



BRIGHT MOVES

2011 ANNUAL REPORT



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Our Vision & Mission

To be the leading provider of total customer solutions in the energy sector and its derivative businesses.

We will achieve this by:

- Being an integral part of our customers' lives, delivering consistent customer experience through innovative products and services;
- Developing strategic partnerships in pursuit of growth and opportunity;
- Leveraging our refining assets to achieve competitive advantage;
- Fostering an entrepreneurial culture that encourages teamwork, innovation and excellence;
- Caring for community and the environment;
- Conducting ourselves with professionalism, integrity and fairness;
- Promoting the best interest of all our stakeholders.

This is Petron

Petron Corporation is the largest oil refining and marketing company in the Philippines. Supplying nearly 40% of the country's oil requirements, our world-class products and quality services fuel the lives of millions of Filipinos. We are dedicated and passionate about our vision to be the leading provider of total customer solutions in the energy sector and its derivative businesses.

Petron operates a refinery in Limay, Bataan, with a rated capacity of 180,000 barrels a day. Our Integrated Management System (IMS)-certified refinery processes crude oil into a full range of petroleum products including gasoline, diesel, liquified petroleum gas (LPG), jet fuel, kerosene, industrial fuel oil, and petrochemical feedstock benzene, toluene, mixed xylene and propylene.

From the refinery, Petron moves its products mainly by sea to 32 depots and terminals situated all over the country. Through this nationwide network, we supply fuel oil, diesel, and LPG to various industrial customers. Petron also supplies jet fuel at key airports to international and domestic carriers.

Through its more than 1,900 service stations, Petron retails gasoline, diesel, and kerosene to motorists and to the public transport sector. We also sell our LPG brands Gasul and Fiesta to households and other industrial consumers through an extensive dealership network.

Petron operates a lube oil blending plant at Pandacan Oil Terminal, where it manufactures lubes and greases. These are also sold through Petron's service stations and sales centers.

We source our fuel additives from our blending facility at the Subic Bay Freeport. This gives us the capability to formulate unique additives to produce premium fuels.

We have partnered with major fastfood chains, and other consumer service companies to give our customers a one-stop full service experience. Petron continuously puts up additional service stations in strategic locations.

In line with our efforts to increase our presence in the regional market, we export various petroleum and non-fuel products to Asia-Pacific countries such as Japan, India, Malaysia, Singapore, South Korea, Thailand, Pakistan and even to the United Arab Emirates.



Message to Stockholders



A strong performance amid a volatile and challenging environment

2011 was a good year for your company amidst a difficult business environment. After a healthy GDP growth of 7.6% in 2010, the country experienced an economic slowdown coupled with high oil prices in 2011 as political turmoil in oil producing countries in the Middle East and North Africa threatened supply. These crises overseas drove prices of the benchmark Dubai crude to an average of \$106/barrel in 2011 from only \$78/barrel the previous year – a 36% increase.

Petron's performance was affected by the price volatility. High oil prices dampened demand and pulled down our domestic sales volumes by nearly 4% percent in 2011 versus 2010. This was partly offset by export sales which posted a 4% increase.

Sales revenue in 2011 reached P274.0 billion or 20% higher than in 2010, reflecting higher fuel prices. Despite the contraction in local sales and tougher competition, our net income of

P8.5 billion for 2011 was 7% higher than 2010's P7.9 billion. Our strong performance can be attributed to the recovery of product cracks in the region and improved export sales.

We sustained our leadership with a 34% market share in Reseller Trade on the back of our superior products and services coupled with an aggressive network expansion program. Our pioneering *Bullit* stations helped us reach the 1,900 service station mark in 2011. Petron *Bullit* stations are now a common sight across the country, spurring growth in rural areas through employment and other opportunities.

We remained focused on other key segments of our business and protected our leadership position in Industrial and LPG sectors. For the first time ever, we became No. 1 in Lube Trade as more motorists preferred our locally-blended, world-class lubricants. We are now No. 1 in all trades! Overall, Petron's market share held steady at 37.7%.

₱8.5-B
Net Income

37.7%
Overall Market Share

Laying the groundwork for sustainable growth

The ground-breaking of our most ambitious investment to date – the \$2-billion Refinery Expansion Project (RMP-2) at our 180,000 barrel-per-day Bataan refinery – was held in 2011.

RMP-2 was born out of our vision to enhance the country's fuel supply security and transform Petron Bataan Refinery (PBR) into one of Asia's most modern refineries. For starters, the project will give us greater flexibility to process cheaper crude oil varieties from non-traditional sources.

RMP-2 will enable PBR to convert most of its fuel oil production into higher value white products, such as gasoline and diesel. At the same time, petrochemical production will significantly increase. The project also equips our refinery with advanced technologies to produce Euro IV-standard fuels – the global clean air standard of the future.

RMP-2 directly supports strategic initiatives essential to the company's continued growth and leadership, such as our network expansion and further diversification into the petrochemicals business.

Construction of our Solid Fuel-Fired Power Plant continued during the year. This will provide more economical power and improve steam supply for our expanding Bataan Refinery. Using the latest technologies, the co-generation plant, which is targeted for full completion by early 2014, can produce up to 140 megawatts.

In early 2011, we commissioned a polypropylene (PP) plant in Mariveles, Bataan, to capture the incremental margin from converting our propylene production into polypropylene. PP is used for making yarn and fiber for sacks and ropes; film for packaging materials for food and apparel; and for bottle caps and furniture. The facility has an annual capacity to produce 160,000 metric tons of PP resin and can be expanded to meet growing demand.

Even as we explored new avenues for growth, we saw a unique opportunity to expand our participation in the regional oil and gas market in Asia.

Even as we explored new avenues for growth, we saw a unique opportunity to expand our participation in the regional oil and gas market in Asia. In August 2011, we deployed a team to Malaysia in preparation for the acquisition and takeover of three Exxon Mobil companies that form an integrated downstream business. Assets include the 88,000 barrel-per-day Port Dickson refinery, 7 product terminals, and a retail network of 550 service stations.

Despite the clear challenges inherent in a major acquisition, we were able to close the deal as scheduled on March 31, 2012. We are extremely excited about the prospects of this new business. Soon, we will see Petron stations serving the Malaysian market.

A focus on operational excellence

Our leadership is not just based on our market share, financial strength, or the reach of our retail network. It is also based on our strict compliance to government regulations, and adherence to international standards to ensure the health and safety of our stakeholders, and environment-friendly operations.

Our Bataan Refinery maintained its Integrated Management System (IMS) Certification in 2011. This means that our quality management, environmental systems, and workplace safety at our main facility meet stringent international standards.

All our terminals and depots received the 2011 Safety Milestone (SMile) Award from the DOLE-Bureau of Working Conditions for safety achievements in 2010, particularly our compliance with Occupational Safety and Health (OSH) standards. As of end 2011, we accumulated 43 million safe man-hours without Lost Time Accident in all our terminals and depots.

We also pursued several sustainability initiatives that have significantly reduced our environmental footprint. We are seeing marked decreases in our Greenhouse Gas (GHG) emissions and air pollutants at our refinery and an increase in recycled water use. Our thrust to integrate more sustainability practices in our business is not only good for the environment but also result in cost savings and more efficient operations.

The Management Association of the Philippines (MAP) recognized our sustainability efforts by conferring us with the prestigious Integral CSR Award at the 2nd MAP CSR Leadership Challenge

RMP-2 was born out of our vision to enhance the country's fuel supply security and transform Petron Bataan Refinery (PBR) into one of Asia's most modern refineries.



With RMP-2 and other expansion programs underway, Petron is poised to strengthen its foothold as the leading oil refining and marketing company in the country for many years to come.

for embracing sustainability and making it a fundamental part of our operations. We also bagged the Best in Environment and Sustainable Development Special Award for our environmental efforts in our Bataan refinery.

Looking ahead at a brighter future

Moving forward, we will continue to strengthen and expand our core fuels business even as we pursue our diversification strategy into petrochemicals to generate higher margin revenue streams.

With RMP-2 and the network expansion programs underway, Petron is poised to strengthen its foothold as the leading oil refining and marketing company in the country for many years to come. These projects also underscore our commitment to put in place the necessary facilities needed to support our country's future economic growth.

We launched and completed major programs amid a volatile and challenging business environment which is a testament to the company's operating and financial discipline, clear vision, and a drive for performance and excellence.

All our successes would not have been possible if not for the continued trust and confidence of our shareholders, business partners, customers, and employees. We thank all of you for your continued support and you can be assured that together, we will continue to take Petron to even greater heights!

Maraming salamat po!

A handwritten signature in black ink, appearing to be 'R. Ang'.

RAMON S. ANG
Chairman and Chief Executive Officer

A handwritten signature in black ink, appearing to be 'Eric O. Recto'.

ERIC O. RECTO
President



Through our extensive retail network, we assure our customers of a reliable and continuous supply of world-class petroleum products.

Sustaining our Leadership Through Product Excellence and Network Expansion

We responded to the challenges of 2011 by rolling out key projects to further cement our leadership in the local oil industry. Our network expansion program, which started in 2009, helped us sustain our top position in the highly-competitive Reseller Trade where we enjoyed a 34% market share at the end of 2011. We ended the year with a more robust network with a total of 1,900 service stations – by far the most extensive in the industry.

The significant growth of our network is anchored on the rapid establishment of our pioneering **Petron Bulilit Stations** which are fast becoming an integral part of the Philippine countryside. These easy-to-build and expandable stations give us the flexibility to establish our presence even in far-flung areas. More importantly, these make our world-class products and services more accessible to more Filipinos.



We also deployed the latest technologies to further improve customer service. We continued to install the Point of Sale (POS) system across our retail network. Primarily used to ensure that our service stations are well-supplied with fuels, the system has resulted in shorter customer queues, faster service turnaround, and more accurate transactions in forecourt operations. By year-end, service stations with POS terminals totaled 500.

In anticipation of the motorist's changing needs, the **San Mig Food Avenue** – which offers a comprehensive assortment of quality SMC food and beverage products, and other essential merchandise – was set-up at Petron stations. In 2011, the number of food and service locators at our stations increased by over 100% which underscores the fact that more companies want to be part of the Petron service station experience.

Meanwhile, our loyalty programs, which directly complement our retail business, were further enhanced with the launch of the **Petron Value Card**. The Petron Value Card rewards loyal motorists since they earn value points every time they gas



1,900
Total number of
Service Stations

up. These earned points can be used to purchase Petron products. This new product also offers value-added perks such as free towing and roadside assistance, and rewards from partner establishment. These are on top of the discounts that cardholders can avail of when purchasing Gasul and Fiesta LPG, Petron lubricants, and SMC products at our convenience stores.

Our **Petron Fleet Card**, the first microchip-powered card in the country, continued to grow as we expanded our retail network and service offerings. Total number of Petron Fleet Card users grew by 17% in 2011 compared to the previous year as more and more companies discovered the advantages of using the card. We acquired

more than 200 new fleet accounts, mostly multinational companies, leading local businesses, and government agencies.

We also pursued marketing initiatives and partnerships with key stakeholders not just to promote our fuel products but also to advance our advocacies, especially road safety and energy conservation. We partnered with the Department of Transportation and Communications to support the United Nations-led Decade of Action for Road Safety 2011-2020. We also continued our **EnerTripid** project in collaboration with the Department of Energy to educate motorists on how to save on fuel consumption by correcting poor driving habits and through proper vehicle maintenance.



A small business making a big impact

The remote island of Olango in Cebu is home to 35,000 residents whose day-to-day living include fishing, seaweed farming, shellcraft, and island tours.

About four kilometers off the coast of Mactan Island, the islanders of Olango have fallen victim to illegal traders who sell bottled gasoline, diesel, and kerosene at a very high price. The *bote-bote* trade has not only taken a toll on the meager income of the islanders, but has posed a threat on their well-being because of the unsafe practice of dispensing unbranded fuel in open containers.

Zosimo Godinez saw an opportunity to help his townmates overcome this inadequacy by investing in a Petron *Bullit* station. By putting up a legitimate fuel business in Olango, he was able to bring Petron's premium and affordable fuels closer to his neighbors, thus neutralizing the illegal practice of *bote-bote*.

Today, Olango motorists and entrepreneurs enjoy right priced, high-quality petroleum products courtesy of Zosimo's *Bullit* station.

"My family and I are proud to be partners with Petron. We are glad to be of service and to be able to contribute to the daily lives of our neighbors through our *Bullit* station," Zosimo says.



We also marked the 25th year of our **Lakbay Alalay** project – the country's pioneering and longest running motorist assistance program. Unlike in previous years, the program evolved with an extended run from mid-March to the last week of May. Lakbay Alalay secured travelers with emergency roadside assistance along major tollways and highways, offering free minor car repairs, first aid, and emergency phone calls.

And while we reached out to more stakeholders through these initiatives, we continued to engage our service station dealers who are our front-liners and main link to our customers. We relaunched the

Volume Incentive Program which rewards selected dealers who have surpassed volume targets. This program has encouraged our dealers to deliver more personalized service and strengthen their relationships with our customers.

We also helped our dealers improve their business operations through better environmental stewardship. Three of our service stations in Davao City were able to achieve the globally-recognized Environment Management System (EMS) certification last year in a record time of just six months. This achievement is the very first not only for Petron but also for the local oil industry.

Meanwhile, we saw a unique opportunity to promote our business, brands, and advocacies through our entry in the Philippine Basketball Association (PBA) – Asia's first and longest running basketball league. The **Petron Blaze Boosters** marked its debut in the PBA in 2011 by emerging as the champion in the 36th PBA Governor's Cup.

Through the team, we hope to entice more entrepreneurs to invest in Petron service stations. They have also been effective in

promoting our brands particularly **Petron Blaze 100** – the superior gasoline formulation with the highest octane rating in the market.

All these initiatives brought the Petron experience to new levels of satisfaction, making us the service station of choice for most motorists.

Meanwhile, the aggressive solicitation of new and competitive industrial accounts resulted in additional partnerships, even as we retained supply arrangements with existing accounts. We likewise attained volume milestones in sub-segments, such as International Bunkering and Asphalt sales. In the strategic aviation sector, Petron remained the undisputed leader with more than 50% of the total market.

Success in industrial trade affirms the trust in the quality of our products and the reliability of our distribution network by our customers. Our accounts continued to recognize Petron's unique and responsive service as the partnership does not end with making a sale, but continues with after sales services.





Overall, we continued to lead Industrial Trade with a 41% market share.

In the LPG sector, our sales volumes surged by over 15% from 2010, driven by higher withdrawals from autoLPG accounts, sustained high sales to allied and independent refillers, and the strength of our LPG brands namely **Gasul** and **Fiesta Gas**. We started supplying the LPG requirements of all San Miguel plants such as San Miguel Yamamura and Rightpak. We also bagged several new industrial accounts and centralized LPG accounts.

As part of our efforts to serve Filipino households better, we added over 500 new Gasul branch stores and exclusive retail outlets to the network. This is a 15% increase in the number of retail outlets carrying our LPG products.

Petron Gasul has been the preferred LPG brand of Filipinos for many years now because of its quality, availability, and most importantly, safety. To further underscore this, we ended 2011 with nearly 40% of the LPG market.

Our popular lubricant brands, **Ultron** and **Rev-X**, helped the company capture pole position in the Lubricants sector, ending the year with a 39.3% market share.

Two new motor oils geared for motorcycle users, **Sprint 4T Racer** and **Sprint 4T Econo**, also joined our superior product line of lubricants to strengthen our foothold in the segment. Sprint 4T Econo is a cost-effective engine oil suitable for

use in four-stroke motorcycles operating under mild to moderate driving conditions, while Sprint 4T Racer is a fully-synthetic engine oil for modern and high performance motorcycles.

We also introduced the **Rev-X Pantra**, a multi-grade engine oil designed to surpass the demanding performance requirements of indirect injected diesel engines. It can also be used for turbo-charged and supercharged diesel engines.

Our success in the segment is anchored on several key initiatives including the conduct of product knowledge seminars and local promotions to increase brand awareness. We also leveraged on the expanded network of our LPG outlets, utilizing our branch stores as outlets for Petron lubricants and specialty products.

All our sales and marketing programs contributed to Petron's sustained industry leadership. We ended 2011 with a total market share of 37.7%.

No. 1 in the
Lubricants sector





Petron has embarked on a \$2-billion expansion project at its Bataan Refinery. This ensures the country's supply security over the long term.

Marking Five Decades of Refining Excellence by Building for the Future

At the end of 2011, PBR achieved 14.9 million man-hours without Lost Time Accident (LTA), a milestone in our Refinery's history.



Petron Bataan Refinery (PBR) celebrated five decades of refining excellence in 2011. It was an auspicious year for the refinery marked by major operational and safety milestones. The highlight of the year was the launch of our Refinery Expansion Project Phase 2 or RMP-2 – our biggest and most ambitious investment to date – which will transform PBR into the Refinery of the Future.

The decision to push through with RMP-2 could not have come at a better time, for we now face bigger challenges, greater expectations, and increasing demand. For instance, global demand for petrochemicals is increasing at a fast rate. Fuel specifications are also now becoming more stringent. We are also facing tougher competition from regional oil companies with modern and larger refineries.

With RMP-2, we will have greater flexibility to source cheaper crude oil from other locations, thus enhancing the country's supply security. It will also allow us to run our refinery without incurring penalties from producing negative-margin fuel oil. With

RMP-2, all fuel oil production can be converted into higher-value white products.

Once operational, RMP-2 will make us the only oil company capable of locally-producing the global clean air standard of the future which is Euro IV. We expect the production of more environment-friendly fuels to further improve air quality in the country.

This strategic project will also further boost our petrochemical production, allowing more local industries to source their requirements here in the country instead of overseas.

Today, petrochemical production at our Bataan refinery is already in full swing. Our deliberate decision to diversify and produce petrochemical feedstock a few years ago has given us a new and robust revenue stream.

To further integrate our petrochemical business, we rehabilitated a polypropylene plant (PP) which went to full operations in mid-2011. This facility converts the propylene production from our refinery into higher-margin polypropylene

resin. We have been able to corner 40% of the total domestic polypropylene market for homopolymer grades and we expect our share to grow as we continue to upgrade and expand this facility.

With the rapid expansion plans at our Bataan refinery, we began the construction of a 140 MW power plant in 2010, called the Refinery Solid Fuel-Fired Boiler (RSFFB) project. The first two trains were already 65% complete at the end of 2011. This will significantly reduce our power cost and at the same time improve steam supply for our refinery. We invested in this power plant as we foresee a significant increase in operations

at PBR. We expect the first phase to be fully operational by the first quarter of 2013 while the second phase will be running by the first quarter of 2014.

Our refinery achieved several more milestones in the aspect of processing efficiency, safety, and management systems. These milestones were recognized not just locally but also overseas by independent third-party auditors.

In 2011, the Refinery maintained its Integrated Management System (IMS) Certification, the third time that PBR has sustained the accreditation since implementation in December 2008. This confirms that our





quality management, workplace safety, and environmental management systems meet and even exceed stringent international standards.

Our refinery also received an Award of Excellence in September 2011 from the Safety Organization of the Philippines, Inc. (SOPI) for attaining three years without Lost Time Accident (LTA) equivalent to 13.4 Million man-hours of safe operations. At the end of 2011, PBR achieved nearly 15 million man-hours without LTA, another milestone in its history.

Behind the solid performance of the refinery is its highly-motivated and skilled manpower complement. Last year, each employee received an average of over 200 training hours. Much of these were spent on technical training. Significant hours were also dedicated to training in the aspects of safety and environment and management skills.

In November 2011, the 15th Continuous Improvement and Productivity (CIP) Program Technical Conference was held. CIP underscores the refinery's relentless efforts for continual improvement and gives recognition to employee initiatives that enhance work and efficiency improvements. In 2011, 21 projects were implemented,

bringing a total of 472 CIP projects since the project was launched in April 2003.

2011 was indeed a year of milestones for our refinery. As we turn a new leaf, we also take on a new vision—a challenge that we plan to achieve in 2015: “To be the pacesetter refinery in the Asia-Pacific and the most admired industrial complex in the Philippines.”

Proudly Petron

Kate Obrero was passionate about learning and making a difference in life. Growing up, she longed to become a lawyer. She was destined, however, to make a difference elsewhere.

After graduating with a degree in chemical engineering at the University of Florida in the United States, Kate, a university scholar, decided to come home and work at the Petron Bataan Refinery.

At the refinery, Kate works as Operations Engineer for Oil Movement and Storage (OM&S). Her duty includes review of day-to-day OM&S operations, inspections, and technical assistance during troubleshooting activities. “Part of my responsibilities is to ensure that the world-class quality of our products is maintained until they are shipped safely and efficiently,” Kate shares.

“Working for Petron has changed my life in a way that I am seeing the Philippines in a different light; who I am as a Filipino and a valued individual of Petron. Petron has brought prestige to the Philippines because of its milestones in technology, its complexity, its people, and performance,” she says.

“Petron is one of those places where you will be proud to be part of this country, that there is dignity and worth in whatever you do and of course in being a Filipino.”



Delivering Quality Products Anytime, Anywhere, in a Safe and Efficient Manner

From our Bataan refinery, our world-class products are delivered to our 32 terminals and depots then finally distributed to our 1,900 retail stations nationwide, 1,300 industrial customers, and various retail outlets. We do these with utmost safety, reliability, and efficiency throughout our supply chain. To achieve this, we continue to modernize our systems and adhere to international safety and environmental standards.



In 2011, all contracted vessels used by Petron to carry white products have complied with the Maritime Industry Authority's (MARINA) double hull requirements.

We have invested heavily on modern technology to ensure the security and safety of our distribution system. For instance, we have adopted Global Positioning System (GPS) technology to track the locations of our vessels and barges. CCTV systems were also installed in several of our barges to improve security.

Similarly, our Road Transport also uses GPS technology to gain access to real-time tracking and monitoring of truck activities. To add more value, our In-Vehicle Management System (IVMS) also renders police assistance services in case of emergencies.

To ensure a more modern, reliable, and safe fleet, we continued with our Tank Truck Modernization Program. By the end of 2011, we deployed nearly 40 brand new tank trucks since the program started in 2009. In addition, we accelerated the replacement of over 60 tank trucks. Meanwhile, to allow us to streamline our delivery operations and save on transportation costs; we deployed the latest softwares namely our Automated Tank Truck Scheduler and Automated Stock Replenishment System.



Back at our terminals and depots, inspections are regularly conducted to ensure that health and safety standards are adhered to. We conducted safety and mechanical inspections at our various storage facilities, service stations, and LPG filling plants. We also shared our know-how with our business partners by inspecting their facilities.

Apart from ensuring safety, our personnel are also prepared to immediately and properly respond to any emergency. We conduct regular firefighting, oil spill containment, and other emergency drills.

Our emergency preparedness also benefits the communities where we operate. Last year, we responded to various emergencies such as a minor oil spill caused by a fishing vessel in Roxas City and a residential fire near our Zamboanga depot.

We take pride that all our 32 depots and terminals are certified with ISO 9001 (Quality Management System); 20 with ISO 14001 (Environmental Management System); and 18 with OHSAS 19001 (Occupational Health and Safety). By the end of 2011, we have 18 IMS-certified depots. For security, 17 of our terminals with pier facilities comply with International Ship and Port Facility Security (ISPS) standard.

Ensuring on-time delivery of petroleum products, 24/7



Ronaldo "Ronnie" Itliong is a cool, calm, and collected man who handles one of the toughest and most critical jobs in the company. As Distribution Manager, he is on call 24/7 to ensure that the right amount of products is delivered by domestic marine vessels at the right time in a safe and in a cost efficient manner.

Under his team's supervision, all Petron depots and terminals have ample supply of petroleum products, power plants have fuel to run smoothly, airports have aviation fuel to meet their flight schedules, and major industrial customers can do uninterrupted business.

"The expectations on the job are high and the repercussions are substantial if you do not do well. There is no room for complacency in our team. It has been an everyday challenge, an adventure for me since I took on the responsibility of managing Petron's primary distribution, but each day has been very rewarding," Ronnie shares.

Ronnie has greatly contributed to the company that he has worked for in the last 20 years. For him, however, Petron has given him more than just a long career.

"I have become more mature. This job taught me to be more patient, creative, and make critical decisions. More importantly, it taught me to trust and rely on my people. I am fortunate to have good and dependable colleagues," he says.

Our commitment to health, safety, and the environment did not go unnoticed. Last year, all our terminals and depots were given the 2011 Safety Milestone (SMile) Award by the DOLE-Bureau of Working Conditions for safety achievements in 2010. In March 2011, our depots in Davao and Rosario, Cavite were enshrined in the DOLE-BWC Safety Hall of Fame for achieving zero lost time accident in a span of five consecutive years. We were able to record a safety milestone of 43 million man-hours with no Lost Time Accident in 2011.

Crucial to ensuring safety and compliance to international standards are the upgrade and modernization of our facilities. In 2011, our ethanol facilities were expanded nationwide. Our Bawing Depot in General

Santos was also expanded to serve the growing needs of its tributary areas. While in our Limay terminal, an additional tank for Automotive Diesel Oil (ADO) was purchased and a Tank Truck Loading Rack was constructed.



43 million
man-hours without
Lost Time Accident

Making Sustainability Our Way of Life

In 2011, we further integrated sustainability in our day-to-day operations. We achieved improvements in our ecological performance in key areas such as carbon footprint reduction, energy efficiency, and waste water management.

For instance, we reduced our chemical use for wastewater and water treatment by 59 tons or 79% due to the change in chemicals that we used for water treatment.

We also doubled our efforts to reduce our water consumption by increasing the amount of the recycled water that we use. Since we implemented the recycling program in 2010, the volume of recycled water used in our refinery increased substantially. Recycled water now accounts for 14% of Petron's water consumption and we look to increase this.

We have also brought down our surface water withdrawal by 47% year-on-year due to the minimal use of water during tank receiving and reduction in use during fire drills at our depots. As a result, combined water consumption at our facilities declined by 6.5%.



On carbon footprint reduction, total annual Green House Gas (GHG) emissions reduction in the refinery reached 130,444 tons CO2. We were also able to record a slight decrease in other air pollutant emissions. The decrease was due to improved recovery and maximized utilization of fuel gas in the refinery.

Our efforts towards environmental sustainability earned us accolades from the 2nd Management Association of the Philippines (MAP) CSR Leadership Challenge. For 2011, we received the Best in Environment and Sustainable

Development Special Award for our "Measuring, Managing and Minimizing our Environment Footprint in Bataan" program. This was on top of the prestigious Integral CSR (Corporate Social Responsibility) Award for integrating social responsibility in our everyday operations.

The Driving Force Behind our Leadership

In 2011, Petron enjoyed the continued confidence and trust of the investment community. We maintained the highest corporate credit rating of PRS Aaa from the Philippine Rating Services Corporation (PhilRatings), which means that we have a very strong capacity to meet our financial commitments.

There was also a strong and positive response to our P3.6-billion Fixed Rate Corporate Notes (FXCNs). The FXCNs consisted of Series A Notes amounting to P0.69 billion with a maturity of 7 years from issue date and Series B notes amounting to P2.91 billion, which will mature in 10 years from the issue date.

The company's financial strength and its long-term prospects are also anchored on its greatest asset – its people. As we continued to grow our company, we made sure that our organization was also up to the task. In 2011, we welcomed 200 new employees and we ended the year with a 1,500-strong workforce who share a common vision.

We expect new talent to enter our ranks. For instance, our Special Campus Recruitment Program-Scholarship Grant opens up opportunities for students to join the Petron family. We jumpstarted this program in 2011 with eighty-five (85) scholars from the five most prestigious engineering schools in the country. We hope to tap this pool of future engineers for our expansion project.

On top of these, we continued to develop and hone further the skills of our existing manpower. Various training programs on skills management, lifelong learning, leadership, and management development were conducted. We also continued to have productive knowledge exchanges with other SMC companies to create more value-adding synergies.

We complemented the strength of our manpower with systems and processes that promote efficiency in our operations. We continued to streamline the company's procurement processes via the Supplier Relationship Management (SRM) system from SAP. Efficiencies in vendor interactions and business communications have cut the time and resources in the order-to-delivery processing of goods and services. Process improvements and negotiations have also kept our costs and investments at its optimum level given current market conditions. In fact, we were able to post significant procurement savings through negotiations and supplier alliances in 2011.



A Strong Commitment to Nation-Building

4,952

Tulong Aral Scholars
in elementary and high
school SY 2011-2012

600

Classrooms built
and repaired

Every day we are fueled by our strong desire to give back to communities through education, entrepreneurship and employment, and environmental sustainability projects. We place a premium on Corporate Social Responsibility (CSR) in our desire to take the lead in nation-building.

In tandem with our partners, namely, the Department of Education, Department of Social Welfare and Development, and the Land Bank of the Philippines, the Petron Foundation sent nearly 5,000 students to elementary and high school in 2011, providing them with necessary supplies, while giving their parents capability-building and livelihood programs. In March 2011, *Tulong Aral ng Petron* graduated about 1,500 scholars, producing 693 outstanding students, eight of whom were class valedictorians.

This scholarship program is now available to aspiring college students. We are giving 20 high school graduates the opportunity to pursue a Bachelor's degree in Engineering or any four-year course relevant to Petron's business, and the prospect of someday working for the company.

Crucial to learning is the proper infrastructure, thus we also provide better classrooms, particularly for students in Mindanao where the need is greatest. Through our partnership with the United States Agency for International Development (USAID), we have built and rehabilitated 600 classrooms since 2007.



Apart from education, we also took the lead in environmental stewardship. In the province of Aklan, we marked the first anniversary of the Boracay Beach Management Program (BBMP), a collaborative effort of Petron Foundation, San Miguel Foundation, Boracay Foundation, and the Municipality of Malay to attain sustainable development in Boracay – the country's top tourist destination.

Petron's continuing efforts to bring Guimaras back to its original state yielded positive results. The DENR Region 6 reported that all the 24 monitoring stations for oil and grease in the island province were well within allowable limits. Upon the recommendation of the members of Task Force Guimaras, DENR Region 6 declared the 24 stations compliant to national water quality standards.





The major milestones in the 15th anniversary of Petron Foundation were made more special with a prestigious award from a foreign award-giving body. Recognized “for integrating environmental performance into the company’s sustainable development strategy and delivering proven business benefits,” Petron bagged the Gold Award for Best Environmental Excellence in the 3rd Global CSR Awards organized by Singapore-based The Pinnacle Group International.

2011 is a significant, even historic year for Petron Corporation. This is the year that your company recorded several firsts and milestones that only serve to motivate and inspire us to further improve every aspect of our business. We aim to sustain our leadership in the local oil industry through our commitment to excellence, total customer satisfaction, and safe and sustainable operations. 2011 is also the year we set in motion strategic projects that will have a transformative effect on the company in particular and the oil industry in general. We definitely see better times ahead.

