Corporate Secretary of GSMI and the other subsidiaries and affiliates of SMC; and Director of various other local and offshore subsidiaries of SMC. Mr. Jacinto has served as a Director and Corporate Secretary of United Coconut Planters Bank, a Director of San Miguel Brewery Inc., a Partner of the Villareal Law Offices (June 1985-May 1993) and an Associate of Sycip, Salazar, Feliciano & Hernandez Law Office (1981-1985). Atty. Jacinto is an Associate Professor of Law at the University of the Philippines. He obtained his law degree from the University of the Philippines (*cum laude*) where he was the class salutatorian and placed sixth in the 1981 bar examinations. He holds a Master of Laws degree from Harvard University.

Atty. Jacinto does not hold any directorship in any other company listed with the PSE.

**Ron W. Haddock**, American, 75 years old, has served as a Director of the Company since December 2, 2008. He holds the following positions, among others: Chairman and Chief Executive Officer of AEI Services, L.L.C.; and member of the board of Alon Energy USA. Mr. Haddock was formerly Honorary Consul of Belgium in Dallas, Texas. He also served as Chairman of Safety-Kleen Systems; Chairman and Chief Executive Officer of Prisma Energy International and FINA, and held various management positions in Exxon Mobil Corporation including as Manager of Baytown Refinery, Corporate Planning Manager, Vice President for Refining, and Executive Assistant to the Chairman; and Vice President and Director of Esso Eastern, Inc. He holds a degree in Mechanical Engineering from Purdue University.

Mr. Haddock does not hold any directorship in any other company listed with the PSE.

**Nelly F. Villafuerte**, Filipino, 79 years old, has served as a Director of the Company since December 1, 2011. She is a member of the Governance Committee of the Company. She is also a Director of Top Frontier. She is a columnist for the Manila Bulletin and was a former Member of the Monetary Board of the *Bangko Sentral ng Pilipinas* from 2005 until July 2011. She is an author of business handbooks on microfinance, credit card transactions, exporting and cyberspace and a four (4)-volume series on the laws on banking and financial intermediaries (Philippines). Atty. Villafuerte has served as Governor of the Board of Investments (1998-2005), Undersecretary for the International Sector (Trade Promotion and Marketing Group) of the Department of Trade and Industry ("DTI") (July 1998-May 2000), and Undersecretary for the Regional Operations Group of the DTI (May 2000-2005). She holds a Masters degree in Business Management from the Asian Institute of Management ("AIM") and was a professor of international law/trade/marketing at the graduate schools of AIM, Ateneo Graduate School of Business and De La Salle Graduate School of Business and Economics. Atty. Villafuerte obtained her Associate in Arts and law degrees from the University of the Philippines and ranked in the top ten in the bar examinations.

Of the companies in which Atty. Villafuerte currently holds directorships, Petron-affiliate Top Frontier is also listed with the PSE.

**Reynaldo G. David**, Filipino, 73 years old, has served as an Independent Director of the Company since May 12, 2009. He is the concurrent Chairman of the Audit and Risk Management Committee and the Nomination Committee and likewise a member of the Compensation Committee. He has previously held, among others, the following positions: President and Chief Executive Officer of the Development Bank of the Philippines; Chairman of NDC Maritime Leasing Corporation; and Director of DBP Data Center, Inc. and Al-Amanah Islamic Bank of the Philippines. Other past positions include: Independent Director of ISM and ATOK, Chairman of LGU Guarantee Corporation, Vice Chairman, Chief Executive Officer and Executive Committee Chairman of Export and Industry Bank (September 1997-September 2004), Director and Chief Executive Officer of Unicorp Finance Limited and Consultant of PT United

City Bank (concurrently held from 1993-1997), Director of Megalink Inc., Vice President and FX Manager of the Bank of Hawaii (April 1984-August 1986), various directorships and/or executive positions with The Pratt Group (September 1986-December 1992), President and Chief Operating Officer of Producers Bank of the Philippines (October 1982-November 1983), President and Chief Operation Officer of International Corporation Bank (March 1979-September 1982), and Vice President and Treasurer of Citibank N. A. (November 1964-February 1979). A Ten Outstanding Young Men awardee for Offshore Banking in 1977, he was also awarded by the Association of Development Financing Institutions in Asia & the Pacific as the Outstanding Chief Executive Officer in 2007. A certified public accountant since 1964, he graduated from the De La Salle University with a combined Bachelor of Arts and Bachelor of Science in Commerce degrees in 1963 and attended the Advanced Management Program of the University of Hawaii (1974). He was conferred with the title Doctor of Laws, *honoris causa*, by the Palawan State University in 2005 and the title Doctor of Humanities, *honoris causa*, by the West Visayas State University in 2009.

Mr. David does not hold any directorship in any other company listed with the PSE.

**Artemio V. Panganiban,** Filipino, 79 years old, has served as an Independent Director of the Company since October 21, 2010. He is a member of the Audit and Risk Management Committee. He is a columnist for the Philippine Daily Inquirer and officer, adviser or consultant to several business, civic, educational and religious organizations. He was formerly the Chief Justice of the Supreme Court of the Philippines (2005-2006); Associate Justice of the Supreme Court (1995-2005); Chairperson of the Philippine House of Representatives Electoral Tribunal (2004-2005); Senior Partner of Panganiban Benitez Parlade Africa & Barinaga Law Office (1963-1995); President of Baron Travel Corporation (1967-1993); and professor at the Far Eastern University, Assumption College and San Sebastian College (1961-1970). He is an author of over ten books and has received various awards for his numerous accomplishments, most notably the "Renaissance Jurist of the 21<sup>st</sup> Century" conferred by the Supreme Court in 2006 and the "Outstanding Manilan" for 1991 by the City of Manila. Chief Justice Panganiban earned his Bachelor of Laws degree (*cum laude*) from the Far Eastern University in 1960, placed sixth in the bar exam that same year, and holds honorary doctoral degrees in law from several universities.

Apart from Petron, he is an independent director of the following listed companies: MERALCO, Bank of the Philippine Islands, First Philippine Holdings Corp., Philippine Long Distance Telephone Co., Metro Pacific Investment Corp., Robinsons Land Corp., GMA Network, Inc., GMA Holdings, Inc., and Asian Terminals, Inc., and a non-executive director of Jollibee Foods Corporation.

**Margarito B. Teves,** Filipino, 72 years old, has served as an Independent Director of the Company since May 20, 2014 and the Chairman of the Governance Committee of the Company since July 3, 2014. He is also the Managing Director of The Wallace Business Forum and Chairman of Think Tank Inc. He was the Secretary of the Department of Finance of the Philippine government from 2005 to 2010, and was previously the President and Chief Executive Officer of the Land Bank of the Philippines from 2000 to 2005, among others. He was awarded as "2009 Finance Minister of Year/Asia" by the London-based The Banker Magazine. He holds a Master of Arts degree in Development Economics from the Center for Development Economics, Williams College, Massachusetts and is a graduate of the City of London College, with a degree of Higher National Diploma in Business Studies which is equivalent to a Bachelor of Science in Business Economics.

Of the companies in which Mr. Teves currently holds directorships, Petron-parent SMC and Atok are also listed with the PSE.

#### Board Attendance and Trainings in 2015

In 2015, the Board of Directors had six (6) meetings held on February 10, March 17, May 11, May 19, August 10 and October 27. Eleven (11) directors attended all the board meetings held in 2015, with the remaining four (4) directors attending at least 83.33% of all the board meetings held in 2015.

The schedule of the meetings for any given year is presented to the directors the year before. The Board of Directors was therefore advised of the schedule of the board meetings for 2015 at the board meeting held on October 27, 2015. Should any matter requiring immediate approval by the Board of Directors arise, such matters are reviewed, considered and approved at meetings of the Executive Committee, subject to the Company's by-laws. Special meetings of the Board of Directors may also be called when necessary in accordance with the Company's by-laws.

In keeping abreast of the latest best practices in corporate governance and complying with applicable legal requirements, including SEC Memorandum Circular No. 13 (Series of 2013), all the directors of the Company attended a corporate governance seminar in 2015 conducted by providers duly accredited by the SEC.

The attendance of the directors at the meetings and corporate governance seminars held in 2015 is set out below:

Director's Name	February 10 Special Board Meeting	March 17 Regular Board Meeting	May 11 Regular Board Meeting	May 19 Annual Stockholders' Meeting	May 19 Organizational Meeting	August 10 Regular Board Meeting	October 27 Regular Board Meeting	Attendance at Corporate Governance Seminar in 2015 (Yes/No)
Eduardo M. Cojuangco, Jr.	✓	~	✓	✓	-	✓	✓	Yes
Ramon S. Ang	✓	✓	✓	✓	✓	~	✓	Yes
Estelito P. Mendoza	~	-	~	~	~	~	~	Yes
Lubin B. Nepomuceno	✓	✓	✓	✓	✓	~	✓	Yes
Eric O. Recto	•	✓	✓	✓	✓	~	✓	Yes
Jose P. De Jesus	✓	✓	✓	✓	✓	~	~	Yes
Ron W. Haddock	✓	✓	-	✓	✓	~	✓	Yes
Mirzan Mahathir	✓	✓	✓	✓	✓	~	✓	Yes
Romela M. Bengzon	✓	✓	✓	✓	✓	~	✓	Yes
Aurora T. Calderon	✓	✓	✓	✓	✓	~	✓	Yes
Virgilio S. Jacinto	✓	~	✓	✓	✓	✓	~	Yes
Nelly Favis-Villafuerte	✓	✓	✓	✓	✓	✓	✓	Yes
Artemio V. Panganiban	✓	~	✓	✓	✓	✓	✓	Yes
Reynaldo G. David	✓	✓	✓	✓	✓	~	✓	Yes
Margarito B. Teves	✓	~	✓	✓	✓	✓	~	Yes

Legend: 🗸 - Present 🔻 - Absent

## Executive Officers

The following are the current key executive officers of the Company:

Name	Position	Date of Election
Ramon S. Ang	President and Chief Executive Officer	<ul> <li>As President: February 10, 2015 - present;</li> <li>As Chief Executive Officer: January 2009 -present</li> </ul>
Lubin B. Nepomuceno	General Manager	February 2015-present
Emmanuel E. Eraña	Senior Vice President and Chief Finance Officer	January 2009-present
Susan Y. Yu	Vice President - Procurement	January 2009-present
Ma. Rowena Cortez	Vice President - Supply	September 2009-present
Albertito S. Sarte	Vice President - Treasurers and Treasurer	August 2009-present
Freddie P. Yumang	Vice President - Refinery	September 2009-present
Archie B. Gupalor	Vice President - National Sales	March 2012-present
Joel Angelo C. Cruz	Vice President - General Counsel & Corporate Secretary and Compliance Officer	April 2010-present; as Vice President: March 2013
Rodulfo L. Tablante	Vice President - Operations	November 2013-present
Julieta L. Ventigan	Vice President - Business Planning and Development	September 2015-present
Dennis S. Janson	Assistant Vice President and Controller	September 2015-present

Set out below are the profiles of the executive officers of the Company who are not directors, as of the date of this Annual Report.

**Emmanuel E. Eraña**, Filipino, 55 years old, has served as the Senior Vice President and Chief Finance Officer of the Company since January 2009. He holds the following positions, among others: President and Chief Executive Officer of Petrogen, LLCDC and NVRC; President of PFI; Deputy Chairman of Ovincor; and Director of PFC, POGM, PFISB, POMSB and MNHPI. Mr. Eraña held the following positions in the San Miguel Group: as the Vice President and Chief Information Officer (January 2008-December 2009), Executive Assistant to the Chief Financial Officer, Corporate Service Unit (December 2006-January 2008), Chief Finance Officer of SMFBIL/NFL Australia (May 2005-November 2006), Chief Finance Officer of SMPFC (July 2002-May 2005), and Finance Officer (January 2001-June 2002), Finance and Management Services Officer, San Miguel Food Group (2000-2001). Mr. Eraña has a Bachelor of Science degree in Accounting from the Colegio de San Juan de Letran.

**Susan Y. Yu**, Filipino, 39 years old, has served as the Vice President for Procurement of the Company since January 2009. She is also a Trustee of PFI, Director of Ovincor and Petron Singapore Trading Pte. Ltd. ("PSTPL"). Ms. Yu has served as the Treasurer of Petrogen, Assistant Vice President and Senior Corporate Procurement Manager of San Miguel Brewery Inc., Assistant Vice President and Senior Corporate Procurement Manager of SMC Corporate Procurement Unit (July 2003-February 2008), and Fuel Purchasing and Price Risk Management Manager of Philippine Airlines (May 1997-June 2003). She holds a commerce degree in Business Management from the De La Salle University and a master's degree in Business Administration from the Ateneo de Manila University for which she was awarded a gold medal for academic excellence.

Ma. Rowena O. Cortez, Filipino, 51 years old, has served as the Vice President for Supply of the Company since September 2013, and concurrently the Director for Petron Singapore Trading Pte. Ltd. since June 2013. She is also a Director of PAHL, Robinson International Holdings Ltd., Mariveles Landco Corporation. The various positions she has held in the Company include Vice President for Supply & Operations (July 2010 - August 2013), Vice President for Supply (June 2009 to June 2010) and various managerial and supervisory positions in the Marketing/Sales, and Supply and Operations Divisions of Petron. Ms. Cortez also held various positions at the Phil. National Oil Company - Energy Research and Development Center from 1986 to 1993. She holds a Bachelor of Science degree in Industrial Engineering and a master's degree in Business Administration from the University of the Philippines, Diliman. She also took post graduate courses at the AIM and the University of Oxford in Oxfordshire, UK. She has attended local and foreign trainings and seminars on leadership, market research, supply chain, risk management, petroleum, petrochemicals and energy.

**Albertito S. Sarte**, Filipino, 49 years old, has served as the Vice President and Treasurer of the Company since August 2009. He is also the Treasurer of most of the Company's subsidiaries. Mr. Sarte served as Assistant Vice President for SMC International Treasury until June 2009. He graduated from the Ateneo de Manila University in 1987 with a Bachelor of Science degree in Business Management and has attended the Management Development Program of the AIM in 1995.

**Freddie P. Yumang**, Filipino, 58 years old, has served as the Vice President for Refinery of the Company since September 2009. He is also a Director of PPI, Mariveles Landco Corporation, Robinson International Holdings Ltd. and PAHL. He is the lead of the Company's Refinery Master Plan - Phase 2 project and has held various positions in the Company, including Operations Manager and Technical Services Manager, and different supervisory and managerial positions at the Petron Bataan Refinery. Mr. Yumang is currently a director of the National Association of Mapua Alumni and was formerly National Director of the Philippine Society for Mechanical Engineers (2006-2007). He is a Mechanical Engineering graduate of the Mapua Institute of Technology and earned units for a master's degree in Business Administration from the De La Salle University. He also attended the Basic Management and Management Development Programs of the AIM in 1992 and 2002, respectively, in which he received separate awards for superior performance.

**Archie B. Gupalor**, Filipino, 48 years old, has served as the Vice President for National Sales of the Company since March 2012. He holds the following positions, among others: President and Chief Executive Officer of PFC and Director of PMC, NVRC and LLCDC. Mr. Eraña served the following positions in the San Miguel Group: He has been with the San Miguel Group since 1991. Prior to his appointment in the Company, he held the position of Vice President and General Manager of San Miguel Integrated Sales of San Miguel Foods, Inc. He earned his Bachelor of Science degree in Industrial Psychology at the University of San Carlos and attended several programs here and abroad, including the Executive Management Development Program of the Harvard Business Publishing.

Joel Angelo C. Cruz, Filipino, 55 years old, has served as the Vice President of the Office of the General Counsel of the Company since March 2013 and the Corporate Secretary and Compliance Officer of the Company since April 2010. He holds the following positions, among others: Corporate Secretary and Compliance Officer of Petrogen, Corporate Secretary of LLCDC, NVRC, PMC, and PFC; Corporate Secretary of Petron Global Limited; Assistant Corporate Secretary of MNHPI; and Trustee of PFI. Atty. Cruz was formerly the Assistant Vice President of the Office of the General Counsel, Assistant Corporate Secretary and Legal Counsel of the Company, and Assistant Corporate Secretary of all the Company's subsidiaries. He is a member of the Integrated Bar of the Philippines. Atty. Cruz holds a Bachelor of Arts degree in Economics from the University of the Philippines and a Bachelor of Laws degree from San Beda College. He attended the Basic Management Program of the AIM in 1997 as well as numerous local and foreign trainings and seminars.

**Rodulfo L. Tablante**, Filipino, 63 years old, has served as the Vice President for Operations of the Company since November 2013. He was the Head of Corporate Technical and Engineering Services Group of the Company from 2009 to 2013. Mr. Tablante was College Instructor and Mechanical Engineering Reviewer in the Cebu Institute of Technology (1975-1978 and 1976-1977, respectively), Process Control Engineer, Operations Planning and Control Head and Plant Operation Superintendent of SMC Mandaue Brewery (1976-1979, 1979-1980 and 1980-1984, respectively), Engineering Manager and Project Manager of SMC - Polo Brewery (1984-1989 and 1989-1992, respectively), Assistant Brewery Consultant, Assistant Vice President, Engineering Manager and Vice President and Engineering Manager of SMC - Corporate Technical Services (1992-2001, 2001-2004 and January 2005-2007, respectively). He was a consultant of SMC from 2007 until December 2009. Mr. Tablante has a Bachelor of Science degree in Mechanical Engineering from the Cebu Institute of Technology and earned units for a master's degree in Mechanical Engineering from the same institute.

Julieta S. Ventigan, Filipino, 56 years old, has served as the Vice President for Business Planning and Development of the Company since September 2015. She previously held the position of Assistant Vice President for Business Planning and Development from October 2010 until August 2015. The various positions she has held in the Company include Head of the Business Planning and Development (August 2010 - September 2010), Manager for Corporate Planning/Business Planning and Analysis (January 2010 - July 2010) and Manager for Corporate Planning/Strategic Planning (April 2003 - December 2009). She has a Bachelor of Science degree major in Economics from the University of the Philippines in Los Baños and a master's degree in Business Administration from the Ateneo Graduate of School of Business.

**Dennis S. Janson**, Filipino, 56 years old, has served as the Assistant Vice President for Controllers and the Controller of the Company since September 2015. He is a Director of PSTPL and the Controller of various subsidiaries of Petron. Other positions he held include Assistant Controller of the Company (August 2014 - August 2015), Manager for Financial Analysis and Compliance Controller (March 2013 - July 2014; January 2010 - September 2011), Finance Head and Chief Finance Officer of Petron Malaysia (October 2011 - February 2013) and Manager for Financial Analysis Planning and Risk Management (November 2008 - December 2009). He is a certified public accountant with a Bachelor of Science degree in Accountancy from the University of San Carlos in Cebu.

#### Officer Trainings in 2015

All the executive officers of the Company, including the Assistant Corporate Secretary and the Internal Audit Head, completed a corporate governance seminar for year 2015 conducted in accordance with SEC Memorandum Circular No. 20, Series of 2013.

(ii) Board Committees

The Company has Executive, Compensation and Risk Management, Audit, Nomination and Governance Committees constituted in accordance with the principles of good corporate governance and pursuant to the Company's By-Laws.

• Executive Committee. The Executive Committee is composed of not less than three (3) members, which shall include the Chairman of the Board of Directors and the President, with two (2) alternate members. The Executive Committee, when the Board of Directors of Directors is not in session, may exercise the powers of the latter in the management of the business and affairs of the Company, except with respect to (a) the approval of any action for which stockholders' approval is also required, (b) the filling of vacancies in the Board of Directors, (c) the amendment or repeal of the by-laws of the adoption of new by-laws; (d) the amendment or repeal of any resolution of the Board of Directors which by its express terms is not so amendable or repealable, (e) a distribution of dividends to the stockholders, and (f) such other matters as may be specifically excluded or limited by the Board of Directors.

As of the date of this Annual Report, the Executive Committee is chaired by Mr. Eduardo M. Cojuangco, Jr. with Mr. Ramon S. Ang and Mr. Lubin B. Nepomuceno as members. Atty. Virgilio S. Jacinto and Ms. Aurora T. Calderon are the two (2) alternate members of the Executive Committee.

In 2015, the Executive Committee held six (6) meetings, with attendance as shown below. The resolutions approved by the Executive Committee were passed with the unanimous vote of the committee members in attendance (whether regular members or alternate members) and later presented to and ratified by the Board of Directors at the board meeting held after each approved resolution.

Members	January 28	March 2	June 25	July 22	September 29	October 19
	_			,		
Eduardo M.	*	*	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
Cojuangco, Jr. <sup>*</sup>						
Ramon S. Ang	✓	✓	✓	$\checkmark$	$\checkmark$	$\checkmark$
Lubin B.	✓	✓	-	✓	✓	✓
Nepomuceno						
Aurora T. Calderon	✓	✓	N/A	N/A	N/A	N/A
(Alternate Member)						
Virgilio S. Jacinto	N/A	N/A	✓	N/A	N/A	N/A
(Alternate Member)						
* Effective March 17, 201	5					

Legend:  $\checkmark$  - Present \_ - Absent

• Nomination Committee. The Nomination Committee is composed of three (3) directors with an independent director serving as its Chairman and with the Corporate Secretary acting as its secretary.

The Nomination Committee is responsible for pre-screening and shortlisting candidates nominated to become members of the Board of Directors and other appointments that require board approval to ensure that the director-candidates meet the criteria for election, *i.e.*, they have the qualifications and none of the disqualifications set out in the law and in the CG Manual. The Nomination Committee, in consultation with the management committee and the under the supervision of the Board of Directors, also redefines the role, duties and responsibilities of the Chief Executive Officer of the Company by integrating the dynamic requirements of the business as a going concern and future expansionary prospects within the realm of good corporate governance at all times. It is also the responsibility of the Nomination Committee to assess the effectiveness of the processes and procedures of the Board of Directors in the election or replacement of directors.

The Nomination Committee is chaired by Mr. Reynaldo G. David, an independent director of the Company, with Atty. Estelito P. Mendoza and Atty. Virgilio S. Jacinto as members.

In 2015, the Nomination Committee held five (5) meetings on February 10, March 17, May 11, August 10 and October 27, with the attendance of the members as follows:

Director's Name	February 10	March 17	May 11	August 10	October 27
Reynaldo G. David	$\checkmark$	✓	$\checkmark$	✓	✓
Estelito P. Mendoza	$\checkmark$	✓	$\checkmark$	✓	$\checkmark$
Virgilio S. Jacinto	$\checkmark$	✓	$\checkmark$	✓	✓
Legend: 🖌 - Present	– - Absent				

 Compensation Committee. The Compensation Committee is composed of five (5) members of the Board of Directors, one of whom is an independent director. The Chairman and the President of the Corporation are included as members but without voting rights. The Chairman of the Board of Directors is the Chairman of the Compensation Committee.

Under the CG Manual, the Compensation Committee is responsible for considering and approving salary structures for individuals in the positions of Vice President (or its equivalent) and above, promotions to positions of Division Head and the salary increases to be granted concurrently with such promotions, and other compensation policy matters such as the adoption, modification and interpretation of corporate benefit plans. The Compensation Committee also ensures that the Company's annual reports, information and proxy statements, and such similar documents disclose the fixed and variable compensation received by its directors and top officers for the preceding fiscal year in accordance with the requirements of the law.

As of the date of this Annual Report, the Compensation Committee was chaired by Mr. Eduardo M. Cojuangco with Mr. Ramon S. Ang (non-voting), Mr. Lubin B. Nepomuceno, Mr. Reynaldo G. David and Ms. Aurora T. Calderon as members. Mr. Ferdinand K. Constantino acted as the advisor to the Compensation Committee.

• Audit and Risk Management Committee. The Audit and Risk Management Committee is composed of five (5) members of the Board of Directors, two (2) of whom are independent directors. All the members of the Audit and Risk Management Committee are required to have adequate accounting and finance backgrounds and at least one member with audit experience, in addition to the qualifications of a director. The Chairman of the Audit and Risk Management Committee is further required by the Manual and the Audit and Risk Management Committee Charter to be an independent director.

The Chairman of the Audit and Risk Management Committee is Mr. Reynaldo G. David, an Independent Director of the Company and certified public accountant ("CPA").

The Audit and Risk Management Committee is governed by the Audit and Risk Management Committee Charter, revisions to which to make it compliant with SEC Commission Memorandum Circular No. 4, Series of 2012 were approved by the Board of Directors on November 12, 2012 (the "Audit and Risk Management Committee Charter").

Among the other functions set out in the CG Manual and the Audit and Risk Management Committee Charter, the Audit and Risk Management Committee primarily recommends to the Board each year the appointment of the external auditor to examine the accounts of the Company for that year and performs oversight functions over the Company's internal and external auditors to ensure that they act independently from each other or from interference of outside parties, and that they are given unrestricted access to all records, properties and personnel necessary in the discharge of their respective audit functions. The committee also oversees the Company's risk management framework, policies, processes and activities, reviews the Company's management performance, and reviews and recommends mitigation initiatives. The Audit and Risk Management Committee is chaired by Mr. Reynaldo G. David, an independent director of the Company and CPA, and its members are former Chief Justice Artemio V. Panganiban (another independent director of the Company), Atty. Estelito P. Mendoza, Mr. Lubin B. Nepomuceno, and Ms. Aurora T. Caderon. Mr. Ferdinand K. Constantino acts as advisor to the committee.

In 2015, the Audit Committee held five (5) meetings on February 10, March 17, May 11, August 10 and October 27. The attendance of the members was as follows:

Members	February 10x	March 17	May 11	August 10	October 27
Reynaldo G. David	 ✓	✓	✓	✓	✓
Lubin B. Nepomuceno	✓	✓	✓	✓	✓
Estelito P. Mendoza	✓	-	✓	✓	✓
Artemio V. Panganiban	✓	✓	✓	✓	✓
Aurora T. Calderon	✓	✓	✓	$\checkmark$	✓
Logand: A Procent	Abcont		1		

Legend: 🖌 - Present 🛛 – - Absent

• **Governance Committee.** The Governance Committee, created by the Board of Directors on July 3, 2014, is composed of three (3) members of the Board of Directors, one of whom is an Independent Director.

Under the CG Manual, the Governance Committee shall assist the Board of Directors in the development and implementation of the corporate governance policies, structures and systems of the Company, including the review of their adequacy and effectiveness and oversee the adoption and implementation of systems or mechanisms for the assessment and improvement of the performance of the Board of Directors, the Directors and the Board Committees, and the evaluation of the compliance by the Company with the CG Manual.

The Governance Committee is also governed by the Governance Committee Charter, which was adopted by the Board of Directors on May 11, 2015.

The Governance Committee is chaired by Mr. Margarito B. Teves, an independent director of the Company, and its members are Attys. Virgilio S. Jacinto and Nelly Favis-Villafuerte.

The Governance Committee held a meeting on May 11, 2015 with all its members present for the review of the Governance Committee Charter.

## (3) Significant Employees

There was no significant employee or personnel who was not an executive officer but was expected to make a significant contribution to the business.

## (4) Family Relationships

The Company has no director or officer related to any other director of officer up to the fourth degree of consanguinity.

# (5) Involvement in Certain Legal Proceedings

The Company is not aware that any one of the incumbent directors and executive officers and persons nominated to become a director and executive officer has been the subject of a bankruptcy petition or a conviction by final judgment in a criminal proceeding, domestic or foreign, excluding traffic violations and other minor offenses, or has been by final judgment or decree found to have violated securities or commodities law and enjoined from engaging in any business, securities, commodities or banking activities for the past five (5) years until the date of this Information Statement.

# (B) Executive Compensation

**Standard Arrangements.** Petron's executive officers are also regular employees of the Company and are similarly remunerated with a compensation package comprising of 12 months base pay. They also receive whatever gratuity pay the Board of Directors extends to the managerial, supervisory and technical employees of the Company.

The members of the Board of Directors who are not executive officers are elected for a term of one year. They receive remuneration for 12 months in Director's fees and gas allowance, in addition to compensation on a per meeting participation.

**Other Arrangements.** There are no other arrangements for which the directors are compensated by the Company for services other than those provided as a director.

Warrants or Options. There are no warrants or options held by directors or officers.

**Employment Contract.** In lieu of an employment contract, the directors are elected at the annual meeting of stockholders for a one year term until their successors shall have been duly elected and qualified pursuant to the Company's By-Laws. Any director elected in the interim will serve for the remaining term until the next annual meeting of the stockholders.

The aggregate compensation paid or estimated to be paid to the executive officers and directors of the Company during the periods indicated below is as follows (including the estimate for 2016; in millions of pesos):

(a) Na	ame & Principal Position	(b) Year	(c) Salary	(d) Bonus	(e) Other Annual Compensation
Ramon S. Ang	President & CEO	(0) / 00/	(c) Guidily	(a) Donao	compendation
Lubin B. Nepomuceno					
Emmanuel E. Eraña	SVP / Chief Finance Officer	2016 (est)	82.10	13.73	-
Freddie P. Yumang	Vice President - Refinery	. ,			
Archie B. Gupalor	Vice President - National Sales				
Ramon S. Ang	President, effective Feb. 10, 2015 & CEO				
Lubin B. Nepomuceno	General Manager, effective Feb. 10, 2015				
Emmanuel E. Eraña	SVP / Chief Finance Officer	2015	79.87	28.56	-
Freddie P. Yumang	Vice President - Refinery				
Archie B. Gupalor	Vice President - National Sales				
Ramon S. Ang	Chairman				
Lubin B. Nepomuceno	President				
Emmanuel E. Eraña	SVP / Chief Finance Officer	2014	71.86	42.35	-
Freddie P. Yumang	Vice President - Refinery				
Archie B. Gupalor	Vice President - National Sales				
		2016 (est)	62.70	8.05	-
All Other Officers & Directors as a Group Unnamed		2015	58.03	14.87	
		2014	50.81	19.55	-

# (C) Security Ownership of Certain Beneficial Owners and Management as of December 31, 2015

The security ownership of certain record and beneficial owners of more than 5% of the common shares of the Company as of December 31, 2015 is as follows:

•	SEA Refinery Corporation	-	50.10%
•	San Miguel Corporation	-	18.16%
•	PCD Nominee Corporation (Filipino)	-	14.19%
•	Petron Corporation Employees' Retirement Plan	-	7.80%

SEA Refinery Corporation is wholly-owned by SMC. SMC thus holds an aggregate 68.26% ownership of the common shares of the Company.

The Company had no beneficial owner under the PCD Nominee Corporation that held no more than 5% of the common shares of the Company.

[Rest of page intentionally left blank; the security ownership of the directors and executive officers follows on next page] The security ownership of directors and executive officers as of February 29, 2016 is as follows:

**Directors** 

Title of Class	Name of Record Owner	Citizenship	Amount and Nature of Beneficial Ownership	Direct (D) or Indirect (I)	Percentage of Ownership
Directors					
Common	Eduardo M. Cojuangco, Jr.	Filipino	1,000	D	0.00%
Series 2A Preferred			-	-	N.A.
Series 2B Preferred			-	-	N.A.
Common	Ramon S. Ang	Filipino	1,000	D	0.00%
Series 2A Preferred	]		-	-	N.A.
Series 2B Preferred				-	N.A.
Common	Estelito P. Mendoza	Filipino	1,000	D	0.00%
Series 2A Preferred	1		-	-	N.A.
Series 2B Preferred	1		-	-	N.A.
Common	Lubin B. Nepomuceno	Filipino	5,000	D	0.00%
Series 2A Preferred		· ·	2,500		0.00%
Series 2B Preferred	1			-	N.A.
Common	Eric O. Recto	Filipino	1	D	0.00%
Series 2A Preferred			14,000		0.00%
Series 2B Preferred	1				N.A.
Common	Jose P. De Jesus	Filipino	500 / 100,000	D/1	0.00%
Series 2A Preferred				-	N.A.
Series 2B Preferred	1			-	N.A.
Common	Mirzan Mahathir	Malaysian	1.000	D	0.00%
Series 2A Preferred			.,		N.A.
Series 2B Preferred	-				N.A.
Common	Ron W. Haddock	American	1	D	0.00%
Series 2A Preferred					N.A.
Series 2B Preferred	-				N.A.
Common	Romela M. Bengzon	Filipino	1,000	D	0.00%
Series 2A Preferred	Nometa M. Dengzon	1 mpmo	1,000		N.A.
Series 28 Preferred	-				N.A.
Common	Aurora T. Calderon	Filipino	1,000	D	0.00%
Series 2A Preferred	Adiora 1. calderoit	r tupino	1,000		N.A.
Series 28 Preferred	•				N.A.
Common	Virgilio S. Jacinto	Filipino	1,000	D	0.00%
Series 2A Preferred	virgino 5. Sacinto	r tupino	1,000		N.A.
Series 28 Preferred	•				N.A.
Common	Nelly Favis-Villafuerte	Filipino	1,000	D	0.00%
Series 2A Preferred	neug ravis-vittarder te	1 alpino	1,000		N.A.
Series 28 Preferred	1			-	N.A.
Common	Reynaldo G. David	Filipino	1.000	D	0.00%
Series 2A Preferred	Reynaldo G. David	riapino	1,000		N.A.
Series 28 Preferred	4			-	N.A.
Common	Artemio V. Panganiban	Filipino	1,000	D	0.00%
Series 2A Preferred	Artenno v. Fanganiban	riupino	1,000	U C	N.A.
Series 28 Preferred	1			-	N.A.
Common	Margarito B. Teves	Filipino	500	D	0.00%
Series 2A Preferred	margarito b. reves	riapino	000	v	
Series 2A Preferred Series 2B Preferred	4			-	N.A. N.A.
series 26 Preferred				-	N.A.

#### **Officers**

Title of Class	Name of Record Owner	Citizenship	Amount and Nature of Beneficial Ownership	Direct (D) or Indirect (I)	Percentage of Ownership
Executive Officers			-		
Common	Emmanuel E. Eraña	Filipino	180,000	I	0.00%
Series 2A Preferred			2,000	I	0.00%
Series 2B Preferred			-	-	N.A.
Common	Susan Y. Yu	Filipino	530,000	I	0.00%
Series 2A Preferred			10,500	- I	0.00%
Series 2B Preferred			-	-	N.A.
Common	Albertito S. Sarte	Filipino	850,000	- I	0.00%
Series 2A Preferred			5,000	- I	0.00%
Series 2B Preferred			-	-	N.A.
Common	Rowena O. Cortez	Filipino	8,580	D	0.00%
Series 2A Preferred	1		600	- I	0.00%
Series 2B Preferred	]			-	N.A.
Common	Freddie P. Yumang	Filipino	73,600		0.00%
Series 2A Preferred	1		3,000		0.00%
Series 2B Preferred	1		-	-	N.A.
Common	Archie B. Gupalor	Filipino	3,000	D	0.00%
Series 2A Preferred	· ·		-	-	N.A.
Series 2B Preferred	1		-	-	N.A.
Common	Joel Angelo C. Cruz	Filipino	-	-	N.A.
Series 2A Preferred			400	1	0.00%
Series 2B Preferred	1		-	-	N.A.
Common	Rodulfo L. Tablante	Filipino	-	-	N.A.
Series 2A Preferred	1		-	-	N.A.
Series 2B Preferred	1		-	-	N.A.
Common	Dennis S. Janson	Filipino	163 / 15,000	D/1	N.A.
Series 2A Preferred			-		N.A.
Series 2B Preferred	1		-	-	N.A.
Common	Julieta L. Ventigan	Filipino	2,100 / 94,900	D/1	N.A.
Series 2A Preferred			1.000		N.A.
Series 28 Preferred	1			-	N.A.
Directors and Executive Officers		Common	1,873,345		0.02%
as a Group		Connor	.,		
F		Series 2A	39,000		0.55%
		Preferred			
		Series 2B	0		0.00%
		Preferred			

As of February 29, 2016, the directors and executive officers of the Company owned 1,873,345 common shares and 39,000 Series 2A Preferred Shares for a total of 1,912,345 shares or 0.02% of the Company's total outstanding capital stock. No one of the directors and executive officers of the Company directly owns 5% or more of the outstanding capital stock of the Company.

# (2) Voting Trust Holders of 5% or more

The Company is not aware of any person holding 5% or more of the Company's outstanding shares under a voting trust agreement.

# (3) Changes in Control

The Company is not aware of any change in control or arrangement that may result in a change in control of the Company since the beginning of its last fiscal year.

# (D) Certain Relationships and Related Transactions

The major stockholders of the Company as of December 31, 2014 were as follows:

•	SEA Refinery Corporation	-	50.10%
•	San Miguel Corporation	-	18.16%
•	Petron Corporation Employees' Retirement Plan	-	7.80%

The basis of control is the number of the percentage of voting shares held by each.

The Company had no transactions or proposed transactions with any of its directors or officers.

Related party transactions are discussed under Part I(A)(2)(viii) (*Transactions with and/or dependence on related parties*).

[Rest of page intentionally left blank; "Part IV - Corporate Governance" follows on next page]

# PART IV - CORPORATE GOVERNANCE

#### Among the Top Publicly-Listed Companies

From 2005 until 2011, the Institute of Corporate Directors ("ICD"), in collaboration with the SEC, the PSE, and the Ateneo School of Law, consistently recognized the Company as among the top publiclylisted companies with good corporate governance.

Beginning 2012, Philippine publicly-listed companies have been evaluated using the ASEAN Corporate Governance Scorecard ("ACGS") developed by the ASEAN Capital Markets Forum in preparation for the ASEAN integration in 2015. The ACGS, which is based on international best practices in corporate governance, assesses publicly-listed companies using publicly available information.

The Company has consistently placed in the top 50 Philippine publicly-listed companies with good corporate governance since the launch of the use of the ACGS in 2012.

#### Annual Corporate Governance Report

For a discussion on the corporate governance of the Company, please refer to the report "Annual Corporate Governance Report for 2012 (Consolidated Changes for 2015)" attached as Annex D.

[Rest of page intentionally left blank; "Part V - Exhibits and Schedules" follows on next page]

# PART V - EXHIBITS AND SCHEDULES

# Exhibits and Reports on SEC Form 17-C

Below is a list of the annexes to this SEC Form 17-A and the reports on SEC Form 17-C and the press releases submitted to the SEC in 2015 until the date of this report.

#### <u>Annexes</u>

- 1. Annex A Public Ownership Report as of December 31, 2015
- 2. Annex B Public Ownership Report as of February 29, 2016
- 3. Annex C 2015 Audited Financial Statements, with the Index to Financial Statements and the Supplementary Schedules (Petron and Subsidiaries)
- 4. Annex D Annual Corporate Governance Report for 2012 (Consolidated Changes for 2015) (with Secretary's Certificate)

#### Reports on SEC Form 17-C

The following reports on SEC Form 17-C were made for year 2015 until the date of this Annual Report:

Disclosure Date	Item Description
February 12, 2015	Matters approved at the board meeting held:
February 26, 2015 March 17, 2015	<ol> <li>Election of Mr. Eduardo M. Cojuangco, Jr. as Chairman of both the Board of Directors and the Compensation Committee</li> <li>Election of Mr. Ramon S. Ang as President resulting in his holding of the positions of President and Chief Executive Officer</li> <li>Election of Mr. Lubin B. Nepomuceno as General Manager</li> <li>Notice of redemption of the preferred shares issued by the Company in 2010</li> <li>Matters approved at the board meeting held:         <ol> <li>Annual Stockholders' Meeting</li> <li>Date: May 19, 2015</li> <li>Record date: April 1, 2015</li> <li>Closing of books: April 2-13</li> <li>Cash dividend for common shareholders</li> <li>Cash dividends for preferred shares and submission of the same for ratification at the Annual Stockholders' Meeting on May 19, 2015</li> <li>Election of the Annual Stockholders' Meeting on May 19, 2015</li> </ol> </li> </ol>
	Committee 6. Appointment of Mr. Samuel S. Candido as Assistant Vice President - Refinery Technical Services
March 26, 2015	Response to the request for clarification by the Philippine Stock Exchange on the news article entitled "Petron reigns in spending, seeks cheaper obligation"
May 12, 2015	Matters approved at the board meeting held:
	<ol> <li>Year-to-date March 2015 Financial Performance Report</li> <li>Endorsement of the re-appointment of R.G. Manabat &amp; Co./KPMG (formerly, "Manabat Sanagustin &amp; Co.) as external auditor of the Company for the year 2015</li> </ol>
	<ul> <li>3. Approval of the change in the name of the Audit Committee to "Audit and Risk Management Committee" and the revision of the Audit Committee Charter</li> <li>4. Approval of the Governance Committee Charter</li> <li>Media release on performance also submitted.</li> </ul>
--------------	-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------
May 19, 2015	Matters approved at the annual stockholders' and organizational meetings
may 17, 2015	<ul> <li>A. Annual Stockholders' Meeting</li> <li>1. Amendment of the Articles of Incorporation of the Company (provision of a re-issuability feature of the Company's preferred shares)</li> <li>2. Appointment of R.G. Manabat &amp; Co. as independent external auditor of the Company for year 2015</li> <li>3. Election of the following as directors of the Company for 2015-2016: <ol> <li>Eduardo M. Cojuangco, Jr.</li> <li>Ramon S. Ang</li> <li>Lubin B. Nepomuceno</li> <li>Estelito P. Mendoza</li> <li>Jose P. De Jesus</li> <li>Eric O. Recto</li> <li>Mirzan Mahathir</li> <li>Ron W. Haddock</li> <li>Romela M. Bengzon</li> <li>Aurora T. Calderon</li> <li>Virgilio S. Jacinto</li> <li>Nelly Favis-Villafuerte</li> </ol> </li> </ul>
	Independent Directors
	1. Reynaldo G. David
	<ol> <li>Artemio V. Panganiban</li> <li>Margarito B. Teves</li> </ol>
	B. Organizational Meeting
	1. Appointment of the following as members of the board committees:
	(i) Executive Committee
	Eduardo M. Cojuangco, Jr Chairman Ramon S. Ang - Member Lubin B. Nepomuceno - Member Aurora T. Calderon - Alternate Member Virgilio S. Jacinto - Alternate Member

(ii)	Audit Committee		
	Reynaldo G. David		- Chairman
	Lubin B. Nepomucen	10	- Member
	Estelito P. Mendoza		- Member
	Artemio V. Panganib Aurora T. Calderon	an	- Member - Member
	Ferdinand K. Consta	ntino	
	rerumana n. consta	incinio	
(iii)	Compensation Comm	nittee	
	Eduardo M. Cojuango	co, Jr.	- Chairman
	Ramon S. Ang		- Member
	Lubin B. Nepomucen	10	
	Reynaldo G. David Aurora T. Calderon		- Member - Member
	Ferdinand K. Consta	ntino	
	rerainana K. consta	iiciiio	Advisor
(iv)	Nomination Commit	tee	
	Reynaldo G. David		- Chairman
	Estelito P. Mendoza		- Member
	Virgilio S. Jacinto		- Member
(V)	Governance Commit	tee	
	Margarito B. Teves		- Chairman
	Virgilio S. Jacinto		- Member
	Nelly Favis-Villafuer	te	- Member
2. Ele	ction of the following	g as off	icers of the Company for 2015-2016:
Eduar Jr.	do M. Cojuangco,	- Ch	airman
Ramoi	n S. Ang	- Pre	esident & Chief Executive Officer
Lubin	B. Nepomuceno	- Ge	neral Manager
	nuel E. Eraña	- Se	nior Vice President & Chief Finance ficer
Susan	Y. Yu		, Procurement
Maria	Rowena O. Cortez		, Supply
Fredd	ie P. Yumang	- VP	, Refinery
Archie	e B. Gupalor	- VP	, National Sales
Efren	P. Gabrillo	- VP	, Controllers & Controller
Albert	S. Sarte	- VP	, Treasurers and Treasurer
Joel A	ngelo C. Cruz		- General Counsel & Corporate cretary/Compliance Officer
Roduli	fo L. Tablante		, Operations
			· · · · · · ·

	Jaime O. Lu	<ul> <li>VP and Operations Manager, Petron Malaysia</li> </ul>
	Julieta L. Ventigan	AVP, Business Planning & Development
	Nathaniel R. Orillos	<sup>-</sup> AVP, Refinery Production
	Nolan L. Rada	- AVP, Reseller Trade
	David M. Mahilum	<sup>-</sup> AVP, Refinery Production B
	Rolando R. Evangelista	AVP, Power Plant & Utilities
	Dennis M. Floro Ma. Rosario D. Vergel de Dios	<ul> <li>AVP, Supply</li> <li>AVP, Human Resources</li> </ul>
	Conrado S. Rivera, Jr.	<sup>-</sup> AVP, Industrial Trade
	Mary Ann M. Neri	<sup>-</sup> AVP, Marketing
	Andrew S. Fortuno Magnolia Cecilia D. Uy	<ul> <li>AVP, Operations</li> <li>AVP, Market Planning, Research and Sales Information</li> </ul>
	Charmaine V. Canillas Fernando S. Magnayon	<ul> <li>AVP, Corporate Affairs Department</li> <li>AVP, LPG, Lubes and Greases</li> </ul>
	Samuel S. Candido	- AVP, Refinery Technical Services
	Myrna C. Geronimo	- AVP & Chief Finance Officer, Petron
	Jhoanna Jasmine M. Javier-Elacio	Malaysia - Assistant Corporate Secretary
July 1, 2015	Filing of Certificates of Attendance Governance Seminars:	of the following directors at the Corporate
	received on June 29, 2015)	nio V. Panganiban (advice of attendance f attendance received on June 30, 2015)
August 7, 2015		of the following directors and officers at
	Name	Position
	1. Lubin B. Nepomuceno	Director / General Manager
	2. Mirzan Mahathir	Director
	3. Romela M. Bengzon	Director
	4. Nelly Favis-Villafuerte	Director
	5. Reynaldo G. David	Director
	6. Margarito B. Teves	Director
	7. Emmanuel E. Eraña	SVP and Chief Finance Officer
	<ol> <li>Susan Y. Yu</li> <li>Albertito S. Sarte</li> </ol>	VP, Procurement VP, Treasurers and Treasurer
	10. Rowena O. Cortez	VP, Supply
	11. Freddie P. Yumang	VP, Refinery
	12. Archie B. Gupalor	VP, National Sales
	13. Efren P. Gabrillo	VP, Controllers and Controller

		Secretary/Compliance Officer
	15. Rodulfo L. Tablante	VP, Operations
	16. Dennis S. Janson	Assistant Controller
	17. Ronaldo T. Ferrer	Head, Internal Audit
	18. Jhoanna Jasmine M. Javier-	,
		Assistant Corporate Secretary
	Elacio	
August 10, 2015	Matters approved at the board meetin	g held:
		hareholders . Janson as Assistant Vice President and B. Salonga as Assistant Vice President -
	Media release on performance also sub	
October 27, 2015	Matters approved at board meeting he	eld:
	<ol> <li>Year-to-date September 2015</li> <li>Appointment of Ms. Julieta L. Planning and Development effective</li> </ol>	Ventigan as Vice President - Business
	Media release on performance also sub	omitted.
October 27, 2015		the following director and officer at the
	<ol> <li>Mr. Jose P. De Jesus</li> <li>Ms. Julieta L. Ventigan</li> </ol>	
November 11, 2015		the following director and officer at the n November 11, 2015:
	<ol> <li>Mr. Ramon S. Ang</li> <li>Atty. Estelito P. Mendoza</li> <li>Ms. Aurora T. Calderon</li> <li>Atty. Virgilio S. Jacinto</li> </ol>	
December 7, 2015	Filing of Certificates of Attendance of Corporate Governance Seminar held or	the following director and officer at the n December 4, 2015:
	<ol> <li>Mr. Eduardo M. Cojuangco, Jr.</li> <li>Mr. Ron W. Haddock</li> </ol>	
February 22, 2016		on by the Philippine Stock Exchange on P18B net profit" posted in Inquirer.net

March 1, 2016	Response to the correspondence of the Philippine Stock Exchange dated February 26, 2016 requesting for comments and/or clarifications of the Company on the issues raised by Villanueva Gabionza & Dy Law Offices, counsel of Harbour Centre Port Terminal, Inc., regarding the interest of the Company in Manila North Harbour Port, Inc.
March 15, 2016	<ul> <li>Matters approved at the board meeting held:</li> <li>1. 2015 Financial Statements</li> <li>2. Endorsement of the Re-Appointment of R.G. Manabat &amp; Co. as external auditor of the Company for year 2016</li> <li>3. Cash dividend for common shareholders</li> <li>4. Cash dividends for Series 2 preferred shareholders</li> <li>5. Annual Stockholders' Meeting <ul> <li>a. Date: May 17, 2016</li> <li>b. Record date: March 31, 2016</li> <li>c. Closing of books: April 1-7, 2016</li> </ul> </li> <li>Media release on performance also submitted.</li> </ul>

## Press Releases

The following press releases were made for year 2015 until the date of this Annual Report:

Disclosure Date	Item Description		
March 17, 2015	"Petron Posts Better-Than-Expected Income In 2014, Sales Volumes Surge 6%"		
May 11, 2015	"Petron Sales Volumes Grow By 10% in First Quarter of 2015"		
August 10, 2015	"Petron Posts P3.2 Billion Income in 2 <sup>nd</sup> Q 2015, Up 300% from Last Year"		
October 27, 2015	"Petron Posts P5.1-B Income in First Nine Months of 2015, Up 58% from Last Year"		
March 15, 2016	"Amid Weak Oil Prices, Petron Income More Than Doubles to P6.3 Billion in 2015"		

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### SIGNATURES

Pursuant to the requirements of Section 17 of the Code and Section 141 of the Corporation Code, this report is signed on behalf of the issuer by the undersigned, thereunto duly authorized, in the City of Mandaluyong on April 11, 2016.

By:

RAMON S. ANG President and Chief Executive Officer

LUBIN B. NEPOMUCENO General Manager

ENMANUEL E ERAÑA

Senior Vice President and Chief Finance Officer

S. JANSON

Assistant Vice President and Controller

JOEL ANGELO C. CRUZ Vice President - Generat Counsel & Corporate Secretary

APR 1 2 2016 SUBSCRIBED AND SWORN to before me this \_\_\_\_ of April 2015 at Mandaluyong City, affiants exhibiting to me their Competent Evidence of Identity as follows:

Name	Passport Number	Date of Issue (mm-dd-yy)	Place of Issue	
Ramon S. Ang	XX0492943	2-22-13	DFA, Manila	
Lubin B. Nepomuceno	EB5027219	3-29-12	DFA, Manila	
Emmanuel E. Eraña	EC2176330	9-23-14	DFA NCR Central	
Dennis S. Janson	EB6526183	10-10-12	Philippine Embassy, KL, Malaysia	
Joel Angelo C. Cruz	EB6976457	12-19-12	DFA, Manila	

Doc. No.	76 ;
Page No.	<u>H;</u>
Book No.	_ <u>I</u> ;
Series of	2016.

40 Sam Miguel Avenue, 1550 Mandaluyong City Appointment No. 0382-16 Until December 31, 2017 Attorney's Roll No. 56728 PTR No. 2616741/1-4-16/Mandaluyong Lifetime IBP No. 08.324 MCLE Compliance No. IV-001 128273-25-13

## ANNEX A



## PCOR PUBLIC OWNERSHIP REPORT

Report Date: December 31, 2015

#### **Computation of Public Ownership**

Number of Issued Common Shares	9,375,104,497
Less: Number of Treasury Common Shares, if any	0
Number of Outstanding Common Shares	9,375,104,497

#### Less:

## A. Directors

Name	Direct	Indirect	Total Direct &	% to Total Outstanding
			Indirect Shares	Shares
Ramon S. Ang	1,000		1,000	0.0000%
Eduardo M. Cojuangco, Jr.	1,000		1,000	0.0000%
Estelito P. Mendoza	1,000		1,000	0.0000%
Jose P. de Jesus	500	100,000	100,500	0.0011%
Aurora T. Calderon	1,000		1,000	0.0000%
Margarito B. Teves	500		500	0.0000%
Eric O. Recto	1		1	0.0000%
Ron W. Haddock	1		1	0.0000%
Mirzan Mahathir	1,000	La contrata da	1,000	0.0000%
Reynaldo G. David	1,000		1,000	0.0000%
Romela M. Bengzon	1,000		1,000	0.0000%
Virgilio S. Jacinto	1,000		1,000	0.0000%
Lubin B. Nepomuceno	5,000		5,000	0.0001%
Artemio V. Panganiban	1,000		1,000	0.0000%
Nelly Favis-Villafuerte	1,000		1,000	0.0000%

### **B.** Officers

Name	Direct	Indirect	Total Direct & Indirect Shares	and a second sec
Emmanuel E. Erana		180,000	180,000	0.0019%
Rowena O. Cortez	8,580		8,580	0.0001%
Rodulfo L. Tablante			0	0.0000%
Dennis S. Janson	163	15,000	15,163	0.0002%



Archie B. Gupalor	3,000		3,000	0.0000%
Susan Y. Yu		530,000	530,000	0.0057%
Freddie P. Yumang		73,600	73,600	0.0008%
Albertito S. Sarte		600,000	600,000	0.0064%
Joel Angelo C. Cruz			0	0.0000%
Julieta L. Ventigan	2,100	9,000	11,100	0.0001%

## C. Principal / Substantial Stockholders

Name	Direct	Indirect	Total Direct &	% to Total Outstanding
ranc	Direct	muncer	Indirect Shares	
SEA Refinery Corporation	4,696,885,564		4,696,885,564	50.10%
Petron Corporation Employees' Retirement Fund (PCERP)	731,156,097		731,156,097	7.80%
San Miguel Corporation	1,702,870,560		1,702,870,560	18.16%

#### **D.** Affiliates

Name	Direct	CONTRACTOR STOCK PROCESS	Total Direct & Indirect Shares	
	0	0	0	0

#### E. Government

				% to Total
Name	Direct	Indirect	Total Direct &	Outstanding
			Indirect Shares	Shares
None	0	0	0	0

#### F. Banks

Name	Direct		Total Direct & Indirect Shares	
None	0	0	0	0

## G. Employees

None		The state of the s	Indirect Shares		
Name	Direct	Indirect	Total Direct &	% to Total Outstanding	

## H. Lock-Up Shares

Name				% to Total
	Direct	Indirect	Total Direct &	Outstanding
			Indirect Shares	Shares
	6,947,023	0	6,947,023	0.0741%

### I. Others

Name	Direct		Total Direct & Indirect Shares	1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.
0	0	0	0	0

Number of Listed Common Shares *	9,375,104,497
Total Number of Non-Public Shares	7,139,396,689
Total Number of Shares Owned by the Public	2,235,707,808
Public Ownership Percentage	23.85%

\* As indicated in the PSE website

## **ANNEX B**



## PCOR PUBLIC OWNERSHIP REPORT

Report Date: February 29, 2016

## **Computation of Public Ownership**

Number of Issued Common Shares	9,375,104,497
Less: Number of Treasury Common Shares, if any	0
Number of Outstanding Common Shares	9,375,104,497

#### Less:

#### A. Directors

Name	Direct	Indirect	Indirect Total Direct &	
			Indirect Shares	Outstanding Shares
Ramon S. Ang	1,000		1,000	0.0000%
Eduardo M. Cojuangco, Jr.	1,000		1,000	0.0000%
Estelito P. Mendoza	1,000		1,000	0.0000%
Jose P. de Jesus	500	100,000	100,500	0.0011%
Aurora T. Calderon	1,000		1,000	0.0000%
Margarito B. Teves	500		500	0.0000%
Eric O. Recto	1		1	0.0000%
Ron W. Haddock	1		1	0.0000%
Mirzan Mahathir	1,000		1,000	0.0000%
Reynaldo G. David	1,000		1,000	0.0000%
Romela M. Bengzon	1,000		1,000	0.0000%
Virgilio S. Jacinto	1,000		1,000	0.0000%
Lubin B. Nepomuceno	5,000		5,000	0.0001%
Artemio V. Panganiban	1,000		1,000	0.0000%
Nelly Favis-Villafuerte	1,000		1,000	0.0000%

### **B.** Officers

Name	Direct	Indirect	Total Direct & Indirect Shares	U
Emmanuel E. Erana		180,000	180,000	0.0019%
Rowena O. Cortez	8,580		8,580	0.0001%
Rodulfo L. Tablante			0	0.0000%
Dennis S. Janson	163	15,000	15,163	0.0002%

Archie B. Gupalor	3,000		3,000	0.0000%
Susan Y. Yu		530,000	530,000	0.0057%
Freddie P. Yumang		73,600	73,600	0.0008%
Albertito S. Sarte		850,000	850,000	0.0091%
Joel Angelo C. Cruz			0	0.0000%
Julieta L. Ventigan	2,100	94,900	97,000	0.0010%

## C. Principal / Substantial Stockholders

				% to Total	
Name	Direct	Indirect	Total Direct &	Outstanding	
			Indirect Shares	Shares	
SEA Refinery Corporation	4,696,885,564		4,696,885,564	50.10%	
Petron Corporation Employees' Retirement Fund (PCERP)	731,156,097		731,156,097	7.80%	
San Miguel Corporation	1,702,870,560		1,702,870,560	18.16%	

## **D.** Affiliates

Name	Direct		Total Direct & Indirect Shares	
	0	0	0	0

## E. Government

Name	Direct		Total Direct &	
			Indirect Shares	Shares
None	0	0	0	0

#### F. Banks

Name	Direct	1201 1202 120	Total Direct & Indirect Shares	
None	0	0	0	0

## G. Employees

	_			% to Total
Name	Direct	Indirect	Total Direct &	Outstanding
			Indirect Shares	Shares
None	0	0	0	0

## H. Lock-Up Shares

				% to Total
Name	Direct	Indirect	Total Direct &	Outstanding
			Indirect Shares	Shares
	7,139,748	0	7,139,748	0.0762%

## I. Others

Name	Direct		Total Direct & Indirect Shares	
0	0	0	0	0

* As indicated in the PSE website				
Public Ownership Percentage	23.84%			
Total Number of Shares Owned by the Public	2,235,179,183			
Total Number of Non-Public Shares	7,139,925,314			
Number of Listed Common Shares *	9,375,104,497			



## ANNEX C

# 2015 Audited Financial Statements (Petron & Subsidiaries)



#### STATEMENT OF MANAGEMENT'S RESPONSIBILITY FOR CONSOLIDATED FINANCIAL STATEMENTS

The management of **Petron Corporation** (the "**Company**") and **Subsidiaries**, is responsible for the preparation and fair presentation of the consolidated financial statements as at and for the years ended **December 31, 2015 and 2014**, including the additional components attached therein, in accordance with the prescribed financial reporting framework indicated therein. This responsibility includes designing and implementing internal controls relevant to the preparation and fair presentation of the consolidated financial statements that are free from material misstatement, whether due to fraud or error, selecting and applying appropriate accounting policies, and making accounting estimates that are reasonable in the circumstances.

The Board of Directors reviews and approves the consolidated financial statements and submits the same to the stockholders.

R.G. Manabat & Co., the independent auditors appointed by the stockholders, has audited the consolidated financial statements of the Company in accordance with Philippine Standards on Auditing, and in its report to the stockholders, has expressed its opinion on the fairness of presentation upon completion of such audit.

EDUARDO M. COJUANGCO, JR. Chairman

RAMON S. ANG President and Chief Executive Officer

Senior Vice President and Chief Finance Officer

Signed this 15th day of March 2016

PETRON CORPORATION, SMC Head Office Complex, 40 San Miguel Avenue, Mandaluyong City 1550, Metro Manila, Philippines, PO Box 014 MCPO 0708 Tel.: (632) 886-3888 • Pandacan Terminal, Jesus St., Pandacan, Manila Tel.: (632) 563-8521 • Mandaue Terminal, Looc, Mandaue City, Cebu Tel.: (032) 346-5135 / 344-7341 to 51 • Davao Depot, Km.9 Bo. Pampanga, Davao City Tel.: (082) 234-2185 / 233-0399 • Internet: http://www.petron.com



SUBSCRIBED AND SWORN TO before me, a Notary Public for and in the City of Mandaluyong, Metro Manila, this <u>MAR 18 2016</u>, affiants being personally known to me and signed this instrument in my presence and avowed under penalty of law to the whole truth of contents thereof.

Name Eduardo M. Cojuangco, Jr. Ramon S. Ang Emmanuel E. Eraña Competent Evidence of Identity Passport No. XX0410612 Passport No. XX0492943 Passport No. EC2176330 Date/Place of Issue 16 Feb 2012/ DFA Manila 22 Feb 2013/ DFA Manila 23 Sept 2014 / DFA Manila

Doc. No. 441; Page No. 96; Book No. 7; Series of 2016

LIAM S. PAGDANGANAN Notice Policie for Mandaluyong City 40 San Miguel Avenue, 1550 Mandaluyong City Appointment No. 0423-16 Until December 31, 2017 Attorney's Roll No. 50213 PTR No. 2616740/1-4-16/Mandaluyong IBP No. 1015956/1-4-16/Bulacan MICLE Compliance No. V-0003247/8-12-14

PETRON CORPORATION, SMC Head Office Complex, 40 San Miguel Avenue, Mandaluyong City 1550, Metro Manila, Philippines, PO Box 014 MCPO 0708 Tel.: (632) 886-3888 • Pandacan Terminal, Jesus St., Pandacan, Manila Tel.: (632) 563-8521 • Mandaue Terminal, Looc, Mandaue City, Cebu Tel.: (032) 346-5135 / 344-7341 to 51 • Davao Depot, Km.9 Bo. Pampanga, Davao City Tel.: (082) 234-2185 / 233-0399 • Internet: http://www.petron.com

## COVER SHEET

for

## **AUDITED FINANCIAL STATEMENTS**

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Note 1: In case of death, resignation or cessation of office of the officer designated as contact person, such incident shall be reported to the Commission within thirty (30) calendar days from the occurrence thereof with information and complete contact details of the new contact person designated.

2: All Boxes must be properly and completely filled-up. Failure to do so shall cause the delay in updating the corporation's records with the Commission and/or non-receipt of Notice of Deficiencies. Further, non-receipt of Notice of Deficiencies shall not excuse the corporation from liability for its deficiencies.

## PETRON CORPORATION AND SUBSIDIARIES

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CONSOLIDATED FINANCIAL STATEMENTS December 31, 2015, 2014 and 2013



R.G. Manabat & Co. The KPMG Center, 9/F 6787 Ayala Avenue Makati City 1226, Metro Manila, Philippines Telephone+63 (2)Fax+63 (2)Internetwww.kE-Mailph-ingu

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Branches: Subic - Cebu - Bacolod - Iloilo

#### **REPORT OF INDEPENDENT AUDITORS**

The Board of Directors and Stockholders Petron Corporation SMC Head Office Complex 40 San Miguel Avenue Mandaluyong City

We have audited the accompanying consolidated financial statements of Petron Corporation and Subsidiaries, which comprise the consolidated statements of financial position as of December 31, 2015 and 2014, and the consolidated statements of income, consolidated statements of comprehensive income, consolidated statements of changes in equity and consolidated statements of cash flows for each of the three years in the period ended December 31, 2015, and notes, comprising a summary of significant accounting policies and other explanatory information.

### Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with Philippine Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with Philippine Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

R.G. Manabat & Co., a Philippine partnership and a member firm of the KPMG network of independent firms affiliated with KPMG International Cooperative ('KPMG International'), a Swiss entity. KPMG International provides no client services. No member firm has any authority to obligate or bind KPMG International or any other member firm vis-à-vis third parties, nor does KPMG international have any such authority to obligate or bind any member firm. All rights reserved. PRC-BOA Registration No. 0003, valid until December 31, 2016 SEC Accreditation No. 0004-FR4, Group A, valid until November 10, 2017 IC Accreditation No. F2014/0144, valid until August 26, 2017 BSP Accredited, Category A, valid until December 17, 2017

#### Opinion

In our opinion, the consolidated financial statements present fairly, in all material respects, the consolidated financial position of Petron Corporation and Subsidiaries as of December 31, 2015 and 2014, and its consolidated financial performance and its consolidated cash flows for each of the three years in the period ended December 31, 2015, in accordance with Philippine Financial Reporting Standards.

R.G. MANABAT & CO.

DARWIN P. VIROCEL Partner CPA License No. 0094495 SEC Accreditation No. 1386-A, Group A, valid until February 5, 2017 Tax Identification No. 912-535-864 BIR Accreditation No. 08-001987-31-2013 Issued December 2, 2013; valid until December 1, 2016 PTR No. 5321515MD Issued January 4, 2016 at Makati City

March 15, 2016 Makati City, Metro Manila

CONSOLIDATED STATEM		UTAL FUSITIO	<b>71</b>
(Amount	s in Million Pesos)		
Contraction of Second Strength Descent and	isloa		
- APR 1 3 2016	1/2	Decer	mber 31
2		Control of the local distance of the second s	2014
By .	Note	2015	2014
ASSETS	107		
Current Assets		710.001	D00 (00
Cash and cash equivalents	6, 34, 35	P18,881	P90,602
Financial assets at fair value through profit	7 24 25	500	1,632
or loss	7, 34, 35	509 233	43(
Available-for-sale financial assets	4, 8, 34, 35	30,749	48,339
Trade and other receivables - net	4, 9, 28, 34, 35 4, 10	30,823	53,180
Inventories	4, 10	34,530	24,840
Other current assets	15	115,725	219,029
Total Current Assets		115,725	219,023
Noncurrent Assets	4 0 24 25	200	45
Available-for-sale financial assets	4, 8, 34, 35	388	153,65
Property, plant and equipment - net	4, 12, 37	161,597	155,050
Investment in shares of stock of an	1 11	1.014	1,16
associate	4, 11	1,814 112	1,10.
Investment property - net	4, 13 4, 27	211	242
Deferred tax assets	4, 27 4, 14	7,694	8,92
Goodwill Other noncurrent assets - net	4, 15, 34, 35	6,726	7,75
Total Noncurrent Assets	.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	178,542	172,29
		P294,267	P391,32
LIABILITIES AND EQUITY	2		
Current Liabilities	16, 34, 35	P99,481	P133,38
Short-term loans Liabilities for crude oil and petroleum	10, 54, 55	1 77,401	1155,50
product importation	34, 35	16,271	24,03
Trade and other payables	17, 28, 34, 35	9,347	39,13
Derivative liabilities	34, 35	603	9
Income tax payable	57, 55	183	7
Current portion of long-term debt - net	18, 34, 35	694	5,86
Total Current Liabilities		126,579	202,58
Noncurrent Liabilities			
Long-term debt - net of current portion	18, 34, 35	71,726	66,26
Retirement benefits liability	10, 54, 55	5,509	2,27
Deferred tax liabilities	27	4,638	3,47
Asset retirement obligation	4, 19	1,809	1,65
A SACE ICHICHICHICHI UUHZALIUH	т, 17	1,000	1,00
	20 34 35	906	1.37
Other noncurrent liabilities	20, 34, 35	906	1,3

84,588

211,167

75,045

277,632

Total Noncurrent Liabilities Total Liabilities

Forward

		Decer	nber 31
	Note	2015	2014
Equity Attributable to Equity Holders of the			
Parent Company	21	D0 495	P9,485
Capital stock		P9,485 19,653	19,653
Additional paid-in capital		30,546	30,546
Undated subordinated capital securities		41,712	40,815
Retained earnings		(3,204)	(1,018
Reserve for retirement plan		(5,563)	(2,149
Other reserves		(10,000)	-
Treasury stock		(10,000)	
Total Equity Attributable to Equity Holders of the Parent Company		82,629	97,332
- ·		471	16,360
Non-controlling Interests		83,100	113,692
Total Equity		P294,267	P391,324

## PETRON CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF INCOME FOR THE YEARS ENDED DECEMBER 31, 2015, 2014 AND 2013 (Amounts in Million Pesos, Except Per Share Data)

	Note	2015	2014	2013
SALES	28, 37	P360,178	P482,535	P463,638
COST OF GOODS SOLD	22	328,438	463,100	440,479
GROSS PROFIT		31,740	19,435	23,159
SELLING AND ADMINISTRATIVE				
EXPENSES	23	(13,606)	(11,830)	(11,475)
INTEREST EXPENSE AND OTHER FINANCING				
CHARGES	26, 37	(5,533)	(5,528)	(5,462
INTEREST INCOME	26, 37	686	844	1,285
SHARE IN NET INCOME OF AN ASSOCIATE	11	133	102	110
OTHER INCOME (EXPENSES) - Net	26	(3,495)	790	(675
		(21,815)	(15,622)	(16,217
INCOME BEFORE INCOME				
TAX		9,925	3,813	6,942
INCOME TAX EXPENSE	27, 36, 37	3,655	804	1,850
NET INCOME		P6,270	P3,009	P5,092
Attributable to: Equity holders of the Parent				
Company	32	P5,618	P3,320	P5,24
Non-controlling interests	· · · · · · · · · · · · · · · · · · ·	652	(311)	(15:
		P6,270	P3,009	P5,092
BASIC/DILUTED EARNING (LOSS) PER COMMON SHARE ATTRIBUTABLE	го			
EQUITY HOLDERS OF TH PARENT COMPANY	1E 32	P0.15	(P0.15)	P0.28

## PETRON CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME FOR THE YEARS ENDED DECEMBER 31, 2015, 2014 AND 2013 (Amounts in Million Pesos)

	Note	2015	2014	2013
NET INCOME		P6,270	P3,009	P5,092
OTHER COMPREHENSIVE INCOME (LOSS)				
ITEMS THAT WILL NOT BE RECLASSIFIED TO PROFIT OR LOSS				
Equity reserve for retirement plan Share in other comprehensive loss	30	(3,112)	(4,656)	3,232
of an associate Income tax benefit (expense)	11	(6) 935	- 1,396	- (957
income an contri (capende)		(2,183)	(3,260)	2,275
ITEMS THAT MAY BE RECLASSIFIED TO PROFIT OR LOSS Exchange differences on translation of foreign operations		(3,748)	(1,475)	589
Unrealized fair value losses on available-for-sale financial assets Income tax benefit	8	(1)	(25) 2	(31 2
		(3,749)	(1,498)	560
OTHER COMPREHENSIVE INCOME (LOSS) - Net of tax		(5,932)	(4,758)	2,835
TOTAL COMPREHENSIVE INCOME (LOSS) FOR THE YEAR - Net of tax		P338	(P1,749)	P7,927
Attributable to:		te connection and and and and and and and and and an		
Equity holders of the Parent				
		P390	(P1,368)	P6,97
Company Non-controlling interests		(52)	(381)	95

	FOR	PE NSOLI	TRON C DATED VEARS J	PETRON CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY FOR THE YEARS ENDED DECEMBER 31, 2015, 2014 AND 2013 (Amounts in Million Pesos)	ION ANI ENTS OF CEMBER	) SUBSI CHANG (31, 201 Pesos)	DIARIES LES IN EQ 5, 2014 AN	UITY D 2013				
			Ea	Equity Attributable to Equity Holders of the Parent Company	e to Equity H	olders of the	Parent Compa	Iny				
	1		A dditional	Undated Subordinated	Retained Farnings	arnines	Reserve for				Non-	
	Note	Capital Stock	Paid-in Capital	Capital _ Capital _ Securities	Appro- priated	Unappro-	Retirement Plan	Other Treasury Reserves Stock	Freasury Stock	ct Total	controlling Interests	Total Equity
As of January 1, 2015		P9,485	P19,653	P30,546	P25,171	P15,644	(P1,018)	(P2,149)	Р	P97,332	P16,360	P113,692
Unrealized fair value loss on available-for- sale financial assets - net of tax		f	,	ı	ı	ł		(1)	•	(1)	ı	(1)
Exchange differences on translation of foreign		,	ı	,	ı	1	•	(3,041)	ł	(3,041)	(707)	(3,748)
Equiverses Equity reserve for retirement plan - net of tax chars in other commerchancive loss of an		•	·	·		I	(2,180)	ı	·	(2,180)	'n	(1/1/2)
associate		1	,	1	-	•	(9)	-		9	-	(9)
Other comprehensive loss Nat income for the ver					, ,	- 5,618	(2,186)	(3,042) -	1 1	(5,228) 5,618	(704) 652	(5,932) 6,270
Total comprehensive income (loss) for the year		1				5,618	(2,186)	(3,042)	•	390	(52)	338
Cash dividends	21	•	1	I	I	(1,114)	ı	ı		(1,114)	(567)	(1,681) (3,607)
	17 JI	¥ 1	1 1		1 1	(3,607) -	11		- (10,000)	(10,000)	(15,642)	(25,642)
Reversal of appropriations - net Reversal of appropriations - net A conviction of odditional interset in a cubeidiary	17.11	1 1		3 1	(68) -	<b>68</b> ,	1 1	- (372)		- (372)	- 372	1 1
Transactions with owners			3		(89)	(4,632)	I	(372)	(10,000)	(15,093)	(15,837)	(30,930)
As of December 31, 2015		P9,485	P19,653	P30,546	P25,082	P16,630	(P3,204)	(P5,563)	(P10,000)	P82,629	P471	P83,100

Forward

As of December 31, 2015

			Equity	Equity Attributable to Equity Holders of the Parent Company	quity Holders	of the Parent	Company				
	l		Additional	Undated Subordinated	Retained Earnings	Earnings	Reserve for			Non-	
	Note	Capital Stock	Paid-in Canital	Capital - Securities	Appro- priated	Unappro- priated	Retirement Plan	Other Reserves	Total	controlling Interests	
As of January 1 2014	2001	P9,475	P9,764	P30,546	P25,171	P17,487	P2,242	(P721)	P93,964	P17,924	P111,888
Unrealized fair value loss on available-for-sale								ę	(ce		
financial assets - net of tax		•	ı	ı	1	1	•	(23)	(52)		
Exchange differences on translation of foreign				ľ	ı	•		(1.405)	(1.405)	(10)	
operations Equity reserve for retirement plan - net of tax		, ,			·	1	(3,260)	-	(3,260)		
Adding toost to tot totation loss						•	(3,260)	(1,428)	(4,688)	(10)	
Unter complements we not a find the vear		•	ı	•	I	3,320	1	1	3,320	(311)	
Total comprehensive income (loss) for the year		-			ŧ	3,320	(3,260)	(1,428)	(1,368)	(381)	
Cash dividends	21	,	•		•	(1,583)		ł	(1,583)	ı	
Distribution paid	21		•	·	•	(3,580)	•	ı	(3,580)	ı	
Issuance of preferred shares	21	10	9,889	•	i	•	•	I	448,4	ï	
Deductions from non-controlling interests and				ı		•	ı		I	(1,183)	
others Transactions with owners		10	9,889		L	(5,163)	*		4,736	(1,183)	
		P9 485	P19.653	P30.546	P25.171	P15,644	(P1,018)	(P2,149)	P97,332	P16,360	P113,692

			Equit	Equity Attributable to Equity Holders of the Parent Company	quity Holders	of the Parent (	Company				
			Additional	Undated Subordinated	Retained Earnings	larnings	Reserve for			Non-	
	Note	Capital Stock	Paid-in Capital	Capital - Securities	Appro- priated	Unappro- priated	Retirement Plan	Other Reserves	Total	controlling Interests	I otal Equity
As of January 1, 2013		P9,475	P9,764	P -	P25,171	P15,336	P10	(P201)	P59,555	P17,348	P76,903
Unrealized fair value loss on available-for-sale financial assets - net of tax			٤		,	ł	ı	(29)	(29)		(29)
Exchange differences on translation of foreign operations		•					- 2,232	(479)	(479) 2,232	1,068 43	589 2,275
Equity reserve for returement plan - net of tax Other comprehensive income (loss)		1				- 5.247	2,232	(508)	1,724 5,247	1,111 (155)	2,835 5,092
Net income (loss) for the year Total commetensive income (loss) for the year		1			1	5,247	2,232	(508)	6,971	956	7,927
Cash dividends Distribution paid	21 21		т.		0 1	(1,422) (1,674)		1 1	(1,422) (1,674)		(1,422) (1,674)
Issuance of undated subordinated capital securities	21	•	·	30,546	I	ı	•	ı	30,546	·	30,546
Net deductions to non-controlling interests and			,			1		(12)	(12)	(380)	(392)
Transactions with owners		•		30,546	I	(3,096)		(12)	27,438	(380)	27,058
As of December 31 2013		P9,475	P9,764	P30,546	P25,171	P17,487	P2,242	(P721)	P93,964	P17,924	P111,888

## PETRON CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2015, 2014 AND 2013 (Amounts in Million Pesos)

	Note	2015	2014	2013
CASH FLOWS FROM				
<b>OPERATING ACTIVITIES</b>				
Income before income tax		P9,925	P3,813	P6,942
Adjustments for:				
Depreciation and amortization	25	6,272	6,033	5,806
Interest expense and other				
financing charges	26	5,533	5,528	5,462
Retirement benefits costs	30	419	91	323
Unrealized foreign exchange				
losses (gains) - net		87	(202)	3,003
Share in net income of an				
associate	11	(133)	(102)	(110)
Interest income	26	(686)	(844)	(1,285)
Other losses (gains)		304	(1,855)	(1,153)
Operating income before working				
capital changes		21,721	12,462	18,988
Changes in noncash assets, certain				
current liabilities and others	33	(5,484)	(6,560)	17,681
Interest paid		(8,020)	(8,061)	(8,370)
Income taxes paid		(513)	(498)	(608)
Interest received		764	1,920	1,332
Net cash flows provided by				
(used in) operating activities		8,468	(737)	29,023
CASH FLOWS FROM INVESTING ACTIVITIES Additions to property, plant and equipment Proceeds from sale of property and equipment Proceeds from sale of an investment property previously classified as "held for sale" Decrease (increase) in: Other receivables	12 5	(13,474) 106 - (265) (604)	(11,892) 154 - 1,008 7,212	(51,585) 15,185 1,167 (777) (3,018)
Other noncurrent assets Reductions from (additions to): Investment in shares of stock of		(694)	7,212	(3,018)
an associate Available-for-sale financial		(525)	(175)	-
assets Acquisition of subsidiaries, net of cash and cash equivalents		260	34	(4) 432
acquired				-1,52
Net cash flows used in investing activities		(14,592)	(3,659)	(38,600)

	Note	2015	2014	2013
CASH FLOWS FROM				
FINANCING ACTIVITIES				
Proceeds from availment of loans		P222,099	P360,309	P349,212
Payments of:				
Loans		(256,732)	(320,949)	(345,180)
Cash dividends and distributions	21	(5,517)	(5,676)	(4,098)
Proceeds from issuance of undated	<i>r</i>			
subordinated capital securities	21	-	-	30,546
Proceeds from issuance of Parent				
Company's preferred shares	21		9,899	-
Redemption of preferred shares	14,21	(25,642)	-	-
Increase (decrease) in other		• • •		
noncurrent liabilities		(551)	905	2,059
Net cash flows provided by (used in	<u>ມ</u>			
financing activities	- <b>/</b>	(66,343)	44,488	32,539
EFFECTS OF EXCHANGE RAT	r.			
CHANGES ON CASH AND				
CASH EQUIVALENTS		746	112	471
NET INCREASE (DECREASE)		(71.721)	40,204	23,433
CASH AND CASH EQUIVAL	ENIS	(71,721)	40,204	20,100
CASH AND CASH EQUIVALE	NTS			
AT BEGINNING OF YEAR		90,602	50,398	26,965
CASH AND CASH EQUIVALE	NTS			
AT END OF YEAR	6	P18,881	P90,602	P50,398

See Notes to the Consolidated Financial Statements.

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## PETRON CORPORATION AND SUBSIDIARIES

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Amounts in Million Pesos, Except Par Value, Number of Shares and Per Share Data, Exchange Rates and Commodity Volumes)

### 1. Reporting Entity

Petron Corporation (the "Parent Company" or "Petron") was incorporated under the laws of the Republic of the Philippines and is registered with the Philippine Securities and Exchange Commission (SEC) on December 22, 1966. The accompanying consolidated financial statements comprise the financial statements of Petron Corporation and Subsidiaries (collectively referred to as the "Group") and the Group's interest in an associate and joint venture.

Petron is the leading oil refining and marketing company in the Philippines supplying nearly 40% of the country's fuel requirements. Petron is committed to its vision to be the leading provider of total customer solutions in the energy sector and its derivative businesses.

Petron operates a refinery in Limay, Bataan, with a rated capacity of 180,000 barrels a day. Petron's Integrated Management Systems (IMS) - certified refinery processes crude oil into a full range of world-class petroleum products including liquefied petroleum gas (LPG), gasoline, diesel, jet fuel, kerosene, and petrochemicals. From the refinery, Petron moves its products mainly by sea to Petron's more than 30 depots and terminals strategically located across the country. Through this network, Petron supplies fuel oil, diesel, and LPG to various industrial customers. The power sector is Petron's largest customer. Petron also supplies jet fuel at key airports to international and domestic carriers.

With close to 2,200 service stations and various industrial accounts, Petron remains the leader in all the major segments of the market. Petron retails gasoline, diesel, and autoLPG to motorists and public transport operators. Petron also sells its LPG brands "Gasul" and "Fiesta" to households and other industrial consumers through an extensive dealership network.

Petron sources its fuel additives from its blending facility in Subic Bay. This gives it the capability to formulate unique additives for Philippine driving conditions. It also has a facility in Mariveles, Bataan where the refinery's propylene production is converted into higher-value polypropylene resin.

In line with efforts to increase its presence in the regional market, Petron exports various products to Asia-Pacific countries. In March 2012, Petron increased its regional presence when it acquired an integrated refining, distribution and marketing business in Malaysia. Petron Malaysia includes an 88,000 barrel-per-day refinery, 7 storage facilities and network of 570 service stations.

The Parent Company is a public company under Section 17.2 of Securities Regulation Code and its shares of stock are listed for trading at the Philippine Stock Exchange (PSE). As of December 31, 2015, the Parent Company's public float stood at 23.85%.

The intermediate parent company of Petron is San Miguel Corporation (SMC), a company incorporated in the Philippines and its ultimate parent company is Top Frontier Investments Holdings, Inc. which is incorporated in the Philippines.

The registered office address of Petron is SMC Head Office Complex, 40 San Miguel Avenue, Mandaluyong City.

### 2. Basis of Preparation

#### Statement of Compliance

The accompanying consolidated financial statements have been prepared in compliance with Philippine Financial Reporting Standards (PFRS). PFRS are based on International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB). PFRS consist of PFRS, Philippine Accounting Standards (PAS) and Philippine Interpretations issued by the Financial Reporting Standards Council (FRSC).

The consolidated financial statements were approved and authorized for issue by the Board of Directors (BOD) on March 15, 2016.

