

# COVERSHEET

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S. E. C. Registration Number

P	E	T	R	O	N	C	O	R	P	O	R	A	T	I	O	N										

(Company's Full Name)

S	M	C		H	E	A	D	O	F	F	I	C	E	4	0	S	A	N	M	I	G	U	E	L
A	V	E.		M	A	N	D	A	L	U	Y	O	N	G	C	I	T	Y						

(Business Address: No. Street City / Town / Province)

ATTY. JOEL ANGELO C. CRUZ Contact Person
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886-3888 Company Telephone Number
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Month          Day  
Fiscal Year

SEC Form 17-Q (1st Quarter 2012) FORM TYPE
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Month          Day  
Annual Meeting

N/A Secondary License Type, if Applicable
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Dept. Requiring this Doc.

N/A Amended Articles Number/Section
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Total No. of Stockholders

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Domestic

N/A Foreign
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Total Amount of Borrowings

To be accomplished by SEC Personnel concerned

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Fiscal Numer

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Document I. D.

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**SECURITIES AND EXCHANGE COMMISSION**

**SEC FORM 17-Q**

**QUARTERLY REPORT PURSUANT TO SECTION 17 OF THE SECURITIES  
REGULATION CODE AND SRC RULE 17 (2)(b) THEREUNDER**

1. For the quarterly period ended March 31, 2012.
2. SEC Identification Number 31171 3. BIR Tax Identification No. 000-168-801
4. Exact name of registrant as specified in its charter PETRON CORPORATION
5. Philippines  
Province, Country or other  
jurisdiction of incorporation or  
organization
6.  (SEC Use Only)  
Industry Classification Code:
7. Mandaluyong City, 40 San Miguel Avenue, 1550  
Address of principal office Postal Code
8. (0632) 886-3888  
Registrant's telephone number, including area code
9. N/A  
(Former name, former address, and former fiscal year, if changed since last report.)
10. Securities registered pursuant to Sections 8 and 12 of the SRC or Sections 4 and 8 of the RSA

Title of Each Class	Number of Shares of Common Stock Outstanding and Amount of Debt Outstanding
<u>Common Stock</u>	<u>9,375,104,497 Shares</u>
<u>Preferred Stock</u>	<u>100,000,000 Shares</u>
<u>Total Liabilities</u>	<u>P179,736 million</u>

11. Are any or all of these securities listed on the Philippine Stock Exchange.

Yes [X]      No [ ]

If yes, state the name of such stock exchange and the classes of securities listed therein:

Philippine Stock Exchange

Common and Preferred Stocks

12. Indicate by check mark whether the Registrant:

(a) has filed all reports required to be filed by Section 17 of the Code and SRC Rule 17 thereunder or Sections 11 of the RSA and RSA Rule 11 (a)-1 thereunder, and Sections 26 and 141 of the Corporation Code of the Philippines, during the preceding 12 months (or for such shorter period the registrant was required to file such reports).

Yes [X]      No [ ]

(b) has been subject to such filing requirements for the past 90 days.

Yes [X]      No [ ]

## TABLE OF CONTENTS


		<b>Page No.</b>
<b>PART I - FINANCIAL INFORMATION</b>		
Item 1	Financial Statements	
	Petron Corporation & Subsidiaries Consolidated Statements of Financial Position	5
	Petron Corporation & Subsidiaries Consolidated Statements of Income	6
	Petron Corporation & Subsidiaries Consolidated Statements of Comprehensive Income	7
	Petron Corporation & Subsidiaries Consolidated Statements of Changes in Equity	8
	Petron Corporation & Subsidiaries Consolidated Statements of Cash Flows	9
	Selected Notes to Consolidated Financial Statements	10-54
	Details of Accounts Receivables	55
Item 2	Management's Discussion and Analysis of Financial Conditions and Results of Operations	56-61
<b>PART II - OTHER INFORMATION</b>		
<b>SIGNATURES</b>		62



**PETRON CORPORATION AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF FINANCIAL POSITION**  
**MARCH 31, 2012 AND DECEMBER 31, 2011**  
**(Amounts in Million Pesos)**

	<i>Note</i>	2012 Unaudited	2011 Audited
<b>ASSETS</b>			
<b>Current Assets</b>			
Cash and cash equivalents	10,11	P 35,366	P 23,823
Financial assets at fair value through profit or loss	10,11	221	237
Trade and other receivables - net	10,11	41,637	26,605
Inventories		63,530	37,763
Other current assets		11,852	8,178
		<u>152,606</u>	<u>96,606</u>
Assets held for sale	5	10	10
<b>Total Current Assets</b>		<b>152,616</b>	<b>96,616</b>
<b>NonCurrent Assets</b>			
Property, plant and equipment - net	4	72,977	50,446
Investments in associates		1,206	2,505
Investment property - net		772	794
Available-for-sale financial assets	10,11	978	1,036
Deferred tax assets	2	156	15
Goodwill		10,490	-
Other noncurrent assets - net	10,11	20,622	24,383
<b>Total Noncurrent Assets</b>		<b>107,201</b>	<b>79,179</b>
		<b>P 259,817</b>	<b>P 175,795</b>
<b>LIABILITIES AND EQUITY</b>			
<b>Current Liabilities</b>			
Short-term loans	10,11	P 59,689	P 40,593
Liabilities for crude oil and petroleum product importation	10,11	32,115	13,842
Trade and other payables	10,11	12,560	7,381
Derivative liabilities	10,11	56	55
Current portion of long-term debt - net	10,11	387	4,124
Income tax payable		606	78
<b>Total Current Liabilities</b>		<b>105,413</b>	<b>66,073</b>
<b>Noncurrent Liabilities</b>			
Long-term debt - net of current portion	10,11	67,605	45,744
Retirement benefits liability		1,483	671
Deferred tax liabilities	2	3,240	1,819
Asset retirement obligation		1,081	1,061
Other noncurrent liabilities	11	914	740
<b>Total Noncurrent Liabilities</b>		<b>74,323</b>	<b>50,035</b>
<b>Equity Attributable to Equity Holders of the Parent Company</b>			
Capital stock		9,475	9,475
Additional paid-in capital		9,764	9,764
Retained earnings		41,161	40,088
Other reserves		191	70
<b>Total Equity Attributable to Equity Holders of the Parent Company</b>		<b>60,591</b>	<b>59,397</b>
Non-controlling interests		19,490	290
<b>Total Equity</b>		<b>80,081</b>	<b>59,687</b>
		<b>P 259,817</b>	<b>P 175,795</b>

Note: See accompanying Management Discussion and Analysis and Selected Notes to Consolidated Financial Statements.

Certified by:  EFREN SABRILLO  
Assistant Vice President - Controllers



**PETRON CORPORATION AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF INCOME**  
**FOR THE PERIOD ENDED MARCH 31, 2012 AND 2011**  
 (Amounts in Million Pesos, Except Per Share Amounts)  
**UNAUDITED**

	<i>Note</i>	<u>January to March</u>	
		2012	2011
SALES	2 P	74,655	P 64,050
COST OF GOODS SOLD		68,244	55,529
GROSS PROFIT		6,411	8,521
SELLING AND ADMINISTRATIVE EXPENSES		(1,793)	(1,525)
INTEREST INCOME		340	375
INTEREST EXPENSE AND OTHER FINANCING CHARGES		(1,516)	(1,319)
SHARE IN NET INCOME (LOSS) OF ASSOCIATES		65	(52)
OTHER CHARGES - net		(55)	(1,412)
INCOME BEFORE INCOME TAX		3,452	4,588
INCOME TAX EXPENSE		963	1,154
NET INCOME	P	2,489	P 3,434
Attributable to:			
Equity Holders of the Parent Company	7 P	2,487	P 3,425
Non-controlling Interests		2	9
	P	2,489	P 3,434
<b>BASIC DILUTED EARNINGS PER COMMON SHARE</b>			
<b>ATTRIBUTABLE TO EQUITY HOLDERS</b>			
<b>OF THE PARENT COMPANY</b>	7 P	0.21	P 0.34

Note: See accompanying Management Discussion and Analysis and Selected Notes to Consolidated Financial Statements.

Certified by:

  
**EFREN P. GABRILLO**  
 Assistant Vice President - Controllers



**PETRON CORPORATION AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME**  
**FOR THE PERIOD ENDED MARCH 31, 2012 AND 2011**  
**(Amounts in Million Pesos)**  
**UNAUDITED**

	<u>2012</u>	<u>2011</u>
NET INCOME	P 2,489	P 3,434
NET LOSS ON AVAILABLE-FOR-SALE FINANCIAL ASSETS - NET OF TAX	(5)	(89)
EXCHANGE DIFFERENCES ON TRANSLATION OF FOREIGN OPERATIONS	126	17
OTHER COMPREHENSIVE INCOME (LOSS) - NET OF TAX	<u>121</u>	<u>(72)</u>
TOTAL COMPREHENSIVE INCOME	<u>P 2,610</u>	<u>P 3,362</u>
Comprehensive Income Attributable to:		
Equity holders of the Parent Company	<u>P 2,608</u>	<u>P 3,352</u>
Non-controlling Interests	<u>2</u>	<u>9</u>
	<u>P 2,610</u>	<u>P 3,362</u>

Note: See accompanying Management Discussion and Analysis and Selected Notes to Consolidated Financial Statements.

Certified by:

  
EFREN B. GABRILLO  
Assistant Vice President-Controllers




**PETRON CORPORATION AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY**  
**FOR THE PERIOD ENDED MARCH 31, 2012 AND 2011**  
 (Amounts in Million Pesos)

	Equity Attributable to Equity Holders of the Parent Company								
	Retained Earnings							Total	Non-controlling Interest
Preferred Stock	Common Stock	Additional paid-in capital	Appropriated	Unappropriated	Other Reserves				
Balance at January 1, 2012 (Audited)	P 100	P 9,375	P 9,764	P 25,171	P 14,917	P 70	P 59,397	P 290	P 59,687
Total comprehensive income					2,487	121	2,608	2	2,610
Cash dividends (Note 8)					(1,414)		(1,414)		(1,414)
Net additions to non-controlling interests and others								19,198	19,198
Balance at March 31, 2012 (Unaudited)	P 100	P 9,375	P 9,764	P 25,171	P 15,990	P 191	P 60,591	P 19,490	P 80,081
Balance at January 1, 2011 (Audited)	P 100	P 9,375	P 9,764	P 15,554	P 18,194	P 83	P 53,070	P 274	P 53,344
Total comprehensive income					3,425	(72)	3,352	9	3,362
Appropriation for capital projects				(10)	10				
Cash dividends (Note 8)					(238)		(238)		(238)
Balance at March 31, 2011 (Unaudited)	P 100	P 9,375	P 9,764	P 15,544	P 21,391	P 11	P 56,184	P 283	P 56,468

Note: See accompanying Management Discussion and Analysis and Selected Notes to Consolidated Financial Statements.

Certified by:

  
 EFREN M. GABRILLO  
 Assistant Vice President-Controllers





**PETRON CORPORATION AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
**FOR THE PERIOD ENDED MARCH 31, 2012 AND 2011**  
 (Amounts in Million Pesos)  
**UNAUDITED**

	2012		2011	
	P		P	
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>				
Income before income tax		3,452		4,588
Adjustments for:				
Share in net (gain) loss of an associate		(65)		52
Retirement expense		1		-
Depreciation and amortization		969		900
Interest expense		1,516		1,319
Interest income		(340)		(375)
Net unrealized foreign exchange (gain)/loss		211		(155)
Others		(16)		(87)
Operating income before working capital changes		5,727		6,242
Changes in operating assets and liabilities				
Decrease (increase) in assets:				
Receivables		(1,879)		446
Inventories		(12,444)		(20,631)
Other current assets		(3,397)		(1,251)
Increase (decrease) in liabilities:				
Liabilities for crude oil and petroleum product importation		4,207		11,567
Accounts payable and accrued expenses		973		1,691
Provisions for doubtful accounts, inventory obsolescence and others		18		1
Interest paid		(1,151)		(931)
Income taxes paid		(23)		(22)
Interest received		331		393
<b>Net cash flows used in operating activities</b>		<b>(7,638)</b>		<b>(2,495)</b>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>				
Additions to:				
Property, plant and equipment		(6,431)		(1,505)
Decrease (increase) in:				
Other receivables		(411)		910
Other noncurrent assets		8,093		(485)
Reductions from (additions to):				
Financial assets at fair value through profit or loss		32		34
Available-for-sale Investments		58		(21)
Acquisition of a subsidiary		(19,195)		176
Investments		383		-
<b>Net cash flows used in investing activities</b>		<b>(17,471)</b>		<b>(891)</b>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>				
Availment of loans		71,341		14,737
Payments of:				
Loans		(48,653)		(23,359)
Cash dividends		(259)		(246)
Issuance of Preferred Share by a subsidiary		14,406		-
Others		(146)		35
<b>Net cash flows provided by (used in) financing activities</b>		<b>36,689</b>		<b>(8,832)</b>
<b>EFFECTS OF EXCHANGE RATE CHANGES ON CASH AND CASH EQUIVALENTS</b>				
		(37)		(40)
<b>NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS</b>		<b>11,543</b>		<b>(12,258)</b>
<b>CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR</b>		<b>23,823</b>		<b>43,984</b>
<b>CASH AND CASH EQUIVALENTS AT END OF PERIOD</b>	<b>P</b>	<b>35,366</b>	<b>P</b>	<b>31,726</b>

Note: See accompanying Management Discussion and Analysis and Selected Notes to Consolidated Financial Statements.

Certified by:

  
**EFREN P. GABRILLO**  
 Assistant Vice President - Controllers

**PETRON CORPORATION AND SUBSIDIARIES**  
**SELECTED NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**  
(Amounts in Millions, Except Per Share Data)

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**1. Summary of Significant Accounting and Financial Reporting Policies**

Petron Corporation and Subsidiaries (collectively referred to as the “Group”) prepared its consolidated interim financial statements as of and for the period ended March 31, 2012 and comparative financial statements for the same period in 2011 following the new presentation rules under Philippine Accounting Standard (PAS) No. 34, Interim Financial Reporting. The consolidated financial statements of the Group have been prepared in compliance with Philippine Financial Reporting Standards (PFRS).

The consolidated financial statements are presented in Philippine peso and all values are rounded off to the nearest million (₱000,000), except when otherwise indicated.

The principal accounting policies and methods adopted in preparing the interim consolidated financial statements of the Group are the same as those followed in the most recent annual audited financial statements

Adoption of New Standards, Amendments to Standards and Interpretations

The Financial Reporting Standards Council (FRSC) approved the adoption of a number of new or revised standards, amendments to standards, and interpretations [based on International Financial Reporting Interpretation Committee (IFRIC) Interpretations] as part of PFRS.

*Amendments to Standards and Interpretations Adopted in 2012*

The Group has adopted the following PFRS starting January 1, 2012 and accordingly, changed its accounting policies in the following areas:

- *Disclosures - Transfers of Financial Assets (Amendments to PFRS 7)*, require additional disclosures about transfers of financial assets. The amendments require disclosure of information that enables users of financial statements to understand the relationship between transferred financial assets that are not derecognized in their entirety and the associated liabilities; and to evaluate the nature of, and risks associated with, the entity’s continuing involvement in derecognized financial assets. Entities are required to apply the amendments for annual periods beginning on or after July 1, 2011.
- *Deferred Tax: Recovery of Underlying Assets (Amendments to PAS 12, Income Taxes)* introduces an exception to the current measurement principles of deferred tax assets and liabilities arising from investment property measured using the fair value model in accordance with PAS 40, Investment Property. The exception also applies to investment property acquired in a business combination accounted for in accordance with PFRS 3 provided the acquirer subsequently measure these assets applying the fair value model. The amendments

integrated the guidance of Philippine Interpretation Standards Interpretation Committee (SIC) - 21, Income Taxes - Recovery of Revalued Non-Depreciable Assets into PAS 12, and as a result Philippine Interpretation SIC - 21 has been withdrawn. The effective date of the amendments is for periods beginning on or after January 1, 2012 and will be applied retrospectively.

The adoption of these foregoing new or revised standards, amendments to standards and Philippine Interpretations of IFRIC did not have a material effect on the interim consolidated financial statements.