A celebration of HOPE for Hannah



“When dreams take flight, follow them.”

Hannah Jean V. Navarro, a *Tulong Aral ng Petron* scholar had big dreams for herself and her family. But with no support from her father and with her mother’s meager income, she knew that life was going to be challenging. At a very young age, Hannah Jean had learned to become independent and responsible. She took care of her younger siblings while her mother worked to put food on their table.

Despite this, Hannah Jean knew exactly the key to the fulfillment of her dreams. That is to study hard.

“In kindergarten, I had no *baon*. I would go to school at 7 a.m. and wait until I came home at 11 a.m. to have something to eat. Money in our family was scarce but that didn’t stop me from pursuing my dreams. Luckily, my teacher, who also happened to be a social worker, convinced me to apply as a *Tulong Aral* scholar,” Hannah Jean says.

In grade 1, she became one of Petron Foundation’s first batch of 1,000 *Tulong Aral* scholars and went on to finish elementary as the school valedictorian. Her intelligence, hard work, and perseverance made her a standout not only in class but also among the *Tulong Aral* scholars.

When Petron Foundation decided to further its scholarship program to include high school, and handpick the best from among its first batch of scholars, Hannah Jean was an easy choice. As a scholar once again, Hannah was more determined to finish her education. She was a consistent honor student who was active not only in academics but also in extracurricular activities.

“While studying, I was also helping my mother sell *merienda* in front of my grandfather’s house. Studying while working and taking care of my siblings was difficult but I managed to do all that because I wanted to graduate and go to college,” she shares.

Today, Hannah Jean’s hope is coming true. She will take up BS Accountancy at the University of the East-Caloocan. She is also among just a handful of scholars selected to go to college as a member of the pioneering batch of *Tulong Aral ng Petron* college scholars.

“I have lots of dreams for myself, for my family, and for my future. I want to be successful in life. I’m so grateful because Petron Foundation helped me and supported me these past ten years,” she says.

She hopes to one day work for the company that helped her fulfill her dreams.

Board of Directors

The following are the directors of the Company:

Name	Date of Appointment
Ramon S. Ang	January 8, 2009
Eduardo M. Cojuangco, Jr.	January 8, 2009
Roberto V. Ongpin	July 31, 2008
Mirzan Mahathir	August 13, 2010
Estelito P. Mendoza	January 8, 2009
Bernardino R. Abes	July 31, 2001
Eric O. Recto	July 31, 2008
Ron W. Haddock	December 2, 2008
Romela M. Bengzon	August 13, 2010
Aurora T. Calderon	August 13, 2010
Ferdinand K. Constantino	August 13, 2010
Virgilio S. Jacinto	August 13, 2010
Nelly Favis-Villafuerte	December 1, 2011
Artemio V. Panganiban (Independent Director)	October 21, 2010
Reynaldo G. David (Independent Director)	May 12, 2009

Ramon S. Ang, Filipino, 58 years old, is the Chairman, Chief Executive Officer and Executive Director of the Company. He is the Chairman of the Executive Committee and Compensation Committee of the Company. He is also the Chairman of Las Lucas Construction and Development Corporation, New Ventures Realty Corporation, Petron Freeport Corporation, and SEA Refinery Corporation; Chairman & CEO of Petron Marketing Corporation; and Chairman & President of Mariveles Landco Corporation, Petrochemicals Asia (HK) Ltd., Philippine Polypropylene Inc., and Robinson International Holdings Ltd. He has been the Vice Chairman of San Miguel Corporation since January 1999 and President and Chief Operating Officer since March 2002.

Eduardo M. Cojuangco, Jr., Filipino, 76 years old, is a Non-Executive Director of the Company. He is the Chairman and Chief Executive Officer of San Miguel Corporation and Ginebra San Miguel, Inc.; Chairman of ECJ & Sons Agricultural Enterprises Inc., Eduardo Cojuangco Jr. Foundation Inc., and San

Miguel Pure Foods Company, Inc.; and a Director of Caiñaman Farms Inc.

Roberto V. Ongpin, Filipino, 75 years old, is a Non-Executive Director of the Company. He is currently the Chairman of the following listed corporations: Philweb Corporation, ISM Communications Corporation, Alphaland Corporation, Atok-Big Wedge Co., Inc., Philippine Bank of Communications, and a Director of San Miguel Corporation and Ginebra San Miguel, Inc.

Mirzan Mahathir, Malaysian, 52 years old, is a Non-Executive Director of the Company. He is the Chairman and CEO of Crescent Capital Sdn Bhd, a Malaysian investment holding and independent strategic and financial advisory firm which he founded. He also serves as President of the Asian Strategy & Leadership Institute and is a Member of the Wharton Business School Asian Executive Board and the Business Advisory Council of United Nations ESCAP.

Estelito P. Mendoza, Filipino, 82 years old, is a Non-Executive Director of the Company and a Member of the Nomination and Audit Committees of the Company. He heads the law firm Estelito P. Mendoza and Associates and holds directorships in San Miguel Corporation, Manila Electric Company, Philippine National Bank, and Philippine Airlines Inc.

Bernardino R. Abes, Filipino, 81 years old, is a Non-Executive Director of the Company. He was the former Chairman of the Government Service Insurance System and the Social Security System (SSS) and former Director of the Manila Electric Company, Philippine Stock Exchange, Union Bank of the Philippines, and Clark Development Corporation.

Eric O. Recto, Filipino, 48 years old, is the President and Executive Director of the Company. He is a Member of the Executive Committee, the Nomination Committee and the Compensation Committee of the Company. He is also the Chairman/CEO of Petron Foundation, Inc.; Chairman of Petrogen Insurance Corporation and Overseas Ventures Insurance Corporation (Bermuda);

and Director of Petron Marketing Corporation. He is currently a Member of the Board of Directors of San Miguel Corporation and the Manila Electric Company. He is also the Vice Chairman of Philweb Corporation, Atok-Big Wedge Corporation, Alphaland Corporation and Philippine Bank of Communications. Mr. Recto is also the President of ISM Communications Corporation, Top Frontier Investment Holdings Inc., and Q-Tech Alliance Holdings, Inc.

Ron W. Haddock, American, 70 years old, is a Non-Executive Director of the Company. He is an alternate Member of the Executive Committee of the Company. He sits as Chairman and CEO of AEI Services, L.L.C., which he has occupied since September 2006. His other current positions include Chairman of Safety-Kleen Systems, Inc. and Rubicon Offshore International and Board Member of Alon Energy USA and Trinity Industries, Inc. He is the Chairman of the governance committees for Safety-Kleen and AEI Services, LLC.

Romela M. Bengzon, Filipino, 50 years old, is a Non-Executive Director of the Company. She is a Director of Petron Marketing Corporation and the Managing Partner of the Bengzon Law Firm. Apart from her law practice, she is also a professor at the De La Salle University Graduate School of Business, Far Eastern University Institute of Law MBA-JD Program, and the Ateneo Graduate School of Business and Regis University.

Aurora T. Calderon, Filipino, 57 years old, is a Non-Executive Director and is a Member of the Compensation and Audit Committees of the Company. She is also an alternate Member of the Executive Committee of the Company. She has held the positions of Senior Vice President and Senior Executive Assistant to the President and COO of San Miguel Corporation since January 20, 2011. She holds directorships in Petron Marketing Corporation, Petron Freeport Corporation, SEA Refinery Corporation, New Ventures Realty Corporation, Las Lucas Construction and Development

Corporation, Thai San Miguel Liquor Co., SMC Global Power Holdings Corp., Rapid Thoroughfares Inc., Trans Aire Development Holdings Corp., Vega Telecom, Inc., Bell Telecommunications Company, Inc., A.G.N. Philippines, Inc., and various San Miguel Corporation subsidiaries. She is also the Treasurer of Top Frontier Investment Holdings Inc.

Ferdinand K. Constantino, Filipino, 60 years old, is a Non-Executive Director of the Company. He has also been a Director of San Miguel Corporation since 2010 and the Senior Vice President/Chief Finance Officer and Treasurer of San Miguel Corporation since 2001. He holds directorships in San Miguel Brewery Inc., San Miguel Yamamura Packaging Corporation, Magnolia Inc., SMC Global Power Holdings Corp., and is the President of Anchor Insurance Brokerage Corporation.

Virgilio S. Jacinto, Filipino, 55 years old, is a Non-Executive Director of the Company. He is the Corporate Secretary, Compliance Officer, Senior Vice President and General Counsel of San Miguel Corporation. He is also a Director of San Miguel Brewery Inc. and SMC Global Power Holdings Corp. and the Corporate Secretary of Ginebra San Miguel, Inc., Top Frontier Investment Holdings Inc., and other subsidiaries and affiliates of San Miguel Corporation. He holds directorships in various other local and offshore subsidiaries of San Miguel Corporation.

Nelly Favis-Villafuerte, Filipino, 74 years old, is a Non-Executive Director of the Company. She is a columnist for the Manila Bulletin and was a former Member of Monetary Board of the Bangko Sentral ng Pilipinas from 2005 until July 2011. She is an author of business handbooks on microfinance, credit card transactions, exporting, and cyberspace. She is currently coming out with a four (4)-volume series on the laws on banking and financial intermediaries (Philippines).

Retired Chief Justice Artemio V. Panganiban, Filipino, 75 years old, is an Independent Director of the Company and Member of its Audit Committee. He also sits as Independent Director of the following listed companies: Manila Electric Company; Bank of PI; First Philippine Holdings Corp.; Metro Pacific Investment Corp.; Metro Pacific Tollways Corp.; Robinsons Land Corp.; GMA Network; GMA Holdings; and Asian Terminals, Inc. He is a columnist for the Philippine Daily Inquirer and is an adviser/consultant in several business, civic, and religious organizations. He was formerly the Chief Justice of the Supreme Court of the Philippines.

Reynaldo G. David, Filipino, 68 years old, is an Independent Director of the Company. He is currently the Chairman of the Audit and Nomination Committees and a Member of the Compensation Committee of the Company. Previously, he was the President & Chief Executive Officer of the Development Bank of the Philippines, Chairman of NDC Maritime Leasing Corporation, and a Director of DBP Data Center, Inc. and Al-Amanah Islamic Bank of the Philippines.

Management Committee

The following are the executive officers of the Company:

Name	Position
Ramon S. Ang	Chairman and CEO
Eric O. Recto	President
Lubin B. Nepomuceno	Senior Vice President and General Manager
Emmanuel E. Eraña	Senior Vice President and Chief Finance Officer
Freddie P. Yumang	Vice President - Refinery
Susan Y. Yu	Vice President - Procurement
Ma. Rowena O. Cortez	Vice President - Supply and Operations
Archie B. Gupalor	Vice President - National Sales
Albertito S. Sarte	Vice President - Treasurers
Efren P. Gabrillo	Assistant Vice President - Controllers
Joel Angelo C. Cruz	Assistant Vice President - General Counsel & Corporate Secretary/Compliance Officer

Corporate Governance

Petron's Board of Directors is composed of 15 members, two (2) of whom are Independent Directors. Currently, only two (2) of the members are Executive Directors, occupying the positions of the Chairman and the President of the Company. The Board of Directors is responsible for overseeing management of the Company.

In compliance with SEC Memo Circular No. 6, Series of 2009, amending SEC Memo Circular No. 2, Series of 2002, Petron further adopted revisions to its Corporate Governance Manual (Manual) which was approved by the Board on October 21, 2010. Further revisions to the Manual were also undertaken and approved by the Board on March 2, 2011. The Manual recognizes and upholds the rights of every stockholder and reflects the key internal control

features necessary for good corporate governance, such as the duties and responsibilities of the Board of Directors and Committees; active participation of Management in the operation of the Company; organizational and procedural controls that are supported by an effective management information and risk management reporting systems; and independent audit measures to monitor the Company's governance, operations and information systems.

Pursuant to the requirements of the SEC, the Corporate Secretary and Compliance Officer of the Company participated in the online Corporate Governance (CG) Scorecard Survey for publicly-listed companies in November 2011, a project of the Institute of Corporate Directors (ICD) in collaboration with the PSE, the SEC and the Ateneo School of

Law; in January 2011, the record of attendance of Directors at Board/Stockholders Meetings for 2009; and in January 2011, the required yearly certification to the SEC/PSE on the compliance by the Company with its Corporate Governance Manual.

Petron has consistently landed among the top 20 publicly-listed companies in good corporate governance by the ICD since 2005. This rating is conducted annually by the ICD in collaboration with the SEC, the PSE and the Ateneo School of Law.

With the election of Mr. Reynaldo G. David and Retired Chief Justice Artemio V. Panganiban as Independent Directors to the Petron Board, the election of members of the Audit, Compensation, Nomination

and Executive Committees, the conduct of regular quarterly board meetings, special board meetings and board committee meetings, and the faithful attendance of and proper discharge of duties and responsibilities of Directors at such meetings, the conduct of training/seminar for Corporate Governance for incoming Directors and Officers, and strict adherence to national and local laws pertaining to its business operations, including applicable accounting standards and disclosure requirements, the Company is in compliance with its Corporate Governance Manual.

Directors	Board Meeting									Dates Attended Basic CG Orientation
	Feb 2	Mar 2	Mar 14	Jul 12	July 12	July 12	Aug 8	Oct 21	Dec 1	
Ramon S. Ang	•	•	•	•	•	•	•	•	•	•
Eric O. Recto	•	•	•	•	•	•	•	•	•	•
Eduardo M. Cojuangco, Jr.	•	•	•	•	•	•	•	•	•	•
Estelito P. Mendoza	•	•	•	•	•	•	•	•	•	•
Roberto V. Ongpin	•	x	•	•	•	•	•	•	•	•
Bernardino R. Abes	•	•	•	•	•	•	•	•	•	•
Ron W. Haddock	•	•	•	•	•	•	•	•	•	•
Aurora T. Calderon	•	•	•	•	•	•	•	•	•	•
Romela M. Bengzon	•	•	•	•	•	•	•	•	•	•
Ferdinand K. Constantino	•	•	•	•	•	•	•	•	•	•
Virgilio S. Jacinto	•	•	•	•	•	•	•	•	•	•
Joseph N. Pineda	•	•	•	•	•	•	•	•	•	•
Nelly Favis-Villafuerte*	-	-	-	-	-	-	-	-	•	•
Mirzan Mahathirx	•	x	•	•	•	•	•	•	•	•
Artemio V. Panganiban	•	•	•	•	•	•	•	•	•	•
Reynaldo G. David	•	•	•	•	•	•	•	•	•	•

*Replacing Director Pineda

Financial Highlights

Amounts in Million Pesos (Except Earnings Per Share)

	2009	2010	2011
For the year:			
Net revenues	176,531	229,094	273,956
Net income	4,259	7,924	8,485
EBITDA	13,392	15,969	18,553
Earnings per share	0.45	0.77	0.78
At year end:			
Total assets	112,742	161,816	175,795
Total equity	37,184	53,344	59,687
Net debt	48,651	42,875	66,638
Ratios:			
Return on sales (%)	2.41	3.46	3.10
Return on assets (%)	3.78	5.77	5.03
Return on equity (%)	12.09	17.51	15.01
Current ratio (x)	1.3	1.6	1.5
Debt-equity (x)	2.0	2.0	1.9

Resilience amid the challenges....

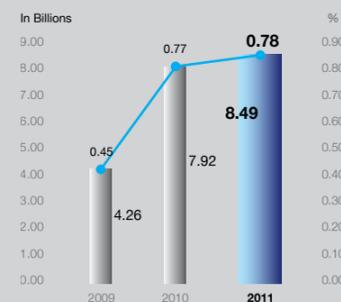
Petron realized a net income of ₱8.49 billion in 2011, a 7% improvement from the ₱7.92 billion profit reported in 2010. As a result, earnings per share slightly increased to ₱0.78 this year from ₱0.77 last year. Meanwhile, earnings before interest, taxes, depreciation and amortization (EBITDA) increased by 16% to ₱18.55 billion.

Total industry demand in 2011 contracted by almost 5% owing to the impact of higher fuel prices and reduced fuel consumption by power plants. Petron's aggregate sales volume stood at 46.70 million barrels (MMB), 3% lower than the 48.29 MMB in 2010 due mainly to the 2.14 MMB decline in domestic market tempered by the growth in supply and export transactions. Notwithstanding the dip in local sales, Petron maintained its market leadership at 38%, as the drop in domestic sales volume stood at par with Industry's contraction.

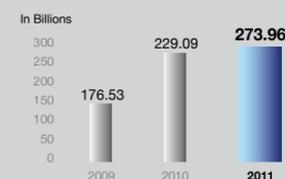
Despite the effect of lower sales volume compounded by increased operating and financing expenses, profit growth was achieved in 2011 due to better margins brought about by the recovery of product cracks in the region.

Net Sales Revenue of ₱273.96 billion increased by 20% from last year's level due mainly to the surge in fuel prices.

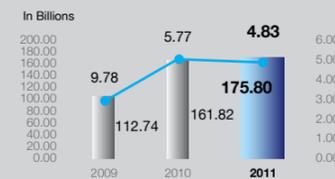
Net Income and EPS



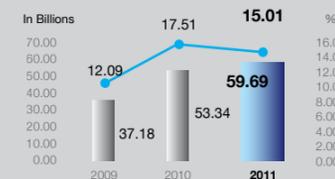
Net Revenue



Total Asset and ROA



Total Equity and ROE



Selling and administrative expenses summed up to ₱8.30 billion, 14% above previous year's expenditure due to more aggressive promotional activities, higher LPG cylinder purchases and depreciation of newly-built service stations. Financing costs also increased due primarily to higher interest expense as a result of higher borrowing level and rate.

Strong financial condition...

Petron's financial condition continued to be healthy as total resources grew by 9% to ₱175.80 billion from end December 2010 level of ₱161.82 billion. Substantial investment in property, plant and equipment and inventories accounted for the ₱13.98 billion increment.

Total liabilities increased by 7% from ₱108.47 billion to ₱116.11 billion due to higher short-term loans and liabilities for crude and product importations, reflective of the surge in value of inventories. Long-term debt likewise increased to finance the company's Refinery Expansion Project (RMP-2) and service station programs.

Total Equity grew by 12% owing to the ₱8.49 billion income for the year partly reduced by the ₱2.13 billion dividends paid to common and preferred shareholders.

With the Company's growth and sustained profitability, the Company was able to comply with the covenants of its loan agreements. While current ratio dipped from 1.6 in 2010 to 1.5 in 2011, debt to equity ratio improved from 2.0 to 1.9.

Optimizing resources....

In Million Pesos

	2009	2010	2011
Beginning cash balance	12,827	12,985	43,984
Operating cash flows	4,652	17,453	790
Investing cash flows	(1,693)	(21,241)	(22,637)
Financing cash flows	(2,736)	34,598	1,658
Effects of exchange rate changes	(65)	189	28
Ending cash balance	12,985	43,984	23,823

Operating activities provided a net cash inflow of ₱790 million, substantially lower than the ₱17,453 million a year earlier due to higher working capital requirements with the rising value of inventories. This was supplemented by net cash flows provided by financing activities of ₱1.6 billion sourced from the availment of new loans, net of loan repayments. Meantime, cash flows used in investing activities largely for capital expenditures and the construction of additional service stations totaled ₱22.64 billion.

The company ended the year with cash balance of ₱23.82 billion.

Audit Committee Report

The Board of Directors
Petron Corporation

The Audit Committee assists the Board of Directors in its oversight function with respect to the adequacy and effectiveness of internal control environment, compliance with corporate policies and regulations, integrity of the financial statements, the independence and overall direction of the internal audit function, and the selection and performance of the external auditor.

In the performance of our responsibilities, we report that in 2011:

- We reviewed and discussed with Controllers management the quarterly and annual financial statements of Petron Corporation and Subsidiaries and endorsed these for approval by the Board;
- We endorsed the re-appointment of Manabat Sanagustin/KPMG as the company's independent auditors for 2011;
- We reviewed with Manabat Sanagustin/KPMG the scope and timing of their annual audit plan, audit methodology, and focus areas related to their review of the financial statements;
- We reviewed with Manabat Sanagustin/KPMG, the audit observations and recommendations on the Company's internal controls and management's response to the issues raised;
- We reviewed with the Internal Audit Head and approved the annual internal audit plan and satisfied itself as to the independence of the internal audit function, and
- We reviewed on a quarterly basis Internal Audit's report on the adequacy and effectiveness of the internal control environment in the areas covered during the period.

The Audit Committee is satisfied with the scope and appropriateness of the Committee's mandate and that the Committee substantially met its mandate in 2011.



Reynaldo G. David
Chairperson
Independent Director



Estelito P. Mendoza
Director



Artemio V. Panganiban
Director



Aurora T. Calderon
Director



Ferdinand K. Constantino
Director

Financial Statements

Statement of Management's
Responsibility for Financial
Statements

Report of Independent Auditors

Consolidated Statements
of Financial Position

Consolidated Statements of Income

Consolidated Statements
of Comprehensive Income

Consolidated Statements
of Changes in Equity

Consolidated Statements
of Cash Flows

Notes to the Consolidated
Financial Statements

Statement of Management's Responsibility for Financial Statements

The management of Petron Corporation (the "Company") and Subsidiaries, is responsible for the preparation and fair presentation of the financial statements as at and for the years ended December 31, 2011 and 2010, including the additional components attached therein, in accordance with the prescribed financial reporting framework indicated therein. This responsibility includes designing and implementing internal controls relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error, selecting and applying appropriate accounting policies, and making accounting estimates that are reasonable in the circumstances.

The Board of Directors reviews and approves the financial statements and submits the same to the stockholders.

Manabat Sanagustin & Co., CPAs, the independent auditors appointed by the stockholders, has audited the financial statements of the Company in accordance with Philippine Standards on Auditing, and in its report to the stockholders or member, has expressed its opinion on the fairness of presentation upon completion of such audit.



RAMON S. ANG
Chairman and Chief Executive Officer



ERIC O. RECTO
President



EMMANUEL E. ERAÑA
Senior Vice President and Chief Finance Officer

Report of Independent Auditors

The Board of Directors and Stockholders
Petron Corporation and Subsidiaries
SMC Head Office Complex
40 San Miguel Avenue
Mandaluyong City

We have audited the accompanying consolidated financial statements of Petron Corporation and Subsidiaries, which comprise the consolidated statements of financial position as at December 31, 2011 and 2010, and the consolidated statements of income, consolidated statements of comprehensive income, consolidated statements of changes in equity and consolidated statements of cash flows for the years then ended, and notes, comprising a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with Philippine Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with Philippine Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements present fairly, in all material respects, the consolidated financial position of Petron Corporation and Subsidiaries as at December 31, 2011 and 2010, and its consolidated financial performance and its consolidated cash flows for the years then ended in accordance with Philippine Financial Reporting Standards.

Other Matter

The consolidated financial statements of Petron Corporation and Subsidiaries as at and for the year ended December 31, 2009 were audited by other auditors whose report thereon dated March 29, 2010, expressed an unqualified opinion on those statements.

MANABAT SANAGUSTIN CO. & CPAs



JORGE MA. S. SANAGUSTIN
Partner
CPA License No. 0030399
SEC Accreditation No. 0026-AR-3, Group A, valid until January 4, 2015
Tax Identification No. 124-282-616
BIR Accreditation No. 08-001987-7-2010
Issued June 30, 2010; valid until June 29, 2013
PTR No. 3174027MA
Issued January 2, 2012 at Makati City

March 7, 2012
Makati City, Metro Manila

PETRON CORPORATION AND SUBSIDIARIES

Consolidated Statements of Financial Position

(Amounts in Million Pesos)

	Note	December 31	
		2011	2010
ASSETS			
Current Assets			
Cash and cash equivalents	6, 33, 34	P23,823	P43,984
Financial assets at fair value through profit or loss	7, 33, 34	237	227
Available-for-sale financial assets	8, 33, 34	-	178
Trade and other receivables - net	4, 9, 27, 33, 34	26,605	24,266
Inventories	4, 10	37,763	28,145
Other current assets	14	8,178	4,286
		96,606	101,086
Assets held for sale	5	10	823
Total Current Assets		96,616	101,909
Noncurrent Assets			
Available-for-sale financial assets	8, 33, 34	1,036	983
Property, plant and equipment - net	4, 12, 36	50,446	34,957
Investments in associates	4, 11	2,505	804
Investment property - net	4, 13	794	119
Deferred tax assets	4, 26	15	28
Other noncurrent assets - net	4, 14, 33, 34	24,383	23,016
Total Noncurrent Assets		79,179	59,907
		P175,795	P161,816
LIABILITIES AND EQUITY			
Current Liabilities			
Short-term loans	15, 33, 34	P40,593	P32,457
Liabilities for crude oil and petroleum product importation	33, 34	13,842	11,194
Trade and other payables	16, 27, 33, 34	7,381	6,744
Derivative liabilities	33, 34	55	30
Income tax payable		78	14
Current portion of long-term debt - net	17, 33, 34	4,124	11,517
Total Current Liabilities		66,073	61,956
Noncurrent Liabilities			
Long-term debt - net of current portion	17, 33, 34	P45,744	P42,885
Retirement benefits liability	29	671	249
Deferred tax liabilities	26	1,819	1,958
Asset retirement obligation	4, 18	1,061	815
Other noncurrent liabilities	19, 33, 34	740	609
Total Noncurrent Liabilities		50,035	46,516
Total Liabilities		116,108	108,472
Equity Attributable to Equity Holders of the Parent Company			
Capital stock	20	9,475	9,475
Additional paid-in capital		9,764	9,764
Retained earnings		40,088	33,748
Other reserves		70	83
Total Equity Attributable to Equity Holders of the Parent Company		59,397	53,070
Non-controlling interest		290	274
Total Equity		59,687	53,344
		P175,795	P161,816

See Notes to the Consolidated Financial Statements.

PETRON CORPORATION AND SUBSIDIARIES

Consolidated Statements of Income

FOR THE YEARS ENDED DECEMBER 31, 2011 AND 2010

(With Comparative Figures for 2009)

(Amounts in Million Pesos, Except Per Share Amounts)

	Note	December 31		
		2011	2010	2009
SALES				
	27, 36	P273,956	P229,094	P176,531
COST OF GOODS SOLD				
	21	250,826	209,280	161,583
GROSS PROFIT				
		23,130	19,814	14,948
SELLING AND ADMINISTRATIVE EXPENSES				
	22	(8,296)	(7,303)	(5,748)
INTEREST EXPENSE AND OTHER FINANCING CHARGES				
	25	(5,124)	(4,297)	(4,251)
INTEREST INCOME				
	25	1,380	827	205
SHARE IN NET LOSSES OF ASSOCIATES				
	11	(137)	(151)	-
OTHER INCOME - Net				
	25	168	1,409	597
		(12,009)	(9,515)	(9,197)
INCOME BEFORE INCOME TAX				
		11,121	10,299	5,751
INCOME TAX EXPENSE				
	26, 35	2,636	2,375	1,492
NET INCOME				
		P8,485	P7,924	P4,259
Attributable to:				
Equity holders of the Parent Company	31	P8,469	P7,894	P4,240
Non-controlling interest		16	30	19
		P8,485	P7,924	P4,259
BASIC/DILUTED EARNINGS PER COMMON SHARE ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT COMPANY				
	31	P0.78	P0.77	P0.45

See Notes to the Consolidated Financial Statements.

PETRON CORPORATION AND SUBSIDIARIES

Consolidated Statements of Comprehensive Income

FOR THE YEARS ENDED DECEMBER 31, 2011 AND 2010

(With Comparative Figures for 2009)
(Amounts in Million Pesos)

	Note	December 31		
		2011	2010	2009
NET INCOME		P8,485	P7,924	P4,259
OTHER COMPREHENSIVE INCOME (LOSS)				
Unrealized fair value gains (losses) on available-for-sale financial assets (net of tax effects of P10 and P14 in 2010 and 2009, respectively)	8, 20	(1)	22	34
Exchange differences on translation of foreign operations	20	(12)	2	11
OTHER COMPREHENSIVE INCOME (LOSS) FOR THE YEAR - NET OF TAX		(13)	24	45
TOTAL COMPREHENSIVE INCOME FOR THE YEAR		P8,472	P7,948	P4,304
Attributable to:				
Equity holders of the Parent Company		P8,456	P7,918	P4,285
Non-controlling interest		16	30	19
		P8,472	P7,948	P4,304

See Notes to the Consolidated Financial Statements.

PETRON CORPORATION AND SUBSIDIARIES

Consolidated Statements of Changes in Equity

FOR THE YEARS ENDED DECEMBER 31, 2011 AND 2010

(With Comparative Figures for 2009)
(Amounts in Million Pesos)

	Note	Equity Attributable to Equity Holders of the Parent Company							Non-controlling Interest	Total Equity
		Retained Earnings					Total			
		Capital Stock	Additional paid-in capital	Appropriated	Unappropriated Reserves	Other				
As of January 1, 2011		P9,475	P9,764	P15,543	P18,205	P83	P53,070	P274	P53,344	
Unrealized fair value loss on available-for-sale financial assets	-	-	-	-	-	(-1)	(-1)	-	(-1)	
Exchange differences on translation of foreign operations		-	-	-	-	(12)	(12)	-	(12)	
Other comprehensive loss						(13)	(13)		(13)	
Net income for the year		-	-	-	8,469	-	8,469	16	8,485	
Total comprehensive income (loss) for the year		-	-	-	8,469	(13)	8,456	16	8,472	
Appropriation for capital projects	20	-	-	9,628	(9,628)	-	-	-	-	
Cash dividends	20	-	-	-	(2,129)	-	(2,129)	-	(2,129)	
As of December 31, 2011		P9,475	P9,764	P25,171	P14,917	P70	P59,397	P290	P59,687	
As of January 1, 2010		P9,375	P-	P15,492	P12,014	P59	P36,940	P244	P37,184	
Unrealized fair value gain on available-for-sale financial assets, net of tax		-	-	-	-	22	22	-	22	
Exchange differences on translation of foreign operations		-	-	-	-	2	2	-	2	
Other comprehensive income		-	-	-	-	24	24	-	24	
Net income for the year		-	-	-	7,894	-	7,894	30	7,924	
Total comprehensive income for the year		-	-	-	7,894	24	7,918	30	7,948	
Appropriation for capital projects	20	-	-	51	(51)	-	-	-	-	
Cash dividends	20	-	-	-	(1,652)	-	(1,652)	-	(1,652)	
Issuance of shares	20	100	9,764	-	-	-	9,864	-	9,864	
As of December 31, 2010		P9,475	P9,764	P15,543	P18,205	P83	P53,070	P274	P53,344	
As of January 1, 2009		P9,375	P-	P23,920	(P654)	P14	P32,655	P225	P32,880	
Unrealized fair value gain on available-for-sale financial assets, net of tax		-	-	-	-	34	34	-	34	
Exchange differences on translation of foreign operations		-	-	-	-	11	11	-	11	
Total comprehensive income for the year		-	-	-	4,240	45	4,285	19	4,259	
Net income for the year		-	-	-	4,240	-	4,240	19	4,259	
Total comprehensive income for the year		-	-	-	4,240	45	4,285	19	4,304	
Reversal of appropriation for capital projects	20	-	-	(8,428)	8,428	-	-	-	-	
As of December 31, 2009		P9,375	P-	P15,492	P12,014	P59	P36,940	P244	P37,184	

See Notes to the Consolidated Financial Statements.