#### **Basis of Measurement**

The consolidated financial statements of the Group have been prepared on the historical cost basis of accounting except for the following which are measured on an alternative basis at each reporting date:

Items	Measurement Bases
Derivative financial instruments at fair value through profit or loss	Fair value
Non-derivative financial instruments at fair value through profit or loss	Fair value
Available-for-sale (AFS) financial assets	Fair value
Retirement benefits liability	Fair value of plan assets less the present value of the defined benefit obligation

**Functional and Presentation Currency** 

The consolidated financial statements are presented in Philippine peso, which is the Parent Company's functional currency. All financial information is rounded off to the nearest million (P000,000), except when otherwise indicated.

#### Basis of Consolidation

The consolidated financial statements include the accounts of the Parent Company and its subsidiaries. These subsidiaries are:

	Perce	ntage	
	of Ow	nership	Country of
Name of Subsidiary	2015	2014	Incorporation
Overseas Ventures Insurance Corporation Ltd. (Ovincor)	100.00	100.00	Bermuda
Petrogen Insurance Corporation (Petrogen)	100.00	100.00	Philippines
Petron Freeport Corporation (PFC)	100.00	100.00	Philippines
Petron Singapore Trading Pte., Ltd. (PSTPL)	100.00	100.00	Singapore
Petron Marketing Corporation (PMC)	100.00	100.00	Philippines
New Ventures Realty Corporation (NVRC) and Subsidiaries	40.00	40.00	Philippines
Limay Energen Corporation (LEC)	100.00	100.00	Philippines
Petron Global Limited (PGL)	100.00 <sup>(a)</sup>	100.00 <sup>(a)</sup>	British Virgin Islands
Petron Finance (Labuan) Limited	100.00	100.00	Malaysia
Petron Oil and Gas Mauritius Ltd. (POGM) and Subsidiaries	100.00	100.00	Mauritius
Petrochemical Asia (HK) Limited (PAHL) and Subsidiaries	47.25 <sup>(b)</sup>	45.85	Hong Kong

<sup>(a)</sup> Ownership represents 100% of PGL's common shares.

<sup>(b)</sup>In November 2015, ownership interest increased by 1.40% (Note 14a).

Petrogen and Ovincor are both engaged in the business of non-life insurance and re-insurance.

The primary purpose of PFC and PMC is to, among others, sell on wholesale or retail and operate service stations, retails outlets, restaurants, convenience stores and the like.

PSTPL's principal activities are those relating to the procurement of crude oil, ethanol, catalysts, additives, coal and various petroleum finished products; crude vessel chartering and commodity risk management.

NVRC's primary purpose is to acquire real estate and derive income from its sale or lease.

The primary purpose of LEC is to build, operate, maintain, sell and lease power generation plants, facilities, equipment and other related assets and generally engage in the business of power generation and sale of electricity generated by its facilities.

Petron acquired PGL, a company incorporated in the British Virgin Islands.

POGM is a holding company incorporated under the law of Mauritius. POGM owns an offshore subsidiary Petron Oil and Gas International Sdn. Bhd. (POGI). The latter acquired Esso Malaysia Berhad (EMB), ExxonMobil Malaysia Sdn Bhd (EMMSB) and ExxonMobil Borneo Sdn Bhd (EMBSB) (POGI, EMB, EMMSB, and EMBSB are collectively hereinafter referred to as "Petron Malaysia").

As of December 31, 2015, POGI owns 73.4% of EMB and 100% for both EMMSB and EMBSB. EMB, EMMSB and EMBSB were renamed Petron Malaysia Refining & Marketing Bhd (PMRMB), Petron Fuel International Sdn Bhd (PFISB) and Petron Oil (M) Sdn Bhd (POMSB), respectively.

Petron Malaysia is involved in the refining and marketing of petroleum products in Malaysia.

Petron Finance (Labuan) Limited is a holding company incorporated under the laws of Labuan, Malaysia.

PAHL is a company incorporated in Hong Kong in March 2008. PAHL indirectly owns, among other assets, a 160,000 metric ton-polypropylene production plant in Mariveles, Bataan.

A subsidiary is an entity controlled by the Group. The Group controls an entity if and only if, the Group is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. The Group reassesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control.

When the Group has less than majority of the voting or similar rights of an investee, the Group considers all relevant facts and circumstances in assessing whether it has power over an investee, including the contractual arrangement with the other vote holders of the investee, rights arising from other contractual arrangements and the Group's voting rights and potential voting rights. For NVRC and PAHL, the basis of consolidation is discussed in Note 4.

The financial statements of the subsidiaries are included in the consolidated financial statements from the date when the Group obtains control, and continue to be consolidated until the date when such control ceases.

The consolidated financial statements are prepared for the same reporting period as the Parent Company, using uniform accounting policies for like transactions and other events in similar circumstances. Intergroup balances and transactions, including intergroup unrealized profits and losses, are eliminated in preparing the consolidated financial statements.

Non-controlling interests represent the portion of profit or loss and net assets not attributable to the Parent Company and are presented in the consolidated statements of income, consolidated statements of comprehensive income and within equity in the consolidated statements of financial position, separately from the equity attributable to equity holders of the Parent Company.

Non-controlling interests represent the interests not held by the Parent Company in NVRC, PMRMB, PGL and PAHL.

A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction. If the Group loses control over a subsidiary, the Group: (i) derecognizes the assets (including goodwill) and liabilities of the subsidiary, the carrying amount of any non-controlling interests and the cumulative transaction differences recorded in equity; (ii) recognizes the fair value of the consideration received, the fair value of any investment retained and any surplus or deficit in profit or loss; and, (iii) reclassify the Parent Company's share of components previously recognized in other comprehensive income to profit or loss or retained earnings, as appropriate, as would be required if the Group had directly disposed of the related assets or liabilities.

### 3. Significant Accounting Policies

The accounting policies set out below have been applied consistently to all the years presented in the consolidated financial statements, except for the changes in accounting policies as explained below.

Adoption of New or Revised Standards and Amendments to Standards

The Group has adopted the following amendments to standards starting January 1, 2015 and accordingly, changed its accounting policies. Except as otherwise indicated, the adoption of these amendments to standards did not have any significant impact on the Group's consolidated financial statements.

- Defined Benefit Plans: Employee Contributions (Amendments to PAS 19, Employee Benefits). The amendments apply to contributions from employees or third parties to the defined benefit plans. The objective of the amendments is to simplify the accounting for contributions that are independent of the number of years of employee service (i.e., employee contributions that are calculated according to a fixed percentage of salary).
- Annual Improvements to PFRSs: 2010 2012 and 2011 2013 Cycles Amendments were made to a total of nine standards, with changes made to the standards on business combinations and fair value measurement in both cycles. Earlier application is permitted, in which case the related consequential amendments to other PFRSs would also apply. Special transitional requirements have been set for amendments to the following standards: PFRS 2, PAS 16, PAS 38 and PAS 40. The following are the said improvements or amendments to PFRSs, none of which has a significant effect on the consolidated financial statements of the Group.
  - Classification and measurement of contingent consideration (Amendment to PFRS 3). The amendment clarifies the classification and measurement of contingent consideration in a business combination. When contingent consideration is a financial instrument, its classification as a liability or equity is determined by reference to PAS 32 Financial Instruments: Presentation, rather than to any other PFRSs. Contingent consideration that is classified as an asset or a liability is always subsequently measured at fair value, with changes in fair value recognized in profit or loss.

Consequential amendments are also made to PAS 39 Financial Instruments: Recognition and Measurement and PFRS 9 Financial Instruments to prohibit contingent consideration from subsequently being measured at amortized cost. In addition, PAS 37 Provisions, Contingent Liabilities and Contingent Assets is amended to exclude provisions related to contingent consideration.

• Scope exclusion for the formation of joint arrangements (Amendment to PFRS 3). PFRS 3 has been amended to clarify that the standard does not apply to the accounting for the formation of all types of joint arrangements in PFRS 11 Joint Arrangements - i.e. including joint operations - in the financial statements of the joint arrangements themselves.

- Disclosures on the aggregation of operating segments (Amendment to PFRS 8). PFRS 8 has been amended to explicitly require the disclosure of judgments made by management in applying the aggregation criteria. The disclosures include: a brief description of the operating segments that have been aggregated; and the economic indicators that have been assessed in determining that the operating segments share similar economic characteristics. In addition, this amendment clarifies that a reconciliation of the total of the reportable segments' assets to the entity's assets is required only if this information is regularly provided to the entity's chief operating decision maker. This change aligns the disclosure requirements with those for segment liabilities.
- Scope of portfolio exception (Amendment to PFRS 13). The scope of the PFRS 13 portfolio exception whereby entities are exempted from measuring the fair value of a group of financial assets and financial liabilities with offsetting risk positions on a net basis if certain conditions are met has been aligned with the scope of PAS 39 and PFRS 9.

PFRS 13 has been amended to clarify that the portfolio exception potentially applies to contracts in the scope of PAS 39 and PFRS 9 regardless of whether they meet the definition of a financial asset or financial liability under PAS 32 - e.g. certain contracts to buy or sell non-financial items that can be settled net in cash or another financial instrument. The adoption of the amendment is required to be retrospectively applied for annual periods beginning on or after July 1, 2014.

- Definition of 'related party' (Amendments to PAS 24, Related Parties). The definition of a 'related party' is extended to include a management entity that provides key management personnel (KMP) services to the reporting entity, either directly or through a group entity. For related party transactions that arise when KMP services are provided to a reporting entity, the reporting entity is required to separately disclose the amounts that it has recognized as an expense for those services that are provided by a management entity; however, it is not required to 'look through' the management entity and disclose compensation paid by the management entity to the individuals providing the KMP services. The reporting entity will also need to disclose other transactions with the management entity under the existing disclosure requirements of PAS 24 e.g. loans.
- Inter-relationship of PFRS 3 and PAS 40 (Amendment to PAS 40). PAS 40 has been amended to clarify that an entity should assess whether an acquired property is an investment property under PAS 40 and perform a separate assessment under PFRS 3 to determine whether the acquisition of the investment property constitutes a business combination. Entities will still need to use judgment to determine whether the acquisition of an investment property is an acquisition of a business under PFRS 3.

## New or Revised Standards and Amendments to Standards Not Yet Adopted

A number of new or revised standards and amendments to standards are effective for annual periods beginning after January 1, 2015, and have not been applied in preparing these consolidated financial statements. Except as otherwise indicated, none of these is expected to have a significant effect on the Group's consolidated financial statements. The Group will adopt the following new or revised standards and amendments to standards on the respective effective dates:

#### To be Adopted 2016

 Accounting for Acquisitions of Interests in Joint Operations (Amendments to PFRS 11). The amendments require business combination accounting to be applied to acquisitions of interests in a joint operation that constitutes a business. Business combination accounting also applies to the acquisition of additional interests in a joint operation while the joint operator retains joint control. The additional interest acquired will be measured at fair value. The previously held interests in the joint operation will not be remeasured.

The amendments place the focus firmly on the definition of a business, because this is key to determining whether the acquisition is accounted for as a business combination or as the acquisition of a collection of assets. As a result, this places pressure on the judgment applied in making this determination.

Clarification of Acceptable Methods of Depreciation and Amortization (Amendments to PAS 16 and PAS 38). The amendments to PAS 38 Intangible Assets introduce a rebuttable presumption that the use of revenue-based amortization methods for intangible assets is inappropriate. This presumption can be overcome only when revenue and the consumption of the economic benefits of the intangible asset are 'highly correlated', or when the intangible asset is expressed as a measure of revenue.

The amendments to PAS 16 Property, Plant and Equipment explicitly state that revenue-based methods of depreciation cannot be used for property, plant and equipment. This is because such methods reflect factors other than the consumption of economic benefits embodied in the asset - e.g. changes in sales volumes and prices.

The amendments are effective for annual periods beginning on or after January 1, 2016, and are to be applied prospectively. Early application is permitted.

- Annual Improvements to PFRSs 2012 2014 Cycle. This cycle of improvements contains amendments to four standards, none of which are expected to have significant impact on the Group's consolidated financial statements. The amendments are effective for annual periods beginning on or after January 1, 2016. Earlier application is permitted.
  - Changes in method for disposal (Amendment to PFRS 5). PFRS 5 is amended to larify that:
    - if an entity changes the method of disposal of an asset (or disposal group) i.e. reclassifies an asset (or disposal group) from held-for-distribution to owners to held-for-sale (or vice versa) without any time lag - then the change in classification is considered a continuation of the original plan of disposal and the entity continues to apply held-for-distribution or held-for-sale accounting. At the time of the change in method, the entity measures the carrying amount of the asset (or disposal group) and recognizes any writedown (impairment loss) or subsequent increase in the fair value less costs to sell/distribute of the asset (or disposal group); and
- if an entity determines that an asset (or disposal group) no longer meets the criteria to be classified as held-for-distribution, then it ceases held-for-distribution accounting in the same way as it would cease held-for-sale accounting.

Any change in method of disposal or distribution does not, in itself, extend the period in which a sale has to be completed.

The amendment to PFRS 5 is applied prospectively in accordance with PAS 8 to changes in methods of disposal that occur on or after January 1, 2016.

• 'Continuing Involvement' for Servicing Contracts (Amendments to PFRS 7, Financial Instruments: Disclosures). PFRS 7 is amended to clarify when servicing arrangements are in the scope of its disclosure requirements on continuing involvement in transferred financial assets in cases when they are derecognized in their entirety. A servicer is deemed to have continuing involvement if it has an interest in the future performance of the transferred asset - e.g. if the servicing fee is dependent on the amount or timing of the cash flows collected from the transferred financial asset; however, the collection and remittance of cash flows from the transferred financial asset to the transferree is not, in itself, sufficient to be considered 'continuing involvement.' The amendments to PFRS 7 are applied retrospectively, in accordance with PAS 8, except that the PFRS 7 amendments relating to servicing contracts need not be applied for any period presented that begins before the annual period for which the entity first applies those amendments.

The amendment to PFRS 7 is applied retrospectively, in accordance with PAS 8Accounting Policies, Changes in Accounting Estimates and Errors, except that the PFRS 7 amendment relating to servicing contracts need not be applied for any period presented that begins before the annual period for which the entity first applies this amendment.

• Discount rate in a regional market sharing the same currency – e.g. the Eurozone (Amendment to PAS 19). The amendment to PAS 19 clarifies that high-quality corporate bonds or government bonds used in determining the discount rate should be issued in the same currency in which the benefits are to be paid. Consequently, the depth of the market for high-quality corporate bonds should be assessed at the currency level and not at the country level.

The amendment to PAS 19 is applied from the beginning of the earliest comparative period presented in the first financial statements in which the entity applies the amendment, with any initial adjustment recognized in retained earnings at the beginning of that period.

- Disclosure Initiative (Amendments to PAS 1) addresses some concerns expressed about existing presentation and disclosure requirements and to ensure that entities are able to use judgment when applying PAS 1. The amendments clarify that:
  - Information should not be obscured by aggregating or by providing immaterial information.
  - Materiality considerations apply to all parts of the financial statements, even when a standard requires a specific disclosure.

- The list of line items to be presented in the statement of financial position and statement of profit or loss and other comprehensive income can be disaggregated and aggregated as relevant and additional guidance on subtotals in these statements.
- An entity's share of OCI of equity-accounted associates and joint ventures should be presented in aggregate as single line items based on whether or not it will subsequently be reclassified to profit or loss.

The amendments are to be applied retrospectively for annual periods beginning on or after January 1, 2016. Early adoption is permitted.

PFRS 9 Financial Instruments (2014). PFRS 9 (2014) replaces PAS 39, Financial Instruments: Recognition and Measurement and supersedes the previously published versions of PFRS 9 that introduced new classifications and measurement requirements (in 2009 and 2010) and a new hedge accounting model (in 2013). PFRS 9 includes revised guidance on the classification and measurement of financial assets, including a new expected credit loss model for calculating impairment, guidance on own credit risk on financial liabilities measured at fair value and supplements the new general hedge accounting requirements published in 2013. PFRS 9 incorporates new hedge accounting requirements that represent a major overhaul of hedge accounting and introduces significant improvements by aligning the accounting more closely with risk management.

The new standard is to be applied retrospectively for annual periods beginning on or after January 1, 2018 with early adoption permitted.

The Group is assessing the potential impact on its consolidated financial statements resulting from the application of PFRS 9.

PFRS 15 Revenue from Contracts with Customers replaces PAS 11 Construction Contracts, PAS 18 Revenue, IFRIC 13 Customer Loyalty Programmes, IFRIC 18 Transfer of Assets from Customers and SIC-31 Revenue - Barter Transactions Involving Advertising Services. The new standard introduces a new revenue recognition model for contracts with customers which specifies that revenue should be recognized when (or as) a company transfers control of goods or services to a customer at the amount to which the company expects to be entitled. Depending on whether certain criteria are met, revenue is recognized over time, in a manner that best reflects the company's performance, or at a point in time, when control of the goods or services is transferred to the customer. The standard does not apply to insurance contracts, financial instruments or lease contracts, which fall in the scope of other PFRSs. It also does not apply if two companies in the same line of business exchange non-monetary assets to facilitate sales to other parties. Furthermore, if a contract with a customer is partly in the scope of another IFRS, then the guidance on separation and measurement contained in the other PFRS takes precedence.

However, the FRSC has yet to issue/approve this new revenue standard for local adoption pending completion of a study by the Philippine Interpretations Committee on its impact on the real estate industry. If approved, the standard is effective for annual periods beginning on or after January 1, 2018, with early adoption permitted.

PFRS 16 Leases supersedes PAS 17 Leases and the related Philippine Interpretations. The new standard introduces a single lease accounting model for lessees under which all major leases are recognized on-balance sheet, removing the lease classification test. Lease accounting for lessors essentially remains unchanged except for a number of details including the application of the new lease definition, new sale-andleaseback guidance, new sub-lease guidance and new disclosure requirements. Practical expedients and targeted reliefs were introduced including an optional lessee exemption for short-term leases (leases with a term of 12 months or less) and lowvalue items, as well as the permission of portfolio-level accounting instead of applying the requirements to individual leases. New estimates and judgmental thresholds that affect the identification, classification and measurement of lease transactions, as well as requirements to reassess certain key estimates and judgments at each reporting date were introduced.

PFRS 16 is effective for annual periods beginning on or after January 1, 2019. Earlier application is not permitted until the FRSC has adopted PFRS 15. The Group is currently assessing the potential impact of PFRS 16 and plans to adopt this new standard on leases on the required effective date once adopted locally.

Sale or Contribution of Assets between an Investor and its Associate or Joint Venture (Amendments to PFRS 10 and PAS 28). The amendments address an inconsistency between the requirements in PFRS 10 and in PAS 28, in dealing with the sale or contribution of assets between an investor and its associate or joint venture.

The amendments require that a full gain or loss is recognized when a transaction involves a business (whether it is housed in a subsidiary or not). A partial gain or loss is recognized when a transaction involves assets that do not constitute a business, even if these assets are housed in a subsidiary.

Originally, the amendments apply prospectively for annual periods beginning on or after January 1, 2016 with early adoption permitted. However, on January 13, 2016, the FRSC decided to postpone the effective date of these amendments until the IASB has completed its broader review of the research project on equity accounting that may result in the simplification of accounting for such transactions and of other aspects of accounting for associates and joint ventures.

# Financial Assets and Financial Liabilities

Date of Recognition. The Group recognizes a financial asset or a financial liability in the consolidated statements of financial position when it becomes a party to the contractual provisions of the instrument. In the case of a regular way purchase or sale of financial assets, recognition is done using settlement date accounting.

*Initial Recognition of Financial Instruments.* Financial instruments are recognized initially at fair value of the consideration given (in case of an asset) or received (in case of a liability). The initial measurement of financial instruments, except for those designated as at FVPL, includes transaction costs.

The Group classifies its financial assets in the following categories: held-to-maturity (HTM) investments, AFS financial assets, financial assets at FVPL and loans and receivables. The Group classifies its financial liabilities as either financial liabilities at FVPL or other financial liabilities. The classification depends on the purpose for which the investments are acquired and whether they are quoted in an active market. Management determines the classification of its financial assets and financial liabilities at initial recognition and, where allowed and appropriate, re-evaluates such designation at every reporting date.

'Day 1' Profit. Where the transaction price in a non-active market is different from the fair value of other observable current market transactions in the same instrument or based on a valuation technique whose variables include only data from observable market, the Group recognizes the difference between the transaction price and the fair value (a 'Day 1' profit) in profit or loss unless it qualifies for recognition as some other type of asset. In cases where data used is not observable, the difference between the transaction price and model value is only recognized in profit or loss when the inputs become observable or when the instrument is derecognized. For each transaction, the Group determines the appropriate method of recognizing the 'Day 1' profit amount.

#### Financial Assets

*Financial Assets at FVPL*. A financial asset is classified as at FVPL if it is classified as held for trading or is designated as such upon initial recognition. Financial assets are designated at FVPL if the Group manages such investments and makes purchase and sale decisions based on their fair value in accordance with the Group's documented risk management or investment strategy. Derivative instruments (including embedded derivatives), except those covered by hedge accounting relationships, are classified under this category.

Financial assets are classified as held for trading if they are acquired for the purpose of selling in the near term.

Financial assets may be designated by management at initial recognition at FVPL, when any of the following criteria is met:

- the designation eliminates or significantly reduces the inconsistent treatment that would otherwise arise from measuring the assets or recognizing gains or losses on a different basis;
- the assets are part of a group of financial assets which are managed and their performances are evaluated on a fair value basis, in accordance with a documented risk management or investment strategy; or
- the financial instrument contains an embedded derivative, unless the embedded derivative does not significantly modify the cash flows or it is clear, with little or no analysis, that it would not be separately recognized.

The Group uses commodity price swaps to protect its margin on petroleum products from potential price volatility of international crude and product prices. It also enters into short-term forward currency contracts to hedge its currency exposure on crude oil importations. In addition, the Parent Company has identified and bifurcated embedded foreign currency derivatives from certain non-financial contracts.

Derivative instruments are initially recognized at fair value on the date in which a derivative transaction is entered into or bifurcated, and are subsequently re-measured at fair value. Derivatives are presented in the consolidated statements of financial position as assets when the fair value is positive and as liabilities when the fair value is negative. Unrealized gains and losses from changes in fair value of forward currency contracts and embedded derivatives are recognized under the caption "Marked-to-market gains" included as part of "Other income (expenses)" in the consolidated statements of income. Unrealized gains or losses from changes in fair value of commodity price swaps are recognized under the caption "Hedging gains - net" included as part of "Other income (expenses)" in the consolidated statements of income (expenses)" in the consolidated statements of income are recognized under the caption "Other income (expenses)" in the consolidated statements of income. Realized gains or losses on the settlement of commodity price swaps are recognized under the caption "Others" included as part of "Cost of goods sold" in the consolidated statements of income.

The fair values of freestanding and bifurcated forward currency transactions are calculated by reference to current exchange rates for contracts with similar maturity profiles. The fair values of commodity swaps are determined based on quotes obtained from counterparty banks.

The Group's derivative assets and financial assets at FVPL are classified under this category.

*Loans and Receivables.* Loans and receivables are non-derivative financial assets with fixed or determinable payments and maturities that are not quoted in an active market. They are not entered into with the intention of immediate or short-term resale and are not designated as AFS financial assets or financial assets as at FVPL.

Subsequent to initial recognition, loans and receivables are carried at amortized cost using the effective interest rate method, less any impairment in value. Any interest earned on loans and receivables is recognized as part of "Interest income" account in the consolidated statements of income on an accrual basis. Amortized cost is calculated by taking into account any discount or premium on acquisition and fees that are an integral part of the effective interest rate. The periodic amortization is also included as part of "Interest income" account in the consolidated statements of income. Gains or losses are recognized in profit or loss when loans and receivables are derecognized or impaired.

Cash includes cash on hand and in banks which are stated at face value. Cash equivalents are short-term with varying maturities between one day and three months, highly liquid investments that are readily convertible to known amounts of cash and are subject to an insignificant risk of changes in value.

The Group's cash and cash equivalents, trade and other receivables, due from related parties, long-term receivables and non-current deposits are included under this category.

*HTM Investments*. HTM investments are non-derivative financial assets with fixed or determinable payments and fixed maturities for which the Group's management has the positive intention and ability to hold to maturity. Where the Group sells other than an insignificant amount of HTM investments, the entire category would be tainted and reclassified as AFS financial assets. After initial recognition, these investments are measured at amortized cost using the effective interest rate method, less impairment in value. Any interest earned on the HTM investments is recognized as part of "Interest income" account in the consolidated statements of income on an accrual basis. Amortized cost is calculated by taking into account any discount or premium on acquisition and fees that are an integral part of the effective interest rate. The periodic amortization is also included as part of "Interest income" account in the consolidated statements of effective interest rate. The periodic amortization is also included as part of "Interest income" account in the the three times income" account in the three times income account in the consolidated statements are effective interest rate. The periodic amortization is also included as part of "Interest income" account in the consolidated statements of income. Gains or losses are recognized in profit or loss when the HTM investments are derecognized or impaired.

The Group has no investments accounted for under this category as of December 31, 2015 and 2014.

AFS Financial Assets. AFS financial assets are non-derivative financial assets that are either designated in this category or not classified in any of the other financial asset categories. Subsequent to initial recognition, AFS financial assets are measured at fair value and changes therein, other than impairment losses and foreign currency differences on AFS debt instruments, are recognized in other comprehensive income and presented in the consolidated statements of changes in equity. The effective yield component of AFS debt securities is reported as part of "Interest income" account in the consolidated statements of income. Dividends earned on holding AFS equity securities are recognized as "Dividend income" when the right to receive payment has been established. When individual AFS financial assets are either derecognized or impaired, the related accumulated unrealized gains or losses previously reported in equity are transferred to and recognized in profit or loss.

AFS financial assets also include unquoted equity instruments with fair values which cannot be reliably determined. These instruments are carried at cost less impairment in value, if any.

The Group's investments in equity and debt securities included under "Available-for-sale financial assets" account are classified under this category.

## Financial Liabilities

Financial Liabilities at FVPL. Financial liabilities are classified under this category through the fair value option. Derivative instruments (including embedded derivatives) with negative fair values, except those covered by hedge accounting relationships, are also classified under this category.

The Group carries financial liabilities at FVPL using their fair values and reports fair value changes in profit or loss.

The Group's derivative liabilities are classified under this category.

Other Financial Liabilities. This category pertains to financial liabilities that are not designated or classified at FVPL. After initial measurement, other financial liabilities are carried at amortized cost using the effective interest rate method. Amortized cost is calculated by taking into account any premium or discount and any directly attributable transaction costs that are considered an integral part of the effective interest rate of the liability.

The Group's liabilities arising from its short term loans, liabilities for crude oil and petroleum product importation, trade and other payables, long-term debt, cash bonds, cylinder deposits and other noncurrent liabilities are included under this category.

#### Debt Issue Costs

Debt issue costs are considered as directly attributable transaction cost upon initial measurement of the related debt and subsequently considered in the calculation of amortized cost using the effective interest method.

## Derivative Financial Instruments

## Freestanding Derivatives

For the purpose of hedge accounting, hedges are classified as either: a) fair value hedges when hedging the exposure to changes in the fair value of a recognized asset or liability or an unrecognized firm commitment (except for foreign currency risk); b) cash flow hedges when hedging exposure to variability in cash flows that is either attributable to a particular risk associated with a recognized asset or liability or a highly probable forecast transaction or the foreign currency risk in an unrecognized firm commitment; or c) hedges of a net investment in foreign operations.

At the inception of a hedge relationship, the Group formally designates and documents the hedge relationship to which the Group wishes to apply hedge accounting and the risk management objective and strategy for undertaking the hedge. The documentation includes identification of the hedging instrument, the hedged item or transaction, the nature of the risk being hedged and how the entity will assess the hedging instrument's effectiveness in offsetting the exposure to changes in the hedged item's fair value or cash flows attributable to the hedged risk. Such hedges are expected to be highly effective in achieving offsetting changes in fair value or cash flows and are assessed on an ongoing basis to determine that they actually have been highly effective throughout the financial reporting periods for which they were designated.

The Group has no derivatives that qualify for hedge accounting as of December 31, 2015 and 2014. Any gains or losses arising from changes in fair value of derivatives are taken directly to profit or loss during the year incurred.

### Embedded Derivatives

The Group assesses whether embedded derivatives are required to be separated from host contracts when the Group becomes a party to the contract.

An embedded derivative is separated from the host contract and accounted for as a derivative if all of the following conditions are met: a) the economic characteristics and risks of the embedded derivative are not closely related to the economic characteristics and risks of the host contract; b) a separate instrument with the same terms as the embedded derivative would meet the definition of a derivative; and c) the hybrid or combined instrument is not recognized at FVPL. Reassessment only occurs if there is a change in the terms of the contract that significantly modifies the cash flows that would otherwise be required.

## **Derecognition of Financial Assets and Financial Liabilities**

*Financial Assets.* A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is primarily derecognized when:

- the rights to receive cash flows from the asset have expired; or
- the Group has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay them in full without material delay to a third party under a "pass-through" arrangement; and either: (a) has transferred substantially all the risks and rewards of the asset; or (b) has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

When the Group has transferred its rights to receive cash flows from an asset or has entered into a pass-through arrangement, it evaluates if and to what extent it has retained the risks and rewards of ownership. When it has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the Group continues to recognize the transferred asset to the extent of the Group's continuing involvement. In that case, the Group also recognizes the associated liability. The transferred asset and the associated liability are measured on the basis that reflects the rights and obligations that the Group has retained.

*Financial Liabilities.* A financial liability is derecognized when the obligation under the liability is discharged, cancelled or expired. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability. The difference in the respective carrying amounts is recognized in profit or loss.

### Impairment of Financial Assets

The Group assesses, at the reporting date, whether there is objective evidence that a financial asset or a group of financial assets is impaired.

A financial asset or a group of financial assets is deemed to be impaired if, and only if, there is objective evidence of impairment as a result of one or more events that have occurred after the initial recognition of the asset (an incurred loss event) and that loss event has an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated.

Assets Carried at Amortized Cost. For financial assets carried at amortized cost such as loans and receivables, the Group first assesses whether objective impairment exists individually for financial assets that are individually significant, or collectively for financial assets that are not individually significant. If no objective evidence of impairment has been identified for a particular financial asset that was individually assessed, the Group includes the asset as part of a group of financial assets with similar credit risk characteristics and collectively assesses the group for impairment. Assets that are individually assessed for impairment and for which an impairment loss is, or continues to be, recognized are not included in the collective impairment assessment.

Evidence of impairment for specific impairment purposes may include indications that the borrower or a group of borrowers is experiencing financial difficulty, default or delinquency in principal or interest payments, or may enter into bankruptcy or other form of financial reorganization intended to alleviate the financial condition of the borrower. For collective impairment purposes, evidence of impairment may include observable data on existing economic conditions or industry-wide developments indicating that there is a measurable decrease in the estimated future cash flows of the related assets.

If there is objective evidence of impairment, the amount of loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses) discounted at the financial asset's original effective interest rate (i.e., the effective interest rate computed at initial recognition). Time value is generally not considered when the effect of discounting the cash flows is not material. If a loan or receivable has a variable rate, the discount rate for measuring any impairment loss is the current effective interest rate, adjusted for the original credit risk premium. For collective impairment purposes, impairment loss is computed based on their respective default and historical loss experience.

The carrying amount of the asset shall be reduced either directly or through use of an allowance account. The impairment loss for the period shall be recognized in profit or loss. If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognized, the previously recognized impairment loss is reversed. Any subsequent reversal of an impairment loss is recognized in profit or loss, to the extent that the carrying amount of the asset does not exceed its amortized cost at the reversal date.

AFS Financial Assets. For equity instruments carried at fair value, the Group assesses at each reporting date whether objective evidence of impairment exists. Objective evidence of impairment includes a significant or prolonged decline in the fair value of an equity instrument below its cost. 'Significant' is evaluated against the original cost of the investment and 'prolonged' is evaluated against the period in which the fair value has been below its original cost. The Group generally regards fair value decline as being significant when decline exceeds 25%. A decline in a quoted market price that persists for 12 months is generally considered to be prolonged.

If an AFS financial asset is impaired, an amount comprising the difference between the cost (net of any principal payment and amortization) and its current fair value, less any impairment loss on that financial asset previously recognized in profit or loss, is transferred from equity to profit or loss. Reversals of impairment losses in respect of equity instruments classified as AFS financial assets are not recognized in profit or loss. Reversals of impairment losses on debt instruments are recognized in profit or loss, if the increase in fair value of the instrument can be objectively related to an event occurring after the impairment loss was recognized in profit or loss.

In the case of an unquoted equity instrument or of a derivative asset linked to and must be settled by delivery of an unquoted equity instrument, for which its fair value cannot be reliably measured, the amount of impairment loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows from the asset discounted using its historical effective rate of return on the asset.

## Classification of Financial Instruments between Debt and Equity

From the perspective of the issuer, a financial instrument is classified as debt instrument if it provides for a contractual obligation to:

- deliver cash or another financial asset to another entity;
- exchange financial assets or financial liabilities with another entity under conditions that are potentially unfavorable to the Group; or
- satisfy the obligation other than by the exchange of a fixed amount of cash or another financial asset for a fixed number of own equity shares.

If the Group does not have an unconditional right to avoid delivering cash or another financial asset to settle its contractual obligation, the obligation meets the definition of a financial liability.

### Offsetting Financial Instruments

Financial assets and financial liabilities are offset and the net amount is reported in the consolidated statements of financial position if, and only if, there is a currently enforceable legal right to offset the recognized amounts and there is an intention to settle on a net basis, or to realize the asset and settle the liability simultaneously. This is not generally the case with master netting agreements, and the related assets and liabilities are presented gross in the consolidated statements of financial position.

#### Fair Value Measurements

The Group measures a number of financial and non-financial assets and liabilities at fair value.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either in the principal market for the asset or liability or in the most advantageous market for the asset or liability. The principal or most advantageous market must be accessible to the Group.

The fair value of an asset or liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

The Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the consolidated financial statements are categorized within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities;
- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly; and
- Level 3: inputs for the asset or liability that are not based on observable market data.

For assets and liabilities that are recognized in the consolidated financial statements on a recurring basis, the Group determines whether transfers have occurred between Levels in the hierarchy by re-assessing the categorization at the end of each reporting period.

For purposes of the fair value disclosure, the Group has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of fair value hierarchy, as explained above.

## **Inventories**

Inventories are carried at the lower of cost or net realizable value (NRV). For petroleum products and crude oil, the net realizable value is the estimated selling price in the ordinary course of business, less the estimated costs to complete and/or market and distribute.

For financial reporting purposes, Petron uses the first-in, first-out method in costing petroleum products (except lubes and greases, waxes and solvents), crude oil, and other products. Cost is determined using the moving-average method in costing lubes and greases, waxes and solvents, materials and supplies inventories. For income tax reporting purposes, cost of all inventories is determined using the moving-average method.

For financial reporting purposes, duties and taxes related to the acquisition of inventories are capitalized as part of inventory cost. For income tax reporting purposes, such duties and taxes are treated as deductible expenses in the year these charges are incurred.

### **Business Combination**

Business combinations are accounted for using the acquisition method as at the acquisition date. The cost of an acquisition is measured as the aggregate of the consideration transferred, measured at acquisition date fair value and the amount of any non-controlling interests in the acquiree. For each business combination, the Group elects whether to measure the non-controlling interests in the acquiree at fair value or at proportionate share of the acquiree's identifiable net assets. Acquisition-related costs are expensed as incurred and included as part of "Selling and administrative expenses" account in the consolidated statements of income.

When the Group acquires a business, it assesses the financial assets and financial liabilities assumed for appropriate classification and designation in accordance with the contractual terms, economic circumstances and pertinent conditions as at the acquisition date.

If the business combination is achieved in stages, the acquisition date fair value of the acquirer's previously held equity interest in the acquiree is remeasured at the acquisition date fair values and any resulting gain or loss is recognized in profit or loss.

The Group measures goodwill at the acquisition date as: a) the fair value of the consideration transferred; plus b) the recognized amount of any non-controlling interests in the acquiree; plus c) if the business combination is achieved in stages, the fair value of the existing equity interest in the acquiree; less d) the net recognized amount (generally fair value) of the identifiable assets acquired and liabilities assumed. When the excess is negative, a bargain purchase gain is recognized immediately in profit or loss. Subsequently, goodwill is measured at cost less any accumulated impairment in value. Goodwill is reviewed for impairment, annually or more frequently, if events or changes in circumstances indicate that the carrying amount may be impaired.

The consideration transferred does not include amounts related to the settlement of preexisting relationships. Such amounts are generally recognized in profit or loss. Costs related to the acquisition, other than those associated with the issue of debt or equity securities that the Group incurs in connection with a business combination, are expensed as incurred. Any contingent consideration payable is measured at fair value at the acquisition date. If the contingent consideration is classified as equity, it is not remeasured and settlement is accounted for within equity. Otherwise, subsequent changes to the fair value of the contingent consideration are recognized in profit or loss.

### • Goodwill in a Business Combination

Goodwill acquired in a business combination is, from the acquisition date, allocated to each of the cash-generating units, or groups of cash-generating units that are expected to benefit from the synergies of the combination, irrespective of whether other assets or liabilities are assigned to those units or groups of units. Each unit or group of units to which the goodwill is so allocated:

- represents the lowest level within the Group at which the goodwill is monitored for internal management purposes; and
- is not larger than an operating segment determined in accordance with PFRS 8.

Impairment is determined by assessing the recoverable amount of the cashgenerating unit or group of cash-generating units, to which the goodwill relates. Where the recoverable amount of the cash-generating unit or group of cashgenerating units is less than the carrying amount, an impairment loss is recognized. Where goodwill forms part of a cash-generating unit or group of cash-generating units and part of the operation within that unit is disposed of, the goodwill associated with the operation disposed of is included in the carrying amount of the operation when determining the gain or loss on disposal of the operation. Goodwill disposed of in this circumstance is measured based on the relative values of the operation disposed of and the portion of the cash-generating unit retained. An impairment loss with respect to goodwill is not reversed.

# Intangible Assets Acquired in a Business Combination

The cost of an intangible asset acquired in a business combination is the fair value as at the date of acquisition, determined using discounted cash flows as a result of the asset being owned.

Following initial recognition, intangible asset is carried at cost less any accumulated amortization and impairment losses, if any. The useful life of an intangible asset is assessed to be either finite or indefinite.

An intangible asset with finite life is amortized over the useful economic life and assessed for impairment whenever there is an indication that the intangible asset may be impaired. The amortization period and the amortization method for an intangible asset with a finite useful life are reviewed at least at each reporting date. A change in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset is accounted for as a change in accounting estimate. The amortization expense on intangible asset with finite life is recognized in profit or loss.

# Transactions under Common Control

Transactions under common control entered into in contemplation of each other, and business combination under common control designed to achieve an overall commercial effect are treated as a single transaction.

Transfers of assets between commonly controlled entities are accounted for using the book value accounting.

## Non-controlling Interests

The acquisitions of non-controlling interests are accounted for as transactions with owners in their capacity as owners and therefore no goodwill is recognized as a result of such transactions. Any difference between the purchase price and the net assets of the acquired entity is recognized in equity. The adjustments to non-controlling interests are based on a proportionate amount of the net assets of the subsidiary.

# Investment in Shares of Stock an Associate

An associate is an entity in which the Group has significant influence. Significant influence is the power to participate in the financial and operating policies of the investee, but not control over those policies.

The Group's investment in shares of stock of an associate are accounted for using the equity method.

Under the equity method, the investment in an associate is initially recognized at cost. The carrying amount of the investment is adjusted to recognize the changes in the Group's share of net assets of the associate since the acquisition date. Goodwill relating to the associate is included in the carrying amount of the investment and is neither amortized nor individually tested for impairment.

The Group's share in the profit or loss of the associate is recognized as "Share in net income of an associate" account in the Group's consolidated statements of income. Adjustments to the carrying amount may also be necessary for changes in the Group's proportionate interest in the associate arising from changes in the associate's other comprehensive income. The Group's share of those changes is recognized in the consolidated statements of comprehensive income. Unrealized gains and losses resulting from transactions between the Group and the associate are eliminated to the extent of the interest in the associate.

After application of the equity method, the Group determines whether it is necessary to recognize an impairment loss with respect to the Group's net investment in the associate. At each reporting date, the Group determines whether there is objective evidence that the investment in the associate is impaired. If there is such evidence, the Group recalculates the amount of impairment as the difference between the recoverable amount of the associate and its carrying value. Such impairment loss is recognized as part of "Share in net income of an associate" account in the consolidated statements of income.

Upon loss of significant influence over the associate, the Group measures and recognizes any retained investment at fair value. Any difference between the carrying amount of the investment in shares of stock of an associate upon loss of significant influence and the fair value of the retained investment and proceeds from disposal is recognized in profit or loss.

The financial statements of the associate are prepared for the same reporting period as the Group. When necessary, adjustments are made to bring the accounting policies in line with those of the Group.

#### Interest in a Joint Venture

A joint venture is a type of joint arrangement whereby the parties that have joint control of the arrangement have rights to the net assets of the joint venture. Joint control is the contractually agreed sharing of control of an arrangement, which exists only when decisions about the relevant activities require unanimous consent of the parties sharing control.

The Group's 33.33% joint venture interest in Pandacan Depot Services, Inc. (PDSI), included under "Other noncurrent assets - net" account in the consolidated statements of financial position, is accounted for under the equity method of accounting. The interest in joint venture is carried in the consolidated statements of financial position at cost plus post-acquisition changes in the Group's share in net income (loss) of the joint venture, less any impairment in value. The consolidated statements of income reflect the Group's share in the results of operations of the joint venture presented as part of "Other income (expenses) - others" account. The Group has no capital commitments or contingent liabilities in relation to its interest in this joint venture.

Results of operations as well as financial position balances of PDSI were less than 1% of the consolidated amounts and as such are assessed as not material; hence, not separately disclosed.

## Property, Plant and Equipment

Property, plant and equipment, except land, are stated at cost less accumulated depreciation and amortization and any accumulated impairment in value. Such cost includes the cost of replacing part of the property, plant and equipment at the time that cost is incurred, if the recognition criteria are met, and excludes the costs of day-to-day servicing. Land is stated at cost less any impairment in value.

The initial cost of property, plant and equipment comprises its construction cost or purchase price, including import duties, taxes and any directly attributable costs in bringing the asset to its working condition and location for its intended use. Cost also includes any related asset retirement obligation (ARO). Expenditures incurred after the asset has been put into operation, such as repairs, maintenance and overhaul costs, are normally recognized as an expense in the period the costs are incurred. Major repairs are capitalized as part of property, plant and equipment only when it is probable that future economic benefits associated with the items will flow to the Group and the cost of the items can be measured reliably.

Construction in progress (CIP) represents structures under construction and is stated at cost. This includes the costs of construction and other direct costs. Borrowing costs that are directly attributable to the construction of plant and equipment are capitalized during the construction period. CIP is not depreciated until such time that the relevant assets are ready for use.

For financial reporting purposes, duties and taxes related to the acquisition of property, plant and equipment are capitalized. For income tax reporting purposes, such duties and taxes are treated as deductible expenses in the year these charges are incurred.

For financial reporting purposes, depreciation and amortization, which commences when the assets are available for its intended use, are computed using the straight-line method over the following estimated useful lives of the assets:

	Number of Years		
Buildings and improvements and related			
facilities	7 - 50		
Refinery and plant equipment	5 - 33		
Service stations and other equipment	3 - 33		
Computers, office and motor equipment	2 - 20		
Land and leasehold improvements	10 or the term of the lease, whichever is shorter		

For income tax reporting purposes, depreciation and amortization are computed using the double-declining balance method.

The remaining useful lives, residual values, and depreciation and amortization methods are reviewed and adjusted periodically, if appropriate, to ensure that such periods and methods of depreciation and amortization are consistent with the expected pattern of economic benefits from the items of property, plant and equipment.

The carrying amounts of property, plant and equipment are reviewed for impairment when events or changes in circumstances indicate that the carrying amounts may not be recoverable.

Fully depreciated assets are retained in the accounts until they are no longer in use.

An item of property, plant and equipment is derecognized when either it has been disposed of or when it is permanently withdrawn from use and no future economic benefits are expected from its use or disposal. Any gain or loss arising from the retirement or disposal of an item of property, plant and equipment (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in profit or loss in the period of retirement or disposal.

#### Investment Property

Investment property consists of land and office units held to earn rentals and/or for capital appreciation but not for sale in the ordinary course of business, used in the production or supply of goods or services or for administrative purposes. Investment property are initially measured at cost and the cost is the amount of cash or cash equivalents paid or the fair value of other consideration given to acquire the investment property at the time of its acquisition or construction. Investment property, except for land, is measured at cost including transaction costs less accumulated depreciation and amortization and any accumulated impairment in value. The carrying amount includes the cost of replacing part of an existing investment property at the time the cost is incurred, if the recognition criteria are met, and excludes the costs of day-to-day servicing of an investment property. Land is stated at cost less any impairment in value.

For financial reporting purposes, depreciation of office units is computed on a straightline basis over the estimated useful lives of the assets of 20 years. For income tax reporting purposes, depreciation is computed using the double-declining balance method.

The useful lives, residual values and depreciation and amortization method are reviewed and adjusted, if appropriate, at each reporting date.

Investment property is derecognized either when it has been disposed of or when it is permanently withdrawn from use and no future economic benefit is expected from its disposal. Any gains or losses on the retirement or disposal of investment property are recognized in profit or loss in the period of retirement or disposal.

Transfers are made to investment property when, and only when, there is a change in use, evidenced by ending of owner-occupation or commencement of an operating lease to another party. Transfers are made from investment property when, and only when, there is a change in use, evidenced by commencement of the owner-occupation or commencement of development with a view to sell.

For a transfer from investment property to owner-occupied property or inventories, the cost of property for subsequent accounting is its carrying amount at the date of change in use. If the property occupied by the Group as an owner-occupied property becomes an investment property, the Group accounts for such property in accordance with the policy stated under property, plant and equipment up to the date of change in use.

#### Intangible Assets

Intangible assets acquired separately are measured on initial recognition at cost. The cost of intangible assets acquired in a business combination is its fair value as at the date of acquisition. Subsequently, intangible assets are measured at cost less accumulated amortization and any accumulated impairment losses. Internally generated intangible assets, excluding capitalized development costs, are not capitalized and expenditures are recognized in profit or loss in the year in which the related expenditures are incurred. The useful lives of intangible assets are assessed to be either finite or indefinite.

Intangible assets with finite lives are amortized over the useful life and assessed for impairment whenever there is an indication that the intangible assets may be impaired. The amortization period and the amortization method used for an intangible asset with a finite useful life are reviewed at least at each reporting date. Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset are accounted for by changing the amortization period or method, as appropriate, and are treated as changes in accounting estimates. The amortization expense on intangible assets with finite lives is recognized in profit or loss consistent with the function of the intangible asset.

Amortization is computed using the straight-line method over the following estimated useful lives of the assets:

	Number of Years
Software	5 - 10
Franchise fee	3 - 10

Gains or losses arising from the disposal of an intangible asset are measured as the difference between the net disposal proceeds and the carrying amount of the asset, and are recognized in profit or loss when the asset is derecognized.

As of December 31, 2015 and 2014, the Group has existing and pending trademark registration for its products for a term of 10 to 20 years. It also has copyrights for its 7-kg LPG container, Gasulito with stylized letter "P" and two flames, for Powerburn 2T, and for Petron New Logo (22 styles). Copyrights endure during the lifetime of the creator and for another 50 years after creator's death.

The amount of intangible assets is included as part of "Other noncurrent assets" in the consolidated statements of financial position.

Expenses incurred for research and development of internal projects and internally developed patents and copyrights are expensed as incurred and are part of "Selling and administrative expenses" account in the consolidated statements of income.

# Impairment of Nonfinancial Assets

The carrying amounts of property, plant and equipment, investment property, intangible assets with finite useful lives and investment in shares of stock of an associate are reviewed for impairment when events or changes in circumstances indicate that the carrying amount may not be recoverable. If any such indication exists, and if the carrying amount exceeds the estimated recoverable amount, the assets or cash-generating units are written down to their recoverable amounts. The recoverable amount of the asset is the greater of fair value less costs of disposal and value in use. The fair value less costs of disposal is the amount obtainable from the sale of an asset in an arm's length transaction between knowledgeable, willing parties, less costs of disposal. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. For an asset that does not generate largely independent cash inflows, the recoverable amount is determined for the cash-generating unit to which the asset belongs. Impairment losses are recognized in profit or loss in those expense categories consistent with the function of the impaired asset.

An assessment is made at each reporting date as to whether there is any indication that previously recognized impairment losses may no longer exist or may have decreased. If such indication exists, the recoverable amount is estimated. A previously recognized impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognized. If that is the case, the carrying amount of the asset is increased to its recoverable amount. That increased amount cannot exceed the carrying amount that would have been determined, net of depreciation and amortization, had no impairment loss been recognized for the asset in prior years. Such reversal is recognized in profit or loss. After such a reversal, the depreciation and amortization charge is adjusted in future periods to allocate the asset's revised carrying amount, less any residual value, on a systematic basis over its remaining useful life

## Cylinder Deposits

The Parent Company purchased LPG cylinders which are loaned to dealers upon payment by the latter of an amount equivalent to 80% of the acquisition cost of the cylinders.

The Parent Company maintains the balance of cylinder deposits at an amount equivalent to three days worth of inventory of its biggest dealers, but in no case lower than P200 at any given time, to take care of possible returns by dealers.

At the end of each reporting date, cylinder deposits, shown under "Other noncurrent liabilities" account in the consolidated statements of financial position, are reduced for estimated non-returns. The reduction is recognized directly in profit or loss.

#### Provisions

Provisions are recognized when: (a) the Group has a present obligation (legal or constructive) as a result of past event; (b) it is probable (i.e., more likely than not) that an outflow of resources embodying economic benefits will be required to settle the obligation; and (c) a reliable estimate can be made of the amount of the obligation. If the effect of the time value of money is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessment of the time value of money and the risks specific to the liability. Where discounting is used, the increase in the provision due to the passage of time is recognized as interest expense. Where some or all of the expenditure required to settle a provision is expected to be reimbursed by another party, the reimbursement shall be recognized when, and only when, it is virtually certain that reimbursement will be received if the entity settles the obligation. The reimbursement is treated as a separate asset. The amount recognized for the reimbursement shall not exceed the amount of the provision. Provisions are reviewed at each reporting date and adjusted to reflect the current best estimate.

The Group recognizes provisions arising from legal and/or constructive obligations associated with the cost of dismantling and removing an item of property, plant and equipment and restoring the site where it is located, the obligation for which the Group incurs either when the asset is acquired or as a consequence of using the asset during a particular year for purposes other than to produce inventories during the year.

#### Capital Stock

### **Common Shares**

Common shares are classified as equity. Incremental costs directly attributable to the issue of common shares and share options are recognized as a deduction from equity, net of any tax effects and any excess of the proceeds over the par value of shares issued less any incremental costs directly attributable to the issuance, net of tax, is presented in equity as additional paid-in capital.

## **Preferred Shares**

Preferred shares are classified as equity if they are non-redeemable, or redeemable only at the Parent Company's option, and any dividends thereon are discretionary. Dividends thereon are recognized as distributions within equity upon approval by the Parent Company's BOD.

Preferred shares are classified as a liability if they are redeemable on a specific date or at the option of the shareholders, or if dividend payments are not discretionary. Dividends thereon are recognized as interest expense in profit or loss as accrued.

# Undated Subordinated Capital Securities

Undated subordinated capital securities are classified as equity when there is no contractual obligation to deliver cash or other financial assets to another person or entity or to exchange financial assets or liabilities with another person or entity that is potentially unfavorable to the issuer.

Incremental costs directly attributable to the issuance of undated subordinated capital securities are recognized as a deduction from equity, net of tax. The proceeds received net of any directly attributable transaction costs are credited to undated subordinated capital securities.

#### **Retained Earnings**

Retained earnings represent the accumulated net income or losses, net of any dividend distributions and other capital adjustments. Appropriated retained earnings represent that portion which is restricted and therefore not available for any dividend declaration.

## **Revenue Recognition**

Revenue is recognized to the extent that it is probable that the economic benefits will flow to the Group and the amount of the revenue can be reliably measured. The following specific recognition criteria must also be met before revenue is recognized:

Sale of Goods. Revenue from sale of goods in the course of ordinary activities is measured at the fair value of the consideration received or receivable, net of trade discounts and volume rebates. Revenue is recognized when the significant risks and rewards of ownership of the goods have passed to the buyer, which is normally upon delivery and the amount of revenue can be measured reliably.

Interest. Revenue is recognized as the interest accrues, taking into account the effective yield on the asset.

*Dividend.* Revenue is recognized when the Group's right as a shareholder to receive the payment is established.

*Rent.* Revenue from operating leases (net of any incentives given to the lessees) is recognized on a straight-line basis over the lease term.

*Customer Loyalty Programme.* Revenue is allocated between the customer loyalty programme and the other component of the sale. The amount allocated to the customer loyalty programme is deferred, and is recognized as revenue when the Group has fulfilled its obligations to supply the discounted products under the terms of the programme or when it is no longer probable that the points under the programme will be redeemed.

Other Income. Other income is recognized when there is incidental economic benefit, other than the usual business operations, that will flow to the Group and that can be measured reliably.

## Cost and Expense Recognition

Costs and expenses are recognized upon receipt of goods, utilization of services or at the date they are incurred.

Expenses are also recognized when a decrease in future economic benefit related to a decrease in an asset or an increase in a liability that can be measured reliably has arisen. Expenses are recognized on the basis of a direct association between costs incurred and the earning of specific items of income; on the basis of systematic and rational allocation procedures when economic benefits are expected to arise over several accounting periods and the association can only be broadly or indirectly determined; or immediately when an expenditure produces no future economic benefits or when, and to the extent that future economic benefits do not qualify, or cease to qualify, for recognition as an asset.

#### Leases

The determination of whether an arrangement is, or contains, a lease is based on the substance of the arrangement and requires an assessment of whether the fulfillment of the arrangement is dependent on the use of a specific asset or assets and the arrangement conveys a right to use the asset. A reassessment is made after the inception of the lease only if one of the following applies:

- (a) there is a change in contractual terms, other than a renewal or extension of the arrangement;
- (b) a renewal option is exercised or an extension is granted, unless the term of the renewal or extension was initially included in the lease term;
- (c) there is a change in the determination of whether fulfillment is dependent on a specific asset; or
- (d) there is a substantial change to the asset.

Where a reassessment is made, lease accounting shall commence or cease from the date when the change in circumstances gives rise to the reassessment for scenarios (a), (c) or (d), and at the date of renewal or extension period for scenario (b), above.

*Group as Lessee.* Leases which do not transfer to the Group substantially all the risks and benefits of ownership of the asset are classified as operating leases. Operating lease payments are recognized as an expense in profit or loss on a straight-line basis over the lease term. Associated costs such as maintenance and insurance are expensed as incurred.

*Group as Lessor.* Leases where the Group does not transfer substantially all the risks and benefits of ownership of the assets are classified as operating leases. Rent income from operating leases is recognized as income on a straight-line basis over the lease term. Initial direct costs incurred in negotiating an operating lease are added to the carrying amount of the leased asset and recognized as an expense over the lease term on the same basis as rent income. Contingent rents are recognized as income in the period in which they are earned.

#### Borrowing Costs

Borrowing costs are capitalized if they are directly attributable to the acquisition or construction of a qualifying asset. Capitalization of borrowing costs commences when the activities to prepare the asset are in progress and expenditures and borrowing costs are being incurred. Borrowing costs are capitalized until the assets are substantially ready for their intended use.

## Research and Development Costs

Research costs are expensed as incurred. Product development costs incurred on an individual project are carried forward when their future recoverability can be reasonably regarded as assured. Any expenditure carried forward is amortized in line with the expected future sales from the related project.

The carrying amount of development costs is reviewed for impairment annually when the related asset is not yet in use. Otherwise, this is reviewed for impairment when events or changes in circumstances indicate that the carrying amount may not be recoverable.

#### **Employee Benefits**

### Short-term Employee Benefits

Short-term employee benefits are expensed as the related service is provided. A liability is recognized for the amount expected to be paid if the Group has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee and the obligation can be estimated reliably.

## Retirement Benefits Costs and Other Employee Benefit Costs

Petron has a tax qualified and funded defined benefit pension plan covering all permanent, regular, full-time employees administered by trustee banks. Some of its subsidiaries have separate unfunded, non-contributory, retirement plans.

The Group's net retirement benefits liability is calculated by estimating the amount of future benefit that employees have earned in return for their service in the current and prior periods, discounting that amount and deducting the fair value of any plan assets.

The calculation of defined benefit retirement obligations is performed annually by a qualified actuary using the projected unit credit method. When the calculation results in a potential asset for the Group, the recognized asset is limited to the present value of economic benefits available in the form of reductions in future contributions to the plan.

Remeasurements of the net defined retirement obligation or asset, excluding net interest, are recognized immediately in other comprehensive income under "Equity reserve for retirement plan". Such remeasurements are also immediately recognized in equity under "Reserve for retirement plan" and are not reclassified to profit or loss in subsequent period. Net defined retirement benefit obligation or asset comprise actuarial gains and losses, the return on plan assets, excluding interest and the effect of the asset ceiling, if any. The Group determines the net interest expense or income on the net defined retirement obligation at the beginning of the annual period to the thennet defined benefit retirement obligation or asset, taking into account any changes in the net defined benefit retirement obligation or asset during the period as a result of contributions and benefit payments. Net interest expense and other expenses related to defined benefit plans are recognized in profit or loss.

When the benefits of a plan are changed or when a plan is curtailed, the resulting change in benefit that relates to past service or the gain or loss on curtailment is recognized immediately in profit or loss. The Group recognizes gains and losses on the settlement of a defined benefit retirement plan when the settlement occurs. The Group has a corporate performance incentive program that aims to provide financial incentives for the employees, contingent on the achievement of the Group's annual business goals and objectives. The Group recognizes achievement of its business goals through key performance indicators (KPIs) which are used to evaluate performance of the organization. The Group recognizes the related expense when the KPIs are met, that is when the Group is contractually obliged to pay the benefits.

The Group also provides other benefits to its employees as follows:

Savings Plan. The Group established a Savings Plan wherein eligible employees may apply for membership and have the option to contribute 5% to 15% of their monthly base pay. The Group, in turn, contributes an amount equivalent to 50% of the employeemember's contribution. However, the Group's 50% share applies only to a maximum of 10% of the employee-member's contribution. The Savings Plan aims to supplement benefits upon employees' retirement and to encourage employee-members to save a portion of their earnings. The Group accounts for this benefit as a defined contribution pension plan and recognizes a liability and an expense for this plan as the expenses for its contributions after payments of the equivalent employer-share. The accumulated savings of the employees plus the Group's share, including earnings, will be paid in the event of the employee's: (a) retirement, (b) resignation after completing at least five years of continuous services, (c) death, or (d) involuntary separation not for cause.

Land/Home Ownership Plan. The Group established the Land/Home Ownership Plan, an integral part of the Savings Plan, to extend a one-time financial assistance to Savings Plan members in securing housing loans for residential purposes.

#### Foreign Currency

#### Foreign Currency Translations

Transactions in foreign currencies are translated to the respective functional currencies of Group entities at exchange rates at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies at the reporting date are retranslated to the functional currency at the exchange rate at that date. The foreign currency gain or loss on monetary items is the difference between amortized cost in the functional currency at the year, adjusted for effective interest and payments during the year, and the amortized cost in foreign currency translated at the exchange rate at the end of the reporting date.

Nonmonetary assets and nonmonetary liabilities denominated in foreign currencies that are measured at fair value are retranslated to the functional currency at the exchange rate at the date that the fair value was determined. Nonmonetary items in a foreign currency that are measured in terms of historical cost are translated using the exchange rate at the date of the transaction.

Foreign currency differences arising on retranslation are recognized in profit or loss, except for differences arising on the retranslation of AFS financial assets, a financial liability designated as a hedge of the net investment in a foreign operation that is effective, or qualifying cash flow hedges, which are recognized in other comprehensive income.

#### Foreign Operations

The assets and liabilities of foreign operations, including goodwill and fair value adjustments arising on acquisition, are translated to Philippine peso at exchange rates at the reporting date. The income and expenses of foreign operations, excluding foreign operations in hyperinflationary economies, are translated to Philippine peso at average exchange rates for the period.

Foreign currency differences are recognized in other comprehensive income, and presented in the "Other reserves" account in the consolidated statements of changes in equity. However, if the operation is not a wholly-owned subsidiary, then the relevant proportionate share of the translation difference is allocated to the non-controlling interests. When a foreign operation is disposed of such that control, significant influence or joint control is lost, the cumulative amount in the translation reserve related to that foreign operation is reclassified to profit or loss as part of the gain or loss on disposal. When the Group disposes of only part of its interest in a subsidiary that includes a foreign operation while retaining control, the relevant proportion of the cumulative amount is reattributed to non-controlling interests. When the Group disposes of only part of its investment in an associate or joint venture that includes a foreign operation while retaining significant influence or joint control, the relevant proportion of the cumulative amount is reclassified to profit or loss.

When the settlement of a monetary item receivable from or payable to a foreign operation is neither planned nor likely in the foreseeable future, foreign exchange gains and losses arising from such a monetary item are considered to form part of a net investment in a foreign operation and are recognized in other comprehensive income, and presented in the "Other reserves" account in the consolidated statements of changes in equity.

#### Taxes

Current Tax. Current tax is the expected tax payable or receivable on the taxable income or loss for the year, using tax rates enacted or substantively enacted at the reporting date, and any adjustment to tax payable in respect of previous years.

Deferred Tax. Deferred tax is recognized in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes.

Deferred tax liabilities are recognized for all taxable temporary differences, except:

- where the deferred tax liability arises from the initial recognition of goodwill or of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; and
- with respect to taxable temporary differences associated with investments in subsidiaries, associates and interests in joint ventures, where the timing of the reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in the foreseeable future.

Deferred tax assets are recognized for all deductible temporary differences, carryforward benefits of unused tax credits - Minimum Corporate Income Tax (MCIT) and unused tax losses - Net Operating Loss Carry Over (NOLCO), to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, and the carryforward benefits of MCIT and NOLCO can be utilized, except:

- where the deferred tax asset relating to the deductible temporary difference arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; and
- with respect to deductible temporary differences associated with investments in subsidiaries, associates and interests in joint ventures, deferred tax assets are recognized only to the extent that it is probable that the temporary differences will reverse in the foreseeable future and taxable profit will be available against which the temporary differences can be utilized.

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilized. Unrecognized deferred tax assets are reassessed at each reporting date and are recognized to the extent that it has become probable that future taxable profit will allow the deferred tax asset to be recovered.

The measurement of deferred tax reflects the tax consequences that would follow the manner in which the Group expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the year when the asset is realized or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the reporting date.

In determining the amount of current and deferred tax, the Group takes into account the impact of uncertain tax positions and whether additional taxes and interest may be due. The Group believes that its accruals for tax liabilities are adequate for all open tax years based on its assessment of many factors, including interpretation of tax laws and prior experience. This assessment relies on estimates and assumptions and may involve a series of judgments about future events. New information may become available that causes the Group to change its judgment regarding the adequacy of existing tax liabilities; such changes to tax liabilities will impact tax expense in the period that such a determination is made.

Current tax and deferred tax are recognized in profit or loss except to the extent that it relates to a business combination, or items recognized directly in equity or in other comprehensive income.

Deferred tax assets and deferred tax liabilities are offset, if a legally enforceable right exists to set off current tax assets against current tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority. Value-added Tax (VAT). Revenues, expenses and assets are recognized net of the amount of VAT, except:

- where the tax incurred on a purchase of assets or services is not recoverable from the taxation authority, in which case the tax is recognized as part of the cost of acquisition of the asset or as part of the expense item as applicable; and
- receivables and payables that are stated with the amount of tax included.

The net amount of tax recoverable from, or payable to, the taxation authority is included as part of receivables or payables in the consolidated statements of financial position.

## Assets Held for Sale

Noncurrent assets, or disposal groups comprising assets and liabilities, that are expected to be recovered primarily through sale or distribution rather than through continuing use, are classified as held for sale. Immediately before classification as held for sale or distribution, the assets, or components of a disposal group, are remeasured in accordance with the Group's accounting policies. Thereafter, the assets or disposal groups are generally measured at the lower of their carrying amount and fair value less costs to sell. Any impairment loss on a disposal group is allocated first to goodwill, and then to remaining assets and liabilities on *pro rata* basis, except that no loss is allocated to inventories, financial assets, deferred tax assets, employee benefit assets, investment properties or biological assets, which continue to be measured in accordance with the Group's accounting policies. Impairment losses on initial classification as held for sale or inventories and subsequent gains and losses on remeasurement are recognized in profit or loss. Gains are not recognized in excess of any cumulative impairment losses.

Intangible assets, investment property, and property, plant and equipment once classified as held for sale or distribution are not amortized or depreciated. In addition, equity accounting of equity-accounted investees ceases once classified as held for sale.

When an asset no longer meets the criteria to be classified as held for sale or distribution, the Group shall cease to classify such as held for sale. Transfers from assets held for sale or distribution are measured at the lower of its carrying amount before the asset was classified as held for sale or distribution, adjusted for any depreciation that would have been recognized had the asset not been classified as held for sale or distribution, and its recoverable amount at the date of the subsequent decision not to sell.

#### **Related Parties**

Parties are considered to be related if one party has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions. Parties are also considered to be related if they are subject to common control. Related parties may be individuals or corporate entities.

# Basic and Diluted Earnings Per Common Share (EPS)

Basic EPS is computed by dividing the net income for the period attributable to equity holders of the Parent Company, net of dividends on preferred shares and distributions to holders of USCS, by the weighted average number of issued and outstanding common shares during the period, with retroactive adjustment for any stock dividends declared.

For the purpose of computing diluted EPS, the net income for the period attributable to owners of the Parent Company and the weighted-average number of issued and outstanding common shares are adjusted for the effects of all potential dilutive debt or equity instruments.

## **Operating Segments**

The Group's operating segments are organized and managed separately according to the nature of the products and services provided, with each segment representing a strategic business unit that offers different products and serves different markets. Financial information on operating segments is presented in Note 37 to the consolidated financial statements. The Chief Executive Officer (the "chief operating decision maker") reviews management reports on a regular basis.

The measurement policies the Group used for segment reporting under PFRS 8, are the same as those used in its consolidated financial statements. There have been no changes in the measurement methods used to determine reported segment profit or loss from prior periods. All inter-segment transfers are carried out at arm's length prices.

Segment revenues, expenses and performance include sales and purchases between business segments. Such sales and purchases are eliminated in consolidation.

## **Contingencies**

Contingent liabilities are not recognized in the consolidated financial statements. They are disclosed in the notes to the consolidated financial statements unless the possibility of an outflow of resources embodying economic benefits is remote. Contingent assets are not recognized in the consolidated financial statements but are disclosed in the notes to the consolidated financial statements when an inflow of economic benefits is probable.

## **Events After the Reporting Date**

Post year-end events that provide additional information about the Group's consolidated financial position at the reporting date (adjusting events) are reflected in the consolidated financial statements. Post year-end events that are not adjusting events are disclosed in the notes to the consolidated financial statements when material.

## 4. Significant Accounting Judgments, Estimates and Assumptions

The preparation of the Group's consolidated financial statements in accordance with PFRS requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the amounts of assets, liabilities, income and expenses reported in the consolidated financial statements at the reporting date. However, uncertainty about these judgments, estimates and assumptions could result in outcome that could require a material adjustment to the carrying amount of the affected asset or liability in the future.

Judgments and estimates are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. Revisions are recognized in the period in which the judgments and estimates are revised and in any future period affected.

### Judgments

In the process of applying the Group's accounting policies, management has made the following judgments, apart from those involving estimations, which have the most significant effect on the amounts recognized in the consolidated financial statements:

*Functional Currency.* The Parent Company has determined that its functional currency is the Philippine peso. It is the currency of the primary economic environment in which the Parent Company operates.

*Operating Lease Commitments - Group as Lessor/Lessee.* The Group has entered into various lease agreements either as lessor or a lessee. The Group had determined that it retains all the significant risks and rewards of ownership of the properties leased out on operating leases while the significant risks and rewards for properties leased from third parties are retained by the lessors.

Rent income recognized in the consolidated statements of income amounted to P1,131, P1,145 and P1,155 in 2015, 2014 and 2013, respectively.

Rent expense recognized in the consolidated statements of income amounted to P1,295, P1,248 and P1,149 in 2015, 2014 and 2013, respectively.

*Evaluating Control over its Investees.* Determining whether the Parent Company has control in an investee requires significant judgment. Although the Parent Company owns less than 50% of the voting rights of NVRC and PAHL, management has determined that the Parent Company controls these entities by virtue of its exposure and rights to variable returns from its involvement in these investees and its ability to affect those returns through its power over the investees.

The Parent Company has the power, in practice, to govern the financial and operating policies of NVRC, to appoint or remove the majority of the members of the BOD of NVRC and to cast majority votes at meetings of the BOD of NVRC. The Parent Company controls NVRC since it is exposed, and has rights, to variable returns from its involvement with NVRC and has the ability to affect those returns through its power over NVRC.

The Parent Company assessed it has control over PAHL by virtue of the extent of the Parent Company's participation in the BOD and management of PAHL, of which the Parent Company established it has: (i) power over PAHL, (ii) it is exposed and has rights to variable returns from its involvement with PAHL, and (iii) it has ability to use its power over PAHL to affect the amount of PAHL's returns. Accordingly, the Parent Company considered PAHL a subsidiary beginning January 1, 2013.

*Classifying Financial Instruments.* The Group exercises judgments in classifying a financial instrument, or its component parts, on initial recognition as a financial asset, a financial liability, or an equity instrument in accordance with the substance of the contractual arrangement and the definitions of a financial asset or liability. The substance of a financial instrument, rather than its legal form, governs its classification in the consolidated statements of financial position.

Determining Fair Values of Financial Instruments. Where the fair values of financial assets and financial liabilities recognized in the consolidated statements of financial position cannot be derived from active markets, they are determined using a variety of valuation techniques that include the use of mathematical models. The Group uses judgments to select from a variety of valuation models and make assumptions regarding considerations of liquidity and model inputs such as correlation and volatility for longer dated financial instruments. The input to these models is taken from observable markets where possible, but where this is not feasible, a degree of judgment is required in establishing fair value.

Distinction between Property, Plant and Equipment and Investment Property. The Group determines whether a property qualifies as investment property. In making its judgment, the Group considers whether the property generates cash flows largely independent of the other assets held by the Group. Owner-occupied properties generate cash flows that are attributable not only to the property but also to other assets used in the production or supply process.

Some properties comprise a portion that is held to earn rental or for capital appreciation and another portion that is held for use in the production and supply of goods and services or for administrative purposes. If these portions can be sold separately (or leased out separately under finance lease), the Group accounts for the portions separately. If the portion cannot be sold separately, the property is accounted for as investment property only if an insignificant portion is held for use in the production or supply of goods or services for administrative purposes. Judgment is applied in determining whether ancillary services are so significant that a property does not qualify as investment property. The Group considers each property separately in making its judgment.

Determining whether an Arrangement Contains a Lease. The determination of whether an arrangement is, or contains a lease is based on the substance of the arrangement and requires an assessment of whether the fulfillment of the arrangement is dependent on the use of a specific asset or assets and the arrangement conveys a right to use the asset. A reassessment is made after the inception of the lease only if one of the following applies:

- (a) there is a change of contractual terms, other than a renewal or extension of the arrangement;
- (b) a renewal option is exercised or extension granted, unless the term of the renewal or extension was initially included in the lease term;
- (c) there is a change in the determination of whether fulfillment is dependent on a specific asset; and
- (d) there is a substantial change to the asset.

Where a reassessment is made, lease accounting shall commence or cease from the date when the change in circumstances gives rise to the reassessment for scenarios (a), (c) or (d) above, and at the date of renewal or extension period for scenario (b).

*Taxes.* Significant judgment is required in determining current and deferred tax expense. There are many transactions and calculations for which the ultimate tax determination is uncertain during the ordinary course of business. The Group recognizes liabilities for anticipated tax audit issues based on estimates of whether additional taxes will be due. Where the final tax outcome of these matters is different from the amounts that were initially recorded, such differences will impact the current income tax and deferred tax expenses in the year in which such determination is made.

Beginning July 2008, in the determination of the Group's current taxable income, the Group has an option to either apply the optional standard deduction (OSD) or continue to claim itemized standard deduction. The Group, at each taxable year from the effectivity of the law, may decide which option to apply; once an option to use OSD is made, it shall be irrevocable for that particular taxable year. For 2015, 2014 and 2013, the Group opted to continue claiming itemized standard deductions except for Petrogen and certain subsidiaries of NVRC such as Las Lucas Construction and Development Corporation (LLCDC), Parkville Estates and Development Corporation (PEDC) and South Luzon Prime Holdings, Inc. (SLPHI), as they opted to apply OSD.

*Contingencies*. The Group currently has several tax assessments, legal and administrative claims. The Group's estimate of the probable costs for the resolution of these assessments and claims has been developed in consultation with in-house as well as outside legal counsel handling the prosecution and defense of these matters and is based on an analysis of potential results. The Group currently does not believe that these tax assessments, legal and administrative claims will have a material adverse effect on its financial position and financial performance. It is possible, however, that future financial performance could be materially affected by changes in the estimates or in the effectiveness of strategies relating to these proceedings

## Estimates and Assumptions

The key estimates and assumptions used in the consolidated financial statements are based upon management's evaluation of relevant facts and circumstances as of the date of the consolidated financial statements. Actual results could differ from such estimates.

Allowance for Impairment Losses on Trade and Other Receivables. Allowance for impairment is maintained at a level considered adequate to provide for potentially uncollectible receivables. The level of allowance is based on past collection experience and other factors that may affect collectibility. An evaluation of receivables, designed to identify potential changes to allowance, is performed regularly throughout the year. Specifically, in coordination with the National Sales Division, the Finance Division ascertains customers who are unable to meet their financial obligations. In these cases, the Group's management uses sound judgment based on the best available facts and circumstances included but not limited to, the length of relationship with the customers, the customers' current credit status based on known market forces, average age of accounts, collection experience and historical loss experience. The amount of impairment loss differs for each year based on available objective evidence for which the Group may consider that it will not be able to collect some of its accounts. Impaired accounts receivable are written off when identified to be worthless after exhausting all collection efforts. An increase in allowance for impairment of trade and other receivable would increase the Group's recorded selling and administrative expenses and decrease current assets.

Impairment losses on trade and other receivables amounted to P154, P2 and P3 in 2015, 2014 and 2013, respectively (Notes 9 and 23). Receivables written-off amounted to P22 in 2015 and P155 in 2014 (Note 9). In 2015 and 2014, the Group reversed previously recognized impairment losses amounting to P7 and P14, respectively (Note 9).

The carrying amount of receivables amounted to P30,749 and P48,339 as of December 31, 2015 and 2014, respectively (Note 9).

*Net Realizable Values of Inventories.* In determining the net realizable values of inventories, management takes into account the most reliable evidence available at the times the estimates are made. Future realization of the carrying amount of inventories of P30,823 and P53,180 as of the end of 2015 and 2014, respectively (Note 10), is affected by price changes in different market segments for crude and petroleum products. Both aspects are considered key sources of estimation uncertainty and may cause significant adjustments to the Group's inventories within the next financial year.

The Group recognized an inventory write-down amounting to P225, P798 and P702 in 2015, 2014 and 2013, respectively (Note 10).

Allowance for Inventory Obsolescence. The allowance for inventory obsolescence consists of collective and specific valuation allowance. A collective valuation allowance is established as a certain percentage based on the age and movement of stocks. In case there is write-off or disposal of slow-moving items during the year, a reduction in the allowance for inventory obsolescence is made. Review of allowance is done every quarter, while a revised set-up or booking is posted at the end of the year based on evaluations or recommendations of the proponents. The amount and timing of recorded expenses for any year would therefore differ based on the judgments or estimates made.

In 2015, 2014 and 2013, the Group provided an additional allowance for inventory obsolescence amounting to P36, P14 and P33, respectively (Note 10).

Fair Values of Financial Assets and Financial Liabilities. The Group carries certain financial assets and financial liabilities at fair value, which requires extensive use of accounting estimates and judgments. Significant components of fair value measurement were determined using verifiable objective evidence (i.e., foreign exchange rates, interest rates, volatility rates). The amount of changes in fair value would differ if the Group utilized different valuation methodologies and assumptions. Any change in the fair value of these financial assets and financial liabilities would affect profit or loss and equity.

Fair values of financial assets and financial liabilities are discussed in Note 35.

Estimated Useful Lives of Property, Plant and Equipment, Intangible Assets with Finite Useful Lives and Investment Property. The Group estimates the useful lives of property, plant and equipment, intangible assets with finite useful lives and investment property based on the period over which the assets are expected to be available for use. The estimated useful lives of property, plant and equipment, intangible assets with finite useful lives and investment property are reviewed periodically and are updated if expectations differ from previous estimates due to physical wear and tear, technical or commercial obsolescence and legal or other limits on the use of the assets.

In addition, estimation of the useful lives of property, plant and equipment, intangible assets with finite useful lives and investment property is based on collective assessment of industry practice, internal technical evaluation and experience with similar assets. It is possible, however, that future financial performance could be materially affected by changes in estimates brought about by changes in factors mentioned above. The amounts and timing of recorded expenses for any period would be affected by changes in these factors and circumstances. A reduction in the estimated useful lives of property, plant and equipment, intangible assets with finite useful lives and investment property would increase recorded cost of goods sold and selling and administrative expenses and decrease noncurrent assets. There is no change in estimated useful lives of property, plant and equipment, intangible assets with finite useful lives and investment property based on management's review at the reporting date.

Accumulated depreciation and amortization of property, plant and equipment, intangible assets with finite useful lives and investment property amounted to P67,715 and P65,236 as of December 31, 2015 and 2014, respectively (Notes 12, 13 and 15). Property, plant and equipment, net of accumulated depreciation and amortization, amounted to P161,597 and P153,650 as of December 31, 2015 and 2014, respectively (Note 12). Investment property, net of accumulated depreciation, amounted to P112 and P113 as of December 31, 2015 and 2014, respectively (Note 13). Intangible assets with finite useful lives, net of accumulated amortization, amounted to P232 and P221 as of December 31, 2015 and 2014, respectively (Note 15).

Impairment of AFS Financial Assets. AFS financial assets are assessed as impaired when there has been a significant or prolonged decline in the fair value below cost or where other objective evidence of impairment exists. The determination of what is significant or prolonged requires judgment. In addition, the Group evaluates other factors, including normal volatility in share price for quoted equities, and the future cash flows and the discount factors for unquoted equities.

There were no impairment losses recognized in 2015, 2014 and 2013.

The carrying amount of AFS financial assets amounted to P621 and P881 as of December 31, 2015 and 2014, respectively (Note 8).

Fair Value of Investment Property. The fair value of investment property presented for disclosure purposes is based on market values, being the estimated amount for which the property can be sold, or based on a most recent sale transaction of a similar property within the same vicinity where the investment property is located.

In the absence of current prices in an active market, the valuations are prepared by considering the aggregate estimated future cash flows expected to be received from leasing out the property. A yield that reflects the specific risks inherent in the net cash flows is then applied to the net annual cash flows to arrive at the property valuation.

Estimated fair values of investment property amounted to P156 as of December 31, 2015 and 2014 (Note 13).

*Impairment of Goodwill.* The Group determines whether goodwill is impaired at least annually. This requires the estimation of the value in use of the cash-generating units to which the goodwill is allocated. Estimating value in use requires management to make an estimate of the expected future cash flows from the cash-generating unit and to choose a suitable discount rate to calculate the present value of those cash flows.

The recoverable amount of goodwill has been determined based on value in use using discounted cash flows (DCF). Assumptions used in the DCF include terminal growth rate of 3.0% in 2015 and 2014 and discount rates of 7.0% and 7.8% in 2015 and 2014, respectively (Note 14).

No impairment losses were recognized in 2015, 2014 and 2013.

Management believes that any reasonably possible change in the key assumptions on which the recoverable amount is based would not cause its carrying amount to exceed its recoverable amount.

The calculations of value in use are most sensitive to the projected sales volume, selling price and improvement in the gross profit margin, and discount rate.

Acquisition Accounting. The Group accounts for acquired businesses using the acquisition method of accounting which requires that the assets acquired and liabilities assumed are recognized at the date of acquisition based on their respective fair values.

The application of the acquisition method requires certain estimates and assumptions especially concerning the determination of the fair values of acquired property, plant and equipment at the date of the acquisition. Moreover, the useful lives of the acquired property, plant and equipment have to be determined. Accordingly, for significant acquisitions, the Group obtains assistance from valuation specialists. The valuations are based on information available at the acquisition date.

The Group has completed the purchase price allocation exercise on the Group's most recent acquisitions made in 2012 (Note 14). Total combined carrying amounts of goodwill arising from business combinations amounted to P7,694 and P8,921 as of December 31, 2015 and 2014, respectively (Note 14).

*Realizability of Deferred Tax Assets.* The Group reviews its deferred tax assets at each reporting date and reduces the carrying amount to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax assets to be utilized. The Group's assessment on the recognition of deferred tax assets on deductible temporary differences and carry forward benefits of MCIT and NOLCO is based on the projected taxable income in the following periods.

Deferred tax assets amounted to P211 and P242 as of December 31, 2015 and 2014, respectively (Note 27).

Impairment of Other Non-financial Assets. PFRS requires that an impairment review be performed on investment in shares of stock of an associate, property, plant and equipment, intangible assets and investment property when events or changes in circumstances indicate that the carrying value may not be recoverable. Determining the recoverable amount of assets requires the estimation of cash flows expected to be generated from the continued use and ultimate disposition of such assets. While it is believed that the assumptions used in the estimation of recoverable amounts are appropriate and reasonable, significant changes in these assumptions may materially affect the assessment of recoverable amounts and any resulting impairment loss could have a material adverse impact on financial performance.

There were no impairment losses on other non-financial assets recognized in 2015, 2014 and 2013.

The aggregate carrying amount of investment in shares of stock of an associate, property, plant and equipment, intangible assets with finite useful lives and investment property amounted to P163,755 and P155,146 as of December 31, 2015 and 2014, respectively (Notes 11, 12, 13 and 15).

*Present Value of Defined Benefit Retirement Obligation.* The present value of defined benefit retirement obligation depends on a number of factors that are determined on an actuarial basis using a number of assumptions. These assumptions are described in Note 30 to the consolidated financial statements and include discount rate and salary increase rate.

The Group determines the appropriate discount rate at the end of each year. It is the interest rate that should be used to determine the present value of estimated future cash outflows expected to be required to settle the retirement liabilities. In determining the appropriate discount rate, the Group considers the interest rates on government bonds that are denominated in the currency in which the benefits will be paid. The terms to maturity of these bonds should approximate the terms of the related retirement benefits liability.