*New or Revised Standards, Amendments to Standards and Interpretations Not Yet Adopted*

A number of new or revised standards, amendments to standards and interpretations are effective for annual periods beginning after January 1, 2012, and have not been applied in preparing the consolidated financial statements. None of these is expected to have a significant effect on the consolidated financial statements of the Group, except for PFRS 11, *Joint Arrangements*, which will become mandatory for the Group's 2013 financial statements and will require the equity method for joint ventures and PFRS 9, *Financial Instruments*, which becomes mandatory for the Group's 2015 consolidated financial statements and could change the classification and measurement of financial assets. The Group does not plan to adopt these standards early and the extent of the impact has not been determined.

The Group will adopt the following new or revised standards, amendments to standards and interpretations on the respective effective dates:

- Presentation of Items of Other Comprehensive Income (*Amendments to PAS 1, Presentation of Financial Statements*). The amendments: (a) require that an entity present separately the items of other comprehensive income that would be reclassified to profit or loss in the future if certain conditions are met from those that would never be reclassified to profit or loss; (b) do not change the existing option to present profit or loss and other comprehensive income in two statements; and (c) change the title of the statement of comprehensive income to statement of profit or loss and other comprehensive income. However, an entity is still allowed to use other titles. The amendments do not address which items are presented in other comprehensive income or which items need to be reclassified. The requirements of other PFRS continue to apply in this regard. The effective date of the amendment is for periods beginning on or after January 1, 2013.
- PFRS 10, *Consolidated Financial Statements*, introduces a new approach to determining which investees should be consolidated and provides a single model to be applied in the control analysis for all investees. An investor controls an investee when: (a) it is exposed or has rights to variable returns from its involvement with that investee; (b) it has the ability to affect those returns through its power over that investee; and (c) there is a link between power and returns. Control is reassessed as facts and circumstances change. PFRS 10 supersedes PAS 27, *Consolidated and Separate Financial Statements* (2008). The new standard is effective for annual periods beginning on or after January 1, 2013.

- PFRS 11, *Joint Arrangements*, focuses on the rights and obligations of joint arrangements, rather than the legal form (as is currently the case). It: (a) distinguishes joint arrangements between joint operations and joint ventures; and (b) always requires the equity method for jointly controlled entities that are now called joint ventures; they are stripped of the free choice of using the equity method or proportionate consolidation. PFRS 11 supersedes PAS 31 and Philippine Interpretation SIC-13, *Jointly Controlled Entities - Non-Monetary Contributions by Venturers*. The new standard is effective for annual periods beginning on or after January 1, 2013.
- PFRS 12, *Disclosure of Interests in Other Entities*, contains the disclosure requirements for entities that have interests in subsidiaries, joint arrangements (i.e., joint operations or joint ventures), associates and/or unconsolidated structured entities, aiming to provide information to enable users to evaluate the nature of, and risks associated with, an entity's interests in other entities; and the effects of those interests on the entity's financial position, financial performance and cash flows. The new standard is effective for annual periods beginning on or after January 1, 2013.
- PFRS 13, *Fair Value Measurement*, replaces the fair value measurement guidance contained in individual PFRS with a single source of fair value measurement guidance. It defines fair value, establishes a framework for measuring fair value and sets out disclosure requirements for fair value measurements. It explains how to measure fair value when it is required or permitted by other PFRS. It does not introduce new requirements to measure assets or liabilities at fair value nor does it eliminate the practicability exceptions to fair value measurements that currently exist in certain standards. The new standard is effective for annual periods beginning on or after January 1, 2013. Early application is permitted and required to be disclosed.
- PAS 19, *Employee Benefits* (amended 2011), includes the following requirements: (a) actuarial gains and losses are recognized immediately in other comprehensive income; this change will remove the corridor method and eliminate the ability for entities to recognize all changes in the defined benefit obligation and in plan assets in profit or loss, which is currently allowed under PAS 19; and (b) expected return on plan assets recognized in profit or loss is calculated based on the rate used to discount the defined benefit obligation. The adoption of the amended or revised standard is required for annual periods beginning on or after January 1, 2013.
- PAS 27, *Separate Financial Statements* (2011), supersedes PAS 27 (2008). PAS 27 (2011) carries forward the existing accounting and disclosure requirements for separate financial statements, with some minor clarifications. The adoption of the amendment is required for annual periods beginning on or after January 1, 2013.
- PAS 28, *Investments in Associates and Joint Ventures* (2011), supersedes PAS 28 (2008). PAS 28 (2011) makes the following amendments: (a) PFRS 5, *Noncurrent Assets Held for Sale and Discontinued Operations*, applies to an investment, or a portion of an investment, in an associate or a joint venture that meets the criteria to be classified as held for sale; and, (b) on cessation of significant influence or joint control, even if an investment in an associate

becomes an investment in a joint venture or *vice versa*, the entity does not remeasure the retained interest. The adoption of the amended or revised standard is required for annual periods beginning on or after January 1, 2013.

- PFRS 9, *Financial Instruments* (2009) is the first standard issued as part of a wider project to replace PAS 39. PFRS 9 (2009) retains but simplifies the mixed measurement model and establishes two primary measurement categories for financial assets: amortized cost and fair value. The basis of classification depends on the entity's business model and the contractual cash flow characteristics of the financial asset. The guidance in PAS 39 on impairment of financial assets and hedge accounting continues to apply. Prior periods need not be restated if an entity adopts the standard for reporting periods beginning before January 1, 2012. PFRS 9 (2010) adds the requirements related to the classification and measurement of financial liabilities, and derecognition of financial assets and liabilities to the version issued in November 2009. It also includes those paragraphs of PAS 39 dealing with how to measure fair value and accounting for derivatives embedded in a contract that contains a host that is not a financial asset, as well as the requirements of Philippine Interpretation - IFRIC 9, *Reassessment of Embedded Derivatives*. The adoption of the new standard is required for annual periods beginning on or after January 1, 2015.
- Philippine Interpretation IFRIC-15, *Agreements for the Construction of Real Estate*, applies to the accounting for revenue and associated expenses by entities that undertake the construction of real estate directly or through subcontractors. It provides guidance on the recognition of revenue among real estate developers for sales of units, such as apartments or houses, 'off plan'; i.e., before construction is completed. It also provides guidance on how to determine whether an agreement for the construction of real estate is within the scope of PAS 11, *Construction Contracts*, or PAS 18, *Revenue*, and the timing of revenue recognition. The Philippine Securities and Exchange Commission (SEC) issued a notice dated August 5, 2011 that defers the adoption of this interpretation indefinitely.

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## 2. Segment Information

Management identifies segments based on business and geographic locations. These operating segments are monitored and strategic decisions are made on the basis of adjusted segment operating results. The CEO (the chief operating decision maker) reviews management reports on a regular basis.

The Group's major sources of revenues are as follows:

- a. Sales of petroleum and other related products which include gasoline, diesel and kerosene offered to motorists and public transport operators through its service station network around the country.
- b. Insurance premiums from the business and operation of all kinds of insurance and reinsurance, on sea as well as on land, of properties, goods and merchandise, of transportation or conveyance, against fire, earthquake, marine perils, accidents and all other forms and lines of insurance authorized by law, except life insurance.

- c. Lease of acquired real estate properties for petroleum, refining, storage and distribution facilities, gasoline service stations and other related structures.
- d. Sales on wholesale or retail and operation of service stations, retail outlets, restaurants, convenience stores and the like.
- e. Export sales of various petroleum and non-fuel products to other Asian countries such as South Korea, Taiwan, China, Thailand, Indonesia, Singapore, Cambodia, Japan, India, UAE, Pakistan and Malaysia.

#### Segment Assets and Liabilities

Segment assets include all operating assets used by a segment and consist principally of operating cash, receivables, inventories, and property, plant and equipment, net of allowances and impairment. Segment liabilities include all operating liabilities and consist principally of accounts payable, wages, taxes currently payable and accrued liabilities. Segment assets and liabilities do not include deferred taxes.

#### Inter-segment Transactions

Segment revenues, expenses and performance include sales and purchases between operating segments. Transfer prices between operating segments are set on an arm's length basis in a manner similar to transactions with third parties. Such transfers are eliminated in consolidation.

The following tables present revenue and income information and certain asset and liability information regarding the business segments as of March 31, 2012 and December 31, 2011 and for the three months ended March 31, 2012 and 2011. Segment assets and liabilities exclude deferred tax assets and deferred tax liabilities:

	<b>Petroleum</b>	<b>Insurance</b>	<b>Leasing</b>	<b>Marketing</b>	<b>Elimination</b>	<b>Total</b>
<u>Period Ended March 31, 2012</u>						
Revenue						
External Sales	<b>P74,164</b>	<b>P -</b>	<b>P -</b>	<b>P491</b>	<b>P -</b>	<b>P74,655</b>
Inter-segment Sales	<b>63,036</b>	<b>29</b>	<b>64</b>	<b>-</b>	<b>(63,129)</b>	<b>-</b>
Segment results	<b>4,213</b>	<b>24</b>	<b>31</b>	<b>23</b>	<b>220</b>	<b>4,511</b>
Net income	<b>2,245</b>	<b>48</b>	<b>6</b>	<b>30</b>	<b>159</b>	<b>2,489</b>
<u>As of March 31, 2012</u>						
Assets and liabilities						
Segment assets	<b>288,378</b>	<b>2,244</b>	<b>4,085</b>	<b>986</b>	<b>(36,032)</b>	<b>259,661</b>
Segment liabilities	<b>182,485</b>	<b>552</b>	<b>3,145</b>	<b>278</b>	<b>(9,964)</b>	<b>176,496</b>
Other segment information						
Property, plant and equipment	<b>68,860</b>	<b>-</b>	<b>-</b>	<b>203</b>	<b>3,914</b>	<b>72,977</b>
Depreciation and amortization	<b>961</b>	<b>-</b>	<b>-</b>	<b>8</b>	<b>-</b>	<b>969</b>

	Petroleum	Insurance	Leasing	Marketing	Elimination	Total
<u>Period Ended March 31, 2011</u>						
Revenue						
External Sales	P63,560	P -	P -	P490	P -	P64,050
Inter-segment Sales	64,297	32	87	-	(64,416)	-
Segment results	6,834	26	37	22	77	6,996
Net income	3,353	44	16	27	(6)	3,434
<u>As of Dec. 31, 2011</u>						
Assets and liabilities						
Segment assets	183,449	1,834	3,954	918	(14,375)	175,780
Segment liabilities	124,123	146	3,018	224	(13,222)	114,289
Other segment information						
Property, plant and equipment	46,465	-	-	205	3,776	50,446
Depreciation and amortization	3,615	-	-	42	-	3,657

The following tables present additional information on the petroleum business segment as of March 31, 2012 and December 31, 2011 and for the three months ended March 31, 2012 and 2011:

	Retail	Lube	Gasul	Industrial	Others	Total
<u>Property, plant and equipment</u>						
As of March 31, 2012	<b>P17,237</b>	<b>P263</b>	<b>P181</b>	<b>P74</b>	<b>P51,105</b>	<b>P68,860</b>
As of December 31, 2011	5,189	279	205	78	44,695	50,446
<u>Capital Expenditures</u>						
As of March 31, 2012	<b>P620</b>	<b>P-</b>	<b>P62</b>	<b>P13</b>	<b>P23,303</b>	<b>P23,998</b>
As of December 31, 2011	303	-	11	-	17,854	18,168
<u>Revenue</u>						
Period ended March 31, 2012	<b>P29,044</b>	<b>P748</b>	<b>P5,810</b>	<b>P29,936</b>	<b>P8,944</b>	<b>P74,484</b>
Period ended March 31, 2011	25,520	546	4,868	24,104	8,755	63,793

### Geographical Segments

The following table presents revenue information regarding the geographical segments of the Group for the three months ended March 31, 2012 and 2011.

	Petroleum	Insurance	Leasing	Marketing	Elimination	Total
<u>Period ended March 31, 2012</u>						
Revenue						
Local	<b>P68,617</b>	<b>P18</b>	<b>P64</b>	<b>P491</b>	<b>(P620)</b>	<b>P68,570</b>
Export/International	<b>68,583</b>	<b>11</b>	<b>-</b>	<b>-</b>	<b>(62,509)</b>	<b>6,085</b>

	Petroleum	Insurance	Leasing	Marketing	Elimination	Total
<u>Period ended March 31, 2011</u>						
Revenue						
Local	P56,943	P23	P87	P490	(P630)	P56,913
Export/International	70,913	9	-	-	(63,785)	7,137

### 3. Related Party Transactions

#### Transactions with Current Owners/Related Parties

- Sales relate to the Parent Company's supply agreements with various subsidiaries of San Miguel Corporation (SMC). Under these agreements, the Parent Company supplies the bunker, diesel fuel and lube requirements of selected SMC plants and subsidiaries.
- Purchases relate to purchase of goods and services such as construction, information technology and shipping.
- Petron entered into lease agreement with San Miguel Properties, Inc. (SMPI) for its office space covering 6,759 square meters with a monthly rate of P3.9. The lease, which commenced on June 1, 2011, is for a period of one year and may be renewed for a period in accordance with the written agreement of the parties.
- The Parent Company also pays SMC for its share in common expenses such as utilities and administrative fees.
- The Parent Company advanced certain monies to PCERP for some investment opportunities.

The balances and transactions with related parties as of March 31, 2012 and December 31, 2011 follow:

#### March 31, 2012

<u>Related Parties</u>	<u>Relationship With Related Parties</u>	<u>Revenue from Related Parties</u>	<u>Purchases from Related Parties</u>	<u>Amounts Owed by Related Parties</u>	<u>Amounts Owed to Related Parties</u>
SMC	Ultimate Parent	P-	P78	P1	P73
San Miguel Brewery Inc.	Under common control	293	35	153	35
San Miguel Yamamura Packaging Corporation	Under common control	214	-	96	-
SMC Shipping & Lighterage Corporation	Under common control	124	208	39	46

(Forward)



<b>Related Parties</b>	<b>Relationship With Related Parties</b>	<b>Revenue from Related Parties</b>	<b>Purchases from Related Parties</b>	<b>Amounts Owed by Related Parties</b>	<b>Amounts Owed to Related Parties</b>
Ginebra San Miguel, Inc. and Subsidiaries	Under common control	<b>P190</b>	<b>P1</b>	<b>P17</b>	<b>P4</b>
San Miguel Energy Corporation	Under common control	<b>31</b>	<b>151</b>	<b>-</b>	<b>57</b>
San Miguel Yamamura Asia Corporation	Under common control	<b>212</b>	<b>-</b>	<b>117</b>	<b>-</b>
Challenger Aero Air Corporation	Under common control	<b>6</b>	<b>-</b>	<b>12</b>	<b>-</b>
Mindanao Corrugated Fibreboard, Inc.	Under common control	<b>14</b>	<b>-</b>	<b>6</b>	<b>-</b>
San Miguel Purefoods Co, Inc. and Subsidiaries	Under common control	<b>130</b>	<b>-</b>	<b>92</b>	<b>3</b>
Archen Technologies, Inc.	Under common control	<b>-</b>	<b>80</b>	<b>-</b>	<b>113</b>
SMPI	Under common control	<b>-</b>	<b>13</b>	<b>89</b>	<b>367</b>
Others	Under common control	<b>9</b>	<b>6</b>	<b>14</b>	<b>11</b>
		<b>P1,223</b>	<b>P572</b>	<b>P636</b>	<b>P709</b>

December 31, 2011

<b>Related Parties</b>	<b>Relationship With Related Parties</b>	<b>Revenue from Related Parties</b>	<b>Purchases from Related Parties</b>	<b>Amounts Owed by Related Parties</b>	<b>Amounts Owed to Related Parties</b>
SMC	Ultimate Parent	P1	P76	P-	P20
Pan Asia Energy Holdings Inc.	Under common control	577	-	-	-
San Miguel Brewery Inc.	Under common control	934	140	111	19
San Miguel Yamamura Packaging Corporation	Under common control	708	-	96	-
SMC Shipping & Lighterage Corporation	Under common control	420	858	41	32

(Forward)