PETRON CORPORATION AND SUBSIDIARIES

Consolidated Statements of Cash Flows

FOR THE YEARS ENDED DECEMBER 31, 2011 AND 2010

(With Comparative Figures for 2009)
(Amounts in Million Pesos)

	Note	December 31		
		2011	2010	2009
CASH FLOWS FROM OPERATING ACTIVITIES				
Income before income tax		P11,121	P10,299	P5,751
Adjustments for:				
Share in net losses of associates	11	137	151	-
Retirement benefits cost	29	422	197	317
Interest expense and other financing charges	25	5,124	4,297	4,251
Depreciation and amortization	24	3,657	3,540	3,588
Interest income	25	(1,380)	(827)	(205)
Unrealized foreign exchange losses (gains) - net		123	(1,053)	66
Other gain		(78)	(76)	(26)
Operating income before working capital changes		19,126	16,528	13,742
Changes in noncash assets, certain current liabilities and others	32	(13,639)	4,123	(4,902)
Interest paid		(5,309)	(3,897)	(4,311)
Income taxes paid		(752)	(108)	(91)
Interest received		1,364	807	214
Net cash flows provided by operating activities		790	17,453	4,652
CASH FLOWS FROM INVESTING ACTIVITIES				
Net additions to (including disposals):				
Property, plant and equipment	12	(19,070)	(4,417)	(1,928)
Investment property	13	96	-	-
Decrease (increase) in:				
Other receivables		(637)	6,087	1,135
Other noncurrent assets		2,232	939	(241)
Reductions from (additions to):				
Financial assets at fair value through profit or loss		(9)	40	14
Long term investments and advances		(5,374)	(24,084)	-
Available-for-sale financial assets		125	194	(673)
Net cash flows used in investing activities		(22,637)	(21,241)	(1,693)
CASH FLOWS FROM FINANCING ACTIVITIES				
Proceeds from availment of loans		P134,354	P204,941	P166,214
Payments of:				
Loans		(131,148)	(178,913)	(168,836)
Cash dividends	20	(1,886)	(1,628)	-
Issuance of preferred stock		-	9,864	-
Increase (decrease) in other noncurrent liabilities		338	334	(114)
Net cash flows provided by (used in) financing activities		1,658	34,598	(2,736)
EFFECTS OF EXCHANGE RATE CHANGES				
ON CASH AND CASH EQUIVALENTS		28	189	(65)
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS		(20,161)	30,999	158
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR		43,984	12,985	12,827
CASH AND CASH EQUIVALENTS AT END OF YEAR	6	P23,823	P43,984	P12,985

See Notes to the Consolidated Financial Statements.

PETRON CORPORATION AND SUBSIDIARIES

Notes to the Consolidated Financial Statements

DECEMBER 31, 2011 AND 2010

(With Comparative Figures for 2009)
(Amounts in Million Pesos, Except Par Value, Number of Shares and Per Share Amounts, Exchange Rates and Commodity Volumes)

1. Reporting Entity

Petron Corporation (the "Parent Company" or "Petron") was incorporated under the laws of the Republic of the Philippines and is registered with the Philippine Securities and Exchange Commission (SEC) on December 22, 1966. The consolidated financial statements as at December 31, 2011 and 2010 and for each of the three years in the period ended December 31, 2011 comprise the financial statements of Petron Corporation and Subsidiaries (collectively referred to as the "Group") and the Group's interest in associates and jointly controlled entity. Petron is the largest oil refining and marketing company in the Philippines supplying nearly 40% of the country's fuel requirements. Petron's vision is to be the leading provider of total customer solutions in the energy sector and its derivative businesses.

Petron's shares of stock are listed for trading at the Philippine Stock Exchange (PSE). SEA Refinery Holdings B.V. (SEA BV), a company incorporated in The Netherlands and owned by funds managed by the Ashmore Group, was Petron's parent company prior to 2010.

On December 24, 2008, San Miguel Corporation (SMC) and SEA BV entered into an Option Agreement granting SMC the option to buy the entire ownership interest of SEA BV in its local subsidiary, SEA Refinery Corporation (SRC). The option may be exercised by SMC within a period of two years from December 24, 2008.

On April 29, 2010, the Board of Directors (BOD) of the Parent Company endorsed the amendment of Petron's Articles of Incorporation and By-Laws increasing the number of directors from ten (10) to fifteen (15) and quorum from six (6) to eight (8). The same was approved by the stockholders during their annual meeting on July 12, 2010. The amendment was approved by the SEC on August 13, 2010.

On April 30, 2010, SMC notified SEA BV that it will exercise its option to purchase 16,000,000 shares of SRC from SEA BV, which is approximately 40% of the outstanding capital stock of SRC. SRC owns 4,696,885,564 common shares of Petron, representing approximately 50.1% of its issued and outstanding common shares. SMC conducted a tender offer for the common shares of Petron as a result of its intention to exercise the option to acquire 100% of SRC from SEA BV under the Option Agreement. A total of 184,702,538 Petron common shares tendered were crossed at the PSE on June 8, 2010, which is equivalent to approximately 1.97% of the issued and outstanding common stock of Petron. On June 15, 2010, SMC executed the Deed of Sale for the purchase of the 16,000,000 shares of SRC from SEA BV.

On July 30, 2010, the Petron Corporation Employees' Retirement Plan (PCERP) bought 2,276,456,097 common shares in Petron comprising 24.025% of the total outstanding capital stock thereof from SEA B.V. The purchase and sale transaction was executed through the facilities of the PSE.

On August 31, 2010, SMC purchased additional 1,517,637,398 common shares of Petron from SEA BV through a special block sale crossed at the PSE. The said shares comprise approximately 16% of the outstanding capital stock of Petron.

On October 18, 2010, SMC also acquired from the public a total of 530,624 common shares of Petron, representing approximately 0.006% of the outstanding capital stock of Petron.

On December 15, 2010, SMC exercised its option to acquire the remaining 60% of SRC from SEA BV pursuant to the option agreement. With the exercise of the option, SMC beneficially owns approximately 68.26% of the outstanding and issued shares of stock of Petron. As such, on that date, SMC obtained control of SRC and Petron.

On January 24, 2012, PCERP sold 695,300,000 of its common shares in Petron to various foreign institutional investors through the facilities of the PSE. With the sale of PCERP's shares in Petron, Petron's public float increased to 14.88%.

The registered office address of Petron is No. 40 San Miguel Avenue, Mandaluyong City.

2. Basis of Preparation

Statement of Compliance

The consolidated financial statements have been prepared in compliance with Philippine Financial Reporting Standards (PFRS). PFRS includes statements named PFRS and Philippine Accounting Standards (PAS) and Philippine Interpretations from International Financial Reporting Interpretations Committee (IFRIC), issued by the Financial Reporting Standards Council (FRSC).

The accompanying consolidated financial statements for the year ended December 31, 2011 (including comparatives for the years ended December 31, 2010 and 2009) were approved and authorized for issue by the BOD on March 7, 2012.

Basis of Measurement

The consolidated financial statements of the Group have been prepared on a historical cost basis of accounting, except for the following:

- derivative financial instruments are measured at fair value;
- financial assets at fair value through profit or loss (FVPL) are measured at fair value;
- available-for-sale (AFS) financial assets are measured at fair value; and
- defined benefit asset (liability) is measured as the net total of the fair value of the plan assets, less unrecognized actuarial losses (gains) and the present value of the defined benefit obligation.

Functional and Presentation Currency

The consolidated financial statements are presented in Philippine peso, which is the Parent Company's functional currency. All values expressed in Philippine peso are rounded off to the nearest million (P000,000), except when otherwise indicated.

Basis of Consolidation

The consolidated financial statements include the accounts of the Parent Company and its subsidiaries. These subsidiaries are:

Name of Subsidiary	Percentage of Ownership	Country of Incorporation	
		2011	2010
Overseas Ventures Insurance Corporation (Ovincor)	100.00	100.00	Bermuda
Petrogen Insurance Corporation (Petrogen)	100.00	100.00	Philippines
Petron Freeport Corporation (PFC)	100.00	100.00	Philippines
Petron Singapore Trading Pte., Ltd. (PSTPL)	100.00	100.00	Singapore
Petron Marketing Corporation (PMC)	100.00	100.00	Philippines
New Ventures Realty Corporation (NVRC) and Subsidiary	40.00	40.00	Philippines

On May 13, 2010, the Parent Company incorporated PSTPL in Singapore. PSTPL has an initial capitalization of Singapore Dollar 1 million and handles crude, ethanol, catalysts and additives procurement, crude vessel chartering and commodity risk management. PSTPL started commercial operations on July 19, 2010.

NVRC is considered as a subsidiary of Petron despite owning only 40% as Petron has the power, in practice, to govern the financial and operating policies of NVRC, power to appoint or remove the majority of the members of the BOD of NVRC and power to cast majority votes at meeting of the BOD of NVRC.

A subsidiary is an entity controlled by the Group. Control exists when the Group has the power, directly or indirectly, to govern the financial and operating policies of an entity so as to obtain benefit from its activities. In assessing control, potential voting rights that are presently exercisable or convertible are taken into account. The financial statements of the subsidiaries are included in the consolidated financial statements from the date when the Group obtains control, and continue to be consolidated until the date when such control ceases.

The consolidated financial statements are prepared for the same reporting period as the Parent Company, using uniform accounting policies for like transactions and other events in similar circumstances. Intergroup balances and transactions, including intergroup unrealized profits and losses, are eliminated in preparing the consolidated financial statements.

Non-controlling interests represent the portion of profit or loss and net assets not held by the Group and are presented in the consolidated statements of income, consolidated statements of comprehensive income and within equity in the consolidated statements of financial position, separately from the Group's equity attributable to equity holders of the Parent Company.

Non-controlling interests represent the interests not held by the Group in NVRC.

3. Significant Accounting Policies

The accounting policies set out below have been applied consistently to all periods presented in the consolidated financial statements, except for the changes in accounting policies as explained below.

Adoption of New or Revised Standards, Amendments to Standards and Interpretations

The FRSC approved the adoption of a number of new or revised standards, amendments to standards, and interpretations (based on IFRIC Interpretations) as part of PFRS.

Adopted Effective 2011

The Group has adopted the following PFRS starting January 1, 2011 and accordingly, changed its accounting policies in the following areas:

- Amendment to PAS 32, *Financial Instruments: Presentation - Classification of Rights Issues*, permits rights, options or warrants to acquire a fixed number of the entity's own equity instruments for a fixed amount of any currency to be classified as equity instruments provided the entity offers the rights, options or warrants pro rata to all of its existing owners of the same class of its own non-derivative equity instruments. The amendment is applicable for annual periods beginning on or after February 1, 2010. The adoption of this amendment to standard did not have a material effect on the consolidated financial statements.
- Philippine Interpretation IFRIC 19, *Extinguishing Financial Liabilities with Equity Instruments*, addresses issues in respect of the accounting by the debtor in a debt for equity swap transaction. It clarifies that equity instruments issued to a creditor to extinguish all or part of a financial liability in a debt for equity swap are consideration paid in accordance with PAS 39, *Financial Instruments*, paragraph 41. The interpretation is applicable for annual periods beginning on or after July 1, 2010. The adoption of this Philippine interpretation did not have a material effect on the consolidated financial statements.
- Revised PAS 24, *Related Party Disclosures* (2009), amends the definition of a related party and modifies certain related party disclosure requirements for government-related entities. The revised standard is effective for annual periods beginning on or after January 1, 2011. The adoption of this revision to standard did not have a material effect on the consolidated financial statements.
- *Prepayments of a Minimum Funding Requirement (Amendments to Philippine Interpretation IFRIC 14: PAS 19 - The Limit on a Defined Benefit Asset, Minimum Funding Requirements and their Interaction)*. These amendments remove unintended consequences arising from the treatment of prepayments where there is a minimum funding requirement and result in prepayments of contributions in certain circumstances being recognized as an asset rather than an expense. The amendments are effective for annual periods beginning on or after January 1, 2011. The adoption of these amendments did not have a material effect on the consolidated financial statements.

- *Improvements to PFRS 2010* contain 11 amendments to 6 standards and 1 interpretation. The following are the said amendments to PFRS and interpretation:
 - PFRS 3, *Business Combinations*. The amendments: (a) clarify that contingent consideration arising in a business combination previously accounted for in accordance with PFRS 3 (2004) that remains outstanding at the adoption date of PFRS 3 (2008) continues to be accounted for in accordance with PFRS 3 (2004); (b) limit the accounting policy choice to measure non-controlling interests upon initial recognition at fair value or at the non-controlling interest's proportionate share of the acquiree's identifiable net assets to instruments that give rise to a present ownership interest and that currently entitle the holder to a share of net assets in the event of liquidation; and (c) expand the current guidance on the attribution of the market-based measure of an acquirer's share-based payment awards issued in exchange for acquiree awards between consideration transferred and post-combination compensation cost when an acquirer is obliged to replace the acquiree's existing awards to encompass voluntarily replaced unexpired acquiree awards. The amendments are effective for annual periods beginning on or after July 1, 2010. The adoption of these amendments did not have a material effect on the consolidated financial statements.
 - PAS 27, *Consolidated and Separate Financial Statements*. The amendments clarify that the consequential amendments to PAS 21, *The Effects of Changes in Foreign Exchange Rates*, PAS 28, *Investments in Associates*, and PAS 31, *Interests in Joint Ventures*, resulting from PAS 27 (2008) should be applied prospectively, with the exception of amendments resulting from renumbering. The amendments are effective for annual periods beginning on or after July 1, 2010. The adoption of these amendments did not have a material effect on the consolidated financial statements.
 - PFRS 7, *Financial Instruments: Disclosures*. The amendments add an explicit statement that qualitative disclosure should be made in the context of the quantitative disclosures to enable users to evaluate better an entity's exposure to risks arising from financial instruments. In addition, the existing disclosure requirements have been amended and removed. The amendments are effective for annual periods beginning on or after January 1, 2011. The adoption of these amendments did not have a material effect on the consolidated financial statements.
 - PAS 1, *Presentation of Financial Statements*. The amendments clarify that disaggregation of changes in each component of equity arising from transactions recognized in other comprehensive income is also required to be presented either in the statement of changes in equity or in the notes. The amendments are effective for annual periods beginning on or after January 1, 2011. The adoption of these amendments did not have a material effect on the consolidated financial statements.
 - PAS 34, *Interim Financial Reporting*. The amendments add examples to the list of events or transactions that require disclosure under PAS 34 and remove references to materiality in PAS 34 that describes other minimum disclosures. The amendments are effective for annual periods beginning on or after January 1, 2011. The adoption of these amendments did not have a material effect on the consolidated financial statements.
 - Philippine Interpretation IFRIC 13, *Customer Loyalty Programmes*. The amendments clarify that the fair value of award credits takes into account the amount of discounts or incentives that otherwise would be offered to customers that have not earned the award credits. The amendments are effective for annual periods beginning on or after January 1, 2011. The adoption of these amendments did not have a material effect on the consolidated financial statements.

Additional disclosures required by the revised standards, amendments to standards and interpretations were included in the consolidated financial statements, where applicable.

New or Revised Standards, Amendments to Standards and Interpretations Not Yet Adopted

A number of new or revised standards, amendments to standards and interpretations are effective for annual periods beginning after January 1, 2011, and have not been applied in preparing the consolidated financial statements. The Group does not plan to early adopt these new or revised standards, amendments to standards and interpretations and the extent of the impact has not been determined.

The Group will adopt the following new or revised standards, amendments to standards and interpretations in the respective effective dates:

- *Disclosures - Transfers of Financial Assets (Amendments to PFRS 7)*, require additional disclosures about transfers of financial assets. The amendments require disclosure of information that enables users of the consolidated financial statements to understand the relationship between transferred financial assets that are not derecognized in their entirety and the associated liabilities; and to evaluate the nature of, and risks associated with, the entity's continuing involvement in derecognized financial assets. Entities are required to apply the amendments for annual periods beginning on or after July 1, 2011.
- *Deferred Tax: Recovery of Underlying Assets (Amendments to PAS 12, Income Taxes)* introduces an exception to the current measurement principles of deferred tax assets and liabilities arising from investment property measured using the fair value model in accordance with PAS 40, *Investment Property*. The exception also applies to investment property acquired in a business combination accounted for in accordance with PFRS 3 provided the acquirer subsequently measure these assets applying the fair value model. The amendments integrated the guidance of Philippine Interpretation Standards Interpretation Committee (SIC) - 21, *Income Taxes - Recovery of Revalued Non-Depreciable Assets* into PAS 12, and as a result Philippine Interpretation SIC - 21 has been withdrawn. The effective date of the amendments is for periods beginning on or after January 1, 2012 and will be applied retrospectively.
- *Presentation of Items of Other Comprehensive Income (Amendments to PAS 1)*. The amendments: (a) require that an entity present separately the items of other comprehensive income that would be reclassified to profit or loss in the future if certain conditions are met from those that would never be reclassified to profit or loss; (b) do not change the existing option to present profit or loss and other comprehensive income in two statements; and (c) change the title of the statement of comprehensive income to statement of profit or loss and other comprehensive income. However, an entity is still allowed to use other titles. The amendments do not address which items are presented in other comprehensive income or which items need to be reclassified. The requirements of other PFRS continue to apply in this regard. The effective date of the amendments is for periods beginning on or after January 1, 2013.
- PFRS 10, *Consolidated Financial Statements*. PFRS 10 introduces a new approach to determining which investees should be consolidated and provides a single model to be applied in the control analysis for all investees. An investor controls an investee when: (a) it is exposed or has rights to variable returns from its involvement with that investee; (b) it has the ability to affect those returns through its power over that investee; and (c) there is a link between power and returns. Control is reassessed as facts and circumstances change. PFRS 10 supersedes PAS 27 (2008) and Philippine Interpretation SIC - 12, *Consolidation - Special Purpose Entities*. The new standard is effective for annual periods beginning on or after January 1, 2013.
- PFRS 11, *Joint Arrangements*. PFRS 11 focuses on the rights and obligations of joint arrangements, rather than the legal form (as is currently the case). It (a) distinguishes joint arrangements between joint operations and joint ventures; and (b) always requires the equity method for jointly controlled entities that are now called joint ventures; they are stripped of the free choice of using the equity method or proportionate consolidation. PFRS 11 supersedes PAS 31 and Philippine Interpretation SIC -13, *Jointly Controlled Entities - Non Monetary Contributions by Venturers*. The new standard is effective for annual periods beginning on or after January 1, 2013.
- PFRS 12, *Disclosure of Interests in Other Entities*. PFRS 12 contains the disclosure requirements for entities that have interests in subsidiaries, joint arrangements (i.e., joint operations or joint ventures), associates and/or unconsolidated structured entities, aiming to provide information to enable users to evaluate the nature of, and risks associated with, an entity's interests in other entities; and the effects of those interests on the entity's financial position, financial performance and cash flows. The new standard is effective for annual periods beginning on or after January 1, 2013.
- PFRS 13, *Fair Value Measurement*. PFRS 13 replaces the fair value measurement guidance contained in individual PFRS with a single source of fair value measurement guidance. It defines fair value, establishes a framework for measuring fair value and sets out disclosure requirements for fair value measurements. It explains how to measure fair value when it is required or permitted by other PFRS. It does not introduce new requirements to measure assets or liabilities at fair value nor does it eliminate the practicability exceptions to fair value measurements that currently exist in certain standards. The new standard is effective for annual periods beginning on or after January 1, 2013. Early application is permitted and required to be disclosed.

- PAS 19, *Employee Benefits* (amended 2011). The amended PAS 19 includes the following requirements: (a) actuarial gains and losses are recognized immediately in other comprehensive income; this change will remove the corridor method and eliminate the ability for entities to recognize all changes in the defined benefit obligation and in plan assets in profit or loss, which is currently allowed under PAS 19; and, (b) expected return on plan assets recognized in profit or loss is calculated based on the rate used to discount the defined benefit obligation. The adoption of the amended or revised standard is required for annual periods beginning on or after January 1, 2013.
- PAS 27, *Separate Financial Statements* (2011). PAS 27 (2011) supersedes PAS 27 (2008). PAS 27 (2011) carries forward the existing accounting and disclosure requirements for separate financial statements, with some minor clarifications. The adoption of the amendment is required for annual periods beginning on or after January 1, 2013.
- PAS 28, *Investments in Associates and Joint Ventures* (2011). PAS 28 (2011) supersedes PAS 28 (2008). PAS 28 (2011) makes the following amendments: (a) PFRS 5, *Noncurrent Assets Held for Sale and Discontinued Operations*, applies to an investment, or a portion of an investment, in an associate or a joint venture that meets the criteria to be classified as held for sale; and (b) on cessation of significant influence or joint control, even if an investment in an associate becomes an investment in a joint venture or vice versa, the entity does not remeasure the retained interest. The adoption of the amended or revised standard is required for annual periods beginning on or after January 1, 2013.
- PFRS 9 (2009) is the first standard issued as part of a wider project to replace PAS 39. PFRS 9 (2009) retains but simplifies the mixed measurement model and establishes two primary measurement categories for financial assets: amortized cost and fair value. The basis of classification depends on the entity's business model and the contractual cash flow characteristics of the financial asset. The guidance in PAS 39 on impairment of financial assets and hedge accounting continues to apply. PFRS 9 (2010) adds the requirements related to the classification and measurement of financial liabilities, and derecognition of financial assets and liabilities to the version issued in November 2009. It also includes those paragraphs of PAS 39 dealing with how to measure fair value and accounting for derivatives embedded in a contract that contains a host that is not a financial asset, as well as the requirements of Philippine Interpretation - IFRIC 9, *Reassessment of Embedded Derivatives*. The adoption of the new standard is required for annual periods beginning on or after January 1, 2015.
- Philippine Interpretation IFRIC-15, *Agreements for the Construction of Real Estate*, applies to the accounting for revenue and associated expenses by entities that undertake the construction of real estate directly or through subcontractors. It provides guidance on the recognition of revenue among real estate developers for sales of units, such as apartments or houses, 'off plan'; i.e., before construction is completed. It also provides guidance on how to determine whether an agreement for the construction of real estate is within the scope of PAS 11, *Construction Contracts*, or PAS 18, *Revenue*, and the timing of revenue recognition. The Philippine SEC issued a notice dated August 5, 2011 that defers the adoption of this interpretation indefinitely.

Financial Assets and Financial Liabilities

Date of Recognition. The Group recognizes a financial asset or a financial liability in the consolidated statements of financial position when it becomes a party to the contractual provisions of the instrument. In the case of a regular way purchase or sale of financial assets, recognition is done using settlement date accounting.

Initial Recognition of Financial Instruments. Financial instruments are recognized initially at fair value of the consideration given (in case of an asset) or received (in case of a liability). The initial measurement of financial instruments, except for those designated at FVPL, includes transaction costs.

The Group classifies its financial assets in the following categories: held-to-maturity (HTM) investments, AFS financial assets, financial assets at FVPL and loans and receivables. The Group classifies its financial liabilities as either financial liabilities at FVPL or other financial liabilities. The classification depends on the purpose for which the investments are acquired and whether they are quoted in an active market. Management determines the classification of its financial assets and financial liabilities at initial recognition and, where allowed and appropriate, re-evaluates such designation at every reporting date.

Determination of Fair Value. The fair value of financial instruments traded in active markets at the reporting date is based on their quoted market price or dealer price quotations (bid price for long positions and ask price for short positions), without any deduction for transaction costs. When current bid and ask prices are not available, the price of the most recent transaction provides evidence of the current fair value as long as there is no significant change in economic circumstances since the time of the transaction.

For all other financial instruments not listed in an active market, the fair value is determined by using appropriate valuation techniques. Valuation techniques include the discounted cash flow method, comparison to similar instruments for which market observable prices exist, options pricing models and other relevant valuation models.

'Day 1' Profit. Where the transaction price in a non-active market is different from the fair value of the other observable current market transactions in the same instrument or based on a valuation technique whose variables include only data from observable market, the Group recognizes the difference between the transaction price and fair value (a 'Day 1' profit) in profit or loss unless it qualifies for recognition as some other type of asset. In cases where use is made of data which are not observable, the difference between the transaction price and model value is only recognized in profit or loss when the inputs become observable or when the instrument is derecognized. For each transaction, the Group determines the appropriate method of recognizing the 'Day 1' profit amount.

Financial Assets

Financial Assets at FVPL. A financial asset is classified at FVPL if it is classified as held for trading or is designated as such upon initial recognition. Derivative instruments (including embedded derivatives), except those covered by hedge accounting relationships, are classified under this category.

Financial assets are classified as held for trading if they are acquired for the purpose of selling in the near term.

Financial assets may be designated by management at initial recognition as at FVPL when any of the following criteria is met:

- the designation eliminates or significantly reduces the inconsistent treatment that would otherwise arise from measuring the assets or recognizing gains or losses on a different basis;
- the assets are part of a group of financial assets which are managed and their performances are evaluated on a fair value basis, in accordance with a documented risk management or investment strategy; or
- the financial instrument contains an embedded derivative, unless the embedded derivative does not significantly modify the cash flows or it is clear, with little or no analysis, that it would not be separately recognized.

The Group uses commodity price swaps to protect its margin on petroleum products from potential price volatility of international crude and product prices. It also enters into short-term forward currency contracts to hedge its currency exposure on crude oil importations. In addition, the Parent Company has identified and bifurcated embedded foreign currency derivatives from certain non-financial contracts.

Derivative instruments are initially recognized at fair value on the date in which a derivative transaction is entered into or bifurcated, and are subsequently re-measured at fair value. Derivatives are presented in the consolidated statements of financial position as assets when the fair value is positive and as liabilities when the fair value is negative. Gains and losses from changes in fair value of these derivatives are recognized under the caption marked-to-market gains (losses) included as part of "Other Income (Expenses)" in the consolidated statements of income.

The fair values of freestanding and bifurcated forward currency transactions are calculated by reference to current exchange rates for contracts with similar maturity profiles. The fair values of commodity swaps are determined based on quotes obtained from counterparty banks.

The Group's financial assets at FVPL and derivative assets are included in this category (Note 7).

The carrying values of financial assets under this category amounted to P237 and P227 as of December 31, 2011 and 2010, respectively (Note 34).

Loans and Receivables. Loans and receivables are non-derivative financial assets with fixed or determinable payments and maturities that are not quoted in an active market. They are not entered into with the intention of immediate or short-term resale and are not designated as AFS financial assets or financial assets at FVPL.

Subsequent to initial measurement, loans and receivables are carried at amortized cost using the effective interest rate method, less any impairment in value. Any interest earned on loans and receivables shall be recognized as part of "Interest income" in the consolidated statements of income on an accrual basis. Amortized cost is calculated by taking into account any discount or premium on acquisition and fees that are integral part of the effective interest rate. The periodic amortization is also included as part of "Interest income" in the consolidated statements of income. Gains or losses are recognized in profit or loss when loans and receivables are derecognized or impaired, as well as through the amortization process.

The Group's cash and cash equivalents, trade and other receivables, due from related parties and long-term receivables are included in this category (Notes 6, 9 and 14).

Cash includes cash on hand and in banks which are stated at face value. Cash equivalents are short-term, highly liquid investments that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value.

The combined carrying values of financial assets under this category amounted to P74,303 and P90,819 as of December 31, 2011 and 2010, respectively (Note 34).

HTM Investments. HTM investments are quoted non-derivative financial assets with fixed or determinable payments and fixed maturities for which the Group's management has the positive intention and ability to hold to maturity. Where the Group sells other than an insignificant amount of HTM investments, the entire category would be tainted and reclassified as AFS financial assets. After initial measurement, these investments are measured at amortized cost using the effective interest rate method, less impairment in value. Any interest earned on the HTM investments shall be recognized as part of "Interest income" in the consolidated statements of income on an accrual basis. Amortized cost is calculated by taking into account any discount or premium on acquisition and fees that are integral part of the effective interest rate. The periodic amortization is also included as part of "Interest income" in the consolidated statements of income. Gains or losses are recognized in profit or loss when the HTM investments are derecognized or impaired, as well as through the amortization process.

As of December 31, 2011 and 2010, the Group has no investments accounted for under this category.

AFS Financial Assets. AFS financial assets are non-derivative financial assets that are either designated in this category or not classified under any of the other financial asset categories. Subsequent to initial recognition, they are measured at fair value and changes therein, other than impairment losses and foreign currency differences on AFS debt instruments, are recognized in other comprehensive income and in equity. The effective yield component of AFS debt securities, as well as the impact of restatement on foreign currency-denominated AFS investment securities, is reported as part of "Interest income" in the consolidated statements of income. The unrealized gains and losses arising from the changes in fair value of AFS financial assets, net of tax, are excluded from profit or loss and are recognized as other comprehensive income reported in the consolidated statements of comprehensive income and in the consolidated statements of changes in equity. Any interest earned on AFS debt securities shall be recognized as part of "Interest income" in the consolidated statements of income on an accrual basis. Dividends earned on holding AFS equity securities are recognized as "Dividend income" when the right of collection has been established. When individual AFS financial assets are either derecognized or impaired, the related accumulated unrealized gains or losses previously reported in equity are transferred to and recognized in profit or loss.

Where the Group holds more than one investment in the same security, these are deemed to be disposed on a first-in, first-out basis. Interest and dividends earned on holding AFS financial assets are recognized in "Other Income" account in the consolidated statements of income when the right to receive payment has been established. The losses arising from impairment of such investments are recognized as impairment losses in profit or loss.

AFS financial assets also include unquoted equity instruments with fair values which cannot be reliably determined. These instruments are carried at cost less impairment in value, if any.

The Group's investment in equity and debt securities included under "AFS" account are classified under this category (Note 8).

The carrying values of financial assets under this category amounted to P1,036 and P1,161 as of December 31, 2011 and 2010, respectively (Note 34).

Financial Liabilities

Financial Liabilities at FVPL. Financial liabilities are classified under this category through the fair value option. Derivative instruments (including embedded derivatives) with negative fair values, except those covered by hedge accounting relationships, are also classified under this category.