Other key assumptions for retirement benefits liability are based in part on current market conditions.

While it is believed that the Group's assumptions are reasonable and appropriate, significant differences in actual experience or significant changes in assumptions may materially affect the Group's retirement benefits liability.

Retirement benefits costs recognized in profit or loss amounted to P419, P91 and P323 in 2015, 2014 and 2013, respectively. Remeasurement losses (income) of the net defined retirement obligation amounted to P3,112, P4,656 and (P3,232) in 2015, 2014 and 2013, respectively. The retirement benefits liability amounted to P5,591 and P2,344 as of December 31, 2015 and 2014, respectively (Note 30).

Asset Retirement Obligation. The Group has an ARO arising from the refinery, leased service stations, depots, blending plant and franchised store. Determining ARO requires estimation of the costs of dismantling, installations and restoring leased properties to their original condition. The Group determined the amount of ARO by obtaining estimates of dismantling costs from the proponent responsible for the operation of the asset, discounted at the Group's current credit-adjusted risk-free rate ranging from 6.23% to 9.81% depending on the life of the capitalized costs. While it is believed that the assumptions used in the estimation of such costs are reasonable, significant changes in these assumptions may materially affect the recorded expense or obligation in future periods.

The ARO amounted to P1,809 and P1,659 as of December 31, 2015 and 2014, respectively (Note 19).

## 5. Sale of Petron Megaplaza

Petron had properties consisting of office units located at Petron Mega Plaza with a floor area of 19,686 square meters covering the 28th - 31st floors and 33rd - 44th floors and 196 parking spaces amounting to P588. During the latter part of 2012, a prospective buyer tendered an offer to purchase the said properties. The management of Petron made a counter offer in December 2012 effectively rendering the Petron Mega Plaza office units and parking spaces as assets held for sale as of December 31, 2012.

The sale was consummated during the second quarter of 2013. The Group recognized a gain amounting to P580 included as part of "Other income" account in the 2013 consolidated statement of income (Note 26).

## 6. Cash and Cash Equivalents

This account consists of:

	Note	2015	2014
Cash on hand		P2,029	P2,696
Cash in banks		5,153	8,198
Short-term placements		11,699	79,708
	34, 35	P18,881	P90,602

Cash in banks earn annual interest at the respective bank deposit rates. Short-term placements include demand deposits which can be withdrawn at anytime depending on the immediate cash requirements of the Group and earn annual interest (Note 26) at the respective short-term placement rates ranging from 0.045% to 5.00% in 2015, 0.01% to 3.50% in 2014 and 0.01% to 5.00% in 2013.

### 7. Financial Assets at Fair Value through Profit or Loss

This account consists of:

	Note	2015	2014
Proprietary membership shares	34, 35	P147	P136
Derivative assets	34, 35	362	1,496
		P509	P1,632

The fair values presented have been determined directly by reference to published market prices, except for derivative assets which are based on inputs other than quoted prices that are observable (Note 35).

Changes in fair value recognized in 2015, 2014 and 2013 amounted to P11, P19 and (P29), respectively (Note 26).

#### 8. Available-for-Sale Financial Assets

This account consists of:

	Note	2015	2014
Government securities		P71	P372
Other debt securities		550	509
	34, 35	621	881
Less: Current portion		233	430
		P388	P451

Petrogen's government securities are deposited with the Bureau of Treasury in accordance with the provisions of the Insurance Code, for the benefit and security of its policyholders and creditors. These investments bear fixed annual interest rates ranging from 4.47% to 8.88% in 2015 and 2014 (Note 26).

Ovincor's corporate bonds are maintained at the HSBC Bank Bermuda Limited and carried at fair value with fixed annual interest rates of 6.75% to 7.00%.

The breakdown of investments by contractual maturity dates as of December 31 follows:

	Note	2015	2014
Due in one year or less		P233	P430
Due after one year through six years		388	451
	34, 35	P621	P881

The reconciliation of the carrying amounts of AFS financial assets as of December 31 follows:

2015	2014
P881	P915
163	461
(428)	(457)
(15)	(17)
(1)	(23)
21	2
P621	P881
	P881 163 (428) (15) (1) 21

## 9. Trade and Other Receivables

This account consists of:

	Note	2015	2014
Trade	34	P17,424	P17,927
Related parties - trade	28, 34	877	737
Allowance for impairment loss on trade receivables		(824)	(800)
		17,477	17,864
Government		7,062	19,976
Related parties - non-trade	28	4,913	4,808
Others		1,605	5,985
Allowance for impairment loss on non-trade			
receivables		(308)	(294)
		13,272	30,475
	34, 35	P30,749	P48,339

Trade receivables are noninterest-bearing and are generally on a 45-day term.

Government receivables pertain to duty drawback, VAT and specific tax claims as well as subsidy receivables from the Government of Malaysia under the Automatic Pricing Mechanism. The amount includes receivables over 30 days but less than one year amounting to P2,333 and P4,252 as of December 31, 2015 and 2014, respectively. The filing and the collection of claims is a continuous process and is closely monitored.

Related parties - non-trade consists of an advance made by the Parent Company to Petron Corporation Employee Retirement Plan (PCERP) and other receivables from SMC and its subsidiaries.

Others mainly include receivables from matured hedging transactions.

A reconciliation of the allowance for impairment losses at the beginning and end of 2015 and 2014 is shown below:

	Note	2015	2014
Balance at beginning of year		P1,109	P1,278
Additions	23	154	2
Write off		(22)	(155)
Currency translation adjustment		(4)	(2)
Reversal of impairment losses		(7)	(14)
Balance at end of year		1,230	1,109
Less noncurrent portion for long-term			
receivables	15	98	15
		P1,132	P1,094

As of December 31, 2015 and 2014, the age of past due but not impaired trade accounts receivable (TAR) is as follows (Note 34):

	Past Due but not Impaired				
	Within 30 days	31 to 60 Days	61 to 90 Days	Over 90 Days	Total
December 31, 2015					
Reseller	P110	<b>P7</b>	P -	Р-	P117
Lubes	2	-	6	-	8
Gasul	41	2	5	-	48
Industrial	19	6	111	231	367
Others	84	17	58	147	306
	P256	P32	P180	P378	<b>P84</b> 6
December 31, 2014					
Reseller	P103	P29	P3	P9	P144
Lubes	9	17	-	-	26
Gasul	3	33	19	-	55
Industrial	37	1,208	301	568	2,114
Others	97	222	63	780	1,162
	P249	P1,509	P386	P1,357	P3,501

No allowance for impairment losses is necessary as regard to these past due but unimpaired trade receivables based on past collection experience. There are no significant changes in credit quality. As such, these amounts are still considered recoverable.

# 10. Inventories

This account consists of:

······	2015	2014
Crude oil and others - at NRV	P13,383	P28,577
Petroleum - at NRV	14,957	22,675
Materials and supplies and aftermarket specialties - at NRV:		-
Materials and supplies	2,454	1,899
Aftermarket specialties	29	29
	P30,823	P53,180

The cost of these inventories amounted to P31,507 and P54,404 as of December 31, 2015 and 2014, respectively.

If the Group used the moving-average method (instead of the first-in, first-out method, which is the Group's policy), the cost of petroleum, crude oil and other products would have increased by P2,798 and P618 as of December 31, 2015 and 2014, respectively.

Inventories (including distribution or transshipment costs) charged to cost of goods sold amounted to P315,676, P456,712 and P432,779 in 2015, 2014 and 2013, respectively (Note 22).

Research and development costs (Note 23) on these products constituted the expenses incurred for internal projects in 2015 and 2014.

The movements in allowance for write-down of inventories to NRV and inventory obsolescence at the beginning and end of 2015 and 2014 follow:

	Note	2015	2014
Balance at beginning of year		P1.224	P1,114
Provisions due to:		,	,
Write-downs	4	225	798
Obsolescence	4	36	14
Reversals		(798)	(702)
Currency translation adjustment		(3)	-
		P684	P1,224

The provisions and reversals are included as part of "Cost of goods sold" account in the consolidated statements of income (Note 22).

Reversal of write-down corresponds to inventories sold during the year.
## 11. Investment in Shares of Stock of an Associate

	2015	2014
Acquisition Cost		
Balance at beginning of year	P880	P705
Additions	525	175
Balance at end of year	1,405	880
Share in Total Comprehensive Income		
Balance at beginning of year	282	180
Share in net income during the year	133	102
Share in other comprehensive loss	(6)	-
Balance at end of year	409	282
	P1,814	P1,162

This account consists of:

Investment in shares of stock of an associate pertains to investment in Manila North Harbour Port Inc (MNHPI).

On January 3, 2011, Petron entered into a Share Sale and Purchase Agreement with Harbour Centre Port Terminal, Inc. for the purchase of 35% of the outstanding and issued capital stock of MNHPI.

In December 2014 and February 2015, the Parent Company advanced P175 and P525, respectively, as deposit for future subscription of MNHPI's shares.

Following the approval of the increase in the authorized capital stock of MNHPI by the SEC, Petron was issued stock certificate for 7,000,000 shares in December 2015, representing 35% of the increase in the authorized capital stock of MNHPI.

The cost of investment in MNHPI amounted to P1,405 and P880 as of December 31, 2015 and 2014, respectively.

	2015	2014
Country of incorporation	Philippines	Philippines
Percentage of ownership	35%	35%
Current assets Noncurrent assets	P1,654 10,743	P1,974 8,091
Current liabilities Noncurrent liabilities	(2,088) (6,135)	(2,590) (5,508)
Net assets	P4,174	P1,967
Sales	P2,605	P2,115
Net income	P339	P278
Share in net income	P133	P102
Share in net assets Goodwill	P1,461 353	P688 474
Carrying amount of investment in shares of stock of an associate	P1,814	P1,162

Following are the condensed financial information of MNHPI as of and for the years ended December 31, 2015 and 2014:

# 12. Property, Plant and Equipment

The movements and balances as of and for the years ended December 31 follow:

	Buildings and Improvements and Related Facilities	Refinery and Plant Equipment	Service Stations and Other Equipment	Computers, Office and Motor Equipment	Land and Leasehold Improvements	Construction in-Progress	Total
Cost							
January 1, 2014	P27,862	P49,647	P15,669	P4,157	P12,302	P92,268	P201,905
Additions	161	207	687	219	57	14,591	15,922
Disposals/reclassifications/ acquisition of subsidiaries							
Currency translation	695	1,265	179	(8)	2,327	(2,020)	2,438
adjustment	(388)	(587)	(202)				
			(393)	(40)	(411)	(110)	(1,929)
December 31, 2014 Additions	28,330	50,532	16,142	4,328	14,275	104,729	218,336
	263	592	410	574	211	14,338	16,388
Disposals/reclassifications Currency translation	726	223	707	(100)	(133)	(2,138)	(715)
adjustment	(1,071)	(1.5(0))	(1.000)	(			,
	<b>1</b>	(1,562)	(1,029)	(99)	(1,079)	(344)	(5,184)
December 31, 2015	28,248	49,785	16,230	4,703	13,274	116,585	228,825
Accumulated Depreciation and Amortization							
January 1, 2014	15,803	30,285	9,673	2,897	1,600		
Additions	1,331	1,887	1,310	863	1,000	•	60,258
Disposals/reclassifications/	-		-,	005	105	-	5,494
acquisition of subsidiaries	(49)	(40)	(274)	(47)	422	_	12
Currency translation				()	122		12
adjustment	(319)	86	(238)	(578)	(29)	-	(1,078)
December 31, 2014	16,766	32,218	10,471	3,135	2,096	_	64,686
Additions	1,341	1,730	1,287	910	2,090		5,364
Disposals/reclassifications	(39)	(109)	(53)	(85)	-	-	(286)
Currency translation				. ,			(200)
adjustment	(643)	(751)	(565)	(512)	(65)	-	(2,536)
December 31, 2015	17,425	33,088	11,140	3,448	2,127	_	67,228
Carrying Amount	,						
December 31, 2014	P11,564	P18,314	P5,671	P1,193	P12,179	P104,729	P153,650
December 31, 2015	P10,823	P16,697	P5,090	P1,255	P11,147	P116,585	P161,597

Interest capitalized in 2015 and 2014 amounted to P2,914 and P3,352, respectively. Capitalization rate used for borrowings was at 6.77% and 8.10% in 2015 and 2014, respectively (Note 18).

No impairment loss was required to be recognized in 2015, 2014 and 2013.

### Capital Commitments

As of December 31, 2015, the Group has outstanding commitments to acquire property, plant and equipment amounting to P4,594.

## **13. Investment Property**

The movements and balances as of and for the years ended December 31 follow:

	Land	Office Units	Total
Cost December 31, 2015 and 2014	P100	P25	P125
Accumulated Depreciation			
January 1, 2014	-	11	11
Depreciation		1	1
December 31, 2014	-	12	12
Depreciation	-	1	1
December 31, 2015	-	13	13
Carrying Amount			
December 31, 2014	P100	P13	P113
December 31, 2015	P100	P12	P112

The Group's investment property pertains to a property located in Tagaytay and parcels of land in various locations.

Estimated fair value of the Tagaytay property based on the appraisal made in 2012 amounted to P22 as of December 31, 2015 and 2014. The fair value was calculated using market approach.

The Group's parcels of land are located in Metro Manila and some major provinces. As of December 31, 2015 and 2014, the aggregate fair market values of the properties amounting to P134, determined by independent appraisers in 2013 using market approach, is higher than their carrying amount, considering recent market transactions and specific conditions related to the parcels of land as determined by NVRC.

The fair market value of investment property has been categorized as Level 2 in the fair value hierarchy.

It is the Group's management assessment that the fair value as of December 31, 2014 remains the same as of December 31, 2015 as there were no significant developments in the area where the property is located.

# 14. Investment in Shares of Stock of Subsidiaries and Goodwill

The following are the major developments relating to the Parent Company's investment in shares of stock of subsidiaries:

## a. PAHL

Although the Group owns less than half of the voting power of the PAHL, management has assessed, in accordance with PFRS 10, that the Group has control over PAHL on a de facto basis. In accordance with the transitional provision of PFRS 10, the Group applied acquisition accounting on its investment in PAHL beginning 2013.

The following summarizes the recognized amounts of assets acquired and liabilities assumed as of January 1, 2013:

Assets	· · · · · · · · · · · · · · · · · · ·
Cash and cash equivalents	P432
Trade and other receivables - net	637
Inventories	1,048
Prepaid expenses and other current assets	272
Property, plant and equipment - net	2,863
Deferred tax assets	70
Other noncurrent assets - net	104
Liabilities	
Short-term loans	(1,792)
Liabilities for crude oil and petroleum product importation	(1,524)
Trade and other payables	(869)
Other noncurrent liabilities	(2)
Total Identifiable Net Assets at Fair Value	P1,239

Goodwill was recognized based on the fair value of net assets acquired as follows:

Carrying amount of investments in PAHL at January 1, 2013 Non-controlling interest measured at proportionate interest in	P866
identifiable net assets Total identifiable net assets at fair value	671 (1,239)
Goodwill	P298

On November 17, 2015, the Parent Company subscribed to additional 18,324,889 ordinary shares of PAHL for a total consideration of U\$11,746,724 which effectively increased the Parent Company's ownership interest by 1.40% to 47.25% as of December 31, 2015.

### b. PGL

On various dates in 2015, the Parent Company subscribed to additional common shares of PGL as follows:

		Amount Per Share	;
Date	No. of Shares	(in US\$)	Total (in US\$)
March 13, 2015	9,354,136	1.00	9,354,136
April 13, 2015	1,710,231	1.00	1,710,231
May 13, 2015	1,067,462	1.00	1,067,462

PGL has issued an aggregate of 49,622,176 common shares with a par value of US\$1.00 per share to Petron and 150,000,000 cumulative, non-voting, non-participating and non-convertible preferred shares series A and 200,000,000 cumulative, non-voting, non-participating and non-convertible preferred shares series B at an issue price equal to the par value of each share of US\$1.00 to a third party investor. The said preferred shares were redeemed on May 13, 2015 at US\$1.00 per share.

As of December 31, 2015, the Parent Company holds a total of 85,691,017 common shares in PGL representing 100% of the voting capital stock of PGL.

### c. NVRC

In 2013, NVRC, a subsidiary, acquired 100% interests in South Luzon Prime Holdings Inc. (SLPHI), MRGVeloso Holdings Inc. (MHI), and Abreco Realty Corp. (ARC). These acquisitions were considered as asset deals.

### Goodwill

The movements and balances of goodwill as of and for the years ended December 31 are as follows:

	2015	2014
Balance at beginning of year	P8,921	P9,386
Translation adjustments	(1,227)	(465)
Balance at end of year	P7,694	P8,921

## Impairment of Goodwill

Goodwill arising from the acquisition of Petron Malaysia is allocated at the POGI Group cash generating unit (CGU) instead of each individual acquiree company's CGU as it is expected that the POGI Group CGU will benefit from the synergies created from the acquiree companies in combination. The remaining goodwill is allocated to each individual acquiree company.

The recoverable amount of goodwill has been determined based on value in use (VIU). The VIU is based on cash flows projections for five (5) years using a terminal growth rate of 3.0% in 2015 and 2014 and discount rates of 7.0% and 7.8% in 2015 and 2014, respectively. The values assigned to the key assumptions represent management's assessment of future trends in the industry and are based on internal sources (i.e., historical data). The discount rate is based on the weighted average cost of capital (WACC) using the Capital Asset Pricing Model (CAPM) by taking into consideration the debt equity capital structure and cost of debt of comparable companies and cost of equity based on appropriate market risk premium.

The financial projection used in the VIU calculation is highly dependent on the following underlying key drivers of growth in profitability:

- Sales Volume. Majority of the sales volume is generated from the domestic market of the CGU. The growth in projected sales volume would mostly contributed from retail and commercial segments. Retail sales refer to sales of petroleum products through petrol stations. Commercial sales refer to sales to industrial, wholesale, aviation and LPG accounts.
- Selling Price and Improvement in the Gross Profit Margin. Management has projected an improvement in selling price in 2016, and thereafter, it is projected to remain constant during the forecast period. Management also expects improvement in gross profit margin to be achieved through overall growth in sales volume along with better sales mix and better cost management.

The recoverable amount of goodwill has been categorized as Level 3 in the fair value hierarchy based on the inputs used in the valuation technique.

No impairment losses were recognized in 2015, 2014 and 2013.

For purposes of growth rate sensitivity, a growth rate scenario of 2%, 3% and 4% is applied on the discounted cash flows analysis. Based on the sensitivity analysis, any reasonably possible change in the key assumptions would not cause the carrying amount of goodwill to exceed its recoverable amount.

		December 31, 2015	2015			December 31, 2014	, 2014	
	NVRC	PMRMB	PAHL	PGL	NVRC	PMRMB	PAHL	PGL
Non-controlling Interests Percentage	60.00%	26.60%	52.75%	0.00%	60.00%	26.60%	54.15%	0.00%
Carrying amount of non-controlling interest	P417	P3,280	P898	(P4,030)	P359	P3,074	P625	P12,391
Current assets	P321	P11,836	P261	۲ - ۲	P194	P16,263	P363	P27
Noncurrent assets	4,861	13,060	2,740	·	4,895	14,997	2,763	15,652
Current liabilities	(3,970)	(10,994)	(1,298)	J	(3,988)	(17,724)	(1,855)	L
Noncurrent liabilities	(43)	(3, 141)	•	F	(30)	(3,810)	-	1
Net assets	P1,169	P10,761	P1,703	P -	P1,071	P9,726	P1,27I	P15,679
Net income (loss) attributable to non-controlling interests	P58	P689	(562)	P -	P21	(P230)	(P102)	- 4
Other comprehensive income attributable to non-controlling interests	- <b>A</b>	P3	Ρ-	P -	P -	P2	- 4	ť.
Sales	P542	P95,075	Р.	P -	P550	P147,938	P1,772	י ሲ
Net income (loss)	76	2,573	(119)	(I)	36	(875)	(189)	(2)
Other comprehensive income (loss)		10	(3)	-	E	1.	1	-
Total comprehensive income (loss)	P97	P2,583	(P182)	(P1)	P36	(P868)	(P189)	(P2)
Cash flows provided by (used in)								ίοų,
operating activities	P81	P3,956	(P558)	(P1)	P203	P3,849	(F114)	(74)
Cash flows provided by (used in)	:				(100)		7	
investing activities	33	(1,218)	3	10,4/1	(107)	(177,1)	þ	ł
Cash flows provided by (used in) financing activities	Ţ	(4,879)	507	(16,499)	51	642	(262)	23
Effects of exchange rate changes on cash and cash equivalents		(1)	•	•	1		(28)	B THE
Net increase (decrease) in cash and cash equivalents	P114	(P2,142)	(P51)	(P29)	P17	P3,290	(P398)	P21

The following table summarizes the financial information relating to each of the Group's subsidiaries that has material non-controlling interests:

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## **15. Other Assets**

This account consists of:

	Note	2015	2014
Current:			
Input VAT		P12,093	P13,673
Prepaid taxes		19,429	7,297
Prepaid expenses		2,439	2,731
Special-purpose fund		134	124
Tax recoverable		100	505
Others		335	516
		P34,530	P24,846
Noncurrent:			
Due from related parties	28, 34, 35	P1,816	P1,747
Catalyst - net		947	1,613
Prepaid rent		2,228	2,988
Long-term receivables - net	34, 35	189	43
Noncurrent deposits	34, 35	82	90
Others - net		1,464	1,275
		P6,726	P7,756

The "Noncurrent assets - others" account includes software, marketing assistance to dealers, other prepayments, franchise fees and other intangible assets amounting to P1,112 and P796 in 2015 and 2014, respectively, net of amortization of software, marketing assistance to dealers, franchise fees and other intangible amounting to P285, P295 and P294 in 2015, 2014 and 2013, respectively. The amortization of prepaid rent amounted to P189, P243 and P258 in 2015, 2014 and 2013, respectively. Amortization of software, marketing assistance to dealers, franchise fees, other intangible, prepaid rent and other prepayments is included as part of "Selling and administrative - depreciation and amortization" account in the consolidated statements of income (Notes 23 and 25). Amortization and amortization" account in the consolidated statements of income (Notes 22 and 25).

Included in "Due from related parties" is an advance made by the Parent Company to PCERP (Notes 28 and 30).

### 16. Short-term Loans

This account pertains to unsecured Philippine peso, US dollar and Malaysian ringgitdenominated loans obtained from various banks with maturities ranging from 18 to 359 days and annual interest ranging from 2.75% to 6.20% in 2015 and 1.625% to 6.230% in 2014 (Note 26). These loans are intended to fund the importation of crude oil and petroleum products (Note 10) and working capital requirements.

# 17. Trade and Other Payables

This account consists of:

	Note	2015	2014
Trade		P2,655	P29,496
Specific taxes and other taxes payable		1,865	2,226
Due to related parties	28	1,719	1,148
Accrued rent		938	904
Accrued interest		629	757
Dividends payable		195	423
Insurance liabilities		119	99
Accrued payroll		90	68
Retirement benefits liability	30	81	71
Others		1,056	3,944
	34, 35	<b>P9,347</b>	P39,136

Accounts payable are liabilities to haulers, contractors and suppliers that are noninterestbearing and are generally settled on a 30-day term.

Others include provisions, retention payable, accruals of selling and administrative expenses and deferred liability on customer loyalty programme which are normally settled within a year.

# 18. Long-term Debt

This account consists of:

	Note	2015	2014
<b>Unsecured Peso-Denominated</b>			
(net of debt issue cost)			
Fixed rate corporate notes of 7% in 2017	(a)	P19,926	P19,891
Fixed rate corporate notes of 6.3212% and			
7.1827%	(c)	3,433	3,466
Term loan of 5.4583% plus GRT	(g)	4,976	-
<b>Unsecured Foreign Currency-Denominated</b>			
(net of debt issue cost)			
Floating rate dollar loan - US\$480 million	<i>(b)</i>	-	9,052
Floating rate dollar loan - US\$485 million	(d)	-	15,094
Floating rate dollar loan - US\$475 million	(e)	15,639	20,821
Floating rate dollar loan - US\$550 million	(f)	25,177	-
Floating rate dollar loan - MYR100 million	(h)	1,089	1,269
Floating rate dollar loan - MYR50 million	(h)	545	634
Floating rate dollar loan - MYR100 million	(h)	1,090	1,268
Floating rate dollar loan - MYR50 million	(h)	545	634
	34, 35	72,420	72,129
Less current portion		694	5,860
		P71,726	P66,269

- a. On November 10, 2010, the Parent Company issued P20,000 Peso-denominated Notes, payable in US dollar. The notes bear interest of 7% per annum, payable semi-annually in arrears on May 10 and November 10 of each year. The notes will mature on November 10, 2017. The principal and interest will be translated into and paid in US dollar based on the average representative market rate at the applicable rate calculation date at the time of each payment.
- b. On September 30, 2011, the Parent Company signed and executed a US\$480 million term loan facility. The facility is amortized over 5 years with a 2-year grace period and is subject to a floating interest rate plus a fixed spread. The loan proceeds were used to finance the capital expenditure requirements of Refinery Master Plan Phase 2 (RMP-2). The first drawdown of US\$80 million was made on November 25, 2011 while the balance of US\$400 million was drawn on February 15, 2012. Partial payments were made by the Parent Company on the following dates: on June 29, 2012 (US\$180 million); on October 30, 2013 (US\$26 million); and on May 28, 2014 (US\$69 million). On July 29, 2015, the Parent Company fully prepaid the remaining balance of about US\$206 million using proceeds from a US\$550 million refinancing facility.
- c. The Parent Company issued Fixed Rate Corporate Notes (FXCN) totaling P3,600 on October 25, 2011. The FXCNs consisted of Series A Notes amounting to P690 having a maturity of up to 7 years from issue date and Series B Notes amounting to P2,910 having a maturity of up to 10 years from issue date. The FXCNs are subject to fixed interest coupons of 6.3212% per annum for the Series A Notes and 7.1827% per annum for the Series B Notes. The net proceeds from the issuance were used for general corporate requirements.
- d. On October 31, 2012, the Parent Company signed and executed a US\$485 million term loan facility. The facility is amortized over 5 years with 2-year grace period and is subject to a floating interest rate plus a fixed spread. The proceeds were used to finance the capital expenditure requirements of RMP-2. An initial drawdown of US\$100 million was made on November 9, 2012. Subsequent drawdowns of US\$35 million and US\$140 million were both made in December 2012. The remaining balance of US\$210 million was drawn in the first quarter of 2013. During 2014, the Parent Company made partial payments on the following dates: June 24 (US\$70 million); and October 24 (US\$70 million). On July 29, 2015, the Parent Company fully prepaid the remaining balance of US\$345 million using the proceeds from a US\$550 million refinancing facility.
- e. On May 14, 2014, the Parent Company signed and executed a US\$300 million term loan facility. The facility is amortized over 5 years with a 2-year grace period and is subject to a floating interest rate plus a fixed spread. Proceeds were used to refinance existing debt and for general corporate purposes. Drawdowns and their respective amounts were made on the following dates: May 27, 2014 (US\$70 million); June 4, 2014 (US\$118 million); June 20, 2014 (US\$70 million) and July 2, 2014 (US\$42 million). On September 29, 2014, the Parent Company completed the syndication of the facility, raising the facility amount to US\$475 million. Drawdowns related to the additional US\$175 million were made as follows: October 24, 2014 (US\$70 million) and November 6, 2014 (US\$105 million). Amortization in seven equal amounts will start in May 2016, with final amortization due in May 2019. In 2015, the Parent Company made partial payments on the following dates: September 29, 2015 (US\$65 million); and November 27, 2015 (US\$70 million).

- f. On July 29, 2015, the Parent Company drew US\$550 million from a US\$550 million refinancing facility which was signed and executed on July 20, 2015. The facility is amortized over 5 years with a 2-year grace period and is subject to a floating interest rate plus a fixed spread. The proceeds were used to pay in full the remaining outstanding balances of about US\$206 million and US\$345 million under the US\$480 million term loan facility and the US\$485 million term loan facility, respectively. On November 11, 2015 the Parent Company completed the syndication of the new facility with 29 banks.
- g. On October 13, 2015, the Parent Company drew P5,000 from a P5,000 term loan which was signed and executed on October 7, 2015. The facility is amortized over 7 years with a 2-year grace period and is subject to a fixed rate of 5.4583% plus GRT.
- h. On March 17, 2014, PMRMB availed of Malaysian ringgit (MYR) 100 million (P1,374) loan and on March 31, 2014, PFISB availed of MYR50 million (P687). Additionally, on June 27, 2014, PMRMB availed of MYR 100 million (P1,359) and on July 25, 2014, PFISB availed of five-year MYR 50 million (P685) loan. Proceeds from the loans were used to finance the refurbishment of the retail stations in Malaysia. All loans bear an interest rate of Cost of Fund (COF) +1.5%.

The above-mentioned loan agreements contain, among others, covenants relating to merger and consolidation, maintenance of certain financial ratios, working capital requirements and restrictions on guarantees.

As of December 31, 2015 and 2014, the Parent Company has complied with the covenants of its debt agreements.

Total interest incurred on the above-mentioned long-term loans (including amortization of debt issue costs) amounted to P1,013, P973 and P458 for the years ended 2015, 2014 and 2013, respectively (Note 26). Capitalized interest in 2015 and 2014 amounted to P2,914 and P3,352, respectively (Note 12).

Movements in debt issue costs follow:

	2015	2014
Balance at beginning of year	P1,073	P858
Additions	610	712
Amortization for the year	(475)	(497)
Balance at end of year	P1,208	P1,073

### Repayment Schedule

As of December 31, 2015 and 2014, the annual maturities of long-term debt are as follows:

2 <u>015</u> Year	Gross Amount	Debt Issue Costs	Net
2016	P708	P14	P694
2017	31,217	669	30,548
2018	16,556	322	16,234
2019	12,075	169	11,906
2020	8,424	29	8,395
2021 and beyond	4,648	5	4,643
<b>_</b>	P73,628	P1,208	P72,420

2014 Year	Gross Amount	Debt Issue Costs	Net
2015	P6,137	P277	P5,860
2016	19,181	462	18,719
2017	33,582	256	33,326
2018	8,027	58	7,969
2019	3,598	13	3,585
2020 and beyond	2,677	7	2,670
	P73,202	P1,073	P72,129

# **19. Asset Retirement Obligation**

Movements in the ARO are as follows:

Note	2015	2014
	P1,659	P1,004
	310	677
	(262)	(141)
	(18)	(2)
22, 26	156	121
	(36)	-
	P1,809	P1,659
		P1,659 310 (262) (18) 22, 26 156 (36)

## 20. Other Noncurrent Liabilities

Note	2015	2014
	P382	P870
	454	442
	70	61
34, 35	P906	P1,373
		P382 454 70

# 21. Equity

a. Capital Stock

## Common Shares

Pursuant to the registration statement rendered effective by the SEC on May 18, 1995 and the permit to sell issued by the SEC dated May 30, 1995, 10,000,000,000 common shares of the Parent Company with par value of P1.00 per share were offered for sale at an offer price of P1.00 per share. As of December 31, 2015 and 2014, the Parent Company had 146,907 and 148,408 stockholders with at least one board lot at the PSE, respectively, for a total of 9,375,104,497 (P1.00 per share par value) issued and outstanding common shares.

#### Preferred Shares

On January 21, 2010, the SEC approved the Parent Company's amendment to its articles of incorporation to reclassify 624,895,503 unissued common shares into preferred shares with a par value of P1.00 per share, as part of its authorized capital stock. On February 12, 2010, the SEC issued an order permitting the Parent Company's offering and sale of 100,000,000 peso-denominated, cumulative, non-participating and non-voting preferred shares ("2010 Preferred Shares") to the public at an issue price of P100.00 per share. Proceeds from issuance in excess of par value less related transaction costs amounting to P9,764 was recognized as additional paid-in capital. Dividend rate of 9.5281% per annum computed in reference to the issue price was payable every March 5, June 5, September 5 and December 5 of each year, when declared by the BOD. The 2010 Preferred Shares were listed with PSE on March 5, 2010.

On October 17, 2014, the SEC issued an order permitting the Parent Company's public offering and sale of 7,000,000 cumulative, non-voting, non-participating, non-convertible, peso-denominated perpetual preferred shares with an oversubscription option of 3,000,000 preferred shares (collectively, the "Series 2 Preferred Shares") with a P1.00 par value per share.

On November 3, 2014, the Parent Company issued and listed in the PSE 10,000,000 Series 2 Preferred Shares at an offer price of P1,000.00 per share. The Series 2 Preferred Shares were issued in two (2) sub-series, (i) 7,122,320 Series 2A preferred shares (the "Series 2A Preferred Shares") and (ii) 2,877,680 Series 2B Preferred Shares (the "Series 2B Preferred Shares"). Proceeds from issuance in excess of par value less related transaction costs amounting to P9,889 was recognized as additional paid-in capital.

The Series 2A Preferred Shares may be redeemed by the Parent Company starting on the fifth anniversary from the listing date while the Series 2B Preferred Shares may be redeemed starting on the seventh anniversary from the listing date. Series 2A and Series 2B Preferred Shares have dividend rates of 6.3000% and 6.8583%, respectively. Cash dividends are payable quarterly every February 3, May 3, August 3 and November 3 of each year, as and if declared by the BOD.

All shares rank equally with regard to the Parent Company's residual assets, except that holders of preferred shares participate only to the extent of the issue price of the shares plus any accumulated and unpaid cash dividends.

On March 5, 2015, the Parent Company redeemed the 2010 Preferred Shares at P100.00 per share, which were delisted by the PSE on March 6, 2015 in line with the latter's rule on the delisting of redeemed shares which are not re-issuable at the time of redemption under the issuing company's articles of incorporation. On July 6, 2015, the SEC approved the amendment of the articles of incorporation of the Parent Company to provide a re-issuability feature of its preferred shares.

As of December 31, 2015, the Parent Company had 10,000,000 (P1 par value) issued and outstanding preferred shares. The total number of preferred shareholders with at least one board lot at the PSE as of December 31, 2015 and 2014 are as follows:

### <u>2015</u>

- Series 2A Preferred Shares 41
- Series 2B Preferred Shares 31

# <u>2014</u>

- 2010 Preferred Shares 124
- Series 2A Preferred Shares 15
- Series 2B Preferred Shares 13
- b. Retained Earnings
  - i. Declaration of Cash Dividends

On various dates in 2014 and 2015, the BOD approved cash dividends for common and preferred shareholders with the following details:

Туре	Per Share	Date of Declaration	Date of Record	Date of Payment
Common	P0.05000	March 24, 2014	April 8, 2014	April 23, 2014
2010 preferred shares	2.38200	May 6, 2014	May 21, 2014	June 5, 2014
2010 preferred shares	2.38200	Aug 6, 2014	August 22, 2014	September 5, 2014
2010 preferred shares	2.38200	November 7, 2014	November 24, 2014	December 5, 2014
2010 preferred shares	2.38200	November 7, 2014	February 18, 2015	March 5, 2015
Series 2A	15.75000	November 7, 2014	January 20, 2015	February 3, 2015
Series 2B	17.14575	November 7, 2014	January 20, 2015	February 3, 2015
Common	0.05000	March 17, 2015	April 1, 2015	April 16, 2015
Series 2A	15.75000	March 17, 2015	April 17, 2015	May 4, 2015
Series 2B	17.14575	March 17, 2015	April 17, 2015	May 4, 2015
Series 2A	15.75000	March 17, 2015	July 20, 2015	August 3, 2015
Series 2B	17.14575	March 17, 2015	July 20, 2015	August 3, 2015
Series 2A	15.75000	August 10, 2015	October 16, 2015	November 3, 2015
Series 2B	17.14575	August 10, 2015	October 16, 2015	November 3, 2015
Series 2A	15.75000	August 10, 2015	January 18, 2016	February 3, 2016
Series 2B	17.14575	August 10, 2015	January 18, 2016	February 3, 2016

ii. Appropriation for Capital Projects

The appropriated retained earnings as of December 31, 2015 amounting to P25,082 were for the Parent Company's RMP-2 project which is expected to start operations in 2016, and for a subsidiary's programmed lot acquisitions.

- c. The Group's unappropriated retained earnings include its accumulated equity in net earnings of subsidiaries, joint venture and associates amounting to P11,401, P5,181 and P4,960 in 2015, 2014 and 2013, respectively. Such amounts are not available for declaration as dividends until declared by the respective investees.
- d. Other reserves pertain to unrealized fair value losses on AFS financial assets, exchange differences on translation of foreign operations and others.
- e. Reserve for retirement plan pertains to the cumulative remeasurements of the Group's defined benefit retirement plan.

f. Undated Subordinated Capital Securities (USCS)

In February 2013, the Parent Company issued US\$500 million USCS at an issue price of 100% ("Original Securities"). In March 2013, the Parent Company issued under the same terms and conditions of the Original Securities an additional US\$250 million at a price of 104.25% ("New Securities"). The New Securities constituted a further issuance of, were fungible with, and were consolidated and formed a single series with the Original Securities (the "Original Securities" and, together with the "New Securities"). Proceeds were applied by the Parent Company for capital and other expenditures of RMP-2 as well as for general corporate purposes.

The Securities were offered for sale and sold to qualified buyers and not more than 19 institutional lenders. Hence, each sale of the Securities was considered an exempt transaction for which no confirmation of exemption from the registration requirements of The Securities Regulation Code ("SRC") was required to be filed with the SEC. In compliance with the amended rules of the SRC, notices of exemption for the issuances of the Securities were filed with the SEC on February 12, 2013 for the Original Securities and on March 19, 2013 for the New Securities.

Holders of the Securities are conferred a right to receive distribution on a semiannual basis from their issue date at the rate of 7.5% per annum, subject to a step-up rate. The Parent Company has a right to defer this distribution under certain conditions.

The Securities have no fixed redemption date and are redeemable in whole, but not in part, at their principal amounts together with any accrued, unpaid or deferred distributions at the Parent Company's option on or after August 6, 2018 or on any distribution payment date thereafter or upon the occurrence of certain other events.

Payments of distribution pertaining to the Securities amounting to US\$28.125 million were made on each of the following dates: February 6, 2014 (P1,824); August 6, 2014 (P1,756); February 6, 2015 (P1,770); and August 6, 2015 (P1,837).

	Note	2015	2014	2013
Inventories	10	P315,676	P456,712	P432,779
Depreciation and amortization	25	2,724	2,654	2,628
Personnel expenses	24	1,565	1,529	1,269
Others	19, 31	8,473	2,205	3,803
		P328,438	P463,100	P440,479

22. Cost of Goods Sold

This account consists of:

Distribution or transshipment costs included as part of inventories amounted to P11,066, P10,289 and P8,049 in 2015, 2014 and 2013, respectively.

Others include manufacturing and overhead costs such as purchased services and utilities, materials and supplies, and maintenance and repairs.

# 23. Selling and Administrative Expenses

	Note	2015	2014	2013
Depreciation and amortization	on 15, 25	P3,548	P3,379	P3,178
Personnel expenses	24	3,150	2,731	2,815
Purchased services and utilit	ties	2,597	2,333	2,478
Advertising		1,482	985	922
Maintenance and repairs		985	1,160	1,119
Materials and office supplies	S	603	342	269
Taxes and licenses		314	301	304
Rent - net	29, 31	164	103	(6)
Impairment losses on trade				
and other receivables	4, 9	154	2	3
Others	10	609	494	393
		P13,606	P11,830	P11,475

This account consists of:

Selling and administrative expenses include research and development costs amounting to P65, P66 and P60 in 2015, 2014 and 2013, respectively. Rent is shown net of rental income amounting to P1,131, P1,145 and P1,155 in 2015, 2014 and 2013, respectively.

# 24. Personnel Expenses

This account consists of:

	Note	2015	2014	2013
Salaries, wages and other employee costs	28	P4,210	P4,089	P3,585
Retirement benefits costs - defined benefit plan	28, 30	419	91	323
Retirement benefits costs - defined contribution plan	28	86	80	176
		P4,715	P4,260	P4,084

The above amounts are distributed as follows:

	Note	2015	2014	2013
Costs of goods sold Selling and administrative	22	P1,565	P1,529	P1,269
expenses	23	3,150	2,731	2,815
		P4,715	P4,260	P4,084

# 25. Depreciation and Amortization

This account consists of:

	Note	2015	2014	2013
Cost of goods sold:				
Property, plant and				
equipment	12	P2,291	P2,654	P2,628
Other assets	15	433	-	
	22	2,724	2,654	2,628
Selling and administrative				
expenses:				
Property, plant and				
equipment	12	3,073	2,840	2,625
Investment property	13	1	1	1
Intangible assets and others	15	474	538	552
	23	3,548	3,379	3,178
		P6,272	P6,033	P5 <b>,8</b> 06

# 26. Interest Expense and Other Financing Charges, Interest Income and Other Income (Expenses)

	Note	2015	2014	2013
Interest expense and other				
financing charges:				
Long-term debt	18	P869	P858	P406
Short-term loans	16	3,284	3,302	3,351
Bank charges		1,157	1,182	1,579
Amortization of debt issue				
costs	18	144	115	52
Accretion on ARO	19	66	65	60
Others		13	6	
		P5,533	P5,528	P5,462
Interest income:	·			
Advances to related parties	15, 28	<b>P297</b>	P428	P77
Short-term placements	6	313	331	37.
AFS financial assets	8	11	10	1
Trade receivables		45	55	8
Cash in banks	6	17	16	14
Others		3	4	1
		P686	P844	P1,28

Forward

	Note	2015	2014	2013
Other income (expenses):				
Foreign currency losses - net	34	(P4,305)	(P1,617)	(P4,109)
Marked-to-market gains - net	35	936	2,153	2,479
Insurance claims		61	33	115
Changes in fair value of				
financial assets at FVPL	7	11	19	(29)
Gain on settlement of ARO	19	-		29
Hedging gains - net		637	140	530
Others - net		(835)	62	310
		(P3,495)	P790	(P675)

The Parent Company recognized its share in the net income (loss) of PDSI amounting to (P3.71), (P0.39) and P0.46 in 2015, 2014 and 2013, respectively, and recorded it as part of "Other income (expenses) - others" account.

## 27. Income Taxes

Deferred tax assets and liabilities are from the following:

	2015	2014
Net retirement benefits liability	P1,578	P557
Inventory differential	874	305
Unrealized foreign exchange losses - net	673	606
MCIT	474	242
Various allowances, accruals and others	414	400
ARO	295	220
Rental	255	246
Unutilized tax losses	184	275
NOLCO	2	407
Unrealized fair value gains on AFS financial assets	(1)	(1)
Fair market value adjustments on business		
combination	(32)	(39)
Capitalized taxes and duties on inventories deducted		
in advance	(245)	(211)
Excess of double-declining over straight-line method		
of depreciation and amortization	(2,782)	(2,938)
Capitalized interest, duties and taxes on property,		
plant and equipment deducted in advance and others	(6,116)	(3,298)
	(P4,427)	(P3,229)

The above amounts are reported in the consolidated statements of financial position as follows:

	2015	2014
Deferred tax assets	P211	P242
Deferred tax liabilities	(4,638)	(3,471)
	(P4,427)	(P3,229)

Net deferred taxes of individual companies are not allowed to be offset against net deferred tax liabilities of other companies, or vice versa, for purposes of consolidation.

The components of income tax expense are shown below:

	2015	2014	2013
Current	P1,448	P569	P1,356
Deferred	2,207	235	494
	P3,655	P804	P1,850

The following are the amounts of deferred tax expense (benefit), for each type of temporary difference, recognized in the consolidated statements of income:

	2015	2014	2013
Capitalized interest, duties and taxes on property, plant and equipment			
deducted in advance and others	P2,818	P1,261	P940
NOLCO	405	(388)	485
Unutilized tax gains (losses)	91	(151)	(31)
Capitalized taxes and duties on			
inventories deducted in advance	34	7	100
Rental	(9)	(28)	(22)
Various allowances, accruals and			
others	(14)	395	(243)
Unrealized foreign exchange losses			
(gains) - net	(67)	210	(957)
ARO	(75)	22	(32)
Excess of double-declining over straight-line method of depreciation			
and amortization	(156)	(163)	(106)
MCIT	(232)	(232)	291
Inventory differential	(569)	(743)	112
Others	(19)	45	(43)
	P2,207	P235	P494

	Note	2015	2014	2013
Statutory income tax rate Increase (decrease) in income		30.00%	30.00%	30.00%
tax rate resulting from:				
Income subject to Income Tax Holiday (ITH)	36		(4.14%)	(2.97%)
Interest income subjected to	50	-	(4.1470)	(2.9770)
lower final tax		(0.74%)	(2.20%)	(1.35%)
Nontaxable income		(0.89%)	(1.36%)	(0.81%)
Nondeductible expense		2.40%	5.53%	3.13%
Nondeductible interest				
expense		0.26%	0.71%	0.49%
Changes in fair value of				
financial assets at FVPL	26	(0.03%)	(0.16%)	0.12%
Excess of optional standard deduction over deductible				
expenses		(0.07%)	(0.13%)	(0.03%)
Others, mainly income subject to different tax		. ,		
rates		5.90%	(7.16%)	(1.93%)
Effective income tax rate		36.83%	21.09%	26.65%

A reconciliation of tax on the pretax income computed at the applicable statutory rates to tax expense reported in the consolidated statements of income is as follows:

# **Optional Standard Deduction**

Effective July 2008, Republic Act (RA) No. 9504 was approved giving corporate taxpayers an option to claim itemized deduction or optional standard deduction (OSD) equivalent to 40% of gross sales. Once the option to use OSD is made, it shall be irrevocable for the taxable year for which the option was made. Petrogen, LLCDC and PEDC opted to apply OSD in 2015, 2014 and 2013, while SLPHI chose to apply OSD for the first time in 2015.

## 28. Related Party Disclosures

The Parent Company, certain subsidiaries, associate, joint venture and SMC and its subsidiaries in the normal course of business, purchase products and services from one another. The balances and transactions with related parties as of and for the years ended December 31 follow:

Note	Year	Revenue from Related Parties	Purchases from Related Parties	Amounts Owed by Related Parties	Amounts Owed to Related Parties	Terms	Conditions
Retirement 9, 15, 30, a Plan	<b>2015</b> 2014 2013	<b>P297</b> 428 777	P - - -	<b>P6,597</b> 6,263 16,393	P - - -	On demand/ long-term; interest bearing	Unsecured; no impairment
Intermediate e Parent	<b>2015</b> 2014 2013	9 5 4	74 133 167	<b>3</b> 5 5	<b>35</b> 46 94	On demand; non-interest bearing	Unsecured; no impairment
Under Common b, c, d Control	2015 2014 2013	<b>3,587</b> 7,261 16,053	<b>14,504</b> 7,298 3,444	975 1,026 3,180	<b>1,682</b> 1,089 924	On demand; non-interest bearing	Unsecured; no impairment
Associate b	<b>2015</b> 2014 2013	143 152 86	-	<b>31</b> 29 21	-	On demand; non-interest bearing	Unsecured; no impairment
Joint Venture c	2015 2014 2013	-	95 83 137	- 11 8	2 12 28	On demand; non-interest bearing	Unsecured; no impairment
	2015	P4,036	P14,673	P7,606	P1,719		
	2014	P7,846	P7,514	P7,334	P1,147		
	2013	P16,920	P3,748	P19,607	P1,046		

- a. As of December 31, 2015 and 2014, the Parent Company has interest bearing advances to PCERP, included as part of "Other receivables" and "Other noncurrent assets" accounts in the consolidated statements of financial position, for some investment opportunities (Notes 9, 15 and 30).
- b. Sales relate to the Parent Company's supply agreements with associate and various SMC subsidiaries. Under these agreements, the Parent Company supplies the bunker, diesel fuel, gasoline and lube requirements of selected SMC plants and subsidiaries.
- c. Purchases relate to purchase of goods and services such as power, construction, information technology and shipping from a joint venture and various SMC subsidiaries.
- d. Petron entered into a lease agreement with San Miguel Properties, Inc. for its office space covering 6,802 square meters with a monthly rate of P6.91. The lease, which commenced on June 1, 2014, is for a period of one year and may be renewed in accordance with the written agreement of the parties.
- e. The Parent Company also pays SMC for its share in common expenses such as utilities and management fees.
- f. Amounts owed by related parties consist of trade, non-trade receivables, advances and security deposits. These are to be settled in cash.
- g. Amounts owed to related parties consist of trade and non-trade payables. These are to be settled in cash.

h. The compensation and benefits of key management personnel of the Group, by benefit type, included as part of "Personnel expenses" account follow:

	2015	2014	2013
Salaries and other short-term employee benefits	P659	P690	P536
Retirement benefits costs (income) - defined benefit plan	86	(3)	66
Retirement benefits costs - defined contribution plan	27	25	23
	P772	P712	P625

# 29. Operating Lease Commitments

### Group as Lessee

The Group entered into commercial leases on certain parcels of land for its refinery and service stations (Notes 23 and 31). The leases' life ranges from one to twenty six years with renewal options included in the contracts. There are no restrictions placed upon the Group by entering into these leases. The lease agreements include upward escalation adjustments of the annual rental rates.

Future minimum rental payables under the non-cancellable operating lease agreements as of December 31 are as follows:

	2015	2014	2013
Within one year	P1,269	P1,181	P1,110
After one year but not more than			
five years	2,982	2,814	3,490
After five years	9,821	9,296	8,554
	P14,072	P13,291	P13,154

### Group as Lessor

The Group has entered into lease agreements on its service stations and other related structures (Note 23). The non-cancellable leases have remaining terms of between three to ten years. All leases include a clause to enable upward escalation adjustment of the annual rental rates.

Future minimum rental receivables under the non-cancellable operating lease agreements as of December 31 follow:

	2015	2014	2013
Within one year	P272	P279	P284
After one year but not more than			
five years	259	322	384
After five years	14	25	43
	P545	P626	P711

### 30. Retirement Plan

The succeeding tables summarize the components of net retirement benefits costs (income) under a defined benefit retirement plan recognized in profit or loss and the funding status and amounts of retirement plan recognized in the consolidated statements of financial position. Contributions and costs are determined in accordance with the actuarial studies made for the plans. Annual cost is determined using the projected unit credit method. The Group's latest actuarial valuation date is as of December 31, 2015. Valuations are obtained on a periodic basis.

The Parent Company's Retirement Plan is registered with the Bureau of Internal Revenue (BIR) as a tax-qualified plan under Republic Act (RA) No. 4917, as amended. The control and administration of the retirement plan is vested in the Board of Trustees (BOT), as appointed by the BOD of the Parent Company. The BOT of the retirement plan, who exercise voting rights over the shares and approve material transactions, are also officers of the Parent Company, while one of the BOT is also a BOD. The retirement plan's accounting and administrative functions are undertaken by SMC's Retirement Funds Office.

	Pefin	Present Value of Defined Benefit Obligation	e of Dbligation	Fair	Fair Value of Plan Assets	Assets		Effect of Asset Ceiling	eiling	Retire	Net Defined Benefit Refirement Asset (Liability)	it ability)
	2015	2014	2013	2015	2014	2013	2015	2014	2013	2015	2014	2013
Balance at beginning of year	(P5,947)	(P5,867)	(P5,671)	P3,603	P9,598	P5,021	Ρ.	(P1,448)	(F33)	(P2,344)	P2,283	(P683)
Benefit obligation of a newly acquired subsidiary		I	ſ	f .	1	1		•	∎	F	1	•
Recognized in Profit or Loss Current service cost	(302)	(302)	(283)		1	ı	1	,	·	(302)	(302)	(283)
Interest expense	(269)	(311)	(311)	1	1		•	ı	ŀ	(369)	(311)	(311) 377
Interest income	•	ı	•	152	500	273	1	<b>,</b> <sup>1</sup>	•	152	00c	517
Interest on the effect of asset ceiling Settlement vain		- 66 1			1 1			( <i>LL</i> ) ,	. (2)	• 1	() 66	(7) <sub>,</sub>
	(571)	(514)	(594)	152	500	273	1	(11)	(2)	(419)	(16)	(323)
Recognized in Other Comprehensive Income Remeasurements:												
Actuarial (gains) losses arising from: Experience adjustments	(163)	(235)	53	1	,	ı	•		3	(163)	(235)	53
Changes in financial assumptions	151	(331)	(101)	•	•	ı	1		t	151	(331)	(101)
Changes in demographic assumptions	197	466	42	,	ŧ	•	•			197	466	42
Return on plan asset excluding interest	1	ı	•	(3,297)	(6,081)	4,651	I	1		(3,297)	(6,081)	4,651
Changes in the effect of asset ceiling		1	t	4	-		•	czc,1	(1,415)	ŀ	C7C,I	(1,41)
	185	(100)	(9)	(3,297)	(6,081)	4,651	1	1,525	(1,413)	(3,112)	(4,656)	3,232
Others Demotise moid	UUY	485	413	(546)	(414)	(347)	,	·	1	54	71	<u>66</u>
Contributions	) ) 1	<u>.</u>		100	、 / '	, <b>'</b>	ı	ı	ŀ	100	I	ł
Transfer to other accounts payable	9	•		•	I	I	۱	,	I	0	•	- (38)
Transfers from other plans/affiliate		ı	38)	1	•	, ,						9 98
I fansiers to outer plans/allitiate Translation adjustment	- 124	49	r 6	1 E		-	•	-	-	124	49	(6)
	730	534	404	(446)	(414)	(347)	ı	-		284	120	57
Balance at end of vear	(P5,603)	(P5,947)	(P5,867)	P12	P3,603	P9,598	י בי	Ρ.	(P1,448)	(P5,591)	(P2,344)	P2,283

The following table shows a reconciliation of the net defined benefit retirement asset (liability) and its components:

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The above net defined benefit retirement liability was recognized in the consolidated statements of financial position as follows:

	Note	2015	2014
Trade and other payables Retirement benefits liability	17	(P82)	(P71)
(noncurrent portion)		(5,509)	(2,273)
· · · · · · · · · · · · · · · · · · ·		(P5,591)	(P2,344)

Retirement benefits costs (income) recognized in the consolidated statements of income by the Parent Company amounted to P329, (P11) and P205 in 2015, 2014 and 2013, respectively.

Retirement benefits costs recognized in the consolidated statements of income by the subsidiaries amounted to P90, P102 and P118 in 2015, 2014 and 2013, respectively.

The carrying amounts of the Parent Company's retirement fund approximate fair values as of December 31, 2015 and 2014.

Plan assets consist of the following:

	2015	2014
Shares of stock:		
Quoted	74%	78%
Unquoted	4%	5%
Government securities	9%	8%
Cash	3%	2%
Others	10%	7%
	100%	100%

### Investment in Shares of Stock

As of December 31, 2015, the Parent Company's plan assets include 731,156,097 common shares of Petron with fair market value per share of P6.99, 2,000,000 Series "2", Subseries "B" preferred shares of SMC with fair market value per share of P77.40, and investment in Petron bonds amounting to P125.

The Group's plan recognized loss on the investment in marketable securities and bonds of the Parent Company and SMC amounting to P2,641 and P4,870 in 2015 and 2014, respectively, mainly as a result of market-to-market remeasurements.

Dividend income from the investment in shares of stock of Petron and SMC amounted to P56, P76, and P99 in 2015, 2014, and 2013, respectively.

The Group plan's investment in shares of stock also includes investment in the common shares of PAHL amounting to P1,472 and P1,553 representing 53% and 54% ownership equity in PAHL as of December 31, 2015 and 2014 respectively.

On September 21, 2015, the plan's 2,000,000 Series "2", Subseries "A" preferred shares of SMC were redeemed at P75.00 per share.

### Investment in Trust Account

Investment in trust account represents funds entrusted to a financial institution for the purpose of maximizing the yield on investible funds.

Others include cash and cash equivalents and receivables which earn interest.

The BOT reviews the level of funding required for the retirement fund. Such a review includes the asset-liability matching (ALM) strategy and investment risk management policy. The Parent Company's ALM objective is to match maturities of the plan assets to the retirement benefit obligation as they fall due. The Parent Company monitors how the duration and expected yield of the investments are matching the expected cash outflows arising from the retirement benefit obligation. The Parent Company expects to contribute P439 to its defined benefit retirement plan in 2016.

The BOT approves the percentage of asset to be allocated for fixed income instruments and equities. The retirement plan has set maximum exposure limits for each type of permissible investments in marketable securities and deposit instruments. The BOT may, from time to time, in the exercise of its reasonable discretion and taking into account existing investment opportunities, review and revise such allocation and limits.

The retirement plan exposes the Group to actuarial risks such as investment risk, interest rate risk, longevity risk and salary risk as follows:

Investment and Interest Risk. The present value of the defined benefit obligation is calculated using a discount rate determined by reference to market yields to government bonds. Generally, a decrease in the interest rate of a reference government bonds will increase the plan obligation. However, this will be partially offset by an increase in the return on the plan's investments and if the return on plan asset falls below this rate, it will create a deficit in the plan. Due to the long-term nature of plan obligation, a level of continuing equity investments is an appropriate element of the Parent company's long-term strategy to manage the plans efficiently.

Longevity and Salary Risks. The present value of the defined obligation is calculated by reference to the best estimate of the mortality of the plan participants both during and after their employment and to their future salaries. Consequently, increases in the life expectancy and salary of the plan participants will result in an increase in the plan obligation.

The overall expected rate of return is determined based on historical performance of the investments.

The principal actuarial assumptions used to determine retirement benefits are as follows:

	2015	2014	2013
Discount rate	4.60% to 5.50%	4.49% to 5.50%	5.00% to 6.26%
Future salary increases	6.00% to 8.00%	6.00% to 8.00%	6.00% to 8.00%

Assumptions for mortality and disability rates are based on published statistics and mortality and disability tables.

The weighted average duration of defined benefit obligation is from 6.78 to 27.78 years and 7.51 to 27.78 years as of December 31, 2015 and 2014, respectively.

The reasonably possible changes to one of the relevant actuarial assumptions, while holding all other assumptions constant, would have affected the defined benefit assets/liabilities by the amounts below:

	Defined Benefi	it Liabilities	
	1 Percent	1 Percent	
2015	Increase	Decrease	
Discount rate	(P402)	P469	
Salary increase rate	436	(382)	
	Defined Benefit Liabilitie		
	1 Percent	1 Percent	
2014	Increase	Decrease	
Discount rate	(P461)	P538	
Salary increase rate	494	(434)	

The Parent Company has advances to PCERP amounting to P6,597 and P6,263 as of December 31, 2015 and 2014, respectively, included as part of "Other receivables" and "Other noncurrent assets" accounts in the consolidated statements of financial position (Notes 9, 15 and 28). The advances are subject to interest of 5% in 2015 and 2014 (Note 28).

Transactions with the retirement plan are made at normal market prices and terms. Outstanding balances as of December 31, 2015 and 2014 are unsecured and settlements are made in cash. There have been no guarantees provided for any retirement plan receivables. The Parent Company has not recognized any impairment losses relating to the receivables from retirement plan for the years ended December 31, 2015 and 2014.

### **31. Significant Agreements**

### Supply Agreement

The Parent Company has assigned all its rights and obligations to PSTPL (as Assignee) to have a term contract to purchase the Parent Company's crude oil requirements from Saudi Arabian American Oil Company ("Saudi Aramco"), based on the latter's standard Far East selling prices. The contract is for a period of one year from November 1, 2013 to December 31, 2014 with automatic annual extension thereafter unless terminated at the option of either party, within 60 days written notice. Outstanding liabilities of the Parent Company for such purchases are shown as part of "Liabilities for crude oil and petroleum product importation" account in the consolidated statements of financial position as of December 31, 2015 and 2014.

PMRMB currently has a long-term supply contract of Tapis crude oil and Terengganu condensate for its Port Dickson Refinery from ExxonMobil Exploration and Production Malaysia Inc. (EMEPMI) and Low Sulphur Waxy Residue Sale/Purchase Agreement with EXTAP, a division of ExxonMobil Asia Pacific Pte. Ltd. On the average, around 65% of crude and condensate volume processed are from EMEPMI with balance of around 35% from spot purchases.

## Supply Contract with National Power Corporation (NPC) and Power Sector Assets and Liabilities Management Corporation (PSALM)

The Parent Company entered into various supply contracts with NPC and PSALM. Under these contracts, Petron supplies the bunker fuel, diesel fuel oil and engine lubricating oil requirements of selected NPC and PSALM plants, and NPC-supplied Independent Power Producers (IPP) plants.

As of December 31, 2015, the following are the fuel supply contracts granted to the Parent Company:

## <u>NPC</u>

	Date of	Contract	Volume in KL*			Contract Pric	rice	
Bid Date	Award	Duration	DFO*	IFO*	ELO*	DFO*	IFO*	ELO*
Nov. 12, 2013	Jan. 2, 2014	NPC Lubuangan DP & Others 2014 (with 6 months extension)	30,369			1,406		
Jan. 22, 2014	Feb. 21, 2014	NPC Lubuangan DP & Others 2014 (with 6 months extension)		885			33	
Jun 3, 2014	Jul 11, 2014	NPC ELO Patnanungan DP & Others (Jun-Dec. 2014 with 6 months extension)			50			6
Dec. 19, 2014	Jan. 20, 2015	NPC Jomalig DP & Others (JanDec. 2015 with 6 months extension)	14,264			582		
Dec. 19, 2014	Feb. 2, 2015	NPC Boac DP & Others (JanDec. 2015 with 6 months extension)	17,294			696		
Feb 23, 2015	Mar 18, 2015	NPC Cagayan De Tawi Tawi DP & Others (Mar-Dec 2015 with 6 months extension	1,217			35		
Jul. 10, 2015	Aug 7, 2015	NPC ELO Basco DP & Others (Jul-Dec 2015 with 6 months extension			129			11
Sep 7, 2015	Sep 7, 2015	NPC ELO Jolo DP & Others (SepDec. 2015 with 6 months extension)			864			85
Sep 7, 2015	Sep 7, 2015	NPC ELO PB 106 DP & Others (SepDec. 2015 with 6 months extension)			325			30
Dec 8, 2015	Feb 12, 2016	NPC PB 106 DP & Others (FebDec, 2016 with 6 months extension)	89,280			2,153		
Dec 8, 2015	Jan 6, 2016	NPC Diesel Oil for Western Mindanao (Feb-Dec 2016 with 6 months extension)	34,606			805		

	Date of	Contract	Volume in KL*			C	ontract Price	
Bid Date	Award	Duration	DFO*	IFO*	ELO*	DFO*	IFO*	ELO*
May 27, 2014	Aug. 12, 2014	Power Barge 101 and 102 (August-December 2014 with 6 months extension)			40			5
Feb. 24, 2014	Aug. 22, 2014	Naga Plant Complex Corporation - Supplemental (August- December 2014 with 6 months extension	301			13		
Jul. 10, 2014	Aug. 22, 2014	Malaya Thermal (August-December 2014 with 6 months extension)	800			38		
May 19, 2015	June 15, 2015	Malaya Thermal (June-December 2015 with 6 months extension)		35,000			754	
May 19, 2015	June 15, 2015	SPPC (June-December 2015 with 6 months extension)		8,370			178	
May 19, 2015	June 15, 2015	WMPC June-December 2015 with 6 months extension)		40,504			849	
July 2, 2015	Sep 2, 2015	Power Barge 104 (July-December 2015 with 6 months extension)		1,029			21	
July 24, 2015	Sep 2, 2015	Power Barge 104 (August-December 2015 with 6 months extension)			1,501			135

\*IFO = Industrial Fuel Oil

DFO = Diesel Fuel Oil ELO = Engine Lubricating Oil

KL = Kilo Liters

In the bidding for the Supply and Delivery of Oil-Based Fuel to NPC, PSALM, IPPs and Small Power Utilities Group (SPUG) Plants/Barges for the year 2015, Petron was awarded to supply a total of 32,775 kilo-liters (KL) worth P1,313 (2014 - 36,473 KL worth P1,625) of diesel fuel; 84,903 KL worth P1,802 (2014 - 14,595 KL worth P530) of bunker fuel and 2,819 KL worth of P261 of engine lubricating oil (2014 - 330 KL worth P39). Petron was also awarded to supply a total of 123,886 KL worth P2,958 of diesel fuel in 2016 from the bidding made in December 2015.

*Toll Service Agreement with Innospec Limited ("Innospec").* PFC entered into an agreement with Innospec, a leading global fuel additives supplier, in December 2006. Under the agreement PFC shall be the exclusive toll blender of Innospec's fuel additives sold in the Asia-Pacific region consisting of the following territories: South Korea, China, Taiwan, Singapore, Cambodia, Japan and Malaysia.

PFC will provide the tolling services which include storage, blending, filing and logistics management. In consideration of these services, Innospec will pay PFC a service fee based on the total volume of products blended at PFC Fuel Additives Blending facility.

Tolling services started in 2008 on which PFC recognized revenue amounting to P48, P49 and P37 in 2015, 2014 and 2013 respectively.

Hungry Juan Outlet Development Agreement with San Miguel Foods, Inc. PFC entered into an agreement with SMFI for a period of three years and paid a one-time franchise fee. The store, which started operating in November 2012, is located at Rizal Blvd. cor. Argonaut Highway, Subic Bay Freeport Zone. Lease Agreement with Philippine National Oil Company (PNOC). On September 30, 2009, the Parent Company through NVRC entered into a 30-year lease with PNOC without rent-free period, covering a property which it shall use as site for its refinery, commencing January 1, 2010 and ending on December 31, 2039. Based on the latest re-appraisal made, the annual rental shall be P138, starting 2012, payable on the 15th day of January each year without the necessity of demand. This non-cancelable lease is subject to renewal options and annual escalation clauses of 3% per annum to be applied starting 2013 until the next re-appraisal is conducted. The leased premises shall be reappraised in 2017 and every fifth year thereafter in which the new rental rate shall be determined equivalent to 5% of the reappraised value, and still subject to annual escalation clause of 3% for the four years following the re-appraisal. Prior to this agreement, Petron had an outstanding lease agreement on the same property from PNOC. Also, as of December 31, 2015 and 2014, Petron leases other parcels of land from PNOC for its bulk plants and service stations.

### 32. Basic and Diluted Earnings Per Share

	2015	2014	2013
Net income attributable to equity holders of the Parent Company Dividends on preferred shares for the	P5,618	P3,320	P5,247
period Distributions to the holders of USCS	(646) (3,607)	(1,114) (3,580)	(953) (1,674)
Net income (loss) attributable to common shareholders of the Parent Company (a)	P1,365	(P1,374)	P2,620
Weighted average number of common shares outstanding (in millions) (b)	9,375	9,375	9,375
Basic/diluted earnings (loss) per common share attributable to equity holders of the Parent Company (a/b)	P0.15	(P0.15)	P0.28

Basic and diluted earnings (loss) per share amounts are computed as follows:

As of December 31, 2015, 2014 and 2013, the Parent Company has no potential dilutive debt or equity instruments.

## **33. Supplemental Cash Flow Information**

	2015	2014	2013
Decrease (increase) in assets:			
Trade receivables	P18,138	P12,704	(P6,553)
Inventories	22,875	(1,547)	(1,819)
Other current assets	(8,136)	(6,392)	(3,394)
Increase (decrease) in liabilities:			
Liabilities for crude oil and			
petroleum product importation	(10,030)	(16,122)	9,747
Trade and other payables and others	(27,934)	5,083	19,070
	(5,087)	(6,274)	17,051
Additional allowance for (net reversal			-
of) impairment of receivables,			
inventory decline and/or			
obsolescence and others	(397)	(286)	630
	(P5,484)	(P6,560)	P17,681

Changes in operating assets and liabilities:

# 34. Financial Risk Management Objectives and Policies

The Group's principal financial instruments include cash and cash equivalents, debt and equity securities, bank loans and derivative instruments. The main purpose of bank loans is to finance working capital relating to importation of crude and petroleum products, as well as to partly fund capital expenditures. The Group has other financial assets and liabilities such as trade and other receivables and trade and other payables, which are generated directly from its operations.

It is the Group's policy not to enter into derivative transactions for speculative purposes. The Group uses hedging instruments to protect its margin on its products from potential price volatility of crude oil and products. It also enters into short-term forward currency contracts to hedge its currency exposure on crude oil importations.

The main risks arising from the Group's financial instruments are foreign currency risk, interest rate risk, credit risk, liquidity risk and commodity price risk. The BOD regularly reviews and approves the policies for managing these financial risks. Details of each of these risks are discussed below, together with the related risk management structure.

### **Risk Management Structure**

The Group follows an enterprise-wide risk management framework for identifying, assessing and addressing the risk factors that affect or may affect its businesses.

The Group's risk management process is a bottom-up approach, with each risk owner mandated to conduct regular assessment of its risk profile and formulate action plans for managing identified risks. As the Group's operation is an integrated value chain, risks emanate from every process, while some could cut across groups. The results of these activities flow up to the Management Committee and, eventually, the BOD through the Group's annual business planning process. Oversight and technical assistance is likewise provided by corporate units and committees with special duties. These groups and their functions are:

- a. The Risk and Insurance Management Group, which is mandated with the overall coordination and development of the enterprise-wide risk management process.
- b. The Financial Risk Management Unit of the Treasurer's Department, which is in charge of foreign currency hedging transactions.
- c. The Transaction Management Unit of Controllers Department, which provides backroom support for all hedging transactions.
- d. The Corporate Technical and Engineering Services Group, which oversees strict adherence to safety and environmental mandates across all facilities.
- e. The Internal Audit Department, which has been tasked with the implementation of a risk-based auditing.
- f. The Commodity Risk Management Department (CRMD), which sets new and updates existing hedging policies by the Board, provides the strategic targets and recommends corporate hedging strategy to the Commodity Risk Management Committee and Steering Committee.
- g. PSTPL executes the hedging transactions involving crude and product imports on behalf of the Group.

The BOD also created separate board-level entities with explicit authority and responsibility in managing and monitoring risks, as follows:

- a. The Audit and Risk Management Committee ensures the integrity of internal control activities throughout the Group. It develops, oversees, checks and pre-approves financial management functions and systems in the areas of credit, market, liquidity, operational, legal and other risks of the Group, and crisis management. The Internal Audit Department and the External Auditor directly report to the Audit and Risk Management Committee regarding the direction, scope and coordination of audit and any related activities.
- b. The Compliance Officer, who is a senior officer of the Parent Company reports to the BOD through the Audit and Risk Management Committee. He monitors compliance with the provisions and requirements of the Corporate Governance Manual, determines any possible violations and recommends corresponding penalties, subject to review and approval of the BOD. The Compliance Officer identifies and monitors compliance risk. Lastly, the Compliance Officer represents the Group before the SEC regarding matters involving compliance with the Corporate Governance Manual.

### Foreign Currency Risk

The Parent Company's functional currency is the Philippine peso, which is the denomination of the bulk of the Group's revenues. The Group's exposures to foreign currency risk arise mainly from US dollar-denominated sales as well as purchases principally of crude oil and petroleum products. As a result of this, the Group maintains a level of US dollar-denominated assets and liabilities during the period. Foreign currency risk occurs due to differences in the levels of US dollar-denominated assets and liabilities.

In addition, starting March 31, 2012, the Group's exposure to foreign currency risks also arise from US dollar-denominated sales and purchases, principally of crude oil and petroleum products, of Petron Malaysia whose transactions are in Malaysian ringgit, which are subsequently converted into US dollar before ultimately translated to equivalent Philippine peso amount using applicable rates for the purpose of consolidation.

The Group pursues a policy of mitigating foreign currency risk by entering into hedging transactions or by substituting US dollar-denominated liabilities with peso-based debt. The natural hedge provided by US dollar-denominated assets is also factored in hedging decisions. As a matter of policy, currency hedging is limited to the extent of 100% of the underlying exposure.

The Group is allowed to engage in active risk management strategies for a portion of its foreign currency risk exposure. Loss limits are in place, monitored daily and regularly reviewed by management.

Information on the Group's US dollar-denominated financial assets and liabilities and their Philippine peso equivalents are as follows:

	20	015	2014		
-	Phil. Peso			Phil. Peso	
	US dollar	Equivalent	US dollar	Equivalent	
Assets					
Cash and cash equivalents	287	13,510	1,252	56,039	
Trade and other receivables	165	7,788	172	7,709	
Other assets	46	2,157	79	3,519	
	498	23,455	1,503	67,267	
Liabilities					
Short-term loans	326	15,351	776	34,713	
Liabilities for crude oil and					
petroleum product importation	284	13,380	532	23,804	
Long-term debts (including					
current maturities)	959	45,153	1,111	49,676	
Other liabilities	78	3,658	712	31,869	
	1,647	77,542	3,131	140,062	
Net foreign currency - denominat	ed				
monetary liabilities	(1,149)	) (54,087)	(1,628)	(72,795)	

The Group incurred net foreign currency losses amounting to P4,305, P1,617 and P4,109 in 2015, 2014 and 2013, respectively (Note 26), which were mainly countered by marked-to-market and realized hedging gains (Note 26). The foreign currency rates from Philippine peso (PhP) to US dollar (US\$) as of December 31 are shown in the following table:

	PhP to US\$
December 31, 2013	44.400
December 31, 2014	44.720
December 31, 2015	47.060

Management of foreign currency risk is also supplemented by monitoring the sensitivity of financial instruments to various foreign currency exchange rate scenarios. Foreign currency movements affect reported equity through the retained earnings arising from increases or decreases in unrealized and realized foreign currency gains or losses.

The following table demonstrates the sensitivity to a reasonably possible change in the US dollar exchange rate, with all other variables held constant, to profit before tax and equity as of December 31, 2015 and 2014:

	P1 Decrease dollar Excha		P1 Increase in the US dollar Exchange Rate		
2015	Effect on Income before Income Tax	Effect on Equity	Effect on Income before Income Tax	Effect on Equity	
Cash and cash equivalents	(P154)	(P241)	P154	P241	
Trade and other receivables	(84)	(140)	84	140	
Other assets	(34)	(36)	34	36	
	(272)	(417)	272	417	
Short-term loans	240	254	(240)	(254)	
Liabilities for crude oil and petroleum product importation Long-term debts (including	130	245	(130)	(245)	
current maturities)	890	692	(890)	(692)	
Other liabilities	12	74	(12)	(74)	
	1,272	1,265	(1,272)	(1,265)	
a a a construit "Ald <sup>a da da</sup>	P1,000	P848	(P1,000)	(P848)	

	P1 Decrease i dollar Exchar		P1 Increase in the US dollar Exchange Rate		
—	Effect on	ige Rate	Effect on	go Ruto	
	Income Before	Effect on	Income Before	Effect on	
2014	Income Tax	Equity	Income Tax	Equity	
Cash and cash equivalents	(P882)	(P988)	P882	P988	
Trade and other receivables	(51)	(157)	51	157	
Other assets	(58)	(62)	58	62	
	(991)	(1,207)	991	1,207	
Short-term loans	450	641	(450)	(641)	
Liabilities for crude oil and petroleum product importation	297	444	(297)	(444)	
Long-term debts (including current maturities)	1,025	803	(1,025)	(803)	
Other liabilities	636	522	(636)	(522)	
a surge and surgery and	2,408	2,410	(2,408)	(2,410)	
	P1,417	P1,203	(P1,417)	(P1,203)	

Exposures to foreign currency rates vary during the year depending on the volume of foreign currency denominated transactions. Nonetheless, the analysis above is considered to be representative of the Group's currency risk.

## Interest Rate Risk

Interest rate risk is the risk that future cash flows from a financial instrument (cash flow interest rate risk) or its fair value (fair value interest rate risk) will fluctuate because of changes in market interest rates. The Group's exposure to changes in interest rates relates mainly to long-term borrowings and investment securities. Investments or borrowings issued at fixed rates expose the Group to fair value interest rate risk. On the other hand, investments or borrowings issued at variable rates expose the Group to cash flow interest rate risk.

The Group manages its interest costs by using a combination of fixed and variable rate debt instruments. Management is responsible for monitoring the prevailing market-based interest rates and ensures that the marked-up rates levied on its borrowings are most favorable and benchmarked against the interest rates charged by other creditor banks.

On the other hand, the Group's investment policy is to maintain an adequate yield to match or reduce the net interest cost from its borrowings prior to deployment of funds to their intended use in operations and working capital management. However, the Group invests only in high-quality securities while maintaining the necessary diversification to avoid concentration risk.

In managing interest rate risk, the Group aims to reduce the impact of short-term volatility on earnings. Over the longer term, however, permanent changes in interest rates would have an impact on profit or loss.

Managing interest rate risk is also supplemented by monitoring the sensitivity of the Group's financial instruments to various standard and non-standard interest rate scenarios. Interest rate movements affect reported equity through the retained earnings arising from increases or decreases in interest income or interest expense as well as fair value changes reported in profit or loss, if any.

The sensitivity to a reasonably possible 1% increase in the interest rates, with all other variables held constant, would have decreased the Group's profit before tax (through the impact on floating rate borrowings) and equity by P452 and P497 in 2015 and 2014, respectively. A 1% decrease in the interest rate would have had the equal but opposite effect.

### Interest Rate Risk Table

As of December 31, 2015 and 2014, the terms and maturity profile of the interest-bearing financial instruments, together with its gross amounts, are shown in the following tables:

2015	<1 Year	1-<2 Years	2-<3 Years	3-<4 Years	4-<5 Years	>5 Years	Total
Fixed Rate							
Philippine peso							
denominated	P36	P20,036	P1,678	P1,029	P1,029	P4,648	P28,456
Interest rate	6.3% - 7.2%	6,3% - 7,2%	5.5% - 7.2%	5.5% - 7.2%	5,5% - 7,2%	5.5% - 7.2%	
Floating Rate							
Malaysian ringgit							
denominated (expressed in PhP)	639	1,096	1,096	458	-	-	3,289
Interest rate	1.5%+COF	1.5%+COF	1.5%+COF	1.5%+COF			-,
US\$ denominated							
(expressed in PhP)	33	10,085	13,782	10,588	7,395	-	41,883
Interest rate*	1, 3, 6 mos.						
	Libor +						
	margin	margin	margin	margin	margin		
	P708	P31,217	P16,556	P12,075	P8,424	P4,648	P73,628

\*The Group reprices every 3 months but has been given an option to reprice every 1 or 6 months.

2014	<l th="" year<=""><th>1-&lt;2 Years</th><th>2-&lt;3 Years</th><th>3-&lt;4 Years</th><th>4-&lt;5 Years</th><th>&gt;5 Years</th><th>Total</th></l>	1-<2 Years	2-<3 Years	3-<4 Years	4-<5 Years	>5 Years	Total
Fixed Rate Philippine peso denominated Interest rate	P36 6.3% - 7.2%	P36 6,3% - 7.2%	P20,036 6.3% - 7.2%	P678 6,3% - 7.2%%	P29 6.3% - 7.2%	P2,677 6.3% - 7.2%	P23,492
Floating Rate Malaysian ringgit denominated (averaged in PhP)		746	1,280	1,280	534	-	3,840
(expressed in PhP) Interest rate US\$ denominated	-	1.5%+COF	1.5%+COF	1.5%+COF	1.5%+COF		.,
(expressed in PhP) Interest rate*	6,101 1, 3, 6 mos. Libor + margin	18,399 1, 3, 6 mos. Libor + margin	12,266 1, 3, 6 mos. Libor + margin_	6,069 1, 3, 6 mos. Libor + margin	3,035 1, 3, 6 mos. Libor + margin	-	45,870
	P6,137	P19,181	P33,582	P8,027	P3,598	P2,677	P73,202

\*The Group reprices every 3 months but has been given an option to reprice every 1 or 6 months.

### Credit Risk

Credit risk is the risk of financial loss to the Group if a customer or counterparty to a financial instrument fails to meet its contractual obligations. In effectively managing credit risk, the Group regulates and extends credit only to qualified and credit-worthy customers and counterparties, consistent with established Group credit policies, guidelines and credit verification procedures. Requests for credit facilities from trade customers undergo stages of review by National Sales and Finance Divisions. Approvals, which are based on amounts of credit lines requested, are vested among line managers and top management that include the President and the Chairman.

Generally, the maximum credit risk exposure of financial assets is the total carrying amount of the financial assets as shown on the face of the consolidated statements of financial position or in the notes to the consolidated financial statements, as summarized below:

	Note	2015	2014
Cash in bank and cash equivalents			
(net of cash on hand)	6	P16,852	P87,906
Derivative assets	7	362	1,496
Available-for-sale financial assets	8	621	881
Trade and other receivables - net	9	30,749	48,339
Due from related parties	15	1,816	1,747
Long-term receivables - net	15	189	43
Noncurrent deposits	15	82	90
-		P50,671	P140,502

The credit risk for cash and cash equivalents and derivative financial instruments is considered negligible, since the counterparties are reputable entities with high external credit ratings. The credit quality of these financial assets is considered to be high grade.

In monitoring trade receivables and credit lines, the Group maintains up-to-date records where daily sales and collection transactions of all customers are recorded in real-time and month-end statements of accounts are forwarded to customers as collection medium. Finance Division's Credit Department regularly reports to management trade receivables balances (monthly), past due accounts (weekly) and credit utilization efficiency (semi-annually).
*Collaterals*. To the extent practicable, the Group also requires collateral as security for a credit facility to mitigate credit risk in trade receivables (Note 9). Among the collaterals held are letters of credit, bank guarantees, real estate mortgages, cash bonds, cash deposits and corporate guarantees valued at P4,070 and P4,653 as of December 31, 2015 and 2014, respectively. These securities may only be called on or applied upon default of customers.

*Credit Risk Concentration.* The Group's exposure to credit risk arises from default of counterparty. Generally, the maximum credit risk exposure of trade and other receivables is its carrying amount without considering collaterals or credit enhancements, if any. The Group has no significant concentration of credit risk since the Group deals with a large number of homogenous trade customers. The Group does not execute any credit guarantee in favor of any counterparty.

The credit risk exposure of the Group based on TAR as of December 31, 2015 and 2014 are shown below (Note 9):

	Neither Past Due nor Impaired	Past Due but not Impaired	Impaired	Total
December 31, 2015				
Reseller	P2,806	P117	P71	P2,994
Lubes	341	8	13	362
Gasul	392	48	133	573
Industrial	5,071	367	518	5,956
Others	8,021	306	89	8,416
	P16,631	P846	P824	P18,301
	Neither Past Due	Past Due but		
	nor Impaired	not Impaired	Impaired	Total
December 31, 2014				
Reseller	P3,586	P144	P35	P3,765
Lubes	250	26	19	295
Gasul	548	55	147	750
Industrial	7,702	2,114	494	10,310
Others	2,277	1,162	105	3,544
	P14,363	P3,501	P800	P18,664

*Credit Quality.* In monitoring and controlling credit extended to counterparty, the Group adopts a comprehensive credit rating system based on financial and non-financial assessments of its customers. Financial factors being considered comprised of the financial standing of the customer while the non-financial aspects include but are not limited to the assessment of the customer's nature of business, management profile, industry background, payment habit and both present and potential business dealings with the Group.