<b>Related Parties</b>	<b>Relationship With Related Parties</b>	<b>Revenue from Related Parties</b>	<b>Purchases from Related Parties</b>	<b>Amounts Owed by Related Parties</b>	<b>Amounts Owed to Related Parties</b>
Ginebra San Miguel, Inc. and Subsidiaries	Under common control	P674	P13	P147	P4
San Miguel Energy Corporation	Under common control	146	603	33	52
San Miguel Yamamura Asia Corporation	Under common control	775	-	83	-
Challenger Aero Air Corporation	Under common control	30	-	16	-
Mindanao Corrugated Fibreboard, Inc.	Under common control	43	-	9	-
San Miguel Purefoods Co., Inc. and Subsidiaries	Under common control	484	2	90	5
Archen Technologies, Inc.	Under common control	12	343	-	130
SMPI	Under common control	-	418	95	367
Others	Under common control	37	90	24	23
		P4,841	P2,543	P745	P652

#### 4. Property, Plant and Equipment

This account consists of:

	<b>Buildings and Related Facilities</b>	<b>Refinery and Plant Equipment</b>	<b>Service Stations and Other Equipment</b>	<b>Computers, Office and Motor Equipment</b>	<b>Land and Leasehold Improvements</b>	<b>Construction In-progress</b>	<b>Total</b>
<b>Cost:</b>							
December 31, 2010	P13,871	P37,292	P5,353	P2,145	P4,526	P2,796	P65,983
Additions	555	524	831	1,002	526	17,904	21,342
Disposals/reclassifications	(251)	(6)	(115)	(77)	473	(2,532)	(2,508)
December 31, 2011	14,175	37,810	6,069	3,070	5,525	18,168	84,817

(Forward)

	<b>Buildings and Related Facilities</b>	<b>Refinery and Plant Equipment</b>	<b>Service Stations and Other Equipment</b>	<b>Computers, Office and Motor Equipment</b>	<b>Land and Leasehold Improvements</b>	<b>Construction In-progress</b>	<b>Total</b>
Additions/acquisition of a subsidiary	40	5,047	12,407	23	138	5,830	23,485
Disposals/reclassifications	(8)	(2)	-	(5)	-	-	(15)
<b>March 31, 2012</b>	<b>14,207</b>	<b>42,855</b>	<b>18,476</b>	<b>3,088</b>	<b>5,663</b>	<b>23,998</b>	<b>108,287</b>
<b>Accumulated depreciation and amortization:</b>							
December 31, 2010	7,621	16,552	3,756	1,728	1,369	-	31,026
Additions	721	2,027	504	219	93	-	3,564
Disposals/reclassifications	(113)	(1)	(38)	(67)	-	-	(219)
December 31, 2011	8,229	18,578	4,222	1,880	1,462	-	34,371
Additions	196	507	159	67	12	-	941
Disposals/reclassifications	-	-	-	(6)	p4	-	(2)
<b>March 31, 2012</b>	<b>8,425</b>	<b>19,085</b>	<b>4,381</b>	<b>1,941</b>	<b>1,478</b>	<b>-</b>	<b>35,310</b>
<b>Net book value:</b>							
December 31, 2011	P5,946	P19,232	P1,847	P1,190	P4,063	P18,168	P50,446
<b>March 31, 2012</b>	<b>P5,782</b>	<b>P23,770</b>	<b>P14,095</b>	<b>P1,147</b>	<b>P4,185</b>	<b>P23,998</b>	<b>P72,977</b>

### Capital Commitments

As of March 31, 2012, and December 31, 2011 the Group has outstanding commitments to acquire property, plant and equipment amounting to P2,981 and P4,278, respectively.

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## 5. Assets Held for Sale

As of March 31, 2012, the carrying amount of assets held for sale amounted to P10, which comprised of buildings for stand-alone convenience stores (Treats) and locators held by PMC.

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## 6. Significant Agreements

### Lease Agreement

*Lease Agreement with Philippine National Oil Company (PNOC).* On September 30, 2009, NVRC entered into a 30-year lease with PNOC without rent-free period, covering a property which it shall use for refinery, commencing January 1, 2010 and ending on December 31, 2039. The annual rental shall be P93 payable on the 15th day of January each year without the necessity of demand. This non-cancelable lease is subject to renewal options and annual escalation clauses of 3% per annum up to 2011. The leased premises shall be reappraised starting 2012 and every fifth year thereafter in which the new rental rate shall be determined equivalent to 5% of the reappraised value, and still subject to annual escalation clause of 3% for the four years following the appraisal. Prior to this agreement, Petron has an outstanding lease agreement on the same property from PNOC. Also, as of March 31, 2012, Petron leases other parcels of land from PNOC for its bulk plants and service stations.

## Fuel Supply Contract

*Fuel Supply Contract with National Power Corporation (NPC) and Power Sector Assets and Liabilities Management Corporation (PSALM).* The Parent Company entered into various fuel supply contracts with NPC and PSALM. Under these contracts, Petron supplies the bunker fuel and diesel fuel oil requirements of selected NPC and PSALM plants, and NPC-supplied Independent Power Producers (IPP) plants.

As of March 31, 2012, the following are the fuel supply contracts granted to the Parent Company:

### NPC

Bid Date	Date of Award	Contract Duration	DFO* (in KL*)	IFO* (in KL)	DFO Total Contract Price (Php)	IFO Total Contract Price (Php)
September 5, 2011	September 16, 2011	September- December 2011 (with 6 months extension)	900		35,683,712	
September 5, 2011	September 20, 2011	September- December 2011 (with 6 months extension)	22,913	5,709	980,482,429	196,953,939
September 5, 2011	December 1, 2011	September- December 2011 (with 6 months extension)	2,479	1,114	104,593,744	38,436,950
December 29, 2011	January 11, 2012	January- December 2012 (Calayan DP & others)	39,000	21,335	1,681,957,320	758,250,650
December 29, 2011	February 29, 2012	January-December 2012 (Calapan Modular and Jolo)	23,708		1,032,456,775	

\* IFO = Industrial Fuel Oil  
DFO = Diesel Fuel Oil  
KL = Kilo Liters

### PSALM

Bid Date	Date of Award	Contract Duration	DFO* (in KL*)	IFO* (in KL)	DFO Total Contract Price (Php)	IFO Total Contract Price (Php)
January 12, 2011	January 31, 2011	Malaya Thermal Power Plant January- December 2011 (with 6 months extension)	1,400		45,090,780	
January 12, 2011	January 31, 2011	Naga Plant Complex January- December 2011 (with 6 months extension)	1,603		51,628,943	
January 12, 2011	January 31, 2011	Power Barge 101 January- December 2011 (with 6 months extension)	2,246		72,092,782	
January 12, 2011	January 31, 2011	Power Barge 102 January- December 2011 (with 6 months extension)	3,085		99,023,256	
January 12, 2011	January 31, 2011	Power Barge 103 January- December 2011 (with 6 months extension)	3,309		108,371,735	
January 12, 2011	January 31, 2011	Power Barge 104 January- December 2011 (with 6 months extension)	3,226		102,898,754	
January 12, 2011	January 31, 2011	Southern Power Philippines Corporation January- December 2011 (with 6 months extension)	173		5,747,856	
January 12, 2011	January 31, 2011	Western Mindanao Power Corporation January- December 2011 (with 6 months extension)	150		4,919,565	

Bid Date	Date of Award	Contract Duration	DFO* (in KL*)	IFO* (in KL)	DFO Total Contract Price (Php)	IFO Total Contract Price (Php)
February 21, 2012	March 9, 2012	PSALM- Power Barge 101 March- December 2012		5,950		205,446,955
February 21, 2012	March 9, 2012	PSALM- Power Barge 102 March- December 2012		6,830		235,832,387
February 21, 2012	March 9, 2012	PSALM- Power Barge 103 March- December 2012		5,960		207,663,088
February 21, 2012	March 9, 2012	PSALM- Power Barge 104 March- December 2012		18,550		643,263,915
February 21, 2012	March 9, 2012	PSALM- Southern Power Philippines Corporation March- December 2012		55,600		1,906,763,080

\* IFO = Industrial Fuel Oil  
DFO = Diesel Fuel Oil  
KL = Kilo Liters

*Supply Agreement.* The Parent Company has assigned all its rights and obligations to Petron Singapore Trading Pte. Ltd. (as Assignee) to have a term contract to purchase the Parent Company's crude oil requirements from Saudi Arabian American Oil Company ("Saudi Aramco"), based on the latter's standard Far East selling prices. The contract is for a period of one year from October 28, 2008 to October 27, 2009 with automatic one-year extensions thereafter unless terminated at the option of either party, within 60 days written notice. Outstanding liabilities of the Parent Company for such purchases are shown as part of "Liabilities for Crude Oil and Petroleum Product Importation" account in the consolidated statements of financial position as of March 31, 2012 and December 31, 2011. The contract is extended until October 27, 2012.

## 7. Earnings Per Share

Basic and diluted earnings per share amounts for the three months ended March 31, 2012 and 2011 are as follows:

	2012	2011
Net income attributable to equity holders of the Parent Company	<b>P2,487</b>	P3,425
Dividends on preferred shares for the period	<b>476</b>	238
Net income attributable to common shareholders of Parent Company	<b>P2,011</b>	P3,187
Weighted average number of common shares outstanding (in millions)	<b>9,375</b>	9,375
Basic/diluted earnings per common share	<b>P0.21</b>	P0.34

As of March 31, 2012 and 2011, the Group has no dilutive debt or equity instruments.

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## 8. Dividends

On March 7, 2012, the Board of Directors (BOD) approved cash dividends of P2.382 per share to preferred shareholders for the 2<sup>nd</sup> and 3<sup>rd</sup> quarters of 2012 with payment dates on June 5, 2012 and September 5, 2012, respectively. On the same date, a cash dividend of P0.10 per share was approved by the BOD for common shareholders as of record date April 2, 2012 which was paid on April 24, 2012.

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## 9. Commitments and Contingencies

### Unused Letters of Credit and Outstanding Standby Letters of Credit

Petron has unused letters of credit totaling approximately P12,283 and P25,452 as of March 31, 2012 and December 31, 2011, respectively.

### Tax Credit Certificates-Related Matters

In 1998, the Bureau of Internal Revenue (BIR) issued a deficiency excise tax assessment against Petron relating to Petron's use of P659 million worth of Tax Credit Certificates (TCCs) to pay certain excise tax obligations from 1993 to 1997. The TCCs were transferred to Petron by suppliers as payment for fuel purchases. Petron contested the BIR's assessment before the Court of Tax Appeals (CTA). In July 1999, the CTA ruled that, as a fuel supplier of Board of Investments-(BOI) registered companies, Petron was a qualified transferee of the TCCs. The CTA ruled that the collection by the BIR of the alleged deficiency excise taxes was contrary to law. The Court of Appeals issued a resolution suspending decision on the case until the termination of the Department of Finance (DOF) investigation on the TCCs assigned to Petron. Petron filed a motion for reconsideration and a motion for re-raffle requesting the re-raffle of the case and its immediate resolution. On March 21, 2012, the Court of Appeals promulgated a decision in favor of Petron and against the BIR affirming the ruling of the CTA striking down the assessment issued by the BIR for deficiency excise taxes in 1998 based on a finding by the BIR that the TCCs used by Petron as payment were fraudulent.

In May 2002, the BIR issued a P254 million assessment against Petron for deficiency excise taxes for the years 1995 to 1998 resulting from the cancellation by the DOF of tax debit memos, the related TCCs and their assignment to Petron. Petron contested the assessment before the CTA. On May 4, 2007, the CTA Second Division denied Petron's petition, ordering Petron to pay the BIR P601 million representing Petron's P254 unpaid deficiency excise taxes for the taxable years 1995 to 1998 and 25% late payment surcharge and 20% delinquency interest per annum computed from June 27, 2002. Petron appealed the decision to the CTA *en banc*, which ruled in favor of Petron, reversing the unfavorable decision of the CTA Second Division. The BIR contested the CTA *en banc* decision before the Supreme Court. On March 21, 2012, the Supreme Court promulgated a decision in favor of Petron and against the BIR affirming the decision of the CTA *en banc* finding that the BIR had no legal basis to assess the excise taxes or any penalty surcharge or interest thereon as Petron was an innocent transferee for value of the subject TCCs

which had therefore properly filed its tax returns, and paid the appropriate taxes using such TCCs, for the years 1995 to 1998.

There are duplications in the TCCs subject of the assessments described above. Excluding these duplications, the aggregate deficiency excise taxes, excluding interest and penalties, resulting from the cancellation of the subject TCCs amount to P911.

#### Pandacan Terminal Operations

In November 2001, the City of Manila enacted City Ordinance No. 8027 (Ordinance 8027) reclassifying the areas occupied by the oil terminals of Petron, Shell and Chevron from industrial to commercial. This reclassification made the operation of the oil terminals in Pandacan, Manila illegal. However, in June 2002, Petron, together with Shell and Chevron, entered into a Memorandum of Understanding (MOU) with the City of Manila and the Department of Energy, agreeing to scale down operations, recognizing that this was a sensible and practical solution to reduce the economic impact of Ordinance 8027. In December 2002, in reaction to the MOU, Social Justice Society (SJS) filed a petition with the Supreme Court against the Mayor of Manila asking that the latter be ordered to enforce Ordinance 8027. In April 2003, Petron filed a petition with the Regional Trial Court (RTC) to annul Ordinance 8027 and enjoin its implementation. On the basis of a *status quo* order issued by the RTC, Mayor of Manila ceased implementation of Ordinance 8027.

The City of Manila subsequently issued the Comprehensive Land Use Plan and Zoning Ordinance (Ordinance 8119), which applied to the entire City of Manila. Ordinance 8119 allowed Petron (and other non-conforming establishments) a seven-year grace period to vacate. As a result of the passage of Ordinance 8119, which was thought to effectively repeal Ordinance 8027, in April 2007, the RTC dismissed the petition filed by Petron questioning Ordinance 8027.

However, on March 7, 2007, in the case filed by SJS, the Supreme Court rendered a decision (March 7 Decision) directing the Mayor of Manila to immediately enforce Ordinance 8027. On March 12, 2007, Petron, together with Shell and Chevron, filed motions with the Supreme Court seeking intervention and reconsideration of the March 7 Decision, on the ground that the Supreme Court failed to consider supervening events, notably (i) the passage of Ordinance 8119 which supersedes Ordinance 8027, as well as (ii) the RTC orders preventing the implementation of Ordinance 8027. Petron, Shell, and Chevron also noted the possible ill-effects on the entire country arising from the sudden closure of the oil terminals in Pandacan.

On February 13, 2008, the Supreme Court resolved to allow Petron, Shell and Chevron to intervene, but denied their motion for reconsideration. In its February 13 resolution (February 13 Resolution), the Supreme Court also declared Ordinance 8027 valid, dissolved all existing injunctions against the implementation of the Ordinance 8027, and directed Petron, Shell and Chevron to submit their relocation plans to the RTC. Petron, Shell and Chevron have sought reconsideration of the February 13 Resolution. In compliance with the February 13 Resolution, Petron, Shell and Chevron have submitted their comprehensive relocation plans to the RTC.

In May 2009, Manila City Mayor Alfredo Lim approved Ordinance No. 8187 (Ordinance 8187), which repealed Ordinance 8027 and Ordinance 8119, and permitted the continued operations of the oil terminals in Pandacan.

In June 2009, petitions were filed with the Supreme Court, seeking the nullification of Ordinance 8187 and enjoining its implementation. Petron filed a manifestation on November 30, 2010 informing the Supreme Court that it had decided to cease operation of its petroleum product storage facilities in Pandacan within five (5) years or not later than January 2016 due to issues on the environmental aspects and the location of the terminal.

### Guimaras Oil Spill Incident

On August 11, 2006, MT Solar I, a third party vessel contracted by Petron to transport approximately two million liters of industrial fuel oil, capsized 13 nautical miles southwest of Guimaras, an island province in the Western Visayas region of the Philippines. In separate investigations by the Philippine Department of Justice (DOJ) and the Special Board of Marine Inquiry (SBMI), both agencies found the owners of MT Solar I liable. The DOJ found Petron not criminally liable, but the SBMI found Petron to have overloaded the vessel. Petron has appealed the findings of the SBMI to the Philippine Department of Transportation and Communication and is awaiting its resolution. Petron believes that SBMI can impose administrative penalties on vessel owners and crew, but has no authority to penalize other parties, such as Petron, who are charterers.