The Group carries financial liabilities at FVPL using their fair values and reports fair value changes in profit or loss.

The Group's derivative liabilities are classified under this category.

The carrying values of financial liabilities under this category amounted to P55 and P30 as of December 31, 2011 and 2010, respectively (Note 34).

Other Financial Liabilities. This category pertains to financial liabilities that are not designated or classified as at FVPL. After initial measurement, other financial liabilities are carried at amortized cost using the effective interest rate method. Amortized cost is calculated by taking into account any premium or discount and any directly attributable transaction costs e.g. debt issue costs that are considered an integral part of the effective interest rate of the liability.

Included in this category are the Group's liabilities arising from its short term loans, liabilities for crude oil and petroleum product importation, trade and other payables, long-term debt, cash bonds, cylinder deposits and other noncurrent liabilities (Notes 15, 16, 17 and 19).

The combined carrying values of financial liabilities under this category amounted to P111,643 and P104,843 as of December 31, 2011 and 2010, respectively (Note 34).

Debt Issue Costs

Debt issue costs are considered as directly attributable transaction cost upon initial measurement of the related debt and subsequently in the calculation of amortized cost using the effective interest method.

Embedded Derivatives

The Group assesses whether embedded derivatives are required to be separated from host contracts when the Group becomes a party to the contract.

An embedded derivative is separated from the host contract and accounted for as a derivative if all of the following conditions are met: a) the economic characteristics and risks of the embedded derivative are not closely related to the economic characteristics and risks of the host contract; b) a separate instrument with the same terms as the embedded derivative would meet the definition of a derivative; and c) the hybrid or combined instrument is not recognized at FVPL. Reassessment only occurs if there is a change in the terms of the contract that significantly modifies the cash flows that would otherwise be required.

Derecognition of Financial Assets and Financial Liabilities

Financial Assets. A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is derecognized when:

- the rights to receive cash flows from the asset expired;
- the Group retains the right to receive cash flows from the asset, but has assumed an obligation to pay them in full without material delay to a third party under a "pass-through" arrangement; or
- the Group has transferred its rights to receive cash flows from the asset and either: (a) has transferred substantially all the risks and rewards of the asset; or (b) has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

When the Group has transferred its rights to receive cash flows from an asset and has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the asset is recognized to the extent of the Group's continuing involvement in the asset. Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Group could be required to repay.

Financial Liabilities. A financial liability is derecognized when the obligation under the liability is discharged, cancelled or expired. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability. The difference in the respective carrying amounts is recognized in profit or loss.

Impairment of Financial Assets

The Group assesses at reporting date whether a financial asset or group of financial assets is impaired.

A financial asset or a group of financial assets is deemed to be impaired if, and only if, there is objective evidence of impairment as a result of one or more events that have occurred after the initial recognition of the asset (an incurred loss event) and that loss event has an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated.

Assets Carried at Amortized Cost. For assets carried at amortized cost such as loans and receivables, the Group first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant, or collectively for financial assets that are not individually significant. If no objective evidence of impairment has been identified for a particular financial asset that was individually assessed, the Group includes the asset as part of a group of financial assets pooled according to their credit risk characteristics and collectively assesses the group for impairment. Assets that are individually assessed for impairment and for which an impairment loss is, or continues to be, recognized are not included in the collective impairment assessment.

Evidence of impairment for specific impairment purposes may include indications that the borrower or a group of borrowers is experiencing financial difficulty, default or delinquency in principal or interest payments, or may enter into bankruptcy or other form of financial reorganization intended to alleviate the financial condition of the borrower. For collective impairment purposes, evidence of impairment may include observable data on existing economic conditions or industry-wide developments indicating that there is a measurable decrease in the estimated future cash flows of the related assets.

If there is objective evidence of impairment, the amount of loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses) discounted at the financial asset's original effective interest rate (i.e., the effective interest rate computed at initial recognition). Time value is generally not considered when the effect of discounting the cash flows is not material. If a loan or receivable has a variable rate, the discount rate for measuring any impairment loss is the current effective interest rate, adjusted for the original credit risk premium. For collective impairment purposes, impairment loss is computed based on their respective default and historical loss experience.

The carrying amount of the asset shall be reduced either directly or through use of an allowance account. The impairment loss for the period shall be recognized in profit or loss. If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognized, the previously recognized impairment loss is reversed. Any subsequent reversal of an impairment loss is recognized in profit or loss, to the extent that the carrying value of the asset does not exceed its amortized cost at the reversal date.

AFS Financial Assets. If an AFS financial asset is impaired, an amount comprising the difference between the cost (net of any principal payment and amortization) and its current fair value, less any impairment loss on that financial asset previously recognized in profit or loss, is transferred from equity to profit or loss. Reversals in respect of equity instruments classified as AFS financial assets are not recognized in profit or loss. Reversals of impairment losses on debt instruments are recognized in profit or loss, if the increase in fair value of the instrument can be objectively related to an event occurring after the impairment loss was recognized in profit or loss.

In the case of an unquoted equity instrument or of a derivative asset linked to and must be settled by delivery of an unquoted equity instrument, for which its fair value cannot be reliably measured, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows from the asset discounted using its historical effective rate of return on the asset.

Classification of Financial Instruments Between Debt and Equity

From the perspective of the issuer, a financial instrument is classified as debt instrument if it provides for a contractual obligation to:

- deliver cash or another financial asset to another entity;
- exchange financial assets or financial liabilities with another entity under conditions that are potentially unfavorable to the Group; or
- satisfy the obligation other than by the exchange of a fixed amount of cash or another financial asset for a fixed number of own equity shares.

If the Group does not have an unconditional right to avoid delivering cash or another financial asset to settle its contractual obligation, the obligation meets the definition of a financial liability.

Offsetting Financial Instruments

Financial assets and financial liabilities are offset and the net amount is reported in the consolidated statements of financial position if, and only if, there is a currently enforceable legal right to offset the recognized amounts and there is an intention to settle on a net basis, or to realize the asset and settle the liability simultaneously. This is not generally the case with master netting agreements, and the related assets and liabilities are presented gross in the consolidated statements of financial position.

Inventories

Inventories are carried at the lower of cost and net realizable value. For petroleum products, crude oil, and tires, batteries and accessories (TBA), the net realizable value is the estimated selling price in the ordinary course of business, less the estimated costs to complete and/or market and distribute. For materials and supplies, net realizable value is the current replacement cost.

For financial reporting purposes, Petron uses the first-in, first-out method in costing petroleum products (except lubes and greases, waxes and solvents), crude oil, and other products. Cost is determined using the moving-average method in costing lubes and greases, waxes and solvents, materials and supplies inventories. For income tax reporting purposes, cost of all inventories is determined using the moving-average method.

For financial reporting purposes, duties and taxes related to the acquisition of inventories are capitalized as part of inventory cost. For income tax reporting purposes, such duties and taxes are treated as deductible expenses in the year these charges are incurred.

Transactions under Common Control

Transactions under common control entered into in contemplation of each other, and business combination under common control designed to achieve an overall commercial effect are treated as a single transaction.

Transfers of assets between commonly controlled entities are accounted for using the book value accounting.

Non-controlling Interests

For acquisitions of non-controlling interests on or after January 1, 2010, the acquisitions are accounted for as transactions with owners in their capacity as owners and therefore no goodwill is recognized as a result of such transactions. Any difference between the purchase price and the net assets of acquired entity is recognized in equity. The adjustments to non-controlling interests are based on a proportionate amount of the net assets of the subsidiary.

Investments in Associates

The Group's investments in associates are accounted for under the equity method of accounting from the date when it becomes an associate. An associate is an entity in which the Group has significant influence and which is neither a subsidiary nor a joint venture. Significant influence is presumed to exist when the Group holds between 20 and 50 percent of the voting power of another entity.

Under the equity method, the investment in an associate is initially recognized at cost and the carrying amount is increased or decreased to recognize the Group's share of the profit or loss of the associate after the date of acquisition. The Group's share of the profit or loss of the associate is recognized in the Group's profit or loss. Dividends received from an associate reduce the carrying amount of the investment. Adjustments to the carrying amounts may also be necessary for changes in the Group's proportionate interest in the associate arising from changes in the associate's other comprehensive income. Such changes include those arising from the revaluation of property, plant and equipment and from foreign exchange translation differences. The Group's share of those changes is recognized in other comprehensive income.

Goodwill relating to an associate is included in the carrying amount of the investment and is not amortized.

After application of the equity method, the Group determines whether it is necessary to recognize any additional impairment loss with respect to the Group's net investment in the associate. Profits and losses resulting from transactions between the Group and the associate are eliminated to the extent of the interest in the associate.

Upon acquisition of the investment, any difference between the cost of the investment and the investor's share in the net fair value of the associate's identifiable assets, liabilities and contingent liabilities is accounted for in accordance with PFRS 3. Consequently:

- a. goodwill that forms part of the carrying amount of an investment in an associate is not recognized separately, and therefore is not tested for impairment separately. Instead, the entire amount of the investment in an associate is tested for impairment as a single asset when there is objective evidence that the investment in an associate may be impaired.
- b. any excess of the Group's share in the net fair value of the associate's identifiable assets, liabilities and contingent liabilities over the cost of the investment is excluded from the carrying amount of the investment and is instead included as income in the determination of the Group's share in the associate's profit or loss in the period in which the investment is acquired.

The Group discontinues applying the equity method when its investment in an associate is reduced to zero. Additional losses are provided only to the extent that the Group has incurred obligations or made payments on behalf of the associate to satisfy obligations of the associate that the Group has guaranteed or otherwise committed. If the associate subsequently reports profits, the Group resumes applying the equity method only after its share of the profits equals the share of net losses not recognized during the period the equity method was suspended.

The financial statements of the associates are prepared for the same reporting period as the Parent Company. The accounting policies of the associates conform to those used by the Group for like transactions and events in similar circumstances.

Interest in a Joint Venture

The Group's 33.33% joint venture interest in Pandacan Depot Services, Inc. (PDSI), included under "Other noncurrent assets - net" account in the consolidated statements of financial position, incorporated on September 29, 2004 under the laws of the Republic of the Philippines, is accounted for under the equity method of accounting. The interest in joint venture is carried in the consolidated statements of financial position at cost plus post-acquisition changes in the Group's share in net income (loss) of the joint venture, less any impairment in value. The consolidated statements of income reflects the Group's share in the results of operations of the joint venture presented as part of "Other Income (Expenses) - Others" account (Note 25). The Group has no capital commitments or contingent liabilities in relation to its interest in this joint venture.

Results of operations as well as financial position balances of PDSI were less than 1% of the consolidated values and as such are assessed as not material; hence, not separately disclosed.

Property, Plant and Equipment

Property, plant and equipment, except land, are stated at cost less accumulated depreciation and amortization and any accumulated impairment in value. Such cost includes the cost of replacing part of the property, plant and equipment at the time that cost is incurred, if the recognition criteria are met, and excludes the costs of day-to-day servicing. Land is stated at cost less any impairment in value.

The initial cost of property, plant and equipment comprises its construction cost or purchase price, including import duties, taxes and any directly attributable costs in bringing the asset to its working condition and location for its intended use. Cost also includes any related asset retirement obligation and interest incurred during the construction period on funds borrowed to finance the construction of the projects. Expenditures incurred after the asset has been put into operation, such as repairs, maintenance and overhaul costs, are normally recognized as expense in the period the costs are incurred. Major repairs are capitalized as part of property, plant and equipment only when it is probable that future economic benefits associated with the items will flow to the Group and the cost of the items can be measured reliably.

Construction in progress represents structures under construction and is stated at cost. This includes the costs of construction and other direct costs. Borrowing costs that are directly attributable to the construction of property, plant and equipment are capitalized during the construction period. Construction in progress is not depreciated until such time that the relevant assets are ready for use.

For financial reporting purposes, duties and taxes related to the acquisition of property, plant and equipment are capitalized. For income tax reporting purposes, such duties and taxes are treated as deductible expenses in the year these charges are incurred.

For financial reporting purposes, depreciation and amortization are computed using the straight-line method over the estimated useful lives of the following assets:

	Number of Years
Buildings and related facilities	2 - 25
Refinery and plant equipment	5 - 16
Service stations and other equipment	1 1/2 - 10
Computers, office and motor equipment	2 - 10
Leasehold improvements	10 or the term of the lease, whichever is shorter

The remaining useful lives, residual values, depreciation and amortization method are reviewed and adjusted periodically, if appropriate, to ensure that such periods and method of depreciation and amortization are consistent with the expected pattern of economic benefits from the items of property, plant and equipment.

For income tax reporting purposes, depreciation and amortization are computed using the double-declining balance method.

The carrying values of property, plant and equipment are reviewed for impairment when events or changes in circumstances indicate that the carrying value may not be recoverable.

Fully depreciated assets are retained in the accounts until they are no longer in use and no further depreciation and amortization are recognized in profit or loss.

An item of property, plant and equipment is derecognized when either it has been disposed of or when it is permanently withdrawn from use and no future economic benefits are expected from its use or disposal. Any gain or loss arising on the retirement and disposal of an item of property, plant and equipment (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in profit or loss in the period of retirement or disposal.

Investment Property

Investment property consists of properties held to earn rentals and/or for capital appreciation but not for sale in the ordinary course of business, use in the production or supply of goods or services or for administrative purposes. Investment property, except for land, is measured at cost including transaction costs less accumulated depreciation and amortization and any accumulated impairment in value. The carrying amount includes the cost of replacing part of an existing investment property at the time the cost is incurred, if the recognition criteria are met, and excludes the costs of day-to-day servicing of an investment property. Land is stated at cost less any impairment in value.

For financial reporting purposes, depreciation of office units is computed on straight-line basis over the estimated useful lives of the assets of 20 years. For income tax reporting purposes, depreciation is computed using the double-declining balance method. The residual values, useful lives and method of depreciation and amortization of the assets are reviewed and adjusted, if appropriate, at each financial year-end.

Investment property is derecognized either when it has been disposed of or when it is permanently withdrawn from use and no future economic benefit is expected from its disposal. Gains and losses on the retirement and disposal of investment property are recognized in profit or loss in the period of retirement or disposal.

Transfers are made to investment property when, and only when, there is a change in use, evidenced by ending of owner-occupation or commencement of an operating lease to another party. Transfers are made from investment property when, and only when, there is a change in use, evidenced by commencement of the owner-occupation or commencement of development with a view to sale.

For a transfer from investment property to owner-occupied property or inventories, the cost of property for subsequent accounting is its carrying amount at the date of change in use. If the property occupied by the Group as an owner-occupied property becomes an investment property, the Group accounts for such property in accordance with the policy stated under property, plant and equipment up to the date of change in use.

Cylinder Deposits

The LPG cylinders remain the property of the Group and are loaned to dealers upon payment by the latter of an equivalent 100% of the acquisition cost of the cylinders.

The Group maintains the balance of cylinder deposits at an amount equivalent to three days worth of inventory of its biggest dealers, but in no case lower than P200 at any given time, to take care of possible returns by dealers.

At the end of each reporting period, cylinder deposits, shown under "Other Noncurrent Liabilities" account in the consolidated statements of financial position, are reduced for estimated non-returns. The reduction is credited directly to profit or loss.

Intangible Assets

Intangible assets acquired separately are measured on initial recognition at cost. Subsequently, intangible assets are measured at cost less accumulated amortization and any accumulated impairment losses. The useful lives of intangible assets are assessed to be either finite or indefinite.

Intangible assets with finite lives are amortized over the useful life and assessed for impairment whenever there is an indication that the intangible asset may be impaired. The amortization period and the amortization method used for an intangible asset with a finite useful life are reviewed at least at each financial year-end. Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset is accounted for by changing the amortization period or method, as appropriate, and are treated as changes in accounting estimates. The amortization expense on intangible assets with finite lives is recognized in profit or loss consistent with the function of the intangible asset.

Amortization is computed using the straight-line method over 5 to 10 years.

Gains or losses arising from disposal of an intangible asset are measured as the difference between the net disposal proceeds and the carrying amount of the asset and are recognized in profit or loss when the asset is derecognized.

As of December 31, 2011 and 2010, the Group has existing and pending trademark registration for its products for a term of 10 to 20 years. It also has copyrights for its 7-kg LPG container, Gasulito with stylized letter "P" and two flames, for Powerburn 2T, and for Petron New Logo (22 styles). Copyrights endure during the lifetime of the creator and for another 50 years after creator's death.

The amount of intangible assets is included under the caption of Others in the "Other Noncurrent Assets" in the consolidated statements of financial position.

Expenses incurred for research and development of internal projects and internally developed patents and copyrights are expensed as incurred and are part of "Selling and Administrative Expenses" account in the consolidated statements of income.

Impairment of Non-financial Assets

The carrying values of property, plant and equipment, investment property and intangible assets with finite lives are reviewed for impairment when events or changes in circumstances indicate that the carrying values may not be recoverable. If any such indication exists, and if the carrying value exceeds the estimated recoverable amount, the assets or cash-generating units are written down to their recoverable amounts. The recoverable amount of the asset is the greater of fair value less costs to sell or value in use. The fair value less costs to sell is the amount obtainable from the sale of an asset in an arm's length transaction between knowledgeable, willing parties, less costs of disposal. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. For an asset that does not generate largely independent cash inflows, the recoverable amount is determined for the cash-generating unit to which the asset belongs. Impairment losses of continuing operations are recognized in the consolidated statements of income in those expense categories consistent with the function of the impaired asset.

An assessment is made at each reporting date as to whether there is any indication that previously recognized impairment losses may no longer exist or may have decreased. If such indication exists, the recoverable amount is estimated. A previously recognized impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognized. If that is the case, the carrying amount of the asset is increased to its recoverable amount. That increased amount cannot exceed the carrying amount that would have been determined, net of depreciation and amortization, had no impairment loss been recognized for the asset in prior years. Such reversal is recognized in profit or loss. After such reversal, the depreciation and amortization charge is adjusted in future periods to allocate the asset's revised carrying amount, less any residual value, on a systematic basis over its remaining useful life.

Provisions

Provisions are recognized when the Group has: a) a present obligation (legal or constructive) as a result of past event; (b) it is probable (i.e., more likely than not) that an outflow of resources embodying economic benefits will be required to settle the obligation; and (c) a reliable estimate can be made of the amount of the obligation. If the effect of the time value of money is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessment of the time value of money and those risks specific to the liability. Where discounting is used, the increase in the provision due to the passage of time is recognized as interest expense. Where some or all of the expenditure required to settle a provision is expected to be reimbursed by another party, the reimbursement shall be recognized when, and only when, it is virtually certain that reimbursement will be received if the entity settles the obligation. The reimbursement shall be treated as a separate asset. The amount recognized for the reimbursement shall not exceed the amount of the provision. Provisions are reviewed at each reporting date and adjusted to reflect the current best estimate.

The Group recognizes provisions arising from legal and/or constructive obligations associated with cost of dismantling and removing an item of property, plant and equipment and restoring the site where it is located, the obligation for which the Group incurs either when the asset is acquired or as a consequence of using the asset during a particular year for purposes other than to produce inventories during the year.

Capital Stock

Common Shares

Common shares are classified as equity. Incremental costs directly attributable to the issue of common shares are recognized as a deduction from equity, net of any tax effect.

Preferred Shares

Preferred shares are classified as equity if it is non-redeemable, or redeemable only at the Parent Company's option, and any dividends are discretionary. Dividends thereon are recognized as distributions within equity upon approval by the Parent Company's BOD.

Preferred shares are classified as a liability if it is redeemable on a specific date or at the option of the shareholders, or if dividend payments are not discretionary. Dividends thereon are recognized as interest expense in profit or loss as accrued.

Revenue

Revenue is recognized to the extent that is probable that the economic benefits will flow to the Group and revenue can be reliably measured. The following specific criteria must also be met before revenue is recognized:

Sale of Goods. Revenue is recognized when there is persuasive evidence that an arrangement exists, delivery has occurred, title has transferred, selling price is fixed or determinable and collectibility of the selling price is reasonably assured.

Interest Income. Revenue is recognized as the interest accrues, taking into account the effective yield on the asset.

Rental Income. Revenue from investment property is recognized on a straight-line basis over the term of the lease. Rent income is included as part of other income.

Dividend Income. Revenue is recognized when the Group's right as a shareholder to receive the payment is established.

Revenue is measured by reference to the fair value of the consideration received or receivable by the Group for goods supplied and services provided, excluding sales tax [or value-added tax (VAT)] except where:

- the sales tax incurred on a purchase of assets or services is not recoverable from the taxation authority, in which case the sales tax is recognized as part of the cost of acquisition of the asset or as part of the expense item as applicable; and,
- receivables and payables that are stated with the amount of sales tax included.

The net amount of sales tax recoverable from, or payable to, the taxation authority is included as part of "Trade and Other Receivables" or "Trade and Other Payables" account in the consolidated statements of financial position.

Cost and Expense Recognition

Costs and expenses are recognized upon receipt of goods, utilization of services or at the date they are incurred.

Leases

The determination of whether an arrangement is, or contains, a lease is based on the substance of the arrangement and requires an assessment of whether the fulfillment of the arrangement is dependent on the use of a specific asset or assets and the arrangement conveys a right to use the asset. A reassessment is made after the inception of the lease only if one of the following applies:

- there is a change in contractual terms, other than a renewal or extension of the arrangement;
- a renewal option is exercised or extension granted, unless the term of the renewal or extension was initially included in the lease term;
- there is a change in the determination of whether fulfillment is dependent on a specific asset;
- there is a substantial change to the asset.

Where a reassessment is made, lease accounting shall commence or cease from the date when the change in circumstances gives rise to the reassessment for scenarios (a), (c) or (d) above, and at the date of renewal or extension period for scenario (b).

Group as Lessee. Finance leases which transfer to the Group substantially all the risks and benefits incidental to ownership of the leased property, are capitalized at the inception of the lease at the fair value of the leased property or, if lower, at the present value of the minimum lease payments. Lease payments are apportioned between the finance charges and reduction of the lease liability so as to achieve a constant rate of interest on the remaining balance of the liability. Finance charges are reflected in profit or loss.

Leased asset is depreciated over its estimated useful life. However, if there is no reasonable certainty that the Group will obtain ownership by the end of the lease term, the asset is depreciated over the shorter of the estimated useful life of the asset and the lease term.

Leases which do not transfer to the Group substantially all the risks and benefits of ownership of the asset are classified as operating leases. Operating lease payments are recognized as an expense in profit or loss on a straight-line basis over the lease term. Associated costs such as maintenance and insurance are expensed as incurred.

Group as Lessor. Leases where the Group does not transfer substantially all the risks and benefits of ownership of the assets are classified as operating leases. Rent income from operating leases is recognized as income on a straight-line basis over the lease term. Initial direct costs incurred in negotiating an operating lease are added to the carrying amount of the leased asset and recognized as an expense over the lease term on the same basis as rent income. Contingent rents are recognized as income in the period in which they are earned.

Borrowing Costs

Borrowing costs are capitalized if they are directly attributable to the acquisition or construction of a qualifying asset. Capitalization of borrowing costs commences when the activities to prepare the asset are in progress and expenditures and borrowing costs are being incurred. Borrowing costs are capitalized until the assets are substantially ready for their intended use. If the carrying amount of the asset exceeds its recoverable amount, an impairment loss is recognized.

Employee Benefits

The Group has a tax qualified and fully funded defined benefit pension plan covering all permanent, regular, full-time employees administered by trustee banks. Retirement benefits cost is actuarially determined using the projected unit credit method. This method reflects service rendered by employees up to the date of valuation and incorporates assumptions concerning employees' projected salaries. Retirement benefits cost includes current service cost, interest cost, expected return on plan assets, amortization of unrecognized actuarial gains and losses and past service costs and effect of any curtailments or settlements. Past service cost is recognized as an expense on a straight-line basis over the average period until the benefits become vested. If the benefits are already vested immediately following the introduction of, or changes to the plan, past service cost is recognized immediately as an expense. Actuarial gains and losses are recognized as income or expense when the net cumulative unrecognized actuarial gains and losses at the end of the previous reporting year exceed the greater of 10% of the present value of the defined benefit obligation or the fair value of plan assets at that date. These gains or losses are recognized over the expected average remaining working lives of the employees participating in the plan.

The defined benefit liability is the aggregate of the present value of the defined benefit obligation, reduced by actuarial gains and losses and past service costs not yet recognized and the fair value of plan assets out of which the obligations are to be settled directly. If such aggregate is negative, the resulting asset is measured at the lower of such aggregate or the aggregate of cumulative unrecognized net actuarial losses and past service costs and the present value of any economic benefits available in the form of reductions in the future contributions to the plan.

If the asset is measured at the aggregate of cumulative unrecognized net actuarial losses and past service costs and the present value of any economic benefits available in the form of reductions in the future contributions to the plan, net actuarial losses of the current period and past service costs of the current period are recognized immediately to the extent that they exceed any reduction in the present value of those economic benefits. If there is no change or an increase in the present value of the economic benefits, the entire net actuarial losses of the current period and past service costs of the current period are recognized immediately. Similarly, net actuarial gains of the current period after the deduction of past service costs of the current period exceeding any increase in the present value of the economic benefits stated above are recognized immediately if the asset is measured at the aggregate of cumulative unrecognized net actuarial losses and past service costs and the present value of any economic benefits available in the form of reductions in the future contributions to the plan. If there is no change or a decrease in the present value of the economic benefits, the entire net actuarial gains of the current period after the deduction of past service costs of the current period are recognized immediately.

The Group has a corporate performance incentive program that aims to provide financial incentives for the employees, contingent on the achievement of the Group's annual business goals and objectives. The Group recognizes achievement of its business goals through key performance indicators (KPIs) which are used to evaluate performance of the organization. The Group recognizes the related expense when the KPIs are met, that is when the Group is contractually obliged to pay the benefits.

The Group also provides other benefits to its employees as follows:

Savings Plan. The Group established a Savings Plan wherein eligible employees may apply for membership and have the option to contribute 5% to 15% of their monthly base pay. The Group, in turn, contributes an amount equivalent to 50% of the employee-member's contribution. However, the Group's 50% share applies only to a maximum of 10% of the employee-member's contribution. The Savings Plan aims to supplement benefits upon employees' retirement and to encourage employee-members to save a portion of their earnings. The Group accounts for this benefit as a defined contribution pension plan and recognizes a liability and an expense for this

plan as the expenses for its contribution fall due. The Group has no legal or constructive obligations to pay further contributions after payments of the equivalent employer-share. The accumulated savings of the employees plus the Group's share, including earnings, will be paid in the event of the employee's: (a) retirement, (b) resignation after completing at least five years of continuous services, (c) death, or (d) involuntary separation not for cause.

Land/Home Ownership Plan. The Group established the Land/Home Ownership Plan, an integral part of the Savings Plan, to extend a one-time financial assistance to Savings Plan members in securing housing loans for residential purposes.

Foreign Currency

Foreign Currency Translations

Transactions in foreign currencies are translated to the respective functional currency of Group entities at exchange rates at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies at the reporting date are retranslated to the functional currency at the exchange rate at that date. The foreign currency gain or loss on monetary items is the difference between amortized cost in the functional currency at the beginning of the year, adjusted for effective interest and payments during the year, and the amortized cost in foreign currency translated at the exchange rate at the end of the year.

Nonmonetary assets and liabilities denominated in foreign currencies that are measured at fair value are retranslated to the functional currency at the exchange rate at the date that the fair value was determined. Nonmonetary items in a foreign currency that are measured in terms of historical cost are translated using the exchange rate at the date of the transaction. Foreign currency differences arising on retranslation are recognized in profit or loss, except for differences arising on the retranslation of AFS equity investments, a financial liability designated as a hedge of the net investment in a foreign operation that is effective, or qualifying cash flow hedges, which are recognized in other comprehensive income.

Foreign Operations

The assets and liabilities of foreign operations, including goodwill and fair value adjustments arising on acquisition, are translated to Philippine peso at exchange rates at the reporting date. The income and expenses of foreign operations, excluding foreign operations in hyperinflationary economies, are translated to Philippine peso at average exchange rates at the reporting dates.

Foreign currency differences are recognized in other comprehensive income, and included as part of "Other Reserves" in equity. However, if the operation is not a wholly-owned subsidiary, then the relevant proportionate share of the translation difference is allocated to the non-controlling interests. When a foreign operation is disposed of such that control, significant influence or joint control is lost, the cumulative amount in other reserves related to that foreign operation is reclassified to profit or loss as part of the gain or loss on disposal. When the Group disposes of only part of its interest in a subsidiary that includes a foreign operation while retaining control, the relevant proportion of the cumulative amount is reattributed to non-controlling interests. When the Group disposes of only part of its investment in an associate or joint venture that includes a foreign operation while retaining significant influence or joint control, the relevant proportion of the cumulative amount is reclassified to profit or loss.

When the settlement of a monetary item receivable from or payable to a foreign operation is neither planned nor likely in the foreseeable future, foreign exchange gains and losses arising from such a monetary item are considered to form part of a net investment in a foreign operation and are recognized in other comprehensive income, and presented in the "Other reserve" in equity.

Taxes

Current Tax. Current tax is the expected tax payable or receivable on the taxable income or loss for the year, using tax rates enacted or substantively enacted at the reporting date, and any adjustment to tax payable in respect of previous years.

Deferred Tax. Deferred tax is recognized in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes.

Deferred tax liabilities are recognized for all taxable temporary differences, except:

- where the deferred tax liability arises from the initial recognition of goodwill or of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; and

- with respect to taxable temporary differences associated with investments in subsidiaries, associates and interests in joint ventures, where the timing of the reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in the foreseeable future.

Deferred tax assets are recognized for all deductible temporary differences, carryforward benefits of unused tax credits - Minimum Corporate Income Tax (MCIT) and unused tax losses - Net Operating Loss Carry Over (NOLCO), to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, and the carryforward benefits of MCIT and NOLCO can be utilized, except:

- where the deferred tax asset relating to the deductible temporary difference arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; and
- with respect to deductible temporary differences associated with investments in subsidiaries, associates and interests in joint ventures, deferred tax assets are recognized only to the extent that it is probable that the temporary differences will reverse in the foreseeable future and taxable profit will be available against which the temporary differences can be utilized.

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilized. Unrecognized deferred tax assets are reassessed at each reporting date and are recognized to the extent that it has become probable that future taxable profit will allow the deferred tax asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the year when the asset is realized or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at reporting date.

In determining the amount of current and deferred tax, the Group takes into account the impact of uncertain tax positions and whether additional taxes and interest may be due. The Group believes that its accruals for tax liabilities are adequate for all open tax years based on its assessment of many factors, including interpretation of tax law and prior experience. This assessment relies on estimates and assumptions and may involve a series of judgments about future events. New information may become available that causes the Group to change its judgment regarding the adequacy of existing tax liabilities; such changes to tax liabilities will impact tax expense in the period that such a determination is made.