Class A "*High Grade*" are accounts with strong financial capacity and business performance and with the lowest default risk.

Class B "*Moderate Grade*" refers to accounts of satisfactory financial capability and credit standing but with some elements of risks where certain measure of control is necessary in order to mitigate risk of default.

Class C "Low Grade" are accounts with high probability of delinquency and default.

	<b>Trade Accounts Receivables Per Class</b>				
	Class A	Class B	Class C	Total	
December 31, 2015					
Reseller	P307	P2,622	P65	P2,994	
Lubes	155	194	13	362	
Gasul	111	346	116	573	
Industrial	1,451	3,031	1,474	5,956	
Others	5,664	2,590	162	8,416	
	P7,688	P8,783	P1,830	P18,301	

Below is the credit quality profile of the Group's TAR as of December 31, 2015 and 2014:

	Trade Accounts Receivables Per Class				
	Class A	Class B	Class C	Total	
December 31, 2014					
Reseller	P3,225	P494	P46	P3,765	
Lubes	190	84	21	295	
Gasul	228	396	126	750	
Industrial	2,828	5,848	1,634	10,310	
Others	1,271	2,050	223	3,544	
	P7,742	P8,872	P2,050	P18,664	

#### Liquidity Risk

Liquidity risk pertains to the risk that the Group will encounter difficulty in meeting obligations associated with financial liabilities that are settled by delivering cash or another financial asset.

The Group's objectives in managing its liquidity risk are as follows: a) to ensure that adequate funding is available at all times; b) to meet commitments as they arise without incurring unnecessary costs; c) to be able to access funding when needed at the least possible cost; and d) to maintain an adequate time spread of refinancing maturities.

The Group constantly monitors and manages its liquidity position, liquidity gaps or surplus on a daily basis. A committed stand-by credit facility from several local banks is also available to ensure availability of funds when necessary. The Group also uses derivative instruments such as forwards and swaps to manage liquidity. The table below summarizes the maturity profile of the Group's financial assets and financial liabilities based on contractual undiscounted payments used for liquidity management as of December 31, 2015 and 2014.

2015	Carrying Amount	Contractual Cash Flow	1 Year or Less	>1 Year - 2 Years	>2 Years - 5 Years	Over 5 Years
Financial Assets						
Cash and cash equivalents	P18,881	P18,881	P18,881	P -	Р-	Р-
Trade and other receivables				<b>x</b> -	1 -	1 -
	30,749	30,749	30,749	1 010	-	-
Due from related parties	1,816	1,816	-	1,816	-	-
Derivative assets	362	362	362	-	-	-
Financial assets at FVPL	147	147	147	-	-	
AFS financial assets	621	657	253	68	209	127
Long-term receivables - net	189	272	-	-	272	-
Noncurrent deposits	82	83	-	5	9	69
Financial Liabilities						
Short-term loans	99,481	100,126	100,126	-	-	-
Liabilities for crude oil and		,				
petroleum product						
importation	16,271	16,271	16,271	_	_	-
Accounts payable and	10,271	10,271	10,471	_		
accrued expenses						
(excluding specific taxes						
and other taxes payable						
and retirement benefits						
liability)	7,401	7,401	7,401	-	-	-
Derivative liabilities	603	603	603	-	-	-
Long-term debts (including						
current maturities)	72,420	82,675	4,077	34,306	39,324	4,968
Cash bonds	382	388	-	367	4	17
Cylinder deposits	454	454		-	-	454
Other noncurrent liabilities	70	70	-	-	-	70
	Carrying	Contractual	1 Year or	>1 Year -	>2 Years -	Over 5
2014	Amount	Cash Flow	Less	2 Years	5 Years	Years
	Amount	Cash I IOW	1.435	2 10413	5 10415	Teurs
Financial Assets						
Cash and cash equivalents	P90,602	P90,602	P90,602	Р-	Р -	Р-
Trade and other receivables	48,339	48,339	48,339	-	-	-
Due from related parties	1,747	1,747	-	1,747	-	-
Derivative assets	1,496	1,496	1,496	-	-	-
Financial assets at FVPL	136	136	136	-	-	-
AFS financial assets	881	932	475	243	214	-
Long-term receivables - net	43	52	-	14	14	24
Noncurrent deposits	90	91 91	-	2	9	80
	,,,	71			,	
Financial Liabilities	100 000	104.000	104 000			
Short-term loans	133,388	134,232	134,232	-	-	-
Liabilities for crude oil and						
Liabilities for crude oil and petroleum product						
petroleum product importation	24,032	24,032	24,032	-	-	-
petroleum product	24,032	24,032	24,032	-	-	-
petroleum product importation Accounts payable and	24,032	24,032	24,032	-	-	-
petroleum product importation Accounts payable and accrued expenses	24,032	24,032	24,032	-		-
petroleum product importation Accounts payable and accrued expenses (excluding specific taxes	24,032	24,032	24,032	-		-
petroleum product importation Accounts payable and accrued expenses (excluding specific taxes and other taxes payable	24,032	24,032	24,032	-		-
petroleum product importation Accounts payable and accrued expenses (excluding specific taxes and other taxes payable and retirement benefits			-	-	-	-
petroleum product importation Accounts payable and accrued expenses (excluding specific taxes and other taxes payable and retirement benefits liability)	36,839	36,839	36,839	-	-	-
petroleum product importation Accounts payable and accrued expenses (excluding specific taxes and other taxes payable and retirement benefits liability) Derivative liabilities			-	-	- - -	-
petroleum product importation Accounts payable and accrued expenses (excluding specific taxes and other taxes payable and retirement benefits liability) Derivative liabilities Long-term debts (including	36,839 98	36,839 98	36,839 98	-	-	-
petroleum product importation Accounts payable and accrued expenses (excluding specific taxes and other taxes payable and retirement benefits liability) Derivative liabilities Long-term debts (including current maturities)	36,839 98 72,129	36,839 98 84,857	36,839	- - 22,656	- - 52,242	3,185
petroleum product importation Accounts payable and accrued expenses (excluding specific taxes and other taxes payable and retirement benefits liability) Derivative liabilities Long-term debts (including current maturities) Cash bonds	36,839 98 72,129 870	36,839 98 84,857 873	36,839 98	- - 22,656 864	- - 52,242 3	6
petroleum product importation Accounts payable and accrued expenses (excluding specific taxes and other taxes payable and retirement benefits liability) Derivative liabilities Long-term debts (including current maturities)	36,839 98 72,129	36,839 98 84,857	36,839 98	,		

#### Commodity Price Risk

Commodity price risk is the risk that future cash flows from a financial instrument will fluctuate because of changes in market prices. The Group enters into various commodity derivatives to manage its price risks on strategic commodities. Commodity hedging allows stability in prices, thus offsetting the risk of volatile market fluctuations. Through hedging, prices of commodities are fixed at levels acceptable to the Group, thus protecting raw material cost and preserving margins. For consumer (buy) hedging transactions, if prices go down, hedge positions may show marked-to-market losses; however, any loss in the marked-to-market position is offset by the resulting lower physical raw material cost. While for producer (sell) hedges, if prices go down, hedge positions may show marked-to-market position is offset by the resulting lower physical is offset by the resulting lower selling price.

To minimize the Group's risk of potential losses due to volatility of international crude and product prices, the Group implemented commodity hedging for crude and petroleum products. The hedges are intended to protect crude inventories from risks of downward price and squeezed margins. Hedging policy (including the use of commodity price swaps, time-spreads, put options, collars and 3-way options) developed by the Commodity Risk Management Committee is in place. Decisions are guided by the conditions set and approved by the Group's management.

#### Other Market Price Risk

The Group's market price risk arises from its investments carried at fair value (FVPL and AFS financial assets). The Group manages its risk arising from changes in market price by monitoring the changes in the market price of the investments.

### Capital Management

The Group's capital management policies and programs aim to provide an optimal capital structure that would ensure the Group's ability to continue as a going concern while at the same time provide adequate returns to the shareholders. As such, it considers the best trade-off between risks associated with debt financing and relatively higher cost of equity funds.

An enterprise resource planning system is used to monitor and forecast the Group's overall financial position. The Group regularly updates its near-term and long-term financial projections to consider the latest available market data in order to preserve the desired capital structure. The Group may adjust the amount of dividends paid to shareholders, issue new shares as well as increase or decrease assets and/or liabilities, depending on the prevailing internal and external business conditions.

The Group monitors capital via carrying amount of equity as shown in the consolidated statements of financial position. The Group's capital for the covered reporting period is summarized below:

	2015	2014
Total assets	<b>P294,26</b> 7	P391,324
Total liabilities	211,167	277,632
Total equity	83,100	113,692
Debt to equity ratio	2.5:1	2.4:1
Assets to equity ratio	3.5:1	3.4:1

There were no changes in the Group's approach to capital management during the year.

The Group is not subject to externally-imposed capital requirements.

### 35. Financial Assets and Financial Liabilities

The table below presents a comparison by category of carrying amounts and fair values of the Group's financial instruments as of December 31:

		2	015	2014		
	-	Carrying	Fair	Carrying	Fair	
	Note	Amount	Value	Amount	Value	
Financial assets (FA):						
Cash and cash equivalents	6	P18,881	P18,881	P90,602	P90,602	
Trade and other receivables	9	30,749	30,749	48,339	48,339	
Due from related parties	15	1,816	1,816	1,747	1,747	
Long-term receivables - net	15	189	189	43	43	
Noncurrent deposits	15	82	82	90	90	
Loans and receivables		51,717	51,717	140,821	140,821	
AFS financial assets	8	621	621	881	881	
Financial assets at FVPL	7	147	147	136	136	
Derivative assets	7	362	362	1,496	1,496	
FA at FVPL		509	509	1,632	1,632	
Total financial assets		P52,847	P52,847	P143,334	P143,334	

		2	2015	2	014
	_	Carrying	Fair	Carrying	Fair
	Note	Amount	Value	Amount	Value
Financial liabilities (FL):					
Short-term loans	16	P99,481	P99,481	P133,388	P133,388
Liabilities for crude oil and					
petroleum product					
importation		16,271	16,271	24,032	24,032
Trade and other payables					
(excluding specific taxes					
and other taxes payable					
and retirement benefits		•			
liability)	17	7,401	7,401	36,839	36,839
Long-term debt including					
current portion	18	72,420	72,420	72,129	72,129
Cash bonds	20	382	382	870	870
Cylinder deposits	20	454	454	442	442
Other noncurrent liabilities	20	70	70	61	61
FL at amortized cost		196,479	196,479	267,761	267,761
Derivative liabilities		603	603	98	98
Total financial liabilities		P197,082	P197,082	P267,859	P267,859

The following methods and assumptions are used to estimate the fair value of each class of financial instruments:

Cash and Cash Equivalents, Trade and Other Receivables, Due from Related Parties, Long-term Receivables and Noncurrent Deposits. The carrying amount of cash and cash equivalents and receivables approximates fair value primarily due to the relatively shortterm maturities of these financial instruments. In the case of long-term receivables and noncurrent deposits, the fair value is based on the present value of expected future cash flows using the applicable discount rates based on current market rates of identical or similar quoted instruments. *Derivatives.* The fair values of freestanding and bifurcated forward currency transactions are calculated by reference to current forward exchange rates for contracts with similar maturity profiles. Marked-to-market valuation of commodity hedges are based on forecasted crude and product prices by third parties.

Financial Assets at FVPL and AFS Financial Assets. The fair values of publicly traded instruments and similar investments are based on published market prices. For debt instruments with no quoted market prices, a reasonable estimate of their fair values is calculated based on the expected cash flows from the instruments discounted using the applicable discount rates of comparable instruments quoted in active markets. Unquoted equity securities are carried at cost less impairment.

Long-term Debt - Floating Rate. The carrying amounts of floating rate loans with quarterly interest rate repricing approximate their fair values.

*Cash Bonds, Cylinder Deposits and Other Noncurrent Liabilities.* Fair value is estimated as the present value of all future cash flows discounted using the applicable market rates for similar types of instruments as of reporting date. Effective rates used in 2015 and 2014 are 5.84% and 5.69%, respectively.

Short-term Loans, Liabilities for Crude Oil and Petroleum Product Importation and Trade and Other Payables. The carrying amount of short-term loans, liabilities for crude oil and petroleum product importation and trade and other payables approximates fair value primarily due to the relatively short-term maturities of these financial instruments.

#### **Derivative Financial Instruments**

The Group's derivative financial instruments according to the type of financial risk being managed and the details of freestanding and embedded derivative financial instruments are discussed below.

The Group enters into various currency and commodity derivative contracts to manage its exposure on foreign currency and commodity price risk. The portfolio is a mixture of instruments including forwards, swaps and options. These include freestanding and embedded derivatives found in host contracts, which are not designated as accounting hedges. Changes in fair value of these instruments are recognized directly in profit or loss.

#### **Freestanding Derivatives**

Freestanding derivatives consist of commodity and currency entered into by the Group.

#### Currency Forwards

As of December 31, 2015 and 2014, the Group has outstanding foreign currency forward contracts with aggregate notional amount of US\$1,013 million and US\$1,673 million, respectively, and with various maturities in 2016 and 2015. As of December 31, 2015, the net fair value of these currency forwards amounted to (P202) while the December 31, 2014 figure is minimal.

#### Commodity Swaps

The Group has outstanding swap agreements covering its oil requirements, with various maturities in 2016. Under the agreements, payment is made either by the Group or its counterparty for the difference between the hedged fixed price and the relevant monthly average index price.

Total outstanding equivalent notional quantity covered by the commodity swaps were 10.9 million barrels and 6.6 million barrels for 2015 and 2014, respectively. The estimated net receipts (payouts) for these transactions amounted to (P39) and P1,398 for 2015 and 2014, respectively.

#### Commodity Options

As of December 31, 2015 and 2014, the Group has no outstanding 3-way options designated as hedge of forecasted purchases of crude oil.

The call and put options can be exercised at various calculation dates with specified quantities on each calculation date.

#### Embedded Derivatives

Embedded foreign currency derivatives exist in certain US dollar-denominated sales and purchases contracts for various fuel products of Petron. Under the sales and purchase contracts, the peso equivalent is determined using the average Philippine Dealing System rate on the month preceding the month of delivery.

As of December 31, 2015 and 2014, the total outstanding notional amount of currency forwards embedded in non-financial contracts is minimal. These non-financial contracts consist mainly of foreign currency-denominated service contracts, purchase orders and sales agreements. The embedded forwards are not clearly and closely related to their respective host contracts. As of December 31, 2015 and 2014, the net negative fair value of these embedded currency forwards is minimal.

For the years ended December 31, 2015, 2014 and 2013, the Group recognized marked-to-market gains from freestanding and embedded derivatives amounting to P936, P2,153 and P2,479, respectively (Note 26).

#### Fair Value Changes on Derivatives

The net movements in the fair value of all derivative transactions in 2015 and 2014 are as follows:

	Note	2015	2014
Fair value at beginning of year		P1,398	P537
Net changes in fair value during the year	26	936	2,153
Fair value of settled instruments		(2,575)	(1,292)
Fair value at end of year		(P241)	P1,398

#### Fair Value Hierarchy

Financial assets and liabilities measured at fair value in the consolidated statements of financial position are categorized in accordance with the fair value hierarchy. This hierarchy groups financial assets and liabilities into three levels based on the significance of inputs used in measuring the fair value of the financial assets and liabilities.

The table below analyzes financial instruments carried at fair value, by valuation method as of December 31, 2015 and 2014. The different levels have been defined as follows:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities;
- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly; and

2015	Level 1	Level 2	Total	
Financial Assets:				
FVPL	Р-	P147	<b>P147</b>	
Derivative assets	-	362	362	
AFS financial assets	71	550	621	
Financial Liabilities:				
Derivative liabilities		(603)	(603)	
2014	Level 1	Level 2	Total	
Financial Assets:				
FVPL	Р-	P136	P136	
Derivative assets	-	1,496	1,496	
AFS financial assets	372	509	881	
Financial Liabilities:				
Derivative liabilities	-	(98)	(98)	

• Level 3: inputs for the asset or liability are not based on observable market data.

The Group has no financial instruments valued based on Level 3 as of December 31, 2015 and 2014. During the year, there were no transfers between Level 1 and Level 2 fair value measurements, and no transfers into and out of Level 3 fair value measurements.

#### 36. Registration with the Board of Investments (BOI)

Benzene, Toluene and Propylene Recovery Units

On October 20, 2005, Petron registered with the BOI under the Omnibus Investments Code of 1987 (Executive Order 226) as: (1) a pioneer, new export producer status of Benzene and Toluene; and (2) a pioneer, new domestic producer status of Propylene. Under the terms of its registration, Petron is subject to certain requirements principally that of exporting at least 50% of the combined production of Benzene and Toluene.

As a registered enterprise, Petron is entitled to the following benefits on its production of petroleum products used as petrochemical feedstock:

a. Income Tax Holiday (ITH): (1) for six years from May 2008 or actual start of commercial operations, whichever is earlier, but in no case earlier than the date of registration for Benzene and Toluene; and (2) for six years from December 2007 or actual start of commercial operations, whichever is earlier, but in no case earlier than the date of registration for Propylene.

- b. Tax credit equivalent to the national internal revenue taxes and duties paid on raw materials and supplies and semi-manufactured products used in producing its export product and forming parts thereof for ten years from start of commercial operations.
- c. Simplification of custom procedures.
- d. Access to Customs Bonded Manufacturing Warehouse (CBMW) subject to Custom rules and regulations provided firm exports of at least 50% of combined production of Benzene and Toluene.
- e. Exemption from wharfage dues, any export tax, duty, imposts and fees for a ten year period from date of registration.
- f. Importation of consigned equipment for a period of ten years from the date of registration subject to the posting of re-export bond.
- g. Exemption from taxes and duties on imported spare parts and consumable supplies for export producers with CBMW exporting at least 50% of combined production of Benzene and Toluene.
- h. Petron may qualify to import capital equipment, spare parts, and accessories at zero (one percent for Propylene) duty from date of registration up to June 5, 2006 pursuant to Executive Order (EO) No. 313 and its Implementing Rules and Regulations.

The BOI extended Petron's ITH incentive for its propylene sales from December 2013 to November 2014 and for its benzene and toluene sales from May 2014 to April 2015.

#### Fluidized Bed Catalytic Cracker (PetroFCC) Unit

On December 20, 2005, the BOI approved Petron's application under RA 8479 for new investment at its Bataan Refinery for the PetroFCC. Subject to Petron's compliance with the terms and conditions of registration, the BOI is extending the following major incentives:

- a. ITH for five years without extension or bonus year from December 2008 or actual start of commercial operations, whichever is earlier, but in no case earlier than the date of registration subject to a rate of exemption computed based on the % share of product that are subject to retooling.
- b. Minimum duty of three percent and VAT on imported capital equipment and accompanying spare parts.
- c. Tax credit on domestic capital equipment shall be granted on locally fabricated capital equipment. This shall be equivalent to the difference between the tariff rate and the three percent (3%) duty imposed on the imported counterpart.
- d. Importation of consigned equipment for a period of five years from date of registration subject to posting of the appropriate re-export bond; provided that such consigned equipment shall be for the exclusive use of the registered activity.
- e. Exemption from wharfage dues, any export tax, duty, imposts and fees for a ten year period from date of registration.

- f. Exemption from taxes and duties on imported spare parts for consigned equipment with bonded manufacturing warehouse.
- g. Exemption from real property tax on production equipment or machinery.
- h. Exemption from contractor's tax.

PetroFCC entitlement period ended in February 2013 and registration with BOI was cancelled on July 4, 2013.

#### 70 MW Coal-Fired Power Plant (Limay, Bataan)

On November 3, 2010, Petron registered with the BOI as new operator of a 70 MW Coal-Fired Power Plant on a pioneer status with non-pioneer incentives under the Omnibus Investments Code of 1987 (EO No. 226). Subject to Petron's compliance with the terms and conditions of registration, the BOI is extending the following major incentives:

- a. ITH for four years from July 2012 or actual start of commercial operations, whichever is earlier, but in no case earlier than the date of registration limited to the revenue generated from the electricity sold to the grid.
- b. Importation of consigned equipment for a period of ten years from the date of registration subject to the posting of re-export bond.
- c. Petron may qualify to import capital equipment, spare parts and accessories at zero percent duty from date of registration up to June 16, 2011 pursuant to EO No. 528 and its Implementing Rules and Regulations.

The power plant started commercial operations on May 10, 2013 and the Parent Company availed ITH from May to September 2013.

On March 4, 2014, the BOI approved the transfer of BOI Certificate of Registration No. 2010-181 covering the 70 MW Coal-Fired Power Plant Project to SMC PowerGen, Inc. as the new owner of the said facility.

#### RMP-2 Project

On June 3, 2011, the BOI approved Petron's application under RA 8479 as an Existing Industry Participant with New Investment in Modernization/Conversion of Bataan Refinery's RMP-2. The BOI is extending the following major incentives:

- a. ITH for five years without extension or bonus year from July 2015 or actual start of commercial operations, whichever is earlier, but in no case earlier than the date of registration based on the formula of the ITH rate of exemption.
- b. Minimum duty of three percent and VAT on imported capital equipment and accompanying spare parts.
- c. Importation of consigned equipment for a period of five years from date of registration subject to posting of the appropriate re-export bond; provided that such consigned equipment shall be for the exclusive use of the registered activity.
- d. Tax credit on domestic capital equipment shall be granted on locally fabricated capital equipment which is equivalent to the difference between the tariff rate and the three percent duty imposed on the imported counterpart.
- e. Exemption from real property tax on production equipment or machinery.

f. Exemption from contractor's tax.

The RMP-2 Project commenced its commercial operation on January 1, 2016.

#### 70 MW Solid Fuel-Fired Power Plant

On February 14, 2013, Petron registered with the BOI as an expanded operator of a 70 MW Solid Fuel-Fired Power Plant on a pioneer status under the Omnibus Investments Code of 1987 (EO No. 226). Subject to Petron's compliance with the terms and conditions of registration, the BOI is extending the following major incentives:

- a. ITH for three years from December 2014 or actual start of commercial operations, whichever is earlier, but in no case earlier than the date of registration limited to the revenue generated from the electricity sold to the grid, other entities and/or communities.
- b. Importation of capital equipment, spare parts and accessories at zero (0%) duty from the date of effectivity of Executive Order No. 70 and its Implementing Rules and Regulations for a period of five (5) years reckoned from the date of registration or until the expiration of EO 70, whichever is earlier.
- c. Importation of consigned equipment for a period of ten years from the date of registration subject to the posting of re-export bond.

On March 4, 2014, the BOI approved the transfer of BOI Certificate of Registration No. 2013-047 covering this 70 MW Solid Fuel-Fired Power Plant to SMC PowerGen, Inc., the new owner of the said plant.

Yearly certificates of entitlement have been timely obtained by Petron to support its ITH credits.

### **37. Segment Information**

Management identifies segments based on business and geographic locations. These operating segments are monitored and strategic decisions are made on the basis of adjusted segment operating results. The CEO (the chief operating decision maker) reviews management reports on a regular basis.

The Group's major sources of revenues are as follows:

- a. Sales of petroleum and other related products which include gasoline, diesel and kerosene offered to motorists and public transport operators through its service station network around the country.
- b. Insurance premiums from the business and operation of all kinds of insurance and reinsurance, on sea as well as on land, of properties, goods and merchandise, of transportation or conveyance, against fire, earthquake, marine perils, accidents and all others forms and lines of insurance authorized by law, except life insurance.
- c. Lease of acquired real estate properties for petroleum, refining, storage and distribution facilities, gasoline service stations and other related structures.
- d. Sales on wholesale or retail and operation of service stations, retail outlets, restaurants, convenience stores and the like.

- e. Export sales of various petroleum and non-fuel products to other Asian countries such as China, Brunei, Taiwan, Cambodia, Malaysia, Thailand and Singapore.
- f. Sale of polypropylene resins to domestic plastic converters of yarn, film and injection moulding grade plastic products.

#### Segment Assets and Liabilities

Segment assets include all operating assets used by a segment and consist principally of operating cash, receivables, inventories and property, plant and equipment, net of allowances and impairment. Segment liabilities include all operating liabilities and consist principally of accounts payable, wages, taxes currently payable and accrued liabilities. Segment assets and liabilities do not include deferred taxes.

#### **Inter-segment Transactions**

Segment revenues, expenses and performance include sales and purchases between operating segments. Transfer prices between operating segments are set on an arm's length basis in a manner similar to transactions with third parties. Such transfers are eliminated in consolidation.

#### Major Customer

The Group does not have a single external customer from which sales revenue generated amounted to 10% or more of the total revenue of the Group.

The following tables present revenue and income information and certain asset and liability information regarding the business segments as of and for the years ended December 31, 2015, 2014 and 2013.

	Petroleum	Insurance	Leasing	Marketing	Elimination/ Others	Total
2015						
Revenue:						
External sales	P357,908	Р-	P33	P2,270	(P33)	P360,178
Inter-segment sales	158,171	107	509	55	(158,842)	-
Operating income	17,048	78	256	83	669	18,134
Net income	9,349	103	97	87	(3,366)	6,270
Assets and liabilities:	,					
Segment assets	333,187	1.097	5,181	904	(46,313)	294,056
Segment liabilities	216,062	178	4,004	313	(14,028)	206,529
Other segment information:	,		,			
Property, plant and						
equipment	156,319	-	-	208	5,070	161,597
Depreciation and	,					
amortization	6,164	-	2	39	67	6,272
Interest expense	5,533	-	183	-	(183)	5,533
Interest income	846	15	1	7	(183)	686
Income tax expense	3,479	11	35	21	109	3,655
2014						
Revenue:						
External sales	479,753	-	-	2,782	-	482,535
Inter-segment sales	249,428	82	550	-	(250,060)	-
Operating income	7,154	53	238	59	101	7,605
Net income	3,172	85	36	70	(354)	3,009
Assets and liabilities:						
Segment assets	422,442	1,388	5,090	1,072	(38,910)	391,082
Segment liabilities	292,491	185	4,010	360	(22,885)	274,161
Other segment information:						
Property, plant and						
equipment	148,256	-	-	232	5,162	153,650
Depreciation and						
amortization	5,920	-	2	45	66	6,033
Interest expense	5,528	-	189	-	(189)	5,528
Interest income	1,011	14	1	6	(188)	844
Income tax expense	809	11	22	14	(52)	804

Forward

	Petroleum	Insurance	Leasing	Marketing	Elimination/ Others	Total
2013	1 cu olcula	insui unce	Lituting			
Revenue:						
External sales	P461,087	Р-	Р-	P2,551	Р.	P463,638
Inter-segment sales	221,647	74	560	12,001	(222,281)	-
Operating income	11,019	48	211	68	338	11,684
Net income	5,207	34	40	84	(273)	5,092
Assets and liabilities:	5,207	54	10	0.	()	
	392,599	1,606	4,933	1,083	(42,925)	357,296
Segment assets Segment liabilities	264,539	470	3,888	324	(28,256)	240,965
Other segment information:	204,333	470	5,000	521	(20,200)	,
5						
Property, plant and	136.249	_	_	251	5,147	141,647
equipment	150,249	-	-	251	5,117	111,017
Depreciation and	5 (01		2	51	62	5,806
amortization	5,691	-	_	JI 1	(189)	5,462
Interest expense	5,461	-	189	1	• • •	,
Interest income	1,440	21	2	11	(189)	1,285
Income tax expense	1,747	9	14	17	63	1,850

Inter-segment sales transactions amounted to P158,842, P250,060 and P222,281 for the years ended December 31, 2015, 2014 and 2013, respectively.

The following table presents additional information on the petroleum business segment of the Group as at and for the years ended December 31, 2015, 2014 and 2013:

	Reseller	Lube	Gasul	Industrial	Others	Total
2015 Revenue	P169,179	P4,052	P18,119	P81,587	P84,971	P357,908
Property, plant and equipment Capital expenditures	18,682 1,909	138 1	360 61	200 99	136,939 114,515	156,319 116,585
2014						
Revenue	241,118	3,677	25,157	138,455	71,346	479,753
Property, plant and						
equipment	22,167	150	393	161	125,385	148,256
Capital expenditures	2,256	-	41	98	102,333	104,728
2013						
Revenue	245,799	3,086	24,478	132,455	55,269	461,087
Property, plant and	r -	-				
equipment	20,708	187	421	207	114,726	136,249
Capital expenditures	2,689	-	68	127	89,382	92,266

### Geographical Segments

The following table presents segment assets of the Group as of December 31, 2015 and 2014.

	2015	2014
Local	P242,529	P320,516
International	51,527	70,566
	P294,056	P391,082

The following table presents revenue information regarding the geographical segments of the Group for the years ended December 31, 2015, 2014 and 2013.

	Petroleum	Insurance	Leasing	Marketing	Elimination/ Others	Total
2015						
Revenue:						
Local	P212,724	P57	P542	P2,325	(P2,014)	P213,634
Export/international	303,355	50	-	-	(156,861)	146,544
2014						
Revenue:						
Local	276,885	52	550	2,782	(3,538)	276,731
Export/international	452,296	30	-	-	(246,522)	205,804
2013						
Revenue:						
Local	265,989	21	560	2,551	(4,676)	264,445
Export/international	416,745	53	-	-	(217,605)	199,193

#### 38. Events After the Reporting Date

On February 6, 2016, the Parent Company paid distributions amounting to US\$28.125 million (P1,919) to the holders of USCS.

On March 2, 2016, the Executive Committee approved the Parent Company's subscription to additional ordinary shares of PAHL for a total of P1,291.

On March 15, 2016, the BOD of the Parent Company approved cash dividends for common and Series 2 preferred shareholders with the following details:

Туре	Per Share	Record Date	Payment Date
Common	P0.10000	March 31, 2016	April 14, 2016
Series 2A	15.75000	April 15, 2016	May 3, 2016
Series 2B	17.14575	April 15, 2016	May 3, 2016
Series 2A	15.75000	July 15, 2016	August 3, 2016
Series 2B	17.14575	July 15, 2016	August 3, 2016

### **39. Other Matters**

a. The Group has unused letters of credit totaling approximately P28,799 and P31,396 as of December 31, 2015 and 2014, respectively.

## b. Tax Credit Certificates Related Cases

In 1998, the Bureau of Internal Revenue (BIR) issued a deficiency excise tax assessment against the Parent Company relating to its use of P659 worth of Tax Credit Certificate ("TCCs") to pay certain excise tax obligations from 1993 to 1997. The TCCs were transferred to the Parent Company by suppliers as payment for fuel purchases. The Parent Company contested the BIR's assessment before the Court of Tax Appeals (CTA). In July 1999, the CTA ruled that as a fuel supplier of BOIregistered companies, the Parent Company was a qualified transferee of the TCCs and that the collection of the BIR of the alleged deficiency excise taxes was contrary to law. On March 21, 2012, the Court of Appeals (CA) promulgated a decision in favor of the Parent Company and against the BIR affirming the ruling of the CTA striking down the assessment issued by the BIR to the Parent Company. On April 19, 2012, a motion for reconsideration was filed by the BIR, which was denied by the CA in its resolution dated October 10, 2012. The BIR elevated the case to the Supreme Court through a petition for review on certiorari dated December 5, 2012. On June 17, 2013, the Parent Company filed its comment on the petition for review filed by the BIR. The petition was still pending as of December 31, 2015.

## c. Pandacan Terminal Operations

In November 2001, the City of Manila enacted Ordinance No. 8027 (Ordinance 8027) reclassifying the areas occupied by the oil terminals of the Parent Company, Pilipinas Shell Petroleum Corporation (Shell) and Chevron Philippines Inc. (Chevron) from industrial to commercial. This reclassification made the operation of the oil terminals in Pandacan, Manila illegal. In December 2002, the Social Justice Society (SJS) filed a petition with the Supreme Court against the Mayor of Manila asking that the latter be ordered to enforce Ordinance 8027. In April 2003, the Parent Company filed a petition with the Regional Trial Court (RTC) to annul Ordinance 8027 and enjoin its implementation. On the basis of a *status quo* order issued by the RTC, Mayor of Manila ceased implementation of Ordinance 8027.

The City of Manila subsequently issued the Comprehensive Land Use Plan and Zoning Ordinance (Ordinance 8119), which applied to the entire City of Manila. Ordinance 8119 allowed the Parent Company (and other non-conforming establishments) a seven-year grace period to vacate. As a result of the passage of Ordinance 8119, which was thought to effectively repeal Ordinance 8027, in April 2007, the RTC dismissed the petition filed by the Parent Company questioning Ordinance 8027.

However, on March 7, 2007, in the case filed by SJS, the Supreme Court rendered a decision (March 7 Decision) directing the Mayor of Manila to immediately enforce Ordinance 8027. On March 12, 2007, the Parent Company, together with Shell and Chevron, filed motions with the Supreme Court seeking intervention and reconsideration of the March 7 Decision. In the same year, the Parent Company also filed a petition before the RTC of Manila praying for the nullification of Ordinance 8119 on the grounds that the reclassification of the oil terminals was arbitrary, oppressive and confiscatory, and thus unconstitutional, and that the said Ordinance contravened the provisions of the Water Code of the Philippines (Presidential Decree No. 1067, the Water Code). On February 13, 2008, the Parent Company, Shell and Chevron were allowed by the Supreme Court to intervene in the case filed by SJS but their motions for reconsideration were denied. The Supreme Court declared Ordinance 8027 valid and dissolved all existing injunctions against the implementation of the Ordinance 8027.

In May 2009, Manila City Mayor Alfredo Lim approved Ordinance No. 8187 (Ordinance 8187), which amended Ordinance 8027 and Ordinance 8119 and permitted the continued operations of the oil terminals in Pandacan.

On August 24, 2012 (August 24 Decision), the RTC of Manila ruled that Section 23 of Ordinance 8119 relating to the reclassification of subject oil terminals had already been repealed by Ordinance 8187; hence any issue pertaining thereto had become moot and academic. The RTC of Manila also declared Section 55 of Ordinance 8119 null and void for being in conflict with the Water Code. Nonetheless, the RTC upheld the validity of all other provisions of Ordinance 8119. The Parent Company filed with the RTC a Notice of Appeal to the Court of Appeals on January 23, 2013. The parties have filed their respective briefs. As of December 31, 2015, the appeal remained pending.

With regard to Ordinance 8187, petitions were filed before the Supreme Court seeking its nullification and the enjoinment of its implementation. The Parent Company filed a manifestation on November 30, 2010 informing the Supreme Court that, without prejudice to its position in the cases, it had decided to cease operation of its petroleum product storage facilities in Pandacan within five (5) years or not later than January 2016 due to the many unfounded environmental issues being raised that tarnish the image of the Parent Company and the various amendments being made to the zoning ordinances of the City of Manila when the composition of the local government changes that prevented the Parent Company from making long-term plans. In a letter dated July 6, 2012 (with copies to the offices of the Vice Mayor and the City Council of Manila), the Parent Company reiterated its commitment to cease the operation of its petroleum product storage facilities and transfer them to another location by January 2016.

On November 25, 2014, the Supreme Court issued a Decision (November 25 Decision) declaring Ordinance 8187 unconstitutional and invalid with respect to the continued stay of the oil terminals in Pandacan. The Parent Company, Shell and Chevron were given 45 days from receipt of the November 25 Decision to submit a comprehensive plan and relocation schedule to the RTC of Manila and implement full relocation of their fuel storage facilities within six (6) months from the submission of the required documents. On March 10, 2015, acting on a Motion for Reconsideration filed by Shell, a Motion for Clarification filed by Chevron, and a Manifestation filed by the Parent Company, the Supreme Court denied Shell's motion with finality and clarified that relocation and transfer necessarily included removal of the facilities in the Pandacan terminals and should be part of the required comprehensive plan and relocation schedule. On May 14, 2015, the Parent Company filed its submission in compliance with the November 25 Decision.

#### d. Oil Spill Incident in Guimaras

On August 11, 2006, MT Solar I, a third party vessel contracted by the Parent Company to transport approximately two million liters of industrial fuel oil, sank 13 nautical miles southwest of Guimaras, an island province in the Western Visayas region of the Philippines. In separate investigations by the Philippine Department of Justice (DOJ) and the Special Board of Marine Inquiry (SBMI), both agencies found the owners of MT Solar I liable. The DOJ found the Parent Company not criminally liable, but the SBMI found the Parent Company to have overloaded the vessel. The Parent Company has appealed the findings of the SBMI to the Philippine Department of Transportation and Communication (DOTC) and is awaiting its resolution. The Parent Company believes that SBMI can impose administrative penalties on vessel owners and crew, but has no authority to penalize other parties, such as the Parent Company, which are charterers.

Other complaints for non-payment of compensation for the clean-up operations during the oil spill were filed by a total of 1,063 plaintiffs who allegedly did not receive any payment of their claims for damages arising from the oil spill. The total claims amount to P292. The cases were pending as of December 31, 2015.

e. Other Proceedings

4

The Group is also a party to certain other proceedings arising out of the ordinary course of its business, including legal proceedings with respect to tax, regulatory and other matters. While the results of litigation cannot be predicted with certainty, Management believes that the final outcome of these other proceedings will not have a material adverse effect on the Group's business, financial condition or results of operations.



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### **REPORT OF INDEPENDENT AUDITORS ON SUPPLEMENTARY INFORMATION**

The Board of Directors and Stockholders Petron Corporation SMC Head Office Complex 40 San Miguel Avenue Mandaluyong City

We have audited, in accordance with Philippine Standards on Auditing, the consolidated financial statements of Petron Corporation (the "Company") and Subsidiaries (the "Group") as at December 31, 2015 and 2014 and for each of the three years in the period ended December 31, 2015, and have issued our report thereon dated March 15, 2016.

Our audits were made for the purpose of forming an opinion on the consolidated financial statements of the Group taken as a whole. The supplementary information included in the following accompanying additional components is the responsibility of the Company's management.

- Supplementary Schedules of Annex 68-E
- Map of the Conglomerate
- Schedule of Philippine Financial Reporting Standards and Interpretations

This supplementary information is presented for purposes of complying with the Securities Regulation Code Rule 68, As Amended, and is not a required part of the consolidated financial statements. Such supplementary information has been subjected to the auditing procedures applied in the audits of the consolidated financial statements and, in our opinion, is fairly stated, in all material respects, in relation to the consolidated financial statements taken as a whole.

## R.G. MANABAT & CO.

DARWIN P. VIROCEL Partner CPA License No. 0094495 SEC Accreditation No. 1386-A, Group A, valid until February 5, 2017 Tax Identification No. 912-535-864 BIR Accreditation No. 08-001987-31-2013 Issued December 2, 2013; valid until December 1, 2016 PTR No. 5321515MD Issued January 4, 2016 at Makati City

March 15, 2016 Makati City, Metro Manila

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PRC-BOA Registration No. 0003, valid until December 31, 2016 SEC Accreditation No. 0004-FR4. Group A, valid until November 10, 2017 IC Accreditation No. F-2014/014-R, valid until August 26, 2017 BSP Accredited, Category A, valid until December 17, 2017

## PETRON CORPORATION AND SUBSIDIARIES INDEX TO SUPPLEMENTARY SCHEDULES DECEMBER 31, 2015

## Statement of Management's Responsibility for the Consolidated Financial Statements

## Independent Auditor's Report on the SEC Supplementary Schedules Filed Separately from the Consolidated Financial Statements

## Supplementary Schedules to Consolidated Financial Statements

Supp	plementary Schedules of Annex 68 - E	Page No.
A.	Financial Assets	NA <sup>(a)</sup>
B.	Amounts Receivable from Directors, Officers, Employees, Related	NA <sup>(b)</sup>
	Parties, and Principal Stockholders (Other than Related Parties)	
C.	Amounts Receivable and Payable from Related Parties which are	1 - 2
	Eliminated during the Consolidation of Financial Statements	
D.	Goodwill and Other Intangible Assets	3
E.	Long-term Debt	4
F.	Indebtedness to Related Parties	NA <sup>(c)</sup>
G.	Guarantees of Securities of Other Issuers	NA
H.	Capital Stock	5
	of the Conglomerate within which the Group belongs	6
Sche	dule of Philippine Financial Reporting Standards and Interpretations	7
(a)Balan curre	nce of Available-for-Sale Financial Assets and Fair Value Through Profit or Loss is less that nt assets.	n 5% of total

<sup>(b)</sup> Balance of account is less than 1% of the total assets of the Group and no individually significant advances over P100,000.

<sup>(c)</sup>Balance of account is less than 5% of total assets of the Group

## Supplementary Schedule to Separate Financial Statements

Reconciliation of Parent Company's Retained Earnings Available for Dividend 8 Declaration PETRON CORPORATION AND SUBSIDIARIES SCHEDULE C - AMOUNTS RECEIVABLE FROM RELATED PARTIES WHICH ARE ELIMINATED DURING THE CONSOLIDATION OF FINANCIAL STATEMENTS DECEMBER 31, 2015 (Amounts in Millions)

ENDING	7,242 126 6,373 25	7	70
NONCURRENT	۵ ۰	, ,	م • ا
CURRENT	7,242 P 126 6,373 25	~ ~	70 13,855 P
TOTAL	7,242 P 126 6,373 25	~ ~	70 13,855 P
AMOUNTS WRITTEN OFF	۵. ۱۱۰۰۰		
AMOUNTS COLLECTED/ CREDIT MEMO	(27, 161) P (255) (46) (146, 867) (474)	(41) (146)	- (174,990) P
ADDITIONS/ CTA/RECLASS/ OTHERS	25,440 P 380 46 139,641 449	34 138	(9) 166,123 P
BEGINNING BALANCE	8,963 P 1 1 3,599 50	4 <del>1</del> 5	79 22,722 P
NAME OF RELATED PARTY	Petron Corporation Petron Marketing Corporation Petron Freeport Corporation Petron Singapore Trading Pte., Ltd. Petrone Naurance Corporation	Overseas venures insurance Corporation Ltd. New Ventures Realty Corporation and Subsidiated Acts (HLV) I initiad and	Petron Oil and Gas Mauritius Ltd. and Subsidiaries TOTAL P

PETRON CORPORATION AND SUBSIDIARIES SCHEDULE C - AMOUNTS PAYABLE TO RELATED PARTIES WHICH ARE ELIMINATED DURING THE CONSOLIDATION OF FINANCIAL STATEMENTS DECEMBER 31, 2015 (Amounts in Millions)

ENDING	6,516 91 3,298 8	1 <b>4</b> 3,888	ı	- 13,855
NONCURRENT	۵. ۱۱۰۰۰	· ,		
CURRENT	6,516 P 91 3,298 3,298	14 3,888		13,855 P
TOTAL	6,516 P 91 39 3,298 8	14 3,888	·	- 13,855 P
AMOUNTS WRITTEN OFF	۵. ۱۰۰۰	· ·	·	· ·   ·
AMOUNTS PAID/ DEBIT MEMO	(147,776) P (936) (389) (24,852) (60)	(9)	(447)	(524) - (174,990) P
ADDITIONS/ CTA/RECLASS/ OTHERS	140,649 P 929 330 23,819 52	(17) 122	178	- 1 166,123 P
BEGINNING BALANCE	13,643 P 98 38 4,331	31 3,772	269	524 - 22,722 P
NAME OF RELATED PARTY	Petron Corporation Petron Marketing Corporation Petron Freeport Corporation Petron Singapore Trading Pte., Ltd. Petrogen Insurance Corporation Overseas Ventures Insurance	Corporation Ltd. New Ventures Realty Corporation and Subsidiaries Petron Oil and Gas Mauritius Ltd. and	Subsidiaries Petrochemical Asia (HK) Limited and	Subsidiaries Petron Finance (Labuan) Limited P TOTAL P

PETRON CORPORATION AND SUBSIDIARIES SCHEDULE D - GOODWILL AND OTHER INTANGIBLE ASSETS DECEMBER 31, 2015 (Amounts in Millions)

Description	י ן	Beginning balance	Additions at cost	Charged to cost and expenses	Charged to other accounts	Other changes additions (deductions)	Ending balance
Goodwill		8,921 p		Ċ		• (1,227) P	7,694
<b>Franchise Fee:</b> Cost Less amortization for the year	۵.	17 P 12	<u>م</u> ، ،	£ ' ←	<u>с</u> , ,	ц , ,	13
		<u></u> 2		(1) p	с  -	d	4
<b>Computer Software:</b> Cost	ሲ	600 P	<u>а</u> . '	<u>с</u> ,	<u>с</u> ,	(86) P	
Less amortization for the year	1	384	I	76			405
	ال م	216 P	Ч -	( <u>76)</u> p	۹ 	(31) p	

TITLE OF ISSUE	E AGENT / LENDER		Outstanding Balance	Amount Shown as Current	Current and Long-term	INTEREST RATES	Number of Periodic Installments	Final Maturity
Unsecured term notes: Peso denominated:	tes:							
Fixed	Rizal Commercial Banking Corporation	۵.	3,456 P	32 P		6.3212% and 7.1827%	Amortized	October 2021
Fixed	UnionBank of the Philippines		5,000	•	4,976	5.46%	Amortized	October 2022
Fixed	Deutsche Bank AG, Hongkong Branch		20,000		19,926	7.00%	Bullet	November 2017
			28,456	32	28,335			
Foreign currency - denominated	Jenominated							
Floating	Standard Chartered Bank (Hong Kong) Limited		16,000	32	15,639	LIBOR + margin	Amortized	May 2019
Floating	Malayan Banking Berhad		1,645	222	1,634	COF + margin	Amortized	July 2019
Floating	CIMB Bank		1,644	408	1,635	COF + margin	Amortized	March 2019
Floating	Standard Chartered Bank (Hong Kong) Limited		25,883	•	25,177	LIBOR + margin	Amortized	July 2020
			45,172	662	44,085			
Total Long-term Debt	ebt	<u>م</u>	73,628 P	694 P	72,420			

PETRON CORPORATION AND SUBSIDIARIES SCHEDULE E - LONG-TERM DEBT DECEMBER 31, 2015 (Amounts in Millions) PETRON CORPORATION AND SUBSIDIARIES SCHEDULE H - CAPITAL STOCK DECEMBER 31, 2015

Title of Issue	Number of Shares Authorized	Number of shares issued and outstanding as shown under related balance sheet caption and other rights	Number of shares reserved for options, warrants, conversion and other rights	Number of shares held by related parties	Directors and executive officers	Others
Preferred stock	624,895,503	1	Not applicable	1	1	
Common stock	9,375,104,497	9,375,104,497 Not applicable	Not applicable	7,130,912,221	1,873,345	2,242,318,931
Series 2A Preferred	7,122,320	7,122,320	7,122,320 Not applicable	1	39,000	7,083,320
Series 2B Preferred	2,877,680	2,877,680	2,877,680 Not applicable	ı	I	2,877,680



# PETRON CORPORATION AND SUBSIDIARIES

PHILIPPINE F Effective as	INANCIAL REPORTING STANDARDS AND INTERPRETATIONS of December 31, 2015	Adopted	Not Early Adopted	Not Applicable
Statements	for the Preparation and Presentation of Financial I Framework Phase A: Objectives and qualitative lics	~		
PFRSs Practi	ce Statement Management Commentary		~	
Philippine Fi	nancial Reporting Standards			
PFRS 1 (Revised)	First-time Adoption of Philippine Financial Reporting Standards			~
	Amendments to PFRS 1 and PAS 27: Cost of an Investment in a Subsidiary, Jointly Controlled Entity or Associate			~
	Amendments to PFRS 1: Additional Exemptions for First-time Adopters			~
	Amendment to PFRS 1: Limited Exemption from Comparative PFRS 7 Disclosures for First-time Adopters			~
	Amendments to PFRS 1: Severe Hyperinflation and Removal of Fixed Date for First-time Adopters			~
	Amendments to PFRS 1: Government Loans			~
	Annual Improvements to PFRSs 2009 -2011 Cycle: First- time Adoption of Philippine Financial Reporting Standards -Repeated Application of PFRS 1			~
	Annual Improvements to PFRSs 2009 -2011 Cycle: Borrowing Cost Exemption			~
	Annual Improvements to PFRSs 2011 -2013 Cycle: PFRS version that a first-time adopter can apply			~
PFRS 2	Share-based Payment			~
	Amendments to PFRS 2: Vesting Conditions and Cancellations			~
	Amendments to PFRS 2: Group Cash-settled Share- based Payment Transactions			~
	Annual Improvements to PFRSs 2010 -2012 Cycle: Meaning of 'vesting condition'			~
PFRS 3	Business Combinations	~		
(Revised)	Annual Improvements to PFRSs 2010 -2012 Cycle: Classification and measurement of contingent consideration	~		
	Annual Improvements to PFRSs 2011 -2013 Cycle: Scope exclusion for the formation of joint arrangements	~		
PFRS 4	Insurance Contracts	~		
	Amendments to PAS 39 and PFRS 4: Financial Guarantee Contracts	~		
PFRS 5	Non-current Assets Held for Sale and Discontinued Operations	~		
	Annual Improvements to PFRSs 2012 -2014 Cycle: Changes in method for disposal		~	
PFRS 6	Exploration for and Evaluation of Mineral Resources			*

PHILIPPINE Effective as	FINANCIAL REPORTING STANDARDS AND INTERPRETATIONS of December 31, 2015	Adopted	Not Early Adopted	Not Applicable
PFRS 7	Financial Instruments: Disclosures	~		
	Amendments to PFRS 7: Transition	~		
	Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets	~		
	Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets - Effective Date and Transition	~		
	Amendments to PFRS 7: Improving Disclosures about Financial Instruments	~		
	Amendments to PFRS 7: Disclosures - Transfers of Financial Assets	~		
	Amendments to PFRS 7: Disclosures -Offsetting Financial Assets and Financial Liabilities	~		
	Amendments to PFRS 7: Mandatory Effective Date of PFRS 9 and Transition Disclosures			
	Annual Improvements to PFRSs 2012 -2014 Cycle: 'Continuing involvement' for servicing contracts		~	
	Annual Improvements to PFRSs 2012 -2014 Cycle: Offsetting disclosures in condensed interim financial statements		~	
PFRS 8	Operating Segments	~		
	Annual Improvements to PFRSs 2010 -2012 Cycle: Disclosures on the aggregation of operating segments	~		
PFRS 9	Financial Instruments		~	
	Hedge Accounting and amendments to PFRS 9, PFRS 7 and PAS 39		~	
PFRS 9 (2014)	Financial Instruments		~	
PFRS 10	Consolidated Financial Statements	~		
	Amendments to PFRS 10, PFRS 11, and PFRS 12: Consolidated Financial Statements, Joint Arrangements and Disclosure of Interests in Other Entities: Transition Guidance	~		-
	Amendments to PFRS 10, PFRS 12, and PAS 27 (2011): Investment Entities		~	
	Amendments to PFRS 10 and PAS 28: Sale or Contribution of Assets between an Investor and its Associate or Joint Venture		~	
	Amendments to PFRS 10, PFRS 12 and PAS 28: Investment Entities: Applying the Consolidation Exception		>	
PFRS 11	Joint Arrangements	~		
	Amendments to PFRS 10, PFRS 11, and PFRS 12: Consolidated Financial Statements, Joint Arrangements and Disclosure of Interests in Other Entities: Transition Guidance	~		
	Amendments to PFRS 11: Accounting for Acquisitions of Interests in Joint Operations		~	

PHILIPPINE Effective as	FINANCIAL REPORTING STANDARDS AND INTERPRETATIONS of December 31, 2015	Adopted	Not Early Adopted	Not Applicable
PFRS 12	Disclosure of Interests in Other Entities	~		
	Amendments to PFRS 10, PFRS 11, and PFRS 12: Consolidated Financial Statements, Joint Arrangements and Disclosure of Interests in Other Entities: Transition Guidance	~		
	Amendments to PFRS 10, PFRS 12, and PAS 27 (2011): Investment Entities	~		
	Amendments to PFRS 10, PFRS 12 and PAS 28: Investment Entities: Applying the Consolidation Exception		~	
PFRS 13	Fair Value Measurement	~		
	Annual Improvements to PFRSs 2010 -2012 Cycle: Measurement of short-term receivables and payables	~		
	Annual Improvements to PFRSs 2011 -2013 Cycle: Scope of portfolio exception	~		
PFRS 14	Regulatory Deferral Accounts		~	
Philippine A	ccounting Standards			
PAS 1	Presentation of Financial Statements	~		
(Revised)	Amendment to PAS 1: Capital Disclosures	~		· · · · · · · · · · · · · · · · · · ·
	Amendments to PAS 32 and PAS 1: Puttable Financial Instruments and Obligations Arising on Liquidation	~		
	Amendments to PAS 1: Presentation of Items of Other Comprehensive Income	~		
	Annual Improvements to PFRSs 2009 -2011 Cycle: Presentation of Financial Statements -Comparative Information beyond Minimum Requirements	~		
	Annual Improvements to PFRSs 2009 -2011 Cycle: Presentation of the Opening Statement of Financial Position and Related Notes	~		
- 16	Amendments to PAS 1: Disclosure Initiative		~	
PAS 2	Inventories	~		
PAS 7	Statement of Cash Flows	~		
PAS 8	Accounting Policies, Changes in Accounting Estimates and Errors	~		
PAS 10	Events after the Reporting Period	~	,	
PAS 11	Construction Contracts			¥
PAS 12	Income Taxes	~		
	Amendment to PAS 12 - Deferred Tax: Recovery of Underlying Assets	~		

Effective as	NANCIAL REPORTING STANDARDS AND INTERPRETATIONS of December 31, 2015	Adopted	Not Early Adopted	Not Applica
PAS 16	Property, Plant and Equipment	~		
	Annual Improvements to PFRSs 2009 -2011 Cycle: Property, Plant and Equipment -Classification of Servicing Equipment	~		
	Annual Improvements to PFRSs 2010 -2012 Cycle: Restatement of accumulated depreciation (amortization) on revaluation (Amendments to PAS 16 and PAS 38)	~		
	Amendments to PAS 16 and PAS 38: Clarification of Acceptable Methods of Depreciation and Amortization		~	
	Amendments to PAS 16 and PAS 41: Agriculture: Bearer Plants		>	
PAS 17	Leases	~		
PAS 18	Revenue			
PAS 19	Employee Benefits	~		
(Amended)	Amendments to PAS 19: Defined Benefit Plans: Employee Contributions	~		
	Annual Improvements to PFRSs 2012 -2014 Cycle: Discount rate in a regional market sharing the same currency -e.g. the Eurozone		~	
PAS 20	Accounting for Government Grants and Disclosure of Government Assistance			~
PAS 21	The Effects of Changes in Foreign Exchange Rates	~		
	Amendment: Net Investment in a Foreign Operation	~		
PAS 23 (Revised)	Borrowing Costs	~		,
PAS 24	Related Party Disclosures	~		
(Revised)	Annual Improvements to PFRSs 2010 -2012 Cycle: Definition of 'related party'	~		
PAS 26	Accounting and Reporting by Retirement Benefit Plans			~
PAS 27	Separate Financial Statements	~		
(Amended)	Amendments to PFRS 10, PFRS 12, and PAS 27 (2011): Investment Entities	~		
	Amendments to PAS 27: Equity Method in Separate Financial Statements		~	
PAS 28 (Amondod)	Investments in Associates and Joint Ventures	~		
(Amended)	Amendments to PFRS 10 and PAS 28: Sale or Contribution of Assets between an Investor and its Associate or Joint Venture		~	
	Amendments to PFRS 10, PFRS 12 and PAS 28: Investment Entities: Applying the Consolidation Exception		~	
PAS 29	Financial Reporting in Hyperinflationary Economies			~

PHILIPPINE Effective a	FINANCIAL REPORTING STANDARDS AND INTERPRETATIONS	Adopted	Not Early Adopted	Not Applicable
PAS 32	Financial Instruments: Disclosure and Presentation	~		
	Amendments to PAS 32 and PAS 1: Puttable Financial Instruments and Obligations Arising on Liquidation	~		
	Amendment to PAS 32: Classification of Rights Issues	~		
	Amendments to PAS 32: Offsetting Financial Assets and Financial Liabilities	~		
	Annual Improvements to PFRSs 2009 -2011 Cycle: Financial Instruments Presentation -Income Tax Consequences of Distributions			
PAS 33	Earnings per Share	~		
PAS 34	Interim Financial Reporting	~		
	Annual Improvements to PFRSs 2009 -2011 Cycle: Interim Financial Reporting -Segment Assets and Liabilities	•		
	Annual Improvements to PFRSs 2012 -2014 Cycle: Disclosure of information "elsewhere in the interim financial report'		~	
PAS 36	Impairment of Assets	~		
	Amendments to PAS 36: Recoverable Amount Disclosures for Non-Financial Assets	~		
PAS 37	Provisions, Contingent Liabilities and Contingent Assets	~		· · · · · · · · · · · · · · · · · · ·
PAS 38	Intangible Assets	~		
	Annual Improvements to PFRSs 2010-2012 Cycle: Restatement of accumulated depreciation (amortization) on revaluation (Amendments to PAS 16 and PAS 38)	•		
	Amendments to PAS 16 and PAS 38: Clarification of Acceptable Methods of Depreciation and Amortization		~	
PAS 39	Financial Instruments: Recognition and Measurement	~		<u> </u>
	Amendments to PAS 39: Transition and Initial Recognition of Financial Assets and Financial Liabilities	•		
	Amendments to PAS 39: Cash Flow Hedge Accounting of Forecast Intragroup Transactions	~		
	Amendments to PAS 39: The Fair Value Option	>		· · · · · · · · · · · · · · · · · · ·
	Amendments to PAS 39 and PFRS 4: Financial Guarantee Contracts	~		
	Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets	<b>~</b>		
	Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets -Effective Date and Transition	~		
	Amendments to Philippine Interpretation IFRIC-9 and PAS 39: Embedded Derivatives	~		
	Amendment to PAS 39: Eligible Hedged Items	~		
	Amendment to PAS 39: Novation of Derivatives and Continuation of Hedge Accounting	~		

PHILIPPINE Effective as	FINANCIAL REPORTING STANDARDS AND INTERPRETATIONS of December 31, 2015	Adopted	Not Early Adopted	Not Applicable
PAS 40	Investment Property	~		
	Annual Improvements to PFRSs 2011 -2013 Cycle: Inter-relationship of PFRS 3 and PAS 40 (Amendment to PAS 40)	~		
PAS 41	Agriculture			~
	Amendments to PAS 16 and PAS 41: Agriculture: Bearer Plants		~	
Philippine I	nterpretations			
IFRIC 1	Changes in Existing Decommissioning, Restoration and Similar Liabilities	~		
IFRIC 2	Members' Share in Co-operative Entities and Similar Instruments			<b>~</b>
IFRIC 4	Determining Whether an Arrangement Contains a Lease			
IFRIC 5	Rights to Interests arising from Decommissioning, Restoration and Environmental Rehabilitation Funds			~
IFRIC 6	Liabilities arising from Participating in a Specific Market - Waste Electrical and Electronic Equipment			~
IFRIC 7	Applying the Restatement Approach under PAS 29 Financial Reporting in Hyperinflationary Economies			~
IFRIC 9	Reassessment of Embedded Derivatives	~		
	Amendments to Philippine Interpretation IFRIC-9 and PAS 39: Embedded Derivatives	~		
IFRIC 10	Interim Financial Reporting and Impairment	~		
IFRIC 12	Service Concession Arrangements			~
IFRIC 13	Customer Loyalty Programmes	~		
IFRIC 14	PAS 19 - The Limit on a Defined Benefit Asset, Minimum Funding Requirements and their Interaction	>		
	Amendments to Philippine Interpretations IFRIC - 14, Prepayments of a Minimum Funding Requirement	~		
IFRIC 16	Hedges of a Net Investment in a Foreign Operation			~
IFRIC 17	Distributions of Non-cash Assets to Owners	~		
IFRIC 18	Transfers of Assets from Customers			<b>~</b>
IFRIC 19	Extinguishing Financial Liabilities with Equity Instruments	~	· · ·	
IFRIC 20	Stripping Costs in the Production Phase of a Surface Mine			<b>v</b>
IFRIC 21	Levies	~		
SIC-7	Introduction of the Euro			~

Effective as	NANCIAL REPORTING STANDARDS AND INTERPRETATIONS of December 31, 2015	Adopted	Not Early Adopted	Not Applicat
SIC-10	Government Assistance - No Specific Relation to Operating Activities			~
SIC-15	Operating Leases - Incentives	~		
SIC-25	Income Taxes - Changes in the Tax Status of an Entity or its Shareholders	~		
SIC-27	Evaluating the Substance of Transactions Involving the Legal Form of a Lease	~		
SIC-29	Service Concession Arrangements: Disclosures.			~
SIC-31	Revenue - Barter Transactions Involving Advertising Services			~
SIC-32	Intangible Assets - Web Site Costs			~
Philippine In	terpretations Committee Questions and Answers			
PIC Q&A 2006-01	PAS 18, Appendix, paragraph 9 -Revenue recognition for sales of property units under pre-completion contracts			>
PIC Q&A 2006-02	PAS 27.10(d) -Clarification of criteria for exemption from presenting consolidated financial statements	~		
PIC Q&A 2007-01- Revised	PAS 1.103(a) -Basis of preparation of financial statements if an entity has not applied PFRSs in full			•
PIC Q&A 2007-02	PAS 20.24.37 and PAS 39.43 - Accounting for government loans with low interest rates [see PIC Q&A No. 2008-02]			•
PIC Q&A 2007-03	PAS 40.27 -Valuation of bank real and other properties acquired (ROPA)			~
PIC Q&A 2007-04	PAS 101.7 - Application of criteria for a qualifying NPAE			~
PIC Q&A 2008-01- Revised	PAS 19.78 -Rate used in discounting post-employment benefit obligations	~		
PIC Q&A 2008-02	PAS 20.43 -Accounting for government loans with low interest rates under the amendments to PAS 20			~
PIC Q&A 2009-01	Framework.23 and PAS 1.23 -Financial statements prepared on a basis other than going concern			~
PIC Q&A 2009-02	PAS 39.AG71-72 -Rate used in determining the fair value of government securities in the Philippines	>		
PIC Q&A 2010-01	PAS 39.AG71-72 -Rate used in determining the fair value of government securities in the Philippines	>		
PIC Q&A 2010-02	PAS 1R.16 -Basis of preparation of financial statements	>		
PIC Q&A 2010-03	PAS 1 Presentation of Financial Statements - Current/non-current classification of a callable term loan	<b>v</b>		

PHILIPPINE Effective as	FINANCIAL REPORTING STANDARDS AND INTERPRETATIONS of December 31, 2015	Adopted	Not Early Adopted	Not Applicable
PIC Q&A 2011-01	PAS 1.10(f) -Requirements for a Third Statement of Financial Position	~	-	
PIC Q&A 2011-02	PFRS 3.2 -Common Control Business Combinations	~		
PIC Q&A 2011-03	Accounting for Inter-company Loans	~		
PIC Q&A 2011-04	PAS 32.37-38 -Costs of Public Offering of Shares	~		
PIC Q&A 2011-05	PFRS 1.D1-D8 -Fair Value or Revaluation as Deemed Cost	~		
PIC Q&A 2011-06	PFRS 3, Business Combinations (2008), and PAS 40, Investment Property -Acquisition of Investment properties -asset acquisition or business combination?	~		
PIC Q&A 2012-01	PFRS 3.2 -Application of the Pooling of Interests Method for Business Combinations of Entities Under Common Control in Consolidated Financial Statements			~
PIC Q&A 2012-02	Cost of a New Building Constructed on the Site of a Previous Building			~
PIC Q&A 2013-01	Applicability of SMEIG Final Q&As on the Application of IFRS for SMEs to Philippine SMEs			~
PIC Q&A 2013-02	Conforming Changes to PIC Q&As ~ Cycle 2013	~		
PIC Q&A 2013-03 (Revised)	PAS 19 -Accounting for Employee Benefits under a Defined Contribution Plan subject to Requirements of Republic Act (RA) 7641, The Philippine Retirement Law	~		



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 ph-inquiry@kpmg.com

Branches: Subic - Cebu - Bacolod - Iloilo

### **REPORT OF INDEPENDENT AUDITORS ON SUPPLEMENTARY INFORMATION**

The Board of Directors and Stockholders Petron Corporation SMC Head Office Complex 40 San Miguel Avenue Mandaluyong City

We have audited in accordance with Philippine Standards on Auditing, the separate financial statements of Petron Corporation (the "Company"), which comprise the separate statements of financial position as at December 31, 2015 and 2014, and the separate statements of comprehensive income, separate statements of changes in equity and separate statements of cash flows for the years then ended, and have issued our report thereon dated March 15, 2016.

Our audits were made for the purpose of forming an opinion on the separate financial statements taken as a whole. The supplementary information included in the Reconciliation of Retained Earnings Available for Dividend Declaration is the responsibility of the Company's management. This supplementary information is presented for purposes of complying with the Securities Regulation Code Rule 68, As Amended, and is not a required part of the separate financial statements. Such supplementary information has been subjected to the auditing procedures applied in the audits of the separate financial statements and, in our opinion, is fairly stated, in all material respects, in relation to the separate financial statements taken as a whole.

### R.G. MANABAT & CO.

DARWIN P. VIROCEL Partner CPA License No. 0094495 SEC Accreditation No. 1386-A, Group A, valid until February 5, 2017 Tax Identification No. 912-535-864 BIR Accreditation No. 08-001987-31-2013 Issued December 2, 2013; valid until December 1, 2016 PTR No. 5321515MD Issued January 4, 2016 at Makati City

March 15, 2016 Makati City, Metro Manila

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PRC-BOA Registration No. 0003, valid until December 31, 2016 SEC Accreditation No. 0004-FR-4, Group A, valid until November 10, 2017 IC Accreditation No. F-2014/014-R, valid until August 26, 2017 BSP Accredited, Category A, valid until December 17, 2017

## PETRON CORPORATION SMC Head Office Complex 40 San Miguel Avenue, Mandaluyong City SCHEDULE OF RECONCILIATION OF RETAINED EARNINGS AVAILABLE FOR DIVIDEND DECLARATION December 31, 2015

(Amounts in Thousand Pesos)

		ase on audited ial statements)
Unappropriated Retained Earnings, as adjusted to available for dividend distribution, beginning		P5,428,025
Add: Net income actually earned/realized during the period		
Net income during the period closed to Retained Earnings	P5,499,827	
Less: Non-actual/ unrealized income, net of tax: Adjustment due to deviation from PFRS/GAAP -		
gain	3,224	
Other unrealized gains or adjustments to the		
retained earnings as a result of certain		
transactions accounted for under the PFRS	20,170	
Sub-total	5,476,433	
Add: Non-actual losses, net of tax:		
Adjustment due to deviation from PFRS/GAAP -		
loss	20,847	
Net income actually carned during the period	5,497,280	5,497,280
Add (Less):		
Dividend declarations during the period	(1,114,822)	
Distributions paid	(3,607,031)	
	(4,721,853)	(4,721,853)
TOTAL RETAINED EARNINGS, END		
AVAILABLE FOR DIVIDEND		P6,203,452

### Discussion of the Company's Key Performance Indicators:

Ratio	December 31, 2015	December 31, 2014	December 31, 2013
Current Ratio	0.9	1.1	1.0
Debt to Equity Ratio	2.8	2.7	2.4
Return on Equity (%)	6.4	2.7	5.4
Interest Rate Coverage Ratio	4.0	2.8	3.2
Assets to Equity Ratio	3.5	3.4	3.2

Current Ratio - Total current assets divided by total current liabilities.

This ratio is a rough indication of a company's ability to service its current obligations. Generally, higher current ratio indicates greater ability of the company to pay currently maturing obligations.

Debt to Equity Ratio - Total liabilities divided by tangible net worth.

This ratio expresses the relationship between capital contributed by creditors and that contributed by owners. It expresses the degree of protection provided by the owners for the creditors. The higher the ratio, the greater the risk being assumed by creditors. A lower ratio generally indicates greater long-term financial safety. (Note: Tangible net worth is computed based on total equity attributable to Parent Company less any amount of goodwill).

Return on Equity - Net income divided by average total stockholders' equity.

This ratio reveals how much profit a company earned in comparison to the total amount of shareholder equity fund in the statements of financial position. A business that has a high return on equity is more likely capable of generating cash internally. For the most part, the higher a company's return on equity compared to its industry, the better.

Interest Rate Coverage Ratio - EBITDA divided by interest expense and other financing charges.

This ratio is used to assess the company's financial stability by examining whether it is profitable enough to pay off its interest expenses. A ratio greater than 1 indicates that the company has more than enough interest coverage to pay off its interest expense.

Assets to Equity Ratio - Total assets divided by total equity (including non-controlling interest).

This ratio is used as a measure of financial leverage and long-term solvency. The function of the ratio is to determine the value of the total assets of the company less any portion of the assets that are owned by the shareholders of the corporation.
## ANNEX D

# 

101082016000663



### SECURITIES AND EXCHANGE COMMISSION

SECBuilding, EDSA, Greenhills, MandaluyongCity, MetroManila, Philippines Tel: (632) 726-0931 to 39 Fax: (632) 725-5293 Email: mis@sec.gov.ph

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Company Information

SEC Registration No.	0000031171
Company Name	PETRON CORP.
Industry Classification	Mfg. Ofgas; Distribution Ofgaseous Fuels Through Mains
Company Type	Stock Corporation

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No. of Days Late	0
Department	CED/CFD/CRMD/MRD/NTD
Remarks	ACGR/with secretary certificate

### COVERSHEET

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January 8, 2016

### SECURITIES AND EXCHANGE COMMISSION SEC Building, EDSA Mandaluyong City

Attention:	<b>Atty. Justina F. Callangan</b> Director Corporate Governance and Finance Department
Re:	SEC Form ACGR (Annual Corporate Governance Report) Consolidated Changes in the ACGR for 2015

Gentlemen:

In compliance with SEC Memorandum Circular Nos. 1 and 12 both issued in 2014, we submit herewith the Company's Annual Corporate Governance Report ("ACGR") (Consolidated Changes in the ACGR for 2015), together with the Secretary's Certificate certifying to the resolutions approved at the meetings held in 2015 that resulted in the updates and changes in the Company's ACGR.

Very truly yours,

**JHOANNA JASMINE M. JAVIER-ELACIO** Assistant Corporate Secretary

### SECURITIES AND EXCHANGE COMMISSION

### SEC FORM – ACGR

### ANNUAL CORPORATE GOVERNANCE REPORT (CONSOLIDATED CHANGES IN THE ACGR FOR 2015)

- 1. Report is Filed for the Year **December 31, 2012**<sup>1</sup>
- 2. Exact Name of Registrant as Specified in its Charter Petron Corporation
- 3. <u>SMC Head Office Complex, 40 San Miguel Avenue, Mandaluyong City</u> Address of Principal Office

1550 Postal Code

4. SEC Identification Number <u>31171</u>

5. (SEC Use Only)

Industry Classification Code

- 6. BIR Tax Identification Number 000-168-801
- 7. <u>(632) 886.3888</u> Issuer's Telephone number, including area code
- 8. <u>N/A</u>

Former name or former address, if changed from the last report

<sup>&</sup>lt;sup>1</sup> Updated with information subject of SEC Form 17-Cs and advisement letters filed by the Company with the SEC for the period beginning January 6, 2015 until December 22, 2015 in accordance with SEC Memorandum Circular Number 1, Series of 2014. Any subsequent update will be reflected in a revised report which will be posted in the Company's website in compliance with afore-mentioned SEC Memorandum Circular.

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ANNUAL CORPORATE GOVERNANCE REPORT Petron Corporation ("Petron" or the "Company")

### A. BOARD MATTERS

### 1) Board of Directors

Number of Directors per Articles of Incorporation	15
Actual number of Directors for the year	15

### (a) Composition of the Board

Complete the table with information on the Board of Directors:

Director's Name	Type [Executive (ED), Non- Executive (NED) or Independe nt Director (ID)]	If nominee, identify the principal	Nominator in the last election (if ID, state the relationship with the nominator)	Date first elected	Date last elected (if ID, state the number of years served as ID)	Elected when (Annual /Special Meeting)	No. of years served as director <sup>*</sup>
Eduardo M. Cojuangco, Jr.	NED	San Miguel Corporation	Ramon S. Ang	01/08/09	05/19/15	ASM	6.98
Ramon S. Ang	ED	San Miguel Corporation	Ramon S. Ang	01/08/09	05/19/15	Annual Stockholders' Meeting ("ASM")	6.98
Estelito P. Mendoza**	NED	San Miguel Corporation	Ramon S. Ang	01/08/09	05/19/15	ASM	6.98
Eric O. Recto	ED	San Miguel Corporation	Ramon S. Ang	07/31/08	05/19/15	ASM	7.42
Lubin B. Nepomuceno <sup>***</sup>	ED	San Miguel Corporation	Ramon S. Ang	2/19/13	05/19/15	ASM	2.86
Mirzan Mahathir	NED	San Miguel Corporation	Ramon S. Ang	08/13/10	05/19/15	ASM	5.39
Ron W. Haddock	NED	San Miguel Corporation	Ramon S. Ang	12/02/08	05/19/15	ASM	7.08
Romela M. Bengzon	NED	San Miguel Corporation	Ramon S. Ang	08/13/10	05/19/15	ASM	5.39

							1
Aurora T. Calderon	NED	San Miguel Corporation	Ramon S. Ang	08/13/10	05/19/15	ASM	5.39
Virgilio S. Jacinto	NED	San Miguel Corporation	Ramon S. Ang	08/13/10	05/19/15	ASM	5.39
Nelly Favis- Villafuerte	NED	San Miguel Corporation	Ramon S. Ang	12/1/11	05/19/15	ASM	4.08
Jose P. de Jesus****	NED	San Miguel Corporation	Ramon S. Ang	05/20/14	05/19/15	ASM	1.62
Reynaldo G. David	ID	N/A	Imelda Carillo (no relation to ID)	05/12/09	05/19/15 (2.62% years as ID as of 12/31/14 reckoned from term-limit effectivity of 1/2/12 under SEC MC 9, Series of 2012)	ASM	4.64
Artemio V. Panganiban	ID	N/A	Arman Tupas (no relation to ID)	10/21/10	05/19/15 (2.62% years as ID as of 12/31/14 reckoned from term-limit effectivity of 1/2/12 under SEC MC 9, Series of 2012)	ASM	5.20
Margarito B. Teves <sup>****</sup>	ID	N/A	Ramon S. Ang	05/20/14	05/19/15 (0.62% years as ID as of 12/31/14 reckoned from term-limit effectivity of 1/2/12 under SEC MC 9, Series of 2012)	ASM	1.62

\* Reckoned from the date of first appointment until December 31, 2015

\*\* Previously served as director of the Company from 1974 to 1986

\*\*\* Mr. Lubin B. Nepomuceno replaced Mr. Ferdinand K. Constantino as a director on February 19, 2013 as disclosed to the Securities and Exchange Commission ("SEC") through an SEC Form 17-C filed on February 20, 2013

\*\*\*\* Elected as director for the first time on May 20, 2014 as disclosed to the SEC through an SEC Form 17-C filed on May 21, 2014

### (b) Provide a brief summary of the corporate governance policy that the board of directors has adopted. Please emphasize the policy/ies relative to the treatment of all shareholders, respect for the rights of minority shareholders and of other stakeholders, disclosure duties, and board responsibilities.

The Company has adopted its Revised Manual of Corporate Governance (the "CG Manual") to guide the Company in enhancing stakeholders' value as it competes in a continually evolving business environment while reflecting sound business practice and applying the principles of good corporate governance in a manner that also takes into account its particular circumstances.

The following policies adopted by the Company aim to further promote good corporate governance of the Company:

- 1. Code of Conduct and Ethical Business Policy (the "Code of Conduct");
- 2. Policy on Dealings in Securities; and
- 3. Whistle-blowing Policy.

The relevant provisions of the CG Manual on the treatment of all shareholders, respect for the rights of minority shareholders and other stakeholders, disclosure duties, and board responsibilities are set out below.

<u>Treatment of All Shareholders; Respect for the Rights of Minority Shareholders and Other Stakeholders</u> (updated pursuant to the SEC Form 17-C of the Company dated July 3, 2014 in relation to the amendment of its CG Manual and its SEC Form 17-Cs dated July 7, 2014 and November 7, 2014)

The Company is committed to respect the legal rights of its stockholders.

### Voting Right

All the stockholders of the Company, including the minority stockholders, have the right to participate in decisions concerning fundamental changes in the Company, such as the following:

- 1. amendment of the articles of incorporation (the "Articles of Incorporation") and/or by-laws of the Company (the "By-laws");
- 2. sale, lease, mortgage, pledge or other disposition of all or substantially all of the properties and assets of the Company;
- 3. merger or consolidation of the Company; and
- 4. investment of corporate funds in any other corporation or business or for any purpose other than the primary purpose for which the Company is organized.

Common stockholders further have the right to elect, remove and replace directors and vote on corporate acts and matters that require their consent or approval in accordance with the Corporation Code of the Philippines (the "Corporation Code").

At each stockholders' meeting, a stockholder entitled to vote has the right to vote one share, in person or by proxy, for each of share of the capital stock held by such stockholder, subject to the provisions of the By-laws, including the provision on cumulative voting by holders of shares entitled to vote in the case of the election of directors.

The By-laws specifically provide for cumulative voting in the election of directors. The By-Laws and the CG Manual also requires the affirmative vote of at least 2/3 of the total issued and outstanding shares entitled to vote to remove a director with or without cause.

Preferred stockholders have the right to vote on certain corporate acts as provided and specified in the Corporation Code, including the fundamental changes listed above.

The Board of Directors of the Company (the "Board") is required by the CG Manual to be transparent and fair in the conduct of the annual and special stockholders' meetings of the Company. The stockholders are encouraged to personally attend such meetings and, if they cannot attend, they are apprised ahead of time of their right to appoint a proxy.

#### Right to Information of Shareholders

Accurate and timely information is made available to the stockholders to enable them to make a sound judgment on all matters brought to their attention for consideration or approval.

### Notice, Agenda and Definitive Information Statement for Meeting

In 2015, the notice of the annual stockholders' meeting held on May 19, 2015, together with the Definitive Information Statement, was released on April 17, 2015, 32 days before the meeting. And while not a legal requirement, the notice and the agenda of the meeting were also published in The Philippine Star and The Manila Bulletin on April 19, 2015.

In 2014, the notice of the annual stockholders' meeting held on May 20, 2014, together with the Definitive Information Statement, was released on April 25, 2014. And while not a legal requirement, the notice and the agenda of the meeting were also published in The Philippine Star on April 16, 2014.

In 2013, the notice of the annual stockholders' meeting held on May 21, 2013, together with the Definitive Information Statement, was released on April 26, 2013. The notice and the agenda of the meeting were also published in The Philippine Star and the Manila Times on April 26, 2013.

In 2012, the notice of the annual stockholders' meeting held on May 15, 2012, together with the Definitive Information Statement, was released on April 23, 2012. A publication of the notice of the meeting was also made in The Philippine Star and Business Mirror on May 4, 2012.

### Financial Statements/Open Forum at Stockholders' Meeting

The Company furnishes stockholders its most recent financial statement showing in reasonable detail its assets and liabilities and the result of its operations.

At the annual meeting of the stockholders, the Board presents to the stockholders a financial report of the operations of the Company for the preceding year, which includes financial statements duly signed and certified by an independent public accountant, and allows the stockholders to ask questions or raise concerns during the open forum. Duly authorized representatives of the Company's external auditor are also present at the meeting to respond to appropriate questions concerning the financial statements of the Company.

#### Other Modes of Communications such as Conduct of Investor Briefings & Replies to Queries

In addition to the foregoing, the Company keeps stakeholders informed through the Company's timely disclosures to the Philippine Stock Exchange ("PSE") and the Securities and Exchange Commission ("SEC"), its regular quarterly briefings and investor and analyst briefings and conferences, replies to requests for information and fax, email and telephone queries from the stockholders and the Company's website. The Company website makes available for viewing and download the Company's disclosures and filings with the SEC and the PSE, its media releases, and other salient information of the Company, including matters relating to its governance, business, operations, performance, corporate social responsibility projects and sustainability efforts.

#### Right to Dividends (Updated pursuant to the SEC Form 17-Cs dated March 17, 2015 and August 10, 2015)

Stockholders have the right to receive dividends subject to the discretion of the Board of Directors.

The CG Manual provides that the Company shall declare dividends when its retained earnings exceeds 100% of its paid-in capital stock, except: (a) when justified by definite corporate expansion projects or programs approved by the Board, (b) when the Company is prohibited under any loan agreement with any financial institution or creditor, whether local or foreign, from declaring dividends without its consent and such consent has not been secured, or (c) when it can be clearly shown that such retention is necessary under special circumstances obtaining in the Company, such as when there is a need for special reserve for probable contingencies. The Board of Directors determines, by resolution, the exact amount of the dividends, the

record and pay-out date and the shareholders entitled thereto.

The dividends for the preferred shares issued in 2010 are fixed at the rate of 9.5281% *per annum* calculated in reference to the offer price of P100 per share on a 30/360-day basis and shall be payable quarterly in arrears, whenever approved by the Board. Since the listing of these preferred shares in March 2010, cash dividends have been paid out in March, June, September, and December of each year. These preferred shares were redeemed on March 5, 2015.

On November 3, 2014, the Company issued 7,122,320 Preferred Series 2A shares and 2,877,680 Preferred Series 2B shares. The dividend on the Preferred Stock Series 2 is at a fixed rate of 6.30% per annum for Series 2A and at a fixed rate of 6.8583% per annum for Series 2B, each as calculated based on the offer price of P1,000 per share on a 30/360-day basis and payable quarterly in arrears, whenever approved by the Board.

On August 10, 2015, the Company declared cash dividends of (i) P 15.75 per share to the Preferred Series 2A shareholders for the fourth quarter of 2015 and the first quarter of 2016 and (ii) P 17.14 per share to the Preferred Series 2B shareholders for the fourth quarter of 2015 and the first quarter of 2016.

On March 17, 2014, the Company declared cash dividends of (i) P0.05 per share to the common shareholders with a record date of April 1, 2015 and a pay-out date of April 16, 2015; (ii) P 15.75 per share to the Preferred Series 2A shareholders for the second and the third quarter of 2015, and (iii) P 17.14 per share to the Preferred Series 2B shareholders for the second and the third quarter of 2015.

On November 7, 2014, the Company declared cash dividends of (i) P2.82 per share to the 2010 preferred shareholders for the fourth quarter of 2014 and the first quarter of 2015, (ii) P 15.75 per share to the Preferred Series 2A shareholders for the first quarter of 2015, and (iii) P 17.14575 per share Preferred Series 2B shareholders for the first quarter of 2015.