In 2009, complaints for violation of the Philippine Clean Water Act of 2004 [(RA 9275) Clean Water Act] and homicide and less serious physical injuries were filed against Petron. Complainants claim that their exposure to and close contact with waters along the shoreline and mangroves affected by the oil spill has caused them major health problems. On July 14, 2011, the Provincial Prosecutor's Office of Guimaras issued a Joint Resolution finding probable cause to indict the owner and the Captain of MT Solar 1 and Messrs. Khalid Al-Faddagh and Nicasio Alcantara, former President and Chairman of Petron, respectively, for violation of the Clean Water Act. An information was filed before the Regional Trial Court of Guimaras on the basis of the said Joint Resolution. On March 28, 2012, the court dismissed the information for lack of probable cause and for lack of jurisdiction over the offense charged.

Another complaint for non-payment of compensation for the clean-up operations during the oil spill was filed on August 6, 2009 by a total of 1,063 plaintiffs who allegedly did not receive any payment of their claims for damages arising from the oil spill. The total claims for both cases amount to P292.

### Bataan Real Property Tax Cases

Petron had three pending real property tax cases with the Province of Bataan, arising from three real property tax assessments. The first was for an assessment made by the Municipal Assessor of Limay, Bataan in 2006 for the amount of P86 covering Petron's isomerization and gas oil hydrotreater facilities which enjoy, among others, a five (5)-year real property tax exemption under the Oil Deregulation Law per BOI Certificates of Registration of Petron. The second was for an assessment made also in 2006 by the Municipal Assessor of Limay for ₱17 million relating



to the leased foreshore area on which the pier of Petron's Refinery is located. In 2007, the Bataan Provincial Treasurer issued a Final Notice of Delinquent Real Property Tax requiring Petron to settle the amount of P2,168 allegedly in delinquent real property taxes as of September 30, 2007, based on a third assessment made by the Provincial Assessor covering a period of 13 years from 1994 to 2007. The third assessment cited Petron's non-declaration or under-declaration of machineries and equipment in the Refinery for real property tax purposes and its failure to pay the corresponding taxes for the said period. Pursuant to a Compromise Agreement between the Provincial Government of Bataan and Petron dated April 15, 2011 which the CBAA in its Joint Decision dated May 23, 2011 approved, Petron moved that its Appeal on the Decision of the RTC of Bataan in Civil Case No. 8801 be deemed withdrawn. The Court of Appeals issued a Resolution granting the motion of the Province of Bataan to withdraw the case and consider the case closed and terminated.

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## 10. Financial Risk Management Objectives and Policies

The Group's principal financial instruments include cash and cash equivalents, debt and equity securities, bank loans and derivative instruments. The main purpose of bank loans is to finance working capital relating to importation of crude and petroleum products, as well as to partly fund capital expenditures. The Group has other financial assets and liabilities such as trade and other receivables and trade and other payables, which are generated directly from its operations.

It is the Group's policy not to enter into derivative transactions for speculative purposes. The Group uses hedging instruments to protect its margin on its products from potential price volatility of crude oil and products. It also enters into short-term forward currency contracts to hedge its currency exposure on crude oil importations.

The main risks arising from the Group's financial instruments are foreign exchange risk, interest rate risk, credit risk, liquidity risk and commodity price risk. The BOD regularly reviews and approves the policies for managing these financial risks. Details of each of these risks are discussed below, together with the related risk management structure.

### Risk Management Structure

The Group follows an enterprise-wide risk management framework for identifying, assessing and addressing the risk factors that affect or may affect its businesses.

The Group's risk management process is a bottom-up approach, with each risk owner mandated to conduct regular assessment of its risk profile and formulate action plans for managing identified risks. As the Group's operation is an integrated value chain, risks emanate from every process, while some could cut across groups. The results of these activities flow up to the Management Committee and, eventually, the BOD through the Group's annual business planning process.

Oversight and technical assistance is likewise provided by corporate units and committees with special duties. These groups and their functions are:

1. The Risk and Insurance Management Group, which is mandated with the overall coordination and development of the enterprise-wide risk management process.
2. The Financial Risk Management Unit of the Treasurer's Department, which is in charge of foreign exchange hedging transactions.
3. The Transaction Management Unit of Controllers Department, which provides backroom support for all hedging transactions.
4. The Corporate Technical & Engineering Services Group, which oversees strict adherence to safety and environmental mandates across all facilities.
5. The Internal Audit Department, which has been tasked with the implementation of a risk-based auditing.
6. PSTPL executes the hedging transactions involving crude and product imports on behalf of the Group.

The BOD also created separate board-level entities with explicit authority and responsibility in managing and monitoring risks, as follows:

- a. The Audit Committee, which ensures the integrity of internal control activities throughout the Group. It develops, oversees, checks and pre-approves financial management functions and systems in the areas of credit, market, liquidity, operational, legal and other risks of the Group, and crisis management. The Internal Audit Department and the External Auditor directly report to the Audit Committee regarding the direction, scope and coordination of audit and any related activities.
- b. The Compliance Officer, who is a senior officer of Petron reports to the BOD through the Audit Committee. He monitors compliance with the provisions and requirements of the Corporate Governance Manual, determines any possible violations and recommends corresponding penalties, subject to review and approval of the BOD. The Compliance Officer identifies and monitors compliance risk. Lastly, the Compliance Officer represents the Group before the SEC regarding matters involving compliance with the Code of Corporate Governance.

#### *Foreign Currency Risk*

The Group's functional currency is the Philippine peso, which is the denomination of the bulk of the Group's revenues. The Group's exposures to foreign exchange risk arise mainly from United States (US) dollar-denominated sales as well as purchases principally of crude oil and petroleum products. As a result of this, the Group maintains a level of US dollar-denominated assets and liabilities during the period. Foreign exchange risk occurs due to differences in the levels of US dollar-denominated assets and liabilities.

In addition, starting March 31, 2012, the Group's exposure to foreign exchange risks may also arise from US dollar-denominated sales, as well as purchases principally of crude oil and petroleum products of Petron Oil & Gas International Sdn Bhd (POGI) whose transactions are in Malaysian ringgit, which are subsequently converted into US dollar before ultimately translated to equivalent Philippine peso amount using applicable rates for the purpose of consolidation.

The Group pursues a policy of hedging foreign exchange risk by purchasing currency forwards or by substituting US dollar-denominated liabilities with peso-based debt. The natural hedge provided by US dollar-denominated assets is also factored in hedging decisions. As a matter of policy, currency hedging is limited to the extent of 100% of the underlying exposure.

The Group is allowed to engage in active risk management strategies for a portion of its foreign exchange risk exposure. Loss limits are in place, monitored daily and regularly reviewed by management.

Information on the Group's US dollar-denominated financial assets and liabilities and their Philippine peso equivalents as of March 31, 2012 and December 31, 2011 are as follows:

	March 31, 2012		December 31, 2011	
	US Dollar	Peso Equivalent	US Dollar	Peso Equivalent
<b>Assets</b>				
Cash and cash equivalents	US\$534	22,919	338	14,818
Trade and other receivables	864	37,083	343	15,037
Non-current receivables	274	11,760	29	1,271
	<b>1,672</b>	<b>71,762</b>	710	31,126
<b>Liabilities</b>				
Short-term loans	336	14,421	-	-
Liabilities for crude oil and petroleum product importation	1,338	57,427	509	22,314
Long-term debt (including current maturities)	677	29,057	356	15,607
Other liabilities	74	3,176	7	307
	<b>2,425</b>	<b>104,081</b>	872	38,228
<b>Net foreign currency-denominated monetary liabilities</b>	<b>(753)</b>	<b>(32,319)</b>	(162)	(7,102)

The Group reported net foreign exchange gains amounting to P260 and P148 for the period ending March 31, 2012 and March 31, 2011, respectively, with the translation of its foreign

currency-denominated assets and liabilities. These mainly resulted from the movements of the Philippine peso against the US dollar as shown in the following table:

	<b>Peso to US Dollar</b>
March 31, 2011	43.39
December 31, 2011	43.84
March 31, 2012	42.92

The management of foreign currency risk is also supplemented by monitoring the sensitivity of financial instruments to various foreign currency exchange rate scenarios. Foreign exchange movements affect reported equity through the retained earnings arising from increases or decreases in unrealized and realized foreign exchange gains or losses.

The following table demonstrates the sensitivity to a reasonably possible change in the US dollar exchange rate, with all other variables held constant, of profit before tax and equity as of March 31, 2012 and December 31, 2011:

	<b>₱1 decrease in the US\$ exchange rate</b>		<b>₱1 increase in the US\$ exchange rate</b>	
	<b>Effect on Income before Income Tax</b>	<b>Effect on Equity</b>	<b>Effect on Income before Income Tax</b>	<b>Effect on Equity</b>
<b>March 31, 2012</b>				
Cash and cash equivalents	(360)	(426)	360	426
Trade and other receivables	(103)	(833)	103	833
Other assets	(12)	(270)	12	270
	(475)	(1,529)	475	1,529
Short-term loans	-	336	-	(336)
Liabilities for crude oil and petroleum product importation	404	1,217	(404)	(1,217)
Long-term debt (including current maturities)	677	474	(677)	(474)
Other liabilities	9	71	(9)	(71)
	1,090	2,098	(1,090)	(2,098)
	615	569	(615)	(569)

December 31, 2011	₱1 decrease in the US\$ exchange rate		₱1 increase in the US\$ exchange rate	
	Effect on Income before Income Tax	Effect on Equity	Effect on Income before Income Tax	Effect on Equity
Cash and cash equivalents	(P319)	(P243)	P319	P243
Trade and other receivables	(103)	(312)	103	312
Other assets	(13)	(25)	13	25
	(435)	(580)	435	580
Short-term loans	-	-	-	-
Liabilities for crude oil and petroleum product importation	275	426	(275)	(426)
Long-term debt (including current maturities)	356	249	(356)	(249)
Other liabilities	5	6	(5)	(6)
	636	681	(636)	(681)
	P201	P101	(P201)	(P101)

Exposures to foreign exchange rates vary during the period depending on the volume of overseas transactions. Nonetheless, the analysis above is considered to be representative of the Group's currency risk.

#### *Interest Rate Risk*

Interest rate risk is the risk that future cash flows from a financial instrument (cash flow interest rate risk) or its fair value (fair value interest rate risk) will fluctuate because of changes in market interest rates. The Group's exposure to changes in interest rates relates mainly to long-term borrowings and investment securities. Investments or borrowings issued at fixed rates expose the Group to fair value interest rate risk. On the other hand, investments or borrowings issued at variable rates expose the Group to cash flow interest rate risk.

The Group manages its interest costs by using a combination of fixed and variable rate debt instruments. Management is responsible for monitoring the prevailing market-based interest rates and ensures that the marked-up rates levied on its borrowings are most favorable and benchmarked against the interest rates charged by other creditor banks.

On the other hand, the Group's investment policy is to maintain an adequate yield to match or reduce the net interest cost from its borrowings prior to deployment of funds to their intended use in operations and working capital management. However, the Group invests only in high-quality money market instruments while maintaining the necessary diversification to avoid concentration risk.

In managing interest rate risk, the Group aims to reduce the impact of short-term volatility on earnings. Over the longer term, however, permanent changes in interest rates would have an impact on profit or loss.

The management of interest rate risk is also supplemented by monitoring the sensitivity of financial instruments to various standard and non-standard interest rate scenarios. Interest rate movements affect reported equity through the retained earnings arising from increases or decreases in interest income or interest expense as well as fair value changes reported in profit or loss, if any.

The sensitivity to a reasonably possible 1% increase in the interest rates, with all other variables held constant, would have decreased the Group's profit before tax (through the impact on floating rate borrowings) by P301 and P168 in the period ending March 31, 2012 and December 31, 2011, respectively. A 1% decrease in the interest rate would have had the equal but opposite effect. There is no impact on the Group's other income.

#### *Interest Rate Risk Table*

As at March 31, 2012 and December 31, 2011, the terms and maturity profile of the interest-bearing financial instruments, together with its gross amounts, are shown in the following tables:

<b>March 31, 2012</b>	<b>&lt;1 year</b>	<b>1-&lt;2 years</b>	<b>2-&lt;3 years</b>	<b>3-&lt;4 years</b>	<b>4-&lt;5 years</b>	<b>&gt;5 years</b>	<b>Total</b>
<b>Fixed rate</b>							
Philippine peso denominated	<b>P84</b>	<b>P84</b>	<b>P5,284</b>	<b>P84</b>	<b>P4,548</b>	<b>P23,420</b>	<b>P33,504</b>
Interest rate	<b>6.3% - 9.3%</b>	<b>6.3% - 9.3%</b>	<b>6.3% - 9.3%</b>	<b>6.3% - 9.3%</b>	<b>6.3% - 9.3%</b>	<b>6.3% - 9.3%</b>	
<b>Floating rate</b>							
Philippine peso denominated	<b>600</b>	<b>450</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>1,050</b>
Interest rate	<b>net 1M SDA + margin, 3-mo. Mart1/ PDSTF + margin</b>	<b>net 1M SDA + margin</b>	<b>net 1M SDA + margin</b>				
<b>Malaysian ringgit denominated (expressed in Php)</b>							
	<b>-</b>	<b>5,453</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>5,453</b>
<b>US\$ denominated (expressed in Php)</b>							
	<b>491</b>	<b>6,819</b>	<b>9,272</b>	<b>7,579</b>	<b>4,905</b>	<b>-</b>	<b>29,067</b>
Interest rate*	<b>1, 3, 6 mos. Libor + margin</b>	<b>1, 3, 6 mos. Libor + margin</b>	<b>1, 3, 6 mos. Libor + margin</b>	<b>1, 3, 6 mos. Libor + margin</b>			
	<b>P1,175</b>	<b>P12,806</b>	<b>P14,556</b>	<b>P7,663</b>	<b>P9,453</b>	<b>P23,420</b>	<b>P69,073</b>

\*The group reprices every 3 months but has been given an option to reprice every 1 or 6 months.

December 31, 2011	<1 year	1-<2 years	2-<3 years	3-<4 years	4-<5 years	>5 years	Total
Fixed rate							
Philippine peso denominated	P238	P84	P5,284	P84	P4,548	P23,420	P33,658
Interest rate	6.4% - 9.3%	6.4% - 9.3%	6.4% - 9.3%	6.4% - 9.3%	6.4% - 9.3%	6.4% - 9.3%	
Floating rate							
Philippine peso denominated	600	600	-	-	-	-	1,200
	net 1M SDA + margin, 3-mo. Mart1/PDSTF + margin	net 1M SDA + margin	net 1M SDA + margin				
Interest rate							
US\$ denominated (expressed in Php)	3,458	3,960	4,461	2,731	1,002	-	15,612
	3, 6 mos. Libor + margin	3, 6 mos. Libor + margin	3, 6 mos. Libor + margin	3, 6 mos. Libor + margin	3, 6 mos. Libor + margin		
Interest rate							
	P4,296	P4,644	P9,745	P2,815	P5,550	P23,420	P50,470

### *Credit Risk*

Credit Risk is the risk of financial loss to the Group if a customer or counterparty to a financial instrument fails to meet its contractual obligations. In effectively managing credit risk, the Group regulates and extends credit only to qualified and credit-worthy customers and counterparties, consistent with established Group credit policies, guidelines and credit verification procedures. Request for credit facilities from trade customers undergo stages of review by Sales and Finance Divisions. Approvals, which are based on amounts of credit lines requested, are vested among line managers and top management that include the President and the Chairman. Generally, the maximum credit risk exposure of financial assets is the total carrying amount of the financial assets as shown on the face of the consolidated statement of financial position or in the notes to the consolidated financial statements, as summarized below:

	March 31, 2012	December 31, 2011
Cash in bank and cash equivalents	<b>P30,844</b>	P19,528
Derivative assets	<b>10</b>	43
Trade and other receivables-net	<b>41,637</b>	26,605
Due from affiliates	<b>16,562</b>	23,787
Noncurrent receivables	<b>86</b>	88
	<b>P89,139</b>	P70,051

The credit risk for cash in bank and cash equivalents and derivative financial instruments is considered negligible, since the counterparties are reputable entities with high quality external credit ratings. The credit quality of these financial assets is considered to be high grade.