Current tax and deferred tax are recognized in profit or loss except to the extent that it relates to a business combination, or items recognized directly in equity or in other comprehensive income.

Deferred tax assets and deferred tax liabilities are offset, if a legally enforceable right exists to set off current tax assets against current tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

Value Added Tax (VAT). Revenues, expenses and assets are recognized net of the amount of VAT, except:

- where the tax incurred on a purchase of assets or services is not recoverable from the taxation authority, in which case the tax is recognized as part of the cost of acquisition of the asset or as part of the expense item as applicable; and
- receivables and payables that are stated with the amount of tax included.

The net amount of tax recoverable from, or payable to, the taxation authority is included as part of receivables or payables in the consolidated statements of financial position.

Assets Held for Sale

Non-current assets, or disposal groups comprising assets and liabilities, that are expected to be recovered primarily through sale or distribution rather than through continuing use, are classified as held for sale or distribution. Immediately before classification as held for sale or distribution, the assets, or components of a disposal group, are remeasured in accordance with the Group's accounting policies. Thereafter, the assets or disposal groups are generally measured at the lower of their carrying amount and fair value less costs to sell. Any impairment loss on a disposal group is

allocated first to goodwill, and then to remaining assets and liabilities on pro rata basis, except that no loss is allocated to inventories, financial assets, deferred tax assets, employee benefit assets, investment property or biological assets, which continue to be measured in accordance with the Group's accounting policies. Impairment losses on initial classification as held for sale or distribution and subsequent gains and losses on remeasurement are recognized in profit or loss. Gains are not recognized in excess of any cumulative impairment loss.

Intangible assets, investment property, and property, plant and equipment once classified as held for sale or distribution are not amortized or depreciated. In addition, equity accounting of equity-accounted investees ceases once classified as held for sale or distribution.

When an asset no longer meets the criteria to be classified as held for sale, the Group shall cease to classify such as held for sale. Transfers from assets held for sale are measured at the lower of its carrying amount before the asset was classified as held for sale, adjusted for any depreciation that would have been recognized had the asset not been classified as held for sale, and its recoverable amount at the date of the subsequent decision not to sell.

Related Parties

Parties are considered to be related if one party has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions. Parties are also considered to be related if they are subject to common control or common significant influence. Related parties may be individuals or corporate entities. Transactions between related parties are on an arm's length basis in a manner similar to transactions with non-related parties.

Basic and Diluted Earnings Per Common Share (EPS)

Basic EPS is computed by dividing the net income or loss for the period attributable to ordinary equity holders of the Parent Company, net of dividends on preferred shares, by the weighted average number of issued and outstanding common shares during the period, with retroactive adjustment for any stock dividends declared.

Operating Segments

The Group's operating segments are organized and managed separately according to the nature of the products and services provided, with each segment representing a strategic business unit that offers different products and serves different markets.

The measurement policies the Group uses for segment reporting under PFRS 8, *Operating Segments*, are the same as those used in its consolidated financial statements. There have been no changes from prior periods in the measurement methods used to determine reported segment profit or loss. All inter-segment transfers are carried out at arm's length prices.

Segment revenues, expenses and performance include sales and purchase between business segments and between geographical segments. Such sales and purchases are eliminated in consolidation.

The Group's CEO (the chief operating decision maker) reviews management reports on a regular basis.

Contingencies

Contingent liabilities are not recognized in the consolidated financial statements. They are disclosed in the notes to the consolidated financial statements unless the possibility of an outflow of resources embodying economic benefits is remote. Contingent assets are not recognized in the consolidated financial statements but are disclosed in the notes to the consolidated financial statements when an inflow of economic benefits is probable.

Events After the Reporting Date

Post year-end events that provide additional information about the Group's consolidated financial position at reporting date (adjusting events) are reflected in the consolidated financial statements. Post year-end events that are not adjusting events are disclosed in the notes to the consolidated financial statements when material.

Judgments and estimates are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. Revisions are recognized in the period in which the judgments and estimates are revised and in any future period affected.

Judgments

In the process of applying the Group's accounting policies, management has made the following judgments, apart from those involving estimations, which have the most significant effect on the amounts recognized in the consolidated financial statements:

Operating Lease Commitments - Group as Lessor/Lessee. The Group has entered into various lease agreements either as a lessor or a lessee. The Group had determined that it retains all the significant risks and rewards of ownership of the properties leased out on operating leases while the significant risks and rewards for properties leased from third parties are retained by the lessors.

Determining Fair Values of Financial Instruments. Where the fair values of financial assets and liabilities recorded in the consolidated statements of financial position cannot be derived from active markets, they are determined using a variety of valuation techniques that include the use of mathematical models. The Group uses judgments to select from variety of valuation models and make assumptions regarding considerations of liquidity and model inputs such as correlation and volatility for longer dated financial instruments. The input to these models is taken from observable markets where possible, but where this is not feasible, a degree of judgment is required in establishing fair value.

Distinction between Property, Plant and Equipment and Investment Property. The Group determines whether a property qualifies as investment property. In making its judgment, the Group considers whether the property generates cash flows largely independent of the other assets held by an entity. Owner-occupied properties generate cash flows that are attributable not only to the property but also to other assets used in the production or supply process.

Some properties comprise a portion that is held to earn rental or for capital appreciation and another portion that is held for use in the production and supply of goods and services or for administrative purposes. If these portions can be sold separately (or leased out separately under finance lease), the Group accounts for the portions separately. If the portion cannot be sold separately, the property is accounted for as investment property only if an insignificant portion is held for use in the production or supply of goods or services for administrative purposes. Judgment is applied in determining whether ancillary services are so significant that a property does not qualify as investment property. The Group considers each property separately in making its judgment.

Taxes. Significant judgment is required in determining current and deferred tax expense. There are many transactions and calculations for which the ultimate tax determination is uncertain during the ordinary course of business. The Group recognizes liabilities for anticipated tax audit issues based on estimates of whether additional taxes will be due. Where the final tax outcome of these matters is different from the amounts that were initially recorded, such differences will impact the current income tax and deferred tax expenses in the year in which such determination is made.

Beginning July 2008, in the determination of the Group's current taxable income, the Group has an option to either apply the optional standard deduction (OSD) or continue to claim itemized standard deduction. The Group, at each taxable year from the effectivity of the law, may decide which option to apply; once an option to use OSD is made, it shall be irrevocable for that particular taxable year. For 2011, 2010 and 2009 the Group opted to continue claiming itemized standard deductions except for Petrogen, as it opted to apply OSD.

Contingencies. The Group currently has several tax assessments and legal claims. The Group's estimate of the probable costs for the resolution of these assessments and claims has been developed in consultation with in-house as well as outside legal counsel handling the prosecution and defense of these matters and is based on an analysis of potential results. The Group currently does not believe that these tax assessments, legal and administrative claims will have a material adverse effect on its consolidated financial position and consolidated financial performance. It is possible, however, that future consolidated financial performance could be materially affected by changes in the estimates or in the effectiveness of strategies relating to these proceedings. No accruals were made in relation to these proceedings (Note 38).

4. Significant Accounting Judgments, Estimates and Assumptions

The preparation of the Group's consolidated financial statements in accordance with PFRS requires management to make judgments, estimates and assumptions that affect amounts reported in the consolidated financial statements at the reporting date. However, uncertainty about these judgments, estimates and assumptions could result in outcome that could require a material adjustment to the carrying amount of the affected asset or liability in the future.

Estimates

The key estimates and assumptions used in the consolidated financial statements are based upon management's evaluation of relevant facts and circumstances as of the date of the consolidated financial statements. Actual results could differ from such estimates.

Allowance for Impairment Losses on Trade and Other Receivables. Allowance for impairment is maintained at a level considered adequate to provide for potentially uncollectible receivables. The level of allowance is based on past collection experience and other factors that may affect collectibility. An evaluation of receivables, designed to identify potential changes to allowance, is performed regularly throughout the year. Specifically, in coordination with the National Sales Division, the Finance Division ascertains customers who are unable to meet their financial obligations. In these cases, the Group's management uses sound judgment based on the best available facts and circumstances included but not limited to, the length of relationship with the customers, the customers' current credit status based on known market forces, average age of accounts, collection experience and historical loss experience. The amount of impairment loss differs for each year based on available objective evidence for which the Group may consider that it will not be able to collect some of its accounts. Impaired accounts receivable are written off when identified to be worthless after exhausting all collection efforts. An increase in allowance for impairment of trade and other receivable would increase the Group's recorded selling and administrative expenses and decrease current assets.

Impairment losses on trade and other receivables amounted to ₱75, ₱481 and ₱58 in 2011, 2010 and 2009, respectively (Note 22). Receivables written off amounted ₱3 in 2010. There were no receivables written off in 2011 (Note 9).

The carrying value of receivables, amounted to ₱26,605 and ₱24,266 as of December 31, 2011 and 2010, respectively (Note 9).

Net Selling Prices of Inventories. In determining the net selling price of inventories, management takes into account the most reliable evidence available at the times the estimates are made. Future realization of the carrying amount of inventories of ₱37,763 and ₱28,145 as at the end of 2011 and 2010, respectively (Note 10), is affected by price changes in different market segments for crude and petroleum products. Both aspects are considered key sources of estimation uncertainty and may cause significant adjustments to the Group's inventories within the next financial year. At the end of 2011 and 2010, the carrying amount of inventories is mostly based on cost.

There is no inventory write-down provided in 2011 and 2010.

Allowance for Inventory Obsolescence. The allowance for inventory obsolescence consists of collective and specific valuation allowance. A collective valuation allowance is established as a certain percentage based on the age and movement of stocks. In case there is write-off or disposal of slow-moving items during the year, a reduction in the allowance for inventory obsolescence is made. Review of allowance is done every quarter, while a revised set-up or booking is posted at the end of the year based on evaluations or recommendations of the proponents. The amount and timing of recorded expenses for any year would therefore differ based on the judgments or estimates made.

Provision for inventory obsolescence included in profit or loss in 2010 and 2009 amounted to ₱69 and ₱7, respectively (Note 10).

Financial Assets and Financial Liabilities. The Group carries certain financial assets and financial liabilities at fair value, which requires extensive use of accounting estimates and judgments. Significant components of fair value measurement were determined using verifiable objective evidence (i.e., foreign exchange rates, interest rates, volatility rates). The amount of changes in fair value would differ if the Group utilized different valuation methodologies and assumptions. Any change in the fair value of these financial assets and financial liabilities would affect profit or loss and equity.

Fair value of financial assets and financial liabilities are discussed in Note 34.

Estimated Useful Lives of Property, Plant and Equipment, Intangible Assets and Investment Property. The Group estimates the useful lives of property, plant and equipment, intangible assets and investment property based on the period over which the assets are expected to be available for use. The estimated useful lives of property, plant and equipment, intangible assets and investment property are reviewed periodically and are updated if expectations differ from previous estimates due to physical wear and tear, technical or commercial obsolescence and legal or other limits on the use of the assets.

In addition, estimation of the useful lives of property, plant and equipment, intangible assets and investment property is based on collective assessment of industry practice, internal technical evaluation and experience with similar assets. It is possible, however, that future financial performance could be materially affected by changes in estimates brought about by changes in factors mentioned above. The amounts and timing of recorded expenses for any period would be affected by changes in these factors and circumstances. A reduction in the estimated useful lives of property, plant and equipment, intangible assets and investment property would increase recorded cost of sales and selling and administrative expenses and decrease noncurrent assets.

There is no change in estimated useful lives of property, plant and equipment, intangible assets and investment property based on management's review at the reporting date.

Accumulated depreciation and amortization of property, plant and equipment and investment property amounted to ₱34,640 and ₱31,035 as of December 31, 2011 and 2010, respectively (Notes 12 and 13). Property, plant and equipment, net of accumulated depreciation and amortization amounted to ₱50,446 and ₱34,957 as of December 31, 2011 and 2010, respectively (Note 12). Investment property, net of accumulated depreciation amounted to ₱794 and ₱119 as of December 31, 2011 and 2010, respectively (Note 13).

Fair Value of Investment Property. The fair value of investment property presented for disclosure purposes is based on market values, being the estimated amount for which the property can be exchanged between a willing buyer and seller in an arm's length transaction, or based on a most recent sale transaction of a similar property within the same vicinity where the investment property is located.

In the absence of current prices in an active market, the valuations are prepared by considering the aggregate estimated future cash flows expected to be received from leasing out the property. A yield that reflects the specific risks inherent in the net cash flows is then applied to the net annual cash flows to arrive at the property valuation.

Estimated fair values of investment property amounted to ₱1,391 and ₱150 as of December 31, 2011 and 2010, respectively (Note 13).

Realizability of Deferred Tax Assets. The Group reviews its deferred tax assets at each reporting date and reduces the carrying amount to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax assets to be utilized. The Group's assessment on the recognition of deferred tax assets on deductible temporary differences and carry forward benefits of MCIT and NOLCO is based on the projected taxable income in the following periods.

Deferred tax assets amounted to ₱15 and ₱28 as of December 31, 2011 and 2010, respectively (Note 26).

Impairment of Non-financial Assets. PFRS requires that an impairment review be performed on investments in associates, property, plant and equipment, intangible assets and investment property when events or changes in circumstances indicate that the carrying value may not be recoverable. Determining the recoverable amount of assets requires the estimation of cash flows expected to be generated from the continued use and ultimate disposition of such assets. While it is believed that the assumptions used in the estimation of fair values reflected in the consolidated financial statements are appropriate and reasonable, significant changes in these assumptions may materially affect the assessment of recoverable amounts and any resulting impairment loss could have a material adverse impact on financial performance.

There were no impairment losses recognized in 2011, 2010 and 2009.

The aggregate carrying amount of investments in associates, property, plant and equipment, intangible assets and investment property amounted to ₱53,753 and ₱35,890 as of December 31, 2011 and 2010, respectively (Notes 12, 13 and 14).

Present Value of Defined Benefit Obligation. The present value of the retirement benefits liability depends on a number of factors that are determined on an actuarial basis using a number of assumptions. These assumptions are described in Note 29 to the consolidated financial statements and include discount rate, expected return on plan assets and salary increase rate. Actual results that differ from the assumptions are accumulated and amortized over future periods and therefore, generally affect the recognized expense and recorded liability in such future periods.

The assumption of the expected return on plan assets is determined on a uniform basis, taking into consideration the long-term historical returns, asset allocation and future estimates of long-term investment returns.

The Group determines the appropriate discount rate at the end of each year. It is the interest rate that should be used to determine the present value of estimated future cash outflows expected to be required to settle the pension obligations. In determining the appropriate discount rate, the Group considers the interest rates on government bonds that are denominated in the currency in which the benefits will be paid. The terms to maturity of these bonds should approximate the terms of the related retirement benefits liability.

Other key assumptions for defined benefit obligation are based in part on current market conditions.

While it is believed that the Group's assumptions are reasonable and appropriate, significant differences in actual experience or significant changes in assumptions may materially affect the Group's retirement benefits liability.

The Group has a net cumulative unrecognized actuarial gain amounting to ₱7,243 and ₱21,853 as of December 31, 2011 and 2010, respectively (Note 29).

Asset Retirement Obligation. The Group has an asset retirement obligation arising from leased service stations and depots. Determining asset retirement obligation requires estimation of the costs of dismantling, installations and restoring leased properties to their original condition. The Group determined the amount of asset retirement obligation, by obtaining estimates of dismantling costs from the proponent responsible for the operation of the asset, discounted at the Group's current credit-adjusted risk-free rate ranging from 4.75% to 10.17% depending on the life of the capitalized costs. While it is believed that the assumptions used in the estimation of such costs are reasonable, significant changes in these assumptions may materially affect the recorded expense or obligation in future periods.

The Group also has an asset retirement obligation arising from its refinery. However, such obligation is not expected to be settled for the foreseeable future and therefore a reasonable estimate of fair value cannot be determined. Thus, the asset retirement obligation amounting to ₱1,061 and ₱815 as of December 31, 2011 and 2010, respectively (Note 18), covers only the Group's leased service stations and depots.

5. Assets Held for Sale

Petron has properties consisting of office units located at Petron Mega Plaza with a floor area of 21,216 square meters covering the 28th - 44th floors and 206 parking lots. On December 1, 2010, BOD approved the sale of these properties to provide cash flows for various projects. Accordingly, this property, with a carrying amount of ₱823 was presented as "Assets held for sale" as of December 31, 2010. On May 2, 2011, the Parent Company sold the 32nd floor (with total floor area of 1,530 square meters) and 10 parking lots, with a total book value of ₱57. In September 2011, it was reclassified back to "Investment Property" account in view of the fact that the remaining floors are no longer held for sale and have already been tenanted. As of December 31, 2011, the carrying amount of assets held for sale amounted to ₱10, which comprised of buildings for stand-alone convenience stores (Treats) and locators held by PMC.

6. Cash and Cash Equivalents

This account consists of:

	Note	2011	2010
Cash on hand		₱4,295	₱3,626
Cash in banks		2,633	2,822
Short-term placements		16,895	37,536
	33, 34	₱23,823	₱43,984

Cash in banks earns annual interest at the respective bank deposit rates. Short-term placements include demand deposits which can be withdrawn at anytime depending on the immediate cash requirements of the Group, and earn annual interest (Note 25) at the respective short-term placement rates ranging from 1.25% to 6.25% in 2011 and 1.6% to 6.25% in 2010.

7. Financial Assets at Fair Value Through Profit or Loss

This account consists of:

	Note	2011	2010
Proprietary membership shares	33, 34	₱98	₱97
Marketable equity securities	33, 34	96	96
Derivative assets	33, 34	43	34
		₱237	₱227

The fair values presented have been determined directly by reference to published prices quoted in an active market, except for derivative assets which are based on inputs other than quoted prices that are observable (Note 34).

Changes in fair value recognized in 2011, 2010 and 2009 amounted to ₱1, ₱64 and ₱22, respectively (Note 25).

8. Available-for-Sale Financial Assets

This account at December 31 consists of:

	2011	2010
Government securities	₱873	₱998
Other debt securities	163	163
	₱1,036	₱1,161

Petrogen's government securities are deposited with the Insurance Commission (IC) in accordance with the provisions of the IC, for the benefit and security of its policyholders and creditors. These investments bear fixed annual interest rates of 6.0% to 8.75% in 2011 and 6.25% to 8.875% in 2010 (Note 25).

Other debt securities include Ovincor's ROP9 bonds which are maintained at the Bank of Bermuda and are carried at fair value with weighted average effective interest rate of 4.3% in 2011 and 2010.

The breakdown of investments by contractual maturity dates as of December 31 follows:

	Note	2011	2010
Due in one year or less		₱-	₱178
Due after one year through five years		1,036	983
	33, 34	₱1,036	₱1,161

The reconciliation of the carrying amounts of available-for-sale financial assets as of December 31 follows:

	2011	2010
Balance at beginning of year	₱1,161	₱1,355
Additions	70	-
Disposals	(173)	(168)
Amortization of premium	(19)	(19)
Fair value gains (losses)	(1)	32
Foreign currency losses	(2)	(39)
Balance at end of year	₱1,036	₱1,161

9. Trade and Other Receivables

This account consists of:

	Note	2011	2010
Trade	33	P17,889	P13,121
Related parties - trade	27, 33	745	1,779
Allowance for impairment loss on trade receivables		(1,084)	(1,051)
		17,550	13,849
Government		5,736	6,688
Others		3,594	3,983
Allowance for impairment loss on non-trade receivables		(275)	(254)
		9,055	10,417
	33, 34	P26,605	P24,266

Trade receivables are noninterest-bearing and are generally on a 45 day term. Government receivables pertain to tax claims, such as VAT and specific tax claims. Of these receivables, P4,074 is over 30 days but less than one year. The filing and the collection of claims is a continuous process and is closely monitored.

Receivables - Others significantly consist of receivables relating to creditable withholding tax, tax certificates on product replenishment and duties.

A reconciliation of the allowance for impairment at the beginning and end of 2011 and 2010 is shown below:

	Note	2011	2010
Balance at beginning of year		P1,305	P835
Additions	22	75	481
Write off		-	(3)
Interest income on accretion		(6)	(8)
Balance at end of year		1,374	1,305
Less noncurrent portion for long-term receivables	14	15	-
		P1,359	P1,305

There was no reversal of allowance for impairment losses in 2011 and 2010.

As of December 31, 2011 and 2010, the age of past due but not impaired trade accounts receivable (TAR) is as follows (Note 33):

	Past Due But Not Impaired				Total
	Within 30 days	31 to 60 Days	61 to 90 Days	Over 90 Days	
December 31, 2011					
Reseller	P30	P3	P2	P5	P40
Lubes	-	1	2	3	6
Gasul	13	22	68	33	136
Industrial	61	62	384	307	814
Others	4	408	144	70	626
	P108	P496	P600	P418	P1,622
December 31, 2010					
Reseller	P15	P31	P6	P1	P53
Lubes	2	3	2	4	11
Gasul	39	52	37	44	172
Industrial	95	265	164	250	774
Others	-	5	61	68	134
	P151	P356	P270	P367	P1,144

No allowance for impairment is necessary as regard these past due but unimpaired trade receivables based on past collection experience. There are no significant changes in credit quality. As such, these amounts are still considered recoverable.

10. Inventories

Inventories at net realizable value consist of:

	2011	2010
Crude oil and others	P19,322	P13,532
Petroleum	17,378	13,749
TBA products, materials and supplies:		
Materials and supplies	1,033	837
TBA	30	27
	P37,763	P28,145

The cost of these inventories amounted to P38,150 and P28,532 as at December 31, 2011 and 2010, respectively.

If the Group used the moving-average method (instead of the first-in, first-out method, which is the Group's policy), the cost of petroleum, crude oil and other products would have decreased by P379 and P715 as of December 31, 2011 and 2010, respectively.

Research and development costs (Note 22) on these products constituted the expenses incurred for internal projects in 2011 and 2010.

Inventories (including distribution or transshipment costs) charged to cost of goods sold amounted to P244,937, P203,767 and P156,001 in 2011, 2010 and 2009, respectively (Note 21).

The movements in allowance for decline in value of inventories at the beginning and end of 2011 and 2010 follow:

	2011	2010
Balance at beginning of year	P387	P402
Additions due to obsolescence	-	69
Reversal of allowance for write-down	-	(84)
Balance at end of year	P387	P387

Reversal of allowance for inventory write-down in 2010, which was due to price changes, was charged as part of "Others" under "Cost of Goods Sold" account (Note 21).

11. Investments in Associates

This account consists of:

	2011	2010
Acquisition cost:		
Balance at beginning of year	P958	P -
Additions	1,838	958
Balance at end of year	2,796	958
Share in net losses:		
Balance at beginning of year	(154)	-
Share in net losses during the year	(137)	(151)
Share in comprehensive loss	-	(3)
Balance at end of year	(291)	(154)
	P2,505	P804

Investments in associates pertain to investments in the following entities:

Petrochemical Asia (HK) Limited (PAHL)

PAHL is a company incorporated in Hong Kong in March 2008. It has an authorized capital of Hong Kong Dollar (HK\$) 585 million, consisting of 585,000,000 shares at HK\$1 per share. Of this, 455,000,000 shares are outstanding. PAHL was incorporated in March 2008 and indirectly owns, among other assets, a 160,000 metric ton-polypropylene production plant in Mariveles, Bataan.

On March 13, 2010, the Parent Company acquired 182,000,000 ordinary shares or 40% of the outstanding shares of PAHL from Vantage Stride (Mauritius) Limited ("Vantage Stride").

On June 23, 2010, PAHL issued 102,142,858 new "Class B" ordinary shares to another investor, which reduced Petron's ownership in PAHL to 33 %.

PAHL commenced operation in the first quarter of 2011.

As of December 31, 2011 and 2010, cost of investment in PAHL amounted to P745.

Limay Energen Corp. (LEC)

On August 3, 2010, the Parent Company together with Two San Isidro SIAI Assets, Inc. (Two San Isidro), formed LEC with an authorized capital stock of P3,400. Out of its authorized capitalization, P850 has been subscribed, of which P213 has been paid up. The Group owns 40% of LEC, while Two San Isidro owns the remaining 60%.

In 2011, the Parent Company infused P1,147 to LEC to fully pay its 40% equity share.

LEC was formed to build, operate and maintain a cogeneration power plant that will engage in a generation of power and steam for the primary purpose of supplying the steam and power requirements of Petron Bataan Refinery.

As of December 31, 2011 and 2010, cost of investment in LEC amounted to P1,360 and P213, respectively.

Manila North Harbour Port Inc (MNHPI)

On January 3, 2011, Petron entered into a Share Sale and Purchase Agreement with Harbour Centre Port Terminal, Inc. for the purchase of 35% of the outstanding and issued capital stock of MNHPI.

As of December 31, 2011, the cost of investment in MNHPI amounted to P691.

Following are the unaudited condensed and combined financial information of PAHL, LEC and MNHPI in 2011 and PAHL and LEC in 2010:

	2011	2010
Total assets	P12,616	P3,880
Total liabilities	7,183	2,181
Net loss	422	576

12. Property, Plant and Equipment

This account consists of:

	Buildings and Related Facilities	Refinery and Plant Equipment	Service Stations and Other Equipment	Computers, Office and Motor Equipment	Land and Leasehold Improvements	Construction In-progress	Total
Cost:							
December 31, 2009	P14,702	P36,851	P4,070	P2,026	P4,244	P1,451	P63,344
Additions	40	4	151	138	92	4,053	4,478
Disposals/reclassifications	(857)	437	1,132	(19)	190	(2,708)	(1,825)
Assets held for sale	(14)	-	-	-	-	-	(14)
December 31, 2010	13,871	37,292	5,353	2,145	4,526	2,796	65,983
Additions	555	524	831	1,002	526	17,904	21,342
Disposals/reclassifications	(251)	(6)	(115)	(77)	473	(2,532)	(2,508)
December 31, 2011	14,175	37,810	6,069	3,070	5,525	18,168	84,817
Accumulated depreciation and amortization:							
December 31, 2009	7,815	14,439	3,384	1,658	1,264	-	28,560
Additions	712	2,113	387	163	108	-	3,483
Disposals/reclassifications	(898)	-	(15)	(93)	(3)	-	(1,009)
Assets held for sale	(8)	-	-	-	-	-	(8)
December 31, 2010	7,621	16,552	3,756	1,728	1,369	-	31,026
Additions	721	2,027	504	219	93	-	3,564
Disposals/reclassifications	(113)	(1)	(38)	(67)	-	-	(219)
December 31, 2011	8,229	18,578	4,222	1,880	1,462	-	34,371
Net book value:							
December 31, 2010	P6,250	P20,740	P1,597	P417	P3,157	P2,796	P34,957
December 31, 2011	P5,946	P19,232	P1,847	P1,190	P4,063	P18,168	P50,446

Interest capitalized in 2011 amounted to P198. Capitalization rate used for general borrowings (both short and long-term loans) was at 6.76% in 2011 (Note 17).

No impairment loss was required to be recognized in 2011 and 2010.

Capital Commitments

As of December 31, 2011, the Group has outstanding commitments to acquire property, plant and equipment amounting to P4,278.

13. Investment Property

The movements and balances as of December 31 follow:

	Land	Office Units	Total
Cost:			
December 31, 2009	P100	P263	P363
Additions	-	759	759
Reclassifications	-	(994)	(994)
December 31, 2010	100	28	128
Reclassifications	-	1,005	1,005
Disposals	-	(70)	(70)
December 31, 2011	100	963	1,063
Accumulated depreciation:			
December 31, 2009	-	131	131
Additions	-	55	55
Reclassifications	-	(177)	(177)
December 31, 2010	-	9	9
Additions	-	91	91
Reclassifications	-	182	182
Disposals	-	(13)	(13)
December 31, 2011	-	269	269
Net book value:			
December 31, 2010	P100	P19	P119
December 31, 2011	P100	P694	P794

The Group's investment property consists of office units located at Petron Mega Plaza (classified as "Assets held for sale" in 2010) and parcels of land in various locations (Note 5).

Estimated fair values for the office units, based on recent sale of units within the building and/or sale of units in comparative Grade A buildings, amounted to P1,271 and P30 as at December 31, 2011 and 2010, respectively.

The Group's parcels of land are located in Metro Manila and some major provinces. As of December 31, 2011 and 2010, the aggregate fair market value of the properties of P120, determined by independent appraisers, is higher than their carrying values, considering recent market transactions and specific conditions related to the parcels of land as determined by NVRC.

Rent income earned from office units amounted to P58, P16 and P13 in 2011, 2010 and 2009, respectively, which are recognized as part of "Other income (expenses)" account (Note 25).

14. Other Assets

This account consists of:

	Note	2011	2010
Current:			
Input VAT		P7,291	P3,399
Prepaid expenses		763	781
Special-purpose fund		41	41
Others		83	65
		P8,178	P4,286
Noncurrent:			
Due from related parties	27, 33, 34	P23,787	P22,447
Catalyst		216	169
Prepaid rent		25	27
Long-term receivables - net	33, 34	88	122
Others - net		267	251
		P24,383	P23,016

The "Noncurrent assets - others" account includes franchise fees amounting to P9 and P10 in 2011 and 2010, respectively, net of amortization of franchise fees amounting to P2 in 2011 and 2010. Amortization of franchise fee is included as part of "Selling and Administrative - Depreciation and amortization" account in the consolidated statements of income (Note 22).

Included in Due from related parties is an advance made by the Parent Company to PCERP. Such advance was partially paid on January 24, 2012.

15. Short-term Loans

This account pertains to unsecured peso loans obtained from local banks with maturities ranging from 30 to 120 days with annual interest ranging from 3.20% to 4.75% (Note 25). These loans are intended to fund the importation of crude oil and petroleum products (Note 10), capital expenditures (Note 12) and working capital requirements.

Short-term loans of the Group are not subject to covenants and warranties.

16. Trade and Other Payables

This account consists of:

	Note	2011	2010
Trade		P3,196	P3,772
Specific taxes and other taxes payable		781	563
Accrued rent		693	688
Related parties - trade	27	652	90
Accrued interest		513	742
Dividends payable		438	196
Insurance liabilities		132	237
Accrued payroll		37	41
Others		939	415
		P7,381	P6,744

Accounts payable are liabilities to haulers, contractors and suppliers that are noninterest-bearing and are normally settled on a 30-day term.

Others includes retention payable and accruals of selling and administrative expenses which are normally settled within a year.