On August 6, 2014, the Company declared cash dividends of P2.82 per share to preferred shareholders for the third quarter of 2014. On March 24, 2014 and May 6, 2014, the Company declared cash dividends of P0.05 per share to common shareholders and P2.82 per share to preferred shareholders for the second quarter of 2014, respectively.

In 2013, the Company paid out a cash dividend of P0.05 per share to common shareholders and a total of P9.528 per share to preferred shareholders.

In 2012, the Company paid out a cash dividend of P0.10 per share to common shareholders and a total of P9.528 per share to preferred shareholders.

### Appraisal Right

The stockholders have the right to dissent and demand payment of the fair value of their shares in the manner provided for under the Corporation Code under any of the following circumstances: (a) when there is a change or restriction in the rights of any stockholder or class of shares, (b) when the corporation authorizes preferences in any respect superior to those of outstanding shares of any class, (c) when there is an extension or shortening of the term of corporate existence, (d) in case of a sale, lease, exchange, transfer, mortgage, pledge or other disposition of all or substantially all of the corporate property or assets, (e) in case of a merger or consolidation and (f) in the event of an investment of corporate funds in any other corporation or business or for any purpose other than the primary purpose for which the corporation is organized.

### **Rights of Minority Shareholders**

In addition to the stockholders rights discussed above, minority stockholders are granted the right to propose the holding of a meeting, and the right to propose items in the agenda of the stockholders' meeting, provided the items are for legitimate business purposes and in accordance with law, jurisprudence and best practice.

The By-laws specifically provide that a special meeting of the stockholders may be called at the written request of one or more stockholders representing at least 20% of the total issued and outstanding capital stock of the Company entitled to vote, and which request states the purpose or purposes of the proposed meeting and delivered to and called by the Corporate Secretary at the Company's principal office.

### Shareholders' Meetings and Voting Procedures

All the meetings of the stockholders are held in the principal place of business of the Company or any location within Metro Manila, Philippines as may be designated by the Board.

In 2015, 2014 and 2013, the annual stockholders' meeting was held at the Valle Verde Country Club in Pasig City, Metro Manila.

In 2012, the annual stockholders' meeting was held at the Edsa Shangri-La Manila Hotel, 1 Garden Way, Ortigas Center, Mandaluyong City, Metro Manila.

The Company encourages shareholding voting rights and exerts efforts to remove excessive unnecessary costs and other administrative impediments to the meaningful participation in meetings and/or voting in person or by proxy by all its stockholders, whether individual or institutional investors. To encourage attendance and provide convenient transport during the annual stockholders' meetings in 2013, 2014 and 2015, the Company provided shuttle services in strategic points in the vicinity of the Valle Verde Country Club to provide free shuttle service to stockholders to and from the meeting venue.

At each stockholders' meeting, a common stockholder is entitled to one vote, in person or by proxy, for each of share of the common capital stock held by such stockholder, subject to the provisions of the By-laws, including the provision on cumulative voting in the case of the election of directors.

Under the By-laws, cumulative voting is allowed in the election of directors. A common stockholder may therefore distribute his/her votes per share to as many persons as there are directors to be elected, or he/she may cumulate his shares and give one candidate as many votes as the number of directors to be elected multiplied by the number of shares he/she has, or he/she may distribute them on the same principle among as many candidates as he/she shall see fit; provided, that the total number of votes cast by him/her shall not exceed the number of shares owned by him/her as shown in the books of the Company multiplied by the whole number of directors to be elected.

Preferred stockholders have the right to vote on certain corporate acts specified in the Corporation Code.

If at any stockholders' meeting a vote by ballot shall be taken, the By-laws require that a voting committee be created which will adopt its own rules to govern the voting and take charge of the voting proceedings and the preparation and distribution of the ballots. Each member of the voting committee, who need not be stockholders, will subscribe to an oath to faithfully execute his/her duties as an inspector of votes with strict impartiality and according the best of his/her ability. In any event, the external auditor of the Company will be requested to supervise the voting proceedings.

These voting procedures are explicitly set out in the Definitive Information Statements of the Company and were verbally explained and reiterated by the Corporate Secretary at the commencement of the 2015 annual stockholders' meeting.

## <u>Disclosure Duties</u> (updated pursuant to the SEC Form 17-C of the Company dated July 3, 2014 in relation to the amendment of its CG Manual)

The Company recognizes that the essence of corporate governance is transparency. The more transparent the internal workings of a corporation are, the more difficult it will be for management and dominant stockholders to mismanage the corporation or misappropriate its assets.

It is the policy of the Company to fully and timely disclose all material information concerning the Company's operations or which could adversely affect the interests of its stockholders and other stakeholders in accordance with applicable laws and rules and regulations. Such information includes earnings results, acquisition or disposal of major assets, changes in the Board, significant related party transactions (excluding the purchase of crude oil in the normal course of business), and shareholdings of directors and changes in ownership exceeding 5% of the corporation's outstanding share capital. Other information that shall be disclosed includes the remuneration (including stock options) of all directors and senior management, the corporate strategy and any off-balance sheet transactions.

It is also the policy of the Company that all disclosed information are released through the appropriate stock exchange procedure or mechanism for announcements of listed companies and submissions to the SEC for the interest of the stockholders and other stakeholders of the Company.

## <u>Board Responsibilities</u> (updated pursuant to the SEC Form 17-C of the Company dated July 3, 2014 in relation to the amendment of its CG Manual)

The Board has the general responsibility of overseeing management of the Company and fostering its longterm success and securing its sustained competitiveness and profitability in a manner consistent with its fiduciary responsibilities, corporate objectives and best interests of the Company, its shareholders and its other stakeholders.

The Board determines and formulates the Company's vision, mission, strategic objectives, policies and procedures, as well as the means to attain the same, guide its activities and effectively monitor Management's performance. Corollary to setting the policies for the accomplishment of the corporate objectives, the Board provides an independent check on Management.

### Specific Responsibilities of the Board

To ensure a high standard of corporate governance and the application of best practices for the Company, its stockholders and its other stakeholders, the Board shall:

- implement a process for the selection of directors who can add value and contribute independent judgment to the formulation of sound corporate strategies and policies;
- appoint competent, professional, honest and highly motivated management officers and adopt an effective succession planning program for Management;
- provide sound strategic policies and guidelines to the Company on major capital expenditures and other programs to sustain its long-term viability and strength, and periodically evaluate and monitor

the implementation of such policies and strategies, including the business plans, operating budgets and Management's overall performance;

- ensure that the Company faithfully complies with all relevant laws and regulations and best business practices;
- identify the Company's stakeholders in the community in which it operates or are directly affected by its operations and formulate a clear policy of accurate, timely and effective communication or relations with them and the agencies regulating the Company through an effective investor relations program;
- adopt a system of internal checks and balances within the Board and conduct a regular review of the effectiveness thereof, including a continuing review of the Company's internal control system;
- identify key risk areas and performance indicators and monitor these factors with due diligence;
- properly discharge Board functions by meeting regularly or at such times and frequency as may be needed with independent views during Board meetings being encouraged and given due consideration;
- formulate and implement policies and procedures that would ensure the integrity and transparency
  of related party transactions between and among the Company, joint ventures, subsidiaries,
  associates, affiliates, major stockholders, officers and directors, including their spouses, children and
  dependent siblings and parents, and of interlocking director relationships by members of the Board;
- exercise board authority within the limits prescribed in the Articles of Corporation and the By-laws and in accordance with existing applicable laws, rules and regulations;
- encourage use of alternative modes of dispute resolution for amicable settlement of conflicts or differences between the Company and its stockholders, and the Company and third parties, including the regulatory authorities;
- constitute an Audit Committee and such other committees necessary to assist the Board in the performance of its duties and responsibilities; and
- appoint a Compliance Officer.

### Internal Control Responsibilities of the Board

The Board shall have the following oversight responsibilities for ensuring the presence of adequate and effective internal control mechanisms:

- select and appoint a Chief Executive Officer ("CEO") who possesses the ability, integrity and expertise for the position and define, with the assistance of the Nomination Committee, the duties and responsibilities of the CEO who is ultimately responsible for the Company's organizational and operational controls;
- evaluate proposed senior Management appointments;
- select and appoint qualified and competent management officers;
- review the Company's human resource policies, conflict of interest situations, compensation program for employees and management succession plan;

- establish a system of effective organizational and operational controls commensurate with, among others, the nature and complexity of the business of the Company and the business culture, volume, size and complexity of transactions, degree of risks involved, degree of centralization and delegation of authority, extent and effectiveness of information technology and extent of regulatory compliance; and
- determine the necessity of establishing an internal audit system to reasonably assure the Board, Management and the stockholders that the key organizational and operational controls of the Company are faithfully complied with.

### (c) How often does the Board review and approve the vision and mission?

The corporate strategy of the Company forms part of the annual plan and budget presented to and approved by the Board on a yearly basis.

For 2015, the Board approved the Company's strategic thrusts of (i) sales expansion, (ii) product value upgrading with the Refinery Master Plan – Phase 2 ("RMP2") and (iii) supply chain efficiency.

In 2014, the Board approved the Company's long-term growth strategy focusing on (i) upgrading of product value and efficiency, (ii) expansion of sales volume and (iii) strengthening of the supply chain.

The Board periodically reviews and approves the vision and the mission of the Company as the need arises.

### (d) Directorship in Other Companies

### (i) Directorship in the Company's Group<sup>2</sup>

Identify, as and if applicable, the members of the company's Board of Directors who hold the office of director in other companies within its Group: (updated pursuant to the advisement letters of the Company dated June 17, 2014 and June 30, 2014)

Director's Name	Corporate Name of the Group Company	Type of Directorship (Executive, Non-Executive, Independent). Indicate if director is also the Chairman.
Eduardo M. Cojuangco, Jr.	San Miguel Corporation	Executive (Chairman)
Ramon S. Ang	<ol> <li>San Miguel Corporation</li> <li>SEA Refinery Corporation</li> <li>Petron Malaysia Refining &amp; Marketing Berhad (Malaysian- registered)</li> </ol>	<ol> <li>Executive</li> <li>Executive (Vice Chairman)</li> <li>Non-Executive (Chairman)</li> </ol>
	<ol> <li>Petron Marketing Corporation</li> <li>Petron Freeport Corporation</li> <li>New Ventures Realty</li> </ol>	<ol> <li>Executive (Chairman)</li> <li>Executive (Chairman)</li> <li>Executive (Chairman)</li> </ol>
	Corporation 7. Las Lucas Construction and Development Corporation	7. Non-Executive (Chairman)
	<ol> <li>Mariveles Landco Corporation</li> <li>Petrochemical Asia (HK) Ltd. (Hong Kong-registered)</li> </ol>	<ol> <li>8. Non-Executive (Chairman)</li> <li>9. Executive (Chairman)</li> </ol>
	10. Philippine Polypropylene Inc.	10. Executive (Chairman)

<sup>2</sup> The Group is composed of the parent, subsidiaries, associates and joint ventures of the Company.

	11. Robinson International	11. Executive (Chairman)
	Holdings Ltd. (Cayman Islands- registered)	
	12. Petron Fuel International Sdn. Bhd. (Malaysian-registered)	12. Executive (Chairman)
	13. Petron Oil (M) Sdn. Bhd. (Malaysian-registered)	13. Non-Executive
	14. Petron Oil & Gas Mauritius Ltd. (Mauritius-registered)	14. Non- Executive
	15. Petron Oil & Gas International Sdn Bhd. (Malaysian- registered)	15. Non-Executive
Estelito P. Mendoza	San Miguel Corporation	Non-Executive
Aurora T. Calderon	1. San Miguel Corporation	1. Executive
	2. SEA Refinery Corporation	2. Non-Executive
	3. Petron Malaysia Refining & Marketing Berhad	3. Executive
	4. Petron Oil & Gas Mauritius Ltd.	4. Non-Executive
	5. Petron Oil & Gas International Sdn Bhd	5. Non-Executive
	6. Petron Marketing Corporation	6. Non-Executive
	7. Petron Freeport Corporation	7. Non-Executive
	<ol> <li>New Ventures Realty Corporation</li> </ol>	8. Non-Executive
	9. Las Lucas Construction Development Corporation	9. Non-Executive
	10. Petron Singapore Trading Pte Ltd	10. Non-Executive
Lubin B. Nepomuceno	1. Petrogen Insurance Corporation	1. Non-Executive
	2. Petron Marketing Corporation	2. Non-Executive
	3. Petron Freeport Corporation	3. Non-Executive
	4. New Ventures Realty Corporation	4. Non-Executive
	<ol> <li>Mariveles Landco Corporation</li> <li>Las Lucas Constructed and</li> </ol>	5. Executive
	Development Corporation	6. Non-Executive
	7. MRGVeloso Holdings, Inc.	7. Non-Executive
	8. Petron Singapore Trading Pte Ltd	8. Non-Executive
	9. Petron Oil & Gas International Sdn Bhd	9. Non-Executive
	10. Petron Fuel International Sdn. Bhd.	10. Non-Executive
	11. Petron Oil (M) Sdn. Bhd.	11. Non-Executive
	12. Petron Oil & Gas Mauritius Ltd.	12. Non-Executive
	13. Petrochemical Asia (HK) Ltd.	13. Non-Executive
	14. Robinson International Holdings Ltd.	14. Non-Executive
	15. Overseas Ventures Insurance Corporation Ltd. (Bermuda-	15. Non-Executive
	registered)	

	<ol> <li>Philippine Polypropylene Inc.</li> <li>Manila North Harbour Ports, Inc.</li> </ol>	16. Non-Executive 17. Non-Executive
Ma. Romela M. Bengzon	Petron Marketing Corporation	Non-Executive
Margarito B. Teves <sup>*</sup>	San Miguel Corporation	Independent Director

\* Term as director commenced on May 20, 2014 as disclosed to the SEC through an SEC Form 17-C filed on May 21, 2014

### (ii) Directorship in Other Listed Companies

1) Identify, as and if applicable, the members of the company's Board of Directors who are also directors of publicly-listed companies outside of its Group: (updated pursuant to the advisement letters filed by the Company with the SEC on April 7, 2014, March 13, 2014 June 30, 2014, October 28, 2014 and October 1, 2015)

Director's Name	Name of Listed Company	Type of Directorship (Executive, Non-Executive, Independent). Indicate if director is also the Chairman.
Eduardo M. Cojuangco, Jr.	<ol> <li>Ginebra San Miguel Inc. (company in the San Miguel Group)</li> <li>San Miguel Pure Foods Company, Inc. (company in the San Miguel Group)</li> </ol>	<ol> <li>Non-Executive (Chairman)</li> <li>Non-Executive (Chairman)</li> </ol>
Ramon S. Ang	<ol> <li>Top Frontier Investment Holdings, Inc. (company in the San Miguel Group)</li> <li>Liberty Telecoms Holdings, Inc. (company in the San Miguel Group)</li> </ol>	<ol> <li>Executive</li> <li>Non-Executive (Chairman)</li> </ol>
	<ol> <li>Ginebra San Miguel Inc. (company in the San Miguel Group)</li> <li>San Miguel Pure Foods Company, Inc. (company in the San Miguel Group)</li> <li>San Miguel Brewery Hong Kong Limited (company in the San Miguel Group)</li> </ol>	<ol> <li>Non-Executive</li> <li>Non-Executive (Vice Chairman)</li> <li>Executive (Chairman)</li> </ol>
Eric O. Recto	<ol> <li>Philippine Bank of Communications</li> <li>Philweb Corporation</li> <li>Atok-Big Wedge Corporation</li> <li>ISM Communications Corporation</li> </ol>	<ol> <li>Executive (Chairman)</li> <li>Non-Executive (Vice Chairman)</li> <li>Non-Executive (Vice Chairman)</li> <li>Executive</li> </ol>
Estelito P. Mendoza Aurora T. Calderon	Philippine National Bank 1. Top Frontier Investment Holdings, Inc. (company in the San Miguel Group) 2. Liberty Telecoms Holdings, Inc. (company in the San Miguel Group)	Non-Executive 1. Executive 2. Non-Executive

Nelly Favis-Villafuerte	Top Frontier Investment Holdings, Inc. (company in the San Miguel Group)	Non-Executive
Artemio V. Panganiban	1. Manila Electric Company	1. Independent
	<ol> <li>Bank of the Philippine Islands</li> </ol>	2. Independent
	<ol> <li>First Philippine Holdings Corp.</li> </ol>	3. Independent
	<ol> <li>Metro Pacific Investment Corp.</li> </ol>	4. Independent
	5. Robinsons Land Corp.	5. Independent
	6. GMA Network, Inc.	6. Independent
	7. Asian Terminals, Inc.	7. Independent
	8. Philippine Long Distance	8. Independent
	Telephone Co.	
	9. Jollibee Foods Corporation	9. Non-Executive
Margarito B. Teves <sup>*</sup>	Atok-Big Wedge Corporation	Independent

\* Term as director commenced on May 20, 2014 as disclosed to the SEC through an SEC Form 17-C filed on May 21, 2014

### (iii) Relationship within the Company and its Group

**Provide details, as and if applicable, of any relation among the members of the Board of Directors, which links them to significant shareholders in the company and/or in its group:** (updated pursuant to the advisement letter of the Company dated June 17, 2014)

Director's Name		Name of the Significant Shareholder	De	scription of the relationship
Eduardo M. Cojuangco, Jr.		San Miguel Corporation		Chairman and Chief Executive Officer
Ramon S. Ang	1.	San Miguel Corporation	1.	Director (Vice Chairman), President and Chief Operating Officer;
	2.	SEA Refinery Corporation	2.	Director (Chairman)
Eric O. Recto		SEA Refinery Corporation		President
Estelito P. Mendoza		San Miguel Corporation		Director
Aurora T. Calderon	1.	San Miguel Corporation	1.	Director and Senior Vice President and Senior Executive Assistant to the President and Chief Operating Officer
	2.	SEA Refinery Corporation	2.	Director
Virgilio S. Jacinto		San Miguel Corporation		Senior Vice President – General Counsel, Corporate Secretary and Compliance Officer
Margarito B. Teves <sup>*</sup>		San Miguel Corporation		Independent Director

\* Term as director commenced on May 20, 2014 as disclosed to the SEC through an SEC Form 17-C filed on May 21, 2014

(iv) Has the company set a limit on the number of board seats in other companies (publicly listed, ordinary and companies with secondary license) that an individual director or CEO may hold simultaneously? In particular, is the limit of five board seats in other publicly listed companies imposed and observed? If yes, briefly describe other guidelines:

While the Company has not particularly set the number of board seats that a director or the CEO may hold in other companies, the CG Manual of the Company has policies and guidelines on multiple board seats as described below.

In addition, the By-laws specifically disqualify for nomination and election as director of the Company any person engaged in the business which competes with or is antagonistic to that of the Company.

	Guidelines	Maximum Number of Directorships in other companies
Executive Director	The policy and the guidelines of the Company on multiple board seats are set out in the CG Manual. A director is required to exercise due discretion in accepting and holding directorships other than in the Company, provided that, in holding such directorships, such director shall ensure that his capacity to diligently and efficiently perform his duties and responsibilities as a director of the Company is not compromised.	The executive directors are required to submit themselves to a low indicative limit on membership in other corporations' boards and their capacity to serve the Company with diligence should not be compromised.
Non-Executive Director	The policy and the guidelines of the Company on multiple board seats are set out in the CG Manual. A director is required to exercise due discretion in accepting and holding directorships other than in the Company, provided that, in holding such directorships, such director shall ensure that his capacity to diligently and efficiently perform his duties and responsibilities as a director of the Company is not compromised.	Independent or non-executive directors who serve as full-time executives in other corporations are required to submit themselves to a low indicative limit on membership in other corporations' boards and their capacity to serve the Company with diligence should not be compromised.
CEO	The policy and the guidelines of the Company on multiple board seats are set out in the CG Manual. The CEO is required to exercise due discretion in accepting and holding directorships other than in the	The CEO is specifically required to submit himself to a low indicative limit on membership in other corporations' boards and his capacity to serve the Company with diligence should not be compromised.

Company, provided that, in holding such directorships, such director shall ensure that his capacity to diligently and efficiently perform his duties and responsibilities as a CEQ of the
responsibilities as a CEO of the
Company is not compromised.

### (e) Shareholding in the Company

Complete the following table on the members of the company's Board of Directors who directly and indirectly own shares in the company:

	Number of Direct shares		shares Indirect shares / Through (name of record owner)		es / Through cord owner)	% of Capital Stock	
Name of Director	As of end December 31, 2015	As of April 1, 2015 (2015 Annual Stockholders' Meeting Record Date)	As of end December 31, 2015	As of April 1, 2015 (2015 Annual Stockholders' Meeting Record Date)	As of end December 31, 2015	As of April 1, 2015 (2015 Annual Stockholders' Meeting Record Date)	
	1,000	1,000					
Ramon S. Ang	common	common	None	None	0.	.00%	
	shares	shares					
			300,000	300,000			
			preferred	preferred			
	1	1	shares through Philippine Equity Partners	shares through Philippine Equity Partners			
Eric O. Recto	common share	common share	14,000 Preferred Series 2A shares through Philippine Equity Partners, Inc.*	14,000 Preferred Series 2A shares through Philippine Equity Partners, Inc.*	0.0	003%	
	1,000	1,000					
Eduardo M. Cojuangco, Jr.	common shares	common shares	None	None	0.	.00%	
Estelito P. Mendoza	1,000	1,000					
	common shares	common shares	None	None	0.	.00%	
Lubin B. Nepomuceno	5,000 common shares	5,000 common shares	2,500 Preferred Series 2A shares through BA Securities, Inc.**	2,500 Preferred Series 2A shares through BA Securities, Inc.**	0.	00%	
Ron W. Haddock	1	1					
	common	common	None	None	0.	.00%	
	share	share					
Aurora T. Calderon	1,000 common shares	1,000 common shares	None	None	0.	.00%	

Mirzan Mahathir	1,000	1,000			
	common	common	None	None	0.00%
	shares	shares			
Romela M. Bengzon	1,000	1,000			
	common	common	None	None	0.00%
	shares	shares			
Virgilio S. Jacinto	1,000	1,000			
	common	common	None	None	0.00%
	shares	shares			
Nelly Favis-Villafuerte	1,000	1,000			
	common	common	None	None	0.00%
	shares	shares			
Reynaldo G. David	1,000	1,000			
	common	common	None	None	0.00%
	shares	shares			
Artemio V. Panganiban	1,000	1,000			
	common	common	None	None	0.00%
***	shares	shares			
Jose P. de Jesus	500	500	125,000	125,000	
	common	common	common	common	
	shares	shares	shares through I. Ackerman & Co., Inc.	Shares through I. Ackerman & Co., Inc.	
			100,000	100,000	0.001%
			common	common	
			shares through UPCC Securities Corporation****	shares through UPCC Securities Corporation****	
Margarito B. Teves <sup>***</sup>	500	500			
	common	common	None	None	
	shares	shares			
TOTAL	16,002	16,002	300,000	300,000	0.003%

As reported in an SEC Form 23-B dated November 11, 2014.
 As reported in an SEC Form 23-B dated November 3, 2014.
 Term as director commenced on May 20, 2014 as disclosed to the SEC through an SEC Form 17-C filed on May 21, 2014

\*\*\*\* As reported in an SEC Form 23-B dated November 5, 2014.

- 2) Chairman and CEO (Updated pursuant to the SEC Form 17-C filed with the SEC on February 12, 2015)
  - (a) Do different persons assume the role of Chairman of the Board of Directors and CEO? If no, describe the checks and balances laid down to ensure that the Board gets the benefit of independent views.

Yes	$\checkmark$	No	

#### Identify the Chair and CEO:

Chairman of the Board	Eduardo M. Cojuangco, Jr.
President & CEO	Ramon S. Ang

### (b) Roles, Accountabilities and Deliverables

Define and clarify the roles, accountabilities and deliverables of the Chairman and CEO.

	Chairman	Chief Executive Officer
Role	Under the By-laws and the CG Manual, the Chairman shall preside at all board and stockholders' meetings and shall act as the Chairman of the Executive Committee and the non-voting Chairman of the Compensation Committee.	Under the By-laws and the CG Manual, the CEO shall perform the duties assigned to him by the Board, including the exercise of oversight responsibility over the investor relations programs of the Company.
Accountabilities	<ul> <li>Under the CG Manual, the Chairman shall:</li> <li>(i) ensure that the meetings of the Board are held in accordance with the By-laws or as the Chairman may deem necessary;</li> <li>(ii) supervise the preparation of the agenda of the meeting in coordination with the Corporate Secretary, taking into consideration the suggestions of the CEO, Management and the directors; and</li> <li>(iii) maintain qualitative and timely lines of communication and</li> </ul>	Under the CG Manual, if so assigned to perform the task, the CEO shall exercise oversight responsibility over the investor relations program of the Company.
	information between the Board and Management.	
Deliverables	Under the CG Manual and applicable laws and regulations, the Chairman helps prepare the agenda and signs several corporate and financial	Under applicable laws and regulations, the CEO signs several corporate and financial documents of the Company,

documents of the Company, including	including the SEC Form 17-A and
the SEC Form 17-A, the Statement of	•
Management's Responsibility for	Responsibility for Financial
Financial Statements of the Company,	Statements of the Company (and
and the minutes of meetings (and	beginning 2013, the Annual
beginning 2013, the Annual Corporate	Corporate Governance Report).
Governance Report).	

## 3) Explain how the board of directors plans for the succession of the CEO/Managing Director/President and the top key management positions?

The Company has a Management Succession and Development Program in place to ensure an adequate reserve of highly qualified candidates who can respond to immediate and long-term replacements for top key management positions. The program provides a rational system and approach to identify and select candidates for movement to executive positions, supported by deliberate training programs to address the development needs of high potential candidates.

### 4) Other Executive, Non-Executive and Independent Directors

## Does the company have a policy of ensuring diversity of experience and background of directors in the board? Please explain.

Yes. The CG Manual provides for the general policy that that the membership of the Board be of such a combination of directors to make sure that no director or small group of directors can dominate the decision-making process and that the non-executive directors have such qualifications and stature that would enable them to effectively participate in the deliberations of the Board. The pre-screening and short-listing by the Nominations Committee of candidates to the Board aims to bring together directors with diverse backgrounds to ensure balanced and informed collegial decisions in the Board.

## Does it ensure that at least one non-executive director has an experience in the sector or industry the company belongs to? Please explain.

Yes. The Company has non-executive directors who have experience in the oil industry.

Mr. Ron W. Haddock is a director of Alon Energy USA. He also held various positions in the Exxon Group, including, Manager of Baytown Refinery, Corporate Planning Manager, Vice President for Refining, Executive Assistant to the Chairman, and Vice President and Director of Esso Eastern, Inc.

Atty. Estelito P. Mendoza was former Chairman of Alcorn Petroleum and Minerals Corporation.

**Define and clarify the roles, accountabilities and deliverables of the Executive, Non-Executive and Independent Directors:** (updated pursuant to the SEC Form 17-C of the Company dated July 3, 2014 in relation to the amendment of its CG Manual)

	Executive	Non-Executive	Independent Director
Role	An executive director	A non-executive director	An independent director
	forms part of the Board	also forms part of the	also forms part of the
	through which the	Board through which the	Board through which the
	corporate powers of the	corporate powers of the	corporate powers of the
	Company are exercised,	Company are exercised,	Company are exercised,
	all business of the	all business of the	all business of the

	Company is conducted, and all property of the Company is controlled. An executive director, in addition to the above role, provides qualitative and timely lines of information and connection between Management and the Board.	Company is conducted, and all property of the Company is controlled.	Company is conducted, and all property of the Company is controlled. An independent director, however, further plays the role of giving objective and impartial analysis in the deliberations and decisions of the Board and the committees he belongs to.
			Under the CG Manual, one of the independent directors of the Company is required to be the Chairman of the Audit & Risk Management Committee and the Nomination Committee. Further, one of them is required to be a member of the Compensation Committee. And in addition to the Chairman of the Audit & Risk Management Committee, another independent director acts as a member of the Audit & Risk Management Committee.
Accountabilities	The CG Manual emphasizes that a director's office is one of trust and confidence. A director should, therefore, act in the best interest of the Company in a manner characterized by transparency, accountability and fairness. He shall exercise leadership, prudence and integrity in directing the	The requirements of the CG Manual for an executive director also apply to a non-executive director.	The requirements of the CG Manual for executive and non-executive directors also apply to an independent director. In addition, the independent director of the Company is expected to be independent of Management and free from any business or other relationship which could, or could

Company towards sustained progress.	reasonably be perceived to, materially interfere
	with his exercise of
The CG Manual also sets	independent judgment
out the following duties and responsibilities of a	in carrying out his responsibilities as a
director:	director.
<ol> <li>To conduct fair business</li> </ol>	And while his absence will not affect the
transactions with	quorum requirement for
the Company, fully	meetings, an
disclose to the Board	independent director is
any interest he may	enjoined by the CG Manual to always attend
have in any matter	Board meetings to
or transaction to be	promote transparency.
acted upon by the	
Board and recuse	
himself in the	
Board's decision-	
making process with	
respect thereto and,	
in general, ensure	
that personal	
interest does not	
cause actual or	
potential conflict of	
interest with, or bias	
against, the interest	
of the Company or	
does not prejudice	
Board decisions.	
A director who has	
a continuing	
material conflict of	
interest is required	
to seriously	
consider resigning	
from his position. A	
conflict of interest	
is considered material if the	
director's personal or business interest	
is antagonistic to	

that of the	
Company, or stands	
to acquire or gain	
financial advantage	
at the expense of	
the Company;	
2. To devote the time	
and attention	
necessary to	
properly and	
effectively	
discharge his duties	
and responsibilities;	
2 To act judiciously:	
3. To act judiciously;	
4. To exercise	
independent	
judgment;	
juagment;	
5. To have a working	
knowledge of the	
statutory and	
regulatory	
requirements	
affecting the	
Company, including	
the contents of the	
Articles of	
Incorporation and	
the By-laws, the	
rules and	
regulations or	
requirements of	
the SEC, and where	
applicable, the	
requirements of	
other relevant	
regulatory	
agencies;	
6. To observe	
confidentiality with	
respect to all	
matters coming	

	boforo the Decid		
	before the Board; 7. To ensure the continuing soundness, effectiveness and adequacy of the Company's control environment; and		
	8. To attend seminar/s on corporate governance conducted by a duly recognized private or government institute in accordance with applicable laws, rules and regulations.		
Deliverables	An executive director signs several corporate documents of the Company, including the minutes of the meetings of the board committee(s) he belongs to and periodic filings of the Company (such as the annual report (SEC Form 17-A and the new requirement of the SEC for the Annual Corporate Governance Report beginning 2013 for reported year 2012).	A non-executive director signs several corporate documents of the Company, including the minutes of the meetings of the board committee(s) he belongs to.	An independent director is required to submit to the Corporate Secretary a certification confirming that he possesses all the qualifications and none of the disqualifications of an independent director at the time of his election and/or re- election as an independent director. He likewise signs several corporate documents of the Company, including the minutes of the meetings of the board committee(s) he belongs to and good corporate governance periodic filings of the Company (such as the Corporate Governance Scorecard

	of the Philippine Stock Exchange that was required until 2012 and the new requirement of the SEC for the Annual Corporate Governance Report beginning 2013
	for reported year 2012).

### Provide the company's definition of "independence" and describe the company's compliance to the definition.

Under the CG Manual, the independence of an independent director is defined as independence from Management and the lack of any business or other relationship (apart from fees and shareholdings) which could, or could reasonably be perceived to materially interfere with the exercise by such director of independent judgment in carrying out his responsibilities as a director.

To ensure that the independence of an independent director is maintained, an independent director of the Company is required to submit to the Corporate Secretary a certification confirming that he possesses all the qualifications and none of the disqualifications of an independent director at the time of his election and/or re-election as an independent director.

The CG Manual expressly provides as a ground for disqualification and ineligibility of an independent director (or any person aspiring for nomination and election as independent director) the appointment as an officer, employee or consultant of the Company. The disqualification and ineligibility are effective until after the lapse of two (2) years from the termination of his officership, employment and consultancy agreement with the Company.

Further, the CG Manual provides as a temporary disqualification of an independent director (or any person aspiring for nomination and election as independent director) the beneficial equity ownership in the Company or its subsidiaries and affiliates of more than 2% of the subscribed capital stock. The disqualification can only be lifted until after the shareholding limit is complied with.

Does the company have a term limit of five consecutive years for independent directors? If after two years, the company wishes to bring back an independent director who had served for five years, does it limit the term for no more than four additional years? Please explain.

The nomination and election of the independent directors of the Company are made in accordance with law, the Bylaws, and the CG Manual.

### 5) Changes in the Board of Directors (Executive, Non-Executive and Independent Directors)

### (a) Resignation/Death/Removal

Indicate any changes in the composition of the Board of Directors that happened during the period:

Name	Position	Date of Cessation	Reason
None			

### (b) Selection/Appointment, Re-election, Disqualification, Removal, Reinstatement and Suspension

Describe the procedures for the selection/appointment, re-election, disqualification, removal, reinstatement and suspension of the members of the Board of Directors. Provide details of the processes adopted (including the frequency of election) and the criteria employed in each procedure:

Procedure	Process Adopted	Criteria
a. Selection/Appointment		·
(i) Executive Directors	The By-laws require that the election of the directors of the Company be held at annual stockholders' meeting, except that any vacancy occurring in the Board other than by removal by the stockholders or by expiration of term may be filled by the vote of at least a majority of the remaining directors and such director so elected to fill a vacancy shall	<ul> <li>A person to be nominated and elected as a director of the Company should have the following minimum qualifications:</li> <li>1. holder of at least one (1) share of stock of the Company;</li> <li>2. be a college graduate or have sufficient experience</li> </ul>
	be elected only or the unexpired term of his predecessor in office.	in managing a business; 3. be at least 21 years old; and 4. possesses integrity
	Pursuant to the provisions of the CG Manual, the Nomination Committee pre- screens and short-lists	and should have none of the following disqualifications:
	candidates who have the qualifications and none of the disqualifications set out in applicable laws and regulations, the By-laws and	<ol> <li>engaged in any business that competes with or is antagonistic to that of the Company;</li> </ol>
	the CG Manual. In case of the expiration of the term of the directors, the final list of the candidates is set out in the Definitive Information	A person is deemed to engage in competing or antagonistic business if:
	Statement and the disclosures of the Company for the information and consideration of the stockholders. During the annual stockholders'	<ul> <li>(a) The person is an officer, manager or controlling person of, or the owner (either of record or beneficially) of 10% or</li> </ul>
	meeting, the 15 nominees who get the highest votes shall be deemed duly elected as directors. Under the By-laws, cumulative voting is allowed in the election of directors. Thus,	more of any outstanding class of shares, or similar ownership interest, of any corporation, or other form of business entity (other than one in which

		]
a stockholder may distribute his/her votes per share to as many persons as there are directors to be elected, or he/she may cumulate his shares and give one candidate as many votes as the number of directors to be elected multiplied by the number of shares he/she has, or he/she may distribute them on the same principle among as many candidates as he/she shall see fit; provided, that the total number of votes cast by him/her shall not exceed the number of shares owned by him/her as shown in the books of the Company multiplied by the whole number of directors to be elected.	(b)	the Company owns at least 30% of the total issued and outstanding capital stock or equivalent ownership interest) engaged in a business that the Board determines to be competitive or antagonistic to that of the Company; The person is an officer, manager or controlling person of, or the owner (either of record or beneficially) of 10% or more of any outstanding class of shares, or similar ownership interest, of any other corporation or business engaged in any line of business of the Company, if the Board determines that the laws against combinations in restraint of trade shall be violated by such person's membership in the Board; or
	(c)	The person is the nominee of any person described in (a) and (b) above as determined by the Board in the exercise of its judgment, in good faith;
	2.	has been convicted by final judgment of a competent judicial or administrative body of an offense involving moral turpitude and/or fraud or has been enjoined or restrained by the SEC or other competent judicial or administrative body for violation of the securities, commodities, and other related laws;

	the adn hav will cou pro any Sec Cod Cod Cod Cod Ban Pilip rule	been determined by SEC or a court or ninistrative body to e willfully violated, or fully aided, abetted, nseled, induced or cured the violation of, provision of the urities Regulation le, the Corporation le, or any other law ninistered by the nmission or the <i>agko Sentral ng</i> <i>binas</i> ("BSP"), or any e, regulation or order he SEC or the BSP;
	4. has insc cou	olvent by a competent
	fina com adn offe imp per yea the com yea his	been convicted by al judgment of a appetent court or ninistrative body of an ense punishable by prisonment for a iod exceeding six (6) rs, or a violation of Corporation Code, mitted within five (5) rs prior to the date of proposed election or pointment; or
	a equ regu acts mis of t mis	been found guilty by foreign court or livalent financial ulatory authority of 5, violations or conduct similar to any the acts, violations or conduct listed in the egoing paragraphs.
	will a followin determi	mination Committee Iso consider the g guidelines in the nation of the number ved memberships in

		<ul> <li>other boards of the members of the Board of the Company:</li> <li>1. the nature of the business of the other companies in which a member of the Board is also a director;</li> <li>2. age of the director;</li> <li>3. number of directorships/active memberships and officerships in other corporations or organizations; and</li> <li>4. possible conflict of interest.</li> </ul>
(ii) Non-Executive Directors	The process adopted for the election of an executive director as above-explained is applicable to the election of a non-executive director.	The criteria required for the election of an executive director as above-explained are applicable to the election of a non-executive director.
(iii) Independent Directors	The process adopted for the election of executive and non- executive directors as above- explained is applicable to the election of an independent director.	The criteria required for the election of executive and non-executive directors as above-explained are applicable to the election of an independent director. In addition, his independence from Management and lack of any business or other relationship which could, or could reasonably be perceived to, materially interfere with his exercise of independent judgment in carrying out his responsibilities as a director will also be considered
b. Re-appointment		
(i) Executive Directors	The By-laws require that the election of the directors, including any re-appointment be held at annual stockholders' meeting, except that any re- appointment made to fill in a vacancy occurring in the Board other than by removal by the stockholders or by expiration of term may be filled by the vote of at least a majority of the remaining directors and	The criteria required for the election of an executive director as above-explained are applicable to any re- appointment.

such director so elected to fill	
the vacancy shall be elected	
only or the unexpired term of	
his predecessor in office.	
Pursuant to the provisions of	
the CG Manual, the	
Nomination Committee pre-	
screens and short-lists	
candidates who have the	
qualifications and none of the	
disqualifications set out in	
applicable laws and	
regulations, the By-laws and	
the CG Manual.	
If the re-appointment will be	
made at an annual	
stockholders' meeting, the	
final list of the candidates is	
set out in the Definitive	
Information Statement and the	
disclosures of the Company for	
the information and	
consideration of the	
stockholders. During the	
annual stockholders' meeting,	
the 15 nominees who get the	
highest votes shall be deemed	
duly elected as directors.	
Under the By-laws, cumulative	
voting is allowed in the	
election of directors. Thus, a	
stockholder may distribute	
his/her votes per share to as	
many persons as there are	
directors to be elected, or	
he/she may cumulate his	
shares and give one candidate	
as many votes as the number	
of directors to be elected	
multiplied by the number of	
shares he/she has, or he/she	
may distribute them on the	
same principle among as many	
candidates as he/she shall see	
fit; provided, that the total	
number of votes cast by	
him/her shall not exceed the	
number of shares owned by	
him/her as shown in the books	
of the Company multiplied by	
the whole number of directors	

	to be elected	
	to be elected.	
(ii) Non-Executive Directors	The process adopted for the re-appointment of an executive director applies to the re-appointment of a non-executive director.	The criteria required for the election of an executive director as above-explained are applicable to any reappointment of a non-executive director.
(iii) Independent Directors	The process adopted for the re-appointment of executive and non-executive directors applies to the re-appointment of an independent director.	The criteria required for the re-appointment of executive and non-executive directors as above-explained are applicable to the re- appointment of an independent director. In addition, the independence of the individual from Management and lack of any business or other relationship which could, or could reasonably be perceived to materially interfere with his exercise of independent judgment in carrying out his responsibilities as a director will also be considered. An independent director is required to submit to the Corporate Secretary a certification confirming that he possesses all the qualifications of an independent director at the time of his election and/or re- election as an independent director.
c. Permanent Disqualification		
(i) Executive Directors	The qualifications and disqualifications of the directors of the Company (including the grounds set out in the law) form part of the CG Manual. The Compliance Officer, in the performance of his duty to monitor compliance with the provisions and requirements of the CG Manual, should raise the issue of any permanent disqualification that any	<ul> <li>In addition to the disqualifications set out in applicable laws and regulations, the CG Manual provide the following criteria for disqualifying a director or a person aspiring to be a director:</li> <li>1. conviction by final judgment or order of a competent judicial or administrative body of</li> </ul>

director may have so that the necessary procedure for the removal of the concerned director and the nomination and election of the replacement director can be commenced.	any criminal offense that (a) involves the purchase or sale of securities, as defined in the Securities Regulation Code; (b) arises out of the person's conduct as an underwriter, broker, dealer, investment adviser, principal, distributor, mutual fund dealer, futures commission merchant, commodity trading advisor, or floor broker; or (c) arises out of his fiduciary relationship with a bank, quasi-bank, trust company, investment house or as an affiliated person of any of them;
	<ol> <li>If by reason of misconduct and after hearing, such person is permanently enjoined by a final judgment or order of the SEC or any court or administrative body of competent jurisdiction from: (a) acting as underwriter, broker, dealer, investment adviser, principal distributor, mutual fund dealer, future commission merchant, commodity trading advisor, or floor broker; (b) acting as director or officer of a bank, quasibank, trust company, investment house, or investment house, or investment company; (c) engaging in or continuing any conduct or practice in any of the capacities mentioned in sub-paragraphs (a) and (b) above, or willfully violating the laws that govern securities and</li> </ol>

banking activities.
banking activities. The disqualification shall also apply if such person is currently the subject of an order of the SEC or any court or administrative body denying, revoking or suspending any registration, license or permit issued to him under the Corporation Code, Securities Regulation Code or any other law administered or any rule or regulation issued by the SEC or BSP, or has otherwise been restrained to engage in any activity involving securities and banking; or such person is currently the subject of an effective order of a self-regulatory organization suspending or expelling him from membership, participation or association with a member or participant of
<ol> <li>conviction by final judgment or order of a court or competent administrative body of an offense involving moral turpitude, fraud, embezzlement, theft, estafa, counterfeiting, misappropriation, forgery, bribery, false affirmation, perjury or other fraudulent acts;</li> </ol>
<ol> <li>declared by final judgment or order of the SEC, court, or competent administrative body to have willfully violated, or willfully aided, abetted, counseled, induced or procured the violation of</li> </ol>
------------------------------
(ii) Non-Executive Directors
(iii) Independent Directors

	above-explained applies to the permanent disqualification of an independent director. In addition, a notice of the disqualification must be filed with the SEC within five (5) days of such disqualification pursuant to requirements of the Amended Implementing Rules and Regulations of the Securities Regulation Code (the "SRC Rules").	directors as above-explained apply to the permanent disqualification of an independent director.
d. Temporary Disqualification		
(i) Executive Directors	The qualifications and disqualifications of the directors of the Company (including the grounds set out in the law) form part of the CG Manual. The Compliance Officer, in the performance of his duty to monitor compliance with the provisions and requirements of the CG Manual, should raise the issue of any temporary disqualification of any director may have so that the necessary procedure for the removal and/or suspension of the concerned director nomination and the election of the replacement director can be commenced.	<ul> <li>The CG Manual provides that any of the following shall be a ground for temporary disqualification of a director, or, if applicable, of any person aspiring for nomination and election to the Board:</li> <li>1. refusal to comply with the disclosure requirements of the Securities Regulation Code and its implementing rand regulations. The disqualification shall be in effect as long as the refusal persists;</li> <li>2. absence in more than 50% of all regular and special meetings of the Board during his incumbency, or any 12-month period during the said incumbency, unless the absence is due to illness, death in the immediate family or serious accident. The disqualification shall apply for purposes of the succeeding election;</li> </ul>

		<ol> <li>dismissal or termination for cause as director of any corporation. The disqualification shall be in effect until he has cleared himself from any involvement in the cause that gave rise to his dismissal or termination; and</li> <li>if any of the judgments or orders cited in the grounds for permanent disqualification has not yet become final.</li> </ol>			
(ii) Non-Executive Directors	The process for the temporary disqualification of an executive director as above-explained applies to the temporary disqualification of a non- executive director.	The criteria for the permanent disqualification of an executive director as above-explained apply to the permanent disqualification of a non-executive director.			
(iii) Independent Directors	The process for the temporary disqualification of executive and non-executive directors as above-explained applies to the temporary disqualification of an independent director. In addition, a notice of the disqualification must be filed with the SEC within five (5) days of such disqualification pursuant to requirements of the SRC Rules.	The criteria for the temporary disqualification of executive and non-executive directors as above-explained apply to the temporary disqualification of an independent director. In addition, the beneficial ownership by an independent director of the Company or its subsidiaries and affiliates exceeding 2% of the subscribed capital stock is a temporarily disqualification of such independent director. The disqualification will be lifted if the limit is later complied with.			
e. Removal					
(i) Executive Directors	The grounds for the removal of a director of the Company are the lack of any of the qualifications and/or the possession of any of the disqualifications of the directors of the Company (including the grounds set out in the law) as such	Under the provisions of the Corporate Code, a director can be removed without or without cause, except that removal without cause may not be used to deprive minority stockholders of the right of representation.			

	qualifications and disqualifications form part of the CG Manual. The Compliance Officer, in the performance of his duty to monitor compliance with the provisions and requirements of the CG Manual, should raise the issue of any ground for the removal of any director so that the necessary procedure for removal of such director can be commenced.	A cause for removal can either be any ground for the permanent or temporary disqualification of a director as set out in the relevant items above.
(ii) Non-Executive Directors	The process for the removal of an executive director of the Company as above-discussed also applies to the removal of a non-executive director.	The criteria for the removal of an executive director of the Company as above-discussed also apply to the removal of a non-executive director.
(iii) Independent Director	The process for the removal of executive and non-executive directors of the Company as above-discussed also applies to the removal of an independent director.	The criteria for the removal of executive and non-executive directors of the Company as above-discussed also apply to the removal of an independent director.
	In addition, a notice of the disqualification must be filed with the SEC within five (5) days of such disqualification pursuant to requirements of the SRC Rules.	In addition, an independent director can be removed if he subsequently fails to have any of the qualifications and/or possesses any disqualifications specifically applicable to an independent director under the law ( <i>e.g.</i> , beneficial ownership of more than 2% of the equity of the Company and/or its subsidiaries).
f. Re-instatement		
(i) Executive Directors	The reinstatement of any executive director who was previously temporarily disqualified to act as such will require the observance of the procedure described above for the selection and appointment of executive directors. The re-instatement of a director may either be made	A director proposed to be reinstated must possess all the qualifications and none of the disqualifications for the position of director. And pursuant further to the CG Manual, the re- instatement of a previously disqualified director should be made only after the period
	during the annual stockholders' meeting or at	of disqualification described below:

any time by the vote of at least a majority of the remaining directors in case of any vacancy occurring in the Board other than by removal by the stockholders or by expiration of term, and such director so elected to fill a vacancy shall be elected only or the unexpired term of his predecessor in office. Pursuant to the provisions of the CG Manual, the Nomination Committee pre- screens and short-lists candidates who have the qualifications and none of the disqualifications set out in applicable laws and regulations, the By-laws and the CG Manual. In case the re-instatement will be made during the annual stockholders' meeting, the final list of the candidates is set out in the Definitive Information Statement and the disclosures of the Company for the information and consideration of the stockholders. During the annual stockholders' meeting, the 15 nominees who get the highest votes shall be deemed duly elected as directors. Under the By-laws, cumulative voting is allowed in the election of directors. Thus, a stockholder may distribute his/her votes per share to as many persons as there are	1. 2. 3.	in case of any refusal to comply with the disclosure requirements of the Securities Regulation Code and its implementing rules and regulations, until the compliance with such disclosure requirements; in case of absence in more than 50% of all regular and special meetings of the Board during his incumbency, or any 12-month period during the said incumbency, unless the absence is due to illness, death in the immediate family or serious accident, until after the succeeding election; and in case of dismissal or termination for cause as director of any corporation, until he has cleared himself from any involvement in the cause that gave rise to his dismissal or termination.
voting is allowed in the election of directors. Thus, a stockholder may distribute his/her votes per share to as		
	a majority of the remaining directors in case of any vacancy occurring in the Board other than by removal by the stockholders or by expiration of term, and such director so elected to fill a vacancy shall be elected only or the unexpired term of his predecessor in office. Pursuant to the provisions of the CG Manual, the Nomination Committee pre- screens and short-lists candidates who have the qualifications and none of the disqualifications set out in applicable laws and regulations, the By-laws and the CG Manual. In case the re-instatement will be made during the annual stockholders' meeting, the final list of the candidates is set out in the Definitive Information Statement and the disclosures of the Company for the information and consideration of the stockholders. During the annual stockholders' meeting, the 15 nominees who get the highest votes shall be deemed duly elected as directors. Under the By-laws, cumulative voting is allowed in the election of directors. Thus, a stockholder may distribute his/her votes per share to as many persons as there are directors to be elected, or he/she may cumulate his shares and give one candidate as many votes as the number of directors to be elected multiplied by the number of shares he/she has, or he/she	a majority of the remaining directors in case of any vacancy occurring in the Board other than by removal by the stockholders or by expiration of term, and such director so elected to fill a vacancy shall be elected only or the unexpired term of his predecessor in office.2.Pursuant to the provisions of the CG Manual, the Nomination Committee pre- screens and short-lists candidates who have the qualifications and none of the disqualifications set out in applicable laws and regulations, the By-laws and the CG Manual.3.In case the re-instatement will be made during the annual stockholders' meeting, the final list of the Company for the information and consideration of the annual stockholders' meeting, the 15 nominees who get the highest votes shall be deemed duly elected as directors. Under the By-laws, cumulative voting is allowed in the election of directors. Thus, a stockholder may distribute his/her votes per share to as many persons as there are directors to be elected, or he/she may cumulate his shares and give one candidate as many votes as the number of shares he/she has, or he/she may distribute them on the1.

	process of suspending a non- executive director should such suspension be resorted to instead of removal.	the criteria for suspending a non-executive director should such suspension be resorted to instead of removal.	
(iii) Independent Directors	The process adopted for the removal of an independent director due to a temporary disqualification as explained above will be applicable to the process of suspending an independent director should such suspension be resorted to instead of removal.	The criteria for the removal of an independent director due to a temporary disqualification as explained above will be applicable to the criteria for suspending an independent director should such suspension be resorted to instead of removal.	

# Voting Result of the last Annual General Meeting

#### <u>2015</u>

Based on the Stockholders' Meeting Vote Canvassing Results issued by the stock transfer agent of the Company, SMC Stock Transfer Service Corporation, in connection with the 2015 annual stockholders' meeting held on May 20, 2014, the result of the voting for the election of the directors was as follows:

Name of Director	Votes Received
Eduardo M. Cojuangco, Jr.	7,279,913,709
Ramon S. Ang	7,279,879,409
Lubin B. Nepomuceno	7,172,272,426
Eric O. Recto	7,284,006,009
Estelito P. Mendoza	7,279,809,809
Jose P. De Jesus	7,283,902,109
Aurora T. Calderon	7,283,902,109
Ron W. Haddock	7,283,902,109
Mirzan Mahathir	7,279,809,809
Romela M. Bengzon	7,283,902,109
Virgilio S. Jacinto	7,279,809,809
Nelly Favis-Villafuerte	7,283,902,109
Reynaldo G. David	7,497,977,859
Artemio V. Panganiban	7,497,977,859
Margarito B. Teves	7,498,047,459

Based on the Stockholders' Meeting Vote Canvassing Results issued by the stock transfer agent of the Company, SMC Stock Transfer Service Corporation, in connection with the 2014 annual stockholders' meeting held on May 20, 2014, the result of the voting for the election of the directors was as follows:

Name of Director	Votes Received
Ramon S. Ang	7,178,595,079
Eric O. Recto	7,178,595,079
Eduardo M. Cojuangco, Jr.	7,179,235,677
Estelito P. Mendoza	7,178,595,077
Jose P. De Jesus	7,179,235,677
Lubin B. Nepomuceno	7,179,235,678
Aurora T. Calderon	7,113,111,785
Ron W. Haddock	7,179,235,676
Mirzan Mahathir	7,178,595,076
Romela M. Bengzon	7,179,235,676
Virgilio S. Jacinto	7,179,235,676
Nelly Favis-Villafuerte	7,179,235,676
Reynaldo G. David	7,299,856,049
Artemio V. Panganiban	7,178,595,076
Margarito B. Teves	7,300,496,649

# <u>2013</u>

Based on the Stockholders' Meeting Vote Canvassing Results issued by SMC Stock Transfer Service Corporation in connection with the 2013 annual stockholders' meeting held on May 21, 2013, the result of the voting for the election of the directors was as follows:

Name of Director	Votes Received
Ramon S. Ang	7,942,188,365
Eric O. Recto	7,951,981,865
Eduardo M. Cojuangco, Jr.	7,952,654,965
Estelito P. Mendoza	7,951,981,865
Bernardino R. Abes	7,952,654,965
Roberto V. Ongpin	7,951,981,865
Lubin B. Nepomuceno	7,952,654,965
Aurora T. Calderon	7,939,094,915
Ron W. Haddock	7,952,654,965
Mirzan Mahathir	7,951,981,865
Romela M. Bengzon	7,952,654,965
Virgilio S. Jacinto	7,943,679,115
Nelly Favis-Villafuerte	7,952,654,965
Reynaldo G. David	7,951,981,865
Artemio V. Panganiban	7,951,981,865

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### 2014

<u>2012</u>

Based on the Stockholders' Meeting Vote Canvassing Results issued by SMC Stock Transfer Services Corporation for the 2012 annual stockholders' meeting held on May 15, 2012, the result of the voting for the election of the directors was as follows:

Name of Director	Votes Received
Ramon S. Ang	8,077,929,221
Eric O. Recto	8,078,309,121
Eduardo M. Cojuangco, Jr.	8,077,929,221
Estelito P. Mendoza	8,078,309,121
Bernardino R. Abes	8,078,309,121
Roberto V. Ongpin	8,078,309,121
Aurora T. Calderon	8,027,055,421
Ferdinand K. Constantino	8,027,055,421
Ron W. Haddock	8,078,309,121
Mirzan Mahathir	8,078,309,121
Romela M. Bengzon	8,078,309,121
Virgilio S. Jacinto	8,078,309,121
Nelly Favis-Villafuerte	8,078,309,121
Reynaldo G. David	8,078,309,121
Artemio V. Panganiban	8,078,309,121

### 6) Orientation and Education Program

# i. Disclose details of the company's orientation program for new directors, if any.

The Company conducts an orientation program for new directors immediately after their election. The orientation is a briefing on the Company's business, including tours of the Petron Bataan Refinery and major installations of the Company. The Compliance Officer likewise ensures that the new directors are oriented on the requirements of applicable law on corporate governance if the directors have not yet previously attended a corporate governance seminar.

ii. State any in-house training and external courses attended by Directors and Senior Management<sup>3</sup> for the past three (3) years: (updated pursuant to the SEC Form 17-Cs dated August 7, 2014 September 29, 2014 and November 10, 2014, July 1, 2015 August 7, 2015, October 27, 2015, November 11, 2015 and December 7, 2015 filed by the Company)

<sup>&</sup>lt;sup>3</sup> Senior Management refers to the CEO and other persons having authority and responsibility for planning, directing and controlling the activities of the company.

### (1) Directors

- Eduardo M. Cojuangco, Jr.
  - December 2015 Corporate Governance Seminar by Risks, Opportunities Assessment and Management, Inc. held in Mandaluyong City
  - > September 2014 Corporate Governance Seminar by SGV & Co. held in Mandaluyong City

# • Ramon S. Ang

- November 2015 Corporate Governance Seminar by Risks, Opportunities Assessment and Management, Inc. held in Mandaluyong City
- November 2014 Corporate Governance Seminar by Risks, Opportunities, Assessment and Management, Inc. held in Mandaluyong City
- October 2013 Conflicts of Interests and Board Evaluation Seminar conducted by The Hong Kong Institute of Directors in Mandaluyong City
- September 2012 Directors Training: Role of Company Director and Regulatory Framework and Board Practices Overview of Risk Management by The Hong Kong Institute of Directors held in Mandaluyong City
- July 2012 Mandatory Accreditation Programme for Directors of Public Listed Companies by Bursatra Sdn. Bhd. held in Kuala Lumpur, Malaysia

# • Lubin B. Nepomuceno

- August 2015 "Updates on Philippine Practices on Corporate Governance & Risk Management" by SGV & Co. held in Mandaluyong City
- > August 2014 "Creating Advantage Through Governance" by SGV & Co. held in Mandaluyong City
- October 2013 Anti-Trust/Competition Legislation Briefing by The trade Advisory Group held in Mandaluyong City
- October 2013 Anti-Trust/Competition Legislation Briefing by The trade Advisory Group held in Mandaluyong City
- > October 2012 DCS Design & Engineering Study by the Petron Bataan Refinery held in Bataan
- September 2012 Future of Bio-Diesel by the Petron Bataan Refinery held in Bataan
- July 2012 Mandatory Accreditation Programme for Directors of Public Listed Companies by the Bursatra Sdn. Bhd. held in Kuala Lumpur, Malaysia
- > June 2012 Coking Conference by the Petron Bataan Refinery held in Bataan
- > June 2012 FCC Catalyst Production Study by the Petron Bataan Refinery held in Bataan
- June 2012 Technical Feasibility of Aromatic Plants Study by the Petron Bataan Refinery held in Bataan

### • Eric O. Recto

- June 2015 "Corporate Governance: Best Practices and the ASEAN Scorecard" by the Center for Training and Development, Inc. held in Muntinlupa City
- May 2014 Corporate Governance Seminar by Risks, Opportunities, Assessment and Management, Inc. held in Makati City
- July 2012 Mandatory Accreditation Programme for Directors of Public Listed Companies by Bursatra Sdn. Bhd. held in Kuala Lumpur, Malaysia
- March 2012 Euromoney Conference: "Philippines Investment Forum: The New Beginning" by Euromoney

### • Aurora T. Calderon

- November 2015 Corporate Governance Seminar by Risks, Opportunities Assessment and Management, Inc. held in Mandaluyong City
- September 2014 Corporate Governance Seminar by SGV & Co. held in Mandaluyong City
- October 2013 FINEX Annual Convention "Inspiring Financial Excellence and Integrity Towards Global Competitiveness" by the Financial Executives of the Philippines held in Makati City
- October 2012 FINEX Annual Conference by the Financial Executives of the Philippines held in Makati City
- July 2012 Mandatory Accreditation Programme for Directors of Public Listed Companies by Bursatra Sdn. Bhd. held in Kuala Lumpur, Malaysia

### • Estelito P. Mendoza

- November 2015 Corporate Governance Seminar by Risks, Opportunities Assessment and Management, Inc. held in Mandaluyong City
- > September 2014 Corporate Governance Seminar by SGV & Co. held in Mandaluyong City
- > June 2009 Corporate Governance Orientation Program by the Institute of Corporate Directors
- > June 2009 Seminar on Anti-Money Laundering by the *Bangko Sentral ng Pilipinas*

### • Artemio V. Panganiban

- February 2015 Orientation Course in Corporate Governance by the Institute of Corporate Directors held in Makati City
- February 2014 Corporate Governance & Risk Management Summit by the Institute of Corporate Directors held in Makati City
- November 2012 Corporate Governance Forum on "Navigating the New World of Business by the First Pacific Leadership Academy held in Pasig City
- December 2011 Board Governance Responsibilities: Risks, Culture Leadership conducted by the CG Education Program of the Philippine Long Distance Telephone Company ("PLDT CG Education Program"), together with Global Compliance Services, Inc. held in Hong Kong
- December 2010 Board of Director's Fiduciary Duties and Role in Relation to ERM: Best Practices in Dealing with the Agency Dilemma and Setting a Company's Risk Appetite by the PLDT CG Education Program, together with the Asia Risk Management Institute held at in Pasig City
- December 2009 Governing in a Global Crisis: Lessons from the Great Recession by the PLDT CG Education Program, together with the Ethics and Compliance Officers Association, held in Hong Kong

### • Margarito B. Teves

- August 2015 "Updates on Philippine Practices on Corporate Governance & Risk Management" by SGV & Co. held in Mandaluyong City
- > August 2014 "Creating Advantage Through Governance" by SGV & Co. held in Mandaluyong City
- January 2012 Corporate Governance Course by the Bankers Institute of the Philippines held in Makati City

### • Mirzan Mahathir

- August 2015 "Updates on Philippine Practices on Corporate Governance & Risk Management" by SGV & Co. held in Mandaluyong City
- > August 2014 "Creating Advantage Through Governance" by SGV & Co. held in Mandaluyong City

### • Nelly Favis-Villafuerte

- August 2015 "Updates on Philippine Practices on Corporate Governance & Risk Management" by SGV & Co. held in Mandaluyong City
- > August 2014 "Creating Advantage Through Governance" by SGV & Co. held in Mandaluyong City

# • Reynaldo G. David

- August 2015 "Updates on Philippine Practices on Corporate Governance & Risk Management" by SGV & Co. held in Mandaluyong City
- > August 2014 "Creating Advantage Through Governance" by SGV & Co. held in Mandaluyong City

# • Romela M. Bengzon

- August 2015 "Updates on Philippine Practices on Corporate Governance & Risk Management" by SGV & Co. held in Mandaluyong City
- > August 2014 "Creating Advantage Through Governance" by SGV & Co. held in Mandaluyong City

# • Virgilio S. Jacinto

- November 2015 Corporate Governance Seminar by Risks, Opportunities Assessment and Management, Inc. held in Mandaluyong City
- September 2014 Corporate Governance Seminar by SGV & Co. held in Mandaluyong City

### • Jose P. de Jesus

- October 2015 Corporate Governance Seminar by Risks, Opportunities Assessment and Management, Inc. held in Mandaluyong City
- > September 2014 Corporate Governance Seminar by SGV & Co. held in Mandaluyong City

### • Ron W. Haddock

- December 2015 Corporate Governance Seminar by Risks, Opportunities Assessment and Management, Inc. held in Mandaluyong City
- November 2014 Corporate Governance Seminar by SGV & Co. held in Mandaluyong City

### (2) Senior Management

### • Emmanuel E. Eraña – Senior Vice President and Chief Finance Officer

- August 2015 "Updates on Philippine Practices on Corporate Governance & Risk Management" by SGV & Co. held in Mandaluyong City
- > August 2014 "Creating Advantage Through Governance" by SGV & Co. held in Mandaluyong City

### • Susan Y. Yu- Vice President, Procurement

- August 2015 "Updates on Philippine Practices on Corporate Governance & Risk Management" by SGV & Co. held in Mandaluyong City
- > August 2014 "Creating Advantage Through Governance" by SGV & Co. held in Mandaluyong City
- > February 2012 Fundamentals of Petroleum Refining A Non-Technical introduction course by

the Oxford Princeton Programme (Singapore)

- February 2012 Fundamentals of Refinery Economics and Blending Course by the Oxford Princeton Programme (Singapore)
- September 2011 Coal Trading and Risk Management Training Course by Coaltrans Conferences Ltd.
- June 2010 Advanced Energy Derivatives Pricing, Hedging and Risk Management Course by the Oxford Princeton Programme (New York, USA)
- June 2010 Energy Derivatives Market, Instruments and Hedging Course by the Oxford Princeton Programme (New York, USA)

#### • Freddie P. Yumang - Vice President, Refinery

- August 2015 "Updates on Philippine Practices on Corporate Governance & Risk Management" by SGV & Co. held in Mandaluyong City
- > August 2014 "Creating Advantage Through Governance" by SGV & Co. held in Mandaluyong City
- September 2012 Flowserve Decoking Conference held in the United States
- > September 2012 Innospec's 2012 Well to Wheels Conference held in Dublin, Ireland
- September 2011 Innospec on the Fuels Additive Program for RMP-2 held in United Kingdom
- September 2010 SINOPEC 2'nd International Technical Conference on Petrochemical Catalysts held in China
- April 2010 Technical Exchanges with PTT Thai Oil Thailand and Petronas Melaka Malaysia Refineries held in Thailand and Malaysia
- > May 2010 70<sup>th</sup> ASCOPE National Committee Meeting held in Brunei Darussalam

#### • Rowena O. Cortez - Vice President, Supply

- August 2015 "Updates on Philippine Practices on Corporate Governance & Risk Management" by SGV & Co. held in Mandaluyong City
- > August 2014 "Creating Advantage Through Governance" by SGV & Co. held in Mandaluyong City
- March 2013 Strategic FSRU and FLNG Operations and Management by Uni Strategic Pte Ltd held in Malaysia
- November 2011 Global Petrochemical Industry Training by Nexant Chemsystems held in Shanghai, China
- > June 2011 Aviation Fuel Handling Seminar by Air Total held in Paris, France
- > June 2010 Executive Decision-Making, an online course by e-Cornell
- Archie B. Gupalor- Vice President, National Sales
  - August 2015 "Updates on Philippine Practices on Corporate Governance & Risk Management" by SGV & Co. held in Mandaluyong City
  - > August 2014 "Creating Advantage Through Governance" by SGV & Co. held in Mandaluyong City
  - August-November 2010 Management Development Program by the San Miguel Purefoods University and Harvard Business Publishing House held in Pasig City
- Efren P. Gabrillo Vice President, Controllers and Controller (until August 31, 2015)
  - August 2015 "Updates on Philippine Practices on Corporate Governance & Risk Management" by SGV & Co. held in Mandaluyong City
  - > August 2014 "Creating Advantage Through Governance" by SGV & Co. held in Mandaluyong City

#### • Albertito S. Sarte - Vice President, Treasurers and Treasurer

- August 2015 "Updates on Philippine Practices on Corporate Governance & Risk Management" by SGV & Co. held in Mandaluyong City
- > August 2014 "Creating Advantage Through Governance" by SGV & Co. held in Mandaluyong City

# • Joel Angelo C. Cruz - Vice President, General Counsel and Corporate Secretary

- August 2015 "Updates on Philippine Practices on Corporate Governance & Risk Management" by SGV & Co. held in Mandaluyong City
- > August 2014 "Creating Advantage Through Governance" by SGV & Co. held in Mandaluyong City
- Rodulfo L. Tablante Vice President, Operations
  - August 2015 "Updates on Philippine Practices on Corporate Governance & Risk Management" by SGV & Co. held in Mandaluyong City
  - > August 2014 "Creating Advantage Through Governance" by SGV & Co. held in Mandaluyong City
- Julieta A. Ventigan Vice President, Business Planning and Development
  - October 2015 Corporate Governance Seminar by Risks, Opportunities Assessment and Management, Inc. held in Mandaluyong City
- Dennis S. Janson Assistant Vice President, Controllers and Controller (effective September 1, 2015)
  - August 2015 "Updates on Philippine Practices on Corporate Governance & Risk Management" by SGV & Co. held in Mandaluyong City
- iii. Continuing education programs for directors: programs and seminars and roundtables attended during the year (updated pursuant to the SEC Form 17-Cs dated August 7, 2014, September 29, 2014, November 10, 2014, July 1, 2015, August 7, 2015, October 27, 2015, November 11, 2015 and December 7, 2015 filed by the Company)

Name of Director/Officer	Date of Training	Program	Name of Training Institution
Eduardo M. Cojuangco, Jr.	1. December 4, 2015	1. Corporate Governance	1.Risks,
		Seminar (Mandaluyong City)	Opportunities,
			Assessment and
			Management, Inc.
	2. September 19, 2014	2. Corporate Governance	2. SGV & Co.
		Seminar (Mandaluyong City)	
	1. November 11, 2015	1. Corporate Governance	1. Risks,
Ramon S. Ang		Seminar	Opportunities,
		(Mandaluyong City)	Assessment and
			Management,
			Inc.
	2. November 6, 2014	2. Corporate Governance	2. The Hong Kong
		Seminar	Institute of
		(Mandaluyong City)	Directors

	3. October 21, 2013	3. Conflicts of Interests and	3. The Hong Kong
	5. 000000 21, 2015	Board Evaluation Seminar	Institute of Directors
	4. July 11 and 12, 2012	<ol> <li>Mandatory Accreditation Programme for Directors of Public Listed Companies (Kuala Lumpur, Malaysia)</li> </ol>	4. Bursatra Sdn. Bhd.
	5. September 11, 2012	5. Directors Training: Role of Company Director and Regulatory Framework and Board Practices Overview of Risk Management (Mandaluyong City)	5. The Hong Kong Institute of Directors
Lubin B. Nepomuceno	1. August 5, 2015	<ol> <li>Updates on Philippine Practices on Corporate Governance &amp; Risk Management</li> </ol>	1. SGV & Co.
	2. August 5, 2014	(Mandaluyong City) 2. "Creating Advantage Through Governance" (Mandaluyong City)	2. SGV & Co.
Eric O. Recto	1. June 22, 2015	1. "Corporate Governance: Best Practices and the ASEAN Scorecard" (Muntinlupa City)	1. Center for Training and Development, Inc.
	2. May 28, 2014	2. Corporate Governance Seminar (Makati City)	2. Risks, Opportunities, Assessment and Management, Inc.
	3. July 11 and 12, 2012	<ol> <li>Mandatory Accreditation Programme for Directors of Public Listed Companies (Kuala Lumpur, Malaysia)</li> </ol>	3. Bursatra Sdn. Bhd.
Aurora T. Calderon	1. November 11, 2015	1. Corporate Governance Seminar (Mandaluyong City)	<ol> <li>Risks, Opportunities, Assessment and Management, Inc.</li> </ol>
	2. September 19, 2014	2. Corporate Governance Seminar (Mandaluyong City)	2.SGV & Co.
	3. July 11 and 12, 2012	3. Mandatory Accreditation Programme for Directors of Public Listed Companies (Kuala Lumpur, Malaysia)	3. Bursatra Sdn. Bhd.
Artemio V. Panganiban	1.February 18, 2015	1. Orientation Course for Corporate Governance (Makati City)	1. Institute of Corporate Directors
L	2.February 4, 2014	2. Corporate Governance &	2. Institute of

	3. November 19, 2012	Risk Management Summit (Makati City) 3. Corporate Governance Forum on "Navigating the New World of Business (Pasig City)	Corporate Directors 3. First Pacific Leadership Academy
Reynaldo G. David	<ol> <li>August 5, 2015</li> <li>August 5, 2014</li> </ol>	<ol> <li>Updates on Philippine Practices on Corporate Governance &amp; Risk Management (Mandaluyong City)</li> <li>"Creating Advantage Through Governance" (Mandaluyong City)</li> </ol>	<ol> <li>SGV &amp; Co.</li> <li>SGV &amp; Co.</li> </ol>
Mirzan Mahathir	<ol> <li>August 5, 2015</li> <li>August 5, 2014</li> </ol>	<ol> <li>Updates on Philippine Practices on Corporate Governance &amp; Risk Management (Mandaluyong City)</li> <li>"Creating Advantage Through Governance" (Mandaluyong City)</li> </ol>	<ol> <li>SGV &amp; Co.</li> <li>SGV &amp; Co.</li> </ol>
Nelly Favis-Villafuerte	<ol> <li>August 5, 2015</li> <li>August 5, 2014</li> </ol>	<ol> <li>Updates on Philippine Practices on Corporate Governance &amp; Risk Management (Mandaluyong City)</li> <li>"Creating Advantage Through Governance"</li> </ol>	<ol> <li>SGV &amp; Co.</li> <li>SGV &amp; Co.</li> </ol>
Romela M. Bengzon	<ol> <li>August 5, 2015</li> <li>August 5, 2014</li> </ol>	<ul> <li>(Mandaluyong City)</li> <li>1. Updates on Philippine Practices on Corporate Governance &amp; Risk Management (Mandaluyong City)</li> <li>2. "Creating Advantage Through Governance" (Mandaluyong City)</li> </ul>	<ol> <li>SGV &amp; Co.</li> <li>SGV &amp; Co.</li> </ol>
Margarito B. Teves	<ol> <li>August 5, 2015</li> <li>August 5, 2014</li> </ol>	<ol> <li>Updates on Philippine Practices on Corporate Governance &amp; Risk Management (Mandaluyong City)</li> <li>"Creating Advantage Through Governance" (Mandaluyong City)</li> </ol>	<ol> <li>SGV &amp; Co.</li> <li>SGV &amp; Co.</li> </ol>
Estelito P. Mendoza	1. November 11, 2015	1. Corporate Governance Seminar (Mandaluyong City)	1.Risks, Opportunities, Assessment and Management, Inc.

	2. September 19, 2014	2. Corporate Governance Seminar (Mandaluyong City)	2. SGV & Co.
Jose P. de Jesus	1. October 26, 2015	1. Corporate Governance Seminar (Mandaluyong City)	1. Risks, Opportunities Assessment and Management, Inc.
	2. September 26, 2014	2. Corporate Governance Seminar (Mandaluyong City)	2. SGV & Co.
Virgilio S. Jacinto	<ol> <li>November 11, 2015</li> <li>September 19, 2014</li> </ol>	1. Corporate Governance Seminar (Mandaluyong City)	2. Risks, Opportunities, Assessment and Management, Inc. 2. SGV & Co.
	2. September 19, 2014	2. Corporate Governance Seminar (Mandaluyong City)	2.307 4 00.
Ron W. Haddock	1. December 4, 2015	1. Corporate Governance Seminar (Mandaluyong City)	1.Risks, Opportunities, Assessment and Management, Inc.
	2. November 7, 2014	2. Corporate Governance Seminar (Mandaluyong City)	2. SGV & Co.
Emmanuel E. Eraña	1. August 5, 2015	<ol> <li>Updates on Philippine Practices on Corporate Governance &amp; Risk Management (Mandaluyong City)</li> </ol>	1. SGV & Co.
	2. August 5, 2014	2. "Creating Advantage Through Governance" (Mandaluyong City)	2. SGV & Co.
Susan Y. Yu	1. August 5, 2015	<ol> <li>Updates on Philippine Practices on Corporate Governance &amp; Risk Management (Mandaluyong City)</li> </ol>	1. SGV & Co.
	2. August 5, 2014	2. "Creating Advantage Through Governance" (Mandaluyong City)	2. SGV & Co.
Rowena O. Cortez	1. August 5, 2015	1. Updates on Philippine Practices on Corporate Governance & Risk Management (Mandaluyong City)	1. SGV & Co.
	2. August 5, 2014	<ol> <li>"Creating Advantage Through Governance" (Mandaluyong City)</li> </ol>	2. SGV & Co.
Freddie P. Yumang	1. August 5, 2015	<ol> <li>Updates on Philippine Practices on Corporate Governance &amp; Risk Management (Mandaluyong City)</li> </ol>	1. SGV & Co.

	5, 2014	2. "Creating Advantage Through Governance" (Mandaluyong City)2. SGV & Co.
Albertito S. Sarte	1. August 5, 2015	1. Updates on Philippine1. SGV & Co.Practices on CorporateGovernance & RiskManagement(Mandaluyong City)
	2. August 5, 2014	2. "Creating Advantage       2. SGV & Co.         Through Governance"       (Mandaluyong City)
Efren P. Gabrillo (until August 31, 2015)	1. August 5, 2015	1. Updates on Philippine1. SGV & Co.Practices on CorporateGovernance & RiskManagement(Mandaluyong City)
	2. August 5, 2014	2. "Creating Advantage2. SGV & Co.Through Governance" (Mandaluyong City)1. SGV & Co.
Joel Angelo C. Cruz	1. August 5, 2015	1. Updates on Philippine1. SGV & Co.Practices on CorporateGovernance & RiskManagement(Mandaluyong City)
	2. August 5, 2014	<ul> <li>2. "Creating Advantage</li> <li>Through Governance"</li> <li>(Mandaluyong City)</li> </ul>
Rodulfo L. Tablante	1. August 5, 2015	1. Updates on Philippine1. SGV & Co.Practices on CorporateGovernance & RiskManagement(Mandaluyong City)
	2. August 5, 2014	2. "Creating Advantage2. SGV & Co.Through Governance" (Mandaluyong City)1
Julieta L. Ventigan	October 26, 2015	Corporate GovernanceRisks, OpportunitiesSeminar (MandaluyongAssessment andCity)Management, Inc.
Dennis S. Janson (effective September 1, 2015)	August 5, 2015	Updates on Philippine SGV & Co. Practices on Corporate Governance & Risk Management (Mandaluyong City)

# **B. CODE OF BUSINESS CONDUCT & ETHICS**

1) Discuss briefly the company's policies on the following business conduct or ethics affecting directors, senior management and employees:

Business Conduct &	Directors	Senior Management	Employees
(a) Conflict of Interest	The CG Manual embodies the policy that a director's office is one of trust and confidence. A director shall thus act in the best interest of the Company in a manner characterized by transparency, accountability and fairness. He shall exercise leadership, prudence and integrity in directing the Company towards sustained progress. One of the express duties of a director under the CG Manual is to conduct fair business transactions with the Company, fully disclose to the Board any interest he may have in any matter or transaction to be acted upon by the Board and recuse himself in the Board's decision-making process with respect thereto and, in general, ensure that personal interest does not cause actual or potential conflict of interest with, or bias against, the interest of the Company or does not prejudice Board decisions.	The conflict of interest policy of the Company is enunciated in a number of policies of the Company. <u>Personnel Manual</u> The primary conflict of the interest policy of the Company is set out in the Personnel Manual. As a condition for employment, all incoming officers and employees are required to execute a conflict of interest undertaking that they have read the conflict of interest policy and that they will abide by its terms. A conflict between the personal interest of the officer/employee and the interest of the Company in dealing with suppliers, customers, and all other organizations or individuals doing or seeking to do business	The conflict of interest policy of the Company as described in the preceding column on senior management applies to employees as well.

A director who has a continuing material conflict of interest should seriously consider resigning from his position. A conflict of interest is considered material if the director's personal or business interest is antagonistic to that of the Company, or stands to acquire or gain financial advantage at the expense of the Company.	the Conflict of Interest Committee) : (1) For officers, employees or any dependent member of their families to have any interest in any organization which has, or is seeking to have business dealings with the Company where there is opportunity for preferential treatment to be given or received except where such interest comprises ownership of securities in widely-held or publicly listed corporations which are quoted and sold in the open market or where such interest in a private corporation is not material; (2) For officers, employees or any dependent members of their families to buy for any commercial purpose, sell or lease any kind of product, property, facilities or equipment from or to the Company; (3) For officers or employees to serve as an officer or director of any other company, or in any management capacity for, or as a consultant to any individual, firm, or other company competing, doing or seeking to do	
	management capacity for, or as a consultant to any individual, firm, or other company competing,	
	Company or any affiliate. "Dependent member of the family" shall mean an employee's relative by blood or affinity, within	

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the third civil degree, whether or not such relative is actually dependent for his livelihood or support on the employee, or any relative of more remote degree or any other person who is dependent on the employee.
The following situations are prohibited and should not be done in any case:
(1) For officers or employees, without proper authority:
a. to give or release to anyone not employed by the Company any data or information of a confidential nature concerning the Company, such as, but not limited to, those relating to decisions, plans, earnings, financial or business forecasts, or competitive bids; and
b. to use such information not generally known to the public for his personal advantage;
c. to acquire or induce others to acquire such information which may be used against the Company;
(2) For officers, employees or any dependent member of their families to accept or to solicit in exchange for a favor given or to be extended, commissions, share in profits, gifts in

cash, gift certificates or
other payments, loans or
advances (other than
from established banking
or financial institutions),
materials, services,
repairs or improvements
at no cost or at
unreasonably low prices,
manifestly excessive or
extravagant
entertainment, travel or
gifts of merchandise
which are more than
nominal value or
significant value from any
organization, firm or
individual, doing or
seeking to do business
with the Company;
(3) For officers or
employees to engage in
"insider trading" of shares
of stock of the Company
by using material
information not generally
known to the investing
public but acquired by the
officer or the employee
by virtue of his work or
functions in the Company.
The conflict of interest
policy is enforced through
the requirement for the
execution by incoming
officers and employees,
as a condition for
employment, of the
conflict of interest
undertaking conflict of
interest undertaking that
documents the
affirmation by the
signatory that he has read
the policy and agrees to
abide by its terms and
that he is not in a conflict
of interest situation and,
in the event he that he
will be, he will disclose

the same to Management
through the Conflict of
Interest Committee.
Corporate Policy Manual
The Corporate Policy
Manual of the Company
revised on April 26, 2000
(the "Corporate Policy
Manual") also contains a
policy statement against
conflict of interest that
requires officers and
employees to avoid any
conflict between personal
interest and the interest
of the Company in dealing
with suppliers, customers
and all other
organizations and
individuals doing to
seeking to do business
with the Company or any
of its affiliates.
Code of Conduct
The Code of Conduct of
Conduct reiterates the
conflict of interest policy
of the Company that
proscribes the
engagement in any
business relationship or
activity which might
detrimentally conflict
with the interest of the
Company.
Under its terms, a conflict
of interest, actual or
potential, may arise
where, directly or indirectly, where (a) one
engages in a business relationship or activity
with anyone who is party
to a transaction with the
Company, (b) one is in a
position to derive a
personal benefit or a

		benefit by making or influencing decisions relating to any transaction, (c) an independent judgment of the Company's best interest cannot be exercised, and (d) an employee with close relative(s) is employed by another oil company. A full disclosure of any interest which the	
		director, his immediate family or close relatives and friends may have in the Company is required to be made.	
		The Code of Conduct further generally prohibits against (a) taking a business or financial opportunity that Petron would have an interest in pursuing, (b) using Company property, information or position for personal gain; and (c) competing with the Company.	
(b) Conduct of Business and Fair Dealings	The CG Manual embodies the policy that a director's office is one of trust and confidence. In any business or dealing in which a director acts in his capacity as director of the Company, he should thus act in the best interest of the Company in a manner characterized by transparency, accountability and fairness. He shall exercise leadership, prudence and integrity	Corporate Policy Manual Under the Corporate Policy Manual, it is the policy of the Company maintain a respectable reputation in the business community in exercising the highest level of honesty, integrity, competence and prudence in the conduct of its operations. The Corporate Policy Manual requires that the Company only deal with licensed, reputable, reliable, competent and	The conduct of business and fair dealings policy of the Company as described in the preceding column on senior management applies to employees as well.

in directing the Company towards sustained progress.	contractors which have passed the pre- qualification requirements of the Company. Code of Conduct The Code of Conduct further embodies Petron's commitment to conduct its business affairs fairly, honestly, impartially, in good faith and in an uncompromising ethical and proper manner and requires, among others, the following: 1. Being guided at all times by the Company's vision and mission which highlight professionalism, integrity, fairness commitment to excellence and care of the environment; 2. dealing with professionalism, honesty, integrity and uphold high moral and	
	times by the Company's vision and mission which highlight professionalism, integrity, fairness commitment to excellence and care of	
	professionalism, honesty, integrity and	
	3. dealing openly and honestly with customers, suppliers, contractors, financial institutions and joint venture participants of the Company and dealings on arm's length basis with with dealers, contractors, vendors and suppliers of the Company;	

<ol> <li>supply of goods and services of the highest quality standards backed by efficient after sales service;</li> </ol>
5. conduct of business affairs in a manner that preserves the environment and protects the health and safety of all its employees, customers, suppliers, contractors and the general public;
<ul> <li>6. competing fairly and ethically within the framework of applicable competition laws; and</li> </ul>
7. except as may be permitted by the Board, not (a) taking a business or financial opportunity that Petron would have an interest in pursuing, (b) using Company property, information or position for personal gain; and (c) competing with the Company.
The Code of Conduct also requires fair dealings with the Company's suppliers, contractors, competitors, officers and employees with no one taking unfair advantage of anyone through manipulation, concealment or abuse of privileged information, misrepresentation of material facts or any other unfair dealing practice.