In monitoring trade receivables and credit lines, the Group maintains up-to-date records where daily sales and collection transactions of all customers are recorded in real-time and month-end

statements of accounts are forwarded to customers as collection medium. Finance Division's Credit Department regularly reports to management trade receivables balances (monthly) and credit utilization efficiency (semi-annually).

*Collaterals.* To the extent practicable, the Group also requires collateral as security for a credit facility to mitigate risk in trade receivables. Among the collaterals held are letters of credit, bank guarantees, real estate mortgages, and cash bonds valued at P3,632 and P3,925 as of March 31, 2012 and December 31, 2011, respectively. These securities may only be called on or applied upon default of customers.

*Credit Risk Concentration.* The Group's exposure to credit risk arises from default of counterparty. Generally, the maximum credit risk exposure of trade and other receivables is its carrying amount without considering collaterals or credit enhancements, if any. The Group has no significant concentration of credit risk since the Group deals with a large number of homogenous trade customers. The Group does not execute any guarantee in favor of any counterparty.

*Credit Quality.* In monitoring and controlling credit extended to counterparty, the Group adopts a comprehensive credit rating system based on financial and non-financial assessments of its customers. Financial factors being considered comprised of the financial standing of the customer while the non-financial aspects include but are not limited to the assessment of the customer's nature of the business, management profile, industry background, payment habit and both present and potential business dealings with the Group.

Class A "High Grade" are accounts with strong financial capacity and business performance and with the lowest default risk.

Class B "Moderate Grade" refer to accounts of satisfactory financial capability and credit standing but with some elements of risks where certain measure of control is necessary in order to mitigate risk of default.

Class C "Low Grade" are accounts with high probability of delinquency and default.

#### *Liquidity Risk*

Liquidity risk pertains to the risk that the Group will encounter difficulty in meeting obligations associated with financial liabilities that are settled by delivering cash or another financial asset.

The Group's objectives in managing its liquidity risk are as follows: a) to ensure that adequate funding is available at all times; b) to meet commitments as they arise without incurring unnecessary costs; c) to be able to access funding when needed at the least possible cost; and d) to maintain an adequate time spread of refinancing maturities.

The Group constantly monitors and manages its liquidity position, liquidity gaps or surplus on a daily basis. A committed stand-by credit facility from several local banks is also available to ensure availability of funds when necessary. The Group also uses derivative instruments such as forwards and swaps to manage liquidity.



The table below summarizes the maturity profile of the Group's financial assets and financial liabilities based on contractual undiscounted payments used for liquidity management as of March 31, 2012 and December 31, 2011.

<b>March 31, 2012</b>	<b>Carrying Amount</b>	<b>Contractual Cash Flow</b>	<b>1year or less</b>	<b>&gt;1 year - 2 years</b>	<b>&gt;2 year - 5 years</b>	<b>Over 5 years</b>
<b>Financial assets</b>						
Cash and cash equivalents	P35,366	P35,366	P35,366	P-	P-	P-
Trade and other receivables	41,637	41,644	41,644	-	-	-
Due from related parties	16,562	17,066	681	16,026	359	-
Derivative assets	10	10	10	-	-	-
Financial assets at FVPL	211	211	211	-	-	-
AFS financial assets	978	997	72	181	744	-
Noncurrent receivables	86	113	7	25	49	32
<b>Financial liabilities</b>						
Short-term loans	59,689	59,957	59,957	-	-	-
Liabilities for crude oil and petroleum product importation	32,115	32,115	32,115	-	-	-
Accounts payable and accrued expenses (excluding taxes payable)	12,560	12,560	12,560	-	-	-
Derivative liabilities	P56	P56	P56	P-	P-	P-
Long-term debt (including current maturities)	67,992	86,258	4,336	23,413	32,519	25,989
Cash bonds	303	312	256	11	15	30
Cylinder deposits	411	411	-	-	-	411
Other noncurrent liabilities	47	47	-	-	24	23
<b>December 31, 2011</b>						
<b>Financial assets</b>						
Cash and cash equivalents	P23,823	P23,823	P23,823	P-	P-	P-
Trade and other receivables	26,605	26,610	26,610	-	-	-
Due from related parties	23,787	24,337	1,610	22,346	381	-
Derivative assets	43	43	43	-	-	-
Financial assets at FVPL	194	194	194	-	-	-
AFS financial assets	1,036	1,107	93	117	897	-
Long-term receivables	88	99	7	25	39	28

(Forward)

<b>December 31, 2011</b>	<b>Carrying Amount</b>	<b>Contractual Cash Flow</b>	<b>1year or less</b>	<b>&gt;1 year - 2 years</b>	<b>&gt;2 year - 5 years</b>	<b>Over 5 Years</b>
<b>Financial liabilities</b>						
Short-term loans	40,593	40,877	40,877	-	-	-
Liabilities for crude oil and petroleum product importation	13,842	13,842	13,842	-	-	-
Accounts payable and accrued expenses (excluding taxes payable)	6,600	6,600	6,600	-	-	-
Derivative liabilities	55	55	55	-	-	-
Long-term debts (including current maturities)	49,868	67,242	7,621	9,038	24,076	26,237
Cash bonds	303	312	257	11	15	29
Cylinder deposits	383	383	-	-	-	383
Other noncurrent liabilities	54	54	-	1	32	21

#### *Commodity Price Risk*

Commodity price risk is the risk that future cash flows from a financial instrument will fluctuate because of changes in market prices.

To minimize the Company's risk of potential losses due to volatility of international crude and product prices, the Group implemented commodity hedging for petroleum products. The Group enters into various commodity derivatives to (a) protect margins of MOPS (Mean of Platts of Singapore) based sales and (b) protect product inventories from downward price risk. Hedging policy includes the use of commodity price swaps, buying of put options, and use of collars and 3-way options. Decisions are guided by the conditions set and approved by the Group's management.

#### *Other Market Price Risk*

The Group's market price risk arises from its investments carried at fair value (FVPL and AFS financial assets). The Group manages its risk arising from changes in market price by monitoring the changes in the market price of the investments.

#### *Capital Management*

The Group's capital management policies and programs aim to provide an optimal capital structure that would ensure the Group's ability to continue as a going concern while at the same time provide adequate returns to the shareholders. As such, it considers the best trade-off between risks associated with debt financing and relatively higher cost of equity funds. Likewise, compliance with the debt to equity ratio covenant of bank loans has to be ensured.

An enterprise resource planning system is used to monitor and forecast the Group's overall financial position. The Group may adjust the amount of dividends paid to shareholders, issue new shares as well as increase or decrease assets and/or liabilities depending on the prevailing internal and external business conditions.

The Group monitors capital via carrying amount of equity as stated in the consolidated statement of financial position. The Group's capital for the covered reporting period is summarized in the table below:

	<b>March 31, 2012</b>	December 31, 2011
Total assets	<b>P259,817</b>	P175,795
Total liabilities	<b>179,736</b>	116,108
Total equity	<b>80,081</b>	59,687
Debt to equity ratio	<b>2.2:1</b>	1.9:1

There were no changes in the Group's approach to capital management during the period.

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## **11. Financial Assets and Financial Liabilities**

*Date of Recognition.* The Group recognizes a financial asset or a financial liability in the consolidated statements of financial position when it becomes a party to the contractual provisions of the instrument. In the case of a regular way purchase or sale of financial assets, recognition is done using settlement date accounting.

*Initial Recognition of Financial Instruments.* Financial instruments are recognized initially at fair value of the consideration given (in case of an asset) or received (in case of a liability). The initial measurement of financial instruments, except for those designated at fair value through profit or loss (FVPL), includes transaction costs.

The Group classifies its financial assets in the following categories: held-to-maturity (HTM) investments, available for sale (AFS) financial assets, financial assets at FVPL and loans and receivables. The Group classifies its financial liabilities as either FVPL or other financial liabilities. The classification depends on the purpose for which the investments are acquired and whether they are quoted in an active market. Management determines the classification of its financial assets and financial liabilities at initial recognition and, where allowed and appropriate, re-evaluates such designation at every reporting date.

*Determination of Fair Value.* The fair value for financial instruments traded in active markets at the reporting date is based on their quoted market price or dealer price quotations (bid price for long positions and ask price for short positions), without any deduction for transaction costs. When current bid and ask prices are not available, the price of the most recent transaction provides evidence of the current fair value as long as there is no significant change in economic circumstances since the time of the transaction.

For all other financial instruments not listed in an active market, the fair value is determined by using appropriate valuation techniques. Valuation techniques include the discounted cash flow method, comparison to similar instruments for which market observable prices exist, options pricing models and other relevant valuation models.

*'Day 1' Profit.* Where the transaction price in a non-active market is different from the fair value of the other observable current market transactions in the same instrument or based on a valuation technique whose variables include only data from observable market, the Group recognizes the difference between the transaction price and fair value (a 'Day 1' profit) in profit or loss unless it qualifies for recognition as some other type of asset. In cases where use is made of data which are not observable, the difference between the transaction price and model value is only recognized in the consolidated statement of income when the inputs become observable or when the instrument is derecognized. For each transaction, the Group determines the appropriate method of recognizing the 'Day 1' profit amount.

### Financial Assets

*Financial Assets at FVPL.* A financial asset is classified at FVPL if it is classified as held for trading or is designated as such upon initial recognition. Financial assets are designated at FVPL if the Group manages such investments and makes purchase and sale decisions based on their fair value in accordance with the Group's documented risk management or investment strategy. Derivative instruments (including embedded derivatives), except those covered by hedge accounting relationships, are classified under this category.

Financial assets are classified as held for trading if they are acquired for the purpose of selling in the near term.

Financial assets may be designated by management at initial recognition as at FVPL, when any of the following criteria is met:

- the designation eliminates or significantly reduces the inconsistent treatment that would otherwise arise from measuring the assets or recognizing gains or losses on a different basis;
- the assets are part of a group of financial assets which are managed and their performances are evaluated on a fair value basis, in accordance with a documented risk management or investment strategy; or
- the financial instrument contains an embedded derivative, unless the embedded derivative does not significantly modify the cash flows or it is clear, with little or no analysis, that it would not be separately recognized.

The Group uses commodity price swaps to protect its margin on petroleum products from potential price volatility of international crude and product prices. It also enters into short-term forward currency contracts to hedge its currency exposure on crude oil importations. In addition, the Company has identified and bifurcated embedded foreign currency derivatives from certain non-financial contracts.

Derivative instruments are initially recognized at fair value on the date in which a derivative transaction is entered into or bifurcated and are subsequently re-measured at fair value. Derivatives are presented in the separate statement of financial position as assets when the fair value is positive and as liabilities when the fair value is negative. Gains and losses from changes

in fair value of these derivatives are recognized under the caption marked-to-market gain (losses) included as part of “Other Income (Expenses)” in the separate statement of comprehensive income.

The fair values of freestanding and bifurcated forward currency transactions are calculated by reference to current exchange rates for contracts with similar maturity profiles. The fair values of commodity swaps are determined based on quotes obtained from counterparty banks.

The Group’s financial assets at FVPL and derivative assets are included in this category.

The carrying values of financial assets under this category amounted to P221 and P237 as of March 31, 2012 and December 31, 2011, respectively.

*Loans and Receivables.* Loans and receivables are non-derivative financial assets with fixed or determinable payments and maturities that are not quoted in an active market. They are not entered into with the intention of immediate or short-term resale and are not designated as AFS financial assets or financial assets at FVPL.

Subsequent to initial measurement, loans and receivables are carried at amortized cost using the effective interest rate method, less any impairment in value. Any interest earned on loans and receivables shall be recognized as part of “Interest income” in profit and loss on an accrual basis. Amortized cost is calculated by taking into account any discount or premium on acquisition and fees that are integral part of the effective interest rate. The periodic amortization is also included as part of “Interest income” in the consolidated statements of income. Gains or losses are recognized in profit or loss when loans and receivables are derecognized or impaired, as well as through the amortization process.

Cash includes cash on hand and in banks which are stated at face value. Cash equivalents are short-term, highly liquid investments that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value.

The Group’s cash and cash equivalents, trade and other receivables, due from related parties and noncurrent receivables are included in this category.

The combined carrying values of financial assets under this category amounted to P93,651 and P74,303 as of March 31, 2012 and December 31, 2011, respectively.

*HTM Investments.* HTM investments are quoted non-derivative financial assets with fixed or determinable payments and fixed maturities for which the Group’s management has the positive intention and ability to hold to maturity. Where the Group sells other than an insignificant amount of HTM investments, the entire category would be tainted and reclassified as AFS financial assets. After initial measurement, these investments are measured at amortized cost using the effective interest rate method, less impairment in value. Any interest earned on the HTM investments shall be recognized as part of “Interest income” in the consolidated statements of income on an accrual basis. Amortized cost is calculated by taking into account any discount or premium on acquisition and fees that are integral part of the effective interest rate. The periodic

amortization is also included as part of “Interest income” in the consolidated statements of income. Gains or losses are recognized in profit or loss when the HTM investments are derecognized or impaired, as well as through the amortization process.

As of March 31, 2012 and December 31, 2011, the Group has no investments accounted under this category.

*AFS Financial Assets.* AFS financial assets are non-derivative financial assets that are either designated in this category or not classified in any of the other financial asset categories. Subsequent to initial recognition, they are measured at fair value and changes therein, other than impairment losses and foreign currency differences on AFS debt instruments, are recognized in other comprehensive income and presented in the “Other reserves” in equity. The effective yield component of AFS debt securities, as well as the impact of restatement on foreign currency-denominated AFS investment securities, is reported as part of “Interest income” in the consolidated statement of income. The unrealized gains and losses arising from the changes in fair value of AFS financial assets, net of tax, are excluded from profit and loss and are recognized as other comprehensive income reported in the consolidated statement of comprehensive income and in the consolidated statement of changes in equity under “Other Reserves” account. Any interest earned on AFS debt securities shall be recognized as part of “Interest income” in the consolidated statement of income on an accrual basis. Dividends earned on holding AFS equity securities are recognized as “Dividend income” when the right of collection has been established. When individual AFS financial assets are either derecognized or impaired, the related accumulated unrealized gains or losses previously reported in equity are transferred to and recognized in profit or loss.

Where the Group holds more than one investment in the same security, these are deemed to be disposed on a first-in, first-out basis. Interest and dividends earned on holding AFS financial assets are recognized in “Other Income” account in the consolidated statement of income when the right to receive payment has been established. The losses arising from impairment of such investments are recognized as impairment losses in profit or loss.

AFS financial assets also include unquoted equity instruments with fair values which cannot be reliably determined. These instruments are carried at cost less impairment in value, if any. The Group’s investments in debt are classified under this category.

The carrying values of financial assets under this category amounted to P978 and P1,036 as of March 31, 2012 and December 31, 2011, respectively.

#### *Financial Liabilities*

*Financial Liabilities at FVPL.* Financial liabilities are classified under this category through the fair value option. Derivative instruments (including embedded derivatives) with negative fair values are also classified under this category.

The Group carries financial liabilities at FVPL using their fair values and reports fair value changes in the consolidated statement of income.

The Group's derivative liabilities are classified under this category.

The carrying values of financial liabilities under this category amounted to P56 and P55 as of March 31, 2012 and December 31, 2011, respectively.

*Other Financial Liabilities.* This category pertains to financial liabilities that are not designated or classified as at FVPL. After initial measurement, other financial liabilities are carried at amortized cost using the effective interest rate method. Amortized cost is calculated by taking into account any premium or discount and any directly attributable transaction costs that are considered an integral part of the effective interest rate of the liability.

Included in this category are the Group's liabilities arising from its short term loans, liabilities for crude oil and petroleum product importation, trade and other payables, long-term debt, cash bond, cylinder deposits and other non-current liabilities.