17. Long-term Debt

This account consists of:

	Note	2011	2010
Unsecured Peso denominated (net of debt issue cost):			
Fixed rate corporate notes of 7% in 2010 to 2017 (f)		P19,803	P19,779
Fixed rate corporate notes of 8.88%, 8.14% and 9.33% (a, d)		9,840	16,162
Fixed rate corporate notes of 6.3212% and 7.1827% (i)		3,563	-
Floating rate peso loan based on PDST-F and SDA rates (b, g)		1,200	2,466
Fixed rate peso loans of 6.73% (c)		154	767
Unsecured Foreign currency denominated (net of debt issue cost):			
Floating rate dollar loan based on LIBOR rate + 2.15% (e)		11,889	15,228
Floating rate dollar loan (h)		3,419	-
	33, 34	49,868	54,402
Less current portion		4,124	11,517
		P45,744	P42,885

a. The P6,300 Fixed Rate Corporate Notes issued by the Parent Company on July 31, 2006 to finance the construction of its Petro Fluidized Catalytic Cracker Unit (PFCCU) and Propylene Recovery Unit and for other general purposes has matured and was fully paid on August 2, 2011.

b. On November 29, 2006, the Parent Company entered into a loan agreement with Land Bank of the Philippines amounting to P2,000 which bears interest calculated based on the prevailing 3-month MART (now PDST-F) rate plus a fixed spread. The loan was used to finance the Parent Company's capital expenditures. The loan has a term of 5 years, inclusive of 2 years grace period whereby the principal is payable in 12 equal quarterly amortization starting March 2009. The loan has been fully paid on November 29, 2011.

c. On January 31, 2007, the Parent Company entered into a Club loan agreement with Metropolitan Bank and Trust Company and Citibank amounting to P1,000 each. The loan bears interest of 6.73% (gross of 5% tax) per annum payable in 13 quarterly installments starting January 2009 up to 2012. In December 2007, Citibank assigned P900 of its interest in the Club loan agreement to the following financial institutions:

Bank Name	Amount
MayBank Phils.	P500
Mega International Commercial Bank of China	300
Robinsons Bank	100
	P900

In May 2008, Citibank assigned its remaining P100 interest to Insular Life Assurance Co. Ltd. The loan was fully paid on January 31, 2012.

- d. On June 5, 2009, the Parent Company issued P5,200 and P4,800 or a total of P10,000 Fixed Rate Corporate Notes. The P5,200 five-year Notes bear a fixed rate of 8.14% per annum with a one-time payment of principal in June 2014. On the other hand, the P4,800 seven-year Notes bear a fixed rate of 9.33% per annum with 6 principal payments of P48 per year commencing June 2010 and a one-time payment of P4,512 in June 2016.
- e. On June 7, 2010, the Parent Company entered into a five-year term facility agreement with Norddeutsche Landesbank Girozentrale, Singapore Branch amounting to US\$355. Floating interest rate for the loan is 1, 3 or 6-month LIBOR plus a spread of 2.15%. Principal repayment is in 9 equal semi-annual installments of US\$39 beginning June 1, 2011. The loan was used for general corporate purposes and refinancing of peso-denominated debts.
- f. On November 10, 2010, the Parent Company issued a P20,000 Peso-Denominated Notes, payable in U.S. Dollars. The notes bear interest of 7% per annum, payable semi-annually in arrears on May 10 and November 10 of each year. The notes will mature on November 10, 2017. The principal and interest will be translated into and paid in U.S. dollars based on the average representative market rate at the applicable rate calculation date at the time of each payment.
- g. On December 14, 2010, the Parent Company entered into a three-year term facility agreement with the Development Bank of the Philippines amounting to P1,800. The loan is subject to quarterly repricing and the principal amount is amortized in twelve quarterly installments of P150 starting March 2011 up to 2014. The loan was obtained to finance the Parent Company's general corporate requirements.
- h. On September 30, 2011, the Parent Company signed and executed a US\$480 term loan facility. The facility is amortized over 5 years with a 2-year grace period and is subject to a floating interest rate plus a spread of 2.35%. The loan proceeds will be used to finance the capital expenditure requirements of RMP-2. The first drawdown of US\$80 was made on November 25, 2011. The balance of US\$400 will be available for drawdown until March 30, 2012.
- i. The Parent Company issued Fixed Rate Corporate Notes (FXCN) totaling P3,600 on October 25, 2011. The FXCN consisted of Series A Notes amounting to P690 having a maturity of 7 years from issue date and Series B notes amounting to P2,910 having a maturity of 10 years from issue date. The Notes are subject to fixed interest coupons of 6.3212% per annum for the Series A notes and 7.1827% per annum for the Series B notes. The net proceeds from the issuance were used for general corporate requirements.

The above mentioned loan agreements contain, among others, covenants relating to merger and consolidation, maintenance of certain financial ratios, working capital requirements, restrictions on guarantees, and payments of dividends.

Total interest incurred on the above-mentioned long-term loans amounted to P3,407, P2,164 and P1,310 for the years ended 2011, 2010 and 2009, respectively (Note 25). Capitalized interest in 2011 and 2009 amounted to P198 and P40, respectively (Note 12).

As of December 31, 2011 and 2010, Petron complied with the covenants of its debt agreements.

Movements in debt issue costs follow:

	Note	2011	2010
Beginning balance		P648	P126
Additions		128	634
Amortization for the year	25	(174)	(112)
Ending balance		P602	P648

Repayment Schedule

As of December 31, 2011 and 2010, the annual maturities of long-term debt are as follows:

2011 Year	Gross Amount	Debt Issue Costs	Net
2012	P4,296	P172	P4,124
2013	4,531	147	4,384
2014	9,930	109	9,821
2015	2,748	68	2,680
2016	5,545	87	5,458
2017 and beyond	23,420	19	23,401
	P50,470	P602	P49,868

2010 Year	Gross Amount	Debt Issue Costs	Net
2011	P11,687	P170	P11,517
2012	4,260	144	4,116
2013	4,107	119	3,988
2014	8,706	85	8,621
2015	1,778	52	1,726
2016	4,512	42	4,470
2017	20,000	36	19,964
	P55,050	P648	P54,402

18. Asset Retirement Obligation

Movements in the ARO are as follows:

	Note	2011	2010
Beginning balance		P815	P541
Additions		62	13
Effect of change in discount rate		140	248
Accretion for the year	25	71	46
Settlement	25	(27)	(18)
Reversal		-	(15)
Ending balance		P1,061	P815

19. Other Noncurrent Liabilities

	Note	2011	2010
Cash bonds	33, 34	P303	P275
Cylinder deposits	33, 34	383	274
Others	33, 34	54	60
		P740	P609

20. Equity

- a. On February 27, 2009, the BOD approved an increase of Petron's authorized capital stock from the current P10,000 to P25,000 (25,000,000,000 shares) through the issuance of preferred shares aimed at raising funds for capital expenditures related to expansion programs as well as to possibly reduce some of Petron's debt. Both items, including a waiver to subscribe to the preferred shares to be issued as a result of the increase in authorized capital stock, were approved by the stockholders on May 12, 2009 at the annual stockholders meeting.

On October 21, 2009, the BOD approved the amendment of Petron's articles of incorporation to reclassify a total of 624,895,503 unissued common shares to preferred shares with a par value of ₱1.00 per share, and the amendment to deny the stockholders' pre-emptive rights on the issuance of preferred shares. By written assent, majority of the stockholders voted for the amendment of the reclassification of unissued common shares to preferred shares and the denial of pre-emptive rights.

On the same date, the BOD likewise approved the issuance and offering to the general public of up to a total of 100,000,000 preferred shares at an issue price of up to ₱100 per share. Other features of said preferred shares were approved by the Executive Committee on November 25, 2009.

On January 21, 2010, the SEC approved Petron's amendment to its articles of incorporation to include preferred shares in the composition of its authorized capital stock. On February 12, 2010, the SEC issued an order permitting the offering and sale of 100,000,000 preferred shares to be offered to the public from February 15 to February 26, 2010. Subsequently, the PSE also approved the listing of the 100,000,000 preferred shares on March 5, 2010.

b. Capital Stock

Common Stock

As of December 31, 2011 and 2010, Petron has 9,375,104,497 (₱1 par value) issued and outstanding common shares.

Pursuant to the registration statement rendered effective by the SEC on May 18, 1995 and permit to sell issued by the SEC dated May 30, 1995, 10,000,000,000 common shares of Petron were registered and may be offered for sale at an offer price of ₱1.00 per common share. As of December 31, 2011 and 2010, the Parent Company has a total of 9,375,104,497 issued and outstanding common shares and 160,360 stockholders.

Preferred Stock

As of December 31, 2011 and 2010, Petron has 100,000,000 (₱1 par value) issued and outstanding preferred shares.

The preferred shares were issued upon listing on the PSE at ₱100 per share. The proceeds from issuance in excess of par value less related transaction costs amounted to ₱9,764, which were recognized as additional paid in capital.

The preferred shares are peso-denominated, cumulative, non-participating, non-voting and are redeemable at the option of the Parent Company. Dividend rate of 9.5281% per annum computed in reference to the issue price is payable every March 5, June 5, September 5 and December 5 of each year, when declared by the BOD.

All shares rank equally with regard to the Parent Company's residual assets, except that holders of preferred shares participate only to the extent of the issue price of the shares plus any accumulated and unpaid cash dividends.

The total number of preferred shareholders as of December 31, 2011 is 122.

c. Retained Earnings

i. Declaration of Cash Dividends

On February 2, 2011, the BOD declared a cash dividend of ₱2.382 per share which was paid to preferred stockholders on March 7, 2011. Another cash dividend of ₱2.382 per share was paid on June 6, 2011 to preferred stockholders as of May 26, 2011. Also, on July 12, 2011, the BOD approved a cash dividend of ₱2.382 per share which was paid to preferred stockholders on September 5, 2011. Finally, stockholders holding preferred shares as of November 16, 2011 were also paid a cash dividend of ₱2.382 per share on December 5, 2011 and another ₱2.382 per share which was paid on March 5, 2012.

For common shares, the BOD approved a cash dividend of ₱0.10 per share to stockholders as of May 26, 2011, which was paid on June 6, 2011.

On April 29, 2010, the BOD approved a cash dividend of ₱2.382 per share which was paid to preferred stockholders on June 7, 2010. Another cash dividend of ₱2.382 per share was paid on September 16, 2010 to preferred stockholders as of August 10, 2010 record date. Finally, stockholders holding preferred shares as of November 16, 2010 were also paid a cash dividend of ₱2.382 per share on December 6, 2010.

For common shares, the BOD approved a cash dividend of ₱0.10 per share to stockholders as of July 30, 2010, which was paid on August 16, 2010.

ii. Appropriation for Capital Projects

On May 11, 2011, the BOD approved the additional appropriation of retained earnings of ₱9,628 which took effect on May 31, 2011.

On July 12, 2011, the BOD passed a resolution to approve the capital expenditure for additional two boilers for the Refinery Master Plan Phase 2 (RMP-2) which is expected to be completed by 2014. At the same meeting, the BOD likewise approved the capital expense for the acquisition of a Gulfstream aircraft (Note 12).

The BOD of certain subsidiaries approved additional appropriation amounting to ₱51 in 2010 to finance future capital expenditure projects.

On February 27, 2009, the BOD approved a resolution to reverse ₱8,428 of the appropriated retained earnings.

- d. The Group's unappropriated retained earnings include its accumulated equity in net earnings of subsidiaries, joint venture and associates amounting to ₱2,482, ₱2,208 and ₱2,035 in 2011, 2010 and 2009, respectively. Such amounts are not available for declaration as dividends until declared by the respective investees.
- e. Other reserves pertain to unrealized fair value gains (losses) on AFS financial assets and exchange differences on translation of foreign operations.

21. Cost of Goods Sold

This account consists of:

	Note	2011	2010	2009
Inventories	10	₱244,937	₱203,767	₱156,001
Depreciation and amortization	24	2,207	2,282	2,505
Personnel expenses	23	684	555	519
Others	10, 30	2,998	2,676	2,558
		₱250,826	₱209,280	₱161,583

Distribution or transshipment costs included as part of inventories amounted to ₱4,439, ₱4,161 and ₱3,747 in 2011, 2010 and 2009, respectively.

22. Selling and Administrative Expenses

This account consists of:

	Note	2011	2010	2009
Personnel expenses	23	P2,499	P1,972	P1,625
Purchased services and utilities		1,464	1,311	1,332
Depreciation and amortization	14, 24	1,450	1,258	1,083
Maintenance and repairs		700	551	522
Rent	28, 30	553	544	479
Impairment loss on trade and other receivables	4, 9	75	481	58
Materials and office supplies		562	397	211
Advertising		545	222	222
Taxes and licenses		181	205	136
Others	10	267	362	80
		P8,296	P7,303	P5,748

Selling and administrative expenses include research and development costs amounting to P42, P43 and P10 in 2011, 2010 and 2009, respectively.

23. Personnel Expenses

This account consists of:

	Note	2011	2010	2009
Salaries, wages and other employee costs	27	P2,705	P2,274	P1,772
Retirement costs - defined benefit plan	27, 29	422	197	317
Retirement costs - defined contribution plan	27	56	56	55
		P3,183	P2,527	P2,144

The above amounts are distributed as follows:

	Note	2011	2010	2009
Costs of goods sold	21	P684	PP555	P519
Selling and administrative expenses	22	2,499	1,972	1,625
		P3,183	P2,527	P2,144

24. Depreciation and Amortization

This account consists of:

	Note	2011	2010	2009
Cost of goods sold				
Property, plant and equipment	12, 21	P2,207	P2,282	P2,505
Selling and administrative expenses				
Property, plant and equipment	12	1,357	1,201	1,067
Investment property	13	91	55	14
Intangible assets	14	2	2	2
	22	1,450	1,258	1,083
		P3,657	P3,540	P3,588

25. Interest Expense and Other Financing Charges, Interest Income and Other Income (Expenses)

This account consists of:

	Note	2011	2010	2009
Interest expense and other financing charges:				
Long-term debt	17	P3,233	P2,052	P1,282
Short-term loans	15	1,185	1,368	2,214
Bank charges		454	673	649
Amortization of debt issue costs	17	174	112	28
Accretion on ARO	18	71	46	60
Product borrowings		1	-	13
Others		6	46	5
		P5,124	P4,297	P4,251
Interest income:				
Advances to PCERP and cash bond	14	P927	P471	P -
Short-term placements	6	330	237	92
AFS financial assets		35	50	51
Trade receivables		76	46	38
Product loaning		-	2	7
Cash in banks	6	6	5	5
Others		6	16	12
		P1,380	P827	P205
Other income (expenses):				
Foreign currency gains (losses) - net	33	(P88)	P1,742	P146
Marked-to-market gains (losses)	34	205	(98)	(409)
Rent	13, 28	431	361	346
Insurance claims		140	97	172
Changes in fair value of financial assets at FVPL	7	1	64	22
Gain on settlement of ARO	18	27	18	14
Hedging gains (losses) - net		(591)	13	461
Others		43	(788)	(155)
		P168	P1,409	P597

The Parent Company recognized its share in the net income of PDSI amounting P0.53, P0.35 and P0.51 in 2011, 2010 and 2009, respectively, and recorded it as part of "Other income (expenses) - others" account.

26. Income Taxes

Deferred tax assets and liabilities are from the following:

	2011	2010
Various allowance, accruals and others	P840	P555
Rental	178	177
ARO	192	154
Net retirement benefits liability	201	75
MCIT	2	-
Excess of double-declining over straight-line method of depreciation and amortization	(1,820)	(1,574)
Capitalized interest, duties and taxes on property, plant and equipment deducted in advance and others	(830)	(625)
Inventory differential	(114)	(207)
Capitalized taxes and duties on inventories deducted in advance	(226)	(175)
Unrealized foreign exchange gains - net	(218)	(301)
Unrealized fair value gains on AFS financial assets	(9)	(9)
	(P1,804)	(P1,930)

The above amounts are reported in the consolidated statements of financial position as follows:

	2011	2010
Deferred tax assets	P15	P28
Deferred tax liabilities	(1,819)	(1,958)
	(P1,804)	(P1,930)

Net deferred taxes of individual companies are not allowed to be offset against net deferred tax liabilities of other companies, or vice versa, for purposes of consolidation.

As of December 31, 2010, the NOLCO and MCIT of the Group that can be claimed as deduction from future taxable income and deduction from corporate income tax due were all applied.

The components of income tax expense are shown below:

	2011	2010	2009
Current	P2,784	P820	P254
Deferred	(148)	1,555	1,238
	P2,636	P2,375	P1,492

A reconciliation of tax on the pretax income computed at the applicable statutory rates to tax expense reported in the consolidated statements of income is as follows:

	Note	2011	2010	2009
Statutory income tax rate		30.00%	30.00%	30.00%
Increase (decrease) in income tax rate resulting from:				
Income subject to ITH	35	(4.76)	(6.40)	(2.82)
Interest income subjected to lower final tax and others		(1.20)	(0.26)	(0.87)
Nontaxable income		(0.71)	(0.33)	(0.64)
Nondeductible expense		0.14	0.05	0.24
Nondeductible interest expense		0.28	0.23	0.16
Changes in fair value of financial assets at FVPL	25	-	(0.18)	(0.13)
Excess of optional standard deduction over deductible expenses		(0.05)	(0.05)	-
Effective income tax rate		23.70%	23.06%	25.94%

Optional Standard Deduction

Effective July 2008, Republic Act (RA) No. 9504 was approved giving corporate taxpayers an option to claim itemized deduction or optional standard deduction (OSD) equivalent to 40% of gross sales. Once the option to use OSD is made, it shall be irrevocable for the taxable year for which the option was made. Petrogen opted to apply OSD in 2011 and 2010.

27. Related Party Disclosures

Transactions with Current Owners/Related Parties

- Sales relate to the Parent Company's supply agreements with various SMC subsidiaries. Under these agreements, the Parent Company supplies the bunker, diesel fuel and lube requirements of selected SMC plants and subsidiaries.
- Purchases relate to purchase of goods and services such as construction, information technology and shipping.
- Petron entered into a lease agreement with San Miguel Properties, Inc. (SMPI) for its office space covering 6,759 square meters with a monthly rate of P4.8. The lease, which commenced on June 1, 2010, is for a period of one year and is subject to yearly extensions.
- The Parent Company also pays SMC for its share in common expenses such as utilities and management fees.

e. The Parent Company advanced certain monies to PCERP for some investment opportunities (Note 14).

The balances and transactions with related parties, not shown elsewhere in the consolidated financial statements, as of and for the years ended December 31 are as follows:

Related Parties	Relationship With Related Parties	Year	Revenue from Related Parties	Purchases from Related Parties	Amounts Owed by Related Parties (Note 9)	Amounts Owed to Related Parties (Note 16)
SMC	Ultimate Parent	2011 2010	P1 1	P76 29	P - 2	P20 33
Pan Asia Energy Holdings Inc.	Under common control	2011 2010	577 8,045	- -	- 1,428	- -
San Miguel Brewery Inc.	Under common control	2011 2010	934 573	140 0.60	111 100	19 -
San Miguel Yamamura Packaging Corporation	Under common control	2011 2010	708 350	- -	96 -	- -
SMC Shipping & Lighterage Corporation	Under common control	2011 2010	420 304	858 407	41 46	32 13
Ginebra San Miguel, Inc. and Subsidiaries	Under common control	2011 2010	674 889	13 0.30	147 58	4 -
San Miguel Energy Corporation	Under common control	2011 2010	146 83	603 -	33 -	52 -
San Miguel Yamamura Asia Corporation	Under common control	2011 2010	775 40	- -	83 40	- -
Challenger Aero Air Corporation	Under common control	2011 2010	30 22	- 2	16 9	- -
Mindanao Corrugated Fibreboard, Inc.	Under common control	2011 2010	43 17	- -	9 4	- -
San Miguel Purefoods Company, Inc. and Subsidiaries	Under common control	2011 2010	484 164	2 7	90 36	5 7
Archen Technologies, Inc.	Under common control	2011 2010	12 12	343 227	- 2	130 26
SMPI	Under common control	2011 2010	- -	418 63	95 -	367 5
San Miguel Paper Packaging Corporation	Under common control	2011 2010	- -	- -	- 49	- -
Others	Under common control	2011 2010	37 12	90 39	24 5	23 6
		2011	P4,841	P2,543	P745	P652
		2010	P10,512	P775	P1,779	P90

Key Management Compensation

Total compensation and benefits of key management personnel included as part of "Personnel Expenses" account in the consolidated statements of income consists of the following (Note 23):

	2011	2010	2009
Salaries and other short-term employee benefits	P459	P328	P262
Retirement benefits - defined contribution plan	12	11	9
Retirement benefits - defined benefit plan	17	399	234
	P488	P738	P505

28. Operating Lease Commitments

Group as Lessee

The Group entered into commercial leases on certain parcels of land for its refinery and service stations (Notes 22 and 30). These leases have an average life of one to sixteen years with renewal options included in the contracts. There are no restrictions placed upon the Group by entering into these leases. The lease agreements include upward escalation adjustments of the annual rental rates.

Future minimum rental payables under the non-cancellable operating lease agreements as of December 31 are as follows:

	2011	2010	2009
Within one year	P657	P738	P596
After one year but not more than five years	2,423	2,661	2,207
After five years	6,730	8,741	5,744
	P9,810	P12,140	P8,547

Group as Lessor

The Group has entered into lease agreements on its investment property portfolio, consisting of surplus office spaces (Notes 13 and 25). The non-cancellable leases have remaining terms of between three to fourteen years. All leases include a clause to enable upward escalation adjustment of the annual rental rates.

Future minimum rental receivables under the non-cancellable operating lease agreements as of December 31 follow:

	2011	2010	2009
Within one year	P279	P327	P231
After one year but not more than five years	262	523	240
After five years	45	52	79
	P586	P902	P550

29. Retirement Plan

The succeeding tables summarize the components of net retirement benefits cost under a defined benefit retirement plan recognized in the profit or loss and the funding status and amounts of retirement plan recognized in the consolidated statements of financial position. Contributions and costs are determined in accordance with the actuarial studies made for the plans. Annual cost is determined using the projected unit credit method. The Group's latest actuarial valuation date is December 31, 2011. Valuations are obtained on a periodic basis.

The components of retirement benefits cost recognized in profit or loss in 2011, 2010 and 2009 are as follows:

	2011	2010	2009
Current service cost	P163	P165	P161
Interest cost on benefit obligation	281	276	331
Expected return on plan assets	(2,181)	(312)	(201)
Curtailment loss	-	75	26
Amortization of actuarial gain	2,159	(7)	-
Net retirement benefits cost	P422	P197	P317

The retirement benefits cost is recognized as part of personnel expenses in the consolidated statements of income.

The reconciliation of the retirement benefits liability recognized in the consolidated statements of financial position is as follows:

	2011	2010
Present value of defined benefit obligation	P3,633	P3,559
Fair value of plan assets	10,205	25,163
	(6,572)	(21,604)
Unrecognized actuarial gain	7,243	21,853
Net retirement benefits liability recognized	P671	P249

Changes in the present value of the defined benefit obligation are as follows:

	2011	2010
Balance at beginning of year	P3,559	P3,446
Interest cost	281	276
Current service cost	163	165
Benefits paid	(184)	(1,109)
Actuarial loss (gain) on obligation	(186)	705
Effect of curtailment	-	76
Balance at end of year	P3,633	P3,559

Changes in the fair value of plan assets are as follows:

	2011	2010
Balance at beginning of year	P25,163	P3,896
Expected return on plan assets	2,181	312
Benefits paid	(184)	(1,109)
Actuarial gain (loss)	(16,955)	22,064
Balance at end of year	P10,205	P25,163
Actual return (loss) on plan assets	(P14,774)	P22,376

Plan assets consist of the following:

	2011	2010
Shares of stock	93%	36%
Government securities	4%	48%
Cash	1%	1%
Real estate	-	12%
Others	2%	3%
	100%	100%

The principal actuarial assumptions used to determine retirement benefits are as follows:

	2011	2010	2009
Discount rate	6.17%	7.90%	8.00%
Expected rate of return on plan assets	9.00%	8.70%	8.00%
Future salary increases	7.00%	8.00%	6.00%

The historical information for the current and previous four annual periods are as follows:

	2011	2010	2009	2008	2007
Present value of the defined benefit obligation	P3,633	P3,559	P3,446	P3,534	P3,852
Fair value of plan assets	10,205	25,163	3,896	3,832	4,361
Excess in the plan	(6,572)	(21,604)	(450)	(298)	(509)
Experience adjustments on plan liabilities	72	143	70	(240)	368

30. Significant Agreements

Supply Agreement

The Parent Company has assigned all its rights and obligations to Petron Singapore Trading Pte. Ltd. (as Assignee) to have a term contract to purchase the Parent Company's crude oil requirements from Saudi Arabian American Oil Company ("Saudi Aramco"), based on the latter's standard Far East selling prices. The contract is for a period of one year from October 28, 2008 to October 27, 2009 with automatic one-year extensions thereafter unless terminated at the option of either party, within 60 days written notice. Outstanding liabilities of the Parent Company for such purchases are shown as part of "Liabilities for Crude Oil and Petroleum Product Importation" account in the consolidated statements of financial position as of December 31, 2011 and 2010. The contract is extended until October 27, 2012.

Processing License Agreement. The Parent Company had an agreement with Pennzoil-Quaker State International Corporation (Pennzoil) for the exclusive right to manufacture, sell and distribute in the Philippines certain Pennzoil products. It also included the license to use certain Pennzoil trademarks in exchange for the payment of royalty fee based on net sales value. The agreement was not renewed upon its expiration on March 31, 2010.

Royalty expense amounting to ₱0.06 and ₱0.08 in 2010 and 2009, respectively, are included as part of "Cost of Goods Sold - Others" account in the consolidated statements of income (Note 21).

Fuel Supply Contract with National Power Corporation (NPC) and Power Sector Assets and Liabilities Management Corporation (PSALM). The Parent Company entered into various fuel supply contracts with NPC and PSALM. Under these contracts, Petron supplies the bunker fuel and diesel fuel oil requirements of selected NPC and PSALM plants, and NPC-supplied Independent Power Producers (IPP) plants.

As of December 31, 2011, the following are the fuel supply contracts granted to the Parent Company:

NPC

Bid Date	Date of Award	Contract Duration	DFO* (in KL*)	IFO* (in KL)	DFO	IFO
March 10, 2011	March 23, 2011	April- June 2011 (with 3 months extension)	9,560	4,833	373,171,155	139,990,351
March 10, 2011	August 26, 2011	April- June 2011 (with 3 months extension)	569	1,207	21,744,058	34,960,989
July 1, 2011	July 6, 2011	July- December 2011	2,821	1,326	120,742,605	48,050,527
July 18, 2011	July 25, 2011	July- December 2011	1,610		70,975,405	
September 5, 2011	September 16, 2011	September- December 2011 (with 3 months extension)	900		35,683,712	
September 5, 2011	September 20, 2011	September- December 2011 (with 3 months extension)	22,913	5,709	980,482,429	196,953,939
September 5, 2011	December 1, 2011	September- December 2011 (with 3 months extension)	2,479	1,114	104,593,744	38,436,950
December 13, 2011	December 14, 2011	December 2011 (with 3 months extension)	234	158	10,152,813	5,734,973

* IFO = Industrial Fuel Oil
DFO = Diesel Fuel Oil
KL = Kilo Liters

PSALM

Bid Date	Date of Award	Contract Duration	DFO* (in KL*)	IFO* (in KL)	DFO	IFO
January 12, 2011	January 31, 2011	Power Barge 101 January- December 2011 (with 6 months extension)		14,426		364,821,999
January 12, 2011	January 31, 2011	Power Barge 102 January- December 2011 (with 6 months extension)		16,525		417,904,030
January 12, 2011	January 31, 2011	Power Barge 103 January- December 2011 (with 6 months extension)		13,636		344,690,808
January 12, 2011	January 31, 2011	Power Barge 103 January- December 2011 (with 6 months extension)		13,636		344,690,808
January 12, 2011	January 31, 2011	Malaya Thermal Power Plant January- December 2011 (with 6 months extension)	1,400		45,090,780	
January 12, 2011	January 31, 2011	Naga Plant Complex January- December 2011 (with 6 months extension)	1,603		51,628,943	
January 12, 2011	January 31, 2011	Power Barge 101 January- December 2011 (with 6 months extension)	2,246		72,092,782	
January 12, 2011	January 31, 2011	Power Barge 102 January- December 2011 (with 6 months extension)	3,085		99,023,256	
January 12, 2011	January 31, 2011	Power Barge 103 January- December 2011 (with 6 months extension)	3,309		108,371,735	
January 12, 2011	January 31, 2011	Power Barge 104 January- December 2011 (with 6 months extension)	3,309		102,898,754	
January 12, 2011	January 31, 2011	Southern Power Philippines Corporation January- December 2011 (with 6 months extension)	173		5,747,856	
January 12, 2011	January 31, 2011	Western Mindanao Power Corporation January- December 2011 (with 6 months extension)	150		4,919,565	
June 17, 2011	July 8, 2011	Power Barge 104 July- December 2011 (with 6 months extension)		14,000		525,387,800
June 17, 2011	July 8, 2011	Southern Power Philippines Corporation July- December 2011 (with 6 months extension)		26,500		933,255,800
June 17, 2011	July 8, 2011	Western Mindanao Power Corporation July- December 2011 (with 6 months extension)		46,500		1,615,089,150

* IFO = Industrial Fuel Oil
DFO = Diesel Fuel Oil
KL = Kilo Liters

In the bidding for the Supply & Delivery of Oil-Based Fuel to NPC, PSALM, IPPs and Small Power Utilities Group (SPUG) Plants/Barges for the year 2011, Petron was awarded to supply a total of 56,278 kilo-liters (KL) worth ₱2,207 (2010-50,226 KL worth ₱1,555) of diesel fuel and 145,934 KL worth ₱4,655 (2010-91,076 KL worth ₱2,515) of bunker fuel.

Toll Service Agreement with Innospec Limited ("Innospec"). PFC entered into an agreement with Innospec, a leading global fuel additives supplier, in December 2006. Under the agreement PFC shall be the exclusive toll blender of Innospec's fuel additives sold in the Asia-Pacific region consisting of the following territories: South Korea, China, Taiwan, Singapore, Cambodia, Japan and Malaysia.

PFC will provide the tolling services which include storage, blending, filling and logistics management. In consideration of these services, Innospec will pay PFC a service fee based on the total volume of products blended at PFC Fuel Additives Blending facility.

Tolling services started in 2008 on which PFC recognized revenue amounting to P35, P40 and P52 in 2011, 2010 and 2009, respectively.