(c) Receipt of gift		Code of Conduct	The receipt of gifts rule as described in the preceding
from third parties		The Code of Conduct	described in the preceding
	that a director's office is	The Code of Conduct	column on senior
	one of trust and	expressly provides that	management applies to
	confidence. A director	the giving or accepting	employees as well.
	shall thus act in the best	gifts that equal more than	
	interest of the Company	the amount that would be	
	in a manner	considered customary	
	characterized by	courtesies may be	
	transparency,	deemed a bribe and that	
	accountability and	bribes are strictly	
	fairness. He shall	prohibited by law and are	
	exercise leadership,	against Company policy.	
	prudence and integrity		
	in directing the	The Company prohibits	
	Company towards	the solicitation, receipt,	
	sustained progress.	offer or making, directly	
		or indirectly, of any illegal	
	While there is no	payments, remuneration,	
	specific receipt of gifts	gifts, favors, commissions,	
	policy applicable to	donations, or comparable	
	directors, the foregoing	benefits which are	
	policy that a director's	intended or perceived to	
	office is one that	obtain business or	
	demands prudence and	uncompetitive favors for	
	integrity already	the conduct of business.	
	provides the guidelines		
	in the acceptance by a	The Code of Conduct	
	director of gifts that	further generally	
	may be prohibited by	prohibits the solicitation	
	law or the Company	and acceptance of loans,	
	receipt of gifts policy	preferential discounts,	
	that applies to officers	extended credits, gifts,	
	and employees.	gratuities, remuneration,	
	and employees.	commissions, valuable	
		privileges, vacations or	
		trips, entertainment or	
		other treatment special	
		or excessive/extravagant	
		in nature from a person	
		or organization that might	
		influence, or appear to influence.	
		performance of duties or	
		to favor a dealer,	
		contractor, supplier,	
		vendor or competitor	
		against the best interest	
		of the Company.	
		<u> </u>	

Londing monou to or
Lending money to, or borrowing money from, any customer, dealer, contractor, vendor or supplier is also strictly prohibited.
Under no circumstances will the acceptance or giving of gifts in monetary form be allowed.
The Code also expressly provides that anyone who is offered or receives an inappropriate gift must refuse or return it in a tactful and dignified manner, advising the giver of the Company's policy that prohibits acceptance of such gifts.
Personnel Manual
Under the conflict of interest policy of the Personnel Manual, officers, employees or any dependent member of their families is prohibited from accepting or soliciting in exchange for a favor given or to be extended commissions, share in profits, gifts in cash, gift certificates or other payments, loans or advances (other than from established banking or financial institutions), materials, services, repairs or improvements at no cost or at unreasonably low prices,
manifestly excessive or extravagant entertainment, travel or gifts of merchandise which are more than nominal value or significant value from any

(d) Compliance with Laws & Regulations	The CG Manual embodies the policy that a director's office is one of trust and confidence. A director shall thus act in the best interest of the Company in a manner characterized by transparency, accountability and fairness. He shall exercise leadership,	organization, firm or individual, doing or seeking to do business with the Company. The receipt of gift policy of the Company is enforced through the requirement for the execution by incoming officers and employees, as a condition for employment, of the conflict of interest undertaking that specifically includes the undertaking to comply with such receipt of gift policy. The Code of Conduct mandates the knowledge and respect of and compliance with the letter and spirit of applicable laws, rules and regulations of places in which Company conducts its business or those applicable to the Company.	The policy on compliance with laws and regulations as described in the preceding column on senior management applies to employees as well.
	fairness. He shall exercise leadership, prudence and integrity in directing the Company towards sustained progress.	company.	
	Under the CG Manual, one of the specific duties of a director is to to have a working knowledge of the statutory and regulatory requirements affecting the Company, including the rules and regulations or requirements of the SEC, and where applicable, the requirements of other relevant regulatory agencies.		

(e) Respect for Trade	The conflict of interest	Code of Conduct	The policy on the use of
Secrets/Use of Non-	policy in the Personnel		non-public information as
public Information	Manual, to the extent	The Code of Conduct	described in the preceding
	that it relates to the	requires the	column on senior
	non-disclosure of	confidentiality of	management applies to
	confidential information,	information entrusted	employees as well.
	is made expressly	by the Company or its	
	applicable to the	customers or business	
	directors of the	partners.	
	Company. The non-		
	disclosure obligation	The Code of Conduct also	
	provides the prohibition	requires fair dealings with	
	against (a) giving or	the Company's suppliers,	
	releasing to anyone not	contractors, competitors,	
	employed by the	officers and employees	
	Company any data or	with no one taking unfair	
	information of a	advantage of anyone	
	confidential nature	through manipulation,	
	concerning the	concealment or abuse of	
	Company, such as, but	privileged information,	
	not limited to, those	misrepresentation of	
	relating to decisions,	material facts or any	
	plans, earnings, financial	other unfair dealing	
	or business forecasts, or	practice.	
	competitive bids, (b) the		
	use of such information	The obligation extends to	
	not generally known to	all "Confidential	
	the public for his	information" which	
	personal advantage, or	includes all non-public	
	(c) acquiring or inducing	business, financial,	
	others to acquire such	personnel or technical	
	information which may	information, processes or	
	be used against the	systems, whether or not	
	Company.	in electronic form, related	
		to any portion of Petron's	
	Moreover, the CG	business operations that	
	Manual also sets as a	have been learned,	
	policy that directors	generated or acquired in	
	observe confidentiality	dealings with the	
	with respect to all	Company.	
	matters coming before		
	the Board.	The Code of Conduct	
		provides for the	
		following:	
		<u>Company Information</u>	
		• The use of confidential	
		or proprietary	
		information or trade	
		secrets that might be	
		of use to competitors	
	4	of use to competitors	

of the Company, or harmful to the Company or its customers or business partners, if disclosed, is prohibited.
<ul> <li>No disclosure of any information that, upon its release, would be likely to affect the market price of Petron stock should be made.</li> </ul>
Third Party Information
<ul> <li>The confidential or proprietary information or trade secrets belonging or relating to any supplier, vendor, contractor, consultant, former employee or other person or entity should not be solicited, received or used, except as may be lawfully received from the owner or an authorized third party.</li> </ul>
Personnel Manual
The conflict of interest policy in the Personnel Manual also covers the non-disclosure obligation of officers and employees that provides the prohibition against (a) giving or releasing to anyone not employed by the Company any data or information of a confidential nature concerning the Company, such as, but not limited to, those relating to decisions, plans, earnings, financial or business
forecasts, or competitive

bids, (b) the use of such
information not generally
known to the public for
his personal advantage,
or (c) acquiring or
inducing others to acquire
such information which
may be used against the
Company.
The policy on the non-
disclosure of non-public
information is enforced
through the requirement
for the execution by
incoming officers and
employees, as a condition
for employment, of the
conflict of interest
undertaking that
specifically includes the
statement that such
officers or employees
have read the policy. In
addition, the undertaking
includes the agreement
not to engage in "insider
trading" by using
information of the
Company not generally
available to the public
and acquired by virtue of
the work performed for
the Company.

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(f) Use of Company Funds, Assets and Information	The CG Manual embodies the policy that a director's office is one of trust and confidence. A director shall thus act in the best interest of the Company in a manner characterized by transparency, accountability and fairness. He shall exercise leadership, prudence and integrity in directing the Company towards sustained progress. The CG Manual also sets as a policy that directors observe confidentiality with respect to all matters coming before the Board. With respect to other forms of Company property, while there is no specific policy on the use thereof applicable to directors, the responsible use of such property forms part of the accountability of the director to the Company.	Code of ConductThe Code of Conducthighlights the policy forthe responsible use of allPetron property throughthe following:1. protection ofcorporate informationand intellectualproperty;2. use of equipment,tools, materials,supplies, employeetime and otherCompany resourcesonly for Petron'slegitimate businessinterests;3. lending and dispositionof company assets inaccordance withappropriate Petronpolicies;4. use of Company assets(both tangible assetssuch as equipment andmachinery, systems,facilities, materials,and resources, as wellas intangible assetssuch as proprietaryinformation,relationships withcustomers, dealers andsuppliers) solely forlegitimate business;5. safeguarding ofcompany propertyfrom loss, damage,	The policy on the use of company assets as described in the preceding column on senior management applies to employees as well.
		company property	

				<ul> <li>representing the best value to the Company;</li> <li>7. holding in trust, properly accounting for and remittance and proper administration of all monies coming into one's possession in trust for other persons or for the Company; and</li> </ul>	
				8. prohibition against sending rude, obscene or harassing materials via any electronic means.	
(g)	Employment Labor Laws Policies	& &	In lieu of an employment contract, the directors are elected at the annual meeting of stockholders for a one year term until their successors shall have been duly elected and qualified pursuant to the By-laws. Any director elected in the interim will serve for the remaining term until the next annual meeting of the stockholders.	The Corporate Manual Policy sets out the policy of the Company that only mentally, physically and morally qualified candidates are recruited and hired for each job opening. Present employees of the Company are given priority for suitable job openings or vacancies. In the absence of qualified employees, the Company hires from outside sources. It is the general policy of the Company to require of officers and employees knowledge and respect of and compliance with the letter and spirit of applicable laws, rules and regulations of places in which Company conducts its business or those applicable to the Company.	The policy on employment and labor laws and regulations as described in the preceding column on senior management applies to employees as well.
				The Corporate Manual Policy also provides for specific employment-	

(h) Disciplinary action	The bases for disciplinary actions against the directors are set out in the CG Manual which provides for the grounds for temporary and permanent disqualifications. The procedure for implementing the disqualification is explained in Item A(5)(b) above on "Selection/Appointment, Re-Election, Disqualification, Removal, Reinstatement and Suspension".	is subject to disciplinary action. Any disciplinary action, which may include suspension and dismissal for a just or authorized cause provided by law or Company regulation, is carried out in accordance	The policy on disciplinary actions as described in the preceding column on senior management applies to employees as well.
(i) Whistle Blower	Prior to the adoption by the Board on May 6, 2013 of the Petron Corporation and Subsidiaries Whistle-	with provisions of existing labor laws and rules. The whistle-blowing policy as described in the preceding column on directors applies to officers as well.	The whistle-blowing policy as described in the preceding columns on directors and officers applies to employees as

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bl	owing Policy whistle- owing policy as sclosed to the SEC		well.
	rough an SEC Form 17-		
	filed on May 9, 2013,		
	e Company, as a		
	bsidiary of San Miguel		
	prporation, observed		
th	e San Miguel prporation and		
	ibsidiaries Whistle-		
	owing Policy.		
Т	ne salient terms of		
	oth policies are as		
	llows:		
1.	Accounting, internal		
	accounting controls,		
	auditing or financial reporting concerns		
	may be		
	communicated to the		
	General Counsel and		
	Compliance Officer		
	(the "Compliance		
	Officer").		
2.	All communications		
	received by the		
	Compliance Officer		
	will be kept		
	confidential and all relevant		
	communications to		
	be distributed to the		
	Audit & Risk		
	Management		
	Committee.		
3.	The Audit & Risk		
	Management		
	Committee will		
	determine necessary		
	or appropriate action		
	or response; and		
4.	Retaliation in any		
	form against any		
	interested party who,		
	in good faith, raises a		
	concern or reports a		
	possible violation will not to be tolerated. The Company also maintains its website and hotlines through which concerns of any party may be relayed to the Company for appropriate investigation and/or action.		
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(j) Conflict Resolution	It is the policy of the Company to encourage the use of alternative modes of dispute resolution for amicable settlement of conflicts or differences.	It is the policy of the Company to encourage the use of alternative modes of dispute resolution for amicable settlement of conflicts or differences.	It is the policy of the Company to encourage the use of alternative modes of dispute resolution for amicable settlement of conflicts or differences.
	This is embodied in the CG Manual which specifically requires the Board to encourage the use of alternative modes of dispute resolution for amicable settlement of conflicts or differences between the Company and its stockholders, and the Company and third parties, including the regulatory authorities.	This is embodied in the CG Manual which specifically requires the Board to encourage the use of alternative modes of dispute resolution for amicable settlement of conflicts or differences between the Company and its stockholders, and the Company and third parties, including the regulatory authorities.	This is embodied in the CG Manual which specifically requires the Board to encourage the use of alternative modes of dispute resolution for amicable settlement of conflicts or differences between the Company and its stockholders, and the Company and third parties, including the regulatory authorities.

#### 2) Has the code of ethics or conduct been disseminated to all directors, senior management and employees?

Yes. Copies of the Code of Conduct were distributed to directors, officers and employees and are readily available with the Human Resources Management and Development Department of the Company. The Code of Conduct is also available on the Petron intranet "*Petron Hub*".

#### 3) Discuss how the company implements and monitors compliance with the code of ethics or conduct.

The Code of Conduct forms part of the orientation of new employees of the Company and copies are distributed during the orientation. Copies of the Code of Conduct are also readily available with the Human Resources Management and Development Department of the Company. Under the terms of the Code of Conduct, every employee and officer has the responsibility, and it is the policy of the Company to encourage employees and officers, to ask questions, seek guidance and report suspected violations of the code. Each employee is required to know, understand and adhere to the Code of Conduct. All supervisors and managers are mandated to ensure that their subordinates comply with its provisions.

A failure to comply with the provisions of the Code of Conduct will subject an employee to discipline that may include counseling, reprimand, suspension and/or termination, in addition to any civil or criminal liability under existing laws. Due process will be followed. Disciplinary measures will depend on the circumstances of the violation and will be made in accordance with the provisions of the Personnel Manual and the Company Rules and Regulations on Discipline.

#### 4) Related Party Transactions

#### (a) Policies and Procedures

Describe the company's policies and procedures for the review, approval or ratification, monitoring and recording of related party transactions between and among the company and its parent, joint ventures, subsidiaries, associates, affiliates, substantial stockholders, officers and directors, including their spouses, children and dependent siblings and parents and of interlocking director relationships of members of the Board.

Related Party Transactions	Policies and Procedures
(1) Parent Company	It is the policy of the Company that transactions between the Company and its parent company are on an arm's length basis in a manner similar to transactions with non-related parties. Such transactions are made at normal market prices and terms. An assessment is undertaken at each financial year by examining the final position of the related party and the market in which the related party operates. Pursuant to the requirements of the CG Manual, the Corporation fully and timely discloses all material information concerning its operations, including significant related party transactions (excluding the purchase of crude oil in the normal course of business).
	The Company likewise discloses its related party transactions through its consolidated financial statements in accordance with the Philippine Financial Reporting Standards ("PFRS") and in the Definitive Information Statement and the annual report (SEC Form 17-A).
(2) Joint Ventures (2) Joint Ven	
	Pursuant to the requirements of the CG Manual, the Corporation fully and timely discloses all material information concerning its operations, including significant related party transactions (excluding the purchase of crude

	oil in the normal course of business).
	The Company likewise discloses its related party transactions through its consolidated financial statements in accordance with PFRS and in the Definitive Information Statement and the annual report (SEC Form 17-A).
(3) Subsidiaries	It is the policy of the Company that transactions between the Company and its subsidiaries are on an arm's length basis in a manner similar to transactions with non-related parties. Such transactions are made at normal market prices and terms. An assessment is undertaken at each financial year by examining the final position of the related party and the market in which the related party operates.
	Pursuant to the requirements of the CG Manual, the Company fully and timely discloses all material information concerning its operations, including significant related party transactions (excluding the purchase of crude oil in the normal course of business).
	The Company likewise discloses its related party transactions through its consolidated financial statements in accordance with PFRS and in the Definitive Information Statement and the annual report (SEC Form 17-A).
(4) Entities Under Common Control	It is the policy of the Company that transactions between the Company and its affiliates are on an arm's length basis in a manner similar to transactions with non-related parties. Such transactions are made at normal market prices and terms. An assessment is undertaken at each financial year by examining the final position of the related party and the market in which the related party operates.
	Pursuant to the requirements of the CG Manual, the Company fully and timely discloses all material information concerning its operations, including significant related party transactions (excluding the purchase of crude oil in the normal course of business).
	The Company likewise discloses its related party transactions through its consolidated financial statements in accordance with PFRS, the Definitive Information Statement and the annual report (SEC Form 17-A).
(5) Substantial Stockholders	It is the policy of the Company that transactions between the Company and its substantial stockholders are on an arm's length basis in a manner similar to transactions with non- related parties. Such transactions are made at normal market prices and terms. An assessment is undertaken at each financial year by examining the final position of the related party and the market in which the related party operates.

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	Pursuant to the requirements of the CG Manual, the Company fully and timely discloses all material information concerning its operations, including significant related party transactions (excluding the purchase of crude oil in the
	normal course of business). The Company likewise discloses its related party transactions through its consolidated financial statements in accordance with PFRS, the Definitive Information Statement and the annual report (SEC Form 17-A).
(6) Officers including spouse/children/siblings/parents	It is the policy of the Company that transactions of an officer (including his spouse, children, siblings and parents) with the Company are considered a situation of conflict of interest that must be disclosed to Management through the Conflict of Interest Committee. As a condition of employment, officers are required to sign a conflict of interest undertaking that documents the affirmation by the signatory that he is not in a conflict of interest situation and, in the event he that he will be, he will disclose the same to Management through the Conflict of Interest Committee.
	Under the conflict of interest policy of the Company as embodied in the Corporate Policy Manual and the Personnel Manual, the restriction extends to an officer's relative by blood or affinity, within the third civil degree, whether or not such relative is actually dependent for his livelihood or support on such officer, or any relative of more remote degree or any other person who is dependent on such officer.
	Pursuant to the requirements of the CG Manual, the Company fully and timely discloses all material information concerning its operations, including significant related party transactions (excluding the purchase of crude oil in the normal course of business).
	The Company likewise discloses its related party transactions through its consolidated financial statements in accordance with PFRS, the Definitive Information Statement and the annual report (SEC Form 17-A).
	Further to the above, and in compliance with the requirements of the Corporation Code for contracts between the Company and an officer, the Company ensures that any such contract is fair and reasonable under the circumstances, the presence of such director in the meeting to approve the transaction should not be required for quorum purposes, his vote should not be necessary to approve such transaction,

	and the Board should have approved such transaction.
	In 2014, 2013 and 2012, the Company did not have any transaction with any officer of the Company.
(7) Directors including spouse/children/siblings/parents	The CG Manual embodies the policy that a director's office is one of trust and confidence. A director shall thus act in the best interest of the Company in a manner characterized by transparency, accountability and fairness. He shall exercise leadership, prudence and integrity in directing the Company towards sustained progress.
	One of the express duties of a director under the CG Manual is to conduct fair business transactions with the Company, fully disclose to the Board any interest he may have in any matter or transaction to be acted upon by the Board and recuse himself in the Board's decision-making process with respect thereto and, in general, ensure that personal interest does not cause actual or potential conflict of interest with, or bias against, the interest of the Company or does not prejudice Board decisions.
	A director who has a continuing material conflict of interest should seriously consider resigning from his position. A conflict of interest is considered material if the director's personal or business interest is antagonistic to that of the Company, or stands to acquire or gain financial advantage at the expense of the Company.
	And pursuant to the requirements of the CG Manual, the Company fully and timely discloses all material information concerning its operations, including significant related party transactions (excluding the purchase of crude oil in the normal course of business).
	The Company likewise discloses its related party transactions through its consolidated financial statements in accordance with PFRS, the Definitive Information Statement and the Annual Report (SEC Form 17-A).
	Further to the above, and in compliance with the requirements of the Corporation Code for contracts between the Company and a director, the Company ensures that any such contract is fair and reasonable under the circumstances, the presence of such director in the meeting to approve the transaction should not be required for quorum purposes and his vote should not be necessary to approve such transaction.
	In 2014, 2013 and 2012, the Company did not have any transaction with any director of the Company.

(8) Interlocking director relationship of Board of Directors	The CG Manual embodies the policy that a director's office is one of trust and confidence. A director shall thus act in the best interest of the Company in a manner characterized by transparency, accountability and fairness. He shall exercise leadership, prudence and integrity in directing the Company towards sustained progress.
	One of the express duties of a director under the CG Manual is to conduct fair business transactions with the Company, fully disclose to the Board any interest he may have in any matter or transaction to be acted upon by the Board and recuse himself in the Board's decision-making process with respect thereto and, in general, ensure that personal interest does not cause actual or potential conflict of interest with, or bias against, the interest of the Company or does not prejudice Board decisions.
	A director who has a continuing material conflict of interest should seriously consider resigning from his position. A conflict of interest is considered material if the director's personal or business interest is antagonistic to that of the Company, or stands to acquire or gain financial advantage at the expense of the Company.
	And in compliance with the requirements of the Corporation Code for contracts between the Company and another company with which the Company has interlocking directors, the Company ensures that any such contract is fair and reasonable under the circumstances and that, in the event the interest of the interlocking director in the other corporation exceeds 20% of the outstanding capital stock and his interest in the Company is merely nominal, the Company should also ensure that the presence of such interlocking director in the meeting to approve the transaction should not be required for quorum purposes and his vote should not be necessary to approve such transaction.

### (b) Conflict of Interest

#### (i) Directors/Officers and 5% or more Shareholders

# Identify any actual or probable conflict of interest to which directors/officers/5% or more shareholders may be involved.

While the arrangements listed below may be deemed conflict of interest situations simply because of the relationship between the Company and its substantial holder, it is the policy and practice of the Company that transactions between the Company and its parent, subsidiaries, associates and joint ventures are on an arm's length basis in a manner similar to transactions with non-related parties.

Such transactions are therefore made at normal market prices and terms. Furthermore, an assessment is undertaken at each financial year by examining the final position of the related party and the market in which the related party operates.

	Details of Conflict of Interest (Actual or Probable)
Name of Director/s	None.
Name of Officer/s	None.
Name of Significant Shareholders	
1. San Miguel Corporation	1. The Company pays its parent company, San Miguel Corporation, a share in common expenses such as utilities and management fees.
2. Petron Corporation Employees' Retirement Plan	2. The Company advanced certain amounts to the Petron Corporation Employees' Retirement Plan.

#### (ii) Mechanism

Describe the mechanism laid down to detect, determine and resolve any possible conflict of interest between the company and/or its group and their directors, officers and significant shareholders.

	Directors/Officers/Significant Shareholders	
Company	The conflict of interest policy of the Company as embodied in the Corporate Policy Manual and the Personnel Manual requires the execution by each officer and employee of an undertaking under which he expressly states that he is in compliance with such policy, will conduct himself according with the terms thereof and is not presently in violation of it, with the further undertaking to inform Management through the Conflict of Interest Committee in the event he becomes involved in a conflict of interest situation.	
	A Conflict of Interest Committee (composed of the Vice Presidents for Human Resources and Management Department, Corporate Planning, National Sales, and Refinery, and the Treasurer or the Controller) is formed to assist the Chairman and the President in the implementation of the conflict of interest policy by performing the following responsibilities:	
	1. review and make recommendations on the application of the conflict of interest policy and associated procedures to assure consistent application;	
	2. review and make recommendations on any specific conflict of interest situation raised; and	
	3. investigate any violation of the policy and recommend to	

	the Chairman and the President the appropriate course of action (any situation that poses remote or insignificant danger or prejudice to the Company need not be elevated to the Chairman and the President, except when the officer involved is a member of the Conflict of Interest Committee).
	The General Counsel of the Company as the secretary of the Conflict of Interest Committee reviews all conflict of interest undertakings executed and reports to the committee any relevant conflict of interest situation.
	The conflict of interest policy provides that any violation thereof may result in disciplinary action, including termination for cause.
	Related party transactions of Company are on an arm's length basis in a manner similar to transactions with non- related parties. Such transactions are made at normal market prices and terms. An assessment is undertaken at each financial year by examining the final position of the related party and the market in which the related party operates.
Group	The discussion on the implementation of the conflict of interest policy of the Company as above-discussed in the immediately preceding row in relation to the Company applies to conflict of interest situations in the rest of the Petron Group as well.

- 5) Family, Commercial and Contractual Relations
  - (a) Indicate, if applicable, any relation of a family,<sup>4</sup> commercial, contractual or business nature that exists between the holders of significant equity (5% or more), to the extent that they are known to the company:

Names of Related Significant Shareholders	Type of Relationship	Brief Description of the Relationship
San Miguel Corporation and SEA Refinery Corporation	Parent-Subsidiary	San Miguel Corporation wholly owns SEA Refinery Corporation.

(b) Indicate, if applicable, any relation of a commercial, contractual or business nature that exists between the holders of significant equity (5% or more) and the company:

Names of Related Significant Shareholders	Type of Relationship	Brief Description	
San Miguel Corporation	Shared Services	The Company pays San Miguel	
		Corporation a share in common	
		expenses such as utilities and	
		management fees.	
Petron Corporation Employees'	Advances	The Company advanced certain	
Retirement Plan		amounts to the Petron	

<sup>4</sup> Family relationship up to the fourth civil degree either by consanguinity or affinity.

	Corporation Retirement Plan	Employees'
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# (c) Indicate any shareholder agreements that may impact on the control, ownership and strategic direction of the company:

Name of Shareholders	% of Capital Stock affected (Parties)	Brief Description of the Transaction
None.	None.	None.

The Company is not aware of any.

#### 6) Alternative Dispute Resolution

Describe the alternative dispute resolution system adopted by the company for the last three (3) years in amicably settling conflicts or differences between the corporation and its stockholders, and the corporation and third parties, including regulatory authorities.

	Alternative Dispute Resolution System
Corporation & Stockholders	It is the policy of the Company under the CG Manual to encourage the use of alternative modes of dispute resolution for amicable settlement of conflicts or differences between the Company and its stockholders, and the Company and third parties, including the regulatory authorities. To this end, the Company encourages negotiations with stockholders to settle differences. The Company has its Office of the Corporate Secretary, investor relations unit under the CFO, and stock transfer agent to reply to concerns of stockholders.
Corporation & Third Parties	It is the policy of the Company under the CG Manual to encourage the use of alternative modes of dispute resolution for amicable settlement of conflicts or differences between the Company and its stockholders, and the Company and third parties, including the regulatory authorities. In pursuance of this policy, the Company encourages negotiations with third parties to settle differences. The Company likewise has agreed under certain contractual arrangements to resolve issues through alternative modes of dispute resolution other than litigation, such as arbitration.
Corporation & Regulatory Authorities	It is the policy of the Company under the CG Manual to encourage the use of alternative modes of dispute resolution for amicable settlement of conflicts or differences between the Company and its stockholders, and the Company and third parties, including the regulatory authorities. To this end, the Company works closely with relevant government agencies and maintains strong lines of communication with them.

#### C. BOARD MEETINGS & ATTENDANCE

#### 1) Are Board of Directors' meetings scheduled before or at the beginning of the year?

Yes, board meetings are scheduled before the beginning of the year. The schedule of the board meetings for 2015 was presented to the Board at the board meeting held on November 7, 2014. For 2014, the schedule of the board meetings was presented to the Board at the board meeting held on November 4, 2013. The schedule of the board meetings for 2013 was presented to the Board at the board meeting held on November 12, 2012. The schedule of the board the board meetings for 2012 was presented to the Board at the board at the board meeting held on November 12, 2012. The schedule of the board meetings for 2012 was presented to the Board at the board at the board meeting held on December 1, 2011.

**Attendance of Directors** (updated pursuant to the advisement letter on attendance of directors at meetings held in 2015, which was filed by the Company with the SEC on December 23, 2015; for meetings held in 2014, which was filed by the Company with the SEC on January 6, 2015; for meetings held in 2013, in an advisement letter which was filed by the Company with the SEC on January 28, 2014)

Board	Name	Date of Election	No. of Board Meetings Held during the year (2014)	No. of Meetings Attended	%
Chairman	Ramon S. Ang	January 8, 2009	6	6	100
Member	Eduardo M. Cojuangco, Jr.	January 8, 2009	6	5	83
Member	Estelito P. Mendoza	January 8, 2009	6	5	83
Member	Eric O. Recto	July 31, 2008	6	5	83
Member	Lubin B. Nepomuceno	February 19, 2013	6	6	100
Member	Mirzan Mahathir	August 13, 2010	6	6	100
Member	Ron W. Haddock	December 2, 2008	6	5	83
Member	Virgilio S. Jacinto	August 13, 2010	6	6	100
Member	Aurora T. Calderon	August 13, 2010	6	6	100
Member	Romela M. Bengzon	August 13, 2010	6	6	100
Member	Nelly Favis-Villafuerte	December 1, 2011	6	6	100
Member	Jose P. de Jesus	May 20, 2014	6	6	100
Independent	Reynaldo G. David	May 12, 2009	6	6	100
Independent	Artemio V. Panganiban	October 21, 2010	6	6	100
Independent	Margarito B. Teves	May 20, 2014	6	6	100

#### 2015

#### 2014

Board	Name	Date of Election	No. of Board Meetings Held during the year (2014)	No. of Meetings Attended	%
Chairman	Ramon S. Ang	January 8, 2009	7	7	100
Member	Eduardo M. Cojuangco, Jr.	January 8, 2009	7	7	100
Member	Estelito P. Mendoza	January 8, 2009	7	5	71
Member	Eric O. Recto	July 31, 2008	7	7	100
Member	Lubin B. Nepomuceno	February 19, 2013	7	7	100
Member	Mirzan Mahathir	August 13, 2010	7	7	100
Member	Ron W. Haddock	December 2, 2008	7	7	100
Member	Virgilio S. Jacinto	August 13, 2010	7	7	100
Member	Aurora T. Calderon	August 13, 2010	7	7	100

Member	Romela M. Bengzon	August 13, 2010	7	7	100
Member	Nelly Favis-Villafuerte	December 1, 2011	7	7	100
Member	Jose P. de Jesus	May 20, 2014	4 (during his term)	3	75
Independent	Reynaldo G. David	May 12, 2009	7	7	100
Independent	Artemio V. Panganiban	October 21, 2010	7	7	100
Independent	Margarito B. Teves	May 20, 2014	4 (during his term)	4	100
Member	Roberto V. Ongpin*	July 31, 2008	3 (during his term)	2	67
Member	Bernardino R. Abes*	July 31, 2001	3 (during his term)	2	67

\* Ceased to be a director on May 20, 2014

## 2013

Board	Name	Date of Election	No. of Board Meetings Held during the year (2013)	No. of Meetings Attended	%
Chairman	Ramon S. Ang	January 8, 2009	6	6	100
Member	Eduardo M. Cojuangco, Jr.	January 8, 2009	6	6	100
Member	Roberto V. Ongpin	July 31, 2008	6	5	83
Member	Estelito P. Mendoza	January 8, 2009	6	5	83
Member	Bernardino R. Abes	July 31, 2001	6	6	100
Member	Eric O. Recto	July 31, 2008	6	6	100
Member	Lubin B. Nepomuceno*	February 19, 2013	5 (during his term)	5 (during his term)	100
Member	Mirzan Mahathir	August 13, 2010	6	3	50
Member	Ron W. Haddock	December 2, 2008	6	5	83
Member	Ferdinand K. Constantino*	August 13, 2010	1 (during his term)	1 (during his term)	100
Member	Virgilio S. Jacinto	August 13, 2010	6	6	100
Member	Aurora T. Calderon	August 13, 2010	6	6	100
Member	Romela M. Bengzon	August 13, 2010	6	5	83
Member	Nelly Favis-Villafuerte	December 1, 2011	6	5	83
Independent	Reynaldo G. David	May 12, 2009	6	5	83
Independent	Artemio V. Panganiban	October 21, 2010	6	6	100

\*Mr. Ferdinand K. Constantino was replaced by Mr. Lubin B. Nepomuceno as a director on February 19, 2013 as disclosed to the SEC through an SEC Form 17-C filed on February 20, 2013.

## <u>2012</u>

Board	Name	Date of Election	No. of Meetings Held during the year	No. of Meetings Attended	%
Chairman	Ramon S. Ang	January 8, 2009	5	5	100
Member	Eduardo M. Cojuangco, Jr.	January 8, 2009	5	5	100
Member	Estelito P. Mendoza	January 8, 2009	5	5	100
Member	Roberto V. Ongpin	July 31, 2008	5	5	100
Member	Eric O. Recto	July 31, 2008	5	5	100
Member	Mirzan Mahathir	August 13, 2010	5	3	60
Member	Bernardino R. Abes	July 31, 2001	5	5	100
Member	Ron W. Haddock	December 2, 2008	5	5	100
Member	Ferdinand K. Constantino	August 13, 2010	5	5	100

Member	Virgilio S. Jacinto	August 13, 2010	5	5	100
Member	Aurora T. Calderon	August 13, 2010	5	3	60
Member	Romela M. Bengzon	August 13, 2010	5	5	100
Member	Nelly Favis-Villafuerte	December 1, 2011	5	5	100
Independent	Reynaldo G. David	May 12, 2009	5	5	100
Independent	Artemio V. Panganiban	October 21, 2010	5	5	100

# 3) Do non-executive directors have a separate meeting during the year without the presence of any executive? If yes, how many times?

No meeting of all the non-executive directors without any executive was held between 2012 and 2014.

#### 4) Is the minimum quorum requirement for Board decisions set at two-thirds of board members? Please explain.

The By-laws provide that the quorum for board meetings is a majority of the directors. Nevertheless, in 2015, of the six (6) board meetings held, two (2) meetings had 100% attendance by the directors and the remaining meetings had at least 83% attendance. In 2014, of the six (6) board meetings held, four (4) meetings had 100% attendance by the directors and the remaining meetings had at least 87% attendance. In 2012, three (3) meetings had 100% attendance of 87%, more than two-thirds of the membership of the Board and more than the majority number required by the By-laws. In 2013, of the six (6) board meetings held, two (2) meetings had 100% attendance and the rest had at least 80% attendance.

#### 5) Access to Information

#### (a) How many days in advance are board papers<sup>5</sup> for Board meetings provided to the board?

To ensure that ample time to review them is afforded the directors, board papers are distributed no later than one day in advance of board meetings.

#### (b) Do board members have independent access to Management and the Corporate Secretary?

Yes, the directors can independently communicate and get in touch with Management and the Corporate Secretary. This independent access is set out as a specific policy of the Company under the CG Manual.

# (c) State the policy of the role of the company secretary. Does such role include assisting the Chairman in preparing the board agenda, facilitating training of directors, keeping directors updated regarding any relevant statutory and regulatory changes, etc?

Section 10 of Article V of the By-laws sets out the role of the Corporate Secretary of (i) keeping corporate books and records and the minutes of the meetings of the stockholders and the, (ii) giving notice of all meetings of stockholders and directors and all other notices required by law or the By-laws, (iii) being the custodian of the records and of the seal of the Company, (iv) keeping a register of the addresses the stockholders, and (v) performing all duties incident to the office of Secretary, and such other duties as may, from time to time, be assigned to him by the Board.

In addition to his duties and responsibilities set forth above in the by-laws, Section 2.5 of the CG Manual further prescribes the role of the Corporate Secretary as follows:

<sup>&</sup>lt;sup>5</sup> Board papers consist of complete and adequate information about the matters to be taken in the board meeting. Information includes the background or explanation on matters brought before the Board, disclosures, budgets, forecasts and internal financial documents.

- informs the directors and stockholders of the agenda of their meetings and gives all other notices required by law or by the B-laws;
- ensures that the members of the Board have before them accurate information that will enable them to arrive at intelligent decisions on matters that require their approval;
- attends all board meetings, except when justifiable causes, such as illness, death in the immediate family and serious accidents prevent him from doing so; and
- ensures that all board procedures, rules and regulations are strictly followed by the members.

# (d) Is the company secretary trained in legal, accountancy or company secretarial practices? Please explain should the answer be in the negative.

Yes. Atty. Joel Angelo C. Cruz, the Corporate Secretary of the Company, is at the same time the Vice President - General Counsel<sup>6</sup> and Compliance Officer of the Company. With his present position and legal and professional background, he has the legal skills of a general counsel and the knowledge of pertinent laws, rules and regulations necessary in the performance of duties and responsibilities of a Corporate Secretary and Compliance Officer. Atty. Cruz further possesses the following qualifications required for the position of Corporate Secretary: (1) Filipino citizenship and Philippine residence, (2) loyalty to the mission, vision and objectives of the Company, (3) willingness and ability to work fairly and objectively with the Board, Management and the stockholders of the Company, (4) appropriate administrative and interpersonal skills, and (5) working knowledge of the operations of the Company.

#### (e) Committee Procedures

Yes

Disclose whether there is a procedure that Directors can avail of to enable them to get information necessary to be able to prepare in advance for the meetings of different committees:

No

Committee	Details of the procedures		
Executive	Under the CG Manual, Management is required to provide		
Audit & <u>Risk Management</u>	complete, adequate and timely information about the matters		
<u>Committee</u>	to be taken during the meetings.		
Nomination			
Remuneration	In addition, the directors, individually or as a Board, may see		
Others (specify)	independent professional advice in the discharge of their dutie at the expense of the Company.		
Governance Committee	The directors are also given independent access to Management and the Corporate Secretary.		
	Each of the board committees is also allowed to appoint an advisor who can attend and participate in meetings, but not to vote.		

<sup>&</sup>lt;sup>6</sup> Atty. Cruz was Assistant Vice President - General Counsel during year 2012 and was promoted to Vice President - General Counsel on March 18, 2013 effective February 2013 as disclosed to the SEC through an SEC Form 17-C filed on March 19, 2013.

#### 6) External Advice

Indicate whether or not a procedure exists whereby directors can receive external advice and, if so, provide details:

Procedures	Details
Under the CG Manual, the directors, individually	Upon reasonable request, the directors may
or as a Board, may seek independent professional	engage professional advisers to assist them in
advice in the discharge of their duties, with the	the discharge of their duties as director of the
reasonable expenses therefor to be borne by the	Company at the expense of the Company,
Company.	provided such expense is reasonable.
The Audit & Risk Management Committee,	Atty. Virgilio S. Jacinto was appointed as advisor
Nomination, Compensation Committees and	of the Nomination Committee. Atty. Jacinto is
Governance Committees are allowed to appoint	the Senior Vice President & General
advisor(s) to their respective committees. Advisors can attend and participate in the meetings of the committees they serve but have no right to vote. The appointment of advisors is specifically provided in the charter of the Audit & Risk Management Committee.	Counsel/Compliance Officer of San Miguel Corporation. On May 21, 2013, Atty. Jacinto was appointed as a member of the Nomination Committee as disclosed through an SEC Form 17- C filed with the SEC on May 22, 2013 and re- appointed to the same position on May 20, 2014 appointed as such on May 20, 2014 as disclosed through an SEC Form 17-C filed with the SEC on May 21, 2014.
While the charters of the Nomination and the	Mr. Ferdinand K. Constantino was appointed as
Compensation Committee (which also specifically	advisor of both the Audit & Risk Management
allow the appointment of advisors) were only	Committee and the Compensation Committee
formally adopted by the Board on May 6, 2013,	on February 19, 2013 then re-appointed as such
the appointment of advisors was nevertheless a	on May 21, 2013 and May 20, 2014 as disclosed
recognized prerogative of the committees as	through SEC Form 17-Cs filed with the SEC on
exemplified by the appointment by the	February 20, 2013, May 22, 2013 and May 21,
Nomination Committee of its own advisor.	2014, respectively.

7) **Change/s in existing policies** (updated pursuant to the SEC Form 17-C filed by the Company dated July 3, 2014 in relation to the amendment of its CG Manual and the SEC Form 17-C dated May 11, 2015)

*Indicate, if applicable, any* change/s introduced by the Board of Directors (during its most recent term) on existing policies that may have an effect on the business of the company and the reason/s for the change:

Existing Policies	Changes	Reason
Audit & Risk Management	Amendments approved were	The Audit & Risk Management
Committee Charter	for purposes of complying	Committee Charter was revised to comply with the
	SEC Memorandum Circular	requirements of applicable
	No 4, Series of 2012 relating	regulation and document risk

	to the assessment of the performance of the Audit Committees of listed companies.	management functions already being performed by the committee.
	Further amendments to the Audit & Risk Management Committee were approved by the Board on May 11, 2015 to change the name of the committee and expressly include under its duties and responsibilities" a new item covering the risk management functions already being performed by the committee since its creation.	
Nomination Committee Charter	On May 5, 2013, the Board adopted the Nomination Committee Charter.	The Nomination Committee Charter was adopted to provide, in addition to the provisions of the CG Manual, the roles, responsibilities, and authority of the Nomination Committee and the rules of procedure that will guide the function of the Nomination Committee.
Compensation Committee Charter	On May 5, 2013, the Board adopted the Compensation Committee Charter.	The Compensation Committee Charter was adopted to provide, in addition to the provisions of the CG Manual, the roles, responsibilities, and authority of the Compensation Committee and the rules of procedure that will guide the function of the Compensation Committee.
Governance Committee Charter	On May 11, 2015, the Board adopted the Governance Committee Charter.	The Governance Committee Charter was adopted to provide, in addition to the provisions of the CG Manual, the roles, responsibilities, and authority of the Compensation Committee and the rules of procedure that will guide the function of the Governance Committee.
CG Manual	On July 3, 2014, the Board approved the amendments to the CG Manual to comply	The changes were primarily in compliance with the requirements of applicable

with	SEC	Circular	circulars and guidelines issued
Memora	ndum No,	14, Series	by the SEC.
of 2014 and other relevant		er relevant	
SEC circu	lars and g	uidelines.	

#### **REMUNERATION MATTERS**

#### 1) Remuneration Process

Disclose the process used for determining the remuneration of the CEO and the four (4) most highly compensated management officers:

Process	CEO	Top 4 Highest Paid Management Officers
(1) Fixed remuneration (2) Variable remuneration	The remuneration of the Company's top executives is determined based on achievement of corporate targets and their individual performance and contribution. The Company is committed to ensuring retention of top caliber talents for its critical positions, as such, the executives' remuneration is also anchored on movements in the labor market and industry, validated by a third party consultant through an annual total rewards survey. A variable pay package is also part and parcel of the executives' total compensation package that aims to provide	The remuneration of the Company's top executives is determined based on achievement of corporate targets and their individual performance and contribution. The Company is committed to ensuring retention of top caliber talents for its critical positions, as such, the executives' remuneration is also anchored on movements in the labor market and industry, validated by a third party consultant through an annual total rewards survey. A variable pay package is also part and parcel of the executives' total compensation package that aims to provide
	contingent financial incentives to achieve the Company's annual business goals and objectives. It is designed to encourage and reward superior performance, achievements and behavior based on pre- established goals and objectives.	contingent financial incentives to achieve the Company's annual business goals and objectives. It is designed to encourage and reward superior performance, achievements and behavior based on pre- established goals and objectives.
(3) Per diem allowance	None.	None.
(4) Bonus	Same as variable pay above- discussed.	Same as variable pay above- discussed.
(5) Stock Options and other financial instruments	None.	None.
(6) Others (specify)	None.	None.

#### 2) Remuneration Policy and Structure for Executive and Non-Executive Directors

Disclose the company's policy on remuneration and the structure of its compensation package. Explain how the compensation of Executive and Non-Executive Directors is calculated.

	Remuneration Policy	Structure of Compensation Packages	How Compensation is Calculated
Executive Directors	It is the policy of the Company, as set out in its CG Manual, to ensure, through the Compensation Committee, that the salaries and other remuneration of directors are set at a level adequate to attract and retain directors and officers with the qualifications and experience needed to manage the Company.	Executive directors receive fixed and variable remuneration consistent with the policy of the Company to set such remuneration at a level adequate to attract and retain executive directors with the qualifications and experience needed to manage the Company.	The compensation is based on achievement of corporate targets and individual performance and contribution.
Non-Executive Directors	It is the policy of the Company, as set out in its CG Manual, to ensure, through the Compensation Committee, that the salaries and other remuneration of directors are set at a level adequate to attract and retain directors and officers with the qualifications and experience needed by the Company.	Non-executive directors receive such amount as is adequate to attract and retain directors with the qualifications and experience needed by the Company.	The amounts received by non- executive directors are set at an amount as is adequate to attract and retain directors with the qualifications and experience needed by the Company.

# Do stockholders have the opportunity to approve the decision on total remuneration (fees, allowances, benefits-in-kind and other emoluments) of board of directors? Provide details for the last three (3) years.

There have been no changes to the remunerations scheme of the directors for the last three (3) years.

#### 3) Aggregate Remuneration

Complete the following table on the aggregate remuneration accrued during the most recent year:

Remuneration Item	Executive Directors	Non-Executive Directors (other than independent directors)	Independent Directors
(a) Fixed Remuneration	P42.2M	P5.6M	P1.2M
(b) Variable Remuneration	P15.3M	N/A	N/A
(c) Per diem Allowance	N/A	P6.2M	P2.1M
(d) Bonuses	P10.5M	N/A	N/A
(e) Stock Options and/or other financial instruments	N/A	N/A	N/A
(f) Others (Specify)	N/A	N/A	N/A
Total	P68.1M	P11.8M	P3.3M

Other Benefits	Executive Directors	Non-Executive Director (other than independent directors)	Independent Directors
(a) Advances	N/A	N/A	N/A
(b) Credit granted	N/A	N/A	N/A
(c) Pension Plan/s Contributions	N/A	N/A	N/A
(d) Pension Plans, Obligations incurred	N/A	N/A	N/A
(e) Life Insurance Premium	N/A	N/A	N/A
(f) Hospitalization Plan	P0.66M	N/A	N/A
(g) Car Plan	P6.0M	N/A	N/A
(h) Others (Specify)	N/A	N/A	N/A
Total	P6.66M	N/A	N/A

Remuneration Item	Executive Directors	Non-Executive Directors (other than independent directors)	Independent Directors
(a) Fixed Remuneration	P59.9M	P5.0M	P0.87M
(b) Variable Remuneration	None	N/A	N/A
(c) Per diem Allowance	N/A	P5.3M	P1.6M
(d) Bonuses	P9.9M	N/A	N/A
(e) Stock Options and/or other financial instruments	N/A	N/A	N/A
(f) Others (Specify)	N/A	N/A	N/A
Total	P69.8M	P10.3M	P2.47M

Other Benefits	Executive Directors	Non-Executive Director (other than independent directors)	Independent Directors
(a) Advances	N/A	N/A	N/A
(b) Credit granted	N/A	N/A	N/A
(c) Pension Plan/s Contributions	N/A	N/A	N/A
(d) Pension Plans, Obligations incurred	N/A	N/A	N/A
(e) Life Insurance Premium	N/A	N/A	N/A
(f) Hospitalization Plan	P0.99M	N/A	N/A
(g) Car Plan	P9.0M	N/A	N/A
(h) Others (Specify)	N/A	N/A	N/A
Total	P9.99M	N/A	N/A

## <u>2012</u>

Remuneration Item	Executive Directors	Non-Executive Directors (other than independent directors)	Independent Directors
(a) Fixed Remuneration	P41.02M	P4.6M	P0.8M
(b) Variable Remuneration	15.12	N/A	N/A
(c) Per diem Allowance	N/A	P5.8M	P1.1M

(d) Bonuses	P6.34M	N/A	N/A
(e) Stock Options and/or other financial instruments	N/A	N/A	N/A
(f) Others (Specify)	N/A	N/A	N/A
Total	P62.48M	P10.4M	P1.9M

Other Benefits	Executive Directors	Non-Executive Director (other than independent directors)	Independent Directors
(a) Advances	N/A	N/A	N/A
(b) Credit granted	N/A	N/A	N/A
(c) Pension Plan/s Contributions	N/A	N/A	N/A
(d) Pension Plans, Obligations incurred	N/A	N/A	N/A
(e) Life Insurance Premium	N/A	N/A	N/A
(f) Hospitalization Plan	P33M	N/A	N/A
(g) Car Plan	P6M	N/A	N/A
(h) Others (Specify)	N/A	N/A	N/A
Total	P39M	N/A	N/A

#### (d) Stock Rights, Options and Warrants

#### a. Board of Directors

Complete the following table, on the members of the company's Board of Directors who own or are entitled to stock rights, options or warrants over the company's shares:

Director's Name	Number of Direct Option/Rights/ Warrants	Number of Indirect Option/Rights/ Warrants	Number of Equivalent Shares	Total % from Capital Stock
None.				

#### b. Amendments of Incentive Programs

Indicate any amendments and discontinuation of any incentive programs introduced, including the criteria used in the creation of the program. Disclose whether these are subject to approval during the Annual Stockholders' Meeting:

Incentive Program	Amendments	Date of Stockholders' Approval
None.		

#### (e) Remuneration of Management

Identify the five (5) members of management who are <u>not</u> at the same time executive directors and indicate the total remuneration received during the financial year:

#### <u>2014</u>

Name of Officer/Position	Total Remuneration
Emmanuel E. Eraña – Senior Vice President and Chief Finance Officer	
Efren P. Gabrillo – Vice President, Controllers & Controller	P66.7M
Freddie P. Yumang – Vice President, Refinery	P00.7W
Susan Y. Yu – Vice President, Procurement	
Archie B. Gupalor – Vice President, National Sales Division	

<u>2013</u>

Name of Officer/Position	Total Remuneration
Emmanuel E. Eraña – Senior Vice President and Chief Finance Officer	
Efren P. Gabrillo – Vice President, Controllers & Controller	P45.5M
Freddie P. Yumang – Vice President, Refinery	P45.5IVI
Susan Y. Yu – Vice President, Procurement	
Archie B. Gupalor – Vice President, National Sales Division	

<u>2012</u>

Name of Officer/Position	Total Remuneration
Lubin B. Nepomuceno – Senior Vice President and General Manager*	
Emmanuel E. Eraña – Senior Vice President and Chief Finance Officer	P75M
Efren P. Gabrillo – Assistant Vice President, Controllers & Controller	PZSIVI
Freddie P. Yumang – Vice President, Refinery	
Susan Y. Yu – Vice President, Procurement	

\* Elected as President on February 19, 2013 as disclosed to the SEC through an SEC Form 17- C filed on February 20, 2013.

## **BOARD COMMITTEES**

#### 1) Number of Members, Functions and Responsibilities

**Provide details on the number of members of each committee, its functions, key responsibilities and the power/authority delegated to it by the Board:** (updated pursuant to the SEC Form 17-C of the Company dated July 3, 2014 and May 11, 2015)

	N	o. of Membe	ers				
Committee	Executive Director (ED)	Non- executive Director (NED)	Indepen- dent Director (ID)	Committee Charter	Functions	Key Responsibilities	Power
Executive	2 (in 2012) 2 (in 2013) 2	1 (in 2012)  (with 2 alternate) (in 2013)  1	0 (in 2012) 0 (in 2013)	Without	Under the By- laws and the CG Manual, the Executive Committee shall have and may exercise the powers of the Board when the Board is not in	The Executive Committee is responsible for the management of the business and affairs of the Company when the Board is not in	Under the By-laws and the CG Manual, the Executive Committee shall have and may exercise the powers of the Board when the Board is not in session in respect of the management of
	۲ (in 2014)	(with 2 alternate) (in 2014)	0 (in 2014)		session in respect of the management of	session.	the business and affairs of the Company, except

					or the adoption of new by-laws; (4) the amendment or repeal of any resolution of the Board which by its express terms is not so amendable or repealable; (5) a distribution of cash dividends to the stockholders; and (6) such other matters specifically excluded or		express terms is not so amendable or repealable; (5) a distribution of cash dividends to the stockholders; and (6) such other matters specifically excluded or limited by the Board.
					other matters specifically excluded or limited by the		
Management (in 2	0	3 in 2012)  3 in 2013)	2 (in 2012)  2 (in 2013)	With	Board. Under the CG Manual and the Audit & Risk Management Committee Charter, the Audit & Risk	Under its charter, the Audit & Risk Management Committee will carry out the following duties	Under the Audit & Risk Management Committee Charter, the Audit & Risk Management Committee is empowered to
(in 2	1	2 in 2014)  2 (in 2015)	2 (in 2014)  2 (in 2015)		Management Committee assists the Board in fulfilling its oversight responsibility of the Company's	and responsibilities: I. Financial Statement and Disclosure	(i) select and recommend the appointment or replacement of the external auditors to the Board; (ii) approve all auditing

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(v) evaluation of to the Audit Management's & Risk process to assess Management and manage the Company's under			
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process to assess     Management       and manage the     Committee       Company's     under			
and manage the Committee Company's under	-		
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III. Internal Audit Function • Reviews				
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Audit Function • Reviews				III. Internal
Function       • Reviews				
Reviews				
Management				
and the				
head of head of head of head of head head head head head head head head				head of

		Internal
		Audit the
		charter,
		activities,
		and
		organization
		al structure
		of the
		internal
		audit
		function
		Confirms the
		appointment
		or
		replacement
		by
		management
		of the head
		of the
		Internal
		Audit
		organization
		Reviews and
		confirms the
		annual audit
		and strategic
		plans
		prepared by
		Internal
		Audit in
		consultation
		with
		Management,
		and major
		changes to
		the plans, if
		any
		Reviews
		significant
		findings and
		Management's
		response
		including
		timetable
		for
		implementat
		ion to
		correct
		weaknesses;
		and any
1		difficulties
		encountered

by the
auditors in
the course
of their
audit (such
as
restrictions
on the scope
or access to
information)
Supports the
internal
audit
function and
provides
high-level
follow-up of
audit
recommend
ations when
such action
is needed
is needed
Reviews the
effectiveness
of the
internal
audit
function,
including
compliance
with the
Standards
for the
Professional
Practice of
Internal
Auditing
IV. External
Auditor's
Qualifications,
Independence
and
Performance
Reviews and
evaluates, at
least
annually, the
performance
of the

<b></b>	1		
		external	
		auditors	
		(including	
		lead	
		partner) and	
		makes	
		recommend	
		ations to the	
		Board of	
		Directors	
		each year	
		with respect	
		to the	
		appointment	
		of the	
		External	
		Auditor	
		Reviews the	
		external	
		auditor's	
		proposed	
		audit scope	
		and	
		approach,	
		including	
		coordination	
		effort with	
		internal	
		audit	
		<ul> <li>Reviews and</li> </ul>	
		confirms the	
		independenc	
		e of the	
		external	
		auditors by	
		obtaining	
		statements	
		from the	
		auditors on	
		relationships	
		between the	
		auditors and	
		the	
		Company,	
		including	
		non-audit	
		services and	
		discusses	
		the	
		relationship	
		with the	
		auditors	

Meets	with
the ex	ternal
audito	rs to
discuss	
matter	
the Au	idit &
Risk	
Manag	ement
Comm	ittee
or ir	ternal
audit	
believe	
should	
deliber	
private	ly.
V. Compl	ance
with	Legal
and	<b>J</b> <sup>1</sup>
Regula	ton
Require	
Ascerta	
wheth	er the
Compa	ny
has	an
effecti	/e
proces	
detern	
risks	and
exposu	ire
from	
litigation	on
and	claims
from	non-
compli	
with	laws
and	
	ions
regula	
Review	
results	
Manage	
investi	
and f	ollows
up or	
instanc	
non-	
compli	ance
(includ	
discipli	nary
disciplination) • Review	nary

			findings	
			resulting	
			from	
			examination	
			by	
			regulatory	
			agencies as	
			well as	
			internal and	
			external	
			audits, if any	
			VI. Reporting	
			1 0	
			<ul> <li>Donorto</li> </ul>	
			Reports	
			regularly to	
			the Board	
			about Audit	
			& Risk	
			Management	
			activities,	
			issues and	
			related	
			recom-	
			mendations	
			mendations	
			<ul> <li>Provides</li> </ul>	
			open avenue	
			of	
			communication	
			between	
			internal	
			audit, the	
			external	
			auditors,	
			and the	
			Board	
			<ul> <li>Provides</li> </ul>	
			reports	
			required by	
			SEC to be	
			included in	
			the	
			Company's	
			annual	
			report,	
			including	
			approval of	
			other audit	
			services	
1	1	1	Deviewe envi	
			<ul> <li>Reviews any</li> </ul>	
			• Reviews any other	

reports the
Company
issues that
relate to
Audit & Risk
Management
Committee
responsibilities
Reviews a
report of the
Compliance
Officer, if
any,
concerning
employee
and director
conflicts of
interest/com
pliance with
the
Company's
conflict of
interest
program;
and receives
updates, as
appropriate
VII. Other
Responsibilities
Institutes
and
oversees
special
investigations
as needed
Confirms
annually
that all
responsibilities
outlined in
the charter
have been
carried out
Conducts
annual
evaluation
of the Audit
& Risk
Management
Committee's

Nomination				Yes	Under the CG	<ul> <li>performance and reports the results to the Board</li> <li>Assesses the adequacy of its charter annually or as conditions dictate</li> <li>Undergoes continuous training and education needed for the effective performance of assigned responsibilities</li> <li>Performs other activities related to the charter of the committee as requested by the Board without interference or censorship by Management</li> </ul>	It has the power to
	1 (in 2012)  (in 2013	1 (in 2012)  1 (in 2013)	1 (in 2012)  1 (in 2013)	(adopted on May 6, 2013)	Manual and the Nomination Committee Charter, the Nomination Committee has	Manual and the Nomination Committee Charter, the Nomination Committee is	disqualify a candidate for election as director or officer who does not possess any of the required
	0 (in 2014)	2 (in 2014)	1 (in 2014)		functions of (i) pre-screening and shortlisting candidates nominated to become	responsible for reviewing the qualifications and the disqualifications of candidates	qualifications for election as such or who possesses any of the disqualifications.

<u>г</u>		-	-	1	· · · ·		
	0	2	1		members of the	nominated to	In the
	(in 2015)	(in 2015)	(in 2015)		Board and other	become	determination of
					appointments	directors or	the fitness of a
					that require	officers. Under	nominee to be
					Board approval;	the CG Manual,	proposed to elected
					(ii) in	It is also tasked	as a director, the
					consultation	to redefine the	Nomination
					with the	role, duties and	Committee also
					appropriate	responsibilities	considers such
					executive or	of the CEO and	nominee's ability to
					Management	review the	discharge the board
					committee/s and	process for the	function of ensuring
					with the	election or	the long-term
					supervision of	replacement of	success of the
					the Board,	directors.	Company in a
					redefining the		manner consistent
					role, duties and	In the	with, among others,
					responsibilities	determination	
					-	of the fitness of	
					of the CEO; and		objectives and
					(iii) assessing the	a nominee to	strategic thrusts of
					effectiveness of	be proposed to	the Company.
					the Board's	elected as a	
					processes and	director, the	
					procedures in	Nomination	
					the election or	Committee also	
					replacement of	considers such	
					directors.	nominee's	
						ability to	
					In the	discharge the	
					determination of	board function	
					the fitness of a	of ensuring the	
					nominee to be	long-term	
					proposed to	success of the	
					elected as a	Company in a	
					director, the	manner	
					Nomination	consistent with,	
					Committee also	among others,	
					considers such	the corporate	
					nominee's ability	objectives and	
					to discharge the	strategic	
					board function	thrusts of the	
					of ensuring the	Company.	
					long-term		
					success of the		
					Company in a		
					manner		
					consistent with,		
					among others,		
					the corporate		
					objectives and		
					strategic thrusts		
					-		
					of the Company.		

Remuneration	2	2	4	Vat	Lindor the OC	Lindar the CC	The Deversion of
Remaneration	2 (in 2012)	2 (in 2012)	1 (in 2012)	Yes	Under the CG	Under the CG	The Remuneration
	(in 2012)	(in 2012)	(in 2012)	(adopted	Manual and the	Manual and the	Committee has the
	2	2	1	on May	Compensation	Compensation	power to fix salary
	∠ (in 2013)	∠ (in 2013)	(in 2013)	6, 2013)	Committee	Committee	structures of
	( )	· · · /	· · · · /		Charter, the	Charter, the	relevant officers, set
	2	2	1		Compensation	Compensation	compensation
	(in 2014)	(in 2014)	(in 2014)		Committee has	Committee is	polices and propose
					the function of	tasked to	the promotion of
	2	2	1		considering and	consider and	officers.
	(in 2015)	(in 2015)	(in 2015)		approving (i)	approve the	
					salary structures	salary	
					and	structures for	
					modifications	the positions of	
					thereto for	Vice President,	
					individuals in the	or its	
					positions of Vice	equivalent, and	
					President, or its	above, the	
					equivalent, and	promotions to	
					above; (ii)	positions of	
					promotions to	Division Head	
					positions of	and the salary	
					Division Head	increases to be	
					and the salary	granted	
					increases to be	concurrently	
					granted	with such	
					concurrently	promotions and	
					with such	other	
					promotions; and	compensation	
					(iii) other	policy matters	
					compensation	such as the	
					policy matters	adoption,	
					such as the	modification	
					adoption,	and	
					modification and	interpretation	
					interpretation of	of corporate	
					corporate	benefit plans.	
					benefit plans.		
						Under the	
						Compensation	
						Committee	
						Charter, the	
						Compensation	
						Committee	
						further ensures	
						that the	
						Company's	
						annual reports,	
						information	
						and proxy	
						statements	
						clearly,	
						concisely and	

Governance	0	2	1	Yes	Under the CG	understandably disclose the compensation of its executive officers as required by applicable laws or rules and regulations. Under the CG	Pursuant to the
(newly created in July 3, 2014)	0 (in 2015)	2 (in 2015)	1 (in 2015)	(adopted on May 11, 2015)	Manual and the Governance Committee Charter, the Governance Committee shall have the following functions: (i) assisting the Board in the development and implementation of the corporate governance policies, structures and systems of the Company, including the review of their adequacy and effectiveness; and (ii) overseeing the adoption and implementation of systems or mechanisms for the assessment and improvement of the performance of the Board, the Directors and the evaluation of the compliance	Manual and the Governance Charter, the Governance Committee has the responsibility of promoting and furthering the corporate governance of the Company.	provisions of the CG Manual, the Governance Committee has the power to pursue the development, implementation and review of the corporate governance policies, structures and systems of the Company.

	by the Company with the CG Manual.	
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**Committee Members** (updated pursuant to the SEC Form 17-Cs of the Company dated May 21, 2014, July 3, 2014 February 12, 2015, March 17, 2015, May 11, 2015 and May 19, 2015)

#### (a) Executive Committee\*

## <u>2015</u>

Office	Name	Date of Appointment	No. of Meetings Held	No. of Meetings Attended	%	Length of Service in the Committee (in years) <sup>*A</sup>
Chairman	Eduardo M. Cojuangco, Jr.	March 17, 2015	4 (since appointment)	4 (since appointment)	100	0.79 (since appointment)
Member (ED)	Ramon S. Ang******	February 27, 2009	6	6	100	5.84
Member (ED)	Lubin B. Nepomuceno	February 19, 2013	6	5	100	2.86
Alternate Member (NED)	Aurora T. Calderon <sup>******</sup>	May 19, 2015	2 (during her term as a regular member)	2 (during her term as a regular member)	100	0.62 (as alternate member)
Alternate Member (NED)	Eric O. Recto	May 21, 2013	2	N/A	N/A	2.61 (as alternate member)
Alternate Member (NED)	Virgilio S Jacinto		1 (attended as alternate member)	1 (attended as alternate member)	100%	1.62 (as alternate member)

# <u>2014</u>

Office	Name	Date of Appointment	No. of Meetings Held	No. of Meetings Attended	%	Length of Service in the Committee (in years) <sup>**</sup>
Member (ED)	Ramon S. Ang******	February 27, 2009	4	4	100	4.84
Member (ED)	Lubin B. Nepomuceno	February 19, 2013	4	4	100	1.86
Member (NED)	Aurora T. Calderon <sup>******</sup>	May 20, 2014	5 (during her term)	5 (during her term)	100	0.62
Member (NED)	Roberto V. Ongpin	July 31, 2008	5 (during his term)	<b>2</b> (during his term)	40	5.42
Alternate	Eric O. Recto	May 21, 2013	4	N/A	N/A	
Member (NED)						1.61 (as alternate director)
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Alternate Member (NED)	Virgilio S. Jacinto	May 20, 2014	4	N/A	N/A	0.62

## <u>2013</u>

Office	Name	Date of Appointment	No. of Meetings Held	No. of Meetings Attended	%	Length of Service in the Committee (in years) <sup>***</sup>
Chairman	Ramon S. Ang	February 27, 2009	4	4	100	3.84
Member (ED)	Lubin B. Nepomuceno	February 19, 2013	4	4	100	0.86
Member (NED)	Aurora T. Calderon <sup>*</sup>	May 20, 2014		newly ele	cted	
Alternate Member (NED)	Eric O. Recto ****	May 21, 2013	4	N/A	N/A	0.61 (as alternate director)
Alternate Member (NED)	Virgilio S. Jacinto <sup>*</sup>	May 20, 2014		newly ele	cted	

## <u>2012</u>

Office	Name	Date of Appointment	No. of Meetings Held	No. of Meetings Attended	%	Length of Service in the Committee (in years)****
Chairman	Ramon S. Ang	February 27, 2009	10	10	100	3.84
Member (ED)	Eric O. Recto <sup>******</sup>	November 7, 2008	10	10	100	4.15
Member (NED)	Roberto V. Ongpin	May 12, 2009	10	10	100	3.64

- \* At the organizational meeting held on May 19, 2015, the following were elected as members of the Executive Committee: Mr. Eduardo M. Cojuangco, Jr., Mr. Ramon S. Ang, and Mr. Lubin B. Nepomuceno and as alternate members: Ms. Aurora T. Calderon and Atty. Virgilio S. Jacinto, as disclosed to the SEC through an SEC Form 17-C dated May 19, 2015. At the organizational meeting held on May 20, 2014, the following were elected as members of the Executive Committee: Mr. Ramon S. Ang, Mr. Lubin B. Nepomuceno and Ms. Aurora T. Calderon and as alternate members: Mr. Eric O. Recto and Atty. Virgilio S. Jacinto, as disclosed to the SEC through an SEC Form 17-C filed on May 21, 2014. At the organizational meeting held on May 21, 2013, the following were elected as members of the Executive Committee: Mr. Ramon S. Ang, Mr. Lubin B. Nepomuceno and Mr. Roberto V. Ongpin and as alternate members: Ms. Aurora T. Calderon and Mr. Eric O. Recto, as disclosed to the SEC through an SEC Form 17-C filed on May 22, 2013.
- \*A Reckoned until December 31, 2015
- \*\* Reckoned until December 31, 2014
- \*\*\* Reckoned until December 31, 2013
- \*\*\*\* Reckoned until December 31, 2012
- \*\*\*\*\* Mr. Eric O. Recto was replaced by Mr. Lubin B. Nepomuceno as a member of the Executive Committee on February 19, 2013 as disclosed to the SEC through an SEC Form 17-C filed on February 20, 2013.
- \*\*\*\*\*\* At the regular board meeting held on March 17, 2015, Mr. Ang resigned as Chairman of the Executive Committee and Ms. Aurora T. Calderon as member and Mr. Eduardo M. Cojuangco, Jr. was elected Chairman of the Executive Committee as disclosed to the SEC through an SEC Form 17-C dated March 17, 2015.

# (b) Audit & Risk Management Committee\*

# <u>2015</u>

Office	Name	Date of Appointment	No. of Meetings Held	No. of Meetings Attended	%	Length of Service in the Committee (in years) <sup>*A</sup>
Chairman (ID)	Reynaldo G. David	May 12, 2009	2	2	100	6.64
Member (NED)	Aurora T. Calderon	July 12, 2010	2	2	100	5.47
Member (NED)	Lubin B. Nepomuceno	May 21, 2013	2	2	100	2.61
Member (ID)	Artemio V. Panganiban	December 1, 2010	2	2	100	5.08
Member (NED)	Estelito P. Mendoza	February 27, 2009	2	1	50	6.84

# <u>2014</u>

Office	Name	Date of Appointment	No. of Meetings Held	No. of Meetings Attended	%	Length of Service in the Committee (in years) <sup>**</sup>
Chairman (ID)	Reynaldo G. David	May 12, 2009	5	5	100	5.64
Member (NED)	Estelito P. Mendoza	February 27, 2009	3	5	60	5.84
Member (NED)	Aurora T. Calderon	July 12, 2010	5	5	100	4.47
Member (NED)	Lubin B. Nepomuceno	May 21, 2013	5	5	100	1.61
Member (ID)	Artemio V. Panganiban	December 1, 2010	5	5	100	4.08

# <u>2013</u>

Office	Name	Date of Appointment	No. of Meetings Held	No. of Meetings Attended	%	Length of Service in the Committee (in years) <sup>***</sup>
Chairman (ID)	Reynaldo G. David	May 12, 2009	4	4	100	4.64
Member (NED)	Estelito P. Mendoza	February 27, 2009	4	4	100	4.84
Member (NED)	Aurora T. Calderon	July 12, 2010	4	4	100	3.47
Member (NED)	Lubin B. Nepomuceno <sup>*</sup>	May 21, 2013	4	3 (during his term)	100 (during his term)	0.61
Member (ID)	Artemio V. Panganiban	December 1, 2010	4	4	100	3.08
Member (NED)	Ferdinand K. Constantino	July 12, 2010	4	0	N/A (no meeting held during his term)	2.61 (until the end of his term)

Office	Name	Date of Appointment	No. of Meetings Held	No. of Meetings Attended	%	Length of Service in the Committee (in years)
Chairman (ID)	Reynaldo G. David	May 12, 2009	4	4	100	3.64
Member (NED)	Estelito P. Mendoza	February 27, 2009	4	4	100	3.84
Member (NED)	Aurora T. Calderon	July 12, 2010	4	4	100	2.47
Member (NED)	Ferdinand K. Constantino*****	July 12, 2010	4	4	100	2.47
Member (ID)	Artemio V. Panganiban	December 1, 2010	4	4	100	2.08

- \* At the organizational meeting held on May 19, 2015, the following were elected as members of the Audit & Risk Management Committee: Mr. Reynaldo G. David, Atty. Estelito P. Mendoza, Mr. Lubin B. Nepomuceno, Mr. Artemio V. Panganiban and Ms. Aurora T. Calderon, and as advisor: Mr. Ferdinand K. Constantino, as disclosed to the SEC through an SEC Form 17-C dated May 19, 2015. At the organizational meeting held on May 20, 2014, the following were re-elected as members of the Audit Committee: Mr. Reynaldo G. David, Atty. Estelito P. Mendoza, Mr. Lubin B. Nepomuceno, Chief Justice Artemio V. Panganiban and Ms. Aurora T. Calderon, and as advisor: Mr. Ferdinand K. Constantino, as disclosed to the SEC through an SEC Form 17-C filed on May 21, 2014. At the organizational meeting held on May 21, 2013, the following were elected as members of the Audit Committee: Mr. Reynaldo G. David, Atty. Estelito P. Mendoza, Mr. Lubin B. Nepomuceno, Chief Justice Form 17-C filed on May 21, 2014. At the organizational meeting held on May 21, 2013, the following were elected as members of the Audit Committee: Mr. Reynaldo G. David, Atty. Estelito P. Mendoza, Mr. Lubin B. Nepomuceno, Mr. Artemio V. Panganiban and Ms. Aurora T. Calderon, and as advisor: Mr. Ferdinand K. Constantino, as disclosed to the SEC through an SEC Form 17-C filed on May 21, 2014. At the organizational meeting held on May 21, 2013, the following were elected as members of the Audit Committee: Mr. Reynaldo G. David, Atty. Estelito P. Mendoza, Mr. Lubin B. Nepomuceno, Mr. Artemio V. Panganiban and Ms. Aurora T. Calderon, and as advisor: Mr. Ferdinand K. Constantino, as disclosed to the SEC through an SEC Form 17-C filed on May 22, 2013.
- \*A Reckoned until December 31. 2015
- \*\* Reckoned until December 31, 2014
- \*\*\* Reckoned until December 31, 2013
- \*\*\*\* Reckoned until December 31, 2012
- \*\*\*\*\* Mr. Ferdinand K. Constantino resigned as a member of, and was appointed as an advisor of, the Audit Committee on February 19, 2013 as disclosed to the SEC through an SEC Form 17-C on February 20, 2013.

**Disclose the profile or qualifications of the Audit Committee members** (updated pursuant to the advisement letter filed by the Company with the SEC on April 7, 2014 and another advisement letter dated June 17, 2014)

#### Chairman

**Reynaldo G. David**, Filipino, born 1942, has served as an Independent Director of the Company since May 12, 2009. He is also the Chairman of the Nomination Committee and a member of the Compensation Committee. He has previously held among others, the following positions: President and Chief Executive Officer of the Development Bank of the Philippines; Chairman of NDC Maritime Leasing Corporation; and Director of DBP Data Center, Inc. and Al-Amanah Islamic Bank of the Philippines. Other past positions include: Independent director of ISM and ATOK, Chairman of LGU Guarantee Corporation, Vice Chairman, Chief Executive Officer and Executive Committee Chairman of Export and Industry Bank (September 1997-September 2004), Director and Chief Executive Officer of Unicorp Finance Limited and Consultant of PT United City Bank (concurrently held from 1993-1997), Director of Megalink Inc., Vice President and FX Manager of the Bank of Hawaii (April 1984-August 1986), various directorships and/or executive positions with The Pratt Group (September 1986-December 1992), President and Chief Operating Officer of Producers Bank of the Philippines (October 1982-November 1983), President and Chief Operation Officer of International Corporation Bank (March 1979-September 1982), and Vice President and Treasurer of Citibank N. A. (November 1964-February 1979). A TOYM Awardee for Offshore Banking in 1977, he was also awarded by the Association of Development Financing Institutions in Asia & the Pacific as the Outstanding Chief Executive Officer in 2007. A certified public accountant since 1964, he graduated from the De La Salle University with a Liberal Arts degree in Commerce in 1963 and has attended the Advance Management Program of the University of Hawaii (1974). He was conferred with the title Doctor of Laws, *honoris causa*, by the Palawan State University in 2005.

### <u>Members</u>

Aurora T. Calderon, Filipino, born 1954, a certified public accountant, has served as a Director of the Company since August 13, 2010. She is also a member of the Executive Committee and the Compensation Committee. She holds the following positions, among others: Director and Senior Vice President and Senior Executive Assistant to the President and Chief Operating Officer of SMC; Director of Petron Malaysia Refining & Marketing Bhd, Petron Oil & Gas Mauritius Ltd., Petron Oil & Gas International Sdn Bhd, Petron Marketing Corporation, Petron Freeport Corporation, SEA Refinery Corporation, New Ventures Realty Corporation, Las Lucas Construction and Development Corporation, Thai San Miguel Liquor Co., Ltd., SMC Global Power Holdings Corp., Rapid Thoroughfares Inc., Trans Aire Development Holdings Corp., Vega Telecom, Inc., Bell Telecommunications Company, Inc., A.G.N. Philippines, Inc., Liberty Telecoms Holdings, Inc. and various subsidiaries of SMC; and Treasurer of Top Frontier Investment Holdings Inc. She has served as a Director of Manila Electric Company ("MERALCO") (January 2009-May 2009), Senior Vice President of Guoco Holdings (1994-1998), Chief Financial Officer and Assistant to the President of PICOP Resources (1990-1998) and Assistant to the President and Strategic Planning at the Elizalde Group (1981-1989). Ms. Calderon graduated magna cum laude from the University of the East in 1973 with a degree in Business Administration major in Accounting and earned her Master's degree in Business Administration from the Ateneo de Manila University in 1980. She is a member of the Financial Executives and the Philippine Institute of Certified Public Accountants.

Lubin B. Nepomuceno, Filipino, born 1951, has served as the General Manager of the Company since <arch 17, 2015. He is also a member of the Company's Executive Committee, Audit & Risk Management Committee and Compensation Committee. He holds the following positions, among others: President of PMC; Director of PMRMB, PFISB, POMSB, LLCDC, NVRC, PFC, PPI, PAHL, Mariveles Landco Corporation, Robinson International Holdings, Ltd. and Petron Singapore Trading Pte. Ltd.; Trustee of PFI; Director of San Miguel Paper Packaging Corporation and Mindanao Corrugated Fibreboard Inc.; Independent Director of MNHPI and President of Archen Technologies, Inc. Mr. Nepomuceno has held various board and executive positions in the San Miguel Group. He started with San Miguel Corporation ("SMC") as a furnace engineer at the Manila Glass Plant in 1973 and rose to the ranks to become the General Manager of the San Miguel Packaging Group in 1998. He was also formerly the Senior Vice President and General Manager of the Company from September 2009 to February 2013. Mr. Nepomuceno holds a Bachelor of Science degree in Chemical Engineering and Masters Degree in Business Administration from the De La Salle University. He also attended Advanced Management Program at the University of Hawaii, University of Pennsylvania and Japan's Sakura Bank Business Management.

**Estelito P. Mendoza**, Filipino, born 1930, has served as a Director of the Company since January 8, 2009. He is also a member of the Nomination Committee. He holds the following positions, among others: Head of Estelito P. Mendoza and Associates; and Director of SMC and Philippine National Bank ("PNB"). Mr. Mendoza was formerly the Philippine Solicitor General (1972-1986), Philippine Minister of Justice (1984-1986), Member of the Philippine Batasang Pambansa (1984-1986) and Governor of Pampanga Province (1980-1986). He also served as the Chairman of Dutch Boy Philippines, Inc., Alcorn Petroleum and Minerals Corporation, the Sixth (Legal) Committee, 31<sup>st</sup> Session of the UN General Assembly and the Special Committee on the Charter of the United Nations and the Strengthening of the Role of the Organization, and a Director of East West Bank. He was also a Professional Lecturer of law at the University of the Philippines. Atty. Mendoza took his pre-law course and Bachelor of Laws degree at the University of the Philippines. He also holds a Master of Laws degree from the Harvard Law School.

**Artemio V. Panganiban,** Filipino, born 1936, has served as an Independent Director of the Company since October 21, 2010. He holds the following positions, among others: Independent Director of MERALCO, Bank of the Philippine Islands, First Philippine Holdings Corp., Metro Pacific Investment Corp., Metro Pacific

Tollways Corp., Robinsons Land Corp., GMA Network, Inc., GMA Holdings, Inc. and Asian Terminals, Inc.; Director of Jollibee Foods Corporation; columnist for the Philippine Daily Inquirer; and officer, adviser or consultant to several business, civic, educational and religious organizations. Mr. Panganiban was formerly the Chief Justice of the Philippine Supreme Court (2005-2006); Associate Justice of the Philippine Supreme Court (1995-2005); Chairperson of the Philippine House of Representatives Electoral Tribunal (2004-2005); Senior Partner of Panganiban Benitez Parlade Africa & Barinaga Law Office (1963-1995); President of Baron Travel Corporation (1967-1993); and professor at the Far Eastern University, Assumption Convent and San Sebastian College (1961-1970). He is an author of several books and has received various awards for his numerous accomplishments, most notably the "Renaissance Jurist of the 21<sup>st</sup> Century" conferred by the Supreme Court in 2006 and the "Outstanding Manilan" for 1991 by the City of Manila. Justice Panganiban earned his Bachelor of Laws degree, *cum laude*, from the Far Eastern University in 1960 and placed sixth in the bar exam that same year.

# Describe the Audit Committee's responsibility relative to the external auditor.

Under the CG Manual and its charter, the Audit & Risk Management Committee exercises oversight responsibility over the annual independent audit of the Company's financial statements, the engagement of the independent auditors and the evaluation of the external auditors' qualifications, independence and performance.

The Audit & Risk Management Committee, thus, selects and recommends the appointment or replacement of the external auditors to the Board, approves all auditing and non-audit services to be provided by and all fees to be paid to the external auditors, resolves any disagreements between Management and the auditor regarding financial reporting and meets with the external auditors, as necessary. In the determination of the qualification of the external auditor, the Audit & Risk Management Committee also ensures that the signing partner of the external auditor assigned to the Company is changed or rotated every five (5) years or as required under applicable laws and regulations.

## (c) Nomination Committee\*

### 2015

Office	Name	Date of Appointment	No. of Meetings Held	No. of Meetings Attended	%	Length of Service in the Committee (in years)*A
Chairman (ID)	Reynaldo G. David	May 12, 2009	5	5	100	6.64
Member (NED)	Estelito P. Mendoza	February 27, 2009	5	5	100	6.84
Member (NED)	Atty. Virgilio S. Jacinto	May 21, 2013	5	5	100	2.61

### <u>2014</u>

Office	Name	Date of Appointment	No. of Meetings Held	No. of Meetings Attended	%	Length of Service in the Committee (in years)**
Chairman (ID)	Reynaldo G. David	May 12, 2009	3	3	100	5.64
Member (NED)	Estelito P. Mendoza	February 27, 2009	3	2	67	5.84
Member (NED)	Atty. Virgilio S. Jacinto	May 21, 2013	3	3	100	1.61

# <u>2013</u>

Office	Name	Date of Appointment	No. of Meetings Held	No. of Meetings Attended	%	Length of Service in the Committee (in years)***
Chairman (ID)	Reynaldo G. David	May 12, 2009	4	4	100	4.64
Member (ED)	Eric O. Recto	July 31, 2008	4	1	100 (during his term)	4.56 (until the end of his term)
Member (NED)	Estelito P. Mendoza	February 27, 2009	4	3	75	4.84
Member (NED)	Atty. Virgilio S. Jacinto	May 21, 2013	4	1	100 (during his term)	0.61

# <u>2012</u>

Office	Name	Date of Appointment	No. of Meetings Held	No. of Meetings Attended	%	Length of Service in the Committee (in years)*****
Chairman (ID)	Reynaldo G. David	May 12, 2009	2	2	100	3.64
Member (ED)	Eric O. Recto	July 31, 2008	2	2	100	4.42
Member (NED)	Estelito P. Mendoza	February 27, 2009	2	2	100	3.84

\* At the organizational meeting held on May 19, 2015, the following were elected as members of the Nominations Committee: Mr. Reynaldo G. David, Atty. Estelito P. Mendoza, and Atty. Virgilio S. Jacinto as disclosed to the SEC through an SEC Form 17-C dated May 19, 2015. At the organizational meeting held on May 20, 2014, the following were re-elected as members of the Nominations Committee: Mr. Reynaldo G. David, Atty. Estelito P. Mendoza, and Atty. Virgilio S. Jacinto as disclosed to the SEC through an SEC Form 17-C filed on May 21, 2014. At the organizational meeting held on May 21, 2013, the following were elected as members of the Nominations Committee: Mr. Reynaldo G. David, Atty. Estelito P. Mendoza, and Atty. Virgilio S. Jacinto as disclosed to the SEC through an SEC Form 17-C filed on May 22, 2013.