The combined carrying values of financial liabilities under this category amounted to P173,117 and P111,643 as of March 31, 2012 and December 31, 2011, respectively.

#### Debt Issue Costs

Debt issue costs are considered as directly attributable transaction cost upon initial measurement of the related debt and subsequently in the calculation of amortized cost using the effective interest method.

#### Embedded Derivatives

The Group assesses whether embedded derivatives are required to be separated from host contracts when the Group becomes a party to the contract.

An embedded derivative is separated from the host contract and accounted for as a derivative if all of the following conditions are met: a) the economic characteristics and risks of the embedded derivative are not closely related to the economic characteristics and risks of the host contract; b) a separate instrument with the same terms as the embedded derivative would meet the definition of a derivative; and c) the hybrid or combined instrument is not recognized at FVPL. Reassessment only occurs if there is a change in the terms of the contract that significantly modifies the cash flows that would otherwise be required.

#### Derecognition of Financial Assets and Financial Liabilities

*Financial Assets.* A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is derecognized when:

- the rights to receive cash flows from the asset expired;
- the Group retains the right to receive cash flows from the asset, but has assumed an obligation to pay them in full without material delay to a third party under a "pass-through" arrangement; or

- the Group has transferred its rights to receive cash flows from the asset and either:  
(a) has transferred substantially all the risks and rewards of the asset; or (b) has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

When the Group has transferred its rights to receive cash flows from an asset and has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the asset is recognized to the extent of the Group's continuing involvement in the asset. Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Group could be required to repay.

*Financial Liabilities.* A financial liability is derecognized when the obligation under the liability is discharged, cancelled or expired. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability. The difference in the respective carrying amounts is recognized in profit or loss.

#### Impairment of Financial Assets

The Group assesses at reporting date whether a financial asset or group of financial assets is impaired.

A financial asset or a group of financial assets is deemed to be impaired if, and only if, there is objective evidence of impairment as a result of one or more events that have occurred after the initial recognition of the asset (an incurred loss event) and that loss event has an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated.

*Assets Carried at Amortized Cost.* For assets carried at amortized cost such as loans and receivables, the Group first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant, or collectively for financial assets that are not individually significant. If no objective evidence of impairment has been identified for a particular financial asset that was individually assessed, the Group includes the asset as part of a group of financial assets pooled according to their credit risk characteristics and collectively assesses the group for impairment. Assets that are individually assessed for impairment and for which an impairment loss is, or continues to be, recognized are not included in the collective impairment assessment.

Evidence of impairment for specific impairment purposes may include indications that the borrower or a group of borrowers is experiencing financial difficulty, default or delinquency in principal or interest payments, or may enter into bankruptcy or other form of financial reorganization intended to alleviate the financial condition of the borrower. For collective impairment purposes, evidence of impairment may include observable data on existing economic conditions or industry-wide developments indicating that there is a measurable decrease in the estimated future cash flows of the related assets.



If there is objective evidence of impairment, the amount of loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses) discounted at the financial asset's original effective interest rate (i.e., the effective interest rate computed at initial recognition). Time value is generally not considered when the effect of discounting the cash flows is not material. If a loan or receivable has a variable rate, the discount rate for measuring any impairment loss is the current effective interest rate, adjusted for the original credit risk premium. For collective impairment purposes, impairment loss is computed based on their respective default and historical loss experience.

The carrying amount of the asset shall be reduced either directly or through use of an allowance account. The impairment loss for the period shall be recognized in profit or loss. If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognized, the previously recognized impairment loss is reversed. Any subsequent reversal of an impairment loss is recognized in profit or loss, to the extent that the carrying amount of the asset does not exceed its amortized cost at the reversal date.

*AFS Financial Assets.* If an AFS financial asset is impaired, an amount comprising the difference between the cost (net of any principal payment and amortization) and its current fair value, less any impairment loss on that financial asset previously recognized in profit or loss, is transferred from equity to profit or loss. Reversals in respect of equity instruments classified as AFS financial assets are not recognized in profit or loss. Reversals of impairment losses on debt instruments are recognized in profit or loss, if the increase in fair value of the instrument can be objectively related to an event occurring after the impairment loss was recognized in profit or loss.

In the case of an unquoted equity instrument or of a derivative asset linked to and must be settled by delivery of an unquoted equity instrument for which its fair value cannot be reliably measured, the amount of impairment loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows from the asset discounted using its historical effective rate of return on the asset.

#### Classification of Financial Instruments Between Debt and Equity

From the perspective of the issuer, a financial instrument is classified as debt instrument if it provides for a contractual obligation to:

- deliver cash or another financial asset to another entity;
- exchange financial assets or financial liabilities with another entity under conditions that are potentially unfavorable to the Group; or
- satisfy the obligation other than by the exchange of a fixed amount of cash or another financial asset for a fixed number of own equity shares.

If the Group does not have an unconditional right to avoid delivering cash or another financial asset to settle its contractual obligation, the obligation meets the definition of a financial liability.

### Offsetting Financial Instruments

Financial assets and financial liabilities are offset and the net amount is reported in the consolidated statements of financial position if, and only if, there is a currently enforceable legal right to offset the recognized amounts and there is an intention to settle on a net basis, or to realize the asset and settle the liability simultaneously. This is not generally the case with master netting agreements, and the related assets and liabilities are presented gross in the consolidated statements of financial position.

The table below presents a comparison by category of carrying amounts and fair values of the Group's financial instruments as of March 31, 2012 and December 31, 2011:

	<u>March 31, 2012</u>		<u>December 31, 2011</u>	
	<u>Carrying Value</u>	<u>Fair Value</u>	<u>Carrying Value</u>	<u>Fair Value</u>
Financial assets (FA):				
Cash and cash equivalents	<b>P35,366</b>	<b>P35,366</b>	P23,823	P23,823
Trade and other receivables	<b>41,637</b>	<b>41,637</b>	26,605	26,605
Due from related parties	<b>16,562</b>	<b>16,562</b>	23,787	23,787
Long-term receivables	<b>86</b>	<b>86</b>	88	88
Loans and receivables	<b>93,651</b>	<b>93,651</b>	74,303	74,303
AFS financial assets	<b>978</b>	<b>978</b>	1,036	1,036
Financial assets at FVPL	<b>211</b>	<b>211</b>	P194	P194
Derivative assets	<b>10</b>	<b>10</b>	43	43
FA at FVPL	<b>221</b>	<b>221</b>	237	237
<b>Total financial assets</b>	<b>P94,850</b>	<b>P94,850</b>	<b>P75,576</b>	<b>P75,576</b>

	March 31, 2012		December 31, 2011	
	Carrying Value	Fair Value	Carrying Value	Fair Value
Financial liabilities (FL):				
Short-term loans	<b>P59,689</b>	<b>P59,689</b>	P40,593	P40,593
Liabilities for crude oil and petroleum product importation	<b>32,115</b>	<b>32,115</b>	13,842	13,842
Trade and other payables (excluding specific taxes and other taxes payable)	<b>12,560</b>	<b>12,560</b>	6,600	6,600
Long-term debt including current portion	<b>67,992</b>	<b>67,992</b>	49,868	49,868
Cash bonds	<b>303</b>	<b>303</b>	303	303
Cylinder deposits	<b>411</b>	<b>411</b>	383	383
Other noncurrent liabilities	<b>47</b>	<b>47</b>	54	54
FL at amortized cost	<b>173,117</b>	<b>173,117</b>	111,643	111,643
Derivative liabilities	<b>56</b>	<b>56</b>	55	55
Total financial liabilities	<b>P173,173</b>	<b>P173,173</b>	P111,698	P111,698

The following methods and assumptions are used to estimate the fair value of each class of financial instruments and when it is practicable to estimate such value:

*Cash and Cash Equivalents, Trade and Other Receivables and Noncurrent Receivables.* The carrying amount of cash and cash equivalents and receivables approximates fair value primarily due to the relatively short-term maturities of these financial instruments. In the case of long-term receivables, the fair value is based on the present value of expected future cash flows using the applicable discount rates based on current market rates of identical or similar quoted instruments.

*Derivatives.* The fair values of freestanding and bifurcated forward currency transactions are calculated by reference to current forward exchange rates for contracts with similar maturity profiles. Mark-to-market valuation in 2012 and 2011 of commodity hedges were based on the forecasted crude and product prices by Mitsui & Co. Commodity Risk Management Ltd. (MCRM), an independent trading group.

*Financial Assets at FVPL and AFS Financial Assets.* The fair values of publicly traded instruments and similar investments are based on quoted market prices in an active market. For debt instruments with no quoted market prices, a reasonable estimate of their fair values is calculated based on the expected cash flows from the instruments discounted using the applicable discount rates of comparable instruments quoted in active markets. Unquoted equity securities are carried at cost less impairment.

*Long-term Debt - Floating Rate.* Variable rate loans are repriced every three months, the carrying value approximates its fair value because of recent regular repricing based on current market rates.

*Cash Bonds.* Fair value is estimated as the present value of all future cash flows discounted using the market rates for similar types of instruments.

#### Derivative Financial Instruments

The Group's derivative financial instruments according to the type of financial risk being managed and the details of freestanding and embedded derivative financial instruments are discussed below.

The Group enters into various commodity derivative contracts to manage its exposure on commodity price risk. The portfolio is a mixture of instruments including forwards, swaps and options covering the Group's requirements on crude oil and finished products. These include freestanding and embedded derivatives found in host contracts, which are not designated as accounting hedges. Changes in fair value of these instruments are recognized directly in profit or loss.

The Group's derivative financial instruments according to the type of financial risk being managed are discussed below.

#### *Freestanding Derivatives*

Freestanding derivatives consist of commodity derivatives and currency derivatives entered into by the Group.

#### *Currency Forwards*

As of March 31, 2012 and December 31, 2011, the Group has outstanding foreign currency forward contracts with aggregate notional amount of US\$505 and US\$220, respectively with various maturities up to April 2012. As of March 31, 2012 and December 31, 2011, the net positive (negative) fair value of these currency forwards amounted to (P13) and P40, respectively.

#### *Commodity Swaps*

The Group has outstanding swap agreements covering its oil requirements, with various maturities in 2012. Under the agreements, payment is made either by the Group or its counterparty for the difference between the hedged fixed price and the relevant monthly average index price in AFS. The outstanding equivalent notional quantities covered by the commodity swaps as of March 31, 2012 and December 31, 2011 were 1.2 million barrels and 1.8 million barrels, respectively. As of March 31, 2012 and December 31, 2011, the estimated net receipts (payout) of these swaps amounted to P192 and P147, respectively.

#### *Commodity Options*

The Group has outstanding commodity option agreements as of March 31, 2012 and December 31, 2011 with notional quantities totaling 1.5 million barrels and 1.3 million barrels, respectively. The estimated amount charged to profit (loss) of these hedges amounted to (P100) and P47 as of March 31, 2012 and December 31, 2011, respectively.

### Embedded Derivatives

The Group assesses whether embedded derivatives are required to be separated from the host contracts when the Group becomes a party to the contract.

An embedded derivative is separated from the host contract and accounted for as a derivative if all of the following conditions are met: a) the economic characteristics and risks of the embedded derivative are not closely related to the economic characteristics and risks of the host contract; b) a separate instrument with the same terms as the embedded derivative would meet the definition of a derivative; and c) the hybrid or combined instrument is not recognized at FVPL. Reassessment only occurs if there is a change in the terms of the contract that significantly modifies the cash flows that would otherwise be required.

The Group's embedded derivatives include currency derivatives (forwards and options) embedded in non-financial contracts.

#### *Embedded Currency Forwards*

As of March 31, 2012 and December 31, 2011, the total outstanding notional amount of currency forwards embedded in non-financial contracts amounted to US\$90 and US\$91, respectively. These non-financial contracts consist mainly of foreign currency-denominated service contracts, purchase orders and sales agreements. The embedded forwards are not clearly and closely related to their respective host contracts. As of March 31, 2012 and December 31, 2011, the net positive (negative) fair value of these embedded currency forwards amounted to P33 and (P52), respectively.

For the periods ended March 31, 2012 and December 31, 2011, the Group recognized marked-to-market gains from embedded derivatives amounting to P171 and P205, respectively.

#### Fair Value Hierarchy

In accordance with PFRS 7, financial assets and liabilities measured at fair value in the statement of financial position are categorized in accordance with the fair value hierarchy. This hierarchy groups financial assets and liabilities into three levels based on the significance of inputs used in measuring the fair value of the financial assets and liabilities.

The table below analyzes financial instruments carried at fair value by valuation method as of March 31, 2012 and December 31, 2011. The different levels have been defined as follows:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly.
- Level 3: inputs for the asset or liability that are not based on observable market data.

<b>March 31, 2012</b>	<b>Level 1</b>	<b>Level 2</b>	<b>Total</b>
<b>Financial Assets</b>			
Financial assets at FVPL	<b>P211</b>	<b>P-</b>	<b>P211</b>
Derivative assets	-	<b>10</b>	<b>10</b>
AFS financial assets	-	<b>978</b>	<b>978</b>
<b>Financial Liabilities</b>			
Derivative liabilities	-	<b>(56)</b>	<b>97</b>
<hr/>			
<b>December 31, 2011</b>	<b>Level 1</b>	<b>Level 2</b>	<b>Total</b>
<b>Financial Assets</b>			
Financial assets at FVPL	P194	P-	P194
Derivative assets	-	43	43
AFS financial assets	-	1,036	1,036
<b>Financial Liabilities</b>			
Derivative liabilities	-	(55)	(55)

As of March 31, 2012 and December 31, 2011, the Group has no financial instruments valued based on Level 3. During the year, there were no transfers between Level 1 and Level 2 fair value measurements and no transfers into and out of Level 3 fair value measurements.

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## **12. Events After Reporting Date**

On April 13, 2012, the Parent Company completed the acquisition from Two San Isidro Assets Inc. of the latter's shares in Limay Energen Corporation.

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### 13. Other Matters

- a. On January 24, 2012, PCERP disposed 695,300,000 common shares at a price of P11.00 per share through the facilities of the Philippine Stock Exchange. PCERP engaged Credit Suisse, Standard Chartered and UBS to act as Joint Bookrunners for the transaction.
- b. On February 15, 2012 the Parent Company availed of the remaining US\$400 million of the US\$480 million term loan facility which was signed and executed on September 30, 2011.
- c. There were no unusual items as to nature and amount affecting assets, liabilities, equity, net income or cash flows, except those stated in Management's Discussion and Analysis of Financial Position and Performance.
- d. There were no seasonal aspects that had a material effect on the financial position or financial performance of the Group.
- e. There were no material off-statements of financial position transactions, arrangements, obligations (including contingent obligations), and other relationship of the Group with unconsolidated entities or other persons created during the reporting period, except for the outstanding derivative transactions entered by the Group as of and for the period ended March 31, 2012.
- f. Known trends, demands, commitments, events or uncertainties that will have a material impact on the Group's liquidity:

#### Gross Domestic Product (GDP)

The domestic economy slowed down in 2011 expanding by only 3.7% after the robust growth of 7.6% in 2010 which was due partly to high election spending. Government under spending and weak exports impeded the country's economic expansion in 2011. The administration's stringency in the release of funds, to avoid corruption and to reduce budget deficit, delayed implementation of Public-Private Partnership (PPP) projects in 2011.

#### 91-Day Treasury-Bill Rate

91-day T-bills averaged 1.5% in the first quarter of 2012, slightly higher than the same period last year of 1.2% and almost unchanged from FY 2011 average of 1.5%. Low interest rates were sustained in the first quarter of 2012 due to the sufficient liquidity in the domestic financial markets.

### Peso-Dollar Exchange Rate

The Peso continued to appreciate in the first quarter of 2012 and averaged P43.0/\$ from P43.8/\$ in the same period last year. The continuously growing OFW remittances, rebound of exports, and dollar's general weakness due to the US' fragile economy supported peso's strength.

### Inflation

Inflation averaged 3.1% in the first quarter of 2012, lower than the 4.5% average in the same period last year and from FY 2011's 4.7% average. Increase in prices of key food items this year have been gradual compared to 2011. YTD March average inflation stayed within the government's target inflation of 3-5% for FY 2012.