Lease Agreement with Philippine National Oil Company (PNOC). On September 30, 2009, NVRC entered into a 25-year lease with PNOC without rent-free period, covering a property which it shall use for refinery, commencing January 1, 2010 and ending on December 31, 2039. The annual rental shall be P93 payable on the 15th day of January each year without the necessity of demand. This non-cancelable lease is subject to renewal options and annual escalation clauses of 3% per annum up to 2011. The leased premises shall be reappraised starting 2012 and every fifth year thereafter in which the new rental rate shall be determined equivalent to 5% of the reappraised value, and still subject to annual escalation clause of 3% for the four years following the appraisal. Prior to this agreement, Petron has an outstanding lease agreement on the same property from PNOC. Also, as of December 31, 2011 and 2010, Petron leases other parcels of land from PNOC for its bulk plants and service stations.

33. Financial Risk Management Objectives and Policies

The Group's principal financial instruments include cash and cash equivalents, debt and equity securities, bank loans and derivative instruments. The main purpose of bank loans is to finance working capital relating to importation of crude and petroleum products, as well as to partly fund capital expenditures. The Group has other financial assets and liabilities such as trade and other receivables and trade and other payables, which are generated directly from its operations.

It is the Group's policy not to enter into derivative transactions for speculative purposes. The Group uses hedging instruments to protect its margin on its products from potential price volatility of crude oil and products. It also enters into short-term forward currency contracts to hedge its currency exposure on crude oil importations.

The main risks arising from the Group's financial instruments are foreign exchange risk, interest rate risk, credit risk, liquidity risk and commodity price risk. The BOD regularly reviews and approves the policies for managing these financial risks. Details of each of these risks are discussed below, together with the related risk management structure.

Risk Management Structure

The Group follows an enterprise-wide risk management framework for identifying, assessing and addressing the risk factors that affect or may affect its businesses.

The Group's risk management process is a bottom-up approach, with each risk owner mandated to conduct regular assessment of its risk profile and formulate action plans for managing identified risks. As the Group's operation is an integrated value chain, risks emanate from every process, while some could cut across groups. The results of these activities flow up to the Management Committee and, eventually, the BOD through the Group's annual business planning process.

Oversight and technical assistance is likewise provided by corporate units and committees with special duties. These groups and their functions are:

- The Risk and Insurance Management Group, which is mandated with the overall coordination and development of the enterprise-wide risk management process.
- The Financial Risk Management Unit of the Treasurer's Department, which is in charge of foreign exchange hedging transactions.
- The Transaction Management Unit of Controllers Department, which provides backroom support for all hedging transactions.
- The Corporate Technical & Engineering Services Department, which oversees strict adherence to safety and environmental mandates across all facilities.
- The Internal Audit Department, which has been tasked with the implementation of a risk-based auditing.
- PSTPL executes the hedging transactions involving crude and product imports on behalf of the Group.

The BOD also created separate board-level entities with explicit authority and responsibility in managing and monitoring risks, as follows:

- The Audit Committee, which ensures the integrity of internal control activities throughout the Group. It develops, oversees, checks and pre-approves financial management functions and systems in the areas of credit, market, liquidity, operational, legal and other risks of the Group, and crisis management. The Internal Audit Department and the External Auditor directly report to the Audit Committee regarding the direction, scope and coordination of audit and any related activities.

31. Basic and Diluted Earnings Per Share

Basic and diluted earnings per share amounts are computed as follows:

	2011	2010	2009
Net income attributable to equity holders of the Parent Company	P8,469	P7,894	P4,240
Dividends on preferred shares for the period (a)	1,191	715	-
Net income attributable to common shareholders of the Parent Company (b)	P7,278	P7,179	P4,240
Weighted average number of common shares outstanding (in millions) (c)	9,375	9,375	9,375
Basic/Diluted earnings per common share attributable to equity holders of the Parent Company (b/c)	P0.78	P0.77	P0.45

As of December 31, 2011, 2010 and 2009, the Parent Company has no potential dilutive debt or equity instruments.

32. Supplemental Cash Flow Information

Changes in operating assets and liabilities:

	2011	2010	2009
Decrease (increase) in assets:			
Trade receivables	(P3,714)	(P1,803)	(P5,746)
Inventories	(9,618)	39	4,964
Other current assets	(3,925)	78	(1,094)
Increase (decrease) in liabilities:			
Liabilities for crude oil and petroleum product importation	2,646	3,661	(1,353)
Trade and other payables	851	1,647	496
	(13,760)	3,622	(2,733)
Additional (reversal of) allowance for impairment of receivables, inventory decline and/or obsolescence and others	121	501	(2,169)
	(P13,639)	P4,123	(P4,902)

- b. The Compliance Officer, who is a senior officer of Petron reports to the BOD through the Audit Committee. He monitors compliance with the provisions and requirements of the Corporate Governance Manual, determines any possible violations and recommends corresponding penalties, subject to review and approval of the BOD. The Compliance Officer identifies and monitors compliance risk. Lastly, the Compliance Officer represents the Group before the SEC regarding matters involving compliance with the Code of Corporate Governance.

Foreign Currency Risk

The Parent Company's functional currency is the Philippine peso, which is the denomination of the bulk of the Group's revenues. The Group's exposures to foreign exchange risk arise mainly from United States (US) dollar-denominated sales as well as purchases principally of crude oil and petroleum products. As a result of this, the Group maintains a level of US dollar-denominated assets and liabilities during the period. Foreign exchange risk occurs due to differences in the levels of US dollar-denominated assets and liabilities.

The Group pursues a policy of hedging foreign exchange risk by purchasing currency forwards or by substituting US dollar-denominated liabilities with peso-based debt. The natural hedge provided by US dollar-denominated assets is also factored in hedging decisions. As a matter of policy, currency hedging is limited to the extent of 100% of the underlying exposure.

The Group is allowed to engage in active risk management strategies for a portion of its foreign exchange risk exposure. Loss limits are in place, monitored daily and regularly reviewed by management.

Information on the Group's US dollar-denominated financial assets and liabilities and their Philippine peso equivalents are as follows:

	2011		2010	
	Peso US Dollar	Equivalent	Peso US Dollar	Equivalent
Assets				
Cash and cash equivalents	338	14,818	648	28,408
Trade and other receivables	343	15,037	157	6,883
Other assets	29	1,271	17	745
	710	31,126	822	36,036
Liabilities				
Short-term loans	-	-	59	2,587
Liabilities for crude oil and petroleum product importation	509	22,314	278	12,188
Long-term debts (including current maturities)	356	15,607	355	15,563
Other liabilities	7	307	9	395
	872	38,228	701	30,733
Net foreign monetary assets (liabilities)	(162)	(7,102)	121	5,303

The Group reported net foreign exchange gains (losses) amounting to (P88), P1,742 and P146 in 2011, 2010 and 2009, respectively, with the translation of its foreign currency-denominated assets and liabilities (Note 25). These mainly resulted from the movements of the Philippine peso against the US dollar throughout the year. The foreign exchange rates from PhP to US\$ as of December 31 are shown in the following table:

	PhP to US\$
December 31, 2009	46.20
December 31, 2010	43.84
December 31, 2011	43.84

The management of foreign currency risk is also supplemented by monitoring the sensitivity of financial instruments to various foreign currency exchange rate scenarios. Foreign exchange movements affect reported equity through the retained earnings arising from increases or decreases in unrealized and realized foreign exchange gains or losses.

The following table demonstrates the sensitivity to a reasonably possible change in the US dollar exchange rate, with all other variables held constant, of profit before tax and equity as of December 31, 2011 and 2010:

	P1 Decrease in the US Dollar Exchange Rate		P1 Increase in the US Dollar Exchange Rate	
	Effect on Income Before Income Tax	Effect on Equity	Effect on Income Before Income Tax	Effect on Equity
2011				
Cash and cash equivalents	(P319)	(P243)	P319	P243
Trade and other receivables	(103)	(312)	103	312
Other assets	(13)	(25)	13	25
	(435)	(580)	435	580
Liabilities for crude oil and petroleum product importation	275	426	(275)	(426)
Long-term debts (including current maturities)	356	249	(356)	(249)
Other liabilities	5	6	(5)	(6)
	636	681	(636)	(681)
	P201	P101	(P201)	(P101)

	P1 Decrease in the US Dollar Exchange Rate		P1 Increase in the US Dollar Exchange Rate	
	Effect on Income Before Income Tax	Effect on Equity	Effect on Income Before Income Tax	Effect on Equity
2010				
Cash and cash equivalents	(P642)	(P455)	P642	P455
Trade and other receivables	(96)	(128)	96	128
Other assets	(1)	(17)	1	17
	(739)	(600)	739	600
Short-term loans	-	59	-	(59)
Liabilities for crude oil and petroleum product importation	278	195	(278)	(195)
Long-term debts (including current maturities)	355	249	(355)	(249)
Other liabilities	7	7	(7)	(7)
	640	510	(640)	(510)
	(P99)	(P90)	P99	P90

Exposures to foreign exchange rates vary during the year depending on the volume of foreign currency denominated transactions. Nonetheless, the analysis above is considered to be representative of the Group's currency risk.

Interest Rate Risk

Interest rate risk is the risk that future cash flows from a financial instrument (cash flow interest rate risk) or its fair value (fair value interest rate risk) will fluctuate because of changes in market interest rates. The Group's exposure to changes in interest rates relates mainly to long-term borrowings and investment securities. Investments or borrowings issued at fixed rates expose the Group to fair value interest rate risk. On the other hand, investments or borrowings issued at variable rates expose the Group to cash flow interest rate risk.

The Group manages its interest costs by using a combination of fixed and variable rate debt instruments. Management is responsible for monitoring the prevailing market-based interest rates and ensures that the marked-up rates levied on its borrowings are most favorable and benchmarked against the interest rates charged by other creditor banks.

On the other hand, the Group's investment policy is to maintain an adequate yield to match or reduce the net interest cost from its borrowings prior to deployment of funds to their intended use in operations and working capital management. However, the Group invests only in high-quality money market instruments while maintaining the necessary diversification to avoid concentration of risk.

In managing interest rate risk, the Group aims to reduce the impact of short-term volatility on earnings. Over the longer term, however, permanent changes in interest rates would have an impact on profit or loss.

The management of interest rate risk is also supplemented by monitoring the sensitivity of financial instruments to various standard and non-standard interest rate scenarios. Interest rate movements affect reported equity through the retained earnings arising from increases or decreases in interest income or interest expense as well as fair value changes reported in profit or loss, if any.

The sensitivity to a reasonably possible 1% increase in the interest rates, with all other variables held constant, would have decreased the Group's profit before tax (through the impact on floating rate borrowings) and equity by P168 and P180 in 2011 and 2010, respectively. A 1% decrease in the interest rate would have had the equal but opposite effect.

Interest Rate Risk Table

As at December 31, 2011 and 2010, the terms and maturity profile of the interest-bearing financial instruments, together with its gross undiscounted amounts, are shown in the following tables:

2011	<1 Year	1-<2 Years	2-<3 Years	3-<4 Years	4-<5 Years	>5 Years	Total
Fixed rate							
Philippine peso denominated Interest rate	P238 6.3% - 9.3%	P84 6.3% - 9.3%	P5,284 6.3% - 9.3%	P84 6.3% - 9.3%	P4,548 6.3% - 9.3%	P23,420 6.3% - 7.2%	P33,658
Floating rate							
Philippine peso denominated Interest rate	600 net 1M SDA + margin	600 net 1M SDA + margin	-	-	-	-	1,200
US\$ denominated (expressed in Php) Interest rate*	3,458 1, 3, 6 mos. Libor + margin	3,960 1, 3, 6 mos. Libor + margin	4,461 1, 3, 6 mos. Libor + margin	2,731 1, 3, 6 mos. Libor + margin	1,002 1, 3, 6 mos. Libor + margin	-	15,612
	P4,296	P4,644	P9,745	P2,815	P5,550	P23,420	P50,470

* The group reprices every 3 months but has been given an option to reprice every 1 or 6 months.

2010	<1 Year	1-<2 Years	2-<3 Years	3-<4 Years	4-<5 Years	>5 Years	Total
Fixed rate							
Philippine peso denominated Interest rate	P6,963 6.4% - 9.3%	P202 6.4% - 9.3%	P48 9.3%	P5,248 8.1% - 9.3%	P48 9.3%	P24,510 7.0% - 9.3%	P37,019
Floating rate							
Philippine peso denominated Interest rate	1,267 net 1M SDA + margin, 3-mo. Mart1/ PDSTF	600 net 1M SDA + margin	600 net 1M SDA + margin	-	-	-	2,467
US\$ denominated (expressed in Php) Interest rate*	3,459 1, 3, 6 mos. Libor + margin	3,459 1, 3, 6 mos. Libor + margin	3,458 1, 3, 6 mos. Libor + margin	3,458 1, 3, 6 mos. Libor + margin	1,730 1, 3, 6 mos. Libor + margin	-	15,564
	P11,689	P4,261	P4,106	P8,706	P1,778	P24,510	P55,050

* The group reprices every 3 months but has been given an option to reprice every 6 months.

Credit Risk

Credit risk is the risk of financial loss to the Group if a customer or counterparty to a financial instrument fails to meet its contractual obligations. In effectively managing credit risk, the Group regulates and extends credit only to qualified and credit-worthy customers and counterparties, consistent with established Group credit policies, guidelines and credit verification procedures. Requests for credit facilities from trade customers undergo stages of review by National Sales and Finance Divisions. Approvals, which are based on amounts of credit lines requested, are vested among line managers and top management that include the President and the Chairman.

Generally, the maximum credit risk exposure of financial assets is the total carrying amount of the financial assets as shown on the face of the consolidated statements of financial position or in the notes to the consolidated financial statements, as summarized below:

	Note	2011	2010
Cash in bank and cash equivalents (net of cash on hand)	6	P19,528	P40,358
Derivative assets	7	43	34
Trade and other receivables - net	9	26,605	24,266
Due from related parties	14	23,787	22,447
Long-term receivables	14	88	122
		P70,051	P87,227

The credit risk for cash and cash equivalents and derivative financial instruments is considered negligible, since the counterparties are reputable entities with high external credit ratings. The credit quality of these financial assets is considered to be high grade.

In monitoring trade receivables and credit lines, the Group maintains up-to-date records where daily sales and collection transactions of all customers are recorded in real-time and month-end statements of accounts are forwarded to customers as collection medium. Finance Division's Credit Department regularly reports to management trade receivables balances (monthly) and credit utilization efficiency (semi-annually).

Collaterals. To the extent practicable, the Group also requires collateral as security for a credit facility to mitigate credit risk in trade receivables (Note 9). Among the collaterals held are letters of credit, bank guarantees, real estate mortgages, and cash bonds valued at P3,925 and P2,736 as of December 31, 2011 and 2010, respectively. These securities may only be called on or applied upon default of customers.

Credit Risk Concentration. The Group's exposure to credit risk arises from default of counterparty. Generally, the maximum credit risk exposure of trade and other receivables is its carrying amount without considering collaterals or credit enhancements, if any. The Group has no significant concentration of credit risk since the Group deals with a large number of homogenous trade customers. The Group does not execute any credit guarantee in favor of any counterparty.

The credit risk exposure of the Group based on TAR as of December 31, 2011 and 2010 are shown below (Note 9):

	Neither Past Due Nor Impaired	Past Due but Not Impaired	Impaired	Total
December 31, 2011				
Reseller	P210	P40	P35	P285
Lubes	286	6	25	317
Gasul	450	135	180	765
Industrial	10,390	814	671	11,875
Others	4,592	627	173	5,392
	P15,928	P1,622	P1,084	P18,634

	Neither Past Due Nor Impaired	Past Due but Not Impaired	Impaired	Total
December 31, 2010				
Reseller	P10	P53	P40	P103
Lubes	281	11	25	317
Gasul	661	172	122	955
Industrial	7,792	774	717	9,283
Others	3,961	134	147	4,242
	P12,705	P1,144	P1,051	P14,900

Credit Quality. In monitoring and controlling credit extended to counterparty, the Group adopts a comprehensive credit rating system based on financial and non-financial assessments of its customers. Financial factors being considered comprised of the financial standing of the customer while the non-financial aspects include but are not limited to the assessment of the customer's nature of business, management profile, industry background, payment habit and both present and potential business dealings with the Group.

Class A "High Grade" are accounts with strong financial capacity and business performance and with the lowest default risk.

Class B "Moderate Grade" refer to accounts of satisfactory financial capability and credit standing but with some elements of risks where certain measure of control is necessary in order to mitigate risk of default.

Class C "Low Grade" are accounts with high probability of delinquency and default.

Below is the credit quality profile of the Group's TAR as of December 31, 2011 and 2010:

	Trade Accounts Receivables per Class			
	Class A	Class B	Class C	Total
December 31, 2011				
Reseller	P124	P135	P26	P285
Lubes	157	112	48	317
Gasul	348	240	177	765
Industrial	3,424	6,841	1,610	11,875
Others	4,537	762	93	5,392
	P8,590	P8,090	P1,954	P18,634
December 31, 2010				
Reseller	(P29)	P107	P26	P104
Lubes	113	159	44	316
Gasul	419	244	292	955
Industrial	2,527	5,711	1,045	9,283
Others	3,640	538	64	4,242
	P6,670	P6,759	P1,471	P14,900

Liquidity Risk

Liquidity risk pertains to the risk that the Group will encounter difficulty in meeting obligations associated with financial liabilities that are settled by delivering cash or another financial asset.

The Group's objectives to manage its liquidity risk are as follows: a) to ensure that adequate funding is available at all times; b) to meet commitments as they arise without incurring unnecessary costs; c) to be able to access funding when needed at the least possible cost; and d) to maintain an adequate time spread of refinancing maturities.

The Group constantly monitors and manages its liquidity position, liquidity gaps or surplus on a daily basis. A committed stand-by credit facility from several local banks is also available to ensure availability of funds when necessary. The Group also uses derivative instruments such as forwards and swaps to manage liquidity.

The table below summarizes the maturity profile of the Group's financial assets and financial liabilities based on contractual undiscounted payments used for liquidity management as of December 31, 2011 and 2010.

	Carrying Amount	Contractual Cash Flow	1 Year or Less	>1 Year - 2 Years	>2 Years - 5 Years	Over 5 Years
2011						
Financial assets						
Cash and cash equivalents	P23,823	P23,823	P23,823	P -	P -	P -
Trade and other Receivables	26,605	26,610	26,610	-	-	-
Due from related parties	23,787	24,337	1,610	22,346	381	-
Derivative assets	43	43	43	-	-	-
Financial assets at FVPL	194	194	194	-	-	-
AFS financial assets	1,036	1,107	93	117	897	-
Long-term receivables	88	99	7	25	39	28
Financial liabilities						
Short-term loans	P40,593	P40,877	P40,877	P -	P -	P -
Liabilities for crude oil and petroleum product importation	13,842	13,842	13,842	-	-	-
Accounts payable and accrued expenses (excluding taxes payable)	6,600	6,600	6,600	-	-	-
Derivative liabilities	55	55	55	-	-	-
Long-term debts (including current maturities)	49,868	67,242	7,621	9,308	24,076	26,237
Cash bonds	303	312	257	11	15	29
Cylinder deposits	383	383	-	-	-	383
Other noncurrent Liabilities	54	54	-	1	32	21

	Carrying Amount	Contractual Cash Flow	1 Year or Less	>1 Year - 2 Years	>2 Years - 5 Years	Over 5 Years
2010						
Financial assets						
Cash and cash equivalents	P43,984	P43,984	P43,984	P -	P -	P -
Trade and other receivables	24,266	24,266	24,266	-	-	-
Due from related parties	22,447	22,922	907	22,015	-	-
Derivative assets	34	34	34	-	-	-
Financial assets at FVPL	193	193	193	-	-	-
AFS financial assets	1,161	1,256	256	67	933	-
Long-term receivables	122	122	-	20	65	37
Financial liabilities						
Short-term loans	32,457	32,733	32,733	-	-	-
Liabilities for crude oil and petroleum product importation	11,194	11,194	11,194	-	-	-
Accounts payable and accrued expenses (excluding taxes payable)	6,181	6,181	6,181	-	-	-
Derivative liabilities	30	30	30	-	-	-
Long-term debts (including current maturities)	54,402	72,752	15,360	7,198	22,162	28,032
Cash bonds	275	284	219	26	19	20
Cylinder deposits	274	274	-	-	-	274
Other noncurrent liabilities	60	60	-	11	27	22

Commodity Price Risk

Commodity price risk is the risk that future cash flows from a financial instrument will fluctuate because of changes in market prices. The Group enters into various commodity derivatives to manage its price risks on strategic commodities. Commodity hedging allows stability in prices, thus offsetting the risk of volatile market fluctuations. Through hedging, prices of commodities are fixed at levels acceptable to the Group, thus protecting raw material cost and preserving margins. For consumer (buy) hedging transactions, if prices go down, hedge positions may show marked-to-market losses; however, any loss in the marked-to-market position is offset by the resulting lower physical raw material cost. While for producer (sell) hedges, if prices go down, hedge positions may show marked-to-market gains; however, any gain in the marked-to-market position is offset by the resulting lower selling price.

To minimize the Group's risk of potential losses due to volatility of international crude and product prices, the Group implemented commodity hedging for crude and petroleum products. The hedges are intended to protect crude inventories from downward price risk and margins of MOPS (Mean of Platts of Singapore)-based sales. Hedging policy (including the use of commodity price swaps, buying of put options, collars and 3-way options) developed by the Commodity Risk Management Committee is in place. Decisions are guided by the conditions set and approved by the Group's management.

Other Market Price Risk

The Group's market price risk arises from its investments carried at fair value (FVPL and AFS financial assets). The Group manages its risk arising from changes in market price by monitoring the changes in the market price of the investments.

Capital Management

The Group's capital management policies and programs aim to provide an optimal capital structure that would ensure the Group's ability to continue as a going concern while at the same time provide adequate returns to the shareholders. As such, it considers the best trade-off between risks associated with debt financing and relatively higher cost of equity funds. Likewise, compliance with the debt to equity ratio covenant of bank loans has to be ensured.

An enterprise resource planning system is used to monitor and forecast the Group's overall financial position. The Group regularly updates its near-term and long-term financial projections to consider the latest available market data in order to preserve the desired capital structure. The Group may adjust the amount of dividends paid to shareholders, issue new shares as well as increase or decrease assets and/or liabilities, depending on the prevailing internal and external business conditions.

The Group monitors capital via carrying amount of equity as stated in the consolidated statements of financial position. The Group's capital for the covered reporting period is summarized in the table below:

	2011	2010
Total assets	P175,795	P161,816
Total liabilities	116,108	108,472
Total equity	59,687	53,344
Debt to equity ratio	1.9:1	2.0:1

There were no changes in the Group's approach to capital management during the year.

34. Financial Assets and Financial Liabilities

The table below presents a comparison by category of carrying amounts and fair values of the Group's financial instruments as of December 31:

	Note	2011		2010	
		Carrying Value	Fair Value	Carrying Value	Fair Value
Financial assets (FA):					
Cash and cash equivalents	6	P23,823	P23,823	P43,984	P43,984
Trade and other receivables	9	26,605	26,605	24,266	24,266
Due from related parties	14	23,787	23,787	22,447	22,447
Long-term receivables	14	88	88	122	122
Loans and receivables		74,303	74,303	90,819	90,819
AFS financial assets	8	1,036	1,036	1,161	1,161
Financial assets at FVPL	7	194	194	193	193
Derivative assets	7	43	43	34	34
FA at FVPL		237	237	227	227
Total financial assets		P75,576	P75,576	P92,207	P92,207

	Note	2011		2010	
		Carrying Value	Fair Value	Carrying Value	Fair Value
Financial liabilities (FL):					
Short-term loans	15	P40,593	P40,593	P32,457	P32,457
Liabilities for crude oil and petroleum product importation		13,842	13,842	11,194	11,194
Trade and other payables (excluding specific taxes and other taxes payable)	16	6,600	6,600	6,181	6,181
Long-term debt including current portion	17	49,868	49,868	54,402	54,402
Cash bonds	19	303	303	275	275
Cylinder deposits	19	383	383	274	274
Other noncurrent liabilities	19	54	54	60	60
FL at amortized cost		111,643	111,643	104,843	104,843
Derivative liabilities		55	55	30	30
Total financial liabilities		P111,698	P111,698	P104,873	P104,873

The following methods and assumptions are used to estimate the fair value of each class of financial instruments:

Cash and Cash Equivalents, Trade and Other Receivables and Noncurrent Receivables. The carrying amount of cash and cash equivalents and receivables approximates fair value primarily due to the relatively short-term maturities of these financial instruments. In the case of long-term receivables, the fair value is based on the present value of expected future cash flows using the applicable discount rates based on current market rates of identical or similar quoted instruments.

Derivatives. The fair values of freestanding and bifurcated forward currency transactions are calculated by reference to current forward exchange rates for contracts with similar maturity profiles. Marked-to-market valuation of commodity hedges were based on the forecasted crude and product prices by Mitsui & Co. Commodity Risk Management Ltd. (MCRM), an independent trading group.

Financial Assets at FVPL and AFS Financial Assets. The fair values of publicly traded instruments and similar investments are based on quoted market prices in an active market. For debt instruments with no quoted market prices, a reasonable estimate of their fair values is calculated based on the expected cash flows from the instruments discounted using the applicable discount rates of comparable instruments quoted in active markets. Unquoted equity securities are carried at cost less impairment.

Long-term Debt - Floating Rate. The carrying amounts of floating rate loans with quarterly interest rate repricing approximate their fair values.

Cash Bonds, Cylinder Deposits and Other Noncurrent Liabilities. Fair value is estimated as the present value of all future cash flows discounted using the applicable market rates for similar types of instruments as of reporting date. Effective rates used in 2011 and 2010 are 6.16% and 5.99%, respectively.

Short-term Loans, Liabilities for Crude Oil and Petroleum Product Importation and Trade and Other Payables. The carrying amount of short-term loans, liabilities for crude oil and petroleum product importation and trade and other payables approximates fair value primarily due to the relatively short-term maturities of these financial instruments.

Derivative Financial Instruments

The Group's derivative financial instruments according to the type of financial risk being managed and the details of freestanding and embedded derivative financial instruments are discussed below.

The Group enters into various currency and commodity derivative contracts to manage its exposure on foreign currency and commodity price risk. The portfolio is a mixture of instruments including forwards, swaps and options. These include freestanding and embedded derivatives found in host contracts, which are not designated as accounting hedges. Changes in fair value of these instruments are recognized directly in profit or loss.

Freestanding Derivatives

Freestanding derivatives consist of commodity and currency entered into by the Group.

Currency Forwards

As of December 31, 2011 and 2010, the Group has outstanding foreign currency forward contracts with aggregate notional amount of US\$220 and US\$15, respectively, and with various maturities in 2011 and 2012. As of December 31, 2011, the net positive fair value of these currency forwards amounted to P40.

Commodity Swaps

The Group has outstanding swap agreements covering its oil requirements, with various maturities in 2012. Under the agreements, payment is made either by the Group or its counterparty for the difference between the hedged fixed price and the relevant monthly average index price.

Total outstanding equivalent notional quantity covered by the commodity swaps were 1.8 million barrels and 1.5 million barrels for 2011 and 2010, respectively. The estimated net receipts for these transactions amounted to P147 and P32 for 2011 and 2010, respectively.

Commodity Options

As of December 31, 2011, the Group has outstanding 3-way options designated as hedge of forecasted purchases of crude oil with a notional quantity of 1.34 million barrels.

The call and put options can be exercised at various calculation dates in 2012 with specified quantities on each calculation date. The estimated amount charged to profit or loss on these call and put options as of December 31, 2011 amounted to P47.

Outstanding hedge in 2010 with notional quantities of 2.8 million barrels have an actual net receipts of P234.

Embedded Derivatives

Embedded foreign currency derivatives exist in certain U.S. dollar-denominated sales and purchases contracts for various fuel products of Petron. Under the sales contracts, Petron agrees to fix the peso equivalent of the invoice amount based on the average Philippine Dealing System (PDS) rate on the month of delivery. In the purchase contracts, the peso equivalent is determined using the average PDS rate on the month preceding the month of delivery.

As of December 31, 2011 and 2010, the total outstanding notional amount of currency forwards embedded in non-financial contracts amounted to US\$91 and US\$151, respectively. These non-financial contracts consist mainly of foreign currency-denominated service contracts, purchase orders and sales agreements. The embedded forwards are not clearly and closely related to their respective host contracts. As of December 31, 2011 and 2010, the net positive (negative) fair value of these embedded currency forwards amounted to (P52) and P4, respectively.

For the years ended December 31, 2011, 2010 and 2009, the Group recognized marked-to-market gains (losses) from freestanding and embedded derivatives amounting to P205, (P98), and (P409), respectively.

Fair Value Changes on Derivatives

The net movements in fair value of all derivative transactions in 2011 and 2010 are as follows:

	Note	2011	2010
Fair value at beginning of year		P4	P37
Net changes in fair value during the year	25	205	(98)
Fair value of settled instruments		(221)	65
Balance at end of year		(P12)	P4

Fair Value Hierarchy

Financial assets and liabilities measured at fair value in the consolidated statements of financial position are categorized in accordance with the fair value hierarchy. This hierarchy groups financial assets and liabilities into three levels based on the significance of inputs used in measuring the fair value of the financial assets and liabilities.

The table below analyzes financial instruments carried at fair value, by valuation method as of December 31, 2011 and 2010. The different levels have been defined as follows:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities;
- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly; and
- Level 3: inputs for the asset or liability that are not based on observable market data.

2011	Level 1	Level 2	Total
Financial Assets			
FVPL	P194	P -	P194
Derivative assets	-	43	43
AFS financial assets	-	1,036	1,036
Financial Liabilities			
Derivative liabilities	-	(55)	(55)
2010	Level 1	Level 2	Total
Financial Assets			
FVPL	P193	P -	P193
Derivative assets	-	34	34
AFS financial assets	-	1,161	1,161
Financial Liabilities			
Derivative liabilities	-	(30)	(30)

As of December 31, 2011 and 2010, the Group has no financial instruments valued based on Level 3. During the year, there were no transfers between Level 1 and Level 2 fair value measurements, and no transfers into and out of Level 3 fair value measurements.