\*A Reckoned until December 31, 2015

\*\* Reckoned until December 31, 2014

\*\*\* Reckoned until December 31, 2013

\*\*\*\* Mr. Eric O. Recto resigned as a member of the Nomination Committee on February 19, 2013 as disclosed to the SEC through an SEC Form 17-C filed on February 20, 2013.

\*\*\*\*\* Reckoned until December 31, 2012

### (d) Remuneration Committee\*

# <u>2015</u>

Office	Name	Date of Appointment	No. of Meetings Held	No. of Meetings Attended	%	Length of Service in the Committee (in years)*A
Chairman	Eduardo M. Cojuangco, Jr. (non-voting)	February 10, 2015	0	0	0	0.88
Member (ED)	Ramon S. Ang (non-voting)	February 27, 2009	0	0	0	6.84
Member (ED)	Lubin B. Nepomuceno	February 20, 2013	0	0	0	2.87
Member (NED)	Aurora T. Calderon	July 12, 2010	0	0	0	4.47
Member (ID)	Reynaldo G. David	May 12, 2009	0	0	0	5.64

# <u>2014</u>

Office	Name	Date of Appointment	No. of Meetings Held	No. of Meetings Attended	%	Length of Service in the Committee (in years)**
Chairman (ED)	Ramon S. Ang (non-voting)	February 27, 2009	0	0	0	5.84
Member (ED)	Lubin B. Nepomuceno	February 20, 2013	0	0	0	1.87
Member (NED)	Aurora T. Calderon	July 12, 2010	0	0	0	3.47
Member (NED)	Virgilio S. Jacinto	May 20, 2014	0	0	0	0.61
Member (ID)	Reynaldo G. David	May 12, 2009	0	0	0	4.64

# <u>2013</u>

Office	Name	Date of Appointment	No. of Meetings Held	No. of Meetings Attended	%	Length of Service in the Committee (in years)
Chairman	Ramon S. Ang (non-voting)	February 27, 2009	0	0	0	4.84
Member (ED)	Lubin B. Nepomuceno	February 20, 2013	0	0	0	0.87%
Member (ED)	Eric O. Recto (non-voting) <sup>****</sup>	July 31, 2008	0	0	0	<b>4.56</b> (until the end of his term)
Member (NED)	Aurora T. Calderon	July 12, 2010	0	0	0	2.47
Member (ID)	Reynaldo G. David	May 12, 2009	0	0	0	3.64

# <u>2012</u>

Office	Name	Date of Appointment	No. of Meetings Held	No. of Meetings Attended	%	Length of Service in the Committee (in years)*****
Chairman	Ramon S. Ang (non-voting)	February 27, 2009	0	0	0	3.84
Member (ED)	Eric O. Recto (non-voting)****	July 31, 2008	0	0	0	4.42
Member (NED)	Roberto V. Ongpin	May 12, 2009	0	0	0	3.64
Member (NED)	Aurora T. Calderon	July 12, 2010	0	0	0	2.47
Member (ID)	Reynaldo G. David	May 12, 2009	0	0	0	3.64

At the organizational meeting held on May 19, 2015, the following were elected as members of the Remuneration Committee: Mr. Eduardo M. Cojuangco, Jr., Mr. Ramon S. Ang, Mr. Lubin B. Nepomuceno, Mr. Reynaldo G. David, and Ms. Aurora T. Calderon, and as advisor: Mr. Ferdinand K. Constantino as disclosed to the SEC through an SEC Form 17-C dated May 19, 2015. At the special board meeting held on February 10, 2015, Mr. Ang resigned as Chairman of the Remuneration Committee and Atty. Jacinto as member and Mr. Eduardo M. Cojuangco, Jr. was elected Chairman of the Remuneration Committee as disclosed to the SEC through an SEC Form 17-C filed on February 12, 2015. At the organizational meeting held on May 20, 2014, the following were elected as members of the Remuneration Committee: Mr. Ramon S. Ang, Mr. Lubin B. Nepomuceno, Mr. Reynaldo G. David, Atty. Virgilio S. Jacinto, and Ms. Aurora T. Calderon, and as advisor: Mr. Ferdinand K. Constantino as disclosed to the SEC through an SEC Form 17-C filed on May 21, 2014. At the organizational meeting held on May 21, 2013, the following were elected as members of the Remuneration Committee: Mr. Ramon S. Ang, Mr. Lubin B. Nepomuceno, Mr. Reynaldo G. David, Atty. Virgilio S. Jacinto, and Ms. Aurora T. Calderon, and as advisor: Mr. Ferdinand K. Constantino as disclosed to the SEC through an SEC Form 17-C filed on May 21, 2014. At the organizational meeting held on May 21, 2013, the following were elected as members of the Remuneration Committee: Mr. Ramon S. Ang, Mr. Lubin B. Nepomuceno, Mr. Roberto

V. Ongpin, Mr. Reynaldo G. David, and Ms. Aurora T. Calderon, and as advisor: Mr. Ferdinand K. Constantino as disclosed to the SEC through an SEC Form 17-C filed on May 22, 2013.

- \*A Reckoned until December 31, 2015
- \*\* Reckoned until December 31, 2014
- \*\*\* Reckoned until December 31, 2013
- \*\*\*\* Mr. Eric O. Recto resigned as a member of the Remuneration Committee on February 19, 2013 as disclosed to the SEC through an SEC Form 17-C filed on February 20, 2013.
- \*\*\*\*\* Reckoned until December 31, 2012

### (e) Governance Committee\*

<u>2015</u>

Office	Name	Date of Appointment	No. of Meetings Held	No. of Meetings Attended	%	Length of Service in the Committee**
Chairman (ID)	Margarito B. Teves	July 3, 2014	1	1	100	1.58%
Member (NED)	Virgilio S. Jacinto	July 3, 2014	1	1	100	1.58%
Member (NED)	Nelly Favis-Villafuerte	July 3, 2014	1	1	100	1.58%

# 2014

On July 3, 2014, the Board approved the creation of the Governance Committee.

Office	Name	Date of Appointment	No. of Meetings Held	No. of Meetings Attended	%	Length of Service in the Committee
Chairman (ID)	Margarito B. Teves	July 3, 2014	N/A: newly created board committee		committee	
Member (NED)	Virgilio S. Jacinto	July 3, 2014	N/A: newly created board committee		committee	
Member (NED)	Nelly Favis-Villafuerte	July 3, 2014	N/A: newly created board committe		committee	

At the organizational meeting held on May 19, 2015, the following were elected as members of the Governance Committee: Mr.
 Margarito B. Teves and Attys. Virgilio S. Jacinto and Nelly Favis-Villafuerte as disclosed to the SEC through an SEC Form 17-C dated May 19, 2015.

\*\* Reckoned from creation of the committee on July 3, 2014 until December 31, 2015

### 2) Changes in Committee Members

# Indicate any changes in committee membership that occurred during the year and the reason for the changes:

The following are the changes in committee membership as disclosed to the SEC through an SEC Form 17-C filed on May 21, 2014, February 12, 2015 and March 17, 2015:

Name of Committee	Name	Reason
Executive	Appointment as Chairman: Eduardo	To fill in vacant position arising from
	M. Cojuangco, Jr.	the resignation by Ramon S. Ang as
		Chairman and Ms. Aurora T.
		Calderon as member
		To fill in vacant position arising from
	Appointment as alternate member:	the appointment of Ms. Aurora T.
	Virgilio S. Jacinto	Calderon as regular member of the
		committee

Audit & Risk Management	N/A	
Nomination	N/A	
Remuneration	Appointment as Chairman: Eduardo M. Cojuangco, Jr.	To fill in vacant position arising from the resignation by Mr. Ramon S. Ang as Chairman and Atty. Virgilio S. Jacinto as member
Others (specify)	N/A	

The following were the changes in committee membership in 2013 as disclosed to the SEC through SEC Form 17-Cs filed on February 20, 2013 and May 22, 2013:

Name of Committee	Name	Reason
Executive	Appointment as member: Lubin B.	To replace Eric O. Recto upon his
	Nepomuceno	resignation
	Appointment as alternate member: Eric O. Recto	To fill in vacant position
	Appointment as alternate member: Aurora T. Calderon	To fill in vacant position
Audit & Risk	Appointment as member: Lubin B.	To replace Ferdinand K. Constantino
Management	Nepomuceno	upon his resignation
Nomination	Appointment as member: Virgilio S.	To replace Eric O. Recto upon his
	Jacinto	resignation
Remuneration	Appointment as member: Lubin B.	To replace Eric O. Recto upon his
	Nepomuceno	resignation
Others (specify)	N/A	

There was no change in committee membership in 2012.

Name of Committee	Name	Reason
Executive	N/A	
Audit <u>&amp; Risk</u>	N/A	
<u>Management</u>	N/A	
Nomination	N/A	
Remuneration	N/A	
Others (specify)	N/A	

3) Work Done and Issues Addressed (updated pursuant to the Company's SEC Form 17-C dated May 11, 2015)

Describe the work done by each committee and the significant issues addressed during the year.

Name of Committee	Work Done	Issues Addressed
Executive	The Executive Committee had 10 meetings in 2012 and approved corporate actions requiring board approval in between sessions of the Board.	and assessed, and approved, if thought fit, proposed corporate

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	The Executive Committee had four (4) meetings in 2013 and approved corporate actions requiring board approval in between sessions of the Board.	
	The Executive Committee had 10 meetings in 2014 and approved corporate actions requiring board approval in between sessions of the Board.	
	The Executive Committee had six (6) meetings in 2015 and approved corporate actions requiring board approval in between sessions of the Board.	
Audit & Risk Management	The Audit & Risk Management Committee had five (5) meetings in 2012.	There were no significant issues noted that had a material effect on the Company's financial statements and its operations. The work
	As reported in the Information	reported to have been done by the
	Statement for the 2013 annual stockholders' meeting and the	Audit Committee was in compliance with the scope of its mandate.
	annual report (SEC Form 17-A) for	with the scope of its inditudie.
	2012, the Audit & Risk Management	
	Committee accomplished the	
	following in 2012: (i) review of the	
	quarterly and annual financial	
	statements of the Company and	
	endorsement of the same for Board	
	approval, (ii)	
	endorsement of Manabat San	
	Agustin & Co., CPAs a the Company's	
	external auditor for 2012, (iii) review with Manabat San Agustin & Co.,	
	CPAs of the scope and timing of their	
	annual audit plan, audit	
	methodology and focus areas in	
	relation to their review of the	
	financial statements, (iv) review with	
	Manabat San Agustin & Co., CPAs	
	the audit observations and	
	recommendations of the Company's internal audit controls and	
	Management's response to issues	
	raised, (v) review with the Internal	
	Audit Head and approval of the	
	annual internal audit plan; and (vi)	
	reviewed on a quarterly basis the	
	report of the Internal Audit	

 	)( <u> </u>
Department on the adequacy and	
effectiveness of the internal and	
control environment in the areas	
covered during the covered period.	
The Audit & Risk Management	
Committee had four (4) meetings in	
2013.	
As used in the information	
As reported in the Information	
Statement for the 2014 annual stockholders' meeting and the	
annual report (SEC Form 17-A) for	
2013, the Audit & Risk Management	
Committee accomplished the	
following in 2013: (i) review of the	
quarterly and annual financial	
statements of the Company and	
endorsement of the same for Board	
approval, (ii)	
endorsement of Manabat San	
Agustin & Co., CPAs (as the	
Company's external auditor for	
2013, (iii) review with Manabat San	
Agustin & Co., CPAs of the scope and	
timing of their annual audit plan,	
audit methodology and focus areas	
in relation to their review of the	
financial statements, (iv) review with	
Manabat San Agustin & Co., CPAs	
the audit observations and	
recommendations of the Company's	
internal audit controls and	
Management's response to issues	
raised, (v) review with the Internal	
Audit Head and approval of the	
annual internal audit plan; and (vi) review on a quarterly basis of the	
report of the Internal Audit	
Department on the adequacy and	
effectiveness of the internal and	
control environment in the areas	
covered during the covered period;	
and (vii) review and approval of the	
provision by the Internal Audit	
Department of audit services to	
Petron Malaysia.	
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	The Audit & Risk Management	
	Committee had five (5) meetings in	
	2014 and 2015.	
	As reported in the Information	
	Statement for the 2015 annual	
	stockholders' meeting and the	
	annual report (SEC Form 17-A) for	
	2014, the Audit & Risk Management	
	Committee accomplished the	
	following in 2013: (i) review of the	
	quarterly and annual financial	
	statements of the Company and	
	endorsement of the same for Board	
	approval, (ii)	
	endorsement of Manabat San	
	Agustin & Co., CPAs (as the	
	Company's external auditor for	
	2013, (iii) review with Manabat San	
	Agustin & Co., CPAs of the scope and	
	timing of their annual audit plan,	
	audit methodology and focus areas	
	in relation to their review of the	
	financial statements, (iv) review with	
	Manabat San Agustin & Co., CPAs	
	the audit observations and	
	recommendations of the Company's	
	internal audit controls and	
	Management's response to issues	
	raised, (v) review with the Internal	
	Audit Head and approval of the	
	annual internal audit plan; and (vi)	
	review on a quarterly basis of the	
	report of the Internal Audit	
	Department on the adequacy and	
	effectiveness of the internal and	
	control environment in the areas	
	covered during the covered period;	
	and (vii) approved the Internal	
	Control Policy of the Company to	
	continuously educate the employees	
	on the importance of internal	
	control systems.	
Nomination	The Nomination Committee held	No particular work was needed to be
	two (2) meetings in 2012. The	done by the Nomination Committee
		-
	meetings were held to pre-screen	to address any significant issue that
	and short-list candidates for the	required resolution. The work done
	election of the directors and the	by the Nomination Committee was
	appointment of officers of the	in pursuance of its regular functions
	Company.	of qualifying nominees to be elected
		as directors and/or officers of the
		Company.
	<u> </u>	

	The Nomination Committee also held four (4) meetings in 2013 to	
	pre-screen and short-list candidates for the election of the directors and the appointment of officers of the Company.	
	The Nomination Committee also held three (3) meetings in 2014 to pre-screen and short-list candidates for the election of the directors and the appointment of officers of the Company.	
	The Nomination Committee also held five (5) meetings in 2015 to pre- screen and short-list candidates for the election of the directors and the appointment of officers of the Company.	
Remuneration	The Compensation Committee did not hold any meeting in 2012, 2013, 2014 and 2015.	No particular work was needed to be done by the Remuneration Committee to address any significant issue that required resolution.
Governance	The Governance Committee was newly created on July 3, 2014 and did not hold any meeting in 2014. In 2015, the Governance Committee	No particular work was needed to be done by the Governance Committee to address any significant issue that required resolution.
	held one meeting to approve the Governance Committee Charter and propose its adoption by the Board.	The adoption of the Governance Committee Charter was intended to set out the duties and responsibilities of the committees and the rules on the composition, meetings, procedures and performance evaluation of the committee.

# 4) Committee Program (updated pursuant to the SEC Form 17-C of the Company dated July 3, 2014)

Provide a list of programs that each committee plans to undertake to address relevant issues in the improvement or enforcement of effective governance for the coming year.

Name of Committee	Planned Programs	Issues to be Addressed
Executive	Continued availability to approve corporate actions requiring board action in between sessions of the Board	This will ensure that the necessary corporate approvals are timely obtained to pursue transactions requiring such approvals during the period in between sessions of the Board.

Audit & Risk	1. Review of manpower	1. This program will address the
Management	complement of terminal and depots.	recurring minor audit findings by determining and putting the right number and skill sets of personnel manning these facilities.
	2. Operations' Back-to-Basics Program for the continuous review of the depot/terminal's processes and procedures	<ol> <li>The objective of this program is to ensure adequate controls and standardize and update systems and procedure vital to the accomplishment of the depots/terminals' business objectives.</li> </ol>
	3. Continuous communication of Company's Policy on Internal Control.	<ol> <li>This is intended to continuously educate the employees on the importance of internal control systems and procedures for the attainment of their respective business objectives.</li> </ol>
Nomination	Adopt the Nomination Committee Charter	This charter will set out the roles, responsibilities, and authority of the Nomination Committee, including the rules of procedures that will guide the function of the committee. (The Nomination Committee Charter was adopted by the Board on May 6, 2013 as disclosed to the SEC through an SEC Form 17-C filed on May 9, 2013).
Remuneration	Adopt the Compensation Committee Charter	This charter will set out the roles, responsibilities, and authority of the Compensation Committee, including the rules of procedures that will guide the function of the committee. (The Compensation Committee Charter was adopted by the Board on May 6, 2013 as disclosed to the SEC through an SEC Form 17-C filed on May 9, 2013).
Governance	Adopt the Governance Committee Charter (this committee was newly created on July 3, 2014)	This charter will set out the roles, responsibilities, and authority of the Governance Committee, including the rules of procedures that will guide the function of the committee. (The Governance Committee Charter was adopted by the Board on May 11, 2015 as disclosed to the SEC

	through an SEC Form 17-C filed on
	May 12, 2015.)

# D. RISK MANAGEMENT SYSTEM

## 1) Disclose the following:

## (a) Overall risk management philosophy of the company;

Part of the mandate of the Audit & Risk Management Committee is to review of the report of the Internal Audit Department on the adequacy and effectiveness of the internal and control environment of the Company.

Under the Corporate Policy Manual, Management recognizes that the Company faces risks that have consequential losses. For this reason, the Company has adopted the policy of having a risk management program consistent with its corporate objectives as well as its financial resources. As disclosed in its Definitive Information Statements and annual reports (SEC Form 17-A), Petron follows an enterprise-wide risk management framework for identifying, mapping and addressing the risk factors that affect or may affect its businesses.

The Company's risk management process is a bottom-up approach, with each division mandated to conduct regular assessment of its risk profile and formulate action plans for managing identified risks. As Petron's operation is an integrated value chain, risks emanate from every process and some can cut across divisions. The results of these activities flow up to the Management Committee and eventually the Board through the Company's annual business planning process.

Oversight and technical assistance is likewise provided by corporate units and subsidiaries with special duties. The Risk and Insurance Management Group is mandated with the overall coordination and development of the enterprise-wide risk management process. The Financial Risk Management Unit of the Treasurers Department is in charge of foreign exchange hedging transactions while the Transaction Management Unit of the Controller's Department provides backroom support for all financial transactions. The Corporate Technical & Engineering Services Group oversees compliance with the domestic and international standards set for health, safety and environment. The Internal Audit Department is tasked with the implementation of a risk-based process-focused audit approach. Petron Singapore Trading Pte. Ltd. executes the hedging transactions involving crude and product imports on behalf of the Company.

# (b) A statement that the directors have reviewed the effectiveness of the risk management system and commenting on the adequacy thereof;

The Audit & Risk Management Committee considers the internal control system of the Company adequate and effective based on its review and evaluation of the Internal Audit Department's report on the adequacy and effectiveness of the internal and control environment in the areas covered during the covered period.

The regular assessment by each division of its risk profile and its formulation of action plans for managing identified risks are eventually reported to the Management Committee which, in turn, brings the same for the approval by the Board through the presentation and approval of the annual business plan.

The Audit & Risk Management Committee of the Board, in its audit report for each year, states whether it has conducted a review of the report of the Internal Audit Department on the adequacy and effectiveness of the internal and control environment of the Company. The Audit & Risk Management Committee issued its audit report for 2012, 2013 and 2014, a copy of each of which appears in (i) the 2012 annual report (SEC Form 17-A) and the Definitive Information Statement for the 2013 annual stockholders' meeting, (ii) the 2013 annual report (SEC Form 17-A) and the Definitive Information Statement for the 2014 annual stockholders' meeting, and (iii) the 2014 annual report (SEC Form 17-A) and the Definitive Information Statement for the 2015 annual stockholders' meeting, and (iii) the 2014 annual report (SEC Form 17-A) and the Definitive Information Statement for the 2015 annual stockholders' meeting, and (iii) the 2014 annual report (SEC Form 17-A) and the Definitive Information Statement for the 2015 annual stockholders' meeting, and (iii) the 2014 annual report (SEC Form 17-A) and the Definitive Information Statement for the 2015 annual stockholders' meeting, and (iii) the 2014 annual report (SEC Form 17-A) and the Definitive Information Statement for the 2015

annual stockholders' meeting respectively, which states that the committee has reviewed on a quarterly basis the report of the Internal Audit Department on the adequacy and effectiveness of the internal and control environment in the areas covered during the covered period.

## (c) Period covered by the review;

The years covered are 2012, 2013 and 2014.

# (d) How often the risk management system is reviewed and the directors' criteria for assessing its effectiveness; and

The Audit & Risk Management Committee of the Board, in its audit report for each year, states whether it has conducted a review of the report of the Internal Audit Department on the adequacy and effectiveness of the internal and control environment of the Company. The Audit & Risk Management Committee issued its audit reports for 2012, 2013 and 2015, a copy of each which appears in (i) the 2012 annual report (SEC Form 17-A) and the Definitive Information Statement for the 2013 annual stockholders' meeting, (ii) the 2013 annual report (SEC Form 17-A) and the Definitive Information Statement for the 2014 annual stockholders' meeting, and (iii) the 2014 annual report (SEC Form 17-A) and the Definitive Information Statement for the 2015 annual stockholders' meeting, the 2015 annual stockholders' meeting respectively, which states that the committee has reviewed on a quarterly basis the report of the Internal Audit Department on the adequacy and effectiveness of the internal and control environment in the areas covered during the covered period.

## (e) Where no review was conducted during the year, an explanation why not.

Not applicable.

## 2) Risk Policy

## (a) Company

# Give a general description of the company's risk management policy, setting out and assessing the risk/s covered by the system (ranked according to priority), along with the objective behind the policy for each kind of risk:

The major risks of the Company are set out in the Definitive Information Statement and the SEC Form 17-A of the Company. The list below does not represent a ranking in the order of priority but covers the risks identified by the Company using a matrix of risks measurement based on probability and quantified amount (in Php) of possible adverse effect on its finances.

Risk Exposure	Risk Management Policy	Objective
Foreign exchange risk	1. Hedging of dollar-denominated liabilities using forwards and other derivative instruments and generation of dollar- denominated sales; currency hedging, by policy, is limited to the extent of 100% of the underlying exposure.	<ol> <li>Hedging allows the Company to manage its currency exposure.</li> </ol>
	<ol> <li>Daily recording of dollar- denominated assets and liabilities and the resulting</li> </ol>	<ol> <li>The monitoring of foreign exchange risk allows real-time awareness and response to contain losses posed by foreign</li> </ol>

	potential foreign exchange losses through software that monitors financial transactions under the Company's enterprise resource planning system	exchange exposure. Such software is also capable of tracking risk exposures arising from other market sensitive financial variables, such as interest rates and commodity prices.
Risk of operational disruptions	Implementation of a corporate- wide health, safety and environment ("HSE") program and effective maintenance practices and the inculcation of a culture of continuous process improvement	The HSE program involves extensive employee training and management and monitoring systems that help achieve a dual purpose: (i) for the employees and other stakeholders, a safe environment and (ii) for the Company, substantive manhours without lost time accident.
Profit margin and cash flow risk	Use of (i) margin hedging strategies for some US dollar- based contracts, (ii) long-term contracts for some of its fuel and petrochemical products whenever these are financially attractive, and (iii) a cash flow projection software	The policy allows the Company to eliminate the risk of profit margin compression due to changes in crude and product prices with a margin hedge simultaneously fixing the future dollar prices of Dubai crude oil and that of a selected product (contracted to be sold at the future date) manufactured from the crude. Long-term sales contracts provide a partial hedge on future cash flow uncertainty. The cash flow projection software enables the Company to proactively respond to potential future cash flow imbalances and maintain access to credit lines in excess of typical requirements so that funds can be readily tapped in case of a cash flow squeeze.
Regulatory risk	Compliance with applicable laws and regulations and active involvement in stakeholder consultation with government regulatory agencies and relevant stakeholder groups	Compliance with applicable law and regulation ensures that no legal actions are filed against, and no substantive fines or non-monetary sanctions are imposed on, the Company. Working closely with stakeholders in the oil and energy industry helps facilitate the mutual understanding of laws and the development of strategic initiatives for the oil and energy sector that, in turn, result in the twin goals of industry leadership and nation-building.

# (b) Group

Give a general description of the Group's risk management policy, setting out and assessing the risk/s covered by the system (ranked according to priority), along with the objective behind the policy for each kind of risk:

The major risks of the Company and its group are set out in the Definitive Information Statement and the SEC Form 17-A of the Company. The list below does not represent a ranking in the order of priority but covers the risks identified by the Company using a matrix of risks measurement based on probability and quantified amount (in Php) of possible adverse effect on its finances.

Risk Exposure	Risk Management Policy	Objective
Foreign exchange risk	1. Hedging of dollar-denominated liabilities using forwards and other derivative instruments and generation of dollar- denominated sales; currency hedging, by policy, is limited to the extent of 100% of the underlying exposure.	<ol> <li>Hedging allows the Company to manage its currency exposure.</li> </ol>
	2. Daily recording of dollar- denominated assets and liabilities and the resulting potential foreign exchange losses through software that monitors financial transactions under the Company's enterprise resource planning system	2. The monitoring of foreign exchange risk allows real-time awareness and response to contain losses posed by foreign exchange exposure. Such software is also capable of tracking risk exposures arising from other market sensitive financial variables, such as interest rates and commodity prices.
Risk of operational disruptions	Implementation of a corporate- wide HSE program and effective maintenance practices and the inculcation of a culture of continuous process improvement	The HSE program involves extensive employee training and management and monitoring systems that help achieve a dual purpose: (i) for the employees and other stakeholders, a safe environment and (ii) for the Company, substantive manhours without lost time accident.
Profit margin and cash flow risk	Use of (i) margin hedging strategies for some US dollar- based contracts, (ii) long-term contracts for some of its fuel and petrochemical products whenever these are financially attractive, and (iii) a cash flow projection software	The policy allows the Company to eliminate the risk of profit margin compression due to changes in crude and product prices with a margin hedge simultaneously fixing the future dollar prices of Dubai crude oil and that of a selected product (contracted to be sold at the future date) manufactured from the crude. Long-term sales contracts provide a partial hedge on future cash flow uncertainty. The cash flow projection software enables the Company to

		proactively respond to potential future cash flow imbalances and maintain access to credit lines in excess of typical requirements so that funds can be readily tapped in case of a cash flow squeeze.
Regulatory risk	Compliance with applicable laws and regulations and active involvement in stakeholder consultation with government regulatory agencies and relevant	Compliance with applicable law and regulation ensures that no legal actions are filed against, and no substantive fines or non-monetary sanctions are imposed on, the Company.
	stakeholder groups	Working closely with stakeholders in the oil and energy industry helps facilitate the mutual understanding of laws and the development of strategic initiatives for the oil and energy sector that, in turn, result in the twin goals of industry leadership and nation-building.

# (c) Minority Shareholders

Indicate the principal risk of the exercise of controlling shareholders' voting power.

Risk to Minority Shareholders	
Inherent in the one-share-one-vote policy set out in Philippine laws is the risk that minority	
stockholders may generally be unable to prevent the approval of any resolution requiring	
stockholders' approval that is proposed and voted in the affirmative by the majority stockholders.	

# 3) Control System Set Up

# (a) Company

Briefly describe the control systems set up to assess, manage and control the main issue/s faced by the company:

Risk Exposure	Risk Assessment (Monitoring and Measurement Process)	Risk Management and Control (Structures, Procedures, Actions Taken)
Key risks	Bottom up approach with each division conducting a regular self- assessment of its risk profile	Petron follows an enterprise-wide risk management framework for identifying, mapping and addressing the risk factors that affect or may affect its businesses. The Company's risk management process is a bottom-up approach, with each division mandated to conduct regular assessment of its risk profile and formulate action plans for managing identified risks. As Petron's operation is an integrated value chain, risks emanate from every process and some can cut across divisions. The results of these activities flow up to the Management Committee and eventually the Board of Directors through the Company's annual

business planning process.
business planning process. Oversight and technical assistance is likewise provided by corporate units with special duties. The Risk and Insurance Management Group is mandated with the overall coordination and development of the enterprise-wide risk management process. The Financial Risk Management Unit of the Treasurers Department is in charge of foreign exchange hedging transactions While the Transaction Management Unit of the Controller's Department provides backroom support for all financial transactions. The Corporate Technical & Engineering Services Group oversees compliance with the domestic and international standards set for health, safety and environment. The Internal Audit Department implements the risk-based process-focused audit methodology and conforms with the International Standards for the Professional Practice of Internal Auditing, having rated as "Generally Complying" by KPMG in the Quality
Assurance Review conducted. Petron Singapore Trading Pte Ltd executes the
hedging transactions involving crude and product imports on behalf of the Company.

# (b) Group

# Briefly describe the control systems set up to assess, manage and control the main issue/s faced by the company:

Risk Exposure	Risk Assessment (Monitoring and Measurement Process)	Risk Management and Control (Structures, Procedures, Actions Taken)
Key risks	Bottom up approach with each division conducting a regular self- assessment of its risk profile	Petron follows an enterprise-wide risk management framework for identifying, mapping and addressing the risk factors that affect or may affect its businesses. The Company's risk management process is a bottom-up approach, with each division mandated to conduct regular assessment of its risk profile and formulate action plans for managing identified risks. As Petron's operation is an integrated value chain, risks emanate from every process and some can cut across divisions. The

results of these activities flow up to the Management Committee and eventually the Board of Directors through the Company's annual business planning process.
business planning process. Oversight and technical assistance is likewise provided by corporate units with special duties. The Risk and Insurance Management Group is mandated with the overall coordination and development of the enterprise-wide risk management process. The Financial Risk Management Unit of the Treasurers Department is in charge of foreign exchange hedging transactions. The Transaction Management Unit of the Controller's Department provides backroom support for all financial transactions. The Corporate Technical & Engineering Services Group oversees compliance with the domestic and international standards set for health, safety and environment. The Internal Audit Department is tasked with the implementation of a risk- based auditing. Petron Singapore
Trading Pte Ltd executes the hedging transactions involving crude and product imports on behalf of the Company.

# (c) Committee

Identify the committee or any other body of corporate governance in charge of laying down and supervising these control mechanisms, and give details of its functions:

Committee/Unit	Control Mechanism	Details of its Functions
Board of Directors and its	Review of the annual business	Reviews and evaluates the
Audit & Risk Management	plan and the effectiveness of	annual plan of the Company,
Committee	the Company's internal control	which includes the report of
	system	the Management Committee
		on the risk profile of the
		Company and the proposed
		action plans; through the Audit
		& Risk Management
		Committee, considers the
		effectiveness of the Company's
		internal control system

Management Committee	Review of the report of the Risk and Insurance Management Group	Presents to the Board the risk profile of the Company and recommends action plans for managing identified risks
Internal Audit	Provision of independent evaluation	Undertakes independent regular audit reviews of the Company's internal control system to provide reasonable assurance that such systems are operating effectively
Corporate units and subsidiaries with special duties (Risk and Insurance Management Group, Financial Risk Management Unit of the Treasurers Department, Corporate Technical & Engineering Services Group and Petron Singapore Trading Pte. Ltd.)	Provision of technical assistance and coordination and	<ul> <li>The Risk and Insurance Management Group provides the overall coordination and development of the enterprise-wide risk management process.</li> <li>The Financial Risk Management Unit of the Treasurers Department is in charge of foreign exchange hedging transactions.</li> <li>The Transaction Management Unit of the Controller's Department provides backroom support for all financial transactions.</li> <li>The Corporate Technical &amp; Engineering Services Group oversees compliance with the domestic and international standards set for health, safety and environment.</li> <li>Petron Singapore Trading Pte Ltd. executes hedging transactions involving crude and product imports on</li> </ul>
		behalf of the Company.
Each division as risk owner	Self-assessment	Conducts a regular assessment of its risk profile and formulates action plans for managing identified risks

# INTERNAL AUDIT AND CONTROL

### 1) Internal Control System

### Disclose the following information pertaining to the internal control system of the company:

### (a) Explain how the internal control system is defined for the company;

Petron is committed to ensuring the highest standard of corporate governance in its conduct of its business affairs and activities in pursuit of its goals and objectives. The Board and Management consider this as a vital part of it responsibilities and commitments to safeguard and enhance stakeholders' value.

To live up with this commitment, the Company, through its Board and Management, has developed a comprehensive internal control system designed not only to ensure efficient and effective management of its activities, so as to meet the organization's objectives, but also to create and support a strong system of corporate governance. This internal control system has strong management support, including the involvement of the Board and the Audit & Risk Management Committee, and is designed to manage the risks to which the Company is exposed to.

The internal control system of the Company encompasses the formulation of Company's vision and mission, objectives, strategic directions and thrusts, plans and programs, policies/guidelines/procedures, and management systems. The policies are the Code of Conduct and Ethical Policy Manual, which is considered as the foundation policy, the Corporate Policy Manual, the Good Governance Policy Manual, the Internal Control Policy, the Integrated Management Policy Manual, and the ISO Policy on Health, Safety & Environment Manual. A clear organizational structure with well defined duties and responsibilities, clear lines of accountability and delegation of authority for each level is part of the manuals. These series of policies, procedures and management systems are communicated to the Company's employees, contractors, vendors, customers and other concerned stakeholders, so that each has a clear understanding of the Company's expectations. Each component of the internal control system is designed to achieve high standards of performance in the areas of safety, operations, financial results, internal control, risk management, good governance, internal and external legal and environmental regulatory compliance, and corporate social responsibility.

The Board and the Audit & Risk Management Committee ensure that these policies and management systems are updated and fully implemented and consistently enforced. They are supported by the Management team, various internal committees and the Internal Audit Department.

The Internal Audit Department undertakes independent regular audit reviews of the Company's internal control system to provide reasonable assurance that such systems are operating effectively. The internal audit process involves the regular audit of a majority of the Company's facilities, core processes, and operations, and quarterly review with the Audit & Risk Management Committee of the audit results and status of the audit plan as well as the audit plan for the subsequent year. The internal audit group reports functionally to the Audit & Risk Management Committee. This structure provides independence for the internal audit group in carrying its audit function. The Corporate Technical and Engineering Services Group performs periodic technical and/or compliance audits on safety, health and environment, among others.

Weekly and monthly meetings are held at various levels of the organization (Management team meetings with the CEO and the President, Vice Presidents' meetings, managers' meetings and staff meetings) as part of the Company's monitoring system to ensure that each unit's respective business objectives are controlled and achieved.

# (b) A statement that the directors have reviewed the effectiveness of the internal control system and whether they consider them effective and adequate;

The Audit & Risk Management Committee considers the internal control system of the Company adequate and effective based on its review and evaluation of the Internal Audit Department's report on the adequacy and effectiveness of the internal and control environment in the areas covered during the covered period,

The Audit & Risk Management Committee of the Board, in its audit report for each year, states whether it has conducted a review of the report of the Internal Audit Department on the adequacy and effectiveness of the internal and control environment of the Company. The Audit & Risk Management Committee issued its audit report for 2012 and 2013, a copy of each of which appears in (i) the 2012 annual report (SEC Form 17-A) and the Definitive Information Statement for the 2013 annual stockholders' meeting and (i) the 2013 annual report (SEC Form 17-A) and the Definitive Information Statement for the 2014 annual stockholders' meeting, respectively, which states that the committee has reviewed on a quarterly basis the report of the Internal Audit Department on the adequacy and effectiveness of the internal and control environment in the areas covered during the covered period.

### (c) Period covered by the review;

The years covered are 2012, 2013 and 2014.

# (d) How often internal controls are reviewed and the directors' criteria for assessing the effectiveness of the internal control system; and

As above explained, the Audit & Risk Management Committee of the Board, in its audit report for each year, states whether it has conducted a review of the report of the Internal Audit Department on the adequacy and effectiveness of the internal and control environment of the Company. The Audit & Risk Management Committee issued its audit report for 2012 and 2013, a copy of each of which appears in (i) the 2012 annual report (SEC Form 17-A) and the Definitive Information Statement for the 2013 annual stockholders' meeting and (ii) the 2013 annual report (SEC Form 17-A) and the Definitive Information Statement for the 2014 annual stockholders' meeting, respectively, which states that the committee has reviewed on a quarterly basis the report of the Internal Audit Department on the adequacy and effectiveness of the internal and control environment in the areas covered during the covered period.

# (e) Where no review was conducted during the year, an explanation why not.

Not applicable.

# 2) Internal Audit

### (a) Role, Scope and Internal Audit Function

Give a general description of the role, scope of internal audit work and other details of the internal audit function.

Role	Scope	Indicate whether In- house or Outsource Internal Audit Function	Name of Chief Internal Auditor/Auditin g Firm	Reporting process
The Internal Audit Department of the Company provides independent, objective assurance and consulting services designed to add value and improve the operations of the Company and its subsidiaries, and help the Petron Group accomplish its objectives by bringing a systematic, disciplined approach to evaluate and improve the effectiveness of risk management, control, and governance processes.	The scope of work of the Internal Audit Department is to assist the Board and Management in determining whether the risk management, control, and governance processes within the Petron Group, as designed and represented by Management, are adequate and effective in a manner to ensure that: • significant exposures to risks are appropriately identified and adequately managed; • significant financial, managerial, and operating information is accurate, reliable, and timely; • employees' and the Company's actions are in compliance with policies, standards, procedures, and applicable laws and regulations; • resources are acquired economically, used efficiently, and adequately protected; • objectives and goals for operations or programs are achieved; and • effectiveness,	In-house with outsourcing of selected operating depots	Audit Head: Ronaldo T. Ferrer	The Internal Audit Department reports functionally to the Audit & Risk Management Committee to ensure and maintain the independence of internal audit function. The Internal Audit Department (i) conducts audit activities in accordance with the International Standards for the Professional Practice of Internal Auditing formulated by The Institute of Internal Auditors, (ii) conducts assurance services by evaluating and contributing to the improvement of risk management, internal control and governance systems, (iii) reports the results of review to concerned members of Management who are held responsible for insuring that corrective action is taken within a reasonable period after a deficiency is reported, (iv) reports to the Audit & Risk Management Committee, the Chairman and the President the status

efficiency and	of audit activities,
continuous	major observations
improvement are	and
promoted in the	recommendations,
Company's operating	and all identified
systems and	potential conflicts of
processes.	interest, (v) submits
	annual audit plans to
	the Audit & Risk
	Management
	Committee and
	Management for
	their approval, and
	(vi) coordinates with
	the external auditor
	to ensure adequate
	audit coverage and
	to minimize
	duplicate efforts.

# (b) Do the appointment and/or removal of the Internal Auditor or the accounting /auditing firm or corporation to which the internal audit function is outsourced require the approval of the audit committee?

Yes, all Internal Audit projects to be outsourced are approved by the Audit & Risk Management Committee. Any award to winning service provider/s is endorsed by the Internal Audit Head during the Audit & Risk Management Committee meeting for the members' approval.

# (c) Discuss the internal auditor's reporting relationship with the audit committee. Does the internal auditor have direct and unfettered access to the board of directors and the audit committee and to all records, properties and personnel?

Yes, the internal auditor has direct and unfettered access to the Board and the Audit & Risk Management Committee and to all records, properties and personnel of the Company. This is embodied in the CG Manual and the Internal Audit Charter that both require the Audit & Risk Management Committee to perform oversight functions over both the Company's internal and external auditors to ensure that they act independently from each other or from interference of outside parties and that they are given unrestricted access to all records, properties and personnel necessary in the discharge of their respective audit functions.

The CG Manual also provides that the Internal Audit Department report functionally to the Audit & Risk Management Committee. Further, the Internal Audit Head, the Controller and the external auditor are each authorized to report directly to the Audit & Risk Management Committee without interference or censorship by Management as to any and all matters which they believe fall within the jurisdiction or concern of the Audit & Risk Management Committee, including significant accounting, reporting and tax issues and irregularities, control deficiencies, and Management plans for corrective action.

In pursuit of the duties and responsibilities of the Audit & Risk Management Committee in respect of the internal auditor as provided in the Audit & Risk Management Committee Charter, the Audit & Risk Management Committee performed the following activities for the years 2012, 2013 and 2014 to ensure the independence of the internal auditor through direct and unfettered access to the Board, as well as to Company records, properties and personnel in the conduct of internal audit function:

- reviewed and discussed with Controllers management the quarterly and annual financial statements of Petron Corporation and Subsidiaries and endorsed these for approval by the Board;
- endorsed the re-appointment of R. G. Manabat & Co./KPMG as the company's independent auditors for 2013;
- reviewed with R. G. Manabat & Co./KPMG the scope and timing of their annual audit plan, audit methodology, and focus areas related to their review of the financial statements;
- reviewed with R. G. Manabat & Co./KPMG, the audit observations and recommendations on the Company's internal controls and management's response to the issues raised;
- reviewed with the Internal Audit Head and approved the annual internal audit plan and satisfied itself as to the independence of the internal audit function;
- reviewed on a quarterly basis Internal Audit's report on the adequacy and effectiveness of the internal control environment in the areas covered during the period; and
- reviewed and approved the proposal for the Internal Audit to provide the audit service requirements of Petron Malaysia.

## (d) Resignation, Re-assignment and Reasons

Disclose any resignation/s or re-assignment of the internal audit staff (including those employed by the third-party auditing firm) and the reason/s for them.

Name of Audit Staff	Reason	
Ma. Isabel L. Dyangko (with resignation effective August 10, 2012)	Resignation due to migration	
Francis F. Bulaun (with resignation effective July 1, 2013)	Transfer to another company in the San Miguel Group	
Jon Stephen T. Lazol (with resignation effective June 30, 2013)	Resignation to transfer employment	
Shella P. Malabanan (with resignation effective November 18, 2013)	Resignation to transfer employment	
Rowela B. Lascano (with resignation effective December 31, 2013)	Resignation to start own business	
Joanna B. Morden (transfer effective June 1, 2014)	Transfer to Business Planning Group	
Lady Roseleen B. Ramos (with resignation effective June 11, 2014)	Resignation to due to personal reasons	
Justine R. Santiago (with resignation effective August 22, 2014)	Resignation	

### (e) Progress against Plans, Issues, Findings and Examination Trends

State the internal audit's progress against plans, significant issues, significant findings and examination trends.

Progress Against Plans	Completed the 2012, 2013 and 2014 projects in the Audit Plan	
Issues <sup>7</sup>	There were no significant issues noted that had a material effect on the Company's financial statements and its operations.	
Findings <sup>8</sup>	There were no significant findings noted that had a material effect on the Company's financia	

<sup>&</sup>lt;sup>7</sup> "Issues" are compliance matters that arise from adopting different interpretations.

<sup>&</sup>lt;sup>8</sup> "Findings" are those with concrete basis under the company's policies and rules.

	statements and its operations. Findings in general though are documented in the quarterly Internal Audit Report to the Audit & Risk Management Committee	
Examination Trends	Generally adequate and effective internal control	

[The relationship among progress, plans, issues and findings should be viewed as an internal control review cycle which involves the following step-by-step activities:

- 1) Preparation of an audit plan inclusive of a timeline and milestones;
- 2) Conduct of examination based on the plan;
- 3) Evaluation of the progress in the implementation of the plan;
- 4) Documentation of issues and findings as a result of the examination;
- 5) Determination of the pervasive issues and findings ("examination trends") based on single year result and/or year-to-year results;
- 6) Conduct of the foregoing procedures on a regular basis.]
- (f) Audit Control Policies and Procedures

Disclose all internal audit controls, policies and procedures that have been established by the company and the result of an assessment as to whether the established controls, policies and procedures have been implemented under the column "Implementation."

Policies & Procedures	Implementation
Policies and Guidelines on Revenue Cycle	Generally in order
Policies and Guidelines on Procurement Cycle	Generally in order
Policies and Guidelines on Supply Chain – Logistics Cycle	Generally in order

The Internal Control Policy of the Company was formalized and endorsed by the Audit & Risk Management Committee for the signature of the Chairman and President for dissemination to all offices of the Company.

# (g) Mechanism and Safeguards

State the mechanism established by the company to safeguard the independence of the auditors, financial analysts, investment banks and rating agencies (example, restrictions on trading in the company's shares and imposition of internal approval procedures for these transactions, limitation on the non-audit services that an external auditor may provide to the company):

Auditors (Internal and External)	Financial Analysts	Investment Banks	Rating Agencies
The Audit & Risk	The Company obtains	The Company obtains	The Company obtains
Management	the relevant board	the relevant board	the relevant board
Committee, through	approvals for the	approvals for the	approvals for the
the functions and	engagement of	engagement of	engagement of rating
powers granted to it	financial analysts and	investment banks and	agencies and the
under the CG Manual	the Company engages	the Company engages	Company engages only
and the Audit & Risk	only reputable financial	only reputable	reputable agencies
Management	analysts with proven	investment banks with	with proven
Committee Charter,	independence and	proven independence	independence and
performs oversight	expertise in their field	and expertise in their	expertise in their field
functions over the	of practice.	field of practice.	of practice.
Company's internal			

and external auditors	Financial analysts form	Investment banks form	Rating agencies form
to ensure that they act	part of the public.	part of the public.	part of the public.
independently from	They are not given	They are not given	They are not given
each other or from	non-public information	non-public information	non-public information
interference of outside	concerning the	concerning the	concerning the
parties, and that they	Company until such	Company until such	Company until such
are given unrestricted	information is	information is	information is
access to all records,	disclosed by the	disclosed by the	disclosed by the
properties and	Company to the public	Company to the public	Company to the public
personnel necessary in	in general. In the	in general. In the	in general. In the
the discharge of their	event a financial	event an investment	event a rating agency is
respective audit	analyst is engaged by	bank is engaged by the	engaged by the
functions.	the Company for a	Company for a	Company for a
	particular transaction,	particular transaction,	particular transaction,
The Audit & Risk	such analyst is obliged	such bank is obliged to	such agency is obliged
Management	to keep the transaction	keep is obliged to keep	to keep is obliged to
Committee	confidential until	the transaction	keep the transaction
reviews and confirms	disclosed by the	confidential until	confidential until
the independence of	Company.	disclosed by the	disclosed by the
the external auditors		Company.	Company.
by obtaining			
statements from the			
auditors on			
relationships between			
the auditors and the			
Company, including			
non-audit services, and			
discusses the			
relationship with the			
auditors.			

(h) State the officers (preferably the Chairman and the CEO) who will have to attest to the company's full compliance with the SEC Code of Corporate Governance. Such confirmation must state that all directors, officers and employees of the company have been given proper instruction on their respective duties as mandated by the Code and that internal mechanisms are in place to ensure that compliance.

It is the Compliance Officer of the Company who is mandated under the CG Manual to sign and submit the certification on the compliance with the CG Manual.

The Company is in full compliance with its CG Manual.

The CG Manual forms part of orientation materials provided new directors, officers and employees. In addition, it is also posted in the company intranet and the company website and printed copies may also be made available for inspection by any stockholder, director, officer or employee at reasonable hours on business days. The Compliance Officer and the Internal Audit Head monitor compliance with the CG Manual.

# E. ROLE OF STAKEHOLDERS

# 1) Disclose the company's policy and activities relative to the following:

	Policy	Activities
Customers' welfare	The Code of Conduct requires that Petron deal openly and honestly with its customers and that Petron is committed to supply goods and services of the highest quality standards backed by efficient after sales service consistent with the requirements of its customers to ensure their total satisfaction. The quality standards are required to at least meet the required national and applicable international standards.	Petron complies with all applicable laws and regulations in connection with the refining and marketing of its products. The Company's continued network expansion ensures the availability of the Company's products even in the most remote areas of the country. The improvement of existing service stations through various engineering and maintenance projects resulted in upgraded facilities. The installation of CCTV cameras in service stations was also commenced in 2012 in Metro Manila for the safety and protection of customers and service station personnel. Through its Research and Development team, the Company ensures the continuous enhancement of its products, services and processes to meet the requirements of the industry, delight customers and achieve competitive advantage. The Marketing Department endeavors to ensure the integrity of the Company's brands and the responsible product labeling and advertising of its products. Petron maintains its website and has a hotline number and an email address through which customers can relay their queries and complaints.
Supplier/contractor selection	Supplier Selection	Supplier Selection
practice	It is the policy of the Company, as embodied in the Corporate Policy Manual, that it deal only with	The procedure for soliciting and evaluating offers from suppliers and the award for an order as set

	licensed, reputable, reliable, competent and responsible suppliers who pass the pre- qualification requirements of the Company and, in order to ensure the availability of economical and superior materials, supplies and equipment, that it preferably deals with producers, manufacturers, exclusive or franchised distributors, direct importers and authorized dealers. The Corporate Policy Manual further requires the Company to give appropriate disciplinary measures to all erring suppliers in order to keep the integrity of the purchasing system and to maintain a pool of competent and dependable accredited suppliers. <u>Contractor Selection</u>	out in the Corporate Policy Manual is observed. Negotiations and/or spot crude procurement are alternatively resorted in accordance with the Corporate Policy Manual. <u>Contractor Selection</u> The Corporate Policy Manual sets the procedure for soliciting and evaluating offers from contractors and the award for the order and the circumstances when negotiations and/or modified bidding may be resorted to. Any activity requiring contractor selection will undergo such procedure.
	It is the policy of the Company, also as embodied in the Corporate Policy Manual, that it deal only with licensed, reputable, reliable, competent and financially sound contractors who pass the pre- qualification requirements of the Company in order to assure that only the most favorable services are secured by the Company.	
	The Corporate Policy Manual also imposes appropriate disciplinary measures to all erring contractors to uphold the integrity of the Company's bidding system and maintain a pool of competent and dependable accredited contractors.	
Environmentally friendly value- chain	It is the Company's policy under its Corporate Policy Manual to promote and implement environmentally sound practices, taking into account government laws and regulations, the community's interest, consumer needs and technological innovations. It is part of the sustainability policy	Affirming its commitment to environmental management, Petron established its Environmental Council in 2011 which is tasked to help spread awareness on new environmental regulations and standards and corporate policies.
	of the Company that sustaining its	Petron's environmental

	leadership in the local oil industry also means being at the forefront of sustainable development.	management is integrated throughout the value chain. The Petron Bataan Refinery is currently implementing and maintaining an Integrated Management System ("IMS") composed of Quality Management System (ISO 9001:2008); Occupational Health and Safety Management System (OHSAS or ISO 18001:2007); Environmental Management System (ISO-14001:2004), certified and recertified since July, June and May 2009, respectively, up to present.
		Depot operations continued their certification in environmental management system in various locations. A total of 32 locations are covered by ISO 9001 certification. All 17 depots with pier depots are compliant with the International Ship and Port Facility Security Code.
		The Company also implemented various programs such as water conservation and greenhouse gas reduction programs. The Company reduced its greenhouse gas emissions by 17% from 2011 mainly due to the Flare Gas Recovery Unit it installed that re- directs waste gases back to the refinery to be used as fuel gas for its operations. And the over-all water consumption of the Company was reduced by over 8% from 2011 through an increased use of recycled water.
		The Company Head Office also observes a solid waste segregation system.
Community interaction	The Code of Conduct embodies Petron's commitment to be a good corporate citizen not only by complying with all relevant laws and regulations but also by actively	In February 2012, Petron was honored by the Management Association of the Philippines with the prestigious Integral CSR Award which recognized Petron's

Among the CCD and sustainability
Among the CSR and sustainability
activities of Petron and PFI are
the following:
- Tulong Arel ng Detron Tulong
• Tulong Aral ng Petron. Tulong
Aral ng Petron ("Tulong Aral")
is a long-term, strategic
initiative that helps send poor
children to school, keep them
there and make sure they
learn. This is the centerpiece
corporate social responsibility
("CSR") program that defines
what Petron stands for socially
- to FUEL H.O.P.E. (Helping the
Filipino children and youth
Overcome Poverty through
Education). Tulong Aral has
scholarship programs for
elementary, high school and
college/vocational students.
At the end of 2012, Tulong
Aral, in partnership with the
Department of Social Welfare
and Development ("DSWD"),
the Department of Education
("DepEd") and the World
Vision Development
Foundation, had a total of
3,486 scholars enrolled from
Grades one to six. In March of
2012, 1,100 Tulong Aral
scholars graduated, comprised
the fourth batch of children
who started the program in
2006. The end of school year
2011-2012 also produced 433
outstanding students, 16 of
whom graduated with first
honors. A significant majority
of the scholars (95.5%) were
able to complete their primary
education, while the drop-out
rate was kept to a mere 4.5%,
way below the national
average of 8%. At the end of
2013, Tulong Aral ng Petron
had a total of 2,687 scholars
enrolled from Grades three to
six. Seven hundred twenty-one
graduated in March 2013. A

significant majority of our scholars (98.2%) were able to complete their primary education, while the drop-out rate was kept to a mere 2% way below the national average of 6.38%. At the end of 2014, <i>Tulong Aral</i> had about 2,000 scholars.
In partnership with DepEd, DSWD, and the Land Bank of the Philippines, a total of 372 youths received scholarships to go to high school in 26 public schools in Metro Manila. The program is being implemented for Petron by the Philippine Business for Social Progress.
For the school year 2012-2013, Petron sponsored the college education of 24 scholars pursuing different degrees from various academic institutions, the qualified of whom who can eventually earn the opportunity to be employed by Petron. For school year 2014-2015, Petron had 41 college scholars.
A total of 442 children are receiving scholarships to go to high school in 25 public schools in Metro Manila. For the school year 2013-2014, Petron sponsored the college education of 24 scholars pursuing different degrees from various academic institutions, the qualified of whom can eventually earn the opportunity to be employed by Petron. For school year 2014-
<ul> <li>2015, Petron had 449 high school scholars.</li> <li>Petron Schools. As a parallel effort and in support of DepEd's Adopt-A-School Program, PFI continued to</li> </ul>

and the set of the set
pursue its school building program. In 2012, Petron was able to build a total of eight (8) new classrooms or four (4) Petron Schools in areas close to its depots located in Zamboanga del Norte, General
Santos City and Tagbilaran City. In 2013, Petron was able to build a Petron School of four (4) new classrooms in San Miguel, Compostela Valley which was badly hit by Typhoon Pablo. This brings the total number of classrooms constructed to 197 classrooms or 80 schools, since 2002.
<ul> <li>Petron also sponsored the establishment of classrooms called <i>Silid Pangarap</i> for the pre-school level in support of SMC's commitment to the AGAPP (Aklat, Gabay, Aruga Tungo sa Pag-angat at Pag-asa) Foundation's program of building pre-schools. In 2013 Petron was building 39</li> </ul>
<ul> <li>classrooms, with 19 having already been turned over in Bataan, Compostela Valley, Samar, Tagaytay, Negros Oriental, South Cotabato, and Sultan Kudarat. Since 2011, Petron had inaugurated 40 classrooms and 20 schools in various parts of the country, including Mindanao.</li> <li>Youth in Entrepreneurship and</li> </ul>
Leadership Development ("YIELD") Program. One hundred third year students of the Muntinlupa Business High School ("MBHS") learned the business of business through the YIELD program. PFI implemented the YIELD for the
seventh year. YIELD has a total of 827 graduates. Under the YIELD program, the qualified MBHS students spent their
summer at certain Petron company-owned and company-operated ("COCO") stations to learn about the operations at the forecourt and back office and the rudiments of food service and business in COCO locators.
-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------
<ul> <li>Skills Training Program for FEJODAP. Eight-five members of the Federation of Jeepney Operators and Drivers Association of the Philippines ("FEJODAP") and their dependents had been given technical/vocational skills training courses since July 2012, 25 of whom have already completed their courses this year. Throughout 2013, 140 more will receive vouchers to complete the 200 FEJODAP members to receive training as pledged by the Technical Education and Skills Development Authority and PFI.</li> </ul>
<ul> <li>Promotion of Environmental Sustainability. In 2012, PFI continued to take a leading role in the implementation of the Bataan Integrated Coastal Management ("ICM") Program in partnership with the Provincial Government of Bataan and the Global Environment Facility-United Nations Development Programme-United Nations Office for Project Services Partnerships on Environmental Management for the Seas of East Asia ("GEF-UNDP-UNOPS PEMSEA"). Its activities included guiding local government units ("LGUs") in developing the respective zoning plans in accordance with the Bataan Coastal Land</li> </ul>

	and Sea Use Zoning Plan.
	Through a partnership among PFI, the Municipality of Malay in the Province of Aklan, SMC and the Boracay Foundation, Inc., the Boracay Beach Management Program ("BBMP") was adopted to attain a sustainable development of Boracay Island. The BBMP celebrated its second year anniversary in September 2012 with key accomplishments that include increased water reliability (98%) and service coverage (96%), the acquisition of two (2) seacraft for sea patrol and emergency use and upgrading of communication equipment for better risk management, the establishment of coral nurseries near depleted coral reefs around the island, mangrove reforestation to preserve and ensure the survival of the island's mangrove areas, and reforestation of the Nabaoy River Watershed. The two-year efforts of the BBMP have contributed to a host of local and international recognitions received by the island in 2012. As part of the celebration of BBMP's second anniversary celebration, Petron signed a Memorandum of Agreement with the Department of Natural Resources ("DENR") and the Municipality of Malay to reforest and rehabilitate 20
	reforestation of the Nabaoy River Watershed. The two-year efforts of the BBMP have contributed to a host of local and international recognitions received by the island in 2012. As part of the celebration of BBMP's second anniversary celebration, Petron signed a
	with the Department of Natural Resources ("DENR") and the Municipality of Malay to reforest and rehabilitate 20 hectares of the Nabaoy Watershed for the next three (3) years. This commitment is also aligned with Petron's support to the DENR's National
	Greening Program.

Petron also partnered with the DENR and the City Government of Marikina to support the Adopt-An-Estero/Water Program for the Marikina River and the DENR's National Greening Program. In 2012, the program was commenced along the 3.1 kilometer stretch of the Concepcion Creek, a major tributary of the Marikina River and identified by the Marikina City Environmental Management Office as a program pilot site with a river cleanup. The dredging and rehabilitation of the creek banks and easements and repair of bike lanes commenced on identified areas of the Concepcion Creek and was completed in February 2013. In 2014, Phase 2 of the
Petron is also committed to have its network of facilities nationwide adopt rivers and other water bodies within the proximity of their respective areas. As of 2012, the following Petron facilities have instituted their own Adopt-An-Estero activities:
<ul> <li>Nasipit Depot (Talisay Creek)</li> <li>Davao Depot (Pampanga Creek)</li> <li>Gasul Operations, San Fernando, Pampanga (Dela Paz Norte Creek)</li> <li>Gasul Operations, Legazpi City (Reniilisan Road Creek)</li> <li>Palawan Depot (City Estero)</li> </ul>

In 2014, nine (9) depot locations	
also had their own Adopt-An-	
Estero activities	
For the National Greening	
Program, Petron undertook to	
contribute to the DENR's goal	
of planting 1.5 billion trees	
from 2011 to 2016. Together	
with Depot and Plant	
Operations, PFI established	
commitments to the greening	
campaign by the Roxas Depot	
(20 hectares in Nabaoy	
Watershed in Malay, Aklan)	
and the Iloilo Depot (five (5)	
hectares in Maasin Watershed,	
lloilo Province).	
Petron also continued to work	
with Petron Gasul in the	
dredging of the two-kilometer	
stretch where the Marikina and	
Pasig Rivers meet. As of the	
end of 2012, the operations	
were more than halfway	
through their target, with 81%	
or approximately 103,000 m <sup>3</sup>	
of the waterway dredged.	
• Community-Based Programs.	
PFI and the PBR undertook	
strategic community programs	
that benefitted thousands of	
residents in the province such	
as the (a) Sulong KaBataan	
program that provided values	
formation, technical skills and	
leadership training to the	
youth and (b) Sulong	
KaBarangay program, a public-	
private partnership among the	
local government of Limay,	
DSWD, PFI, the PBR, and	
PinoyME Foundation, that	
helped establish four (4)	
community sub-projects and	
one livelihood sub-project by	
resident volunteers of	
Barangays Alangan and Lamao.	
In 2012, a total of 101 out of	
school youths and 24	
,	

graduating college students
from Balanga City, Municipalities of Orion and
Abucay underwent values
formation workshops under
the Sulong KaBataan program
and volunteers from Barangay Alangan and Lamao now supply
the rug requirements of the PBR
and produces doormats for
local markets.
The Petron Community Health
Center within the compound of
the Pandacan Terminal served
a total of 1,201 patients in 2012, bringing the total
number to 2,637 since March
2010.
Petron continued to support
the development of Rosario,
Cavite through various CSR initiatives including the (a)
rehabilitation of the waters off
the coast of Rosario through
the use of the artificial reef
technology called REEFbuds in partnership with Yes2Life
Foundation and the Rosario
LGU and (b) donation of seed
money to the Municipality of Rosario that allowed a total of
693 residents to secure loans
to start or enhance their
livelihood activities.
Responding to Crises. Petron
demonstrated its commitment
anew to caring for the community when it
immediately mobilized to assist
hundreds of families displaced
by several major typhoons that
hit the country. It conducted relief operations in several
cities and municipalities in
Metro Manila and the
provinces of Bataan, Bulacan, and Bizal when Tymboon Conor
and Rizal when Typhoon Gener and the southwest monsoon
rains caused massive flooding

in Metro Manila and Central Luzon region in At 2012. In December 201 relief operations were bro to Compostela Valley Davao Oriental when Typ Pablo hit the southern pa the Philippines. In operations were conducted in (i) Zambo due to the siege in Septe 2013, (ii) Bohol and Cebu the major earthquake October 2013, and (iii) L Oriental Mindoro, Iloilo, and Cebu after Typ Yolanda (Haiyan) in Nove 2013.	ugust 2, its ought and hoon art of Relief also oanga mber after e in .eyte, Capiz hoon
devastated by Typ	nued ation ented anity awad 5 for hoon 2011. help 1,250 gayan on is
And in line with efforts to enhance business conti and contribute to res communities, Petron partr with the Corporate Net for Disaster Response fo Noah's Ark Project enhancing the capabilitie LGUs and stakeholders to disaster-resilient commu with the ultimate goa attaining zero casualties adopted Barangay Nangl Marikina City, one of the	nuity ilient hered work r the in es of build nities il of . PFI ka in

disaster-prone areas in the
country, for its first Noah's Ark
Project.
Petron also formalized a
partnership with the
Department of Science and
Technology to implement
Project NOAH or National
Operational Assessment of
Hazards in its key facilities
nationwide, in support of the
directive of President Benigno
S. Aquino III for the country to
establish a responsive program
for nationwide disaster
prevention and mitigation with
a monitoring and early warning
system along the Philippines'
18 major river basins. The aim
is to be able to provide a six
(6)-hour lead-time warning to
vulnerable communities
against impending floods
utilizing advanced technology.
atilizing advanced teemology.
Advancing Sustainability
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		Level GRI Report, and the first company to successfully undergo a GRI Application Level Check using the G3 Guidelines. Furthermore, the 2012 SR identified key indicators vis-à-vis the ISO 26000 standard on social responsibility.
		Beginning 2013, the SR of the Company was integrated into the glossy annual report, following the GRI international guidelines on Sustainability Reporting, with a B+ level, and checked by an independent external review committee. In 2013, the annual report with the SR was reviewed by a panel of independent experts.
		In 2014, the sustainability efforts of the Company were discussed into the glossy annual report. The Company is preparing a more detailed SR for release in 2015.
Anti-corruption programmes and procedures?	The Code of Conduct expressly provides that bribes are against Petron policy and that Petron and its employees and officers shall neither solicit, receive nor offer or make, directly or indirectly, any illegal payments, remuneration, gifts, favors, commissions, donations, or comparable benefits which are	Anti-corruption is also specifically set out as a policy in the Code of Conduct and is an offense punishable by disciplinary action under the Company Rules and Regulations on Discipline. Training on anti-corruption is included in the values and
	intended or perceived to obtain business or uncompetitive favors for the conduct of its business.	leadership training seminars and employee orientation programs.
Safeguarding creditors' rights	The Code of Conduct expressly requires employees and officers at all times to be guided by the Company's vision and mission which highlight professionalism, integrity, fairness, commitment to excellence, and care of the environment as the core values of the Company. Petron insists that these values be observed in all aspects of business and expects	Petron ensures that is able to meet its commitment as they arise. It also ensures that reports required under its facility agreements are timely delivered to the creditors.

the same in its relationships with all	
those with whom it does business.	

# 2) Does the company have a separate corporate responsibility (CR) report/section or sustainability report/section?

Yes, Petron published its 2011 Petron Sustainability Report ("SR") in 2012 and its 2012 SR in 2013. The 2012 SR is the Company's 5th year of publishing an SR that presents the Company's triple bottomline accounting of its business as it impacts on the economy environment and society. It follows the Global Reporting Initiative ("GRI") international guidelines on Sustainability Reporting, with a B+ level, and checked by an independent external review committee. The 2011 SR and the 2912 SR were checked by the GRI Head Office in Amsterdam for an Application Level Check for conformity to the guidelines. Petron is only one of a handful of companies that are producing an SR, the first Filipino company to attain a B+ Level GRI Report, and the first company to successfully undergo a GRI Application Level Check using the G3 Guidelines. Furthermore, the 2012 SR identified key indicators vis-à-vis the ISO 26000 standard on social responsibility.

After four years of publishing its annual report and sustainability report separately, the Company integrated the reports for 2013 into one report entitled "Going the Extra Mile (2013 Annual Report)". As in the previous years, the 2013 annual report was subjected to independent scrutiny and reviewed in accordance with the GRI. The Company maintained its B+ Level GRI Report.

For 2014, the annual report of the Company *"Rising to the Challenge"* discussed the sustainability efforts of the Company. A more detailed sustainability report for 2014 is being prepared by the Company for release in 2015.

The Definitive Information Statement, the 2012 annual reports (both the SEC Form 17-A and the glossy version entitled "Forging Ahead, Thinking Big"), the 2013 annual report on SEC Form 17-A, , and the website of the Company each also has a separate CR/sustainability section.

# 3) Performance-enhancing mechanisms for employee participation.

#### (a) What is the company's policy for its employees' safety, health, and welfare?

It is the policy of the Company to promote the safety, health and welfare of its employees. The Company has a corporate-wide health, safety and environment program. It also continues to conduct employee engagement programs that enable the employees to get fully involved in activities that both further their development and promote the interests of the Company.

To strengthen the coordination of health and safety in the Company, the Petron Safety Council was established to promote safe operations and improve the Company's safety and reliability performance. Petron also launched in 2010 its Behavior-Based Safety program that aims to cultivate a culture of *malasakit* ("looking out for each other"). It is an innovative training initiative that motivates employees to adopt safety-conscious actions and behaviors.

The Company recognizes that work life balance positively affects the employees' attitude towards their job, strengthens synergies among work groups, and fosters loyalty among employees, encouraging them to establish long-term careers with the Company. Work/life balance activities for Petron employees, such as the Art Club's painting exhibit, photography sessions, and brown bag session, were also conducted. The Company also participated in activities that continued the cultural assimilation of the Company with the San Miguel Group and provided more synergy and productive exchanges of best practices and information. Petron employees participated in various events of the San Miguel Group that fostered camaraderie and promoted healthy such as Night Market, Valentine's/Halloween parties, Human Resources Summit, Fun Olympics, Battle of the Bands, X Factor, and the integrated Christmas party for more than 5,000 employees of

the San Miguel Group. There were also inter-company sports events such as basketball, bowling, futsal, darts, badminton and billiards.

# (b) Show data relating to health, safety and welfare of its employees.

To ensure safety and emergency preparedness of its various facilities, the Company conducts multifunctional audits and safety inspections of the depots/terminals, service stations and third party LPG filling plants. The Company participates in industry-wide oil spill response exercises through service provider WISE Philippines. Periodic inspections of firefighting equipment, emergency drills and exercises are conducted at the Petron Bataan Refinery and the depots/terminals nationwide to enhance competency and responsiveness in addressing emergencies and disasters. A review of the different depot/terminal operations and procedures is conducted to ensure that safety is always inculcated in these activities. Safety seminars/trainings are also continuously being conducted for various stakeholders in the Company's operations to ensure that all imbibe a safety mindset.

In 2014, a total of 32 locations of the Company were covered by ISO 9001:2008 certification. Twenty-nine locations had been certified to the IMS that includes ISO 9001:2008, ISO 14001:2004, and ISO18001:2007. The Petron Bataan Refinery continues to conform with the international standard of Quality (ISO-9001:2008), Environment (ISO-14001:2004), and Health and Safety (OHSAS-18001:2004). With its annual safety programs, the Company achieved several milestones and recognitions from various government agencies for the year 2014. Depot & Plant Operations attained Zero Loss Time Incident in all of Petron's 32 depots and terminals as well as posting a combined record of 60 Million Safe-Man-hours Milestone covering the whole division and its contractors on September 24, 2014, with the total safe man hours for 2014 totaling 17,640,267. Petron garnered four (4) awards and recognitions during the 9<sup>th</sup> Gawad Kaligtasan at Kalusugan Awards in October 2014 given by the Department of Labor and Employment ("DOLE"). Petron won the champion and bronze awards for the individual category. Under the institutional category, the Legazpi Depot was given the Silver award while the Rosario Depot received the Bronze bronze. Nasipit, Tacloban and Gasul San Fernando Depots also qualified as finalists for the institutional category. The Rosario Depot, the Davao Depot and the Tagoloan Depot were the recipients of the Tripartite Certificate of Compliance with Labor Standards for this year. Gasul San Fernando was also conferred the Child Labor Free Establishment Award and the Most Fire Safety Conscious Workplace Award for the second consecutive year.

The Company achieved several milestones in their operations as well as recognitions from local government agencies. S&O achieved a significant safety milestone attaining zero Loss Time Incident ("LTI") posting a combined record of 49.4 million safe-man-hours milestone covering the whole division and its contractors as of December 31, 2012. On December 6, 2012, all 31 terminals and depots of the Company were conferred with the 2011 Safety Milestone ("Smile") award by the Department of Labor and Employment - Bureau of Working Conditions. On the other hand, the Petron Bataan Refinery attained 1.4 million man-hours or 41 integrated man-days of safe refinery operations, inspite of the increased number of activities at the Petron Bataan Refinery during the year due to major turnaround and construction of pressure vessels and atmospheric tanks. Hazards and unsafe behaviors identified were addressed immediately to prevent them from causing accidents/incidents. With further regular training, safety audits and drills, the Petron Bataan Refinery attained 1,379 days work, or equivalent to 18.9 million man-hours, without loss time accident starting September 1, 2008 up to June 12, 2012. Safety inspections were conducted at 25 depots and terminals and five (5) LPG mini refilling plants by the Company's Operations Safety Group to ensure that the plants adhere to the Company's standards on health and safety of all its employees, customers, suppliers, contractors and the general public. Safety inspections of sites at the contractors' were also done. The Company's Corporate Technical & Engineering Services Group completed safety and mechanical inspections in eight (8) depots/terminals, 60 service stations and five (5) LPG-filling plants as part of the task force assigned to check on dealers' facilities.

The Company's Operations Health, Safety and Environment rigorously required all depots and terminals to conduct drills on emergency response to enhance the competency of its personnel to a level comparable with noted disaster response organizations. A total of 72 fire drills, six (6) oil spill drills and 38 other emergency drills which includes earthquake, flood, first aid response, bomb threat and evacuation drills were conducted in all facilities nationwide.

Depots and terminals receive, store and distribute finished petroleum products and various grades of lube oils and additives. All 31 depots and terminals attained zero LTI in 2011. Depot operations subscribe to Quality, Safety and Environment Management Systems to guide personnel in maintaining the quality, safe handling and delivery of products to customers.

# (c) State the company's training and development programmes for its employees. Show the data.

The Company is committed to provide its employees a work environment that helps promote their development and potential, including through the provision of training programs that will enrich competencies, develop capabilities and skills and improve knowledge.

In 2014, the Company offered leadership development, management development and technical programs and trainings to its officers and employees. Training hours for 2014 totaled 105,685 or about 45 training hours per employee.

In 2013, the Company offered more than 700 programs and trainings to its officers and employees for total training hours of 69,996 or about 33 training hours per employee. While formal training was reduced, it was replaced by alternative online learning facilities focusing on, among others, leadership and personal effectiveness.

In 2012, the Company provided various in-house, local and foreign trainings to its officers and employees and trainings specific to the Petron Bataan Refinery for total training hours of 155,187. This translates to about 9.94 training days per employee.

The programs covered by the trainings include leadership, strategic management, service excellence, technical training and safety, professional skills development, supervisory skills, creativity and innovation. Fifty-five (55) sessions of developmental interventions such as *Raise the Bar, Unleash Your Creativity in the Workplace, Corporate Image* and *Labor Management Relations* were conducted to help employees demonstrate skills, attitudes and behaviors that are in accordance with the Company's core competencies. Moreover, 26 customized training programs on leadership and management development (*e.g., Entrepreneurial Development, Strategic Management in a Global Environment,* and *Finance for Strategic Decision Making*) were conducted to boost leaders' ability to lead and manage change.

In addition to trainings, the Company also encourages continuing education in accredited universities and colleges through the Company's Educational Reimbursement Program.

# (d) State the company's reward/compensation policy that accounts for the performance of the company beyond short-term financial measures

What the Company maintains is a variable pay program that is a vital component of the employees' total compensation package aimed at providing incentives for the workforce for the achievement of the Company's business goals and objectives. It encourages and rewards superior performance, achievements and behaviors based on pre-established goals and objectives, and encourages teamwork and accountability within the organization.

# 4) What are the company's procedures for handling complaints by employees concerning illegal (including corruption) and unethical behaviour? Explain how employees are protected from retaliation.

# Whistle-blowing Policy

On May 6, 2013, the Board adopted Company's own whistle-blowing policy, the "Petron Corporation and Subsidiaries Whistle-blowing Policy". Prior to this, the Company, as a subsidiary of San Miguel Corporation, observed the San Miguel Corporation and Subsidiaries Whistle-blowing Policy. The salient terms of both policies are as follows:

- 1. Accounting, internal accounting controls, auditing or financial reporting concerns may be communicated to the General Counsel and Compliance Officer (the "Compliance Officer").
- 2. All communications received by the Compliance Officer will be kept confidential and all relevant communications to be distributed to the Audit & Risk Management Committee.
- 3. The Audit & Risk Management Committee will determine necessary or appropriate action or response; and
- 4. Retaliation in any form against any interested party who, in good faith, raises a concern or reports a possible violation will not to be tolerated.

# Company Rules and Regulations on Discipline

It is the policy of the Company under the Company Rules and Regulations on Discipline to subject to disciplinary action any regular, probationary or casual/project employee, irrespective of position or classification, who commits an offense against the Company, its property or its property.

The Company Rules and Regulations on Discipline provides implementation guidelines that primarily require that any disciplinary action be imposed only in accordance with applicable law and regulation and subject to the requirements of due process. Any third party or employee who has knowledge of an incident covered by the Company Rules and Regulations on Discipline may report the incident to the Company. The Vice President, Department Head or immediate supervisor of the subject employee will administer the policy and secure all acts and evidence material to the reported incident (the "Administrator").

In case of any infraction meriting a penalty of grave suspension or dismissal, the Administrator can recommend the formation of a fact-finding committee to purse the investigation, which, in turn, can recommend the formation of a Disciplinary Action Hearing Committee if the investigation reveals substantial evidence to support the imposition of grave suspension or dismissal. The concerned employee will be informed of the charges against him and given ample opportunity to be heard and defend himself. All findings and conclusions should be supported by substantial evidence. The decision should also be communicated to the employee.

#### Code of Conduct

The Code of Conduct of Conduct sets out Petron's policy requiring the highest possible standards of ethical and business and conduct (and also specifically covers illegal activities such as bribery). The failure to comply with the terms of the Code of Conduct will subject an employee to discipline that may include counseling, reprimand, suspension and/or termination, in addition to any civil or criminal liability under existing laws. Disciplinary measures will depend on the circumstances of the violation and due process will be followed in the process.

The Code of Conduct requires as the responsibility of every employee and officer and the policy of the Company to encourage employees and officers to ask questions, seek guidance and report suspected violations. Any individual having information of knowledge of any prohibited act is mandated to promptly report such matters to

the Department Head, Vice President, Human Resources Management Department, Internal Audit or the General Counsel.

# Others Means to Report

The Company also maintains its website and hotlines through which concerns of any person may be relayed to the Company for appropriate investigation and/or action.

# F. DISCLOSURE AND TRANSPARENCY

# 1) Ownership Structure

(a) Holding 5% shareholding or more (updated pursuant to the SEC Form 17-C filed by the Company with the SEC on March 28, 2014 and the notice filed by the Petron Corporation Employees' Retirement Plan with the SEC on April 4, 2014, the disclosure to the PSE dated August 18, 2014, and the acquisition by Petron Corporation Employees' Retirement Plan of common shares on December 5, 2014)

Shareholder	Number of Shares	Percent	Beneficial Owner	
SEA Refinery Corporation	4,696,885,564	50.10	SEA Refinery Corporation	
San Miguel Corporation	1,702,870,560	18.16	San Miguel Corporation	
Petron Corporation Employees' Retirement Plan	1,386,156,097	7.80%	Petron Corporation Employees' Retirement Plan	

SEA Refinery Corporation is a wholly-owned subsidiary of San Miguel Corporation, which thus holds an aggregate of direct and indirect shareholding equal to 68.26% of the common shares of the Company.

Name of Senior Management	Number of Direct shares	Number of Indirect shares / Through (name of record owner)	% of Capital Stock
None.			
TOTAL			

# 2) Does the Annual Report disclose the following:

Key risks	Yes.
Corporate objectives	Yes.
Financial performance indicators	Yes.
Non-financial performance indicators	Yes.
Dividend policy	Yes.
Details of whistle-blowing policy	Yes.
Biographical details (at least age, qualifications, date of first appointment, relevant experience, and any other directorships of listed companies) of directors/commissioners	Yes.
Training and/or continuing education programme attended by each director/commissioner	Yes.

Number of board of directors/commissioners meetings held during the year	
Attendance details of each director/commissioner in respect of meetings held	Yes.
Details of remuneration of the CEO and each member of the board of directors/commissioners	Yes.

Should the Annual Report not disclose any of the above, please indicate the reason for the non-disclosure.

# 3) External Auditor's fee

Name of auditor	Audit Fee in 2014 (in Pesos)	Non-Audit Fee in 2014 (professional fees for due diligence and study of various internal projects and tax consulting services; in Pesos)
Manabat Sanagustin & Co., CPAs/KPMG	6,324,000	2,981,643

Name of auditor	Audit Fee in 2013 (in Pesos)	Non-Audit Fee in 2013 (professional fees for due diligence and study of various internal projects and tax consulting services; in Pesos)
Manabat Sanagustin & Co., CPAs/KPMG	6,026,150	8,038,492

Name of auditor	Audit Fee in 2012 (in Pesos)	Non-Audit Fee in 2012 (professional fees for due diligence and study of various internal projects and tax consulting services; in Pesos)
Manabat Sanagustin & Co., CPAs/KPMG	5,737,000.00	7,847,039

# 4) Medium of Communication

# List down the mode/s of communication that the company is using for disseminating information.

The Company has the following modes of communication for the dissemination of information:

#### External modes of communication

- Conduct of regular quarterly briefings and investor conferences and posting of materials on the company website
- Company website www.petron.com.
- Email and hotline telephone
- Disclosures made with the PSE and the SEC (including periodic structured reports such as the definitive information statement, the annual report and the guarterly reports and unstructured reports)
- Social networking sites
- Glossy annual report
- Interview of or correspondence with Management
- Print, radio and TV announcements/communications/releases

# Internal modes of communication

- the modes above-listed
- intranet (PetHub)
- corporate newsletter (PetroNews)
- email blasts
- internal memoranda

#### 5) Date of release of audited financial report:

Audited Financial Statements for year ended December 31, 2014: April 6, 2014 Audited Financial Statements for year ended December 31, 2013: April 15, 2014 Audited Financial Statements for year ended December 31, 2012: April 15, 2013

#### 6) Company Website

# Does the company have a website disclosing up-to-date information about the following?

Business operations	Yes.
Financial statements/reports (current and prior years)	Yes.
Materials provided in briefings to analysts and media	Yes.
Shareholding structure	Yes.
Group corporate structure	Yes.
Downloadable annual report	Yes.
Notice of AGM and/or EGM	Yes.
Company's constitution (company's by-laws, memorandum and articles of association)	Yes.

# Should any of the foregoing information be not disclosed, please indicate the reason thereto.

# 7) Disclosure of RPT

It is the policy of the Company that transactions between the Company and its parent, subsidiaries, associates and joint ventures are on an arm's length basis in a manner similar to transactions with non-related parties. Such transactions are made at normal market prices and terms. An assessment is undertaken at each financial year by examining the final position of the related party and the market in which the related party operates.

Pursuant to the requirements of the CG Manual, the Company fully and timely discloses all material information concerning its operations, including significant related party transactions (excluding the purchase of crude oil in the normal course of business).

The Company likewise discloses its related party transactions through its consolidated financial statements in accordance with PFRS and in the Definitive Information Statement and the annual report (SEC Form 17-A).

RPT	Relationship	Nature	Value
San Miguel Corporation	Ultimate parent	Purchase of services	Amount owed as of December 31, 2012: P20M Amount owed as of December 31, 2013: P94M Amount owed as of December 31, 2014: P46M
Petron Corporation Employees' Retirement Plan	Benefit pension plan for permanent, regular and full time employees	Interest-bearing advances	Amount owed to Petron as of December 31, 2012: P15.52B Revenue generated: P557M Amount owed to Petron as of December 31, 2013: P16.39B Revenue generated: P777M Amount owed to Petron as of December 31, 2014: P6.26B

The list of the Company's related party transactions is as follows:

			Revenue generated: P428M
Various affiliates	Affiliates under common control	Supply of bunker, diesel fuel, gasoline and lube requirements	Amount owed to Petron as of December 31, 2012: P1.97B
			Amount owed to Petron as of December 31, 2013: P2.98B
			Amount owed to Petron as of December 31, 2014: P1.50B
Various associates	Associates	Supply of bunker, diesel fuel, gasoline and lube requirements	Amount owed to Petron as of December 31, 2012: P17M Amount owed to Petron as of December 31, 2013: P21M
			Amount owed to Petron as of December 31, 2014: P29M
Joint venture	Joint venture	Purchase of goods and services	Amount owed by Petron as of December 31, 2012: P25M
			Amount owed by Petron as of December 31, 2013: P28M
			Amount owed by Petron as of December 31, 2014: P12M

# When RPTs are involved, what processes are in place to address them in the manner that will safeguard the interest of the company and in particular of its minority shareholders and other stakeholders?