### Dubai price

Dubai crude averaged \$116.5/bbl as of March 2012, a large leap from the \$100.9/bbl average in the same period last year. The surge of crude prices was triggered by:

- 1) disruption of crude supply in Syria and Sudan due to political tension
- 2) the EU embargo on oil imports from Iran, which was supported by other countries to put pressure on Iran over its heightened nuclear program
- 3) the fear of Iran blocking the Strait of Hormuz (a major transit route of crude out of the Middle East) in reaction to the embargo.

Crude prices were also boosted by high investment in the crude futures market and the strength of the equities market.

### Industry Oil Demand

Preliminary data from DOE shows that as of March 2012, total oil industry demand (excluding lubes and greases) increased by 0.7% to 299.2 MBD from 297.2 MBD in the same period last year. Better business environment with subdued inflation, growing OFW remittances, and rising vehicle sales supported growth in oil demand.

### Tight Industry Competition

Competition remains stiff with the new players implementing different marketing strategies and aggressively expanding. As of March 2012, the new players (based on preliminary data from DOE excluding direct imports) have collectively cornered around 24.3% of the total oil market. Collectively, the new players are leading the LPG market segment with 59.4% market share (large increase from 2011 of 44% because of Shell's sale of its LPG business to new player Isla Gas).



### Updates on 2012 Capital Program

The 2012 capital program endorsed last December 2011 of P78,700 has already been approved and included partial funding for the refinery expansion project and the service station network expansion

- g. Known trends, events or uncertainties that have had or that are reasonably expected to have a favorable or unfavorable impact on net sales or revenues or income from continuing operation:

### Illegal Trading Practices

Cases of smuggling and illegal trading (e.g. “bote-bote” retailing, illegal refilling) continue to be a concern. These illegal practices have resulted in unfair competition among players.

### Existing or Probable Government Regulation

*EO 890: Removing Import Duties on All Crude and Refined Petroleum Products.* After the ASEAN Trade in Goods Agreement (ATIGA) was implemented starting 2010, tariff rate structure in the oil industry was distorted with crude and product imports from ASEAN countries enjoying zero tariff while crude and product imports from outside the ASEAN are levied 3%. To level the playing field, Petron filed a petition with the Tariff Commission to apply the same tariff duty on crude and petroleum product imports, regardless of source. In June 2010, the government approved Petron’s petition and issued Executive Order 890 which eliminates import duties on all crude and petroleum products regardless of source. The reduction of duties took effect on July 4, 2010.

*Biofuels Act of 2006.* The Biofuels Act of 2006 mandates that ethanol comprise 5% of total gasoline volumes, and diesels contain 2% CME (cocomethyl ester). By 2011, all gasoline grades should contain 10% ethanol.

The Department of Energy circular (DC 2011-02-0001) signed February 6, 2011 further elaborates that the 10% ethanol blend shall be mandatory beginning August 26, 2011, subject to exempt gasoline grades. These exempt gasoline grades are regular gasoline with RON 81 for use of off-road engines, farm equipment and small motorized bancas; regular gasoline with RON 87 for use of motorcycles and premium plus gasoline with minimum RON of 97.

To produce compliant fuels, the Company invested in CME (coco methyl ester) injection systems at the refinery and depots. Prior to the mandatory blending of ethanol into gasoline by 2009, the Company already started selling ethanol blended gasoline in selected service stations in Metro Manila in May 2008.

*Renewable Energy Act of 2008.* The Renewable Energy Act signed in December 2008 aims to promote development and commercialization of renewable and environment-friendly energy resources (e.g. biomass, solar, wind) through various tax incentives. Renewable energy developers will be given 7-year income tax holiday, power generated from these sources will be VAT-exempt, and facilities to be used or imported will also have tax incentives.

*Laws on Oil Pollution.* To address issues on marine pollution and oil spillage, the MARINA mandated the use of double-hull vessels for transporting black products beginning end-2008 and by January 2012 for white products.

Petron has been using double-hull vessels in transporting all black products and some white products already.

*Clean Air Act.* Petron invested in a Gasoil Hydrotreater Plant and in an Isomerization Plant to enable it to produce diesel and gasoline compliant with the standards set by law.

*Liquefied Petroleum Gas (LPG) Bill.* The LPG Act of 2009 aims to ensure safe practices and quality standards and mitigate unfair competition in the LPG sector. LPG cylinder seal suppliers must obtain a license and certification of quality, health and safety from the Department of Energy before they are allowed to operate. LPG cylinder requalifiers, repairers and scrapping centers, will also have to obtain a license from the Department of Trade and Industry. The Bill also imposes penalties on underfilling, underdelivering, illegal refilling and storage, sale or distribution of LPG-filled cylinders without seals, illegal possession of LPG cylinder seal, hoarding, and importation of used or second-hand LPG cylinders, refusal of inspection, and non-compliance to standards.

*Inclusion of LPG and kerosene in Price Act.* An amendment to the Price Act is proposed to include LPG and kerosene to the list of basic necessities which are under strict monitoring by the government. Prices of these goods can be subject to price control or price ceiling on the event of emergencies, calamities, war, rebellion, etc.

*Compliance to Euro 4 standards.* The Department of Environment and Natural Resources (DENR) issued on September 2010 an administrative order (AO 2010-23) mandating that by 2016, all new motor vehicles that will be introduced in the market shall comply with Euro 4 emission limits subject to Euro 4 fuel availability. The oil industry is currently conducting discussions on the fuel specification requirements to comply with the DENR administrative order come 2016.

- h. Events that will trigger direct or contingent financial obligation that is material to the company, including any default or acceleration of an obligation.

### Tax Credit Certificates-Related Matters

In 1998, the Bureau of Internal Revenue (BIR) issued a deficiency excise tax assessment against Petron relating to Petron's use of P659 million worth of Tax Credit Certificates (TCCs) to pay certain excise tax obligations from 1993 to 1997. The TCCs were transferred to Petron by suppliers as payment for fuel purchases. Petron contested the BIR's assessment before the Court of Tax Appeals (CTA). In July 1999, the CTA ruled that, as a fuel supplier of Board of Investments-(BOI) registered companies, Petron was a qualified transferee of the TCCs. The CTA ruled that the collection by the BIR of the alleged deficiency excise taxes was contrary to law. The Court of Appeals issued a resolution suspending decision on the case until the termination of the Department of Finance (DOF) investigation on the TCCs assigned to Petron. Petron filed a motion for reconsideration and a motion for re-affle requesting the re-affle of the case and its immediate resolution. On March 21, 2012, the Court of Appeals promulgated a decision in favor of Petron and against the BIR affirming the ruling of the CTA striking down the assessment issued by the BIR for deficiency excise taxes in 1998 based on a finding by the BIR that the TCCs used by Petron as payment were fraudulent.

In May 2002, the BIR issued a P254 million assessment against Petron for deficiency excise taxes for the years 1995 to 1998 resulting from the cancellation by the DOF of tax debit memos, the related TCCs and their assignment to Petron. Petron contested the assessment before the CTA. On May 4, 2007, the CTA Second Division denied Petron's petition, ordering Petron to pay the BIR P601 million representing Petron's P254 unpaid deficiency excise taxes for the taxable years 1995 to 1998 and 25% late payment surcharge and 20% delinquency interest per annum computed from June 27, 2002. Petron appealed the decision to the CTA *en banc*, which ruled in favor of Petron, reversing the unfavorable decision of the CTA Second Division. The BIR contested the CTA *en banc* decision before the Supreme Court. On March 21, 2012, the Supreme Court promulgated a decision in favor of Petron and against the BIR affirming the decision of the CTA *en banc* finding that the BIR had no legal basis to assess the excise taxes or any penalty surcharge or interest thereon as Petron was an innocent transferee for value of the subject TCCs which had therefore properly filed its tax returns, and paid the appropriate taxes using such TCCs, for the years 1995 to 1998.

There are duplications in the TCCs subject of the assessments described above. Excluding these duplications, the aggregate deficiency excise taxes, excluding interest and penalties, resulting from the cancellation of the subject TCCs amount to P911.

### Pandacan Terminal Operations

In November 2001, the City of Manila enacted City Ordinance No. 8027 (Ordinance 8027) reclassifying the areas occupied by the oil terminals of Petron, Shell and Chevron from industrial to commercial. This reclassification made the operation of the oil terminals in Pandacan, Manila illegal. However, in June 2002, Petron, together with Shell and Chevron, entered into a Memorandum of Understanding (MOU) with the City of Manila and the Department of Energy, agreeing to scale down operations, recognizing that this was a sensible and practical solution to reduce the economic impact of Ordinance 8027. In December 2002, in reaction to the MOU, Social Justice Society (SJS) filed a petition with the Supreme Court

against the Mayor of Manila asking that the latter be ordered to enforce Ordinance 8027. In April 2003, Petron filed a petition with the Regional Trial Court (RTC) to annul Ordinance 8027 and enjoin its implementation. On the basis of a *status quo* order issued by the RTC, Mayor of Manila ceased implementation of Ordinance 8027.

The City of Manila subsequently issued the Comprehensive Land Use Plan and Zoning Ordinance (Ordinance 8119), which applied to the entire City of Manila. Ordinance 8119 allowed Petron (and other non-conforming establishments) a seven-year grace period to vacate. As a result of the passage of Ordinance 8119, which was thought to effectively repeal Ordinance 8027, in April 2007, the RTC dismissed the petition filed by Petron questioning Ordinance 8027.

However, on March 7, 2007, in the case filed by SJS, the Supreme Court rendered a decision (March 7 Decision) directing the Mayor of Manila to immediately enforce Ordinance 8027. On March 12, 2007, Petron, together with Shell and Chevron, filed motions with the Supreme Court seeking intervention and reconsideration of the March 7 Decision, on the ground that the Supreme Court failed to consider supervening events, notably (i) the passage of Ordinance 8119 which supersedes Ordinance 8027, as well as (ii) the RTC orders preventing the implementation of Ordinance 8027. Petron, Shell, and Chevron also noted the possible ill-effects on the entire country arising from the sudden closure of the oil terminals in Pandacan.

On February 13, 2008, the Supreme Court resolved to allow Petron, Shell and Chevron to intervene, but denied their motion for reconsideration. In its February 13 resolution (February 13 Resolution), the Supreme Court also declared Ordinance 8027 valid, dissolved all existing injunctions against the implementation of the Ordinance 8027, and directed Petron, Shell and Chevron to submit their relocation plans to the RTC. Petron, Shell and Chevron have sought reconsideration of the February 13 Resolution. In compliance with the February 13 Resolution, Petron, Shell and Chevron have submitted their comprehensive relocation plans to the RTC.

In May 2009, Manila City Mayor Alfredo Lim approved Ordinance No. 8187 (Ordinance 8187), which repealed Ordinance 8027 and Ordinance 8119, and permitted the continued operations of the oil terminals in Pandacan.

In June 2009, petitions were filed with the Supreme Court, seeking the nullification of Ordinance 8187 and enjoining its implementation. Petron filed a manifestation on November 30, 2010 informing the Supreme Court that it had decided to cease operation of its petroleum product storage facilities in Pandacan within five (5) years or not later than January 2016 due to issues on the environmental aspects and the location of the terminal.

### Guimaras Oil Spill Incident

On August 11, 2006, MT Solar I, a third party vessel contracted by Petron to transport approximately two million liters of industrial fuel oil, capsized 13 nautical miles southwest of Guimaras, an island province in the Western Visayas region of the Philippines. In separate investigations by the Philippine Department of Justice (DOJ) and the Special Board of Marine Inquiry (SBMI), both agencies found the owners of MT Solar I liable. The DOJ found Petron not criminally liable, but the SBMI found Petron to have overloaded the vessel. Petron has appealed the findings of the SBMI to the Philippine Department of Transportation and Communication and is awaiting its resolution. Petron believes that SBMI can impose administrative penalties on vessel owners and crew, but has no authority to penalize other parties, such as Petron, who are charterers.

In 2009, complaints for violation of the Philippine Clean Water Act of 2004 [(RA 9275) Clean Water Act] and homicide and less serious physical injuries were filed against Petron. Complainants claim that their exposure to and close contact with waters along the shoreline and mangroves affected by the oil spill has caused them major health problems. On July 14, 2011, the Provincial Prosecutor's Office of Guimaras issued a Joint Resolution finding probable cause to indict the owner and the Captain of MT Solar 1 and Messrs. Khalid Al-Faddagh and Nicasio Alcantara, former President and Chairman of Petron, respectively, for violation of the Clean Water Act. An information was filed before the Regional Trial Court of Guimaras on the basis of the said Joint Resolution. On March 28, 2012, the court dismissed the information for lack of probable cause and for lack of jurisdiction over the offense charged.

Another complaint for non-payment of compensation for the clean-up operations during the oil spill was filed on August 6, 2009 by a total of 1,063 plaintiffs who allegedly did not receive any payment of their claims for damages arising from the oil spill. The total claims for both cases amount to P292.

### Bataan Real Property Tax Cases

Petron had three pending real property tax cases with the Province of Bataan, arising from three real property tax assessments. The first was for an assessment made by the Municipal Assessor of Limay, Bataan in 2006 for the amount of P86 covering Petron's isomerization and gas oil hydrotreater facilities which enjoy, among others, a five (5)-year real property tax exemption under the Oil Deregulation Law per BOI Certificates of Registration of Petron. The second was for an assessment made also in 2006 by the Municipal Assessor of Limay for ₱17 million relating to the leased foreshore area on which the pier of Petron's Refinery is located. In 2007, the Bataan Provincial Treasurer issued a Final Notice of Delinquent Real Property Tax requiring Petron to settle the amount of P2,168 allegedly in delinquent real property taxes as of September 30, 2007, based on a third assessment made by the Provincial Assessor covering a period of 13 years from 1994 to 2007. The third assessment cited Petron's non-declaration or under-declaration of machineries and equipment in the Refinery for real property tax purposes and its failure to pay the corresponding taxes for the said period.

Pursuant to a Compromise Agreement between the Provincial Government of Bataan and Petron dated April 15, 2011 which the CBAA in its Joint Decision dated May 23, 2011 approved, Petron moved that its Appeal on the Decision of the RTC of Bataan in Civil Case No. 8801 be deemed withdrawn. The Court of Appeals issued a Resolution granting the motion of the Province of Bataan to withdraw the case and consider the case closed and terminated.



**Petron Corporation and Subsidiaries**  
**Receivables**  
**March 31, 2012**  
**(Amounts in Millions of Pesos)**

Breakdown:

Accounts Receivable - Trade	P	21,945
Accounts Receivable - Non-Trade		19,692
<b>Total Accounts Receivable</b>	<b>P</b>	<b>41,637</b>

**AGING OF TRADE ACCOUNTS RECEIVABLES**

Receivables	1-30 days	P	20,854
	31-60 days		458
	61-90 days		315
	Over 90 days		1,397
<b>Total</b>			<b>23,024</b>
Allowance for doubtful accounts			1,079
<b>Accounts Receivable - Trade</b>		<b>P</b>	<b>21,945</b>

## Interim Financial Report as of March 31, 2012

### Management's Discussion and Analysis of Financial Position and Performance

#### First quarter 2012 transaction

On March 30, 2012, Petron Oil & Gas International Sdn Bhd (POGI), a subsidiary of Petron, completed the acquisition of 65% of the voting shares of Esso Malaysia Berhad (EMB), a publicly-listed company in Malaysia, 100% of ExxonMobil Malaysia Sdn Berhad (EMMSB) and 100% of ExxonMobil Borneo Sdn Berhad (EMBSB).

### Financial Performance

#### 2012 vs 2011

Petron reported a net income of **₱ 2.49 billion** for the first quarter of 2012, lower by **₱ 0.95 billion** than the **₱ 3.43 billion** posted in 2011. The 28% drop was basically attributed to lower export volumes and higher production costs, tempered by the significant reduction in commodity hedging loss.