As a registered enterprise, Petron is entitled to the following benefits on its production of petroleum products used as petrochemical feedstock:

- ITH: (1) for four years from May 2008 or actual start of commercial operations, whichever is earlier, but in no case earlier than the date of registration for Mixed Xylene subject to base figure of 120,460 metric tons per year representing Petron's highest attained production volume for the last three years; (2) for six years from May 2008 or actual start of commercial operations, whichever is earlier, but in no case earlier than the date of registration for Benzene and Toluene; and (3) for six years from December 2007 or actual start of commercial operations, whichever is earlier, but in no case earlier than the date of registration for Propylene.
- Tax credit equivalent to the national internal revenue taxes and duties paid on raw materials and supplies and semi-manufactured products used in producing its export product and forming parts thereof for ten years from start of commercial operations.
- Simplification of custom procedures.
- Access to Customs Bonded Manufacturing Warehouse (CBMW) subject to Custom rules and regulations provided firm exports at least 70% of production output.
- Exemption from wharfage dues, any export tax, duty, imposts and fees for a ten year period from date of registration.
- Importation of consigned equipment for a period of ten years from the date of registration subject to the posting of re-export bond.
- Exemption from taxes and duties on imported spare parts and consumable supplies for export producers with CBMW exporting at least 70% production.
- Petron may qualify to import capital equipment, spare parts, and accessories at zero (one percent for Propylene) duty from date of registration up to June 5, 2006 pursuant to Executive Order (EO) No. 313 and its Implementing Rules and Regulations.

Fluidized Bed Catalytic Cracker (PetroFCC) Unit

On December 20, 2005, the BOI approved Petron's application under RA 8479 for new investment at its Bataan Refinery for the PetroFCC. Subject to Petron's compliance with the terms and conditions of registration, the BOI is extending the following major incentives:

- ITH for five years without extension or bonus year from December 2008 or actual start of commercial operations, whichever is earlier, but in no case earlier than the date of registration subject to a rate of exemption computed based on the % share of product that are subject to retooling.
- Minimum duty of three percent and VAT on imported capital equipment and accompanying spare parts.
- Tax credit on domestic capital equipment shall be granted on locally fabricated capital equipment. This shall be equivalent to the difference between the tariff rate and the three percent (3%) duty imposed on the imported counterpart.
- Importation of consigned equipment for a period of five years from date of registration subject to posting of the appropriate re-export bond; provided that such consigned equipment shall be for the exclusive use of the registered activity.
- Exemption from taxes and duties on imported spare parts for consigned equipment with bonded manufacturing warehouse.
- Exemption from real property tax on production equipment or machinery.
- Exemption from contractor's tax.

35. Registration with the Board of Investments (BOI)

Mixed Xylene, Benzene, Toluene (BTX) and Propylene Recovery Units

On October 20, 2005, Petron registered with the BOI under the Omnibus Investments Code of 1987 (Executive Order 226) as: (1) a non-pioneer, new export producer status of Mixed Xylene; (2) a pioneer, new export producer status of Benzene and Toluene; and (3) a pioneer, new domestic producer status of Propylene. Under the terms of its registration, Petron is subject to certain requirements principally that of exporting at least 70% of the production of the mentioned petrochemical products every year except for the produced Propylene.

Grease Manufacturing Plant

In December 2005, the BOI approved Petron's application under RA 8479 as an Existing Industry Participant with New Investment in Modernization of the firm's Grease Manufacturing Plant in Pandacan, Manila. The BOI is extending the following major incentives:

- ITH for a period of five years without extension or bonus year from March 2006 or actual start of commercial operations, whichever is earlier, but in no case earlier than the date of registration subject to a base figure of 845 metric tons of grease product representing Petron's highest attained sales volume prior to rehabilitation.
- Minimum duty of three percent and VAT on imported capital equipment and accompanying spare parts.
- Tax credit on domestic capital equipment shall be granted on locally fabricated capital equipment which is equivalent to the difference between the tariff rate and the three percent duty imposed on the imported counterpart.
- Importation of consigned equipment for a period of five years from date of registration subject to posting of the appropriate re-export bond; provided that such consigned equipment shall be for the exclusive use of the registered activity.
- Exemption from taxes and duties on imported spare parts for consigned equipment with bonded manufacturing warehouse, provided that: at least 70% of production is exported; such spare parts and supplies are not locally available at reasonable prices; and, all such parts and supplies shall be used only in the bonded manufacturing warehouse of the registered enterprise.
- Exemption from real property tax on production equipment or machinery.
- Exemption from contractor's tax.

70 MW Coal-Fired Power Plant (Limay, Bataan)

On November 3, 2010, Petron registered with the BOI as new operator of a 70 MW Coal-Fired Power Plant on a pioneer status with non-pioneer incentives under the Omnibus Investments Code of 1987 (EO No. 226). Subject to Petron's compliance with the terms and conditions of registration, the BOI is extending the following major incentives:

- ITH for four years from July 2012 or actual start of commercial operations, whichever is earlier, but in no case earlier than the date of registration limited to the revenue generated from the electricity sold to the grid.
- Importation of consigned equipment for a period of ten years from the date of registration subject to the posting of re-export bond.
- Petron may qualify to import capital equipment, spare parts and accessories at zero percent duty from date of registration up to June 16, 2011 pursuant to EO No. 528 and its Implementing Rules and Regulations.

Refinery Master Plan Phase 2 (RMP-2) Project

On June 3, 2011, the BOI approved Petron's application under RA 8479 as an Existing Industry Participant with New Investment in Modernization/Conversion of Bataan Refinery's RMP-2. The BOI is extending the following major incentives:

- ITH for five years without extension or bonus year from July 2015 or actual start of commercial operations, whichever is earlier, but in no case earlier than the date of registration based in the formula of the ITH rate of exemption.
- Minimum duty of three percent and VAT on imported capital equipment and accompanying spare parts.
- Importation of consigned equipment for a period of five years from date of registration subject to posting of the appropriate re-export bond; provided that such consigned equipment shall be for the exclusive use of the registered activity.
- Tax credit on domestic capital equipment shall be granted on locally fabricated capital equipment which is equivalent to the difference between the tariff rate and the three percent duty imposed on the imported counterpart.

- Exemption from real property tax on production equipment or machinery.
- Exemption from contractor's tax.

Yearly certificates of entitlement have been timely obtained by Petron to support its ITH credits.

36. Segment Information

Management identifies segments based on business and geographic locations. These operating segments are monitored and strategic decisions are made on the basis of adjusted segment operating results. The CEO (the chief operating decision maker) reviews management reports on a regular basis.

The Group's major sources of revenues are as follows:

- Sales of petroleum and other related products which include gasoline, diesel and kerosene offered to motorists and public transport operators through its service station network around the country.
- Insurance premiums from the business and operation of all kinds of insurance and reinsurance, on sea as well as on land, of properties, goods and merchandise, of transportation or conveyance, against fire, earthquake, marine perils, accidents and all others forms and lines of insurance authorized by law, except life insurance.
- Lease of acquired real estate properties for petroleum, refining, storage and distribution facilities, gasoline service stations and other related structures.
- Sales on wholesale or retail and operation of service stations, retail outlets, restaurants, convenience stores and the like.
- Export sales of various petroleum and non-fuel products to other Asian countries such as South Korea, China, Taiwan, Singapore, Cambodia, Japan, India and Malaysia.

Segment Assets and Liabilities

Segment assets include all operating assets used by a segment and consist principally of operating cash, receivables, inventories and property, plant and equipment, net of allowances and impairment. Segment liabilities include all operating liabilities and consist principally of accounts payable, wages, taxes currently payable and accrued liabilities. Segment assets and liabilities do not include deferred taxes.

Inter-segment Transactions

Segment revenues, expenses and performance include sales and purchases between operating segments. Transfer prices between operating segments are set on an arm's length basis in a manner similar to transactions with third parties. Such transfers are eliminated in consolidation.

Major Customer

The Group does not have a single external customer from which sales revenue generated amounted to 10% or more of the total revenue of the Group.

The following tables present revenue and income information and certain asset and liability information regarding the business segments for the years ended December 31, 2011, 2010 and 2009.

	Petroleum	Insurance	Leasing	Marketing	Elimination	Total
2011						
Revenue:						
External sales	P272,287	P -	P -	P1,669	P -	P273,956
Inter-segment sales	202,170	102	357	-	(202,629)	-
Segment results	13,592	52	152	74	964	14,834
Net income	7,956	165	27	91	246	8,485
Assets and liabilities:						
Segment assets	183,449	1,834	3,954	918	(14,375)	175,780
Segment liabilities	124,123	146	3,018	224	(13,222)	114,289
Other segment information:						
Property, plant and equipment	46,465	-	-	205	3,776	50,446
Depreciation and amortization	3,615	-	-	42	-	3,657

	Petroleum	Insurance	Leasing	Marketing	Elimination	Total
2010						
Revenue:						
External sales	P225,072	P -	P -	P4,022	P -	P229,094
Inter-segment sales	11,059	139	327	-	(11,525)	-
Segment results	11,975	112	252	124	48	12,511
Net income	8,367	169	50	161	(823)	7,924
Assets and liabilities:						
Segment assets	163,823	2,086	2,935	1,097	(8,153)	161,788
Segment liabilities	108,665	559	2,027	303	(5,040)	106,514
Other segment information:						
Property, plant and equipment	31,753	-	1	379	2,824	34,957
Depreciation and amortization	3,476	-	-	65	(1)	3,540
2009						
Revenue:						
External sales	P173,157	P -	P -	P3,374	P -	P176,531
Inter-segment sales	2,182	131	194	-	(2,507)	-
Segment results	8,520	101	137	112	330	9,200
Net income	3,982	161	32	104	(20)	4,259
Assets and liabilities:						
Segment assets	110,272	1,966	2,840	1,262	(3,605)	112,735
Segment liabilities	74,862	277	1,981	537	(2,463)	75,194
Other segment information:						
Property, plant and equipment	31,351	-	-	661	2,772	34,784
Depreciation and amortization	3,509	-	-	79	-	3,588

Inter-segment sales transactions amounted to P202,629, P11,525 and P2,507 for the years ended December 31, 2011, 2010 and 2009, respectively.

The following table presents additional information on the petroleum business segment of the Group for the years ended December 31, 2011, 2010 and 2009:

	Reseller	Lube	Gasul	Industrial	Others	Total
2011						
Revenue	P108,765	P2,531	P19,500	P105,651	P37,509	P273,956
Property, plant and equipment	5,189	279	205	78	44,695	50,446
Capital expenditures	303	-	11	-	17,854	18,168
2010						
Revenue	92,583	2,104	15,054	90,311	36,079	236,131
Property, plant and equipment	4,524	345	181	43	26,660	31,753
Capital expenditures	169	1	8	2	2,615	2,795
2009						
Revenue	74,954	2,079	12,298	68,438	17,570	175,339
Property, plant and equipment	4,296	427	268	64	26,296	31,351
Capital expenditures	575	573	263	55	(16)	1,450

Geographical Segments

Segment assets by geographical location as well as capital expenditure on property, plant and equipment and on intangible assets by geographical location are not separately disclosed since the total segment assets of the segment located outside the country, Ovincor and PSTPL, is less than 1% of the consolidated assets of all segments as of the years ended 2011, 2010 and 2009.

The following table presents revenue information regarding the geographical segments of the Group for the years ended December 31, 2011, 2010 and 2009.

	Petroleum	Insurance	Leasing	Marketing	Elimination/ Others	Total
2011						
Revenue						
Local	P245,879	P71	P357	P1,668	(P2,166)	P245,809
Export/international	228,579	31	-	-	(200,463)	28,147
2010						
Revenue						
Local	206,070	76	327	4,022	(3,296)	207,199
Export/international	30,061	62	-	-	(8,228)	21,895
2009						
Revenue						
Local	162,565	70	194	3,374	(2,507)	163,696
Export/international	12,774	61	-	-	-	12,835

37. Events After the Reporting Date

On January 11, 2012, the Executive Committee approved the Parent Company's investment in the ExxonMobil downstream business in Malaysia. As at March 7, 2012, the related acquisition is not yet completed.

On January 24, 2012, PCERP sold 695,300,000 common shares of the Parent Company through the facilities of the PSE.

On March 7, 2012, the Parent Company's BOD declared cash dividend at P0.10 per share, payable on April 24, 2012 to all common shareholders as of April 2, 2012.

Also, on March 7, 2012, the Parent Company's BOD declared cash dividend at P2.382 per share for the second and third quarters of 2012, payable on June 5 and September 5, 2012 to all preferred shareholders as of May 18 and August 16, 2012, respectively.

38. Other Matters

a. Petron has unused letters of credit totaling approximately P25,452, P9,236 and P33 as of December 31, 2011, 2010 and 2009, respectively.

b. Tax Credit Certificates Related Cases

In 1998, the Philippine Bureau of Internal Revenue ("BIR") issued a deficiency excise tax assessment against the Parent Company. The assessment relates to the Parent Company's use of P659 worth of Tax Credit Certificates ("TCCs") to pay certain excise tax obligations from 1993 to 1997. The TCCs were transferred to the Parent Company by suppliers as payment for fuel purchases. The Parent Company is contesting the BIR's assessment before the Philippine Court of Tax Appeals ("CTA"). In July 1999, the CTA ruled that, as a fuel supplier of Board of Investments-registered companies, the Parent Company is a qualified transferee of the TCCs. Following an unfavorable ruling from the CTA En Banc, Petron filed an appeal to the Supreme Court. A Resolution was issued by the Supreme Court (1st Division) on September 13, 2010 denying with finality Commission of Internal Revenue's motion for reconsideration of the Decision dated July 28, 2010.

In November 1999, the BIR issued a P284 assessment against the Parent Company for deficiency excise taxes for the years 1995 to 1997. The assessment results from the cancellation by the Philippine Department of Finance ("DOF") of tax debit memos, the related TCCs and their assignment to the Parent Company. The Parent Company contested the assessment before the CTA. In August 2006, the CTA denied the Parent Company's petition, ordering it to pay the BIR P580 representing the P284 unpaid deficiency excise taxes from 1995 to 1997, and 20% interest per annum computed from December 4, 1999. In July 2010, the Philippine Supreme Court ("SC") nullified the assessment against the Parent Company and declared the Parent Company as a valid transferee of the TCCs. The BIR filed a motion for reconsideration, which remains pending.

In May 2002, the BIR issued a P254 assessment against the Parent Company for deficiency excise taxes for the years 1995 to 1998. The assessment results from the cancellation by the DOF of tax debit memos, the related TCCs and their assignment to the Parent Company. The Parent Company contested the assessment before the CTA. In May 2007, the CTA second division denied the Parent Company's petition, ordering the Parent Company to pay the BIR P601 representing the Parent Company's P254 unpaid deficiency excise taxes for the taxable years 1995 to 1998, and 25% late payment surcharge and 20% delinquency interest per annum computed from June 27, 2002. The Parent Company appealed the decision to the CTA en banc, which ruled in favor of the Parent Company, reversing the unfavorable decision of the CTA second division. The BIR is contesting the CTA en banc decision before the SC where the case is still pending.

There are duplications in the TCCs subject of the three assessments described above. Excluding these duplications, the aggregate deficiency excise taxes, excluding interest and penalties, resulting from the cancellation of the subject TCCs amount to P911.

c. Pandacan Terminal Operations

In November 2001, the City of Manila enacted City Ordinance No. 8027 ("Ordinance 8027") reclassifying the areas occupied by the oil terminals of the Parent Company, Shell and Chevron from industrial to commercial. This reclassification made the operation of the oil terminals in Pandacan, Manila illegal. However, in June 2002, the Parent Company, together with Shell and Chevron, entered into a Memorandum of Understanding ("MOU") with the City of Manila and DOE, agreeing to scale down operations, recognizing that this was a sensible and practical solution to reduce the economic impact of Ordinance 8027. In December 2002, in reaction to the MOU, Social Justice Society ("SJS") filed a petition with the SC against the Mayor of Manila asking that the latter be ordered to enforce Ordinance 8027. In April 2003, the Parent Company filed a petition with the Regional Trial Court ("RTC") to annul Ordinance 8027 and enjoin its implementation. On the basis of a status quo order issued by the RTC, Mayor of Manila ceased implementation of Ordinance 8027.

The City of Manila subsequently issued the Comprehensive Land Use Plan and Zoning Ordinance ("Ordinance 8119"), which applied to the entire City of Manila. Ordinance 8119 allowed the Parent Company (and other non-conforming establishments) a seven-year grace period to vacate. As a result of the passage of Ordinance 8119, which was thought to effectively repeal Ordinance 8027, in April 2007, the RTC dismissed the petition filed by the Parent Company questioning Ordinance 8027.

However, on March 7, 2007, in the case filed by SJS, the SC rendered a decision (the "March 7 Decision") directing the Mayor of Manila to immediately enforce Ordinance 8027. On March 12, 2007, the Parent Company, together with Shell and Chevron, filed motions with the SC seeking intervention and reconsideration of the March 7 Decision, on the ground that the SC failed to consider supervening events, notably: (i) the passage of Ordinance 8119 which supersedes Ordinance 8027, as well as (ii) the RTC orders preventing the implementation of Ordinance 8027. The Parent Company, Shell, and Chevron also noted the possible ill-effects on the entire country arising from the sudden closure of the oil terminals in Pandacan.

On February 13, 2008, the SC resolved to allow the Parent Company, Shell and Chevron to intervene, but denied their motion for reconsideration. In its February 13 resolution (the "February 13 Resolution"), the Supreme Court also declared Ordinance 8027 valid, dissolved all existing injunctions against the implementation of the Ordinance 8027, and directed the Parent Company, Shell and Chevron to submit their relocation plans to the RTC. The Parent Company, Shell and Chevron have sought reconsideration of the February 13 Resolution. In compliance with the February 13 Resolution, the Parent Company, Shell and Chevron have submitted their relocation plans to the RTC.

In May 2009, Manila City Mayor Alfredo Lim approved Ordinance No. 8187 ("Ordinance 8187"), which repealed Ordinance 8027 and Ordinance 8119, and permitted the continued operations of the oil terminals in Pandacan.

In June 2009, petitions were filed with the SC, seeking the nullification of Ordinance 8187 and enjoining its implementation. These petitions are still pending.

d. Oil Spill Incident in Guimaras

On August 11, 2006, M/T Solar I, a third party vessel contracted by the Parent Company to transport approximately two million liters of industrial fuel oil, capsized 13 nautical miles southwest of Guimaras, an island province in the Western Visayas region of the Philippines. In separate investigations by the Philippine Department of Justice ("DOJ") and the Special Board of Marine Inquiry ("SBMI"), both agencies found the owners of M/T Solar I liable. The DOJ found the Parent Company not criminally liable, but the SBMI found the Parent Company to have overloaded the vessel. The Parent Company has appealed the findings of the SBMI to the Philippine Department of Transportation and Communication and is awaiting its resolution. The Parent Company believes that SBMI can impose administrative penalties on vessel owners and crew, but has no authority to penalize other parties, such as the Parent Company, who are charterers.

e. Bataan Real Property Tax Cases

The Parent Company has three pending real property tax cases with the Province of Bataan, arising from three real property tax assessments. The first is for an assessment made by the Municipal Assessor of Limay, Bataan in 2006 for the amount of P86.4 covering the Parent Company's isomerization and gas oil hydrotreater facilities which enjoy, among others, a five-year real property tax exemption under the Oil Deregulation Law per the Board of Investments Certificates of Registration. The second is for an assessment made also in 2006 by

the Municipal Assessor of Limay for P17 relating to the leased foreshore area on which the pier of the Parent Company's Refinery is located. In 2007, the Bataan Provincial Treasurer issued a Final Notice of Delinquent Real Property Tax requiring the Parent Company to settle the amount of P2,168 allegedly in delinquent real property taxes as of September 30, 2007, based on a third assessment made by the Provincial Assessor covering a period of 13 years from 1994 to 2007. The third assessment cited the Parent Company's non-declaration or under-declaration of machineries and equipment in the Refinery for real property tax purposes and its failure to pay the corresponding taxes for the said period.

The Parent Company timely contested the assessments by filing appeals with the Local Board of Assessment Appeals ("LBAA"), and posted the necessary surety bonds to stop collection of the assessed amount.

However, with regard to the third assessment, notwithstanding the appeal to the LBAA and the posting of the surety bond, the Provincial Treasurer, acting on the basis of the Final Notice of Delinquent Real Property Tax relating to the third assessment, proceeded with the publication of the public auction of the assets of the Parent Company, which was set for October 17, 2007. Due to the Provincial Treasurer's refusal to cancel the auction sale, the Parent Company filed a complaint for injunction on October 8, 2007 before the RTC to stop the auction sale. A writ of injunction stopping the public auction until the final resolution of the case was issued by the RTC on November 5, 2007.

A motion to dismiss filed by the Provincial Treasurer on the ground of forum-shopping was denied by the RTC. However, a similar motion based on the same ground of forum shopping was filed by the Provincial Treasurer before the LBAA and the motion was granted by the LBAA in December 2007. On appeal by the Parent Company, the Central Board of Assessment Appeals ("CBAA"), in August 2008, remanded the case to the LBAA for factual determination, effectively granting the Parent Company's appeal and reversing the LBAA's dismissal of the case.

The RTC issued a Decision dated June 25, 2010 upholding Petron's position and declared null and void the demand on Petron for the payment of realty taxes in the amount of P1,731 made by the Provincial Assessor of Bataan and the levy of the properties of Petron. The Court issued a Writ of Prohibition permanently prohibiting, preventing and restraining the Provincial Treasurer of Bataan from conducting a public auction of the properties of Petron or selling the same by auction, negotiated sale, or any act of disposition pending the finality of the disposition by the LBAA or CBAA, as the case maybe, on the pending appeal made by Petron from the revised assessment of the Provincial Assessor of Bataan.

f. Other Proceedings

The Parent Company is also party to certain other proceedings arising out of the ordinary course of its business, including legal proceedings with respect to tax, regulatory and other matters. While the results of litigation cannot be predicted with certainty, the Parent Company believes that the final outcome of these other proceedings will not have a material adverse effect on the Parent Company's business, financial condition or results of operations.

g. Certain prior year amounts have been reclassified for consistency with the current period presentation. These reclassifications had no effect on the reported results of operations for any period.

List of Banks and Financial Institutions

Allied Banking Corporation	Multinational Investment Bancorporation
Amalgamated Investment Bancorporation	National Commercial Bank
Asia United Bank	Norddeutsche Landesbank Girozentrale
Australia and New Zealand Banking Group, Ltd.	Philippine Business Bank
Ayala Life Assurance	Philippine Bank of Communications
Banco de Oro Unibank, Inc.	Philippine Commercial Capital Inc.
Bank of Bermuda	Philippine National Bank
Bank of Commerce	Pioneer Life, Inc.
Bank of the Philippine Islands	RCBC Capital Corporation
Barclays Capital	Rizal Commercial Banking Corporation
BDO Capital and Investment Corp.	Robinsons Savings Bank
BDO Private Bank	SB Capital Investment Corporation
BNP Paribas Corporate & Investment Banking	Security Bank Corporation
BPI Capital Corporation	Societe Generale Corporate & Investment Banking
China Banking Corporation	Sony Life
Chinatrust Commercial Bank Corporation	Standard Chartered Bank
Citibank, N. A.	Sumitomo Mitsui Banking Corp.
Credit Agricole Corporate & Investment Bancorporation	The Bank of Bermuda, Ltd.
Credit Suisse	The Bank of Tokyo-Mitsubishi UFJ, Ltd.
Deutsche Bank	The Hongkong and Shanghai Banking Corporation, Ltd.
DZ Bank AG Deutsche Zentral-Genossenschaftsbank	Union Bank of the Philippines
Development Bank of the Philippines	United Coconut Planters Bank
East West Bank	
First Metro Investment Corporation	
ING Bank N. V., Manila Branch	
Insular Life Assurance Co.	
JP Morgan Chase Bank, N.A.	
Land Bank of the Philippines	
Maybank Philippines, Inc.	
Maybank International Ltd.	
Mega International Commercial Bank Co., Ltd.	
Metropolitan Bank and Trust Company	
Mizuho Corporate Bank, Ltd.	

Terminals and Depots

LUZON

APARRI

J.P.de Carreon St.
Punta Aparri, Cagayan

BATANGAS

Bo. Mainaga, Mabini, Batangas

CALAPAN

Roxas St.Brgy.Ilay
Calapan City

LIMAY

Petron Bataan Refinery
Limay, Bataan

NAVOTAS

PFDA CMPD., Navotas City

PALAWAN

Parola,Brgy Maunlad
Puerto Princesa City

PANDACAN

Jesus St., Pandacan Manila

PASACAO

Brgy.Camangi
Pasacao Camarines Sur

PORO

Poros Point, San Fernando, La Union

ROSARIO

Gen. Trias, Rosario, Cavite

SAN JOSE

1020 A Mabini St.
San Jose, Occidental Mindoro

VISAYAS

AMLAN

Tandayag, Amlan, Negros Oriental

BACOLOD

Bo. San Patricio
Bacolod City

ILOILO

Lapuz, Iloilo City

ISABEL

LIDE, Isabel, Leyte

MACTAN

MEPZ, Lapu-lapu City

MANDAUE

Looc, Mandaue City

ORMOC

Bo. Linao, Ormoc City

ROXAS

Arnaldo Blvd., Culasi, Roxas City

TACLOBAN

Anibong, Tacloban City

TAGBILARAN

Graham Ave., Tagbilaran City

MINDANAO

DAVAO

Km. 9, Bo. Pampanga, Davao City

BAWING

Purok Cabu, Bawing
General Santos City

ILIGAN

Bo. Tuminobo, Iligan City

JIMENEZ

Jimenez, Misamis Occidental

NASIPIT

Talisay, Nasipit
Agusan del Norte

TAGOLOAN

Tagoloan, Misamis Oriental

ZAMBOANGA

Bgy. Campo Islam
Lower Calarian, Zamboanga City

AIRPORT INSTALLATION

DAVAO

Davao Airport

ILOILO

Brgy. Airport
Mandurriao, Iloilo City

LAOAG

Laoag Airport

NAIA

JOCASP, CPD, NAIA, Pasay City

LPG OPERATIONS

PASIG

Bo. Ugong, Pasig City

LEGASPI

Lakandula Drive
Bgy. Bonot, Legaspi City

SAN FERNANDO

San Fernando, Pampanga

CALAMBA WAREHOUSE

CALAMBA

Calamba, Laguna

Product List

Fuels

Automotive Fuels

Petron Blaze 100
Petron XCS
Petron Xtra Unleaded
Petron Pinoy Gasoline
Regular Unleaded
Petron Turbo Diesel
Petron Diesel Max
Petron Xtend Autogas

Industrial Fuels

Petron Fuel Oil
IF-1
LSFO-1
Intermediate Fuels
Special Fuel Oil
Petron Industrial Diesel Fuel

Aviation Fuels

Aviation Gasoline
Jet A-1

Household Fuels

Gasul
Gaas

Automotive Lubricating Oils

Diesel Engine Oils

Rev-X All Terrain
Rev-X Trekker
Rev-X Hauler
Rev-X Pantra
Rev-X HD
Petron HDX
Petron XD3
Petron XD 2040
Petron 2040
Petron Railroad Extra

Gasoline Engine Oils

Ultron Race
Ultron Rallye
Ultron Touring
Ultron Extra
Petron MO

Motorcycle Oils

Petron Sprint 4T Racer
Petron Sprint 4T Enduro
Petron Sprint 4T Rider
Petron Sprint 4T Extra
Petron Sprint 4T Econo
2T Premium
2T Enviro
2T Autolube
2T Powerburn

Automotive Gear Oils

Petron GX
Petron GEP
Petron GST

Automotive Transmission Fluids

Petron ATF Premium
Petron TF 38
Petron TDH 50

Industrial Lubricating Oils

Turbine, Hydraulic and Circulating Oils

Hydrotur AWW
Hydrotur AW
Hydrotur AW (GT)
Hydrotur EP 46
Hydrotur N 100
Hydrotur R
Hydrotur SW 68
Hydrotur SX 32
Hydrotur SX 68
Hydrotur SX 220
Hydrotur T
Hydrotur TEP

Industrial Gear Oils

Hypex EP (Oil-Based)
Hypex EP (Asphalt-Based)
Milrol 5K
Gearfluid
Gearkote

Cutting Oils

Turnol
Petrokut 10
Petrokut 27

Refrigeration Oils

Zerflo 68
Suniso

Other Industrial Lubricating Oils

Petrocyl S
Petrocyl
Airlube
Spinol 15
Spinol 10E
Petrosine 68
Voltran 60

Marine Lubricating Oils

Marine Cylinder Oils

Petromar DCL 7050
Petromar DCL 4000 Series

Marine Trunk Piston Engine Oils

Petromar XC 5540
Petromar XC 5040
Petromar XC 4040
Petromar XC 3000 Series
Petromar XC 2000 Series
Petromar XC 1500 Series
Petromar XC 1000 Series

Other Marine Lubricants

Petromar 65
Petromar HD Marine Series

Greases

Regular Performance Greases

Petrogrease MP
Petrogrease XX

Premium Performance Greases

Molygrease EP2
Molygrease Premium
Petrogrease EP
Petrogrease Premium

High Temperature Greases

Molygrease EP 1P and EP 2P
Petrogrease EP 290 and EP 375
Petrogrease HT

Complex Greases

Petrogrease Lithium Complex

Asphalts

Penetration Asphalt

Petropen

Cutback Asphalt

Petropen CB

Emulsified Asphalt

Petromul CSS -1

Blown Asphalts

Asphaltseal
Asphalt Joint Sealer

Special Products

Process Oils

Process Oils
Printsol 600
Stemol
Jute Batching Oil
Aldro Oil 460
Rubbex 130

Heat Transfer Oil

Petrotherm 32

Cleaning Agent

Greasolve
Carbon Flush

Flushing Oil

STM

Sealing Lubricant

Dust Stop Oil

Protective Coatings

Petrokote 500
Petrokote 392
Marinekote
Marinekote SS
Autokote
Cablelube
Cablekote

Others

Petron Farm Trac Oil
Petron Marine HD Oil
Petron Regatta
Bull's Eye

Aftermarket Specialties

PetroMate Specialties

PetroMate Oil Saver
PetroMate Oil Improver
PetroMate Gas Saver
PetroMate Diesel Power Booster
PetroMate Engine Flush
PetroMate Super Coolant
PetroMate Clean N' Shine
PetroMate Penetrating Oil
PetroMate Greaseaway
PetroMate Brake and Clutch Fluid

Aviation Lubricants

Braycote 622
Nycogrease GN 22
Hydraunycogrease FH 51
Royco 481
Aviation Oil Elite 20W-50
Exxon Turbo Oil 2389
Exxon Turbo Oil 2380
Turbonycogrease 35 M
Turbonycogrease 600

Information Assistance

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1550 Mandaluyong City
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Fax No.: 884 – 0945
Website: www.petron.com
Email Address: contactus@petron.com

Shareholder Services and Assistance

For questions or comments regarding dividend payments, change of address, account status, loss or damaged stock certificates, please get in touch with: SMC Stock Transfer Service Corporation
40 San Miguel Avenue
1550 Mandaluyong City
Trunkline: (632) 632 3450 to 52
Fax No.: (632) 632 – 3535
Email Address: smc_stsc@smg.sanmiguel.com.ph

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