Transactions with related parties are made on an arm's length basis in a manner similar to transactions with nonrelated parties. They are thus made at normal market prices and terms. An assessment is undertaken each financial year by examining the financial position of the related party and the market in which it operates.

And pursuant to the requirements of the CG Manual, the Company fully and timely discloses all material information concerning its operations, including significant related party transactions (excluding the purchase of crude oil in the normal course of business).

The Company likewise discloses its related party transactions through its consolidated financial statements in accordance with PFRS and in the Definitive Information Statement and the annual report (SEC Form 17-A).

# G. RIGHTS OF STOCKHOLDERS

- 1) Right to participate effectively in and vote in Annual/Special Stockholders' Meetings
  - (a) Quorum

Give details on the quorum required to convene the Annual/Special Stockholders' Meeting as set forth in its By-laws.

Quorum Required	Majority of the issued and outstanding capital stock of Petron entitled to vote
-----------------	---------------------------------------------------------------------------------

# (b) System Used to Approve Corporate Acts

Explain the system used to approve corporate acts.

System Used	The Company observes the one-vote-one-share rule.
Description	The Company observes the one-vote-one-share rule. The By-laws expressly provide that each stockholder shall at every meeting of the stockholders be entitled to one vote, in person or by proxy, for each share of capital stock held by such stockholder. In the case of election of directors, the By-laws provide for cumulative voting such that a stockholder may distribute his/her votes per share to as many persons as there are directors to be elected, or he/she may cumulate his shares and give one candidate as many votes as the number of directors to be elected multiplied by the number of shares he/she has, or he/she may distribute them on the same principle among as many candidates as he/she shall see fit; provided, that the total number of votes cast by him/her shall not exceed the number of shares owned by him/her as shown in the books of the corporation multiplied by the whole number of directors to be elected. If at any meeting of the stockholders a vote by ballot shall be taken, the By- laws require that a voting committee shall be created to adopt its own rules to govern the voting and take charge of the voting proceedings and the preparation and distribution of the ballots. Each member of the voting
	committee, who need not be stockholders, is required to subscribe to an

oath to faithfully execute his/her duties as an inspector of votes with strict impartiality and according the best of his/her ability.
For the 2012, 2013, 2014 and 2015 annual stockholders' meetings, while a balloting system was prepared and made available, balloting was dispensed with with the approval by the stockholders of the verbal motions made to approve proposed resolutions.

# (c) Stockholders' Rights

List any Stockholders' Rights concerning Annual/Special Stockholders' Meeting that differ from those laid down in the Corporation Code.

Stockholders' Rights under The Corporation Code	Stockholders' Rights <u>not</u> in The Corporation Code
Right to receive notices of meetings in accordance with the By-laws, which in turn, sets a 15-day rule for the delivery of the notice.	Notices of stockholders' meeting, together with the definitive information statement, are distributed no later than 15 business days before the meeting. The notice and agenda are also published in newspapers of general circulation. In 2015, the notice, agenda and the Definitive Information Statement for the 2015 annual stockholders' meeting scheduled on May 19, 2015 were released to the stockholders on April 17, 2015, 32 days before the meeting. Moreover the notice and agenda were published on April 19, 2015 in The Philippine Star and The Manila Bulletin.
Right to attend stockholders' meetings	The stockholders of the Company are given the opportunity to directly ask Management and the Board during the open forum at stockholders' meetings in accordance with the guidelines set by the Company and announced at the start of the meetings

**Dividends** (updated pursuant to the SEC Form 17-Cs dated August 7, 2014, November 7, 2014, March 17, 2015 and August 10, 2015 filed by the Company)

Class of Shares	Declaration Date	Record Date	Payment Date
		2015	
Series 2 A	August 10, 2015	• 4Q 2015: October 16, 2015	• 4Q 2015: November 3, 2015
Preferred shares		<ul> <li>1Q 2016: January 18, 2016</li> </ul>	• 1Q 2016: February 3, 2016
Series 2 B	August 10, 2015	• 4Q 2015: October 16, 2015	• 4Q 2015: November 3, 2015
Preferred shares		<ul> <li>1Q 2016: January 18, 2016</li> </ul>	• 1Q 2016: February 3, 2016
Common Shares	March 17, 2015	April 1, 2015	April 16, 2015

<b>-</b>	1	1	
Series 2 A	March 17, 2015	• 2Q 2015: April 17, 2015	• 2Q 2015: May 4, 2015
Preferred shares		• 3Q 2015: July 20, 2015	• 3Q 2015: August 3, 2015
Series 2 B	March 17, 2015	• 2Q 2015: April 17, 2015	• 2Q 2015: May 4, 2015
Preferred shares		• 3Q 2015: July 20, 2015	• 3Q 2015: August 3, 2015
		2014	
Common Shares	March 24, 2014	April 8, 2014	April 23, 2014
Preferred Shares	May 6, 2014	May 21, 2014	June 5, 2014
Preferred shares	August 6, 2014	August 22, 2014	September 5, 2014
Preferred shares	November 7, 2014	November 24, 2014	December 5, 2014
Preferred shares	November 7, 2014	February 18, 2015	March 5, 2015
Series 2 A Preferred shares	November 7, 2014	January 20, 2015	February 3, 2015
Series 2 B Preferred shares	November 7, 2014	January 20, 2015	February 3, 2015
		2013	
Common Shares	March 18, 2013	April 12, 2013	May 8, 2013
Preferred Shares	1.March 18, 2013	1. 2Q 2013: May 10, 2013 3Q 2013: August 8, 2013	1. 2Q 2012: June 5, 2013 3Q 2012: September 5, 2013
	2. August 8, 2013	2. 4Q 2013: November 11, 2013 1Q 2014: February 7, 2014	2. 4Q 2012: December 5, 2013 1Q 2012: March 5, 2014
		2012	
Common Shares	March 7, 2012	April 2, 2012	April 24, 2012
Preferred Shares	1. March 7, 2012	1. 2Q 2012: May 18, 2012 3Q 2012: August 16, 2012	1. 2Q 2012: June 5, 2012 3Q 2012: September 5, 2012
	2. August 9, 2012	2. 4Q 2012: November 16, 2012 1Q 2012: February 5, 2013	2. 4Q 2012: December 5, 2012 1Q 2012: March 5, 2013

**Stockholders' Participation** 

1. State, if any, the measures adopted to promote stockholder participation in the Annual/Special Stockholders' Meeting, including the procedure on how stockholders and other parties interested may communicate directly with the Chairman of the Board, individual directors or board committees. Include in the discussion the steps the Board has taken to solicit and understand the views of the stockholders as well as procedures for putting forward proposals at stockholders' meetings.

Measures Adopted	Communication Procedure
In all the stockholders' meetings of the Company,	After the Chairman has called the meeting to
an open forum is scheduled after the	order, the Corporate Secretary announces that
presentation of the Management Report to give	there will be an open forum after the Management Report and that to give more
the stockholders the opportunity to directly ask questions or raise concerns and issues to	Management Report and that, to give more stockholders the chance to ask questions, priority
Management and the Board.	will be accorded to written questions given in
	advance. Question forms are made readily
Representatives of the external auditors of the	available from usherettes posted in accessible
Company are also present at the meetings to	areas of the meeting venue.
respond to appropriate questions concerning the	
financial statements of the Company.	The identity of the stockholders is requested to be indicated and/or advised to allow the
The above measures were observed during the	Company to write or email them in the event
2012, 2013 2014 and 2015 annual stockholders'	there is further information on their concerns or
meetings held on May 15, 2012, May 21, 2013,	if their queries or concerns are not addressed for
May 20, 2014, and May 19, 2015, respectively.	lack of time.
	The above procedure was observed during the
	2012, 2013, 2014 and 2015 annual stockholders' meetings held on May 15, 2012, May 21, 2013,
	May 20, 2014, and May 19, 2015, respectively.

- 2. State the company policy of asking shareholders to actively participate in corporate decisions regarding:
  - a. Amendments to the company's constitution
  - b. Authorization of additional shares
  - c. Transfer of all or substantially all assets, which in effect results in the sale of the company

It is the policy of the Company under the CG Manual that shareholders' voting rights in general (not only those in respect of the matters listed above) are encouraged to be exercised. The CG Manual further provides that shareholder's rights should be promoted by removing impediments to the exercise of such shareholders' rights. The Board is thus tasked to do what is necessary to remove excessive unnecessary costs and other administrative impediments to stockholders' meaningful participation in meetings and/or voting in person or by proxy.

To encourage in general the participation by the stockholders in stockholders' meetings of the Company, such meetings are held in accessible venues. As an additional measure to disseminate information on the annual stockholders' meeting, the Company publishes in newspapers of general circulation the notices of the meeting. Further, the Company does not require any document or formality for the execution of proxies other than what is required in the law, *e.g.*, proxies do not need to be notarized. In 2012, the annual stockholders' meeting was held in Edsa Shangri-La Manila Hotel located at 1 Garden Way, Ortigas Center, Mandaluyong City. In addition to the release of the notice of the meeting with the Definitive Information Statement, the notice was published in The Philippine Star and the Business Mirror on May 4, 2012. In 2013 and 2014, the annual stockholders' meetings were held in Valle Verde Country Club located at Capt. Henry

P. Javier St., Pasig City. In addition to the release of the notice of the meeting with the Definitive Information Statement, the notice and agenda of the 2013 and 2014 annual stockholders' meeting were also published in The Philippine Star and The Manila Times on April 26, 2013 and The Philippine Star on April 16, 2014, respectively.

# 3. Does the company observe a minimum of 21 business days for giving out of notices to the AGM where items to be resolved by shareholders are taken up?

Yes. In 2015, the notice and agenda, together with the Definitive Information Statement for the 2015 annual stockholders' meeting scheduled on May 19, 2015 was released on April 17, 2015, 21 business days before the meeting. The notice and agenda were also published in The Philippine Star and The Manila Bulletin on April 19, 2015, 21 business days before the meeting.

# a. Date of sending out notices: April 17, 2015

# b. Date of the Annual/Special Stockholders' Meeting: May 19, 2015

For the 2014 annual stockholders' meeting, notices were sent in accordance with the 15-business day requirement of the SRC Rules.

# a. Date of sending out notices: April 25, 2014

# b. Date of the Annual/Special Stockholders' Meeting: May 20, 2014

Similarly, the notices of the 2013 annual stockholders' meeting were sent in accordance with the 15-business day requirement of the SRC Rules.

# a. Date of sending out notices: April 26, 2013

# b. Date of the Annual/Special Stockholders' Meeting: May 21, 2013

The notices of the 2012 annual stockholders' meeting were sent in accordance with the 15-business day requirement of the SRC Rules.

- c. Date of sending out notices: April 23, 2012
- d. Date of the Annual/Special Stockholders' Meeting: May 15, 2012

#### 4. State, if any, questions and answers during the Annual/Special Stockholders' Meeting.

Questions and comments were raised by stockholders during the 2012, 2013, 2014 and 2015 annual stockholders' meetings. All these were documented in the minutes made available to the stockholders during the 2013 annual stockholders' meeting in respect of questions raised during the 2012 meeting and during the 2014 annual stockholders' meeting in respect of questions raised during the 2013 meeting. Questions and comments raised during the 2014 annual stockholders' meeting the 2014 annual stockholders' meeting the 2015 meeting are also documented in the minutes to be made available to the stockholders during the 2015 annual stockholders' meeting.

Questions and comments raised during the 2015 annual stockholders' meeting are also documented in the minutes the draft of which is posted on the company website.

# 2015 Meeting

Among the questions and comments raised during the open forum and the answers given are as follows:

- Benefits of the RMP-2 (from Mr. Oscar Cui of Quezon City). The Chairman explained that the project is undergoing commissioning and fine tuning and its full potential would be felt the following year.
- *Performance against competitors (from Mr. Judiel Panganiban of Mandaluyong).* The Chairman replied that Petron remains the market leader in the Philippines with almost 40% of the total market in 2014, more than the share of two other multi-national players combined.
- *Euro 4 standards compliance (from Ms. Clarissa Ng of San Juan).* The Chairman informed the stockholders that, as early as about two to three years ago, Petron already has made available a Euro 4-compliant product.
- Difference in service stations in Malaysia (from Mr. Jules Dimaculangan of Lipa City, Batangas). The Chairman answered that the Petron service stations in the Philippines and Malaysia have the same look and level of service, with the only difference being that we have self-serve stations in Malaysia.
- Petron Malaysia performance (from Ms. Marilyn Mañalac of Sta. Rosa, Laguna). The Chairman informed the stockholders that that Petron Malaysia was doing well, earning more than what was projected when the companies were acquired.
- Petron volleyball team (from Ms. Chiqui Igama of Sampaloc, Manila). The Chairman informed the stockholders that the Petron volleyball team is doing very well and has in fact won two straight championships.
- Card products for loyal customers (from Ms. Sarah Villanueva of Bacoor, Cavite). The Chairman confirmed that the Company has the Petron Value Card that provides various discounts and benefits to loyal customers.
- Service station expansion (from Ms. Mhel Tayag of Angeles, Pampanga). The Chairman explained that the target is to build 200-300 new stations per year. While difficulties in terms of obtaining the relevant permits are sometimes encountered, he assured that the Company would still endeavor to achieve building 200-300 stations a year.
- Availability of old promotional items (from Mr. Dominic Olid of Las Piñas). The Chairman confirmed that some items still have available stock and that any interested person could ask the assistance of the usherettes for the purchase of the items.
- Notice of meeting (from Mr. Nicasio Inguengan of Commonwealth, Quezon City). The Chairman assured that the matter on the delivery of the notices by third party service providers would be reviewed.
- *Petron Bulilit stations dealerships (from Ms. Amor Sande).* The Chairman confirmed that the Company still approves Petron Bulilit stations dealerships and that any one interested to become a dealer may submit to the Petron offices his/her letter of intent to be a dealer.
- *Petron Value Card.* A stockholder asked from the floor whether the towing services covered by the Petron Value Card are available for towing vehicles parked in building parking areas. He also congratulated the Board of Directors for the company performance in 2014. The Chairman thanked the stockholder. In reply to his query, the Chairman explained that towing services are handled by a third party service provider and that the concern raised would be relayed by the Company to such provider.

- *Hiring of new graduates (from Ms. Nenette R. Baltazar of Sta. Ana, Manila).* The Chairman confirmed that the Company hires new graduates, especially chemical engineering graduates for the Bataan refinery.
- Property for rent. A stockholder asked from the floor whether his properties in Tandang Sora, Quezon City and Tagaytay may be used by Petron to help increase the number of its service stations and boost sales. The Chairman requested the stockholder to leave his name and address and advised him that Mr. Archie Gupalor, Vice President for National Sales, would check the viability of his properties.
- Other stockholder matters. Matters such as cash dividends and stock certificates were advised to be referred to the Petron stock transfer agent for appropriate action.

A stockholder relayed from the floor certain of his observations and queries. He noted that the Chairman of the meeting held proxies of almost 79% of the total outstanding common stock, representing more than the quorum required. He also noted that the minutes of the previous meeting did not explicitly document everything he mentioned, including his comment on the number of directors of the board, to which he wanted to register his objection, and the venue of the meeting. He further noted that the income of the Company for 2014 was lower than that of 2013 and the dividends for the common shares were still at P.05 per share. He also mentioned that director Chief Justice Panganiban was affiliated with many companies and held various independent directorships. He asked that Director Panganiban ensure that he is able to discharge his functions as independent director of all the companies he is in.

# 2014 Meeting

Among the questions and comments raised during the open forum and the answers given are as follows:

- Status of the RMP-2 (from Mr. Henry Pelayo). The Chairman explained that the project was so far within the budget and targeted to be completed within a month after the original schedule. He further explained that, for a project of the magnitude of RMP-2, the Management of the Company should be commended for managing the budget and completion schedule.
- *Euro 4 standards compliance.* The next question was with regard to the Company's ability to comply with the Euro 4 standards mandated by the Department of Environment and Natural Resources ("DENR") to take effect in January 2016. The Chairman confirmed that the Company would be able to comply with the DENR mandate since the RMP-2 project would enable the Petron Refinery to produce fuels compliant with Euro 4 standards.
- Transfer of the Pandacan Terminal (from Mr. Ronaldo Cordova). The Chairman answered that the Company had begun the transfer of its depot to several locations, including Limay, Rosario and Navotas.
- 2013 Income. The next question sought clarification on why the Company's income in 2013 increased to P5.1 billion. The Chairman explained that, as discussed during the Management presentation, crude oil prices in 2013 were less volatile.
- Network Expansion Program update. The Chairman informed the stockholders that more than 200 new service stations were built in 2013, with the aim of reaching about 5,000 service stations in the coming years. He also explained that all interested dealers, including stockholders, were welcome to apply to be dealers and he invited them to visit the Petron offices to inquire about the requirements and qualifications for a dealership.
- *Oil smuggling.* The Chairman confirmed that oil smuggling still existed though reports indicated that its incidence had decreased.

- 2014 Performance. The Company was then asked about its performance in the first few months of 2014. The Chairman answered that the first quarter of 2014 was good. He explained that, after the commissioning of the RMP-2, the Company would eventually perform much better.
- *Relief and rehabilitation efforts of the Company.* The Chairman explained that the Company helped families and areas affected by Typhoons Ondoy and Sendong and by high tides in Navotas. The Chairman emphasized that Petron would always be ready to assist in times of calamity.
- *Petron Malaysia business.* It was raised that the Company was reported to have inaugurated its first station in Malaysia. An update on Petron's retail business in Malaysia was also requested. The Chairman explained that, since the rebranding of the service stations in Malaysia to the Petron brand, volume increased by approximately 20%. He also explained that, coupled with the re-branding, the refurbishment of the service station facilities and the provision of value-added services such as cleaning of vehicles while gassing up, contributed to the increase in sales volume.
- Dividend rate (raised from the floor by Ms. Mary Jane Narciso and Ms. Renata Gomez) and distributions on the undated subordinated capital securities of the Company. The Chairman explained the dividends are restricted by the present needs of the Company but assured the stockholders that San Miguel Corporation, the majority owner of the Company, would itself push for higher dividends as soon as the Company is able to support such increased dividend declaration. Mr. Emmanuel E. Eraña, Seniro Vice President and CFO, also explained that a substantial part of the earnings of the Company and proceeds raised from its fund-raising activities for the past four (4) years were being used to defray costs of capital projects of the Company, such as the RMP-2. He further explained that, once the commissioning of the RMP-2 is completed, the Company is expected to eventually earn more and, thus, be able to declare higher dividends. On the distributions on the undated subordinated capital securities in 2013 as part of its fund-raising efforts for the RMP-2. Holders of the perpetual securities are paid distributions as a return on their investment.
- Commendations from stockholders. Ms. Til Escover explained that she bought her shares during the initial public offering of the Company and informed the Management that she initially had apprehensions on how Petron could compete in Malaysia. She explained that she was impressed with the discussion of Mr. Ang on the performance of Petron in Malaysia. She also said that it was important for Philippine companies to be competitive in the ASEAN region.

Another stockholder spoke from the floor and commented that the good performance of the Company in 2014 was indicative of good management.

• Other stockholder concerns. Another stockholder asked the Audit & Risk Management Committee to be vigilant in the review of the financial statements of the Company. He also asked Management to consider holding the meeting at the San Miguel Head Office. Another stockholder also requested the Company to have the information statement delivered earlier and thanked Mr. Enrique Yusingco, General Manager of SMC Stock Transfer Services Corporation (the stock transfer agent of the Company) and Ms. Charmaine V. Canillas, Assistant Vice President – Corporate Affairs of the Company, for their help and assistance.

# 2013 Meeting

The questions and comments raised and the answers given are as follows:

• Oil smuggling and its effect on the Company - The Chairman explained that oil smuggling has been present since the oil industry was deregulated. As smuggling becomes more rampant, less taxes are paid

to the government and the volume that the Company sells may decrease since the prices from illegal sources are cheaper.

- Status of the Company's investments in Malaysia The Chairman replied that Petron Malaysia was a good investment and the business in Malaysia was doing well. He encouraged the stockholders to go to Kuala Lumpur and see from the airport and all the way to the city how nice Petron's stations are. The Chairman noted that another investment as good as Petron Malaysia may not be easy to find. To answer a related query, the Chairman explained that the issue on branding in Malaysia was being addressed. While the name of Petron is close to Petronas', the Company was able to demonstrate the difference.
- *Entry of new players* The Chairman explained that the Company could not do anything about the entry of new players. Under a deregulated market, new players are free to put up their own stations and purchase their products from different sources.
- Dealership of the Bulilit stations The Chairman explained that the investment required for a bulilit station was minimal to facilitate the putting up of service stations in small locations. While a company-owned gas station would require around P 30-50 million as initial investment, he said that a bulilit station would only require about P5 million. The Chairman likewise noted that the bulilit stations may be expanded to become regular stations. The lot size required for a bulilit station was estimated to be around 500-1,000 square meters.
- Benefit of the RMP-2 The Chairman replied that the Refinery was rated at 180,000 barrels a day but only runs at an average of 100,000 barrels a day. He explained that running the Refinery at full capacity would result in a bigger volume of bunker fuel which the Company was already selling at a loss. Once the Refinery is upgraded, the Company may run it at 100% and the bunker fuel would be converted to higher margin white products (*e.g.,* gasoline, diesel) and more petrochemicals such as propylene and xylene.
- *Priority projects of Petron from 2013-2016* The Chairman confirmed that the upgrade of the Refinery remains to be the priority project. Once the upgrade is completed, he explained that the Company's revenues would improve which would translate to higher share price and higher dividends.
- New product of the Company available in the market The Chairman explained that the new product, "Super Extra Gasoline," is a result of directive from the Department of Energy that gasoline should have a minimum octane rating of 91RON.
- *Petron Value Card and its benefits* The Chairman explained that the points earned by the Petron Value Card have no expiry and cardholders would soon have expanded benefits.
- Lower amount of dividends was declared for the year The Chairman said that the sudden drop of crude oil prices in the world market resulted in a decrease in revenues. He, however, assured the stockholders that once the Refinery upgrade is completed, the Company's revenues would increase.
- Network expansion program The Chairman explained that the network expansion program was still ongoing. After three (3) years of undergoing its expansion program, the Company had more than 2,000 stations.
- Status of Pandacan depot relocation The Chairman noted that the Company would comply with the orders of the City of Manila and the Company would cooperate to move out of Pandacan by 2016. The Company has started to build tanks in Limay, Bataan, Rosario, Cavite and Navotas.

# 2012 Meeting

The questions and comments raised and the answers given are as follows:

- Benefit of the acquisition by the Company of the downstream business of Exxon in Malaysia The Chairman explained that, with the acquisition of such integrated downstream business, the Company had extended its businesses outside the Philippines. The Company now owns and operates the Port Dickson Refinery, product terminals and a network of approximately 550 retail service stations in Malaysia.
- Status of the Refinery Master Plan Phase 2 ("RMP-2") and the network expansion program. The Chairman replied that the construction of the RMP-2 was on schedule and expected to be completed in 2014. The completion of the RMP2 would enable the Company to increase its capability to process heavier crudes and convert fuel oil into a broader range of products and petrochemical products. On the network expansion program, he explained that, as of end December 2011, the Company had built about 700 new stations thereby bringing the number of its service stations to about 2,000.
- Offer for the sale of the Refinery to the government. Mr. Ang emphasized that the Company was not selling the Refinery. He explained that he just raised the thought on the sale when asked how else the Company could help the government since the acquisition of the Refinery would allow the government to closely monitor importations and collect appropriate taxes and duties.
- *Effect on the Company of the recent numerous decreases in gas retail prices.* The Chairman explained that the Company was not always able to increase retail prices even when the price of crude oil went up. The high cost of inventory of such crude oil resulted in lower margins.
- *Requirements to qualify for a retail dealership* Mr. Ang explained that the primary requirement for operating a service station was finding a good location that the Company could buy or lease long-term.
- *Reported acquisition by the San Miguel Group of Philippine Airlines.* Mr. Ang replied that Philippine Airlines was already an existing client and the Company would continue to sell to it at competitive prices.
- Comments relating to providing assistance for reconciling the records of their shares and receiving dividend payments. - The stockholders were advised to approach the stock transfer agent, SMC Stock Transfer Services Corporation, whose representatives were present at the meeting. The Chairman also suggested that the stockholders concerned visit the Office of the Corporate Secretary of the Company.
- *Suggestion on LPG delivery.* The Chairman explained that an LPG delivery scheme was already in place but any further assistance on the matter may be brought to the attention of the Company.

# 5. Result of Annual/Special Stockholders' Meeting's Resolutions

The results of the 2015 annual stockholders' meeting are as follows:

Resolution	Approving	Dissenting	Abstaining
Approval of amendment of articles of incorporation to provide a re- issuability feature of the preferred shares	7,161,841,526 (76.31% of aggregate of common and preferred shareholdings)	336,205,933 (3.58% of aggregate of common and preferred shareholdings)	0 (0%)
Approval of minutes of 2014 annual stockholders' meeting	7,498,047,459 (79.98%)	0 (0%)	0 (0%)
Approval of management report for year ended December 31, 2014	7,494,688,359 (79.94%)	0 (0%)	3,359,100 (0.04%)
Ratification of acts of director and officers since last annual stockholders' meeting	7,494,688,359 (79.94%)	0 (0%)	3,359,100 (0.04%)
Appointment of R.G. Manabat as external auditor	7,498,047,459 (79.98%)	0 (0%)	0 (0%)

# **Election of Directors**

No.	Nominee	IN FAVOR	AGAINST	ABSTAIN	UNCAST	TOTAL
1	EDUARDO M. COJUANGCO, JR.	7,279,913,709	4,092,300	214,041,450	70,570	7,498,118,029
2	RAMON S. ANG	7,279,879,409	4,022,700	214,145,350	70,570	7,498,118,029
3	LUBIN B. NEPOMUCENO	7,172,272,426	4,022,700	321,752,333	70,570	7,498,118,029
4	ERIC O. RECTO	7,284,006,009	0	214,041,450	70,570	7,498,118,029
5	ESTELITO P. MENDOZA	7,279,809,809	4,092,300	214,145,350	70,570	7,498,118,029
6	JOSE P. DE JESUS	7,283,902,109	0	214,145,350	70,570	7,498,118,029
7	RON W. HADDOCK	7,283,902,109	0	214,145,350	70,570	7,498,118,029
8	AURORA T. CALDERON	7,283,902,109	0	214,145,350	70,570	7,498,118,029
9	MIRZAN MAHATHIR	7,279,809,809	4,092,300	214,145,350	70,570	7,498,118,029
10	ROMELA M. BENGZON	7,283,902,109	0	214,145,350	70,570	7,498,118,029
11	VIRGILIO S. JACINTO	7,279,809,809	4,092,300	214,145,350	70,570	7,498,118,029
12	NELLY FAVIS-VILLAFUERTE	7,283,902,109	0	214,145,350	70,570	7,498,118,029
13	REYNALDO G. DAVID	7,497,977,859	69,600	0	70,570	7,498,118,029
14	ARTEMIO V. PANGANIBAN	7,497,977,859	69,600	0	70,570	7,498,118,029
15	MARGARITO B. TEVES	7,498,047,459	0	0	70,570	7,498,118,029
			·			
	TOTAL	109,769,014,702	24,553,800	2,677,143,383	1,058,550	112,471,770,435

The results of the 2014 annual stockholders' meeting are as follows:

Resolution	Approving	Dissenting	Abstaining
Approval of amendment of articles of incorporation to indicate specific principal office address	7,303,645, 927 (77.08% of aggregate of common and preferred shareholdings)	0 (0%)	0 (0%)
Approval of minutes of 2013 annual stockholders' meeting	7,296,585,237 (77.83%)	3,302,700 (0.035%)	0 (0%)
Approval of management report for year ended December 31, 2013	7,296,585,237 (77.83%)	0 (0%)	3,302,700 (0.035%)
Ratification of acts of director and officers since last annual stockholders' meeting	7,299,887,937 (77.87%)	0 (0%)	0 (0%)
Appointment of R.G. Manabat as external auditor	7,177,986,364 (76.56%)	121,901,573 (1.3%)	0 (0%)

# **Election of Directors**

No.	Nominee	IN FAVOR	AGAINST	ABSTAIN	UNCAST	TOTAL
1	RAMON S. ANG	7,178,595,079	640,600	121,260,973	3,757,990	7,304,254,642
2	ERIC O. RECTO	7,178,595,079	640,600	121,260,973	3,757,990	7,304,254,642
3	LUBIN B. NEPOMUCENO	7,179,235,678	0	121,260,973	3,757,990	7,304,254,641
4	EDUARDO M. COJUANGCO, JR.	7,179,235,677	0	121,260,973	3,757,990	7,304,254,640
5	ESTELITO P. MENDOZA	7,178,595,077	640,600	121,260,973	3,757,990	7,304,254,640
6	JOSE P. DE JESUS	7,179,235,677	0	121,260,973	3,757,990	7,304,254,640
7	RON W. HADDOCK	7,179,235,676	0	121,260,973	3,757,990	7,304,254,639
8	AURORA T. CALDERON	7,113,111,785	640,600	177,613,573	3,757,990	7,295,123,948
9	MIRZAN MAHATHIR	7,178,595,076	640,600	121,260,973	3,757,990	7,304,254,639
10	ROMELA M. BENGZON	7,179,235,676	0	121,260,973	3,757,990	7,304,254,639
11	VIRGILIO S. JACINTO	7,179,235,676	0	121,260,973	3,757,990	7,304,254,639
12	NELLY FAVIS-VILLAFUERTE	7,179,235,676	0	121,260,973	3,757,990	7,304,254,639
13	REYNALDO G. DAVID	7,299,856,049	640,600	0	3,757,990	7,304,254,639
14	ARTEMIO V. PANGANIBAN	7,178,595,076	640,600	121,260,973	3,757,990	7,304,254,639
15	MARGARITO B. TEVES	7,300,496,649	0	0	3,757,990	7,304,254,639
	TOTAL	107,861,089,606	4,484,200	1,632,745,249	56,369,850	109,554,688,905

The results of the 2013 annual stockholders' meeting are as follows:

Resolution	Approving	Dissenting	Abstaining
Approval of amendment of articles of incorporation to extend the Company's corporate term	7,957,647,868 (83.99% of aggregate of common and preferred shareholdings)	0 (0%)	0 (0%)
Approval of minutes of 2012 annual stockholders' meeting	7,949,427,258 (84.79%)	0 (0%)	0 (0%)
Approval of management report for year ended December 31, 2012	7,949,427,258 (84.79%)	0 (0%)	0 (0%)
Ratification of acts of director and	7,949,427,258 (84.79%)	0 (0%)	0 (0%)

officers since last annual stockholders' meeting			
Appointment of Manabat Sanagustin Co., CPAs as external auditor	7,948,754,158 (84.79%)	673,100 (0.007%)	0 (0%)

# **Election of Directors**

NOM. NO.	NOMINEE	SHARES VOTED
1	RAMON S. ANG	7,942,188,365
2	ERIC O. RECTO	7,951,981,865
3	LUBIN N. NEPOMUCENO	7,952,654,965
4	EDUARDO M. COJUANGCO, JR.	7,952,654,965
5	ESTELITO P. MENDOZA	7,951,981,865
6	BERNARDINO R. ABES	7,952,654,965
7	ROBERTO V. ONGPIN	7,951,981,865
8	RON W. HADDOCK	7,952,654,965
9	AURORA T. CALDERON	7,939,094,915
10	MIRZAN MAHATHIR	7,951,981,865
11	ROMELA M. BENGZON	7,952,654,965
12	VIRGILIO S. JACINTO	7,943,679,115
13	NELLY FAVIS-VILLAFUERTE	7,952,654,965
14	REYNALDO G. DAVID	7,951,981,865
15	ARTEMIO V. PANGANIBAN	7,951,981,865

The results of the 2012 annual stockholders' meeting are as follows:

Resolution	Approving	Dissenting	Abstaining
Approval of minutes of 2011 annual stockholders' meeting	8,091,356,421 (86.31%)	0 (0%)	0 (0%)
Approval of the annual report for year ended December 31, 2011	8,078,309,121 (86.17%)	13,047,300 (0.14%)	0 (0%)
Ratification of acts of director and officers since last annual stockholders' meeting	8,061,889,721 (85.99%)	29,466,700 (0 .31%)	0 (0%)
Appointment of Manabat Sanagustin Co., CPAs as external auditor	8,078,309,121 (86.17%)	13,047,300 (0.14%)	0 (0%)

	IN FAVOR	AGAINST	ABSTAIN	UNCAST	TOTAL
Election of the Board of Directors					
Ramon S. Ang	8,077,929,221	379,900	13,047,300	101,384,368	8,192,740,789
Eric O. Recto	8,078,309,121		13,047,300	101,384,368	8,192,740,789
Eduardo M. Cojuangco Jr.	8,077,929,221	379,900	13,047,300	101,384,368	8,192,740,789
Estelito P. Mendoza	8,078,309,121		13,047,300	101,384,368	8,192,740,789
Bernardino R. Abes	8,078,309,121		13,047,300	101,384,368	8,192,740,789
Roberto V. Ongpin	8,078,309,121		13,047,300	101,384,368	8,192,740,789
Ron W. Haddock	8,078,309,121		13,047,300	101,384,368	8,192,740,789
Aurora T. Calderon	8,027,055,421	51,253,700	13,047,300	101,384,368	8,192,740,789
Mirzan Mahathir	8,078,309,121		13,047,300	101,384,368	8,192,740,789
Romela M. Bengzon	8,078,309,121		13,047,300	101,384,368	8,192,740,789
Ferdinand K. Constantino	8,027,055,421	51,253,700	13,047,300	101,384,368	8,192,740,789
Virgilio S. Jacinto	8,078,309,121		13,047,300	101,384,368	8,192,740,789
Nelly Favis-Villafuerte	8,078,309,121		13,047,300	101,384,368	8,192,740,789
Reynaldo G. David	8,078,309,121		13,047,300	101,384,368	8,192,740,789
Artemio V. Panganiban	8,078,309,121		13,047,300	101,384,368	8,192,740,789

# 6. Date of publishing of the result of the votes taken during the most recent AGM for all resolutions:

Save for the election of directors where the 15 nominees who got the highest votes were announced to have been elected as directors, all proposed resolutions presented during the 2012 annual stockholders' meeting only required the majority vote of the outstanding capital stock entitled to vote. On a verbal motion made and duly seconded, each proposed resolution was approved and was announced to have been so approved by the Chairman during the meeting.

For the 2015 annual stockholders' meeting, all proposed resolutions presented required the majority vote of the outstanding capital stock entitled to vote, except the election of directors where the 15 nominees who got the highest votes were announced to have been elected as directors and the ratification of the proposed amendment of Article Seventh of the Articles of the Company to provide for a re-issuability feature of the Company's preferred shares which required at least 2/3 vote of all outstanding capital stock. On a verbal motion made and duly seconded, each proposed resolution was approved with the required number of votes and was announced to have been so approved by the Chairman during the meeting.

For the 2014 annual stockholders' meeting, all proposed resolutions presented required the majority vote of the outstanding capital stock entitled to vote, except the election of directors where the 15 nominees who got the highest votes were announced to have been elected as directors and the ratification of the proposed amendment of Article Third of the Articles of the Company to indicate a specific office address which required at least 2/3 vote of all outstanding capital stock. On a verbal motion made and duly seconded, each proposed resolution was approved with the required number of votes and was announced to have been so approved by the Chairman during the meeting.

For the 2013 annual stockholders' meeting, all proposed resolutions presented required the majority vote of the outstanding capital stock entitled to vote, except the election of directors where the 15 nominees who got the highest votes were announced to have been elected as directors and the ratification of the proposed extension of the corporate term of the Company which required at least 2/3 vote of all outstanding capital stock. On a verbal motion made and duly seconded, each proposed resolution was approved with the required number of votes and was announced to have been so approved by the Chairman during the meeting.

# (d) Modifications

State, if any, the modifications made in the Annual/Special Stockholders' Meeting regulations during the most recent year and the reason for such modification:

Modifications	Reason for Modification
None.	

# (e) Stockholders' Attendance

# (i) Details of Attendance in the Annual/Special Stockholders' Meeting Held:

<u>Type of</u> <u>Meeting</u>	<u>Names of Board members / Officers present</u>	<u>Date of</u> <u>Meeting</u>	<u>Voting</u> <u>Procedure</u> (by poll, show of hands, etc.)	<u>% of SH</u> <u>Attending</u> <u>in Person</u>	<u>% of SH</u> in Proxy	<u>Total % of</u> <u>SH</u> attendance
Annual	Directors1.Eduardo M. Cojuangco, Jr. (by proxy)2.Ramon S. Ang3.Lubin B. Nepomuceno4.Eric O. Recto5.Estelito P. Mendoza6.Jose P. De Jesus7.Ron W. Haddock8.Aurora T. Calderon9.Mirzan Mahathir10.Romela M. Bengzon11.Virgilio S. Jacinto12.Nelly Favis-Villafuerte13.Reynaldo G. David (independent)14.Artemio V. Panganiban (independent)15.Margarito B. Teves (independent)16.Officers1.Ramon S. Ang – President & Chief Executive Officer2.Lubin B. Nepomuceno – General Manager3.Emmanuel E. Eraña - SVP & CFO4.Susan Y. Yu – VP, Procurement5.Ma. Rowena O. Cortez – VP, Supply	May 19, 2015	Balloting dispensed with; voting carried by motions made and duly seconded	0.04%	79.97%	80.01%

6.	Albertito S. Sarte – VP, Treasurers & Treasurer			
7.	Freddie P. Yumang – VP, Refinery			
8.	Archie B. Gupalor – VP, National Sales			
9.	Efren P. Gabrillo – VP, Controllers & Controller			
10.	Rodulfo L. Tablante – VP, Operations			
11.	Joel Angelo C. Cruz – VP, General Counsel, Corporate Secretary & Compliance Officer			

# <u>2014</u>

	Names of Board members / Officers present		Voting	9/ of 511		Tabal 0/ af
<u>Type of</u> Meeting		Date of Meeting	Procedure (by poll, show	<u>% of SH</u> <u>Attending</u>	<u>% of SH</u> in Proxy	<u>Total % of</u> <u>SH</u>
Meeting		Meeting	of hands, etc.)	<u>in Person</u>	<u>III I I UXY</u>	attendance
Annual	Directors	May 20,	Balloting	0.04%	77.08%	77.12%
		2014	dispensed			
	1. Ramon S. Ang (Chairman)		with; voting carried by			
	2. Eduardo M. Cojuangco, Jr.		motions			
	(by proxy)		made and			
	3. Eric O. Recto		duly			
	4. Mirzan Mahathir		seconded			
	5. Bernardino R. Abes					
	6. Ron W. Haddock					
	<ol> <li>Romela M. Bengzon</li> <li>Aurora T. Calderon</li> </ol>					
	9. Ferdinand K. Constantino					
	10. Virgilio S. Jacinto					
	11. Nelly Favis-Villafuerte					
	12. Jose P. De Jesus					
	13. Reynaldo G. David					
	(independent)					
	14. Artemio V. Panganiban					
	(independent)					
	15. Margarito B. Teves					
	(independent)					
	Officers					
	1. Lubin B. Nepomuceno – President					
	2. Emmanuel E. Eraña - SVP & CFO					
	3. Susan Y. Yu – VP, Procurement					
	4. Ma. Rowena O. Cortez – VP,					
	Supply					
	5. Albertito S. Sarte – VP, Treasurers					
	& Treasurer					
	6. Freddie P. Yumang – VP, Refinery					
	7. Archie B. Gupalor – VP, National					
	Sales					

<ol> <li>Efren P. Gabrillo – VP, Controllers</li> <li>&amp; Controller</li> </ol>			
9. Rodulfo L. Tablante – VP,			
Operations			
10. Joel Angelo C. Cruz – VP, General			
Counsel, Corporate Secretary &			
Compliance Officer			

# <u>2013</u>

	Names of Board members / Officers present		Voting	% of SH		Total % of
Type of Meeting		Date of Meeting	Procedure (by poll, show	Attending	% of SH in Proxy	SH
_			of hands, etc.)	in Person		attendance
Annual	Directors	May 21,	Balloting	1.96%	82.49%	84.45%
		2013	dispensed with; voting			
	1. Ramon S. Ang (Chairman)		carried by			
	2. Eduardo M. Cojuangco, Jr.		motions			
	3. Roberto V. Ongpin		made and			
	4. Eric O. Recto		duly			
	<ol> <li>5. Mirzan Mahathir</li> <li>6. Bernardino R. Abes</li> </ol>		seconded			
	7. Ron W. Haddock					
	8. Romela M. Bengzon					
	9. Aurora T. Calderon					
	10. Ferdinand K. Constantino					
	11. Virgilio S. Jacinto					
	12. Nelly Favis-Villafuerte					
	13. Reynaldo G. David					
	(independent)					
	14. Artemio V. Panganiban					
	(independent)					
	Officers					
	1. Lubin B. Nepomuceno – President					
	2. Emmanuel E. Eraña - SVP & CFO					
	3. Susan Y. Yu – VP, Procurement					
	4. Ma. Rowena O. Cortez – VP,					
	Supply & Operations					
	5. Albertito S. Sarte – VP, Treasurers					
	& Treasurer					
	<ol> <li>Freddie P. Yumang – VP, Refinery</li> <li>Archie B. Gupalor – VP, National</li> </ol>					
	Sales					
	8. Efren P. Gabrillo – VP, Controllers					
	& Controller					
	9. Joel Angelo C. Cruz – VP, General					
	Counsel, Corporate Secretary &					
	Compliance Officer					

Type of Meeting	Names of Board members / Officers present	Date of Meeting	Voting Procedure (by poll, show of hands, etc.)	% of SH Attending in Person	% of SH in Proxy	Total % of SH attendance
Annual	Directors1.Ramon S. Ang (Chairman)2.Eduardo M. Cojuangco, Jr.3.Roberto V. Ongpin4.Estelito P. Mendoza5.Eric O. Recto6.Mirzan Mahathir7.Bernardino R. Abes8.Ron W. Haddock9.Romela M. Bengzon10.Aurora T. Calderon11.Ferdinand K. Constantino12.Virgilio S. Jacinto13.Nelly Favis-Villafuerte14.Reynaldo G. David (independent)15.Artemio V. Panganiban (independent)Officers	May 15, 2012	Balloting dispensed with; voting carried by motions made and duly seconded	2.10%	85.29%	87.39%
	<ol> <li>Eric O. Recto – President</li> <li>Lubin B. Nepomuceno – SVP &amp; General Manager</li> <li>Emmanuel E. Eraña - SVP &amp; CFO</li> <li>Susan Y. Yu – VP, Procurement</li> <li>Ma. Rowena O. Cortez – VP, Supply &amp; Operations</li> <li>Albertito S. Sarte – VP, Treasurers &amp; Treasurer</li> <li>Freddie P. Yumang – VP, Refinery</li> <li>Archie B. Gupalor – VP, National Sales</li> <li>Efren P. Gabrillo – VP, Controllers &amp; Controller</li> <li>Joel Angelo C. Cruz – AVP, General Counsel, Corporate Secretary &amp; Compliance Officer</li> </ol>					

# (ii) Does the company appoint an independent party (inspectors) to count and/or validate the votes at the ASM/SSMs?

Under the By-laws, if at any meeting of the stockholders a vote by ballot shall be taken, a voting committee shall be created to adopt its own rules to govern the voting and take charge of the voting proceedings and the preparation and distribution of the ballots. Each member of the voting committee, who need not be stockholders, is required to subscribe to an oath to faithfully execute his/her duties as

an inspector of votes with strict impartiality and according the best of his/her ability.

For the 2012, 2013, 2014 and 2015 annual stockholders' meetings, however, balloting was dispensed with with the approval by the stockholders of verbal motions made to approve the proposed resolutions.

# (iii) Do the company's common shares carry one vote for one share? If not, disclose and give reasons for any divergence to this standard. Where the company has more than one class of shares, describe the voting rights attached to each class of shares.

Yes, the By-laws expressly provide that each stockholder shall at every meeting of the stockholders be entitled to one vote, in person or by proxy, for each share of capital stock held by such stockholder.

In the case of election of directors, the By-laws provide for cumulative voting such that a stockholder may distribute his/her votes per share to as many persons as there are directors to be elected, or he/she may cumulate his shares and give one candidate as many votes as the number of directors to be elected multiplied by the number of shares he/she has, or he/she may distribute them on the same principle among as many candidates as he/she shall see fit; provided, that the total number of votes cast by him/her shall not exceed the number of shares owned by him/her as shown in the books of the corporation multiplied by the whole number of directors to be elected.

Preferred shares of the Company are non-voting, except that the preferred stockholders have the right to vote in cases expressly provided by law such as (i) amendment of the Articles of Incorporation, (ii) amendment of the by-laws, (iii) sale, lease, exchange, mortgage, pledge or other disposition of all or substantially all of the corporate property, (iv) incurring, creating or increasing bonded indebtedness, (v) increase or decrease of capital stock, (vi) merger or consolidation of the Company with another corporation or other corporations, (vii) investment of corporate funds in another corporation or business in accordance with the Corporation Code and (viii) dissolution of the Company.

# (f) Proxy Voting Policies

State the policies followed by the company regarding proxy voting in the Annual/Special Stockholders' Meeting.

	Company's Policies				
Execution and acceptance of proxies	The By-laws allow proxies. Proxies shall be in writing, signed by the stock holder and filed with the Corporate Secretary before the scheduled meeting. The By-laws require that all proxy forms must be received by the Company at least 10 working days before the scheduled meeting of the stockholders. In the case of a corporation, the proxy must be accompanied by a Secretary's Certificate setting out the authority of the corporate officer to execute the proxy.				
Notary	Proxies need not be notarized.				
Submission of Proxy	The By-laws require that all proxy forms must be received by the Company at least 10 working days before the scheduled meeting of the stockholders.				
Several Proxies	The Company observes the rules on several proxies set out in the SRC Rules.				
Validity of Proxy	Proxies shall be in writing, signed by the stockholder and filed with the Corporate Secretary at least 10 working days before the scheduled meeting. In the case of a corporation, the proxy must be accompanied by a Secretary's Certificate setting out the authority of the corporate officer to execute the proxy. Notarization is not required.				
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Proxies executed abroad	Proxies executed abroad shall be duly authenticated by the Philippine Embassy or Consular Office.				
Invalidated Proxy	Invalidated proxies will not be considered for purposes of determining attendance, quorum and voting. A revocation by a stockholder either in an instrument in writing duly presented and recorded with the Corporate Secretary at least five (5) days prior to a scheduled meeting or by his personal presence at the meeting invalidates a proxy.				
Validation of Proxy	The Board sets the date, time and place for the validation of proxies. Such date, time and place are specified in the notice of the meeting.				
Violation of Proxy	Any vote made in violation of the terms of a proxy will not be considered for purposes of computing votes cast and voting results.				

## (g) Sending of Notices

State the company's policies and procedure on the sending of notices of Annual/Special Stockholders' Meeting.

Policies	Procedure
The By-laws provide that, except as otherwise provided by statute, written or printed notice of all annual and special meetings of stockholders stating the place and time of the meeting and the	The Company sends out the notice of any stockholders' meeting within the period set by the SRC Rules.
general nature of the business to be considered shall be sent by facsimile, personal delivery, or by mail postage prepaid, at least 15 days before the day on which the meeting is to be held to each	And while it is not required by law, the Company publishes the notice in two (2) newspapers of general circulation.
stockholder of record at his last known post-office address, or, at the option of the Company, by publication in a newspaper of general circulation, provided that, unless expressly required by law, no publication of any notice of a meeting of stockholders shall be required.	In 2015, the Company released its notice and agenda for the 2015 annual stockholders' meeting on April 17, 2015, 32 days or 21 business days before the May 19, 2015 meeting. Further, the notice and agenda of the 2015 annual meeting of the stockholders were published in the Philippine Star and the Manila Bulletin on April 19, 2015.
	The notice and agenda of the annual meeting of the stockholders in 2012 were published in The Philippine Star and the Business Mirror on May 4, 2012. The notice of and agenda of the annual

meeting of the stockholders in 2013 were
published in the Philippine Star and The Manila
Times on April 26, 2013. The notice and agenda
of the annual meeting of the stockholders in
2014 were published in the Philippine Star on
April 16, 2014.

## (h) Definitive Information Statements and Management Report

Number of Stockholders entitled to receive Definitive Information Statements and Management Report and Other Materials	On April 2, 2012, the record date of the 2012 annual stockholders' meeting, the Company had 159,418 common shareholders and 124 preferred shareholders or a total of 159,542 shareholders.
	On April 12, 2013, the record date of the 2013 annual stockholders' meeting, the Company had 155,414 common shareholders and 119 preferred shareholders or a total of 155,533 shareholders.
	On April 8, 2014, the record date of the 2014 annual stockholders' meeting, the Company had 152,653 common shareholders and 120 preferred shareholders or a total of 152,773 shareholders.
	On April 1, 2015, the record date of the 2014 annual stockholders' meeting, the Company had 150,642 common shareholders, 37 Series 2A preferred shareholders and 23 Series 2B preferred shareholders or a total of 150,702 shareholders.
	• April 23, 2012 for the 2012 annual
Date of Actual Distribution of Definitive Information Statement and Management Report	<ul> <li>stockholders' meeting</li> <li>April 26, 2013 for the 2013 annual stockholders' meeting</li> <li>April 28, 2014 for the 2014 annual</li> </ul>
and Other Materials held by market participants/certain beneficial owners	stockholders' meeting
	• April 17, 2015 for the 2014 annual stockholders' meeting (32 days or 21
	business days before the meeting)
	April 23, 2012 for the 2012 annual stackholders' meeting
	stockholders' meeting • April 26, 2013 for the 2013 annual
Date of Actual Distribution of Definitive	stockholders' meeting
Information Statement and Management Report and Other Materials held by stockholders	<ul> <li>April 25, 2014 for the 2014 annual stockholders' meeting</li> </ul>
	• April 17, 2015 for the 2014 annual
	stockholders' meeting (32 days or 21 business days before the meeting)

State whether CD format or hard copies were distributed	The Definitive Information Statement for the 2012, 2013, 2014 and 2015 annual stockholders' meetings was distributed in CD format, enclosed with a printed copy of the notice and agenda signed by the Corporate Secretary and instructions on how to open the files. Prior approval from the Corporation Finance Department of the SEC was obtained for the use of the CD format and the distribution of the Definitive Information Statement in such form.
If yes, indicate whether requesting stockholders were provided hard copies	Yes, hard copies of the Definitive Information Statement were made available and distributed during the date of the 2012, 2013, 2014 and 2015 annual stockholders' meetings. No stockholder requested a hard copy prior to the date of the meeting.

(i) Does the Notice of Annual/Special Stockholders' Meeting include the following:

Each resolution to be taken up deals with only one item.	Yes.
Profiles of directors (at least age, qualification, date of first appointment, experience, and directorships in other listed companies) nominated for election/re-election.	Yes.
The auditors to be appointed or re-appointed.	Yes.
An explanation of the dividend policy, if any dividend is to be declared.	Yes – although there was no dividend declaration requiring stockholder approval ( <i>i.e.,</i> stock dividends) was proposed during the 2012, 2013, 2014 and 2015 annual stockholders' meeting.
The amount payable for final dividends.	Not applicable. The Company, through the Board, declared cash dividends.
Documents required for proxy vote.	Yes.

Should any of the foregoing information be not disclosed, please indicate the reason thereto.

#### 2) Treatment of Minority Stockholders

(a) State the company's policies with respect to the treatment of minority stockholders.

Policies	Implementation
The CG Code expressly provides that the Board is committed to respect the legal rights of the Company's stockholders in general and is responsible for promoting shareholder's rights, removing impediments to the exercise of shareholders' rights and facilitating adequate avenue for them to seek timely redress for violation of their rights.	<ul> <li>To facilitate the exercise by the minority of their rights as minority stockholders, and in addition to the right to vote, information and inspect corporate records and the appraisal right that apply to stockholders in general, minority stockholders are also specifically granted the following rights under CG Manual:</li> <li>the right to propose the holding of a meeting through the written request of one or more stockholders owning at least 20% of the total issued and outstanding capital stock of the Company entitled to vote; and</li> <li>the right to propose legitimate items in the agenda of the stockholders' meeting in accordance with law, jurisprudence and best practice</li> </ul>

#### (b) Do minority stockholders have a right to nominate candidates for board of directors?

Yes, minority stockholder have the right to nominate candidates for director.

#### H. INVESTORS RELATIONS PROGRAM

1) Discuss the company's external and internal communications policies and how frequently they are reviewed. Disclose who reviews and approves major company announcements. Identify the committee with this responsibility, if it has been assigned to a committee.

The Company has a Corporate Affairs Department which has a Strategic Communications Section which handles both external and internal communications. This section handles external communications with and to various stakeholders, including the media and the employees, and oversees internal communications such internal publications, media releases, the corporate intranet, and social networking sites.

The Company likewise has an investor relations unit under the CFO to handle handles regular communications with institutional investors.

All information and disclosures for release are cleared and approved by the General Counsel, the CFO, the President, and the Chairman.

2) Describe the company's investor relations program including its communications strategy to promote effective communication with its stockholders, other stakeholders and the public in general. Disclose the contact details (e.g. telephone, fax and email) of the officer responsible for investor relations.

	Details
(1) Objectives	To effectively communicate the Company's performance, plans and strategies to the capital market, as well as, develop a long- term relationship of trust with stakeholders, using the discipline in finance, communication and marketing and manage the content and flow of company information/disclosures to the financial markets
(2) Principles	Provide consistent and reliable information that will assist investors in their investment decision
(3) Modes of Communications	Investors' briefings, annual stockholders' meetings, Company disclosures, investor relations meetings, roadshows, Petron website, social networking media, and responding to mail, email, telephone, and fax inquiries
(4) Investors Relations Officer	Ms. Aileen Cupido Business Planning Manager Telephone No. (632) 886-3888

# 3) What are the company's rules and procedures governing the acquisition of corporate control in the capital markets, and extraordinary transactions such as mergers, and sales of substantial portions of corporate assets?

Any major plans or extraordinary transaction of the Company is reviewed by a team that evaluates the viability of the transaction and ensures that it will have a strategic fit with the Company. Any project that passes the review is presented to the Board for approval.

# Name of the independent party the board of directors of the company appointed to evaluate the fairness of the transaction price.

The Company gets the services of investment banks which will provide advice on the fairness of the transaction price. In addition, the independent directors sitting in the Board can provide an objective and impartial analysis of any proposed transaction and its details, including the fairness of the valuation or the transaction price.

#### I. CORPORATE SOCIAL RESPONSIBILITY INITIATIVES

#### Discuss any initiative undertaken or proposed to be undertaken by the company.

In February 2012, Petron was honored by the Management Association of the Philippines with the prestigious Integral CSR Award which recognized Petron's earnest efforts to make social responsibility an integral function of the entire organization manifested in every aspect of its business operations.

Petron also received the Special Award for Environment and Sustainable Development for its entry *Measuring, Managing and Minimizing Our Environment Footprint in Bataan* for the Company's initiatives to preserve and protect the environment and promote sustainable development in the Province of Bataan.

Petron Foundation, Inc. ("PFI") continued to be at the forefront of Petron's efforts to make a sustainable impact to society and the environment, while at the same time helping the Company attain its business goals.

Among the corporate social responsibility ("CSR") and sustainability activities of Petron and PFI are set out in the table below.

Initiative	Beneficiary
<b>Tulong Aral ng Petron:</b> a long-term, strategic initiative that helps send poor children to school through scholarship programs for elementary, high school and college/vocational students; Petron's centerpiece CSR program that defines what Petron stands for socially - to FUEL H.O.P.E. (Helping the Filipino children and youth Overcome Poverty through Education).	<ul> <li>2012</li> <li>3,486 scholars enrolled in Grades one to six;</li> <li>372 enrolled in high school; and</li> <li>24 enrolled in college</li> <li>2013</li> <li>2,687 scholars enrolled in Grades one to six;</li> <li>442 enrolled in high school; and</li> <li>24 enrolled in college</li> <li>2014</li> <li>1,178 scholars enrolled in Grades one to six;</li> <li>449 enrolled in high school; and</li> <li>41 enrolled in college</li> </ul>
<b>Petron Schools:</b> pursuit of school building program in support of DepEd's <i>Adopt-A-School Program</i>	In 2012: eight (8) new classrooms or four (4) Petron Schools for residents in areas close to the Company's depots located in Zamboanga del Norte, General Santos City and Tagbilaran City In 2012: four (4) new classrooms in Compostela Valley which was badly hit by Typhoon Pablo
<i>Silid Pangarap:</i> building classrooms for the pre- school level in support of San Miguel Corporaiton's commitment to the AGAPP (Aklat, Gabay, Aruga Tungo sa Pag-angat at Pag-asa) Foundation's program of building pre-schools	In 2012: 27 classrooms, with 17 having already been turned over for pre-school residents in Bataan, Samar, Tagaytay, Negros Oriental, South Cotabato, and Sultan Kudarat In 2013: from 27 to 39 classrooms, with 19 having already been turned over for pre-school residents in Bataan, Compostela Valley Samar, Tagaytay, Negros Oriental, South Cotabato, and Sultan Kudarat Since 2011, Petron had inaugurated and turned over 20 schools or 40 classrooms in various parts of the country, including Mindanao.
Promotion of Environmental Sustainability: 1. Bataan Integrated Coastal Management Program: PFI taking a lead role in the implementation of the program in partnership with the Provincial Government of Bataan and the Global Environment Facility-United Nations Development Programme- United Nations Office for Project Services Partnerships on Environmental Management for the	1. Local government units in Bataan and their residents

Coop of Foot Asia	
Seas of East Asia	
2. Boracay Beach Management Program ("BBMP"): through a partnership among PFI, the Municipality of Malay in the Province of Aklan, SMC and the Boracay Foundation, Inc., adoption of BBMP to attain a sustainable development of Boracay Island	2. Filipinos, in general; residents and visitors to Boracay, in particular
3. <i>Adopt-An-Estero/Water Program</i> : clean up of the Concepcion Creek in Marikina	3. Marikina City and its residents
4. National Greening Program: Undertaking to contribute to the DENR's goal of planting 1.5 billion trees from 2011 to 2016.	4. the environment
Community-Based Programs:	Residents of Bataan
Sulong KaBataan: a program for values formation, technical skills and leadership training to the youth Sulong KaBarangay program, a public-private partnership among the local government of Limay, DSWD, PFI, the PBR, and PinoyME Foundation, that helped establish four (4) community sub-projects and one livelihood sub-project by resident volunteers of Barangays Alangan and Lamao	
Responding to Crises:	1-3. Families affected by flooding/disaster in the
<ol> <li><u>Relief operations</u> in (a) several cities and municipalities in Metro Manila and the provinces of Bataan, Bulacan, and Rizal when Typhoon Gener and the southwest monsoon rains caused massive flooding in Metro Manila and the Central Luzon region in August 2012, (b) Compostela Valley and Davao Oriental when Typhoon Pablo hit the southern part of the Philippines in December 2012, (c) Zamboanga during the siege in September 2013, (d) Bohol and Cebu after the major earthquake in October 2013 and (e) Leyte, Orientla Mindoro, Iloilo, Capiz and Cebu after Typhoon Yolanda (Haiyan) in November 2013</li> </ol>	<ul> <li>4. Public in general</li> </ul>
2. <u>Building houses</u> by participating in Habitat for Humanity Philippines, Inc. and Gawad Kalinga to build houses for those displaced by Typhoon Sendong in December 2011.	
3. <u>Participation in the Noah's Ark Project</u> in enhancing the capabilities of local government units and stakeholders to build disaster-resilient communities with the ultimate goal of attaining zero casualties by adopting Barangay Nangka in Marikina City for the project	

DDAP members and their dependents
qualified students of the partner school

#### J. BOARD, DIRECTOR, COMMITTEE AND CEO APPRAISAL

# Disclose the process followed and criteria used in assessing the annual performance of the board and its committees, individual director, and the CEO/President.

On August 6, 2013, the Board adopted a new format for the annual self-assessment by each director. The selfassessment forms covers the evaluation of the (i) fulfillment of the key responsibilities of the Board including the consideration of the interests of minority shareholders and stakeholders and their equitable treatment in its decision-making processes, the pursuit of good corporate governance, the establishment of a clear strategic direction for the Company designed to maximize long-term shareholder value, the review and approval of financial statements and budgets, and the appointment of directors who can add value and contribute independent judgment to the formulation of sound policies and strategies of the Company and officers who are competent and highly motivated; (ii) relationship between the Board and the Management of the Company including having a clear understanding of where the role of the Board ends and where that of Management begins, the participation of the Board and the board committees in major business policies or decisions, the continuous interaction with Management for an understanding of the businesses better, and the consideration of the correlation between executive pay and Company performance; (iii) effectiveness of board process and meetings through the adequacy of the frequency, duration and scheduling of board and committee meetings, the ability of the Board to balance and allocate its time effectively in discussing issues related to the Company's strategy and competitiveness, the attendance at board and committee meetings and the conduct of meetings in a manner that ensures open communication, meaningful participation, and timely resolution of issues, the wide and diverse range of expertise and occupational and personal backgrounds of the directors, and the institutionalization of a formal review process for monitoring the effectiveness of the Board and the individual directors; and (iv) individual performance of the directors, including a director's understanding of the mission, values and strategies of the Company, his/her duties as a director and the Company's articles of incorporation, bylaws and governing policies and applicable law, rules and regulations, the attendance at meetings and the conscious effort to avoid entering into situations where a director may be placed in a conflict of interest with that of the Company.

#### K. INTERNAL BREACHES AND SANCTIONS

Discuss the internal policies on sanctions imposed for any violation or breach of the corporate governance manual involving directors, officers, management and employees

Violations	Sanctions
The CG Manual mandates the directors, officers and employees to strictly observe and implement its provisions and provides penalties to imposed after notice and hearing on the Company's directors, officers and employees in case of violation of any of the provisions of the CC Manual	<ul><li>The CG Manual imposes the following sanctions in case of violation of its provisions:</li><li>In case of first violation, the offender shall be reprimanded.</li></ul>
the provisions of the CG Manual. The Compliance Officer is responsible for determining violation/s through notice and hearing and recommending to the Chairman of the Board the imposable penalty for such violation, for further review and approval of the Board.	• For second violation, suspension from office shall be imposed on the offender. The duration of suspension shall depend on the gravity of the violation. This penalty shall not apply to the members of the Board.
	• For third violation, the maximum penalty of removal from office shall be imposed on the offender. In case the offender is a member of the Board, the provision of Section 28 of the Corporation Code on removal of directors shall be observed.

A substantial number of the answers to this Annual Corporate Governance Report is based on the records and reports of the Company and not from the personal knowledge of the signatories.

Pursuant to the requirement of the Securities and Exchange Commission, this Annual Corporate Governance Report is signed on behalf of the registrant by the undersigned, thereunto duly authorized, in the City of Mandaluyong on July 1, 2013.

#### SIGNATURES

(original signed)

Ramon S. Ang Chairman of the Board & Chief Executive Officer

(original signed)

Reynaldo G. David Independent Director (original signed)

Lubin B. Nepomuceno President

(original signed)

Artemio V. Panganiban Independent Director

(original signed)

Joel Angelo C. Cruz Compliance Officer

SUBSCRIBED AND SWORN TO before me this July 1, 2013 at Mandaluyong City, Philippines, affiants exhibiting to me the following competent forms of identification and avowed under penalty of law to the whole truth of the contents of the foregoing Certificate:

Names	Passport Number	Date/Place of Issue
Ramon S. Ang	XX0748364	11 July 2011 /DFA Manila
Lubin B. Nepomuceno	EB5027219	29 Mar 2012 /DFA Manila
Joel Angelo C. Cruz	EB6976457	19 Dec 2012 /DFA Manila
Artemio V. Panganiban	EB0110958	16 Apr 2010 /DFA Manila
Reynaldo G. David	XX3664452	08 May 2009 /DFA Manila

Doc. No. 214; Page No. 44; Book No. IX; Series of 2013. (original signed) ROMMEL L. BAWALAN Notary Public for Mandaluyong City Notary Commission No. 0333-12 Until December 31, 2013 PTR No. 1626008 1.7.2013 Mandaluyong City IBP LRN 07098 1.7.08 Pasig City Roll of Attorney No. 42921 SMC Head Office Complex 40 San Miguel Avenue, 1550 Mandaluyong City MCLE Compliance No. IV-0008477 11.10.12



REPUBLIC OF THE PHILIPPINES) MANDALUYONG CITY ) S.S.

# SECRETARY'S CERTIFICATE

I, JHOANNA JASMINE M. JAVIER-ELACIO, of legal age, married, Filipino, with office address at the SMC Head Office Complex, No. 40 San Miguel Avenue, Mandaluyong City, Metro Manila, after having been duly sworn in accordance with law, do hereby depose and state that:

1. I am the Assistant Corporate Secretary of **PETRON CORPORATION** (the "Corporation"), a corporation duly organized and registered in accordance with the laws of the Republic of the Philippines with principal office at the SMC Head Office Complex, 40 San Miguel Avenue, Mandaluyong City.

2. At the special meeting of the Board of Directors of the Corporation (the "Board") held on **February 10, 2015**, the Board approved the following resolution:

# Election of Officers and Committee Members

RESOLVED, That the following recommendations of the Nomination Committee be, as they hereby are, APPROVED:

- elect Mr. Eduardo M. Cojuangco, Jr. as the Chairman of the Board of Directors and the Compensation Committee of the Company, to serve the unexpired portion of the term of Mr. Ramon S. Ang and until his successor shall have been duly elected and qualified;
- 2. elect Mr. Ang as the President of the Company, to serve the unexpired portion of the term of Mr. Lubin B. Nepomuceno and until his successor shall have been duly elected and qualified, and who shall henceforth hold the position of President and Chief Executive Officer; and
- elect Mr. Nepomuceno as General Manager of the Company, to serve as such until his successor shall have been duly elected and qualified;

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3. At the regular meeting of the Board held on March 17, 2015, the Board approved the following resoldutions:

## Holding of Annual Stockholders' Meeting

"RESOLVED, That in accordance with the Amended By-Laws of the Corporation (the "By-Laws"), the Board of Directors (the "Board") hereby sets the date of the 2015 Annual Stockholders' Meeting on May 19, 2015 at the Valle Verde Country Club, Pasig City.

"RESOLVED, FURTHER, That pursuant to the By-Laws, the Board hereby sets April 1, 2015 as the record date for determining the stockholders entitled to notice and to vote at the 2015 Annual Stockholders' Meeting and the dates from April 2 to 13, 2015 as the period for the closing of the books of the Corporation in relation to the record date;

"RESOLVED, FINALLY, That the following agenda for the 2015 Annual Stockholders' Meeting be, and are hereby, APPROVED:

- 1) Call to Order
- 2) Report on Attendance and Quorum
- Review and Approval of the Minutes of the Previous Annual Stockholders' Meeting
- 4) Management Report and Submission to the Stockholders of the Financial Statements for the Year 2014
- 5) Ratification of All Acts of the Board of Directors and Management Since the Last Stockholders' Meeting in the Year 2014
- 6) Ratification by the Stockholders of the Amendment of the Company's Articles of Incorporation (Provision of a Re-Issuability Feature of the Company's Preferred Shares)
- 7) Appointment of External Auditor
- 8) Election of the Board of Directors for the Ensuing Term
- 9) Other Matters
- 10) Adjournment"

# **Declaration of Dividend for Common Shares**

"RESOLVED, That there is hereby declared from the unappropriated retained earnings of the Corporation a cash dividend of Phpo.05 per share to all common stockholders as of record date April 1, 2015, with a pay-out date of April 16, 2015."

## **Declaration of Dividend for Preferred Shares**

"RESOLVED, That there is hereby declared from the unappropriated retained earnings of the Corporation a cash dividend of Php 15.75 per Series 2A preferred share and Php 17.14575 per Series 2B preferred share as follows:

- (a) For the second quarter of 2015, a total dividend amount of Php161.5 Million payable to Series 2A and Series 2B preferred shareholders as of record date April 17, 2015, with a pay-out date of May 4, 2015; and
- (b) For the third quarter of 2015, a total dividend amount of Php161.5 Million payable to Series 2A and Series 2B preferred shareholders as of record date July 20, 2015, with a pay-out date of August 3, 2015."

Amendment of the Company's Articles of Incorporation (Inclusion of a Re-Issuable Feature of the Preferred Shares)

"RESOLVED, AS IT IS HEREBY RESOLVED, that a re-issuability feature of the preferred shares of Petron Corporation (the "Corporation") be added in the Articles of Incorporation of the Corporation;

"RESOLVED, FURTHER, that Article Seventh of the Amended Articles of Incorporation of the Corporation be amended to read as follows:

SEVENTH. - The capital stock of the Corporation is Ten Billion Pesos (P10,000,000,000,000), Philippine currency, and said capital stock is divided into Nine Billion Three Hundred Seventy Five Million One Hundred Four Thousand Four Hundred Ninety Seven (9,375,104,497) common shares and Six Hundred Twenty Four Million Eight Hundred Ninety Five Thousand Five Hundred Three (624,895,503) preferred shares, all with a par value of One Peso (P1.00), Philippine currency, each.

The preferred shares shall be non-voting, non-convertible and shall have preference over common shares in case of liquidation or dissolution of the Corporation. Preferred shares may be issued from time to time in one or more series as may be determined by the Board of Directors or the Executive Committee (when so delegated to it by the Board of Directors), which shall likewise be authorized to establish and designate each particular series of preferred shares, to/ fix the number of shares to be included in each of such series, and to determine the dividend rate, issue price and other features as well as other terms and conditions for each such series of shares. Preferred shares may or may not be cumulative, participating or redeemable as may likewise be determined by the Board of Directors or the Executive Committee (when so delegated to it by the Board of Directors).

Any and all preferred shares of the Corporation (whether unissued, issued, and outstanding, including all existing treasury shares), shall not be retired upon redemption but may be reissued under such terms and conditions and procedure as may be determined by the Board of Directors or the Executive Committee (when so delegated to it by the Board of Directors). Any preferred shares re-issued shall be given a new designation as a subsequent series.

No stockholder of the Corporation shall, because of his/its ownership of stock, have pre-emptive right to purchase, subscribe for or take any part of any stock or of any other securities convertible into or carrying the options or warrants to purchase stock of the Corporation. Any part of such stock or other securities may at any time be issued, optioned for sale, or sold or disposed of by the Corporation pursuant to a resolution of its Board of Directors, to any person, whether or not such person is a stockholder of the Corporation and upon such terms and conditions as such Board may deem proper without first offering such stock or securities or any part thereof to existing or other stockholders.

"RESOLVED, FINALLY, that the President, Corporate Secretary and/or other proper officers of the Corporation be authorized and empowered to submit or cause the submission of a copy of the Amended Articles of Incorporation of the Corporation duly certified by majority of the directors and the Corporate Secretary, to the Securities and Exchange Commission, to sign, execute and deliver any and all documents, and to do any and all acts, necessary and proper, to give the foregoing resolutions force and effect."

## Election of Mr. Cojuangco as Chairman of the Executive Committee

RESOLVED, That the recommendation of the Nomination Committee to elect Mr. Eduardo M. Cojuangco, Jr. as the Chairman of the Executive Committee of the Company, to serve the unexpired portion of the term of Mr. Ramon S. Ang and until his successor shall have been duly elected and qualified be, as it is hereby, approved."

4. At the regular meeting of the Board held on May 11, 2015, the Board approved the following resolution:

## **Appointment of External Auditor**

"RESOLVED, That the retention of the accounting firm R. G. Manabat & Co., /KPMG as the independent external auditor of Petron Corporation for 2015, be and hereby is, FAVORABLY ENDORSED to the stockholders for approval."

### Amendment of the Audit Committee Charter

"RESOLVED, That the Audit Committee of Petron Corporation be renamed "Audit and Risk Management Committee";

RESOLVED, FURTHER, That the Charter of the Audit Committee be amended to reflect the new name of the committee and expressly provide for the risk management functions being performed by the Audit Committee since its creation."

#### Approval of the Governance Committee Charter

"RESOLVED, That the Charter of the Governance Committee, as endorsed by the Governance Committee be approved, as it is hereby, approved;

"RESOLVED, FURTHER, that the President, Corporate Secretary, other proper officers and/or members of the Governance Committee of the Corporation be authorized and empowered to sign, execute, deliver, submit or cause the submission of a copy of the Charter of the Governance Committee as may be required by the applicable law and/or regulation."

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5. At the annual stockholders' meeting of the Corporation held on May 19, 2015, the stockholders approved the following resolutions:

<u>Approval of the Amendment of Articles of Incorporation</u> (Provision of a Re-Issuability Feature of the Company's Preferred Shares)

"RESOLVED, AS IT IS HEREBY RESOLVED, that a re-issuability feature of the preferred shares of Petron Corporation (the "Corporation") be expressly provided in the Articles of Incorporation of the Corporation;

RESOLVED, FURTHER, that Article Seventh of the Articles of Incorporation of the Corporation be amended to read as follows:

SEVENTH. - The capital stock of the Corporation is Ten Billion Pesos (P10,000,000,000.00), Philippine currency, and said capital stock is divided into Nine Billion Three Hundred Seventy Five Million One Hundred Four Thousand Four Hundred Ninety Seven (9,375,104,497) common shares and Six Hundred Twenty Four Million Eight Hundred Ninety Five Thousand Five Hundred Three (624,895,503) preferred shares, all with a par value of One Peso (P1.00), Philippine currency, each.

The preferred shares shall be non-voting, non-convertible and shall have preference over common shares in case of liquidation or dissolution of the Corporation. Preferred shares may be issued from time to time in one or more series as may be determined by the Board of Directors or the Executive Committee (when so delegated to it by the Board of Directors), which shall likewise be authorized to establish and designate each particular series of preferred shares, to fix the number of shares to be included in each of such series, and to determine the dividend rate, issue price and other features as well as other terms and conditions for each such series of shares. Preferred shares may or may not be cumulative, participating or redeemable as may likewise be determined by the Board of Directors or the Executive Committee (when so delegated to it by the Board of Directors).

Any and all preferred shares of the Corporation (whether unissued, issued, and outstanding, including all existing treasury shares), shall not be retired upon redemption but may be reissued under such terms and conditions and procedure as may be determined by the Board of Directors or the Executive Committee (when so delegated to it by the Board of Directors). Any preferred shares re-issued shall be given a new designation as a subsequent series.

No stockholder of the Corporation shall, because of his/its ownership of stock, have pre-emptive right to purchase, subscribe for or take any part of any stock or of any other securities convertible into or carrying the options or warrants to purchase stock of the Corporation. Any part of such stock or other securities may at any time be issued, optioned for sale, or sold or disposed of by the Corporation pursuant to a resolution of its Board of Directors, to any person, whether or not such person is a stockholder of the Corporation and upon such terms and conditions as such Board may deem proper without first offering such stock or securities or any part thereof to existing or other stockholders.

RESOLVED, FINALLY, that the President, Corporate Secretary and other proper officers of the Corporation be authorized and empowered to submit or cause the submission of a copy of the Amended Articles of Incorporation of the Corporation duly certified by majority of the directors and the Corporate Secretary, to the Securities and Exchange Commission, to sign, execute and deliver any and all documents, and to do any and all acts, necessary and proper, to give the foregoing resolutions force and effect."

# Appointment of External Auditor

RESOLVED, That the appointment of the accounting firm R.G. & Co., CPAs/KPMG as the independent external auditor of the Corporation for 2015 be, and hereby is, APPROVED.

## **Election of Directors**

RESOLVED, That the following persons are hereby declared as the duly elected directors of the Corporation, to serve for a term of one (1) year or until their successors shall have been duly elected and qualified in accordance with the by-laws of the Company: Mr. Eduardo M. Cojuangco, Jr. Mr. Ramon S. Ang Mr. Lubin B. Nepomuceno Mr. Eric O. Recto Atty. Estelito P. Mendoza Mr. Jose P. de Jesus Mr. Ron W. Haddock Ms. Aurora T. Calderon Mr. Mirzan Mahathir Atty. Romela M. Bengzon Atty. Virgilio S. Jacinto Atty. Nelly Favis-Villafuerte Ret. Chief Justice Artemio V. Panganiban (independent) Mr. Reynaldo G. David (independent) Mr. Margarito B. Teves (independent)

6. At the organizational meeting of the Board held on May 19, 2015, the Board approved the following resolutions:

# Appointment of Members to the Executive Committee

With the appointment of the new directors of the Corporation, the Board hereby appoints the members of the Board Executive Committee as follows:

- Chairman
- Member
- Member
- Alternate Member
- Alternate Member

# Appointment of Members to the Board Audit Committee

With the appointment of the new directors of the Corporation, the Board hereby appoints the members of the Board Audit Committee as follows:

Reynaldo G. David	2	Chairman
Lubin B. Nepomuceno	-	Member
Estelito P. Mendoza	Ξ	Member
Artemio V. Panganiban	-	Member
Aurora T. Calderon		Member
Ferdinand K. Constantino	-	Advisor
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# Appointment of Members to the Board Compensation Committee

With the appointment of the new directors of the Corporation, the Board hereby appoints the members of the Board Compensation Committee as follows:

Eduardo M. Cojuangco, Jr.	3 <del>.</del> 0	Chairman
Ramon S. Ang	-	Member
Lubin B. Nepomuceno	-	Member
Reynaldo G. David	1.71	Member
Aurora T. Calderon	-	Member
Ferdinand K. Constantino	-	Advisor

#### Appointment of Members to the Board Nomination Committee

With the appointment of the new directors of the Corporation, the Board hereby appoints the members of the Board Nomination Committee as follows:

Reynaldo G. David	-	Chairman
Estelito P. Mendoza		Member
Virgilio S. Jacinto	÷	Member

# Appointment of Members to the Board Governance Committee

With the appointment of the new directors of the Corporation, the Board hereby appoints the members of the Board Governance Committee as follows:

Margarito B. Teves	2	Chairman
Virgilio S. Jacinto	-	Member
Nelly Favis-Villafuerte	-	Member

### **Election of Officers**

RESOLVED, That the appointment of the following persons as duly designated officers of the Corporation, to serve for a term of one (1) year or until their successors shall have been duly elected and qualified in accordance with the By-Laws of the Corporation:

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Name	Position
Eduardo M. Cojuangco, Jr.	Chairman
Ramon S. Ang	President & Chief Executive Officer
Lubin B. Nepomuceno	General Manager
Emmanuel E. Eraña	Senior Vice President & Chief Finance Officer
Susan Y. Yu	VP, Procurement
Maria Rowena O. Cortez	VP, Supply
Freddie P. Yumang	VP, Refinery
Archie B. Gupalor	VP, National Sales
Efren P. Gabrillo	VP, Controllers & Controller
Albert S. Sarte	VP, Treasurers & Treasurer
Joel Angelo C. Cruz	VP, General Counsel & Corporate Secretary / Compliance Officer
Rodulfo L. Tablante	VP, Operations
Jaime O. Lu	VP & Operations Manager, Petron Malaysia
Julieta L. Ventigan	AVP, Business Planning & Development
Nathaniel R. Orillos	AVP, Refinery Production
Nolan L. Rada	AVP, Reseller Trade
David M. Mahilum	AVP, Refinery Production B
Rolando R. Evangelista	AVP, Power Plant & Utilities
Dennis M. Floro	AVP, Supply
Ma. Rosario D. Vergel de Dios	AVP, Human Resources
Conrado S. Rivera, Jr.	AVP, Industrial Trade
Mary Ann M. Neri	AVP, Marketing
Andrew S. Fortuno	AVP, Operations
	AVP, Market Planning, Research and Sales
Magnolia Cecilia D. Uy	Information
Charmaine V. Canillas	AVP, Corporate Affairs Department
Fernando S. Magnayon	AVP, LPG, Lubes and Greases
Samuel S. Candido	AVP, Refinery Technical Services
Myrna C. Geronimo	AVP & Chief Finance Officer, Petron Malaysia
Jhoanna Jasmine M. Javier-Elacio	Assistant Corporate Secretary

be, and hereby is, APPROVED.

7. At the regular meeting of the Board held on August 10, 2015, the Board approved the following resolutions:

# **Declaration of Dividend for Preferred Shares**

"RESOLVED, That there is hereby declared from the unappropriated retained earnings of the Corporation a cash dividend of P15.75 per Series 2A preferred share and P17.14575 per Series 2B preferred share to shareholders of such shares as follows:

- (c) For the fourth quarter of 2015, a total dividend amount of P161.5 Million payable to preferred shareholders as of record date October 16, 2015, with a pay-out date of November 3, 2015; and
- (d) For the first quarter of 2016, a total dividend amount of P161.5 Million payable to preferred shareholders as of record date January 18, 2016, with a pay-out date of February 3, 2016."

## **Confirmation of Appointment of Officers**

"RESOLVED, That, upon the endorsement of the Nomination Committee, the appointment of Dennis S. Janson as Assistant Vice President and Controller, and Rolando B. Salonga as Assistant Vice President – Operations both effective September 1, 2015 be, and is hereby, CONFIRMED."

8. At the regular meeting of the Board held on **August 10, 2015**, the Board approved the following resolutions:

# Confirmation of Appointment of Company Officer

"RESOLVED, That, upon the endorsement of the Nomination Committee, the appointment of Ms. Julieta L. Ventigan as Vice President – Business Planning and Development effective September 1, 2015 be, and is hereby, CONFIRMED." DONE this 8<sup>th</sup> day of January 2016.

JHOANNA JASMINE M. JAVIER-ELACIO Assistant Corporate Secretary

JAN 0 8 2016

SUBSCRIBED AND SWORN TO before me this \_\_\_\_\_\_\_ at Mandaluyong City, Philippines, by JHOANNA JASMINE M. JAVIER-ELACIO in her capacity as Assistant Corporate Secretary of PETRON CORPORATION, affiant exhibiting to me her Passport with No. EB2944730 issued on 07 July 2011 valid until 06 July 2016 at Manila, Philippines and avowed under penalty of law to the whole truth of the contents of the foregoing Certificate.

Doc. No. <u>4/</u>; Page No. <u>9</u>; Book No. <u>I</u>; Series of 2016.

DON-VIC P. QUEZON

40 San Miguel Avenue, 1550 Mandaluyong City 40 San Miguel Avenue, 1550 Mandaluyong City Appointment No. 0382-16 Until December 31, 2017 Attorney's Roll No. 56728 PTR No. 2616741/1-4-16/Mandaluyong Lifetime IBP No. 08324 MCLE Compliance No. IV-0014582/3-25-13