(In Million Pesos)	2012	2011	Variance- Fav (Unfav)	
			Amt	%
Sales	74,655	64,050	10,605	17
Cost of Goods Sold	68,244	55,529	(12,715)	(23)
Gross Margin	6,411	8,521	(2,110)	(25)
Selling and Administrative Expenses	1,794	1,425	(369)	(26)
Non-operating Charges	1,165	2,508	1,343	54
Net Income	2,489	3,434	(945)	(28)
EBITDA	5,579	6,344	(765)	(12)
Sales Volume (MB)	12,038	11,534	504	4
Earnings per Share	0.21	0.34	0.13	(38)
Return on Sales (%)	3.3	5.4	(2.1)	(39)

With lower net income, earnings before interest, taxes, depreciation and amortization (EBITDA) also fell from the **₱ 6.34 billion** level a year earlier to **₱ 5.58 billion** this quarter.

Similarly, Earnings per share went down by 38% to **₱ 0.21** from **₱ 0.34** the year before while return on sales contracted from 5.4% to 3.3%.

Highlights of the first quarter performance are the following:

- ◆ Sales volume improved by 4% to **12.0MMB** from the previous year's 11.5MMB prompted by the 8% (0.8 MMB) increase in the domestic market with higher sales of Diesel, Jet, Gasoline and LPG. Exports, however, dropped by 23% (0.3MMB).
- ◆ Net sales revenue grew by 17% to **₱ 74.66 billion** from **₱ 64.05 billion** the previous year largely due to the escalation in average selling price per liter (2012: **₱ 39.01** vs. 2011: **₱ 34.93**) driven by the 18% spike in regional MOPS prices (2012 Ave - **US\$126.38/bbl** vs. 2011 Ave - **US\$107.54/bbl**). The increase



in price, however, was outpaced by the 23% rise in **Cost of Goods Sold (CGS)** from P 55.53 billion during the first quarter of 2011 to **P 68.24 billion** in 2012.

- ◆ **Refinery Operating Expenses** which also formed part of CGS stood higher at **P 1.70 billion** than the P 1.31 billion the year before. The increase was brought about by fuel requirement and other expenses related to the RMP2 project, payment of real property tax on projects previously enjoying tax holiday and higher maintenance and repairs with the turnaround of various process units.
- ◆ **Selling and Administrative Expenses** totaled **P 1.79 billion**, 26% higher than the previous year's P 1.43 billion level. More aggressive advertising and promotional activities, higher maintenance and repairs of service stations, depreciation of new builds and donation to typhoon "Sendong" victims accounted for the rise in expenses. With higher increase in expenses over the growth in sales volume, **opex per liter** of volume sold surged from P 0.78 last year to **P 0.94** this year.
- ◆ **Net Financing Costs and Other Charges** declined by more than half from P 2.51 billion during the first quarter of 2011 to **P 1.17 billion** this quarter. The favorable variance was mainly due to lower commodity hedging loss (2012 - P 154 million vs 2011 - P 1.65 billion) complemented by higher gain on US dollar-denominated transactions (2012 - P 260 million vs 2011 - P 148 million).

#### 2011 vs 2010

(In Million Pesos)	2011	2010	Variance- Fav (Unfav)	
			Amt	%
Sales	64,050	55,883	8,167	15
Cost of Goods Sold	55,529	51,402	(4,127)	(8)
Gross Margin	8,521	4,481	4,040	90
Selling and Administrative Expenses	1,425	1,248	(177)	(14)
Non-operating Charges	2,508	609	(1,899)	(High)
<b>Net Income</b>	<b>3,434</b>	<b>1,932</b>	<b>1,502</b>	<b>78</b>
EBITDA	6,344	4,399	1,945	44
Sales Volume (MB)	11,534	11,640	(106)	(1)
Earnings per Share	0.34	0.21	0.13	62
Return on Sales (%)	5.4	3.5	1.9	54

For the first quarter of 2011, Petron's consolidated **net income** reached **P 3.43 billion**, a significant improvement from the P 1.93 billion profit reported during the first quarter of 2010 largely due to better margins tempered by higher non-operating expenses.

Gross margin grew by almost two-fold as MOPS prices in the region steadily went up, triggering the series of price hikes in domestic fuel prices. Similarly, the increase in exports sales (2011: 1,384MB vs. 2010: 867MB), particularly petrochemical products, boosted the company's margin. Meanwhile, the average price of benchmark Dubai crude increased from US\$77.31/bbl in March 2010 to US\$108.71/bbl in March this year.

With the improved bottom line, **earnings before interest, taxes, depreciation and amortization (EBITDA)** of **P 6.34 billion** also surpassed the P 4.40 billion level a year earlier.

Similarly, **Earnings per share** went up by 62% to **₱ 0.34** from **₱ 0.21** of the prior year while **return on sales** grew from 3.5% to 5.4%.

**Gross margin (GM)** of **₱ 8.52 billion** almost doubled the **₱ 4.48 billion** level realized during the first quarter of 2010, accounted for as follows:

- ◆ **Sales volume for the first three months of 2011** slid to **11.5MMB** from previous year's 11.6MMB as current level of prices resulted in the 6% (2011: 10,150MB vs. 2010: 10,773MB) contraction of the domestic market. Meanwhile, the slowdown in local sales was tempered by the 60% growth in exports. On a per product basis, the 1% drop in sales volume was the net effect of the 579MB total decline in diesel, fuel oil and gasoline and the 497MB combined increase in LPG, Propylene, Mixed Xylene and Jet A1 sales.
- ◆ **Net sales** grew by 15% to **₱ 64.05 billion** from **₱ 55.88 billion** the year before essentially due to the escalation in average selling price per liter (2011: ₱ 34.93 vs. 2010: ₱ 30.20) prompted by the 34% spike in regional MOPS prices (2011 Ave - US\$107.67/bbl vs. 2010 Ave - US\$80.29/bbl).
- ◆ **Cost of Goods Sold (CGS)** increased to **₱ 55.53 billion** from previous year's **₱ 51.40 billion** along with the 16% increase in the landed cost of crude that largely comprised the total CGS.
- ◆ **Refinery Operating Expenses** rose to **₱ 1.31 billion** from **₱ 1.19 billion** during same period last year, mainly attributable to increased power consumption due to incremental crude run (2011: 120.3MBCD vs 2010: 107.2 MBCD) and higher cost of power.
- ◆ **Selling and Administrative Expenses** went up by 14% from **₱ 1.25 billion** to **₱ 1.43 billion** as newly built service stations resulted in increased rent, taxes and depreciation while materials and supplies rose due to the purchase of LPG cylinders. Given the higher expenses despite lower volume, **opex per liter** of volume sold averaged **₱ 0.78** this year from **₱ 0.67** last year.
- ◆ **Net Financing Costs and Other Charges** were substantially higher at **₱ 2.51 billion** than the **₱ 0.61 billion** level as of March 2010 mainly due to the **₱ 1.65 billion** recorded loss on commodity hedging transactions. Meanwhile, the effect of the increase in interest expense due to the US\$355 million NORD loan and the **₱ 20 billion** peso-denominated bond availed of in June and November 2010 was offset by interest earned on advances to Petron Corporation Employees' Retirement Plan as well as higher earnings from investments in marketable securities.

## Financial Position

### 2012 vs 2011

Petron ended the first quarter of 2012 with **total resources** of **₱ 259.82 billion**, **48% higher** than the end-December 2011 level of **₱ 175.80 billion** due to the following factors:

**Cash and cash equivalents** increased by 48% to **₱ 35.37 billion** due to the net proceeds from the US\$400 million loan availed of during the quarter.

**Financial assets at fair value through profit or loss** dropped by 7% from **₱ 237 million** to **₱ 221 million** brought about by the decline in market value of free standing derivative instruments.

**Trade and Other Receivables-net** of **₱ 41.64 billion** grew by 57% or **₱ 15.03 billion** from the **₱ 26.61 billion** level as at end of 2011 largely due to government receivables of the newly acquired subsidiary in Malaysia as well as higher trade receivables of Petron.

**Inventories** grew significantly from ₱ 37.76 billion to **₱ 63.53 billion** principally due to inventories of the newly acquired subsidiary coupled with higher volume and price of crude and finished products of Petron.

**Other current assets** of **₱ 11.85 billion** went beyond the ₱ 8.18 billion level in December 2011 essentially on account of higher Input VAT.

**Property, plant and equipment-net** increased by 45% from ₱ 50.45 billion to **₱ 72.98 billion**, attributed largely to capital expenditures at the Refinery specifically the Refinery Solid Fuel-Fired Power Plant and Refinery Master Plan 2 projects as well as additional service stations, on top of the ₱ 17.04 billion fixed assets of the newly acquired subsidiary in Malaysia.

**Investment in associates** went down from ₱ 2.51 billion to **₱ 1.21 billion** brought about by the one hundred percent acquisition of the powerplant.

**Available-for-sale financial assets** declined by 6% to **₱ 978 million** due to lower investment in bonds of Insurance subsidiaries.

**Deferred tax assets-net** moved up to **₱ 156 million** from ₱ 15 million in 2011 due to the balance assumed from the newly acquired subsidiary.

**Goodwill** of **₱ 10.49 billion** was recognized with the acquisition of Esso Malaysia and Exxon Mobil.

**Other noncurrent assets** fell by 15% to **₱ 20.62 billion** with the partial collection of advances to Petron Corporation Employees' Retirement Plan partly offset by the balance from the newly acquired subsidiary in Malaysia.

**Short-term loans and liabilities for crude oil and petroleum product importations** increased by 69% (₱ 37.37 billion) to **₱ 91.80 billion** due to higher volume and price of crude importations in March 2012 compared with December 2011, on top of the balances carried over by the newly acquired subsidiary.

**Trade and other payables** rose by 70% to **₱ 12.56 billion** from ₱ 7.38 billion level on account of higher liabilities to contractors and suppliers for the Company's capital projects as well as balances assumed from the newly acquired subsidiary.

Even with lower taxable income, **Income tax payable** ballooned from ₱ 78 million to **₱ 606 million** since the December 2011 tax due was substantially offset by the application of creditable withholding taxes. EMB and EMBSB have taxes payable of ₱ 250 million.

**Long-term debt inclusive of current portion** ended higher by 36% from ₱ 49.87 billion to **₱ 67.99 billion** with Petron's availment of the US\$400 million loan and POGI's US\$130 million loan, partly offset by the advance payments made for NORD loan that will mature in June and December 2012.

**Retirement benefits liability** more than doubled to **₱ 1.48 billion** with the consolidation of balances from the newly acquired subsidiary in Malaysia.

**Deferred tax liabilities-net** amounted to **₱ 3.24 billion**, up by 78% compared with the ₱ 1.82 billion balance as at December 31, 2011 due to the impact of temporary differences of the newly acquired subsidiary.

**Other non-current liabilities** went up by 24% to **₱ 914 million** with the consolidation of the subsidiary in Malaysia as well as the increase in cylinder deposits.

**Total equity** surged to **₱ 80.08 billion** as at the end of the first quarter, registering a 34% growth over the end-December 2011 level. The ₱ 20.40 billion increment was principally due to the ₱ 19 billion proceeds from the issuance of preferred shares by POGI.

## 2011 vs 2010

**Total assets** as of March 2011 grew by 5% or **₱ 7.78 billion** to **₱ 169.60 billion** from end-December 2010 level of **₱ 161.82 billion** due to the combined effects of the following:

**Cash and cash equivalents** decreased by 28% to **₱ 31.73 billion** mainly due to the settlement of loans, purchase of property and equipment coupled with the acquisition of 35% ownership in Manila North Harbour Port, Inc.

**Financial assets at fair value through profit or loss** dropped by 14% from **₱ 227 million** to **₱ 194 million** attributed to the decline in market value of investments in marketable securities and club membership shares.

**Trade and Other Receivables-net** of **₱ 21.52 billion** showed an 11% or **₱ 2.74 billion** improvement from the **₱ 24.27 billion** level as at end of 2010 chiefly due to lower government receivables.

**Inventories** substantially increased from **₱ 28.14 billion** to **₱ 48.78 billion** owing to higher crude volume and price of crude imports.

**Other current assets** of **₱ 5.53 billion** surpassed the **₱ 4.29 billion** level in December 2010 traced mainly to higher Input VAT.

**Investment in associates** went up from **₱ 804 million** to **₱ 1.35 billion** with the acquisition of 35% interest in Manila North Harbour Port, Inc. amounting to **₱ 600 million**, net of the **₱ 52 million** equity in net loss of Petrochemical Asia Hongkong Ltd.

**Deferred tax assets** moved up to **₱ 87 million** from **₱ 28 million** in 2010 mainly due to the recognition of deferred tax asset on the translation adjustments of a foreign subsidiary.

**Short-term loans and liabilities for crude oil and petroleum product importations** recorded an 8% increase (**₱ 3.35 billion**) to **₱ 47.00 billion**. Partial settlement of short-term loans was more than offset by higher volume and price of crude importations in March 2011 compared with December 2010.

**Trade and other Payables** escalated by 30% from **₱ 6.74 billion** to **₱ 8.77 billion** prompted by higher liabilities to contractors and suppliers with the construction of major projects at the Refinery.

**Derivative Liabilities** of **₱ 12 million** was lower than the **₱ 30 million** level in 2010 mainly due to marked-to-market gains on outstanding embedded derivatives.

**Income tax payable** went up significantly from **₱ 14 million** to **₱ 468 million** due to higher taxable income during the quarter since the December 2010 taxable income considered the net operating loss carry-over (NOLCO) of prior years. In addition, last year's tax due was reduced by the utilization of past years' MCIT.

**Deferred tax liabilities** at **₱ 1.34 billion** dropped considerably from **₱ 1.96 billion** largely due to the impact of the application of the NOLCO.

**Total equity attributable to equity holders of the parent** aggregated **₱ 56.2 billion** at the end of March 2011, registering a 6% or **₱ 3.1 billion** growth over the end-December 2010 level principally due to first quarter earnings of **₱ 3.43 billion** partly offset by cash dividend to preferred shareholders amounting to **₱ 238.2 million**.

## Cash Flow

### 2012 vs 2011

Income from operations was more than offset by the substantial increase in inventories, resulting in operating cash outflows of **₱ 7.64 billion**. Similarly, funds provided by the issuance of preferred shares were used to finance various investments on top of the debt payments made.

In Million Pesos	March 31, 2012	March 31, 2011	Change
Operating outflows	(7,638)	(2,495)	(5,143)
Investing outflows	(17,471)	(891)	(16,580)
Financing inflows/outflows	36,689	(8,832)	45,521

### Discussion of the company's key performance indicators:

Ratio	March 31, 2012	Dec 31, 2011
Current Ratio	1.5	1.5
Debt to Equity Ratio	2.3	1.9
Return on Equity (%)	14.2	15%
Debt Service Coverage	4.8	3.1
Tangible Net worth	P80.1B	P59.7B

**Current Ratio:** Total current assets divided by total current liabilities. This ratio is a rough indication of a company's ability to service its current obligations. Generally, the higher the current ratio, the greater the "cushion" between current obligations and a company's ability to pay them.

**Debt to Equity Ratio:** Total liabilities divided by tangible net worth. This ratio expresses the relationship between capital contributed by creditors and that contributed by owners. It expresses the degree of protection provided by the owners for the creditors. The higher the ratio, the greater the risk being assumed by creditors. A lower ratio generally indicates greater long-term financial safety.

**Return on Equity:** Net income divided by average total stockholders' equity. This ratio reveals how much profit a company earned in comparison to the total amount of shareholder equity found on the statements of financial position. A business that has a high return on equity is more likely to be one that is capable of generating cash internally. For the most part, the higher a company's return on equity compared to its industry, the better.

**Debt Service Coverage:** Free cash flows plus available closing cash balance divided by projected debt service. This ratio shows the cash flow available to pay for debt to the total amount of debt payments to be made. It also measures the company's ability to settle dividends, interests and other financing charges.

**Tangible Net Worth:** Net worth minus intangible assets. This figure gives a more immediately realizable value of the company.

**SIGNATURES**


Pursuant to the requirements of the Revised Securities Act, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Registrant: PETRON CORPORATION

Signature and Title:   
\_\_\_\_\_  
JOEL ANGELO C. CRUZ  
Corporate Secretary

Date: May 15, 2012

Principal Financial/Accounting Officer/Controller

Signature and Title:   
\_\_\_\_\_  
EFREN P. GABRILLO  
Assistant Vice President - Controllers

Date: May 15, 2012